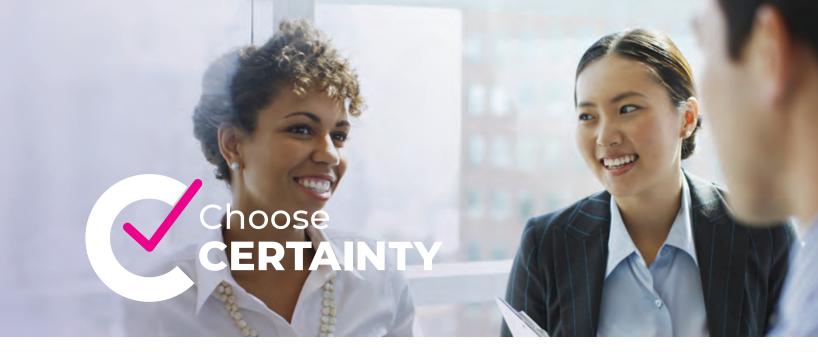
## Membership Directory







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#### We do this by:

- » Advocating for the interests of health plans and their members on legislative and regulatory issues
- » Educating policy makers, opinion leaders and regulators on the implications of policy concepts, issues and proposals
- » Promoting collaborative efforts among health plans, providers, purchasers, brokers, other health care associations and other stakeholders to assert policy toward the provision of high quality, affordable and accessible health care
- » Informing the media and the public about our philosophy and the benefits health plans provide
- » Engaging the state's political leaders
- » Promoting opportunities and forums for plan members to meet, exchange ideas and discuss critical issues affecting the industry and industry effectiveness

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#### Letter from the President



e are pleased to provide you with the 2022 CAHP Membership Directory. This publication is the source for concise, up-to-date information about each of the health plans in California.

Our members include for-profit, not-for-profit, and public full service licensed Knox-Keene

health plans. They serve commercial, Medi-Cal, Medicare, and Covered California consumers.

The directory also highlights Associate, Partner, and Health Group Members. All contribute to the success of CAHP in our representation of managed health plans in California.

California health plans are committed to improving our health care system, providing affordable coverage and improving California's Medicaid program for the over 26 million Californians receiving coverage from CAHP's member plans.

Throughout the year, CAHP hosts a series of issue-based seminars and our annual conference in Palm Desert. For more information please visit our website at www.calhealthplans.org. You will also find a wide variety of resources and information.

Thank you for your interest in the California Association of Health Plans.

Sincerely,

Charles Bacchi

PRESIDENT & CEO, California Association of Health Plans

Mule Galle.

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Area Vice President, Southern California Health & Government Markets 336.995.8417 annie.mayo@vsp.com

#### **Janet Findlay**

Vice President Strategic Partners & Commercial Health Plans 415.957.0977 janet.findlay@vsp.com

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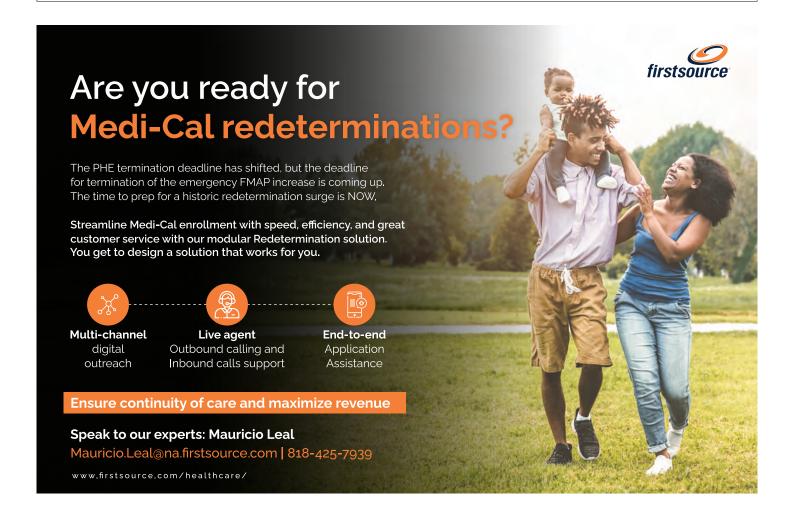
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**Matt Smith** 206.359.0465 msmith@risk-strategies.com

**Cathy Sussman** 612.396.7241 csussman@risk-strategies.com

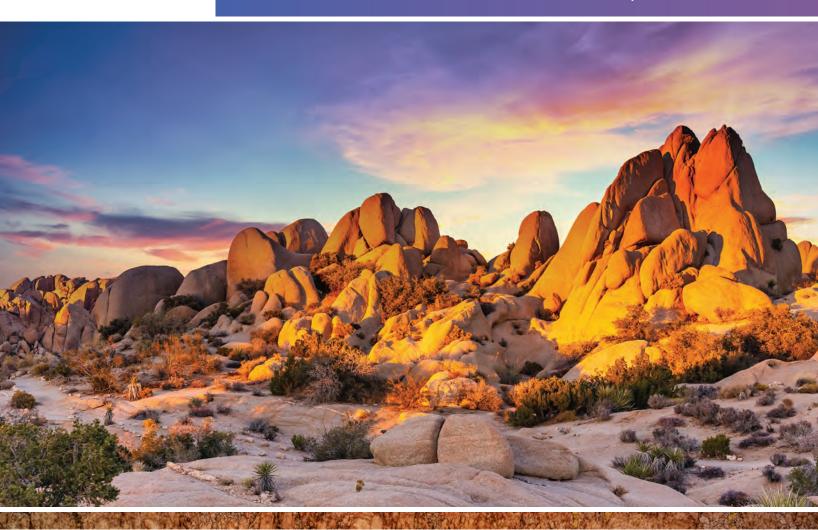
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#### Gavin Ward

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200 N Pacific Coast Highway #300 El Segundo, CA 90245 www.24hrcares.com

#### 3M

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Dawn Weimar Program Director

W319N7775 Northwoods Lane Hartland, WI 53029 P (262) 893-0042 dweimar@mmm.com http://go.3m.com/HISmedicaid

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Transportation

Shelley Pane

Regional Manager of Innovative Solutions

16331 Bay Vista Drive Clearwater, FL 33760 P (714) 397-5527 Shelley.Pane@gmr.net www.access2care.net

#### America's Physician Groups

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Don Crane

President & CEO

915 Wilshire Blvd Suite 1620 Los Angeles, CA 90017 P (213) 239-5042 dcrane@apg.com www.apg.org

#### AmeriHealth Caritas

Medicaid Managed Care

Amy Miller Bowman

Director Corporate Public Relations

200 Stevens Drive Philadelphia, PA 19113 P (402) 658-8758 amillerbowman@amerihealthcaritas.com www.amerihealthcaritas.com

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#### Robert Wernsman

VP Consumer Health Division

5198 West 76th Street Edina, MN 55439 P (210) 473-1919 wernsmanr@arkrayusa.com www.arkrayusa.com

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Pharmaceutical

#### Marc B. Rahming BA, MHL

Director, Managed Markets **P** (562) 305-6400 marc.rahming@astellas.com

#### Dana Conell

Managed Markets Account Manager P (480) 662-7474 dana.conell@astellas.com

7 Bristers Hill Lane Ladera Ranch, CA 92694 www.astellas.com

#### AudioNet America, Inc.

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President/CEO

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#### Ryan Kenney

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#### Avidity Health Care Solutions, Inc.

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Michael Ewens

CEO

10851 N Black Canyon Hwy #120 Phoenix, AZ 85029 **P** (602) 792-6308 mewens@avidityhcs.com www.avidityhcs.com

#### **BRG**

Consulting

Jessica Huebner

Director

Two Urban Centre 4890 West Kennedy Blvd #750

Tampa, FL 33609 **P** (813) 964-3163

jhuebner@thinkbrg.com

https://www.thinkbrg.com/people/jessica/huebner/

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VP of Contracting

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#### **CalPACE**

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#### Peter Hansel

Chief Executive Officer

1315 | Street, Suite 100

Sacramento, CA 95814

**P** (916) 469-3368

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phansel@calpace.org

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Senior Vice President

10 High Street #403

Boston, MA 02110

**P** (857) 891-6261

Mcicciu@censinet.com

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#### Michelle Elam

Business Development Manager

16260 N 71st Street #325

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P (773) 663-7687

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www.centaurihs.com

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#### Adam Roye

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Strategy and Programs

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#### Sean Murphy

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Mike Sawyer

SVF

mike.sawyer@cotiviti.com

Paul Aguilar

**VP** Sales

Paul.aguilar@cotiviti.com

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Kimberly Coughlin

Director, Payer Access

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**P** (916) 365-6103

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www.dermtech.com

#### DrFirst

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#### Tom Strickland

Director Client Services & Business Development, Payer Programs & Services

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Senior Director, National Accounts

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Vice President

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Mauricio Leal

Senior Director, Client Partner

350 Atrium Centre 10400 Linn Station Road Louisville, KY 40223 mauricio.leal@na.firstsource.com www.firstsource.com/healthcare/

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Tiffanie Lenderman

Account Director

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tlenderman@fluidedgeconsulting.com www.fluidedgeconsulting.com

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Dava Freed

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Paul Williams

Medicaid Account Executive

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South San Francisco, CA 94080

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paulwi@gene.com

www.gene.com

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Jodi Patton

Director of Health Plan Partnerships & Govt Relations

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1161 Mission Street San Francisco, CA 94103 P (925) 285-8786 dan@ixlayer.com www.ixlayer.com

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Phillip Santa Maria

Regional Payer Account Executive

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President

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F (302) 478-4474
jpetrizzi@kentmerehealth.com
www.kentmerehealth.com

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**Member Communications** 

Steve Bottomley

Account Executive

13951 Washington Avenue San Leandro, CA 94578 P (510) 681-6711 sbottomley@kpcorp.com www.kpcorp.com

#### Local Health Plans of CA (LHPC)

Associations/Organizations

Linnea Koopmans

CEO

1215 K Street #2230 Sacramento, CA 95814 P (916) 448-8292 F (916) 448-8293 Ikoopmans@lhpc.org www.lphc.org

#### Lyft Healthcare

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Laura Peth

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#### Kathy Neal

Director, Healthcare Consulting P (323) 238-6129 Kathy.neal@mazarsusa.com www.mazars.us/hc

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Donna Baker-Miller

VP Government Markets Vice President of Sales 701 Fifth Avenue, Suite 4900 Seattle, WA 98104 P (602) 418-8439 donna.baker-miller@mcg.com

**RJ** Crotser

VP Sales

careguidelines@mcg.com

P (206) 389-5300 F (206) 464-7813 www.mcg.com

#### MedImpact Healthcare Systems, Inc.

Pharmacy Benefit Management

#### Janeen McBride

Principal Government Programs

10181 Scripps Gateway Court San Diego, CA 92131

**P** (858) 790-6365

 ${\tt Janeen.McBride@medimpact.com}$ 

www.medimpact.com

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#### Enrique Balaguer

EVP, Business Development

1100 Spring Street NW #830

Atlanta GA 30309 **P** (877) 633-9331

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www.mymedzed.com

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3031 N Rocky Point Dr West #300

Tampa, FL 33607

P (888) 963-3465

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www.mhk.com

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Specialty Laboratory

#### Millie Sirmons

Director, Market Access

16981 Via Tazon

San Diego, CA 92127

**P** (858) 395-9600

**F** (858) 451-3636

millie.sirmons@millenniumhealth.com

www.millenniumhealth.com

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#### Eris Craven

Director of Health Insurer Partnerships

6701 Koll Center Parkway #430

Pleasanton, CA 94566

P (971) 754-7616

eris.craven@trustmineral.com

www.trustmineral.com

#### Mitsubishi Tanabe Pharma America

Pharmaceutical

#### Matt Wieser

525 Washington Blvd #2620

Jersey City, NJ 07310

**P** (908) 607-1950

Matthew\_wieser@mt-pharma-us.com

www.mt-pharma-america.com

#### MTM, Inc.

Care Coordination Solutions & Transportation Benefit Management

#### Michele Lucas

Chief Marketing Officer

16 Hawk Ridge Drive

Lake St. Louis, MO 63367

P (636) 541-2978

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www.mtm-inc.net

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Chief Operating Officer

1801 NW 66th Avenue, Suite 100

Plantation, FL 33313

1540 Scenic Avenue

Costa Mesa, CA 92626

P (954) 939-3309

MParker@NationsBenefits.com

www.nationsbenefits.com

#### **Navitus Health Solutions**

Pharmacy Benefit Management

#### Byron Mickle

Chief Growth Officer

361 Integrity Drive

Madison, WI 53717

**P** (512) 231-3150

byron.mickle@navitus.com

www.navitus.com

#### Optinose

Pharmaceutical

#### Amv Delacluvse

Senior National Account Director

3458 West Mountain Vista Drive

Phoenix, AZ 85045

**P** (952) 484-5341

amy. de la cluyse @ optinose.com

www.optinose.com

#### Optum

Analytics, Consulting, Population Health, Pharmacy Care, Health Care Operations, Care Delivery

#### Stacy Knapp

**VP Client Executive** 

**P** (949) 218-2048

stacy.knapp@optum.com

#### Martha A. Herbig

SVP Optum Advisory

**M** (703) 582-7911

martha.herbig@optum.com

#### **Brian Cardinell**

VP & Client Partner

**P** (760) 828-2152

brian.cardinell@optum.com

11000 Optum Circle

Eden Prairie, MN 55344

**P** (800) 765-6807

www.optum.com

#### Otsuka America Pharmaceutical, Inc

Pharmaceutical

Mark Duerre

National Account Executive

508 Carnegie Center Drive Princeton, NJ 08540 **P** (916) 276-5790

mark.duerre@otsuka-us.com www.otsuka-us.com

#### Payspan

Payment & Reimbursement Services

Two Ravinia Drive, Suite 1710 Atlanta, GA 30346 P (844) 400-4043 salesteam@payspan.com www.payspan.com

#### PCG Software, Inc.

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Michael Lubao

CEO

7065 W Ann Rd, Suite 130-549 Las Vegas, NV 89130 P (877) 789-1291 F (702) 778-2064 MLubao@pcgsoftware.com www.pcgsoftware.com

#### PerformRx and PerformSpecialty

PBM and Specialty Pharmacy

John Butts

Director, Marketing and Public/Client Relations

200 Stevens Drive, 4th Floor Philadelphia, PA 19113 P (215) 937-8073 F (215) 863-5100 jbutts@performrx.com www.performspecialty.com

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100 Dover Street Somerville, MA 02144 P (617) 921-7271 nick@podimetrics.com www.podimetrics.com

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David Duhaime

Account Executive

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Maggie.balyan@proactivecareinc.com www.proactivecareinc.com

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glinsmeier@securetransportation.com www.securetransportation.com

#### **Shearwater Health**

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#### Stephen LaViolette

VP Payer Sales

20 Burton Hills Blvd #400

Nashville, TN 37215

P (469) 774-9494

slaviolette@swhealth.com

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Chief Marketing Officer nking@swhealth.com www.swhealth.com

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#### John Rubio

VP Healthcare NA

1601 Kingsport Drive

Riverside CA 92506

**P** (951) 789-0372

**C** (336) 918-9194

**F** (951) 789-0372

P (336) 283-4021

jrubio@us.ibm.com

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2 Brighton Road Suite 300

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P (864) 908-9067

jonathan.doyle@sutherlandglobal.com

www.sutherlandglobal.com

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#### Jim Haidet

VP Western Region

12000 Biscayne Blvd #800

Miami, FL 33181

**P** (925) 788-1912

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jhaidet@vativorx.com

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4250 Executive Square #200

San Diego, CA 92037

P (602) 692-0950

ssipes@veyo.com

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855 El Camino Real #13A-187

Palo Alto, CA 94301

ginamchugh@vyncahealth.com

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#### Crowell & Moring LLP

#### San Francisco Office

Gary Baldwin

Partner

**P** (415) 365-7850

gbaldwin@crowell.com

#### Megan Beaver

Counsel

P (415) 365-7375

mbeaver@crowell.com

3 Embarcadero Center, 26th Floor

San Francisco, CA 94111

**F** (415) 986-2827

www.crowell.com

#### LA Office

#### Kevin Kroeker

Partner

**P** (213) 443-5586

kkroeker@crowell.com

#### Pete Roan

Partner

**P** (213) 443-5571

proan@crowell.com

#### Renee Delphin-Rodriguez

Partner

P (213) 310-7988

RDelphin-Rodriguez@crowell.com

#### Alice Hall-Partyka

Associate

**P** (213) 443-5521

AHallPartyka@crowell.com

515 South Flower St., 40th Floor

Los Angeles, CA 90071

F (213) 622-2690

www.crowell.com

#### **DSR Health Law**

#### Michael J. Daponde

Partner

mdaponde@dsrhealthlaw.com

#### Megan A. Rowe

Partner

mrowe@dsrhealthlaw.com

#### Eunice C. Majam-Simpson

Partner

emajam-simpson@dsrhealthlaw.com

#### Anthony R. Eaton

aeaton@dsrhealthlaw.com

500 Capitol Mall, Suite 2260

Sacramento, CA 95814

P (916) 840-5600

F (916) 840-5599

www.dsrhealthlaw.com

#### Katrina Pelto Consulting

#### Katrina Pelto

Consultant

8172 Bushwick Drive

Huntington Beach, CA 92646

**P** (714) 536-6799

kpelto@socal.rr.com

#### Kennaday Leavitt PC

#### Curtis Leavitt

Partner

**P** (916) 732-3073

cleavitt@kennadayleavitt.com

#### Jim Novello

Partner

**P** (916) 732-3062

jnovello@kennadayleavitt.com

#### Troy R. Szabo

Partner

**P** (916) 732-3065

tszabo@kennadayleavitt.com

#### Russell J. Cooper

Partner

**P** (916) 732-3374

rcooper@kennadayleavitt.com

621 Capitol Mall. Suite 2500

Sacramento, CA 95814

**P** (916) 732-3060

**F** (916) 732-3061

www.kennadayleavitt.com

#### Law Office of Jinny R. Yang

#### Jinny Yang

Attorney

PO Box 74149

Los Angeles, CA 90004-0149

**P** (310) 701-9106

jylaw@jinnyyang.com

www.JinnyYang.com

#### Locke Lord LLP

#### Denise Hanna

Partner

dhanna@lockelord.com

#### Elizabeth Tosaris

etosaris@lockelord.com

101 Montgomery Street, Suite 1950

San Francisco, CA 94104

**P** (415) 318-8817

**F** (415) 676-5816

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#### **Partner** Members

#### Manatt, Phelps & Phillips, LLP

John LeBlanc

Partner

11355 West Olympic Boulevard Los Angeles, CA 90064 P (310) 312-4000 F (310) 312-4224 jleblanc@manatt.com www.manatt.com

#### Manatt, Phelps & Phillips, LLP

Joseph E. Laska

Partner

One Embarcadero Center, 30th Floor San Francisco, CA 94111 P (415) 291-7400 F (415) 291-7474 jlaska@manatt.com www.manatt.com

