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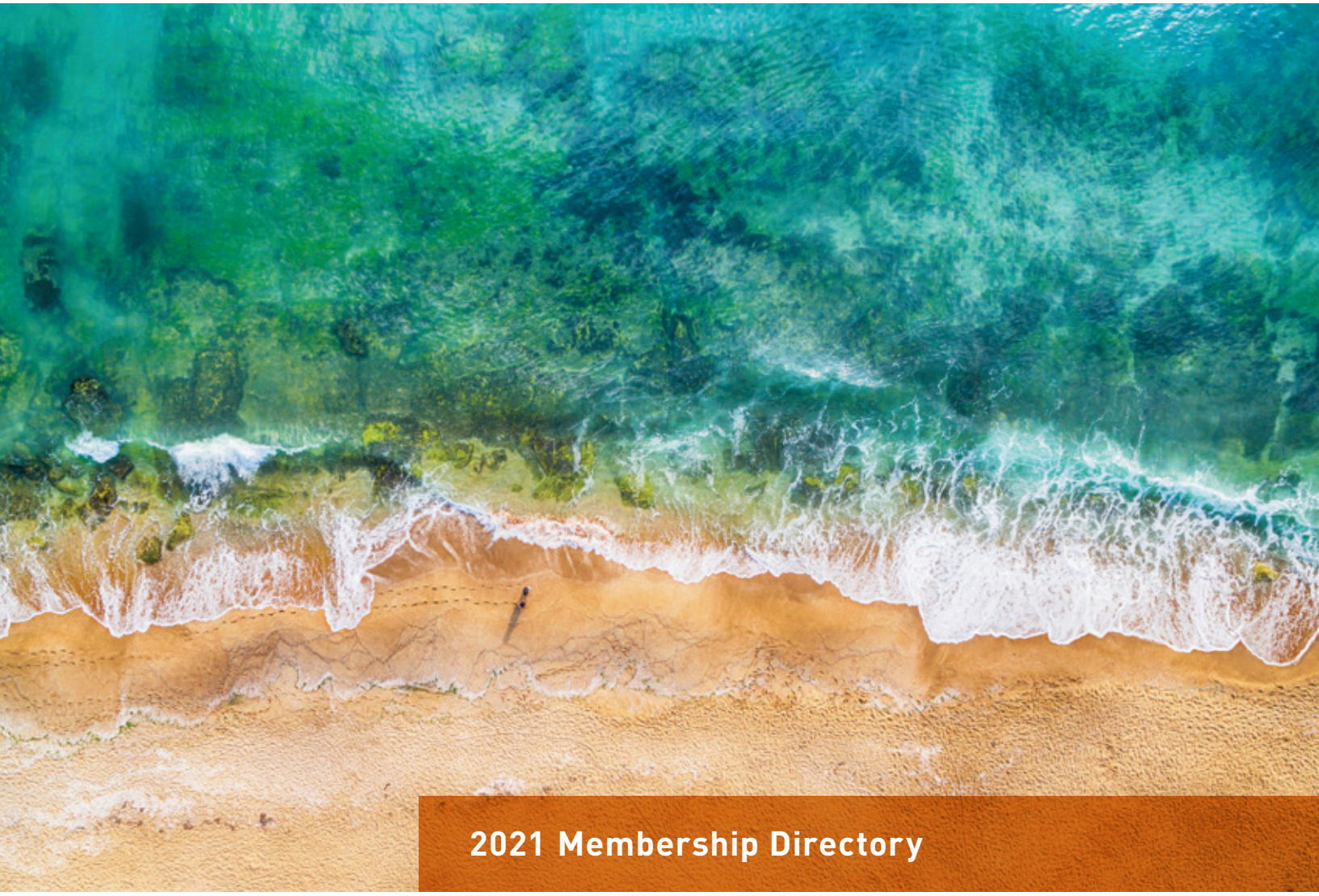

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The mission of CAHP is to serve our member health plans by creating and sustaining an environment that permits them to maintain viability and grow as organizations dedicated to coordinating or providing high quality, affordable and accessible health care to their members.

We do this by:

- Advocating for the interests of health plans and their members on legislative and regulatory issues
- Educating policy makers, opinion leaders and regulators on the implications of policy concepts, issues and proposals
- Promoting collaborative efforts among health plans, providers, purchasers, brokers, other health care associations and other stakeholders to assert policy toward the provision of high quality, affordable and accessible health care
- Informing the media and the public about our philosophy and the benefits health plans provide
- Engaging the state's political leaders
- Promoting opportunities and forums for plan members to meet, exchange ideas and discuss critical issues affecting the industry and industry effectiveness

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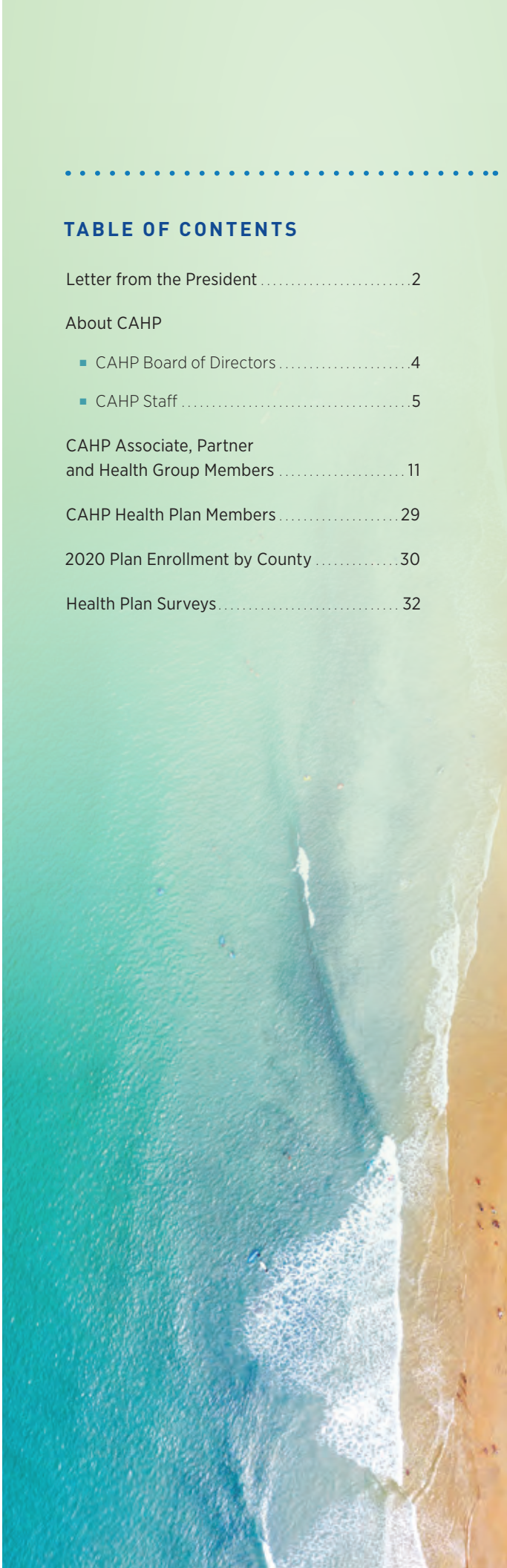

Letter from the **President**

We are pleased to provide you with the 2021 CAHP Membership Directory. This publication is the source for concise, up-to-date information about each of the health plans in California.

Our members include for-profit, not-for-profit, and public full service licensed Knox-Keene health plans. They serve commercial, Medi-Cal, Medicare, and Covered California consumers.

The directory also highlights CAHP's conference sponsors, Associate and Partner Members, and Health Group Members. All contribute to the success of CAHP in our representation of managed health plans in California.

California health plans are committed to improving our health care system, providing affordable coverage and improving California's Medicaid program for the over 26 million Californians receiving coverage from CAHP's member plans.

Throughout the year, CAHP hosts a series of issue-based seminars and our annual conference in San Diego. For more information please visit our website at www.calhealthplans.org. You will also find a wide variety of resources and information.

Thank you for your interest in the California Association of Health Plans.

Sincerely,

Charles Bacchi
President & CEO, *California Association of Health Plans*

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Due to the COVID-19 pandemic, we made the decision to cancel the 2020 CAHP Annual Conference. **We look forward to seeing you all again in 2021.**

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CAHP ANNUAL CONFERENCE

SAVE THE DATE

October 11–13 2021

WE WILL START 2021 WITH VIRTUAL SEMINARS until we are able to transition to in-person seminars once again. Visit our website: **www.calhealthplans.org** to stay up to date on all event information.