#### Manatt, Phelps & Phillips, LLP

Tom McMorrow

Chair, CA Policy Practice

1215 K Street, Suite 1900 Sacramento, CA 95814 P (916) 552-2310 tmcmorrow@manatt.com www.manatt.com

#### **Nossaman LLP**

Raja Sekaran

Partner

50 California Street, 34th Floor San Francisco, CA 94111 P (415) 398-7205 F (415) 398-2438 rsekaran@nossaman.com www.nossaman.com

#### Nossaman LLP

Melissa Borrelli

Partner

621 Capitol Mall, Suite 2500 Sacramento, CA 95814 P (916) 930-7702 F (916) 442-0382 mborrelli@nossaman.com www.nossaman.com

#### Rogers Moody

Rogers Moody

Healthcare and Managed Care Consultant

1331 Olympic Street Beaumont, CA 92223 P (951) 642-9809 F (951) 381-4674 rogersmoody@rogersmoodyhcandmcc.com www.rogersmoodyhcandmcc.com

#### Sellers Dorsey & Associates, LLC

Sarah Brooks

Senior Consultant

649 Mission Street #500 San Francisco, CA 94105 **P** (267) 764-4820 sbrooks@sellersdorsey.com www.sellersdorsey.com

#### Ward Legal, Inc.

Laura E. Ward

Shareholder/President

7030 North Fruit Avenue Suite 110 Fresno, CA 93711 P (559) 301-5135 F (559) 436-4800 Iward@wardlegalinc.com

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Jeff Album

Vice President, Public and Government Affairs

100 First Street

San Francisco, CA 94105

**P** (415) 972-8418 F (415) 227-0972

jalbum@delta.org

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1202 Monte Vista Ave., Suite #17

Upland, CA 91786

**P** (909) 920-5008

F (909) 932-0062

priti.patel@firstsightvision.net

www.firstsightvision.net

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Irvine, CA 92602

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dmeadows@libertydentalplan.com

www.libertydentalplan.com

#### Magellan Healthcare

Tosha Larios

COO/Interim Plan President

lariost@magellanhealth.com

3131 Camino Del Rio North, Suite 400

San Diego, CA 92108

**P** (619) 323-7621

F (888) 656-1922

www.magellanhealth.com

#### Monarch Health Plan

Karen Goldstein

General Manager

11 Technology Drive

Irvine, CA 92618

P (949) 923-3350

**F** (949) 923.3585

kgoldstein@mhealth.com

#### OptumHealth Behavioral Health

Mike Mesewicz

VP, Behavioral Health Solutions

3362 Woodland Drive

Hilliard, OH 43026

P (614) 264-6040

mike.mesewicz@optum.com

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PO Box 8011

Canoga Park, CA 91309

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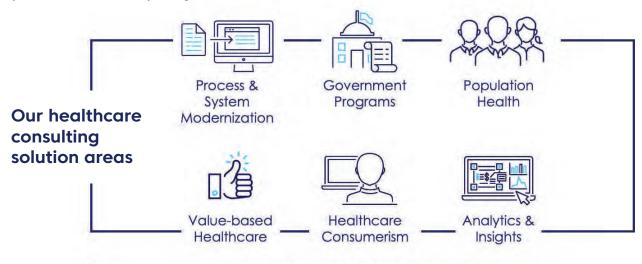
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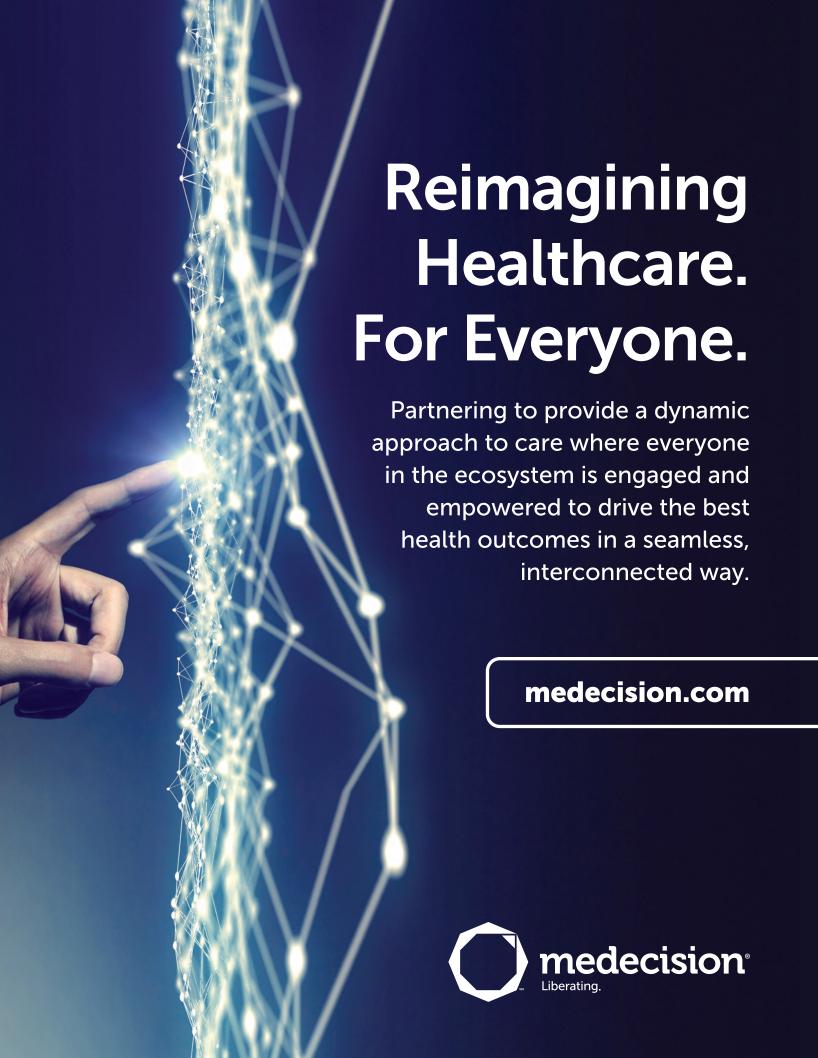


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	Number of plans present in 2022	Aetna Health of California, Inc.	AIDS Healthcare Foundation	Alameda Alliance for Health	Alignment Health Plan	AmericasHealth Plan	Anthem Blue Cross	Aspire Health Plan	Blue Shield of California	CalOptima	CalViva Health	CCHP (Chinese Community Health Plan)	CenCal Health	Central California Alliance for Health		Community Care Health	Community Health Group	Contra Costa Health Plan	Health Net of California	Health Plan of San Joaquin	Health Plan of San Mateo	Heritage Provider Network	Inland Empire Health Plan	Inter Valley Health Plan	Kaiser Permanente	Kern Family Health Care	L. A. Care Health Plan	MemorialCare Select Health Plan	Molina Healthcare of California	On Lok PACE	Oscar Health Plan of California	Partnership HealthPlan of California	San Francisco Health Plan	Santa Clara Family Health Plan	SCAN Health Plan	Scripps Health Plan Services	Sharp Health Plan	SIMNSA Health Plan	Sutter Health Plus	UnitedHealthcare	Universal Care (dba Brand New Day)	Valley Health Plan	Ventura County Health Care Plan	Western Health Advantage	
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	Number of plans present in 2022	Aetna Health of California, Inc.	Alameda Alliance for Health	Alignment Health Plan	AmericasHealth Plan	Anthem Blue Cross	Aspire Health Plan	Blue Shield of California	CalViva Health	CCHP (Chinese Community Health Plan)	CenCal Health	Central California Alliance for Health	Central Health Medicare Plan	Cigna HealthCare of California, Inc.	Community Care Health	Community Health Group	Contra Costa Health Plan	Health Net of California	Health Plan of San Joaquin	Health Plan of San Mateo	Heritage Provider Network	Inland Empire Health Plan	Inter Valley Health Plan	Kern Family Health Care	L.A. Care Health Plan	MemorialCare Select Health Plan	Molina Healthcare of California	On Lok PACE	Oscar Health Plan of California	Partnership HealthPlan of California	San Francisco Health Plan	Santa Clara Family Health Plan	SCAN Health Plan	Scripps Health Plan Services	Sharp Health Plan	SIMNSA Health Plan	Sutter Health Plus	UnitedHealthcare	Universal Care (dba Brand New Day)	Valley Health Plan	Ventura County Health Care Plan	Western Health Advantage
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#### **Aetna**

Aetna Health of California Inc. • 1401 Willow Pass Road, Suite 600 • Concord, CA 94520 Aetna Better Health of California Inc. • 10260 Meanley Drive • San Diego, CA 92131

Ph: (925) 948-4700 • Fax: (925) 948-4264 • www.aetna.com

	(	CALIF	ORN	ΝIA
OFFI	CE	LOCA	TIO	NS

Concord Fresno Los Angeles Rancho Cucamonga Sacramento San Diego Santa Ana Woodland Hills

#### **EXECUTIVE OFFICERS**

Dan Finke Executive Vice President, CVS Health & President, Aetna Inc.

**Jeffrey Hermosillo** President, Aetna Health of California Inc.

Tracy L. Smith
Vice President & Treasurer,

Aetna Health of California Inc.

Edward Chung-I Lee

Vice President & Secretary,

Aetna Health of California Inc.

Laverne A. Brizendine
CEO, Aetna Better Health

# of California Inc. **EXECUTIVE STAFF**

Pegah Mehdizadeh, D.O. Medical Director, Aetna Health of California Inc.

> Rajini Sharma Legal Counsel

Cathy Hughes Vice President, Chief Network & Operations Officer, Aetna Health of California Inc.

Dr. Rafael Gonzalez-Amezcua Chief Medical Officer, Aetna Better Health of California Inc.

> Karen Heim Senior Director, Medicaid Operations, Aetna Better Health of California Inc.

#### PRIMARY CONTACTS

Carla Saporta Cheng Government Relations Carla.SaportaCheng@cvshealth.com

> Katherine Wetzel Corporate Communications WetzelK@aetna.com

#### **PLAN ORGANIZATION**

Parent Company/Affiliate......Aetna Inc., a CVS Health Company

#### **PLAN-PROVIDER ARRANGEMENTS**

Model types (ranked in descending order)	Network of Medical Groups and IPAs,
	Direct Contracts with Physicians
Number of medical groups/IPAs	. 0 owned, 95 contracted
Number of hospitals	0 owned, 371 contracted (Short-Term Acute,
	Long-Term Acute, and Children's Hospitals only)
Number of physicians	0 owned, 57,133 contracted
Number of other licensed clinicians	. 0 owned, 32,857 contracted
	(all provider types other than physicians)

#### **COMPENSATION METHODS**

Physicians – primary care (ranked by method)	All Markets: Capitation,
	Negotiated Fee Schedule
Physicians – specialty (ranked by method)	All Markets: Capitation,
	Negotiated Fee Schedule
Hospitals (ranked by payment type)	All Markets: Per Diem, Capitation,
	Discount off Charges

#### **PLAN PRODUCTS**

### PRODUCTS CURRENTLY OFFERED Small group (2 – 100 amployees)

Small group (2–100 employees)
Large group (101+ employees)
Medicare Advantage
Medi-Cal Managed Care Yes
Medigap (Supplemental Insurance) Yes
Special Needs Plans (SNPs) Yes
Medicare Part D stand-alone (SilverScript) Yes
Access for Infants and Mothers No
Healthy Kids No
Major Risk Medical Insurance/GIP No
ANCILL ADV DDODLICTS

ANCILLARY PRODUCTS
Vision
Chiropractic Yes
Dental Yes
Prescription DrugsYes
Long Term Health Care No
Life Insurance
Accidental Death & Dismemberment No
Acupuncture
Substance Abuse Yes
Massage Therapy Yes
Durable Medical Equipment Yes
Rehabilitation
Workers' CompensationNo

# **AIDS Healthcare Foundation**

PHP (HMO SNP) — Medicare Advantage Part D HIV Special Needs Plan PHC California — Medi-Cal Managed Care AIDS Special Needs Plan

6255 W. Sunset Blvd., 19th Floor • Los Angeles, CA 90028

Ph: (323) 436-5000 • Fax: (323) 337-9141 • www.positivehealthcare.org

#### **EXECUTIVE OFFICE**

6255 W. Sunset Blvd. 21st Floor Los Angeles, CA 90028

#### **EXECUTIVE STAFF**

Michael Weinstein
President

Peter Reis

Senior Vice President

**Scott Howell, DO** *Medical Director, Managed Care* 

**Donna Stidham, RN** Chief of Managed Care

**Lyle Honig** Chief Financial Officer

**Tom Myers** Chief of Public Affairs and General Counsel

Mohandoss Tychicus Chief Information Officer

# PRIMARY CONTACT

Tom Myers
Public Affairs
(323) 860-5259

#### **PLAN ORGANIZATION**

Parent Company/Affiliate	AIDS Healthcare Foundation
Recent mergers or acquisitions within California	None
Year founded	1987
Year licensed	2006
Tax status	Non-profit
Number of employees	95 California Managed Care Operations
Health Plan Enrollment	2,700 National
	1,400 California

#### **PLAN-PROVIDER ARRANGEMENTS**

Model types (ranked in descending order)	. Direct Contracting with Physicians,
	Network of Medical Groups and IPAs, Staff
Number of medical groups/IPAs	. 4 contracted
Number of hospitals	.25 contracted
Number of physicians	. 8 owned; 1,350 contracted
Number of other licensed clinicians	. 620 contracted
Number of provider offices	. 67 owned National
	16 owned California

#### **COMPENSATION METHODS**

Physicians – primary care (ranked by metho	od) Fee-For-Service
Physicians – specialty (ranked by method).	Fee-For-Service
Hospitals (ranked by payment type)	Discounted Charges, Diagnosis-Related Group,
	Case Rates, Per Diem

#### **PLAN PRODUCTS**

#### PRODUCTS CURRENTLY OFFERED

Covered California (Individual Market).....None

Individual market . . . . . . . . . . . . . None

Small group (2–50 employees) . . . . . . . . . . . None

Large group (50+ employees)	. None
Medicare Advantage	. None
Medi-Cal Managed Care	
Medigap (Supplemental Insurance)	. None
Special Needs Plans (SNPs)	. Medicare Advantage HMO, Medi-Cal HMO
Medicare Part D stand-alone	. None
Access for Infants and Mothers	. None
Healthy Kids	. None
Major Risk Medical Insurance/GIP	
Other	

ANCILLARY CARE	
	Madiana Advantana IIMO Madi Cal IIMO
Vision	
Chiropractic	
Dental	
Prescription Drugs	. Medicare Advantage HMO, Medi-Cal HMO
Long Term Health Care	. Medi-Cal HMO
Life Insurance	. None
Accidental Death & Dismemberment	. None
Acupuncture	. Medicare Advantage HMO, Medi-Cal HMO
Substance Abuse	. Medicare Advantage HMO, Medi-Cal HMO
Massage Therapy	. Medicare Advantage HMO
Durable Medical Equipment	. Medicare Advantage HMO, Medi-Cal HMO
Rehabilitation	. Medicare Advantage HMO, Medi-Cal HMO
Workers' Compensation	. None
Other (please specify)	

# Alameda Alliance for Health

1240 South Loop Road • Alameda, CA 94502 Ph: (510) 747-4500 • Fax: (510) 747-4508 • www.alamedaalliance.org

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Scott Coffin Chief Executive Officer

Matthew Woodruff Chief Operating Officer

**Steven O'Brien, MD** *Chief Medical Officer* 

**Gil Riojas, CPA** Chief Financial Officer

Sasikumar Karaiyan Chief Information and Security Officer, Information Technology

**Tiffany Cheang** Chief Analytics Officer

> Anastacia Swift Chief Human Resource Officer, Human Resources

Richard Golfin, III Chief Compliance and Privacy Officer, Compliance and Legal

**Ruth Watson** Chief Projects Officer, Projects and Programs

# PRIMARY CONTACT

Scott Coffin Chief Executive Officer (510) 747-4500

# **PLAN ORGANIZATION**

Parent Company/Affiliate	. Alameda Alliance for Health
Recent mergers or acquisitions within California	. None
Year founded	1995
Year licensed	. 1995
Tax status	. Non profit
Number of employees	.362
Health Plan Enrollment	. 293,595

# **PLAN-PROVIDER ARRANGEMENTS**

Model types (ranked in descending order)	. Network of Medical Groups and IPAs;
	Direct Contracting with Physicians;
	Behavioral health network for the
	mild to moderate Medi-Cal benefit
Number of medical groups/IPAs	. 0 owned, 6 contracted
Number of hospitals	. 0 owned, 17 contracted
Number of physicians	. 0 owned, 7,991 contracted, including specialists

Workers in Alameda County: HMO

# **COMPENSATION METHODS**

Physicians – primary care (ranked by method)	Fee-For-Service, Group Capitation,
	Individual Capitation
Physicians – specialty (ranked by method)	Fee-For-Service
Hospitals (ranked by payment type)	Per Diem

# **PLAN PRODUCTS**

# PRODUCTS CURRENTLY OFFERED

Individual market None
Small group (2–50 employees) None
Large group (50+ employees)
Medicare Advantage None
Medi-Cal Managed Care
Medigap (Supplemental Insurance) None
Special Needs Plans (SNPs) None
Medicare Part D stand-alone None
Access for Infants and Mothers None
Medi-Cal Managed Care
Healthy Kids None
Major Risk Medical Insurance/GIP None
Other: Alliance Group Care

Vision
Chiropractic
TransportationHMO
DentalNone
Prescription DrugsHMO
Long Term Health Care
Life Insurance None
Accidental Death & Dismemberment None
Acupuncture
Substance AbuseHMO
Massage Therapy None
Durable Medical Equipment
Rehabilitation
Workers' CompensationNone

# **Alignment Health Plan**

1100 W Town and Country Rd, Suite 1600 • Orange, CA 92868 Ph: (323) 728-7232 • www.alignmenthealthcare.com

# CALIFORNIA OFFICE LOCATION

Headquarters 1100 W Town and Country Rd. Suite 1600 Orange, CA 92868

#### **EXECUTIVE OFFICERS**

**John Kao** CEO of Alignment Healthcare

**Dawn Maroney**President, Markets of
Alignment Healthcare

**Dinesh Kumar, MD** Chief Medical Officer of Alignment Healthcare

Thomas Freeman Chief Financial Officer of Alignment Healthcare

**John Kim, MD** Chief Medical Officer of Alignment Health Plan

# PRIMARY CONTACT

Alison Trinidad Marketing Strategy & Public Relations (844) 310-2247

# **PLAN ORGANIZATION**

Parent Company/Affiliate	. Alignment Healthcare
Recent mergers or acquisitions within California	. N/A
Year founded	2003
Year licensed	. 2004
Tax status	. For-profit
Number of employees	. 669 (includes seasonal employees)
Health Plan Enrollment	.92.700

# PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order)	Network Independent Practice Associations
	(IPAs), Medical Groups and independent physicians
Number of medical groups/IPAs	0 owned, 91 contracted
Number of hospitals	0 owned, 252 contracted
Number of CA physicians	15 owned, 28,896 contracted
Number of other licensed clinicians	77 owned, 4,772 contracted
Number of provider offices	1 owned, 11, 297 contracted

#### **COMPENSATION METHODS**

-	Physicians – primary care (ranked by method)	Lapitation; iviedicare ree-ror-service
	Physicians – specialty (ranked by method)	Medicare Fee-For-Service; Capitation; Case Rates
-	Hospitals (ranked by payment type)	Medicare Fee-For-Service (MS-DRG); Case Rates;
	F	Per Diems: Canitation

# **PLAN PRODUCTS**

# PRODUCTS CURRENTLY OFFERED

The second contract of
Covered California (Individual Market)None
Individual market None
Small group (2–50 employees) None
Large group (50+ employees) None
Medicare Advantage
Medi-Cal Managed CareNone
Medigap (Supplemental Insurance) None
Special Needs Plans (SNPs)
Medicare Part D stand-alone None
Access for Infants and Mothers None
Healthy Kids None
Major Risk Medical Insurance/GIP None
Other None

ANCILLARY PRODUCTS	
Vision	. HMO; C-SNP; D-SNP; PPO
Chiropractic	. HMO; C-SNP; D-SNP; PPO
Dental	. HMO; C-SNP; D-SNP; PPO
Prescription Drugs	. HMO; C-SNP; D-SNP; PPO
Long Term Health Care	. None
Life Insurance	. None
Accidental Death & Dismemberment	. None
Acupuncture	. HMO; C-SNP; D-SNP
Substance Abuse	. HMO; C-SNP; D-SNP; PPO
Massage Therapy	. None
Durable Medical Equipment	. HMO; C-SNP; D-SNP; PPO
Rehabilitation	. HMO; C-SNP; D-SNP; PPO
Workers' Compensation	. None
Other (please specify)	. None

# **AmericasHealth Plan**

PLAN ORGANIZATION

EXECUTIVE OFFICERS

1000 Town Center Drive. Suite 410 • Oxnard, CA 93036 Ph: (800) 633-3313 • Fax: (805) 673-3962 • www.americashp.com

EXECUTIVE OFFICERS	FLAN ORGANIZATION
Antonio Alatorre Chief Executive Officer	Parent Company/Affiliate Clinicas del Camino Real Recent mergers or acquisitions within California None
Chief Excentive Officer	Year founded
Sonia DeMarta	Year licensed
Chief Financial Officer	Tax status For profit
-	Number of employees
Jeffrey Dziedzic	
Chief Operations Officer	Health Plan Enrollment
Kooros Samadzadeh, D.O.	
Chief Medical Director	PLAN-PROVIDER ARRANGEMENTS
Chief Medicai Director	Model types (ranked in descending order) Network of Medical Groups
Ronald McGinnis	Number of Medical Groups/IPAs 3 contracted
Chief Compliance &	Number of hospitals
Privacy Officer	Number of physicians
	Number of physicians
	Number of other licensed clinicians
PRIMARY CONTACTS	Number of provider offices
Antonio Alatorre	
Chief Executive Officer	COMPENSATION METHODS
(800) 633-3313	Physicians – primary care (ranked by method)Capitation, Fee-For-Service
(000) 033-3313	Physicians—specialty (ranked by method)Fee-For-Service
Sonia DeMarta	Hospitals (ranked by payment type) Fee-For-Service
Chief Financial Office	Hospitals (ranked by payment type)ee-roi-service
(800) 633-3313	
v	PLAN PRODUCTS
Jeffrey Dziedzic	PRODUCTS CURRENTLY OFFERED Medicare, Commercial, Medi-Cal
Chief Operations Officer	Covered California (Individual Market)No
(800) 633-3313	Individual market No
Kooros Samadzadeh, D.O.	Small group (2–50 employees) Yes
Chief Medical Director	Large group (50+ employees) Yes
(800) 633-3313	Madisare Adventage
	Medicare Advantage
Ronald McGinnis	Medi-Cal Managed CareYes
Chief Compliance छ	Medigap (Supplemental Insurance) No
Privacy Officer	Special Needs Plans (SNPs) No
(800) 633-3313	Medicare Part D stand-aloneNo
	Access for Infants and Mothers No
	Healthy Kids No
	Major Risk Medical Insurance/GIP No
	Other
	ANCILLARY PRODUCTS
	Vision Yes
	Chiropractic
	DentalYes
	Prescription DrugsYes
	Long Term Health Care Yes
	Life Insurance No
	Accidental Death & Dismemberment No
	Acupuncture
	Substance Abuse Yes
	Massage Therapy
	Durable Medical Equipment Yes
	Rehabilitation Yes
	Workers' CompensationNo

# **Anthem Blue Cross**

21215 Burbank Blvd. • Woodland Hills, CA 91367 Ph: (800) 331-1476 • Fax: (805) 713-7736 (for providers) • www.anthem.com/ca

CALIFORNIA
<b>OFFICE LOCATIONS</b>

Cerritos
Costa Mesa
Glendale
Los Angeles
Palo Alto
Rancho Cordova
Sacramento
San Francisco
Visalia
Woodland Hills

#### **EXECUTIVE OFFICERS**

**Gail Boudreaux** CEO of Anthem, Inc.

Beth Andersen
President,
Anthem Blue Cross

Commercial Health Plans

# Les Ybarra

President, Anthem Blue Cross Medicaid Health Plan

# Vinod Mohan

President, West Region, Anthem Blue Cross Medicare

# EXECUTIVE STAFF

**John Yao** Senior Clinical Officer

> Terry German Legal Counsel

John Pickett Vice President, Provider Solutions

Mark Reynolds Vice President, California Market Operations

# PRIMARY CONTACTS

Mike Prosio Government Relations (916) 403-0527 Mike Bowman Public Relations (916) 403-0528

#### **PLAN ORGANIZATION**

**PLAN-PROVIDER ARRANGEMENTS** 

Model types (ranked in descending order) ..... Network of Medical Groups and IPAs,
Direct Contracting with Physicians
Number of medical groups/IPAs ..... 631 contracted

Number of other licensed clinicians . . . . . . . . None

Number of provider offices . . . . . . . . . . . . . . . . . 0 owned, 29,320 contracted

#### **COMPENSATION METHODS**

Physicians – primary care (ranked by method)...... Other (Fee Schedule), Group Capitation, Individual Capitation
Physicians – specialty (ranked by method)...... Other (Fee Schedule), Group Capitation
Hospitals (ranked by payment type)...... Per Diem, Capitation, Case Rates,
Discounted Charges

#### **PLAN PRODUCTS**

# PRODUCTS CURRENTLY OFFERED

Covered California (Individual Market) ... EPO, HMO
Individual market ... HMO, PPO
Small group ... HMO, PPO, EPO
Large group ... HMO, PPO, POS, Other
Medicare Advantage ... HMO, PPO
Medigap (Supplemental Insurance) ... PPO
Special Needs Plans (SNPs) ... HMO, PPO
Medicare Part D stand-alone ... PPO
Access for Infants and Mothers ... HMO, PPO
Medi-Cal Managed Care ... HMO
Healthy Kids ... Yes
Major Risk Medical Insurance/GIP ... PPO
Other (California Kids, Interim High Risk) ... PPO

# **Aspire Health Plan**

10 Ragsdale Drive, Suite 101 • Monterey, CA 93940 Ph: (831) 657-0700 • Fax: (831) 657-0703 • www.aspirehealthplan.org

CALIFORNIA
<b>OFFICE LOCATIONS</b>

Monterey, CA Salinas, CA

#### **EXECUTIVE OFFICERS**

Laura Zehm
CEO and President

Scott Kelly VP, COO

Matt Morgan CFO

Dr. James Gilbert *CMO* 

Cyndie O'Brien Chief Sales and Marketing Officer

**Melissa Hall** VP, Medicare Operations

**Anthony Serrano** Chief Compliance Officer

# PRIMARY CONTACTS

Government relations Scott Kelly VP, COO (831) 657-0700

PUBLIC AFFAIRS

Mary Barker

Director

Communications

and Marketing
(831) 625-2757

# **PLAN ORGANIZATION**

Parent Company/Affiliate	. Montage Health
	and Salinas Valley Memorial Healthcare System
Recent mergers or acquisitions within California	None
Year founded	2012
Year licensed	. 2013
Tax status	. Non Profit
Number of employees	. 94
Health Plan Enrollment	. 21,000

#### **PLAN-PROVIDER ARRANGEMENTS**

Model types (ranked in descending order)

Network of Medical Groups and IPAs;
direct contracts – other licensed clinicians

Number of Medical Groups/IPAs

2 contracted

Number of hospitals

4 contracted

Number of physicians

445 contracted

Number of other licensed clinicians

247 contracted

#### **COMPENSATION METHODS**

Physicians – primary care (ranked by method)	FFS
Physicians – specialty (ranked by method)	FFS
Hospitals (ranked by payment type)	Capitation

#### **PLAN PRODUCTS**

#### PRODUCTS CURRENTLY OFFERED

Medicare Advantage	HMO, HMO-POS
ASO	Large Self-Funded Employers
Commercial	HMO Shared Risk ACO

# CALIFORNIA OFFICE LOCATIONS

Costa Mesa, El Dorado Hills, El Segundo, Fresno, Lodi, Monterey Park, Ontario, Rancho Cordova, Redding, Sacramento (2 offices), San Diego, San Francisco, San Jose, Valencia, Walnut Creek, Woodland Hills

#### **EXECUTIVE OFFICERS**

Paul Markovich
President and
Chief Executive Officer

Jeff Bailet, M.D.

President and

Chief Executive Officer, Altais

Debbie Chang

President & CEO, Blue Shield of California Foundation

Sandra Clarke Executive Vice President and Chief Financial Officer

> Lisa Davis Senior Vice President and Chief Information Officer

Susan Fleischman M.D. Chief Medical Officer

Sarah Iselin Executive Vice President and Chief Operating Officer

Peter Long
Executive Vice President,

Strategy and Health Solutions

Mary O'Hara

Executive Vice President, People and Engagement

Aliza Arjoyan Senior Vice President, Provider Partnerships and Network Management

Jeff Robertson
Senior Vice President,
Consumer Growth and

Consumer Growth and Chief Marketing Officer

Hope Scott Senior Vice President, General Counsel and Corporate Secretary

Mike Stuart Senior Vice President, Finance Operations

Kelly Stern Senior Vice President, Communications, Corporate Citizenship and Reputation

Millie Virgil Senior Vice President, Transformation, Operations and Customer Experience

> Amy Yao, FSA, MAAA Senior Vice President and Chief Actuary

# PRIMARY CONTACT

Andrew Kiefer Vice President, Government Affairs

# Blue Shield of California

60112th Street • Oakland, CA 94607 Ph: (510) 607-2000 • www.blueshieldca.com

#### **PLAN ORGANIZATION**

Parent Company/Affiliate	California Physicians' Service, Inc.
	dba Blue Shield of California
Recent mergers or acquisitions within California	None
Year founded	1939
Year licensed	1939
Tax status	Non-profit
Number of employees	7,900
Health Plan Enrollment	4.7 million

#### **PLAN-PROVIDER ARRANGEMENTS**

Model types (ranked in descending order)	. HMO – Direct contracting with Network of Medical Groups
	and IPAs; PPO – Direct Contracting with Physicians
Number of medical groups/IPAs	. 298 contracted medical groups/IPAs (HMO)
Number of hospitals	. 372 contracted hospitals (HMO);
	389 contracted hospitals (PPO)
Number of physicians	. 13,348 PCPs (HMO); 31,010 PCPs (PPO)
Number of other licensed clinicians	. 49,104 contracted specialists (HMO);
	77,544 contracted specialists (PPO)
Number of provider offices	. 107,408 provider offices(HMO);
	246,166 provider offices (PPO)

#### **COMPENSATION METHODS**

Physicians – primary care (ranked by method) F	Fee Schedule (PPO), Capitation (HMO)
Physicians – specialty (ranked by method)	ee Schedule (PPO), Capitation (HMO)
Hospitals (ranked by payment type)	Per Diem, Discount off Charges,
F	ee Schedule, Case Rates, Capitation

# **PLAN PRODUCTS**

#### PRODUCTS CURRENTLY OFFERED

Covered California	. For individual and family plans (IFP), Small Group plans
Individual market	. HMO, PPO
Small group (1–100 employees)	. HMO, PPO, POS
Large group (100+ employees)	. HMO, PPO, POS
Medicare Advantage	. HMO, PPO
Medigap (Supplemental Insurance)	
Special Needs Plans (SNPs)	. None
Medicare Part D stand-alone	
Access for Infants and Mothers	. None
Medi-Cal Managed Care	. Yes
Healthy Kids	
Major Risk Medical Insurance/GIP	
Other	

#### ANCILLARY PRODUCTS

Vision	. PPO
Chiropractic	. Available as a discounted service: HMO, PPO
Dental	
Prescription Drugs	. Not available as a stand-alone product
Long Term Health Care	
Life Insurance	
Accidental Death & Dismemberment	. Offered in conjunction with our Life Insurance
Acupuncture	. Available as a discounted service: HMO; PPO
Substance Abuse	. Not available as a stand-alone product
Massage Therapy	. Available as a discounted service rather than
	as an Ancillary Product
Durable Medical Equipment	. Not available as an Ancillary Product
Rehabilitation	. Not available as an Ancillary Product
Workers' Compensation	. No
	and the second s

Other . . . . . . . . Not applicable

# CalOptima (Orange County Health Authority)

505 City Parkway West • Orange, CA 92868

Ph: (714) 246-8400 • Fax: (714) 246-8492 • www.caloptima.org

EXECUTIVE OFFICER	S
-------------------	---

Michael Hunn

Interim Chief Executive Officer

Veronica Carpenter Chief of Staff

Nancy Huang Chief Financial Officer

Yunkyung Kim Chief Operating Officer

Dr. Richard Pitts, D.O., Ph.D.
Chief Medical Officer

**Wael Younan**Chief Information Officer

#### **EXECUTIVE STAFF**

Carmen Dobry Executive Director, Compliance

**Kelly Giardina**Executive Director, Clinical
Operations

Brigette Hoey
Executive Director, Human

# Resources Marie Jeannis

Executive Director, Quality and Population Health Management

**Ladan Khamseh** Executive Director, Operations

Executive Director, Finance

Rachel Selleck Executive Director, Public Affairs

#### PRIMARY CONTACTS

Rachel Selleck Executive Director, Public Affairs (657) 900-1096

Donovan Higbee Senior Policy Analyst, Government Affairs (657) 900-1482

# **PLAN ORGANIZATION**

Parent Company/Affiliate	. None
Recent mergers or acquisitions within California	. None
Year founded	.1995
Year licensed	. 2000
Tax status	. Non Profit
Number of employees	. 1,376 full time
Health Plan Enrollment	. 862,828

#### **PLAN-PROVIDER ARRANGEMENTS**

Model types (ranked in descending order)	. Medical groups/IPAs and HMOs
Number of medical groups/IPAs	. 0 owned, 12 contracted
Number of hospitals	. 0 owned, 41 contracted
Number of providers	. 0 owned, 9,363 contracted
Number of community health centers	. 40
Number of pharmacies	. 582
Number of long-term care facilities	

#### **COMPENSATION METHODS**

Physicians – primary care (ranked by method)	Group Capitation, Fee-For-Service
Physicians – specialty (ranked by method)	Group Capitation, Fee-For-Service
Hospitals (ranked by payment type)	Per Diem, Case Rates,
	Diagnosis-Related Group, Capitation

#### **PLAN PRODUCTS**

# PRODUCTS CURRENTLY OFFERED

Individual market
Large group (50+ employees) None
Medicare AdvantageSee SNP
Medigap (Supplemental Insurance) None
Special Needs Plans (SNPs)
Medicare Part D stand-alone None
Access for Infants and Mothers None
Medi-Cal Managed Care
Healthy Kids None
Major Risk Medical Insurance/GIP None
Program of All-Inclusive Care for the Elderly (PACE) HMO
Other None

ANCILLARY PRODUCTS
Vision
Chiropractic
DentalNone
Prescription DrugsNone
Long Term Health CareNone
Life Insurance None
Accidental Death & Dismemberment None
Acupuncture
Substance Abuse None
Massage TherapyNone
Durable Medical Equipment None
Rehabilitation None
Workers' CompensationNone
Other (please specify) None

# CalViva Health (Fresno-Kings-Madera Regional Health Authority)

7625 N. Palm Ave., Suite 109 • Fresno, CA 93711 Ph: (559) 540-7840 • www.calvivahealth.org

# **EXECUTIVE OFFICERS**

Jeffrey Nkansah CEO

Daniel Maychen *CFO* 

Patrick Marabella, M.D. *CMO* 

Mary Lourdes Leone CCO

#### PRIMARY CONTACT

Cheryl Hurley
Director, HR/Office
Commission Clerk

# PLAN ORGANIZATION

Parent Company/Affiliate	. Fresno Kings Madera Regional Health Authority
Recent mergers or acquisitions within California	. No recent mergers or acquisitions
Year founded	. 2009
Year licensed	. 2010
Status	. Not-for-profit
Number of employees	. 17 staff, subcontracted for administrative services
Health Plan Enrollment	389,651 as of September 30, 2021

# PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order)	. All physician providers in capitated
	and/or direct contracted model types
Number of medical groups/IPAs	. 5 IPAs
Number of hospitals	. 10 hospitals, contracted
Number of physicians	. 1,773 contracted
Number of provider offices	

# **COMPENSATION METHODS**

Physicians – primary care	FFS percent of Medi-Cal Rates and Capitation
Physicians – specialty	FFS percent of Medi-Cal Rates
Hospitals	APR DRGs and Percent of Medi-Cal Rates

#### **PLAN PRODUCTS**

#### PRODUCTS CURRENTLY OFFERED

Medi-Cal Managed Care	. Yes
ANCILLARY PRODUCTS	
Prescription Drugs	.No
Substance Abuse	.No

Durable Medical Equipment. . . . . . . . . . . . . Yes

# **CCHP** (Chinese Community Health Plan)

445 Grant Ave., Suite 700 • San Francisco, CA 94108

Ph: (415) 955-8800 • Fax: (415) 955-8818 • www.cchphealthplan.com

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EA				

Larry Loo CEO

#### **EXECUTIVE STAFF**

Kenneth Choi CFO

> Wil Yu COO

Netra Desai IT Director

**Greg Gertz**Chief Compliance Officer

Dr. Craig Reich Medical Director

#### PRIMARY CONTACT

Wil Yu COO (415) 955-8800 **PLAN ORGANIZATION** 

Parent Company/Affiliate.Chinese Hospital AssociationTax statusFor profitYear founded1984Year licensed1985Number of employees125Health Plan Enrollment12,500

# **PLAN-PROVIDER ARRANGEMENTS**

Model Types (ranked in descending order).