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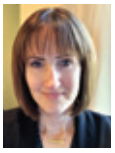

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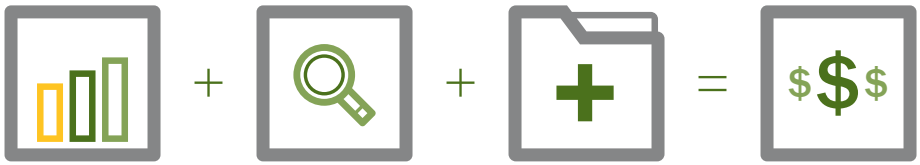

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Members Benefit

- Tax-free monthly income
- Directly impacts SDoH
- More stable Medi-Cal coverage
- Compassionate enrollment assistance

Plans Benefit

- PMPM increase per conversion to SPD
- Millions in increased revenue
- Risk free - plan pays upon PMPM increase
- Substantial cost of care savings

Member Identification

We utilize advanced analytics and AI to identify most likely members to be eligible for disability reclassification.

Member Care

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More Conversions

HFI's superior technology, empathetic and experienced outreach individuals, and highly effective and streamlined processes lead to more member conversions.

SDoH

The tax-free monthly income members receive opens the doors to independence and additional assistances like food, transportation and housing that are essential for their well-being.

$500 Million

Generated in SSI disability income for our health plan members

$900 Million

Generated in PMPM increased revenue for our health plans

California Association of Health Plans

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Sutter Health Plus
UnitedHealthcare
Universal Care Inc. (dba Brand New Day)
Valley Health Plan
Ventura County Health Care Plan
WellCare of California
Western Health Advantage

2020 Plan Enrollment by County

	Number of plans present in 2020	Aetna Health of California, Inc.	AIDS Healthcare Foundation	Alameda Alliance for Health	Alignment Health Plan	AmericasHealth Plan	Anthem Blue Cross	Aspire Health Plan	Blue Shield of California	CalOptima	CalViva Health	CCHP (Chinese Community Health Plan)	CenCal Health	Central California Alliance for Health	Central Health Medicare Plan	Cigna HealthCare of California, Inc.	Community Care Health	Community Health Group	Contra Costa Health Plan	Health Net of California	Health Plan of San Joaquin	Health Plan of San Mateo	Heritage Provider Network	Inland Empire Health Plan	Inter Valley Health Plan	Kaiser Permanente	Kern Family Health Care	L.A. Care Health Plan	MemorialCare Select Health Plan	Molina Healthcare of California	On Lok PACE	Oscar Health Plan of California	Partnership HealthPlan of California	San Francisco Health Plan	Santa Clara Family Health Plan	SCAN Health Plan	Scripps Health Plan Services	Sharp Health Plan	SIMNSA Health Plan	Sutter Health Plus	UnitedHealthcare	Universal Care Inc. (dba Brand New Day)	Valley Health Plan	Ventura County Health Care Plan	WellCare of California	Western Health Advantage
ALAMEDA	10	■		■			■		■							■				■						■					■								■	■						
ALPINE	4						■		■							■				■																										
AMADOR	6						■		■							■				■						■															■						
BUTTE	4						■		■							■				■																										
CALAVERAS	4						■		■							■				■																										
COLUSA	5						■		■							■				■																									■	
CONTRA COSTA	9	■					■		■							■			■	■						■														■	■					
DEL NORTE	5						■		■							■				■													■												
EL DORADO	9	■					■		■							■				■						■														■	■				■	
FRESNO	10	■					■		■		■					■	■			■						■															■	■					
GLENN	4						■		■							■				■																										
HUMBOLDT	5						■		■							■				■													■												
IMPERIAL	9						■		■							■				■						■				■									■		■	■				
INYO	4						■		■							■				■																										
KERN	10	■					■		■							■				■			■			■	■													■	■					
KINGS	10	■					■		■		■					■	■			■						■															■	■					
LAKE	5						■		■							■				■													■												
LASSEN	5						■		■							■				■													■												
LOS ANGELES	20	■	■		■	■	■		■						■	■				■			■		■	■				■	■				■					■	■			■		
MADERA	10	■					■		■		■					■	■			■						■															■	■					
MARIN	10	■			■		■		■							■				■						■							■								■					■
MARIPOSA	5						■		■							■				■						■																				
MENDOCINO	6						■		■							■				■													■												
MERCED	7	■					■		■					■		■				■																										
MODOC	5						■		■							■				■													■												
MONO	4						■		■							■				■																										
MONTEREY	6						■	■	■					■		■				■																										
NAPA	8						■		■							■				■						■							■			■								■	
NEVADA	6	■					■		■							■				■																					■					