Network of Medical Groups and Independent Practice Associations (IPAs)

Number of medical groups/IPAs.

Jade Medical Group; Hill Physicians;
One Medical Group

Number of hospitals.

15 contracted

Number of physicians.

4,970 contracted

# **COMPENSATION METHODS**

#### **PLAN PRODUCTS**

#### PRODUCTS CURRENTLY OFFERED

Covered California (Individual Market)	. HMO
Individual market	. HMO
Small group (2–50 employees)	.HMO
Large group (50+ employees)	.HMO
Medicare Advantage	.HMO
Special Needs Plans (SNPs)	.HMO
Active Choice	.PPO

Vision	НМО
Prescription Drugs	НМО
Durable Medical Equipment	НМО
Rehabilitation	НМО

#### **EXECUTIVE OFFICERS**

Marina Owen Chief Executive Officer

Paul Jaconette Chief Operations Officer

David Ambrose

Chief Financial Officer/Treasurer

Amanda Flaum Chief Health Operations Officer

Bill Cioffi Chief Information Officer

Karen Kim

Chief Legal and Compliance Officer

Chris Morris, MSOD Chief Performance Officer

#### **LEADERSHIP**

Karen Hord, MD Deputy Chief Medical Officer

> Michael Harris Director, Administrative & Government Services

Seleste Bowers, DHA Director, Behavioral Health

> Gary Ashburn Director, Claims

Nicolette Worley Marselian Director, Communications & Community Relations

> Krisza Vitocruz Director, Compliance

and Privacy Officer Leanne Bauer Director, Finance

Kim Cowles

Director, Human Resources Jai Raisinghani

Director, Information Technology Eric Buben

Director, Member Services

Jeff Januska, PharmD Director, Pharmacy Services

Vacancy Director, Provider Services

Lauren Geeb Director, Quality Management

& Improvement Isis Montalvo

Interim Director, Medical Management

Keith Emmons, MD Medical Director, Health Services

Shobha Naimpally, MD Medical Director, Health Services

> Rea Goumas, MD Medical Director. Whole Child Model

Carlos Hernandez Quality Officer

#### **PRIMARY CONTACTS**

Marina Owen Chief Executive Officer (805) 685-9525 ext. 1020

Michael Harris Administrative & Government Services (805) 685-9525 ext. 1012

Nicolette Worley Marselian Communications & Community Relations (805) 685-9525 ext. 1993

# CenCal Health

4050 Calle Real • Santa Barbara, CA 93110 Ph: (805) 685-9525 • Fax: (805) 685-8292 • www.cencalhealth.org

# **PLAN ORGANIZATION**

Parent Company/Affiliate	. Santa Barbara/San Luis Obispo
	Regional Health Authority
Recent mergers or acquisitions within California	. CenCal Health is a public entity
Year founded	1983
Year licensed	. 2000
Tax status	. Non profit
Number of employees	. 287 full time
Health Plan Enrollment	. 210,000

#### **PLAN-PROVIDER ARRANGEMENTS**

Model types (ranked in descending order)	Direct Contracting with Physicians
Number of medical groups/IPA	0 owned/1,006 contracted
Number of hospitals	0 owned/14 contracted
Number of physicians	0 owned/4,600 contracted
Number of other licensed clinicians	0 owned/1,106 contracted
Number of provider offices	0 owned/246 contracted

#### **COMPENSATION METHODS**

Physicians – primary care (ranked by method)	Individual and Group Capitation, Fee-For-Service,
	Withhold and Pay for Performance
Physicians – specialty (ranked by method)	Fee-For-Service, Group Capitation
Hospitals (ranked by payment type)	Per Diem/DRG (Inpatient), Percent of Charges
	(Inpatient and Outpatient), Fee-For-Service
	(Outpatient), Capitation

#### **PLAN PRODUCTS**

#### PRODUCTS CURRENTLY OFFERED

Individual marketNone
Small group (2–50 employees) None
Large group (50+ employees) None
Medicare AdvantageNone
Medigap (Supplemental Insurance) None
Special Needs Plans (SNPs) None
Medicare Part D stand-alone None
Access for Infants and Mothers None
Medi-Cal Managed Care
Major Risk Medical Insurance/GIP None
Other None

# CILL A DV DD O DIJGTO

ANCILLARY PRODUCTS	
Vision	HMC
Chiropractic	HMC
Dental	None
Prescription Drugs	None
Long Term Health Care	HMC
Life Insurance	
Accidental Death & Dismemberment	None
Acupuncture	HMC
Substance Abuse	HMC
Massage Therapy	None
Durable Medical Equipment	HMC
Rehabilitation	HMC
Workers' Compensation	None
Behavioral Health	HMC

# Central California Alliance for Health

(Santa Cruz-Monterey-Merced Managed Medical Care Commission)

1600 Green Hills Road, Suite 101 • Scotts Valley, CA 95066 Ph: (831) 430-5500 • Fax: (831) 430-5882 • www.ccah-alliance.org

	C	:AI	.IF	OR	NIA
OFFI	CE	LO	CA	TIC	NS

Scotts Valley (Main office)
Salinas and Merced
(Regional offices)

#### **EXECUTIVE OFFICERS**

Stephanie Sonnenshine Chief Executive Officer

> **Dale Bishop, MD** Chief Medical Officer

**Van Wong** Chief Operating Officer

**Scott Fortner**Chief Administrative Officer

Lisa Ba

Chief Financial Officer

Cecil Newton

# Chief Information Officer EXECUTIVE STAFF

Navneet Sachdeva, PharmD

Pharmacy Director

**Danita Carlson**Government Relations Director

Gordon Arakawa, MD

Medical Director

Dianna Diallo, MD

Medical Director

**Jenifer Mandella**Compliance Officer

Jennifer Mockus Community Care Coordination Director

Lilia Chagolla Regional Operations Director

Ronita Margain Regional Operations Director

Luis Somoza Member Services Director

Kathleen McCarthy Strategic Development Director

Linda Gorman
Communications Director

**Jordan Turetsky** Provider Services Director

# PRIMARY CONTACTS

Danita Carlson Government Relations (831) 430-5603 Linda Gorman

Public Affairs (831) 430-4175

**PLAN ORGANIZATION** 

# **PLAN-PROVIDER ARRANGEMENTS**

Model types (ranked in descending order)Direct Contracting with PhysiciansNumber of medical groups/IPAs0 owned, 289 contractedNumber of hospitals0 owned, 33 contractedNumber of physicians0 owned, 11,498 contractedNumber of other licensed clinicians0 owned, 1,356 contractedNumber of provider offices0 owned, 742 contracted

#### **COMPENSATION METHODS**

Physicians – primary care (ranked by method) . . . . . Fee-For-Service, Capitation, Incentive Program Physicians – specialty (ranked by method) . . . . Fee-For-Service Hospitals (ranked by payment type) . . . . . . . . . Per Diem, Discounted Charges, Fee-For-Service, Case Rates, APR DRG

#### **PLAN PRODUCTS**

#### PRODUCTS CURRENTLY OFFERED

Individual marketNoneSmall group (2-50 employees)NoneLarge group (50+ employees)NoneMedicare AdvantageNoneMedi-Cal Managed CareCounty Organized Health SystemMedigap (Supplemental Insurance)NoneSpecial Needs Plans (SNPs)NoneMedicare Part D stand-aloneNoneMajor Risk Medical Insurance/GIPNoneOtherIn-Home Supportive Services: HMO

,	
Vision	
Chiropractic	COHS, HMO
Dental	None
Prescription Drugs	Prescription drugs are now carved out and
	provided through Medi-Cal Rx for the MC LOB
Long Term Health Care	COHS
Life Insurance	None
Accidental Death & Dismemberment	None
Acupuncture	COHS, HMO
Substance Abuse	HMO
Massage Therapy	None
Durable Medical Equipment	COHS, HMO
Rehabilitation	None
Workers' Compensation	None
Othor	None

# **Central Health Medicare Plan**

1540 Bridgegate Drive • Diamond Bar, CA 91765 Ph: (626) 388-2390 • Fax: (626) 388-2361 • www.centralhealthplan.com

# **EXECUTIVE OFFICERS**

**Shawn Dewers**Chief Executive Officer

An Pang Chieng, M.D.
Chief Medical Officer

**Chet Uma**Chief Financial Officer

**Felicia Wu** Chief Operating Officer

#### PRIMARY CONTACT

Annie Hsu Shieh Sr. Director of Compliance, CA Compliance Officer (626) 388-2390, ext. 2885

# **PLAN ORGANIZATION**

Parent Company/Affiliate	Bright Health, Inc.
Recent mergers or acquisitions within California	Acquired on 4/1/21
Year founded	2004
Year licensed	2004
Tax status	For profit
Number of employees	
Health Plan Enrollment	36,945

# PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order)	. Staff, Single Medical Group,
	Network of Medical Groups and IPAs,
	Direct Contracting with Physicians
Number of medical groups/IPAs	. 51
Number of hospitals	.96
Number of physicians	. 7,877
Number of other licensed clinicians	
Number of provider offices	. 6,926

# **COMPENSATION METHODS**

Physicians – primary care (ranked by method)	. Fee-For-Service, Individual Capitation,
	Group Capitation
Physicians – specialty (ranked by method)	. Fee-For-Service, Group Capitation
Hospitals (ranked by payment type)	. Per Diem, Diagnosis-Related Group,
	Case Rates, Capitation

# **PLAN PRODUCTS**

# PRODUCTS CURRENTLY OFFERED

Medicare Advantage	/ΙΟ
Special Needs Plans (SNPs)	/10

Vision	HMO
Chiropractic	HMO
Dental	
Prescription Drugs	HMO
Acupuncture	HMO
Substance Abuse	HMO
Durable Medical Equipment	HMO
Rehabilitation	

# Cigna HealthCare of California, Inc.

400 N. Brand Boulevard, #300 • Glendale, CA 91203 Ph: (818) 500-6262 • Fax: (818) 500-6365 • www.cigna.com/healthcare

CALIFORNI	Α
OFFICE LOCATION	S

Glendale Irvine San Francisco San Diego Walnut Creek

#### **EXECUTIVE OFFICERS**

Peter B. Welch President, Northern CA

Gene Rapisardi

President, Southern CA

**Anand Raghavan** 

**Jennifer Gutzmore** Regional Medical

> **Zula Saunders Ouality Director**

Executive

Michelle Demonteverde

Regional Vice President, Network Management

**Scott Hamilton** 

Vice President, Network Management, Northern California

> Teri Lauenstein Vice President,

Network Management, Southern California

**April Gibson** Claim Operations Director

**Thomas Medaris** Customer Service Manager

> William S. Jameson Managing Counsel

# **PRIMARY CONTACTS**

Crystal Jack Government Relations (925) 906-8216

> **Mark Slitt** Public Relations (860) 226-2092

#### **PLAN ORGANIZATION**

Cigna Behavioral Health of CA, Inc. (CBH), Cigna Health & Life Insurance Company (CHLIC) Recent mergers or acquisitions within California . . . . . . None Tax status . . . . . . . . For profit 134.360 California HMO and POS 802,687 California PPO and Open Access Plus (OAP)

#### **PLAN-PROVIDER ARRANGEMENTS**

Model types (ranked in descending order) . . . . . . . . Network of Medical Groups and IPAs, Direct Contracting with Physicians Number of medical groups/IPAs......245 HMO; 129 OAP (as of 1/2022) 

#### **COMPENSATION METHODS**

Source: Contracting Physicians – specialty (ranked by method). . . . . . . . . . . . Group Capitation, Fee-For-Service including bonus; Source: Contracting Hospitals (ranked by payment type) . . . . . . . . . . Per Diem, Capitation, Case Rates, Discounted Charges,

Diagnosis-Related Group, and Other (Hospital Collaborative Care program); Source: Contracting

#### **PLAN PRODUCTS**

#### PRODUCTS CURRENTLY OFFERED

#### ANCILLARY PRODUCTS

Vision	. HMO, POS, OA, OAP, PPO
Chiropractic	. HMO, POS, OAP, PPO
Dental	. Cigna Dental HMO & PPO
Prescription Drugs	. HMO, POS, OAP, PPO
Long Term Health Care	. None
Life Insurance	. None
Accidental Death & Dismemberment	. None
Acupuncture	. HMO, POS, OAP, PPO
Substance Abuse	. CBH
Massage Therapy	. HMO, POS, OAP, PPO
Durable Medical Equipment	. HMO, POS, OAP, PPO
Rehabilitation	. HMO, POS, OAP, PPO
Workers' Compensation	. None

Other . . . . . . . . International

# **Community Care Health**

45 River Park Pl. W., Suite 501 • Fresno, CA 93720 Ph: (559) 324-4752 • www.communitycarehealth.org

EXECUTIVE OFFICERS
Aldo De La Torre
EXECUTIVE STAFF
Anand Rajani, M.D.
Jennifer Lorge, Esq.
Deidre Berman

# PRIMARY CONTACT

Michele Mills

Jennifer Lorge, Esq. Legal and Regulatory Affairs (559) 387-1152

# **PLAN ORGANIZATION**

Parent Company/Affiliate	. Fresno Community Medical Centers
Recent mergers or acquisitions within California	
Year founded	. 2010
Year licensed	. 2013
Tax status	. For Profit
Number of employees	.12
Health Plan Enrollment	. 10,260

# PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order)	.Shared Risk
Number of Medical Groups/IPAs	.0 owned, 0 contracted
Number of hospitals	.4 owned, 1 contracted
Number of physicians	.0 owned, 1,240 contracted
Number of other licensed clinicians	.0 owned, 860 contracted
Number of provider offices (unique locations)	.0 owned, 754 contracted

# **COMPENSATION METHODS**

Physicians – primary care (ranked by method)	Capitation, Fee-For-Service
Physicians – specialty (ranked by method)	Capitation, Cap Pool, Fee-For-Service
Hospitals (ranked by payment type)	Fee-For-Service

# PLAN PRODUCTS

# PRODUCTS CURRENTLY OFFERED

Covered California (Individual Market)None
Individual market None
Small group (2–50 employees)
Large group (50+ employees)
Medicare Advantage None
Medi-Cal Managed Care None
Medigap (Supplemental Insurance) None
Special Needs Plans (SNPs) None
Medicare Part D stand-alone None
Access for Infants and Mothers None
Healthy Kids None
Major Risk Medical Insurance/GIP None
Other None

ANCILLART PRODUCTS	
Vision	es
Chiropractic	one
DentalYe	es
Prescription DrugsYe	es
Long Term Health CareN	one
Life Insurance	one
Accidental Death & Dismemberment	one
Acupuncture	one
Substance Abuse	one
Massage Therapy	one
Durable Medical EquipmentN	one
Rehabilitation	one
Workers' CompensationN	one
Other (please specify)	one

# **Community Health Group**

PLAN ORGANIZATION

**EXECUTIVE OFFICERS** 

2420 Fenton Street, Suite 100 • Chula Vista, CA 91914 Ph: (619) 422-0422 • Fax: (619) 422-5930 • www.chgsd.com

N D	Parent Company/Affiliate None
Norma Diaz	Recent mergers or acquisitions within California None
Chief Executive Officer	Year founded
Scott Carroll	Year licensed
Chief Financial Officer	Tax status
Allan Sombillo	Number of employees (full time/part time)
Chief Information Officer	as of September 30, 2021
0 0	Health Plan Enrollment
Patrick Tellez, MD,	
<b>MPH, MSHA</b> Chief Medical Officer	PLAN-PROVIDER ARRANGEMENTS
Chief Medicai Officer	
Ann Warren	Model types (ranked in descending order)
Associate Chief Executive Officer	Direct Contracts with Physicians
Joseph Garcia	Number of medical groups/IPAs0 owned, 1 contracted
Chief Operations Officer	Number of hospitals
<i>J</i> 1 <i>J</i>	Number of physicians
	Number of other licensed clinicians
EXECUTIVE STAFF	Number of provider offices 0 owned, 245 contracted (pcp)
Adrian Arce	
Director of Claims	COMPENSATION METHODS
Administration	Physicians – primary care (ranked by method)Individual Capitation, Group Capitation,
Francisca Chavez	Fee-For-Service
Senior Director of Operations	Physicians – specialty (ranked by method) Fee-For-Service, Group Capitation
* *	Hospitals (ranked by payment type) DRG, Discounted Charges, Per Diem
Yousaf Farook	
Senior Director of Health Care Services	PLAN PRODUCTS
Healin Care Services	PRODUCTS CURRENTLY OFFERED
Andrew D. Gregor, Esq.	Individual market None
Chief Corporate Counsel	Small group (2–50 employees) None
Noreen Koizumi	Large group (50+ employees) None
Director of Corporate Quality	Medicare Advantage
Elizabeth Martinez	Medigap (Supplemental Insurance) None
Compliance and Ethics Officer	Special Needs Plans (SNPs) None
~	Medicare Part D stand-alone None
Salim French	Access for Infants and Mothers None
Director of Contract	Medi-Cal Managed Care
Administration	Healthy Kids
George Scolari	Major Risk Medical Insurance/GIP None
Behavioral Health & Community	Other
Services Administrator	
Manisha Sharma, MD, FAAFP	ANCILLARY PRODUCTS
Medical Director	Vision
Aghley Tottele Pharman	Chiropractic None
<b>Ashley Teijelo, PharmD</b> Director of Pharmacy	DentalNone
*	Prescription DrugsNone
David Waters	Long Term Health Care None
Director of Member Services	Life Insurance None
	Accidental Death & Dismemberment None
PRIMARY CONTACT	Acupuncture None
A XV7	Substance Abuse None
Ann Warren	Massage Therapy None
(619) 498-6516	Durable Medical Equipment None
	Rehabilitation None
	Workers' Compensation None
	Other None

# Contra Costa Health Plan (Contra Costa County Medical Services)

595 Center Avenue, Suite 100 • Martinez, CA 94553 Ph: (925) 313-6000 • Fax: (925) 313-6002 • **www.contracostahealthplan.org** 

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EA	ELI	$J \cap I \cap A$	/ E	OF	FIC.	ERS

Sharron Mackey MHS, MPA

Patrick Godley

Patrick Wilson CIO

#### **EXECUTIVE STAFF**

Dennis Hsieh, M.D, J.D.
Chief Medical Officer

Frank Lee, J.D. Chief Legal Counsel

Joseph Cardinalli, PharmD

Pharmacy Manager

Angela Choy Chief Operations Officer

# Terri Lieder

Director of Provider Relations, Contracts, and Credentialing

Tammy Fisher
Director of
Quality Management

Rajiv Pramanik, M.D. Chief Medical Informatics Officer

Ashley Walkup, RN, BSN, PHN Manager of Case Management

Josephine Nwosu, RN, MSN-PH, CCM, CMCN Manager, Authorizations, Utilization Management