	Number of plans present in 2020	Aetna Health of California, Inc.	AIDS Healthcare Foundation	Alameda Alliance for Health	Alignment Health Plan	AmericasHealth Plan	Anthem Blue Cross	Aspire Health Plan	Blue Shield of California	CalOptima	CalViva Health	CCHP (Chinese Community Health Plan)	CenCal Health	Central California Alliance for Health	Central Health Medicare Plan	Cigna HealthCare of California, Inc.	Community Care Health	Community Health Group	Contra Costa Health Plan	Health Net of California	Health Plan of San Joaquin	Health Plan of San Mateo	Heritage Provider Network	Inland Empire Health Plan	Inter Valley Health Plan	Kaiser Permanente	Kern Family Health Care	L.A. Care Health Plan	MemorialCare Select Health Plan	Molina Healthcare of California	On Lok PACE	Oscar Health Plan of California	Partnership HealthPlan of California	San Francisco Health Plan	Santa Clara Family Health Plan	SCAN Health Plan	Scripps Health Plan Services	Sharp Health Plan	SIMNSA Health Plan	Sutter Health Plus	UnitedHealthcare	Universal Care Inc. (dba Brand New Day)	Valley Health Plan	Ventura County Health Care Plan	WellCare of California	Western Health Advantage
ORANGE	18	■			■		■		■	■					■	■				■			■			■				■		■				■					■	■			■	
PLACER	10	■			■		■		■							■				■						■													■		■	■				■
PLUMAS	4						■		■							■				■																										
RIVERSIDE	17	■			■		■		■						■	■				■			■	■	■	■				■						■					■	■			■	
SACRAMENTO	12	■			■		■		■							■				■						■				■										■	■	■				■
SAN BENITO	4						■		■							■				■																										
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SANTA CLARA	14	■			■		■		■							■				■						■					■			■	■				■	■	■	■			
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SHASTA	6						■		■							■				■												■									■					
SIERRA	4						■		■							■				■																										
SISKIYOU	5						■		■							■				■												■														
SOLANO	10	■					■		■							■				■						■						■								■	■				■
SONOMA	12	■			■		■		■							■				■						■						■			■					■	■				■
STANISLAUS	11	■			■		■		■							■				■	■					■									■					■	■				
SUTTER	6						■		■							■				■						■														■					
TEHAMA	4						■		■							■				■																										
TRINITY	5						■		■							■				■												■														
TULARE	9	■					■		■							■	■			■						■																■	■				
TUOLUMNE	4						■		■							■				■																										
VENTURA	13	■			■	■	■		■						■	■				■			■			■									■					■			■		
YOLO	11	■			■		■		■							■				■						■							■							■	■				■
YUBA	5						■		■							■				■						■																				

Aetna

Aetna Health of California Inc. • 1401 Willow Pass Road, Suite 600 • Concord, CA 94520
Aetna Better Health of California Inc. • 10260 Meanley Drive • San Diego, CA 92131
Ph: (925) 948-4700 • Fax: (925) 948-4264 • **www.aetna.com**

CALIFORNIA OFFICE LOCATIONS

Concord
Fresno
Los Angeles
Rancho Cucamonga
Sacramento
San Diego
San Francisco
Santa Ana
Woodland Hills

EXECUTIVE OFFICERS

Karen S. Lynch
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Kristen Miranda
President, Aetna Health of California Inc.

Tracy L. Smith
Vice President & Treasurer, Aetna Health of California Inc.

Edward Chung-I Lee
Vice President & Secretary, Aetna Health of California Inc.

Laverne A. Brizendine
Interim CEO, Aetna Better Health of California Inc.

EXECUTIVE STAFF

Nancy J. Bryant, M.D.
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Rajini Sharma
Legal Counsel

Cathy Hughes
Vice President, Chief Network & Operations Officer, Aetna Health of California Inc.