# PRIMARY CONTACTS

Frank Lee, J.D. Government Relations (925) 313-6082

Frank Lee, J.D.
Public Affairs
(925) 313-6082

# **PLAN ORGANIZATION**

Parent Company/Affiliate	. Division of Contra Costa County Health Services Dept.
Recent mergers or acquisitions within California	. None
Year founded	. 1973
Year licensed	.1973
Tax status	. Non profit
Number of employees	. 219
Health Plan Enrollment	.218,586

# PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order)	Staff, Direct Contracting with Physicians
Number of hospitals	1 owned, 11 contracted
Number of physicians	0 owned, 3,968 contracted
Number of other licensed clinicians	0 owned, 1,985 contracted
Number of provider offices	9 owned, 618 contracted

#### **COMPENSATION METHODS**

Physicians – primary care (ranked by method)	Fee-For-Service, Salary
Physicians – specialty (ranked by method)	Fee-For-Service, Salary
Hospitals (ranked by payment type)	Per Diem, Diagnosis-Related Group

#### **PLAN PRODUCTS**

# PRODUCTS CURRENTLY OFFERED

Covered California (Individual Market None
Small group (2–50 employees) None
Large group (50+ employees)
Medicare Advantage None
Medigap (Supplemental Insurance) None
Special Needs Plans (SNPs) None
Medicare Part D stand-alone None
Access for Infants and Mothers None
Medi-Cal Managed Care
Healthy Kids None
Major Risk Medical Insurance/GIP None
,

Vision	
Chiropractic	10
DentalHM	/10
Prescription DrugsHN	/10
Long Term Health Care No	ne
Life Insurance No	ne
Accidental Death & Dismemberment No	ne
Acupuncture	/10
Substance Abuse	/10
Massage Therapy No	ne
Durable Medical Equipment	/10
Rehabilitation	
Workers' CompensationNo	
Other	

# Health Net of California\*

21281 Burbank Blvd. • Woodland Hills, CA 91367 Ph: (818) 676-6775 • Fax: (818) 676-6992 • www.healthnet.com

#### **CALIFORNIA OFFICE LOCATIONS**

Bakersfield, Chico, Cypress, El Centro, Fresno, Glendale, Huntington Beach, Los Angeles, Modesto, Oakland, Rancho Cordova, Sacramento, San Bernardino, San Diego, San Rafael, Stockton, Visalia, Woodland Hills

# **EXECUTIVE OFFICER**

**Brian Ternan** Chief Executive Officer and Plan President

**EXECUTIVE STAFF** 

Martha Santana-Chin Government Programs Officer

> Karen M. Johnson Medicare Officer

> Jennifer A. Moore Commercial Officer

Kerri Balbone Chief Operating Officer

Garrett M. Leaf Chief Financial Officer

Alex Y. Chen Chief Medical Officer

> **Christy Bosse** Vice President, Compliance

Darrel Ng Vice President, Communications

**David Koenig** VP, Community Investments & Government and Public Affairs

#### PRIMARY CONTACTS

**David Koenig** Community Investments & Government and Public Affairs 818-445-7565

Jaime Botello Public Relations Manager (818) 676-5408

# **PLAN ORGANIZATION**

Parent Company/Affiliate	Centene Corp.
Recent mergers or acquisitions within California	
Year founded	1979
Year licensed	1979
Tax status	For profit
Number of employees	2,800
Health Plan Enrollment	3 million

#### **PLAN-PROVIDER ARRANGEMENTS**

Model types (ranked in descending order)	Network of Medical Groups or IPAs,
	Direct Contracting with Physicians
Number of medical groups/IPAs	0 owned, 182 contracted
Number of hospitals	0 owned, 319 contracted
Number of physicians	0 owned, 66,000 contracted

#### **COMPENSATION METHODS**

Physicians – primary care (ranked by method)	. Group Capitation, Other (RBRVS),
	Lesser of: Percent of Charges, Fee Schedule
Physicians – specialty (ranked by method)	. Group Capitation, Other (RBRVS),
	Lesser of: Percent of Charges, Fee Schedule
Hospitals (ranked by payment type)	. Per Diem, Capitation, Discounted Charges,
	Lesser of: Percent of Charges, Fee Schedule, DRG

#### **PLAN PRODUCTS**

# PRODUCTS CURRENTLY OFFERED

Covered California (Individual Market)	
Individual market	HMO, PPO, EPO, HSP
Covered California (SHOP)	PPO
Small group (2–100 employees)	HMO, PPO, HSP
Large group (100+ employees)	HMO, PPO, POS, EPO, Indemnity, EOA
Employer Group	Medicare Advantage and Medicare Supplement,
	Medicare COB plans
Major Risk Medical Insurance/GIP	None
Other	Mental Health/Employee Assistance

ANCILLARY PRODUCTS	
Vision	HMO, PPO, HSP, EPO, POS, and EOA
Chiropractic	HMO, PPO, POS, EPO, HSP, Indemnity, POS, and EOA
Dental	HMO, PPO, Indemnity, HSP, EPO, POS, and EOA
Prescription Drugs	HMO, PPO, POS, EPO, HSP, Medicare Advantage
	(through WellCare PDP)
Long Term Health Care	None
Life Insurance	Group Term Life
Accidental Death & Dismemberment	In combination with Group Term Life
Acupuncture	HMO, PPO, POS, EPO, HSP, Indemnity, EOA
Substance Abuse	HMO, PPO, POS, EPO, HSP, Indemnity, EOA
Durable Medical Equipment	HMO, PPO, POS, EPO, HSP, Indemnity, EOA
Rehabilitation	HMO, PPO, POS, EPO, HSP, Indemnity, EOA

Program (EAP) (through MHN)

<sup>\*2021</sup> MEMBERSHIP DIRECTORY PROFILE (NOT UPDATED)

# Health Plan of San Joaquin (San Joaquin County Health Commission)

7751 S. Manthey Road • French Camp, CA 95231 1025 J Street • Modesto, CA 95354 Ph: (209) 942-6300 • Fax: (209) 942-6305 • www.hpsj.com

#### **EXECUTIVE STAFF**

Michael Schrader Chief Executive Officer

Lakshmi Dhanvanthari, MD Chief Medical Officer

**Cheron Vail**Chief Information Officer

Michelle Tetreault Chief Financial Officer

**Lizeth Granados** Chief Operations Officer

**Sunny Cooper** Chief Compliance Officer

> **Evert Hendrix** Chief People Officer

# PRIMARY CONTACT

Sunny Cooper Chief Compliance Officer (209) 425-5611

# **PLAN ORGANIZATION**

Parent Company/Affiliate	None
Recent mergers or acquisitions within California	None
Year founded	1995
Year licensed	1996
Tax status	Non profit
Number of employees	423 full time
Health Plan Enrollment	390,112

# **PLAN-PROVIDER ARRANGEMENTS**

Model types (ranked in descending order)	Direct Contracting with Physicians,
	Network of Medical Groups and IPAs,
	Direct Contracts with Providers
Number of medical groups	0 owned, 75 contracted
Number of hospitals	0 owned, 19 contracted
Number of physicians	0 owned, 1.088 (356 PCPs + 732 specialists)

#### **COMPENSATION METHODS**

Physicians – primary care (ranked by method)	Individual Capitation, Group Capitation,
	Capitation, FFS
Physicians – specialty (ranked by method)	Fee-For-Service
Hospitals (ranked by payment type)	Per Diem, APR-DRG

#### **PLAN PRODUCTS**

# PRODUCTS CURRENTLY OFFERED

Individual market None
Small group (2–50 employees) None
Large group (50+ employees) None
Medicare Advantage None
Medigap (Supplemental Insurance) None
Special Needs Plans (SNPs) None
Medicare Part D stand-alone None
Access for Infants and Mothers None
Medi-Cal Managed Care
Healthy Kids None
Major Risk Medical Insurance/GIP None
Other

ANCILLARY PRODUCTS	
Vision	ne
ChiropracticNo	ne
Dental	ne
Prescription DrugsNo	ne
Long Term Health Care	ne
Life Insurance	
Accidental Death & Dismemberment	ne
Acupuncture	ne
Substance Abuse	ne
Massage TherapyNo	ne
Durable Medical Equipment	ne
Rehabilitation	ne
Workers' CompensationNo	ne

# Health Plan of San Mateo (San Mateo Health Commission)

801 Gateway Blvd, Suite 100 • So. San Francisco, CA 94080 Ph: (650) 616-0050 • Fax: (650) 616-0060 • www.hpsm.org

#### **EXECUTIVE OFFICER**

Pat Curran Chief Executive Officer

#### **EXECUTIVE STAFF**

Trent Ehrgood Chief Financial Officer

**Ian Johansson** Chief Compliance Officer

> **Dr. Chris Esguerra** Chief Medical Officer

**Eben Yong** Chief Information Officer

**Chris Baughman**Chief Performance Officer

Vicki Simpson Chief Human Resources Officer

Colleen Murphey Network and Strategy Officer

**Amy Scribner** Population Health Officer

# PRIMARY CONTACT

Ian Johansson Chief Compliance Officer (650) 616-0050

# PLAN ORGANIZATION

Parent Company/AffiliateNone
Recent mergers or acquisitions within California None
Year founded1986
Year licensed
Tax status Non profit
Number of employees
Health Plan Enrollment

# PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order)	. Network of Medical Groups and IPAs,
	Direct Contracting with Physicians
Number of hospitals	. 0 owned, 16 contracted
Number of physicians	. 0 owned, 6,729 contracted
Number of provider offices	. 0 owned, 1,632 contracted

#### **COMPENSATION METHODS**

Physicians – primary care (ranked by method)	. Fee-For-Service and Capitation,
	depending on line of business
Physicians – specialty (ranked by method)	. Fee-For-Service
Hospitals (ranked by payment type)	. DRG, APC, Per Diem, and Fee-For-Service,
	depending on hospital and line of business

#### **PLAN PRODUCTS**

#### PRODUCTS CURRENTLY OFFERED

Individual market	None
Small group (2–50 employees)	None
Large group (50+ employees)	None
Medicare Advantage	None
Medigap (Supplemental Insurance)	None
Medicare-Medicaid Plan	НМО
Medicare Part D stand-alone	None
Access for Infants and Mothers	None
Medi-Cal Managed Care	НМО
Major Risk Medical Insurance/GIP	None

Other . . . . . . Public: In-Home Supportive Service Workers in San Mateo: HMO

Third Party Administrator for County Indigent Programs

Vision
Chiropractic
DentalNone
Prescription DrugsHMO
Long-term Health Care
Life Insurance None
Accidental Death & Dismemberment None
Acupuncture
Substance Abuse
Massage Therapy None
Durable Medical Equipment
Rehabilitation
Workers' Compensation None
Other None

# Heritage Provider Network

8510 Balboa Boulevard, Suite 285 • Northridge, CA 91325 Ph: (818) 654-3461 • Fax: (818) 654-3460 • www.heritageprovidernetwork.com

# **EXECUTIVE OFFICERS**

Richard N. Merkin, M.D.

President

S. Ian Drew, M.D.

Medical Director

Jaya Kurian CFO

Rich Lipeles COO

#### **EXECUTIVE STAFF**

**Scott Bae** Information Technology

# PRIMARY CONTACTS

Jaya Kurian Government Relations (818) 654-3461

Ann Wymer (310) 823-5250

Rich Lipeles
Public Affairs
(714) 908-5613

# **PLAN ORGANIZATION**

Parent Company/Affiliate None
Recent mergers or acquisitions within California 0
Year founded
Year licensed
Tax status For profit
Number of employees
Health Plan Enrollment

# PLAN-PROVIDER ARRANGEMENTS

I LAN I KOVIDEN AKKANOLITENIS	
Model types (ranked in descending order)	Network of Medical Groups and IPAs,
	Direct Contracting with Physicians
Number of medical groups	9 owned, 0 contracted
Number of IPAs	9 owned, 2 contracted
Number of hospitals	184 contracted
Number of PCP, Specialists	3,029 PCPs, 7,679 Specialists
Number of physicians	371 owned (salaried)
Number of provider offices	89 contracted

#### **COMPENSATION METHODS**

S

#### **PLAN PRODUCTS**

# PRODUCTS CURRENTLY SERVED

Individual market	D, POS D, POS D, Supplemental, FFS D, FFS e D e e D , FFS FFS
Other	

ANCILLARY PRODUCTS
Vision None
Chiropractic None
DentalNone
Prescription DrugsNone
Long Term Health Care None
Life Insurance None
Accidental Death & Dismemberment None
Acupuncture None
Substance Abuse None
Massage TherapyNone
Durable Medical EquipmentNone
Rehabilitation None
Workers' CompensationFFS Contract
Other Industrial Physical, Champus

# **Inland Empire Health Plan**

10801 Sixth Street, Suite 120 • Rancho Cucamonga, CA 91730 Ph: (909) 890-2000 • Fax: (909) 890-2019 • www.iehp.org

# **EXECUTIVE OFFICER**

Jarrod McNaughton, MBA, FACHE Chief Executive Officer

#### **EXECUTIVE STAFF**

Vinil Devabhaktuni Chief Information Officer

Keenan Freeman, MBA Chief Financial Officer

Takashi Wada, MD, MPH Chief Medical Officer

Edward Juhn, MD, MBA, MPH
Chief Quality Officer

**Janet Nix, EdD** Chief Organizational Development Officer

Michelle Rai, MS Chief Communications and Marketing Officer

> Susie White, MBA Chief Operating Officer

# PRIMARY CONTACT

Victoria Ostermann Government Relations/ Public Affairs (909) 890-4430

# **PLAN ORGANIZATION**

Parent Company/Affiliate	. None
Recent mergers or acquisitions within California	. None
Year founded	.1994
Year licensed	.1996
Tax status	. Not-for-profit
Number of employees	. 2,731 as of 02/03/2022
Health Plan Enrollment	.1,505,414 as of 02/01/2022

# **PLAN-PROVIDER ARRANGEMENTS**

Model types (ranked in descending order)	. Network of IPAs and Direct Physician Contracting
Number of IPAs	.13 contracted as of 02/01/2022
Number of hospitals	. 33 contracted as of 02/01/2022
Number of physicians	. 3,854 contracted as of 02/01/2022
Number of other licensed clinicians	. 3,594 contracted as of 02/01/2022
Number of provider offices	. 3,819 contracted as of 02/01/2022

# **COMPENSATION METHODS**

Physicians – primary care (ranked by method)	. Individual Capitation, Fee-For-Service
Physicians – specialty (ranked by method)	. Fee-For-Service
Hospitals (ranked by payment type)	. Per Diem, Diagnosis-Related Group

#### **PLAN PRODUCTS**

#### PRODUCTS CURRENTLY OFFERED

Individual market Nor	
Small group (2–50 employees) Nor	ne
Large group (50+ employees) Nor	ne
Medicare Advantage Nor	ne
Medigap (Supplemental Insurance) Nor	ne
Special Needs Plans (SNPs) Nor	ne
Medicare Part D stand-alone Nor	ne
Access for Infants and Mothers Nor	ne
Medi-Cal Managed Care	10
Major Risk Medical Insurance/GIP Nor	ne
Other (Medicare-Medicaid Plan)	10

Vision None Chiropractic	
DentalNone	e
Prescription DrugsNone	e
Long Term Health CareNone	
Life Insurance None	e
Accidental Death & Dismemberment None	e
Acupuncture None	e
Substance Abuse None	e
Massage TherapyNone	e
Durable Medical Equipment None	e
Rehabilitation None	e
Workers' Compensation None	e
Other None	e

# Inter Valley Health Plan

300 South Park Avenue • Pomona, CA 91769-6002 Ph: (909) 623-6333 • Fax: (909) 397-9039 • www.ivhp.com

EXECUTIVE OFFICERS	PLAN ORGANIZATION
Michael E. Nelson CEO	Parent Company/Affiliate
Bruce Bowne CFO	Year licensed
EXECUTIVE STAFF	Health Plan Enrollment
Susan Tenorio, R.N. Chief Operations Officer & Member Relations	PLAN-PROVIDER ARRANGEMENTS  Model types (ranked in descending order) Network of Medical Groups and IPAs  Number of medical groups/IPAs 0 owned, 14 contracted
<b>Ken Smith, M.D.</b> Chief Medical Officer	Number of hospitals
<b>Larry Baca</b> Vice President Sales and Marketing	COMPENSATION METHODS  Physicians – primary care (ranked by method)
Bruce Bowne	Hospitals (ranked by payment type) Capitation, Per Diem
CFO ਕੁ Provider Relations Bill Chen	PLAN PRODUCTS PRODUCTS CURRENTLY OFFERED
Chief Information Officer	Medicare Advantage
	ANCILLARY PRODUCTS
PRIMARY CONTACT	Vision Yes
Gail Blacklock	Chiropractic
Government Relations	Prescription Drugs
(909) 623-6333	Substance Abuse
	Durable Medical Equipment Yes
	Rehabilitation

#### CALIFORNIA OFFICE LOCATIONS

See website for most updated list of all office locations. www.kp.org

#### **EXECUTIVE OFFICERS**

Gregory A. Adams Director, Chairman of the Board, President & CEO

Janet Liang

Executive Vice President, Group President and Chief Operating Officer, Care Delivery Operations

Carrie Owen Plietz Regional President, Northern California

Julie Miller-Phipps Regional President Southern California

Vanessa Benavides Senior Vice President,

Chief Legal Officer and Secretary
Wade Overgaard

Senior Vice President, California Health Plan Operations

**Kathryn Lancaster** Executive Vice President and Chief Financial Officer

Alfonse Upshaw Senior Vice President and Chief Financial Officer, Northern California

Marcus Hoffman Senior Vice President and Chief Financial Officer, Southern California

Diane Comer Executive Vice President and Chief Information Officer

Christian Meisner Senior Vice President Chief Human Resources Officer

Paul M. Swenson Executive Vice President Chief Administrative Officer

**Richard S. Isaacs, M.D.** Executive Medical Director and CEO, Northern California

Edward M. Ellison, M.D. Executive Medical Director, Southern California

Philip B. Young
Vice President and Regional
Counsel, Northern California

Jenn Goldberg Vice President and Regional

Counsel, Southern California **Kristy LoRusso** National Chief Marketing Officer

> Kathryn R. Brown COO Pharmacy Operations

#### PRIMARY CONTACTS

**John Garcia** Vice President Government Relations, Northern California (916) 448-3209

**Yvette Radford** Vice President External and

Community Affairs, Northern California (510) 987-4190 Diana Halper

Vice President, Communications and Media Services, Southern California (626) 405-5890

Debby Cunningham Senior Vice President Strategy and Business Development, Northern California

> Deborah Espinal Executive Director of Policy,

Health Plan Regulatory Services (510) 393-6574

Lisa Koltun Vice President, Health Plan Regulatory Services (510) 625-7028

(510) 987-3995

# Kaiser Permanente (Kaiser Foundation Health Plan, Inc.)

Northern California Region • 1950 Franklin Street, 20th Floor • Oakland, CA 94612 Ph: (510) 987-1000 • Fax: (510) 987-4303