Dr. Rafael Gonzalez-Amezcua
Chief Medical Officer, Aetna Better Health of California Inc.

Karen Heim
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PRIMARY CONTACTS

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Carla.SaportaCheng@cvs.health.com

Katherine Wetzel
Corporate Communications
WetzelK@aetna.com

PLAN ORGANIZATION

Parent Company/Affiliate	Aetna Inc., a CVS Health Company
Recent mergers or acquisitions within California	None
Year founded	1981
Year licensed	1981
Tax status	For profit
Number of employees	2,891 full time
Health Plan Enrollment	Approx. 22,100,000 (medical) 233,514 Aetna Health of California Inc. and Aetna Better Health of California Inc.

PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order)	Network of Medical Groups and IPAs, Direct Contracts with Physicians
Number of medical groups/IPAs	0 owned, 95 contracted
Number of hospitals	0 owned, 371 contracted (Short-Term Acute, Long-Term Acute, and Children's Hospitals only)
Number of physicians	0 owned, 57,133 contracted
Number of other licensed clinicians	0 owned, 32,857 contracted (all provider types other than physicians)

COMPENSATION METHODS

Physicians—primary care (ranked by method)	All Markets: Capitation, Negotiated Fee Schedule
Physicians—specialty (ranked by method)	All Markets: Capitation, Negotiated Fee Schedule
Hospitals (ranked by payment type)	All Markets: Per Diem, Capitation, Discount off Charges

PLAN PRODUCTS

PRODUCTS CURRENTLY OFFERED

Small group (2–100 employees)	HMO, POS
Large group (101+ employees)	HMO, POS, HRA, HSA
Medicare Advantage	Yes
Medi-Cal Managed Care	Yes
Medigap (Supplemental Insurance)	Yes
Special Needs Plans (SNPs)	No
Medicare Part D stand-alone (SilverScript)	Yes
Access for Infants and Mothers	No
Healthy Kids	No
Major Risk Medical Insurance/GIP	No

ANCILLARY PRODUCTS

Vision	Yes
Chiropractic	Yes
Dental	Yes
Prescription Drugs	Yes
Long Term Health Care	No
Life Insurance	No
Accidental Death & Dismemberment	No
Acupuncture	Yes
Substance Abuse	Yes
Massage Therapy	Yes
Durable Medical Equipment	Yes
Rehabilitation	Yes
Workers' Compensation	No

AIDS Healthcare Foundation

PHP (HMO SNP) – Medicare Advantage Part D HIV Special Needs Plan
PHC California – Medi-Cal Managed Care AIDS Special Needs Plan
6255 W. Sunset Blvd., 19th Floor • Los Angeles, CA 90028
Ph: (323) 436-5000 • Fax: (323) 337-9141 • **www.positivehealthcare.org**

EXECUTIVE OFFICE

6255 W. Sunset Blvd.
21st Floor
Los Angeles, CA 90028

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Senior Vice President

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Medical Director, Managed Care

Donna Stidham, RN
Chief of Managed Care

Lyle Honig
Chief Financial Officer

Tom Myers
Chief of Public Affairs and General Counsel

Mohandoss Tychicus
Chief Information Officer

PRIMARY CONTACT

Tom Myers
Public Affairs
(323) 860-5259

PLAN ORGANIZATION

Parent Company/Affiliate	AIDS Healthcare Foundation
Recent mergers or acquisitions within California	None
Year founded	1987
Year licensed	2006
Tax status	Non-profit
Number of employees	95 California Managed Care Operations
Health Plan Enrollment	2,700 National 1,400 California

PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order)	Direct Contracting with Physicians, Network of Medical Groups and IPAs, Staff
Number of medical groups/IPAs	4 contracted
Number of hospitals	25 contracted
Number of physicians	8 owned; 1,350 contracted
Number of other licensed clinicians	620 contracted
Number of provider offices	67 owned National 16 owned California

COMPENSATION METHODS

Physicians – primary care (ranked by method)	Fee-for Service
Physicians – specialty (ranked by method)	Fee-For-Service
Hospitals (ranked by payment type)	Discounted Charges, Diagnosis-Related Group, Case Rates, Per Diem

PLAN PRODUCTS

PRODUCTS CURRENTLY OFFERED

Covered California (Individual Market)	None
Individual market	None
Small group (2–50 employees)	None
Large group (50+ employees)	None
Medicare Advantage	None
Medi-Cal Managed Care	None
Medigap (Supplemental Insurance)	None
Special Needs Plans (SNPs)	Medicare Advantage HMO, Medi-Cal HMO
Medicare Part D stand-alone	None
Access for Infants and Mothers	None
Healthy Kids	None
Major Risk Medical Insurance/GIP	None
Other	None

ANCILLARY CARE

Vision	Medicare Advantage HMO, Medi-Cal HMO
Chiropractic	Medicare Advantage HMO, Medi-Cal HMO
Dental	Medicare Advantage HMO
Prescription Drugs	Medicare Advantage HMO, Medi-Cal HMO
Long Term Health Care	Medi-Cal HMO
Life Insurance	None
Accidental Death & Dismemberment	None
Acupuncture	Medicare Advantage HMO, Medi-Cal HMO
Substance Abuse	Medicare Advantage HMO, Medi-Cal HMO
Massage Therapy	Medicare Advantage HMO
Durable Medical Equipment	Medicare Advantage HMO, Medi-Cal HMO
Rehabilitation	Medicare Advantage HMO, Medi-Cal HMO
Workers' Compensation	None
Other (please specify)	None

Alameda Alliance for Health

1240 South Loop Road • Alameda, CA 94502
Ph: (510) 747-4500 • Fax: (510) 747-4508 • **www.alamedaalliance.org**

EXECUTIVE OFFICERS

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Matthew Woodruff
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Chief Medical Officer

Gil Riojas, CPA
Chief Financial Officer

Sasikumar Karaiyan
Chief Information Officer and Chief Security Officer, Information Technology

Tiffany Cheang
Chief Analytics Officer

Anastacia Swift
Chief Human Resource Officer, Human Resources

Richard Golfin, III
Chief Compliance Officer and Chief Privacy Officer, Compliance and Legal

Ruth Watson
Chief Projects Officer, Projects and Programs

PRIMARY CONTACT

Scott Coffin
Chief Executive Officer
(510) 747-4500

PLAN ORGANIZATION

Parent Company/Affiliate	Alameda Alliance for Health
Recent mergers or acquisitions within California	None
Year founded	1995
Year licensed	1995
Tax status	Non profit
Number of employees	328
Health Plan Enrollment	273,296

PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order)	Network of Medical Groups and IPAs; Direct Contracting with Physicians; Behavioral health network for the mild to moderate Medi-Cal benefit
Number of medical groups/IPAs	0 owned, 6 contracted
Number of hospitals	0 owned, 17 contracted
Number of physicians	0 owned, 7,500 contracted, including specialists

COMPENSATION METHODS

Physicians—primary care (ranked by method)	Fee-For-Service, Group Capitation, Individual Capitation
Physicians—specialty (ranked by method)	Fee-For-Service
Hospitals (ranked by payment type)	Per Diem

PLAN PRODUCTS

PRODUCTS CURRENTLY OFFERED

Individual market	None
Small group (2–50 employees)	None
Large group (50+ employees)	HMO
Medicare Advantage	None
Medi-Cal Managed Care	HMO
Medigap (Supplemental Insurance)	None
Special Needs Plans (SNPs)	None
Medicare Part D stand-alone	None
Access for Infants and Mothers	None
Medi-Cal Managed Care	HMO
Healthy Kids	None
Major Risk Medical Insurance/GIP	None
Other: Alliance Group Care	In-Home Supportive Services Workers in Alameda County: HMO

ANCILLARY PRODUCTS

Vision	HMO
Chiropractic	HMO
Transportation	HMO
Dental	None
Prescription Drugs	HMO
Long Term Health Care	HMO
Life Insurance	None
Accidental Death & Dismemberment	None
Acupuncture	HMO
Substance Abuse	HMO
Massage Therapy	None
Durable Medical Equipment	HMO
Rehabilitation	HMO
Workers' Compensation	None

Alignment Health Plan

1100 W Town and Country Rd, Suite 1600 • Orange, CA 92868
Ph: (323) 728-7232 • **www.alignmenthealthcare.com**

CALIFORNIA OFFICE LOCATION

Headquarters
1100 W Town and Country Rd.
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Orange, CA 92868