**Southern California Region •** 393 East Walnut Street • Pasadena, CA 91188 Ph: (626) 405-5000 • Fax: (626) 405-2583

www.kaiserpermanente.org

#### **PLAN ORGANIZATION**

Parent Company	None
Recent mergers or acquisitions within California	None
Year founded	1945
Year licensed	1977
Tax status	Non profit
Number of employees	158,174
to the end of the	40 004 004 1

#### PLAN-PROVIDER ARRANGEMENTS

#### **COMPENSATION METHODS**

Hospitals (ranked by payment type) . . . . . . . . . . Cost Reimbursement (Kaiser)

Discounted Charges, Per Diem, Case Rates (non-Kaiser)

#### PLAN PRODUCTS

#### PRODUCTS CURRENTLY OFFERED

#### **ANCILLARY PRODUCTS**

Vision
Chiropractic
DentalHMO, PPO, Other
Prescription DrugsHMO, PPO, POS
Acupuncture
Substance UseHMO, PPO, POS
Durable Medical Equipment
Rehabilitation

Workers' Compensation . . . . . . . . . . Injury Care and Occupational Health and Safety Services

# Kern Family Health Care (Kern Health Systems)

2900 Buck Owens Blvd. • Bakersfield, CA 93308 Ph: (661) 664-5000 • Fax: (661) 664-5178 • www.kernfamilyhealthcare.com

<b>EXECUTIVE OFFICERS</b>	PLAN ORGANIZATION
Douglas A. Hayward	Parent Company/AffiliateNone
CEO	Recent mergers or acquisitions within California None
- 1 - 1	Year founded
Robert Landis	Year licensed
Chief Financial Officer, CPA	Tax status
Alan Avery	Number of employees
Chief Operating Officer	Health Plan Enrollment
Richard Pruitt	
Chief Information Officer	PLAN-PROVIDER ARRANGEMENTS
Dr. Mortho E Toringo	Number of hospitals
<b>Dr. Martha E. Tasinga</b> Chief Medical Officer	Number of physicians
Chief Weiten Officer	Number of other licensed clinicians 0 owned, 561 contracted
Deborah Murr, R.N.	Number of provider offices 0 owned, 516 contracted
Chief Health Services Officer	
Anita Martin	COMPENSATION METHODS
Chief Human Resources Officer	Physicians – primary care (ranked by method)Fee-For-Service, Capitation
Emily Duran	Physicians – specialty (ranked by method) Fee-For-Service, Capitation
Chief Network	Hospitals (ranked by payment type) APR-DRG, Per Diem, Billed Charges
Administrative Officer	
V-	PLAN PRODUCTS
Dr. Soham Shah	PRODUCTS CURRENTLY OFFERED
Deputy Chief Medical Officer	Individual market None
	Small group (2–50 employees) None
EXECUTIVE STAFF	Large group (50+ employees) None
Louis Iturriria	Medicare Advantage None
Director of Marketing	Medigap (Supplemental Insurance) None
	Special Needs Plans (SNPs)
Nate Scott	Access for Infants and Mothers
Director of Member Services	Medi-Cal Managed Care
Bruce Wearda, Pharm.D.	Healthy Kids
Director of Pharmacy	Major Risk Medical Insurance/GIP None
Jane MacAdam	Other None
Director of Compliance and	
Regulatory Affairs	ANCILLARY PRODUCTS
Jeremy McGuire	Vision None
Senior Director of	ChiropracticNone
Government Relations and	DentalNone Prescription DrugsNone
Strategic Development	Long Term Health CareNone
	Life Insurance None
PRIMARY CONTACTS	Accidental Death & Dismemberment None
	Acupuncture None
<b>Jeremy McGuire</b> Government Relations	Substance Abuse None
	Massage Therapy
Louis Iturriria	Durable Medical EquipmentNone
Public Affairs	Rehabilitation None
	Workers' Compensation None
	Other

# L.A. Care Health Plan (Local Initiative Health Authority for Los Angeles County)

1055 W 7th Street, 10th Floor • Los Angeles, CA 90017 Ph: (213) 694-1250 • Fax: (213) 694-1246 • www.lacare.org

# **EXECUTIVE OFFICERS**

John Baackes Chief Executive Officer

Terry Brown Chief Human Resources Officer

> **Linda Greenfeld** Chief Product Officer

Augustavia Haydel, Esq. General Counsel

> Tom MacDougall Chief Information and Technology Officer

**Thomas Mapp**Chief Compliance Officer

Marie Montgomery Chief Financial Officer

> Noah Paley Chief of Staff

Acacia Reed Chief Operations Officer

Richard Seidman, MD Chief Medical Officer

# PRIMARY CONTACTS

Cherie Compartore Government Relations (916) 930-0043

Francisco Oaxaca

Public Affairs
(213) 694-1250

# **PLAN ORGANIZATION**

Parent Company/Affiliate	None
Recent mergers or acquisitions within California	
Year founded	1994
Year licensed	1997
Tax status	Not-for-profit
Number of employees	1,890
Health Plan Enrollment	2,540,000 members

#### **PLAN-PROVIDER ARRANGEMENTS**

Model types	Network of Medical Groups and IPA's Plan
	Partner/Delegated; Direct Contracting
	with Physicians
Number of medical groups/IPAs	. 0 owned, 60 contracted
Number of hospitals	. 0 owned, 71 contracted
Number of other licensed clinicians	. 0 owned, 7,867 contracted
Number of physicians	. 0 owned, 18,385 contracted
Number of provider offices	. 0 owned, 7,898 contracted
•	

# **COMPENSATION METHODS**

Physicians – primary care (ranked by method)	Group Capitation, Fee-For-Service
Physicians – specialty (ranked by method)	Group Capitation, Fee-For-Service
Hospitals	Per Diem, Diagnosis Related Groups,
	Capitation, Case Rates, Discount Changes,
	Differential by Service Type

# **PLAN PRODUCTS**

# PRODUCTS CURRENTLY OFFERED

Covered California (Individual Market)HMO
Individual market None
Small group (2–50 employees) None
Large group (50+ employees) None
Medicare AdvantageHMO
Medigap (Supplemental Insurance) None
Medicare Part D stand-alone None
Access for Infants and Mothers None
Medi-Cal Managed Care
Major Risk Medical Insurance/GIP None
Other

Vision
DentalNone
Prescription DrugsNone
Long Term Health Care None
Life Insurance
Accidental Death & Dismemberment None
Acupuncture
Substance Abuse
Massage Therapy None
Durable Medical Equipment None
Rehabilitation
Workers' CompensationNone
Other

# MemorialCare Select Health Plan

17360 Brookhurst Street • Fountain Valley, CA 92708 Ph: (657) 241-3900 • Fax: (657) 241-3960 • www.mcshp.org

# **EXECUTIVE OFFICERS**

Maribel Ferrer CEO

Scott Ferer, M.D. *CMO* 

# PRIMARY CONTACTS

Kristen Pugh Government Relations (714) 377-3251

> Nicole Morales Member & Provider Services (714) 822-7809

# **PLAN ORGANIZATION**

Parent Company/Affiliate	MemorialCare Health System
Year founded	. 2013
Year licensed	. 2013
Tax Status	. Non-Profit
Number of employees	. 40
Health Plan Enrollment	. 61,500

# **PLAN-PROVIDER ARRANGEMENTS**

. Network of Medical Group,
IPA's, and Direct Contracting
. 0 owned, 2 contracted
. 0 owned, 7 contracted
. 0 owned, 326 PCP + 1,310 SPC contracted
. 0 owned, 0 contracted
. 0 owned, 0 contracted

# **COMPENSATION METHODS**

Physicians – primary care (ranked by method) Group Capitation, Individual Capitation, FFS
Physicians – specialty (ranked by method) Group Capitation, Individual Capitation, FFS
Hospitals (ranked by payment type) Capitation, Case Rate, DRG, Per Diem

# PLAN PRODUCTS

#### PRODUCTS CURRENTLY OFFERED

Small group (2 – 50 employees)	. Plan to Plan
Large group (50+ employees)	. Plan to Plan, Direct 100+ Employees
Medicare Advantage	. Plan to Plan, Direct
Medi-Cal Managed Care	. Plan to Plan
Medigap (Supplemental Insurance)	. None
Special Needs Plans (SNPs)	. Plan to Plan
Medicare Part D stand-alone	. None
Access for Infants and Mothers	. None
Healthy Kids	. None
Major Risk Medical Insurance/GIP	. None
Other	None

Vision None	
Chiropractic Large Group	
DentalNone	
Prescription DrugsLarge Group	
Long Term Health Care None	
Life Insurance None	
Accidental Death & Dismemberment None	
Acupuncture Large Group	
Substance Abuse None	
Massage Therapy None	
Durable Medical Equipment None	
Rehabilitation None	
Workers' CompensationNone	
Other (please specify) None	

# Molina Healthcare of California

200 Oceangate, Suite 100 • Long Beach, CA 90802 Ph: (800) 526-8196 • Fax: (562) 499-6170 • www.molinahealthcare.com

CALIFORNIA	PLAN ORGANIZATION
OFFICE LOCATIONS	Parent Company/AffiliateMolina Healthcare, Inc.
Corona	Recent mergers or acquisitions within California None
200 S. Main St., Suite 140 Corona, CA 92882	Year founded
	Year licensed
Long Beach	Tax status For profit
200 Oceangate Long Beach, CA 90802	Number of employees
	605,846 California
Sacramento 2180 Harvard Street,	003,040 California
Suite 500	PLAN-PROVIDER ARRANGEMENTS
Sacramento, CA 95815	Model types (ranked in descending order) Network of Medical Groups and IPAs,
Inland Empire	Direct Contracting with Physicians, Staff
550 E. Hospitality Lane,	Number of medical groups/IPAs74 contracted
Suite 100	Number of hospitals
San Bernardino, CA 92408	Number of physicians24,677 contracted
San Diego	Number of other licensed clinicians 4,704 contracted
9275 Sky Park Court,	Number of provider offices
Suite 400 San Diego, CA 92123	
	COMPENSATION METHODS
El Centro 1607 W. Main Street	Physicians – primary care (ranked by method)Group Capitation, Individual Capitation,
El Centro, CA 92243	Fee-For-Service
,	Physicians – specialty (ranked by method) Fee-For-Service, Capitation
	Hospitals (ranked by payment type) Per Diem, Capitation
EXECUTIVE OFFICERS	
Abbie Totten	PLAN PRODUCTS
D '1 .	
President	PRODUCTS CURRENTLY OFFERED
Amy Park	Covered California (Individual Market)HMO
	Covered California (Individual Market)HMO Individual marketNone
Amy Park VP Finance & Analytics Sayeed Khan	Covered California (Individual Market)HMO Individual marketNone Small group (2–50 employees)None
Amy Park VP Finance & Analytics	Covered California (Individual Market)
Amy Park VP Finance & Analytics Sayeed Khan	Covered California (Individual Market)
Amy Park VP Finance & Analytics Sayeed Khan	Covered California (Individual Market)
Amy Park VP Finance & Analytics Sayeed Khan Chief Medical Officer EXECUTIVE STAFF	Covered California (Individual Market)
Amy Park VP Finance & Analytics Sayeed Khan Chief Medical Officer	Covered California (Individual Market)
Amy Park VP Finance & Analytics Sayeed Khan Chief Medical Officer  EXECUTIVE STAFF Christina Ciciarelli VP Health Care Services	Covered California (Individual Market)
Amy Park VP Finance & Analytics Sayeed Khan Chief Medical Officer  EXECUTIVE STAFF Christina Ciciarelli	Covered California (Individual Market)
Amy Park VP Finance & Analytics Sayeed Khan Chief Medical Officer  EXECUTIVE STAFF Christina Ciciarelli VP Health Care Services Jennifer Eisberg	Covered California (Individual Market)
Amy Park VP Finance & Analytics Sayeed Khan Chief Medical Officer  EXECUTIVE STAFF Christina Ciciarelli VP Health Care Services Jennifer Eisberg VP Network Management & Operations	Covered California (Individual Market) HMO Individual market None Small group (2–50 employees) None Large group (50+ employees) None Medicare Advantage HMO Medigap (Supplemental Insurance) None Special Needs Plans (SNPs) HMO Medicare Part D stand-alone None Medi-Cal Managed Care HMO Healthy Kids None Major Risk Medical Insurance/GIP None  ANCILLARY PRODUCTS
Amy Park VP Finance & Analytics Sayeed Khan Chief Medical Officer  EXECUTIVE STAFF Christina Ciciarelli VP Health Care Services Jennifer Eisberg VP Network Management & Operations John Rosenthal, Esq.	Covered California (Individual Market) HMO Individual market None Small group (2–50 employees) None Large group (50+ employees) None Medicare Advantage HMO Medigap (Supplemental Insurance) None Special Needs Plans (SNPs) HMO Medicare Part D stand-alone None Medi-Cal Managed Care HMO Healthy Kids None Major Risk Medical Insurance/GIP None  ANCILLARY PRODUCTS Vision None
Amy Park VP Finance & Analytics Sayeed Khan Chief Medical Officer  EXECUTIVE STAFF Christina Ciciarelli VP Health Care Services Jennifer Eisberg VP Network Management & Operations John Rosenthal, Esq. Legal Counsel	Covered California (Individual Market) HMO Individual market None Small group (2–50 employees) None Large group (50+ employees) None Medicare Advantage HMO Medigap (Supplemental Insurance) None Special Needs Plans (SNPs) HMO Medicare Part D stand-alone None Medi-Cal Managed Care HMO Healthy Kids None Major Risk Medical Insurance/GIP None  ANCILLARY PRODUCTS
Amy Park VP Finance & Analytics Sayeed Khan Chief Medical Officer  EXECUTIVE STAFF Christina Ciciarelli VP Health Care Services Jennifer Eisberg VP Network Management & Operations John Rosenthal, Esq. Legal Counsel John Kotal	Covered California (Individual Market) HMO Individual market None Small group (2–50 employees) None Large group (50+ employees) None Medicare Advantage HMO Medigap (Supplemental Insurance) None Special Needs Plans (SNPs) HMO Medicare Part D stand-alone None Medi-Cal Managed Care HMO Healthy Kids None Major Risk Medical Insurance/GIP None  ANCILLARY PRODUCTS Vision None Chiropractic None Dental None Prescription Drugs None
Amy Park VP Finance & Analytics Sayeed Khan Chief Medical Officer  EXECUTIVE STAFF Christina Ciciarelli VP Health Care Services Jennifer Eisberg VP Network Management & Operations John Rosenthal, Esq. Legal Counsel	Covered California (Individual Market) HMO Individual market None Small group (2–50 employees) None Large group (50+ employees) None Medicare Advantage HMO Medigap (Supplemental Insurance) None Special Needs Plans (SNPs) HMO Medicare Part D stand-alone None Medi-Cal Managed Care HMO Healthy Kids None Major Risk Medical Insurance/GIP None  ANCILLARY PRODUCTS Vision None Chiropractic None Dental None Prescription Drugs None Long Term Health Care None
Amy Park VP Finance & Analytics Sayeed Khan Chief Medical Officer  EXECUTIVE STAFF Christina Ciciarelli VP Health Care Services Jennifer Eisberg VP Network Management & Operations John Rosenthal, Esq. Legal Counsel John Kotal Chief Operating Officer	Covered California (Individual Market) HMO Individual market None Small group (2–50 employees) None Large group (50+ employees) None Medicare Advantage HMO Medigap (Supplemental Insurance) None Special Needs Plans (SNPs) HMO Medicare Part D stand-alone None Medi-Cal Managed Care HMO Healthy Kids None Major Risk Medical Insurance/GIP None  ANCILLARY PRODUCTS Vision None Chiropractic None Dental None Prescription Drugs None Long Term Health Care None Life Insurance None
Amy Park VP Finance & Analytics Sayeed Khan Chief Medical Officer  EXECUTIVE STAFF Christina Ciciarelli VP Health Care Services Jennifer Eisberg VP Network Management & Operations John Rosenthal, Esq. Legal Counsel John Kotal Chief Operating Officer  PRIMARY CONTACTS	Covered California (Individual Market) HMO Individual market None Small group (2–50 employees) None Large group (50+ employees) None Medicare Advantage HMO Medigap (Supplemental Insurance) None Special Needs Plans (SNPs) HMO Medicare Part D stand-alone None Medi-Cal Managed Care HMO Healthy Kids None Major Risk Medical Insurance/GIP None  ANCILLARY PRODUCTS Vision None Chiropractic None Dental None Prescription Drugs None Long Term Health Care None Life Insurance None Accidental Death & Dismemberment None
Amy Park VP Finance & Analytics Sayeed Khan Chief Medical Officer  EXECUTIVE STAFF Christina Ciciarelli VP Health Care Services Jennifer Eisberg VP Network Management & Operations John Rosenthal, Esq. Legal Counsel John Kotal Chief Operating Officer  PRIMARY CONTACTS Matthew Levin	Covered California (Individual Market)  HMO Individual market  None Small group (2–50 employees)  None Large group (50+ employees)  None Medicare Advantage  HMO Medigap (Supplemental Insurance)  None Special Needs Plans (SNPs)  HMO Medicare Part D stand-alone  None Medi-Cal Managed Care  HMO Healthy Kids  None Major Risk Medical Insurance/GIP  None  ANCILLARY PRODUCTS  Vision  None Chiropractic  None Dental  None Prescription Drugs  None Long Term Health Care  None Life Insurance  None Accidental Death & Dismemberment  None Acupuncture  None
Amy Park VP Finance & Analytics Sayeed Khan Chief Medical Officer  EXECUTIVE STAFF Christina Ciciarelli VP Health Care Services Jennifer Eisberg VP Network Management & Operations John Rosenthal, Esq. Legal Counsel John Kotal Chief Operating Officer  PRIMARY CONTACTS Matthew Levin VP Government Contracts	Covered California (Individual Market)
Amy Park VP Finance & Analytics Sayeed Khan Chief Medical Officer  EXECUTIVE STAFF Christina Ciciarelli VP Health Care Services Jennifer Eisberg VP Network Management & Operations John Rosenthal, Esq. Legal Counsel John Kotal Chief Operating Officer  PRIMARY CONTACTS Matthew Levin	Covered California (Individual Market)  HMO Individual market  None Small group (2–50 employees)  None Large group (50+ employees)  None Medicare Advantage  HMO Medigap (Supplemental Insurance)  None Special Needs Plans (SNPs)  HMO Medicare Part D stand-alone  None Medi-Cal Managed Care  HMO Healthy Kids  None Major Risk Medical Insurance/GIP  None  ANCILLARY PRODUCTS  Vision  None Chiropractic  None Dental  None Prescription Drugs  None Long Term Health Care  None Life Insurance  None Accidental Death & Dismemberment  None Acupuncture  None

Rehabilitation . . . . . . . . . . . . . . . . . None

Workers' Compensation......None

AVP State Affairs (661) 505-2269

# On Lok PACE (On Lok Senior Health Services)

1333 Bush Street • San Francisco, CA 94109 Ph: (415) 292-8888 • Fax: (415) 292-8745 • www.OnLok.org

# **EXECUTIVE OFFICERS**

**Grace Li**Chief Executive Officer

Kanwar Singh CFO

Ben Lui, MD Chief Medical Officer

Eileen Kunz Chief of Government Affairs and Compliance

> Nicole Torres Vice President, On Lok PACE

#### PRIMARY CONTACTS

Eileen Kunz Government Relations (415) 292-8722

Tammie Pitkin Senior Director of Health Plan Services (408) 795-3987

# **PLAN ORGANIZATION**

D C. IA COLO.	
Parent Company/Affiliate	. On Lok, Inc.
Recent mergers or acquisitions within California	. None
Year founded	. 1971
Year licensed	.1999
Tax status	. Non profit
Number of employees	.865
Health Plan Enrollment	. 1,675

# **PLAN-PROVIDER ARRANGEMENTS**

Model types (ranked in descending order)	. Staff Model
Number of medical groups/IPAs	. 0 owned, 57 contracted
Number of hospitals	. 0 owned, 11 contracted
Number of physicians	. 20 employed, 360 contracted
Number of other licensed clinicians	. 0 owned, 21 contracted
Number of provider offices	. 9 owned, 180 contracted

# **COMPENSATION METHODS**

Physicians – primary care (ranked by method)	. Employed
Physicians – specialty (ranked by method)	. Fee-For-Service
Hospitals (ranked by payment type)	. Fee-For-Service

# PLAN PRODUCTS

#### PRODUCTS CURRENTLY OFFERED

Individual market None
Small group (2–50 employees) None
Large group (50+ employees) None
Medicare Advantage None
Medigap (Supplemental Insurance) None
Special Needs Plans (SNPs) None
Medicare Part D stand-alone None
Access for Infants and Mothers None
Medi-Cal Managed CareNone
Healthy Kids None
Major Risk Medical Insurance/GIP None
Other

# Oscar Health Plan of California

4551 Glencoe Ave. Suite 230 • Marina Del Rey, CA 90292 Ph: (855) OSCAR-55 • Fax: (844) 965-9053 • www.hioscar.com

# **EXECUTIVE OFFICERS**

Mario Schlosser Chief Executive Officer

R. Scott Blackley Chief Financial Officer

> Alessa Quane Chief Policy & Strategy Officer

**Meghan Joyce** Chief Operating Officer

**Dennis Weaver** Chief Clinical Officer

**Dennis Hillen** Senior Vice President, West Region

# PRIMARY CONTACT

Alyssa Canter Government Affairs Director acanter@hioscar.com

# **PLAN ORGANIZATION**

Parent Company/Affiliate	Oscar Insurance Corp.
Recent mergers or acquisitions within California	None
Year founded	2015
Year licensed	2016
Tax status	For Profit

# **PLAN PRODUCTS**

# PRODUCTS CURRENTLY OFFERED

Covered California (Individual Market)EPC	Э
Individual market EPC	С
Small group (1–100 employees) EPC	Э
Large group (101+ employees) No	ne
Medicare AdvantageNon	
Medi-Cal Managed CareNor	
Medigap (Supplemental Insurance) Nor	ne
Special Needs Plans (SNPs) No	ne
Medicare Part D stand-aloneNon	ne
Access for Infants and Mothers Nor	ne
Healthy Kids Nor	ne
Major Risk Medical Insurance/GIP No	ne
Other Nor	ne

Vision None
ChiropracticNone
Dental None
Prescription DrugsNone
Long Term Health CareNone
Life Insurance None
Accidental Death & Dismemberment None
Acupuncture None
Substance Abuse None
Massage Therapy None
Durable Medical Equipment None
Rehabilitation None
Workers' Compensation None
Other (please specify) None

# Partnership HealthPlan of California

4665 Business Center Drive • Fairfield, CA 94534 Ph: (707) 863-4100 • Fax: (707) 863-4117 • www.partnershiphp.org

	CALIFORNIA
OFFICE	<b>LOCATIONS</b>

Headquarters 4665 Business Center Drive Fairfield, CA 94534

> Santa Rosa Office 495 Tesconi Circle Santa Rosa, CA 95401

> Redding Office 3688 Avtech Parkway Redding, CA 96002

Eureka Office 1036 5th Street, Suite E Eureka, CA 95501

# **EXECUTIVE OFFICERS**

Elizabeth Gibboney Chief Executive Officer

**Sonja Bjork** Chief Operating Officer

**Patti McFarland** Chief Financial Officer

Robert Moore, MD, MPH Chief Medical Officer

**Kirt Kemp**Chief Information Officer

Mark Bontrager Behavioral Health Administrator

Wendi West Executive Director, Northern Region

Amy Turnipseed Chief Strategy & Government Affairs Officer

#### PRIMARY CONTACT

Amy Turnipseed Chief Strategy & Government Affairs Officer (707) 420-7545

# **PLAN ORGANIZATION**

Parent Company/Affiliate	. None
Recent mergers or acquisitions within California	. None
Year founded	. 1994
Year licensed	. 2005
Tax status	. Non profit
Number of employees	. 856
Health Plan Enrollment	. 619,312

# PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order)	
	Network of Medical Groups
Number of medical groups/IPAs	. 0 owned, 39 contracted
Number of hospitals	. 0 owned, 82 contracted
Number of physicians	. 0 owned, 12,392 contracted
Number of other licensed clinicians	. 0 owned, 5,408 contracted
Number of provider offices	. 0 owned, 1,403 contracted

#### **COMPENSATION METHODS**

Physicians – primary care (ranked by method)	Individual and Group Capitation, Fee-For-Service
Physicians – specialty (ranked by method)	Fee-For-Service, Individual Capitation,
	Group Capitation
Hospitals (ranked by payment type)	Per Diem, Capitation, Diagnosis-Related Group

#### **PLAN PRODUCTS**

#### PRODUCTS CURRENTLY OFFERED

Individual market None
Small group (2–50 employees) None
Large group (50+ employees) None
Medicare Advantage None
Medigap (Supplemental Insurance) None
Special Needs Plans (SNPs) None
Medicare Part D stand-alone None
Access for Infants and Mothers None
Medi-Cal Managed Care
Healthy Kids None
Major Risk Medical Insurance/GIP None
Other None

# San Francisco Health Plan (San Francisco Health Authority)

50 Beale Street • San Francisco, CA 94105

Ph: (415) 547-7818 • Fax: (415) 615-6435 • www.sfhp.org

EXECUTIVE OFFICER	E)	Œ	CI	JTI	VE	OF	ŒΙ	C	ΕF	Ş
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John F. Grgurina, Jr. CEO

#### **EXECUTIVE STAFF**

Darin Moore CIO

Skip Bishop CFO

Kaliki Kantheti Operations Officer

# **Nina Maruyama** Officer, Regulatory

Affairs and Compliance

# Fiona Donald, MD Chief Medical Officer

**Sumi Sousa** Officer, Policy Development and Coverage Programs

#### PRIMARY CONTACTS

# Sumi Sousa

Officer, Policy Development and Coverage Programs (415) 615-5121

#### Nina Maruyama Officer, Regulatory

Officer, Regulatory Affairs and Compliance (415) 615-4217

# **PLAN ORGANIZATION**

Parent Company/Affiliate	. None
Recent mergers or acquisitions within California	
Year founded	. 1997
Year licensed	.1996
Tax status	. Non profit/Public Agency
Number of employees	. 341 full time
Health Plan Enrollment	.150,991

# PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order) Ne	twork of Medical Groups and IPAs,
Sta	aff (Kaiser)
Number of medical groups/IPAs0 c	owned, 9 contracted
Number of hospitals	owned, 8 contracted
Number of physicians	owned, over 4,000 contracted (PCP & Specialists)
Number of other licensed clinicians 0 c	owned, 381 contracted (Mid-Level providers)
Number of provider offices	owned, over 600 contracted (PCP sites)

#### **COMPENSATION METHODS**

Physicians – primary care (ranked by method)	Group Capitation, Fee-For-Service
Physicians – specialty (ranked by method)	Group Capitation, Fee-For-Service
Hospitals (ranked by payment type)	Capitation, Fee-For-Service

#### **PLAN PRODUCTS**

#### PRODUCTS CURRENTLY OFFERED

Individual marketNone
Small group (2–50 employees) None
Large group (50+ employees) None
Medicare Advantage None
Medi-Cal Managed Care
Medigap (Supplemental Insurance) None
Special Needs Plans (SNPs) None
Medicare Part D stand-alone None
Access for Infants and Mothers None
Healthy Kids None
Major Risk Medical Insurance/GIP None
Other

Vision	None
Chiropractic	None
Dental	None
Prescription Drugs	None
Long Term Health Care	
Life Insurance	
Accidental Death & Dismemberment	None
Acupuncture	None
Substance Abuse	None
Massage Therapy	None
Durable Medical Equipment	None
Rehabilitation	None
Workers' Compensation	None
Other	None

# Santa Clara Family Health Plan (Santa Clara County Health Authority)

6201 San Ignacio Avenue • San José, CA 95119 Ph: (408) 376-2000 • Fax: (408) 376-2191 • www.scfhp.com

# **EXECUTIVE OFFICER**

Christine Tomcala Chief Executive Officer

#### **EXECUTIVE STAFF**

**Neal Jarecki** Chief Financial Officer

Laurie Nakahira, DO Chief Medical Officer

**Jonathan Tamayo** Chief Information Officer

**Christine Turner**Chief Operating Officer

**Tyler Haskell** Interim Compliance Officer

**Ngoc Bui-Tong** VP, Strategies and Analytics

Chelsea Byom VP, Marketing, Communications & Outreach

> Teresa Chapman VP, Human Resources

# PRIMARY CONTACT

Tyler Haskell
Director,
Government Relations
(408) 376-2000

# **PLAN ORGANIZATION**

Parent Company/AffiliateNone	
Recent mergers or acquisitions within California None	
Year founded1995	
Year licensed	
Tax status Non prof	it
Number of employees	
Health Plan Enrollment	

# **PLAN-PROVIDER ARRANGEMENTS**

Model types (ranked in descending order)	Network of Medical Groups and IPAs,
	Direct Contracting with Physicians
Number of medical groups/IPAs	0 owned, 8 contracted
Number of hospitals	0 owned, 9 contracted
Number of physicians	0 owned, 3,855 contracted (PCPs & Specialists)
Number of Other Licensed Clinicians	0 owned, 629 contracted
	(Mid-level and Ancillary Providers)
Number of Provider Offices	0 owned, 225 contracted (PCP sites)

#### **COMPENSATION METHODS**

Physicians – primary care (ranked by method)	. Medical Group Capitation, Fee-For-Service
Physicians – specialty (ranked by method)	. Medical Group Capitation, Fee-For-Service
Hospitals (ranked by payment type)	. Capitation, APRDRG/MSDRG, Per Diem

#### **PLAN PRODUCTS**

#### PRODUCTS CURRENTLY OFFERED

Individual market	. None
Small group (2–50 employees)	. None
Large group (50+ employees)	. None
Medicare Advantage	. None
Medi-Cal Managed Care	
Medigap (Supplemental Insurance)	
Special Needs Plans (SNPs)	. None
Medicare Part D stand-alone	. None
Access for Infants and Mothers	. None
Healthy Kids	. None
Major Risk Medical Insurance/GIP	. None
Other	HMO (Cal MediConnect)

Vision None Chiropractic None Dental
Prescription DrugsNone
Long Term Health CareNone
Life Insurance None
Accidental Death & Dismemberment None
Acupuncture None
Substance Abuse None
Massage TherapyNone
Durable Medical Equipment None
Rehabilitation None
Workers' CompensationNone
Other

# **SCAN Health Plan**

3800 Kilroy Airport Way, Suite 100 • Long Beach, CA 90806 Ph: (562) 989-5100 • Fax: (562) 989-5200 • www.scanhealthplan.com

# EXECUTIVE OFFICERS

Sachin Jain, M.D.
President and CEO

Nancy Monk Chief Operations Officer

> Kevin Kroeker General Counsel

**Michael Plumb** Chief Financial Officer

Romilla Batra, M.D. Chief Medical Officer

Josh Goode Chief Information Officer

> Moon Leung Chief Data Officer

Sherry Stanislaw General Manager, Network Officer

#### **EXECUTIVE STAFF**

Binoy Bhansali Corporate Vice President, Corporate Development

John Petito
Corporate Vice President,

Corporate Strategy
Patrick Maloney
Corporate Vice President,

Operations

**Sharon Jhawar** Corporate Vice President, Chief Pharmacy Officer

Eve Gelb
Senior Vice President,

**Jill Selby**Senior Vice President,
Product Development,
Marketing and Market Expansion

Member and Community Health

Karen Schulte Senior Vice President, Network Management

Andrew Whitelock Senior Vice President, Chief Risk Executive

Brenda Sulick Vice President, Public Government & Community Affairs

Ginette Hawkins Vice President, Compliance Officer

Mark Fleming Vice President, Service Innovation

Nathan Wheeler Vice President, Claims & Shared Services

> Timshel Tarbet Vice President, Business Excellence and Diversity Strategy

Lindsay Crawley-Herbert Chief People Officer

# PRIMARY CONTACT

Brenda Sulick Government Relations (202) 436-5947

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Parent Company/Affiliate	. SCAN Group
Recent mergers or acquisitions within California	. None
Year founded	1977
Year licensed	.1985
Tax status	. Non profit
Number of employees	.1,318 full time, 82 part time
Health Plan Enrollment	.220,445

#### **PLAN-PROVIDER ARRANGEMENTS**

Model types (ranked in descending order)	Network of Medical Groups and IPAs
Number of medical groups/IPAs	0 owned, 51 medical groups/339 IPAs contracted
Number of hospitals	0 owned, 110 contracted

#### **COMPENSATION METHODS**

Physicians – primary care (ranked by method)	. Group Capitation
Physicians – specialty (ranked by method)	. Group Capitation
Hospitals (ranked by payment type)	. Per Diem, Diagnosis-Related Group, Capitation

#### **PLAN PRODUCTS**

#### PRODUCTS CURRENTLY OFFERED

Individual market None Small group (2–50 employees) None
Large group (50+ employees) None
Medicare Advantage
Medigap (Supplemental Insurance) None
Special Needs Plans (SNPs)
Medicare Part D stand-alone None
Access for Infants and Mothers None
Medi-Cal Managed Care
Healthy Kids None
Major Risk Medical Insurance/GIP None
Other None

ANCILLARY PRODUCTS	
Vision	HMO
Chiropractic	HMO
Dental	HMO
Prescription Drugs	HMO
Long Term Health Care	HMO
Life Insurance	None
Accidental Death & Dismemberment	None
Acupuncture	HMO
Substance Abuse	HMO
Massage Therapy	HMO
Durable Medical Equipment	HMO
Rehabilitation	None
Workers' Compensation	None
Other	None

# Scripps Health Plan (d/b/a Scripps Health Plan Services, Inc)

10790 Rancho Bernardo Rd • San Diego, CA 92127 Ph: (844) 337-3700 • Fax: (858) 964-3102 • www.scrippshealthplan.com

# **EXECUTIVE OFFICER**

Shawn Forrester
President

# **EXECUTIVE STAFF**

**Karri Rodgers** VP, Managed Care Operations

**Linda Pantovic, LVN** Chief Compliance Officer

> Melissa Halgas Sr. Director, Service Operations

# PRIMARY CONTACT

Monique Koch Manager, Regulatory Compliance (858) 927-5456

# **PLAN ORGANIZATION**

Parent Company/Affiliate	Scripps Health
Recent mergers or acquisitions within California	N/A
Year founded	1997
Year licensed	2015
Tax status	Non Profit
Number of employees	132
Health Plan Enrollment	15,711

# **PLAN-PROVIDER ARRANGEMENTS**

Model types (ranked in descending order)	Network of Medical Groups and IPAs; Direct Contracting with Physicians
Number of Medical Croups/IDAs	9 ,
Number of Medical Groups/IPAs	o owned, o contracted
Number of hospitals	0 owned, 6 contracted
Number of physicians	0 owned, 2,123 contracted
Number of other licensed clinicians	0 owned, 587 contracted
Number of provider offices	0 owned, 866 contracted

#### **COMPENSATION METHODS**

Physicians – primary care (ranked by method)	Group Capitation; Fee-for-Service
Physicians – specialty (ranked by method)	Group Capitation; Fee-for-Service
Hospitals (ranked by payment type)	DRG; Discounted Charges; Charges

#### **PLAN PRODUCTS**

#### PRODUCTS CURRENTLY OFFERED

Covered California (Individual Market)None
Individual market None
Small group (2– 50 employees) None
Large group (50+ employees)
Medicare Advantage None
Medi-Cal Managed Care None
Medigap (Supplemental Insurance) None
Special Needs Plans (SNPs) None
Medicare Part D stand-aloneNone
Access for Infants and Mothers None
Healthy Kids None
Major Risk Medical Insurance/GIP None
Other None

# **Sharp Health Plan**

8520 Tech Way, Suite 200 • San Diego, CA 92123 Ph: (858) 499-8377 • Fax: (858) 499-8244 • www.sharphealthplan.com

# **EXECUTIVE OFFICERS**

Melissa Hayden Cook

President and Chief

Executive Officer

Rita Datko Chief Financial Officer

**Leslie Pels-Beck**Chief Operations Officer

Cary B. Shames, DO Chief Medical Officer

Michael Byrd Chief Business Development Officer

#### PRIMARY CONTACTS

**Leslie Pels-Beck**Chief Operations Officer
(858) 499-8327

Tom Carroll Director, Marketing and Customer Strategy (858) 499-8124

# **PLAN ORGANIZATION**

Parent Company/Affiliate	p HealthCare
Recent mergers or acquisitions within California None	<u>e</u>
Year founded	<u>)</u>
Year licensed	<u>)</u>
Tax status Non	profit
Number of employees	
Health Plan Enrollment	764

# **PLAN-PROVIDER ARRANGEMENTS**

Model types (ranked in descending order)	Network of Medical Groups, IPAs,
	Individual Practices, Physician Practices
Number of medical groups/IPAs	0 owned, 13 contracted
Number of hospitals	0 owned, 12 contracted
Physician practices (including specialists)	0 owned, 3,722 contracted
Number of provider offices	0 owned, 847 contracted

# **COMPENSATION METHODS**

Physicians – primary care (ranked by method)	. Group Capitation, Fee-For-Service
Physicians – specialty (ranked by method)	. Group Capitation, Fee-For-Service
Hospitals (ranked by payment type)	. Capitation, Discounted Charges, Per Diem, Case Rates

# **PLAN PRODUCTS**

# PRODUCTS CURRENTLY OFFERED

Individual marketHMO, HSACovered California (CCSB)HMO, HSASmall group (1–100 employees)HMO, POS, HSALarge group (101+ employees)HMO, POS, HSAMedicare AdvantageHMOMedigap (Supplemental Insurance)NoneSpecial Needs Plans (SNPs)NoneMedicare Part D stand-aloneNone
Access for Infants and Mothers None
Medi-Cal Managed Care None
Healthy Kids None
Major Risk Medical Insurance/GIP None Other None