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Thomas Freeman
Chief Financial Officer of Alignment Healthcare

John Kim, MD
Chief Medical Officer of Alignment Health Plan

PRIMARY CONTACT

Alison Trinidad
Marketing Strategy & Public Relations
(844) 310-2247

PLAN ORGANIZATION

Parent Company/Affiliate	Alignment Healthcare
Recent mergers or acquisitions within California	N/A
Year founded	2003
Year licensed	2004
Tax status	For-profit
Number of employees	630
Health Plan Enrollment	66,399

PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order)	Network of Medical Groups and Independent Practice Associations (IPAs); Direct Contracting with Physicians
Number of medical groups/IPAs	82 contracted
Number of hospitals	237 contracted
Number of physicians	11 owned, 19,624 contracted
Number of other licensed clinicians	55 owned, 3,384 contracted
Number of provider offices	1 owned, 23,038 contracted

COMPENSATION METHODS

Physicians – primary care (ranked by method)	Individual Capitation; Fee-For-Service; Group Capitation
Physicians – specialty (ranked by method)	Fee-For-Service; Group Capitation; Individual Capitation
Hospitals (ranked by payment type)	Diagnosis-Related Group, Per Diem, Capitation, Discounted Charges

PLAN PRODUCTS

PRODUCTS CURRENTLY OFFERED

Covered California (Individual Market)	None
Individual market	None
Small group (2–50 employees)	None
Large group (50+ employees)	None
Medicare Advantage	HMO; PPO
Medi-Cal Managed Care	None
Medigap (Supplemental Insurance)	None
Special Needs Plans (SNPs)	HMO; C-SNP; D-SNP
Medicare Part D stand-alone	None
Access for Infants and Mothers	None
Healthy Kids	None
Major Risk Medical Insurance/GIP	None
Other	None

ANCILLARY PRODUCTS

Vision	HMO; C-SNP; D-SNP; PPO
Chiropractic	HMO; C-SNP; D-SNP; PPO
Dental	HMO; C-SNP; D-SNP
Prescription Drugs	HMO; C-SNP; D-SNP; PPO
Long Term Health Care	None
Life Insurance	None
Accidental Death & Dismemberment	None
Acupuncture	HMO; C-SNP; D-SNP
Substance Abuse	HMO; C-SNP; D-SNP; PPO
Massage Therapy	None
Durable Medical Equipment	HMO; C-SNP; D-SNP; PPO
Rehabilitation	HMO; C-SNP; D-SNP; PPO
Workers' Compensation	None
Other (please specify)	None

AmericasHealth Plan

1000 Town Center Drive. Suite 400 • Oxnard, CA 93036
Ph: (800) 633-3313 • Fax: (805) 673-3962 • **www.americashp.com**

EXECUTIVE OFFICERS

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Darin Montgomery
Director of Health Services

Sonia DeMarta
Chief Financial Officer

Ronald McGinnis
Chief Compliance & Privacy Officer

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Dr. Richard Garcia, MD
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(800) 633-3313

PLAN ORGANIZATION

Parent Company/Affiliate	Clinicas del Camino Real
Recent mergers or acquisitions within California	None
Year founded	2011
Year licensed	2013
Tax status	For profit
Number of employees	AHP 11
Health Plan Enrollment	2,000+

PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order)	Network of Medical Groups
Number of Medical Groups/IPAs	3 contracted
Number of hospitals	22 contracted
Number of physicians	2,000+ contracted
Number of other licensed clinicians	250+ contracted, 62 owned
Number of provider offices	250+ contracted, 15 owned

COMPENSATION METHODS

Physicians – primary care (ranked by method)	Capitation, Fee-For-Service
Physicians – specialty (ranked by method)	Fee-For-Service
Hospitals (ranked by payment type)	Fee-For-Service

PLAN PRODUCTS

PRODUCTS CURRENTLY OFFERED	Medicare, Commercial, Medi-Cal
Covered California (Individual Market)	No
Individual market	No
Small group (2–50 employees)	Yes
Large group (50+ employees)	Yes
Medicare Advantage	Yes
Medi-Cal Managed Care	Yes
Medigap (Supplemental Insurance)	No
Special Needs Plans (SNPs)	No
Medicare Part D stand-alone	No
Access for Infants and Mothers	No
Healthy Kids	No
Major Risk Medical Insurance/GIP	No
Other	No