Vision
Chiropractic
DentalHMO
Prescription DrugsHMO
Long Term Health Care None
Life Insurance
Accidental Death & Dismemberment None
Acupuncture
Substance Abuse
Massage Therapy Other
Durable Medical Equipment
Rehabilitation
Workers' CompensationNone
Other None

#### SIMNSA Health Plan

2088 Otay Lakes Road, #102 • Chula Vista, CA 91913 Ph: (619) 407-4082 • www.simnsa.com

#### **EXECUTIVE OFFICERS**

Christina Suggett Chief Executive Officer

**Breanna Montalbo** Chief Operating Officer

Elsa Hernandez Chief Financial Officer

#### **EXECUTIVE STAFF**

**Carlos Yidonoy** Chief Legal Counsel

#### PRIMARY CONTACT

Carlos Yidonoy Chief Legal Counsel Government Relations/ Public Affairs (619) 407-4082

#### **PLAN ORGANIZATION**

Parent Company/Affiliate	Sistemas Medicos Nacionales, SA de CV
Recent mergers or acquisitions within California	None
Year founded	1991
Year licensed	2000
Tax status	For profit
Number of employees	400 full time
Health Plan Enrollment	55,100

#### PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order)	Network, Direct Contracts and Staff
Number of medical groups/IPAs	1 owned
Number of hospitals	1 owned, 14 contracted
Number of physicians	2 owned groups, 450 contracted
Number of other licensed clinicians	20 contracted
Number of provider offices	200

#### **COMPENSATION METHODS**

Physicians – primary care (ranked by method)	. Individual Capitation
Physicians – specialty (ranked by method)	. Fee-For-Service
Hospitals (ranked by payment type)	. Fee-For-Service

#### **PLAN PRODUCTS**

#### PRODUCTS CURRENTLY OFFERED

Small group (5–99 employees)							 	 . Н	MC	)
Large group (100+ employees)							 	 .Н	MC	)

Vision
Chiropractic None
DentalHMO
Prescription DrugsHMO
Long Term Health Care
Life Insurance None
Accidental Death & Dismemberment None
Acupuncture
Substance Abuse
Massage Therapy
Durable Medical Equipment
Rehabilitation
Workers' CompensationNone

#### **Sutter Health Plus**

2480 Natomas Park Dr., Suite 150 • Sacramento, CA 95833 Ph: (855) 315-5800 • Fax: (916) 643-1299 • www.sutterhealthplus.org

#### **EXECUTIVE OFFICERS**

Phil Jackson Chief Executive Officer

**Becky Alvarado** Chief Financial Officer

#### **EXECUTIVE STAFF**

Peter Bergamo Interim Vice President of Operations

> Trisha Burgos Compliance Officer

**Rob Carnaroli** Vice President of Sales

**Gretchen Lachance**Assistant General Counsel

Michael Poole Executive Director of Healthcare Operations

#### PRIMARY CONTACT

Sy Neilson Senior Director, Marketing and Communications (916) 292-0666

#### **PLAN ORGANIZATION**

Parent Company/Affiliate	Sutter Health
Recent mergers or acquisitions within California	N/A
Year founded	2012
Year licensed	2013
Tax status	Non profit
Number of employees	99 fulltime FTE
Health Plan Enrollment	98,484

#### PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order)	Network of Medical Groups and IPAs
Number of Medical Groups/IPAs	11 contracted
Number of hospitals	29 contracted
Number of physicians	8,129 contracted
Number of other licensed clinicians	Not tracked – N/A
Number of provider offices	Not tracked – N/A

#### **COMPENSATION METHODS**

Physicians – primary care (ranked by method)	Capitation
Physicians – specialty (ranked by method)	Capitation
Hospitals (ranked by payment type)	Capitation; Per Diem

#### PLAN PRODUCTS

#### PRODUCTS CURRENTLY OFFERED

Individual market
Small group (1–100 employees)
Large group (101+ employees)
Medicare Advantage
Medi-Cal Managed Care
Medigap (Supplemental Insurance) N/A
Special Needs Plans (SNPs) N/A
Medicare Part D stand-alone
Access for Infants and Mothers N/A
Healthy Kids
Major Risk Medical Insurance/GIP N/A
Other

Vision	 HMO
Chiropractic	 HMO
Dental	 . HMO
Prescription Drugs	 HMO
Long Term Health Care	 N/A
Life Insurance	 N/A
Accidental Death & Dismemberment	 N/A
Acupuncture	 HMO
Substance Abuse	 HMO
Durable Medical Equipment	 . HMO
Rehabilitation	 HMO
Workers' Compensation	 N/A
Other (please specify)	 N/A

#### UnitedHealthcare

5701 Katella Avenue • Cypress, CA 90630 Ph: (714) 952-1121 • Fax: (866) 383-0428 • www.myuhc.com

#### **EXECUTIVE OFFICERS**

Elizabeth (Beth) Soberg
President and CEO

**John Bry** Chief Financial Officer

Jacob Asher, M.D.

Medical Director

Jane Knous VP Operations

**Shelby Cuevas** Interim Senior Associate General Counsel

**Janet Lundbye**Chief Operating Officer

INTERIM PRIMARY CONTACT

**Shelby Cuevas** (602) 255-1716

#### **PLAN ORGANIZATION**

Parent Company/Affiliate	UnitedHealth Group
Ultimate Parent Company	UnitedHealth Group

Health plan products and services are offered by UnitedHealthcare of California, Indemnity insurance products (including PPO, medical, dental, life/AD&D and short term disability products) are underwritten by UnitedHealthcare Insurance Company and/or UnitedHealthcare Benefits Plan of California.

Year founded	1975
Year licensed	1978
Tax status	For profit
Number of employees	5,000+ UHG employees

#### PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order)	Network of Medical Groups and IPAs
Number of HMO (capitated/delegated) medical groups/	IPAs 0 owned, 200 contracted
Number of hospitals	0 owned, 290 contracted
Number of physicians	80,557 contracted
Number of provider offices	37,282 contracted

#### **COMPENSATION METHODS**

Physicians – primary care (ranked by method)	Depends on IPA/PMG subcontracts
Physicians – specialty (ranked by method)	Depends on IPA/PMG subcontracts
Hospitals (ranked by payment type)	Capitation, Per Diem

#### **PLAN PRODUCTS**

#### PRODUCTS CURRENTLY OFFERED

Small group (1—99 employees)
Large group (100+ employees)
Medicare Advantage
Medi-Cal Managed Care by affiliate
Medigap (Supplemental Insurance) by affiliate
Special Needs Plans (SNPs) None
Medicare Part D stand-alone by affiliate
Access for Infants and Mothers None
Healthy Kids None
Major Risk Medical Insurance/GIP None
Other

ANCIELARI FRODUCTS	
Vision	. PPO
Chiropractic	. HMO, PPO
Dental	. HMO, PPO
Prescription Drugs	. HMO, PPO
Long Term Health Care	. None
Life Insurance	. Other
Accidental Death & Dismemberment	. Other
Acupuncture	. HMO, PPO
Substance Abuse	. HMO, PPO
Massage Therapy	. None
Durable Medical Equipment	. HMO, PPO
Rehabilitation	. None
Workers' Compensation	. None
Other	. Infertility: HMO, PPO

#### Universal Care Inc. (dba Brand New Day)

5455 Garden Grove Blvd #500 • Westminster, CA 92683 Ph: (657) 400-1900 • Fax: (657) 400-1213 • **bndhmo.com** 

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Shawn Dewers CEO Brand New Day

Felicia Wu COO Brand New Day

#### **EXECUTIVE STAFF**

John Adams, DO CMO Brand New Day

Marvin Appel, MD VP Medical Affairs Brand New Day

#### PRIMARY CONTACTS

Julie Bogorad
Bright Health
jbogorad@brighthealthgroup.com
Regulatory, Legislative
and Government Affairs
(646) 543-6042

## Julie Burton Bright Health jburton@@brighthealthgroup.com Legal Counsel (612) 238-1321

Annie Shieh Bright Health ashieh@brighthealthgroup.com Sr. Director of Compliance, CA Compliance Officer

#### PLAN ORGANIZATION

Parent Company/Affiliate	Bright Health Group, Inc.
Recent mergers or acquisitions within California	Acquired Brand New Day in 2020
Year founded	1983
Year licensed	1985
Tax status	For Profit
Number of employees	367
Health Plan Enrollment	60,300 in CA (500k+ nationally)

#### PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order)
Number of Medical Groups/IPAs
Number of hospitals
Number of physicians
Number of other licensed clinicians
Number of provider offices

#### **COMPENSATION METHODS**

Physicians – primary care (ranked by method)	Capitation, Fee for Service
Physicians – specialty (ranked by method)	Capitation (via delegation), Fee for Service
Hospitals (ranked by payment type)	Medicare DRG's, Per Diems, % of Medicare, Dual Risk

#### **PLAN PRODUCTS**

#### PRODUCTS CURRENTLY OFFERED

Vision
Chiropractic
DentalHMO
Prescription DrugsHMO
Long Term Health Care No
Life InsuranceNo
Accidental Death & DismembermentNo
Acupuncture
Substance AbuseHMO
Massage Therapy No
Durable Medical Equipment HMO
Rehabilitation
Workers' Compensation No
Other

#### Valley Health Plan (Santa Clara County)

2480 North 1st Street, Suite 200 • San Jose, CA 95131 Ph: (408) 885-4080 • Fax: (408) 885-5921 • www.valleyhealthplan.org

<b>EXECUTIVE</b>	OFFICER
	(ACTING)

Laura Rosas CEO

#### **EXECUTIVE STAFF**

Debra Halladay COO

Paul Antigua

Ghislaine Guez, MD *CMO* 

David Hurst CBDO

Victoria Phan Compliance Officer

#### PRIMARY CONTACTS

Luisa Lennon Executive Assistant II (408) 885-5780

> Joy Alexiou Public Affairs (408) 885-4164

David Hurst Chief Business Development Officer (408) 885-3652

#### **PLAN ORGANIZATION**

#### PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order)	Two-Plan Model
Number of medical groups/IPAs	24 contracted
Number of hospitals	31 contracted
Number of physicians	9,844 staff/contracted
Number of other licensed clinicians	3,477 contracted

#### **COMPENSATION METHOD**

Physicians – primary care (ranked by method)	. Fee-For-Service, Capitation, Salary
Physicians – specialty (ranked by method)	. Fee-For-Service, Salary
Hospitals (ranked by payment type)	. Capitation, Per Diem, Percentage of Billed

#### **PLAN PRODUCTS**

#### PRODUCTS CURRENTLY OFFERED

Covered California (Individual Market)HMO
Individual market
Small group (2–50 employees)
Large group (50+ employees)
Medicare Advantage None
Medigap (Supplemental Insurance) None
Special Needs Plans (SNPs) None
Medicare Part D stand-alone None
Access for Infants and Mothers None
Medi-Cal Managed Care
Healthy Kids
Major Risk Medical Insurance/GIP None
Other CORRA: HMO

Vision	None
Chiropractic	. HIVIO
Dental	. HMO
Prescription Drugs	.HMO
Long Term Health Care	
Life Insurance	. None
Accidental Death & Dismemberment	. None
Acupuncture	.HMO
Substance Abuse	.HMO
Massage Therapy	. None
Durable Medical Equipment	.HMO
Rehabilitation	.HMO
Workers' Compensation	. None
Other	

#### Ventura County Health Care Plan

2220 E. Gonzales Rd., Suite 210B • Oxnard, CA 93036 Ph: (805) 981-5050 • Fax: (805) 981-5026 • www.vchealthcareplan.org

#### **EXECUTIVE OFFICERS**

**County Board** of **Supervisors** 

#### **EXECUTIVE STAFF**

Barry L. Zimmerman Health Care Agency Director

### **Dee Pupa**Deputy Director Managed Care

Narcisa Egan Assistant Chief Financial Officer

**Dr. Howard Taekman** *Chief Medical Officer* 

#### PRIMARY CONTACT

Dee Pupa Plan Administrator/CEO (805) 981-5006

#### **PLAN ORGANIZATION**

Parent Company/Affiliate	County of Ventura
Recent mergers or acquisitions within California	. None
Year founded	.1993
Year licensed	.1996
Tax status	. Non profit
Number of employees	.45
Health Plan Enrollment	. 12.101 as of September 30. 2

#### PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order)	. Direct Contract
Number of medical groups/IPAs	. None
Number of hospitals	. 2 County operated, 5 contracted
Number of physicians	.0 owned, 432 contracted
Number of other (NPs/PAs)	. 0 owned, 82 contracted
Number of provider offices (all specialties)	. 0 owned, 168 contracted, 67 PCPs

#### **COMPENSATION METHODS**

Physicians – primary care (ranked by method)	FFS
Physicians – specialty (ranked by method)	FFS
Hospitals (ranked by payment type)	Per Diem, Case Rates, % Charges

#### **PLAN PRODUCTS**

Individual market  Small group (2–100 employees)  Large group (100+ employees)  Medicare Advantage  Medi-Cal Managed Care  Medigap (Supplemental Insurance)  Special Needs Plans (SNPs)  Medicare Part D stand-alone  Access for Infants and Mothers  Healthy Kids  Major Risk Medical Insurance/GIP  Other  ANCILLARY PRODUCTS	Yes Yes No No No No No No No No
Vision Chiropractic Dental. Prescription Drugs. Long Term Health Care Life Insurance Accidental Death & Dismemberment Acupuncture Substance Abuse. Massage Therapy Durable Medical Equipment. Rehabilitation Workers' Compensation Other (please specify)	No Yes No Yes No No No Yes Yes No Yes No

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FXF				

**Garry Maisel**President and CEO

Rita Ruecker Chief Financial Officer

#### **EXECUTIVE STAFF**

Khuram Arif, MD Chief Medical Officer

> **Jeff Cinciarelli** Chief Sales Officer

Rebecca Downing Chief Legal Officer

**Glenn Hamburg**Chief Information Officer

**Rick Heron**Chief Experience Officer

#### PRIMARY CONTACTS

**Rebecca Downing** *Government Relations* 

Government Relations (916) 563-3183

Rick Heron
Public Affairs
(916) 614-6009

#### **PLAN ORGANIZATION**

Parent Company/Affiliate	None
Subsidiaries	None
Recent mergers or acquisitions within California	None
Year founded	1995
Year licensed	1997
Tax status	Tax-Exempt
Number of employees	215 full time, 11 part-time/seasonal

#### 

#### **PLAN-PROVIDER ARRANGEMENTS**

Model types (ranked in descending order)	. Network of Medical Groups and IPAs,
	Direct Contracting with Physicians
Number of medical groups	. 0 owned, 4 contracted
Number of IPAs	. 0 owned, 2 contracted
Number of hospitals	. 0 owned, 15 contracted
Number of physicians	. 0 owned, 3,308 contracted

#### **COMPENSATION METHODS**

Physicians – primary care (ranked by method)	Group Capitation
Physicians – specialty (ranked by method)	Group Capitation
Hospitals (ranked by payment type)	Capitation, Discount Charges

#### **PLAN PRODUCTS**

#### PRODUCTS CURRENTLY OFFERED

Individual market	HMO, HSA HMO
Small group (2–100 employees)	HMO, HSA HMO
Large group (100+ employees)	HMO, HSA HMO, PPO, HSA PPO
Medicare Advantage	HMO
Medi-Cal Managed Care	None
Medigap (Supplemental Insurance)	None
Special Needs Plans (SNPs)	None
Medicare Part D stand-alone	None
Access for Infants and Mothers	None
Healthy Kids	None
Major Risk Medical Insurance/GIP	None
Other	None

Covered California (Individual Market)......HMO, HSA HMO

#### ANCILLARY PRODUCTS

Vision
Dental
Prescription DrugsHMO
Long Term Health Care None
Life Insurance None
Accidental Death & Dismemberment None
Acupuncture
Substance Abuse
Massage Therapy
Durable Medical Equipment
Rehabilitation
Workers' CompensationNone
- · · · · · · · · · · · · · · · · · · ·

Other . . . . . . . . . . . . Health coaching

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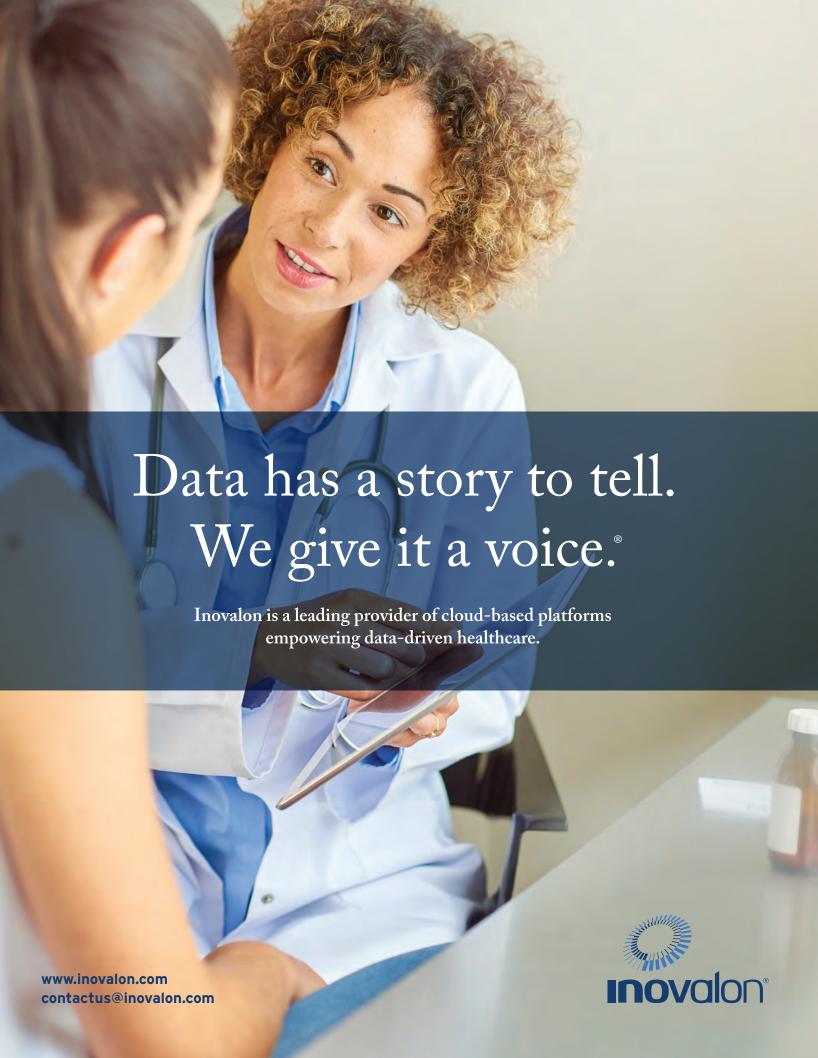
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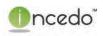
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