ANCILLARY PRODUCTS

Vision	Yes
Chiropractic	Yes
Dental	Yes
Prescription Drugs	Yes
Long Term Health Care	Yes
Life Insurance	No
Accidental Death & Dismemberment	No
Acupuncture	Yes
Substance Abuse	Yes
Massage Therapy	No
Durable Medical Equipment	Yes
Rehabilitation	Yes
Workers' Compensation	No

Anthem Blue Cross

21555 Oxnard Street • Woodland Hills, CA 91367
Ph: (818) 234-2345 • Fax: (805) 713-7736 (for providers) • **www.anthem.com/ca**

CALIFORNIA OFFICE LOCATIONS

Cerritos
Costa Mesa
Glendale
Los Angeles
Palo Alto
Rancho Cordova
Sacramento
San Francisco
Visalia
Woodland Hills

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Beth Andersen
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Vinod Mohan
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John Pickett
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Mike Bowman
Public Relations
(916) 403-0528

PLAN ORGANIZATION

Parent Company/Affiliate	Anthem, Inc. Life and Health
Recent mergers or acquisitions within California	Merged with Anthem, Inc. in November 2004
Year founded	1937
Year licensed	1993
Tax status	For profit
Number of employees	7,100 full time
Health Plan Enrollment	41 million members Anthem, Inc. 8.8 million members in California

PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order)	Network of Medical Groups and IPAs, Direct Contracting with Physicians
Number of medical groups/IPAs	209 contracted
Number of hospitals	431 contracted
Number of physicians	56,650 contracted
Number of other licensed clinicians	None
Number of provider offices	0 owned, 20,931 contracted

COMPENSATION METHODS

Physicians – primary care (ranked by method)	Other (Fee Schedule), Group Capitation, Individual Capitation
Physicians – specialty (ranked by method)	Other (Fee Schedule), Group Capitation
Hospitals (ranked by payment type)	Per Diem, Capitation, Case Rates, Discounted Charges

PLAN PRODUCTS

PRODUCTS CURRENTLY OFFERED

Covered California (Individual Market)	EPO, HMO
Individual market	HMO, PPO
Small group	HMO, PPO, EPO
Large group	HMO, PPO, POS, Other
Medicare Advantage	HMO, PPO
Medigap (Supplemental Insurance)	PPO
Special Needs Plans (SNPs)	HMO, PPO
Medicare Part D stand-alone	PPO
Access for Infants and Mothers	HMO, PPO
Medi-Cal Managed Care	HMO
Healthy Kids	Yes
Major Risk Medical Insurance/GIP	PPO
Other (California Kids, Interim High Risk)	PPO

ANCILLARY CARE

Vision	HMO, PPO, POS
Chiropractic	HMO/POS, PPO/EPO, Medicare
Dental	HMO, PPO, POS
Prescription Drugs	HMO, PPO, POS
Long Term Health Care	No
Life Insurance	Yes
Accidental Death & Dismemberment	No
Acupuncture	HMO/POS, PPO/EPO, Medicare
Substance Abuse	None
Massage Therapy	None
Durable Medical Equipment	None
Rehabilitation	None
Workers' Compensation	PPO

Aspire Health Plan

10 Ragsdale Drive, Suite 101 • Monterey, CA 93940
Ph: (831) 657-0700 • Fax: (831) 657-0703 • **www.aspirehealthplan.org**

CALIFORNIA OFFICE LOCATIONS

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CFO

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CMO

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PUBLIC AFFAIRS
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Director Communications and Marketing
(831) 625-2757

PLAN ORGANIZATION

Parent Company/Affiliate	Montage Health and Salinas Valley Memorial Healthcare System
Recent mergers or acquisitions within California	None
Year founded	2012
Year licensed	2013
Tax status	Non Profit
Number of employees	33
Health Plan Enrollment	5,700

PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order)	Network of Medical Groups and IPAs; direct contracts – other licensed clinicians
Number of Medical Groups/IPAs	1 contracted
Number of hospitals	4 contracted
Number of physicians	696 contracted
Number of other licensed clinicians	244 contracted

COMPENSATION METHODS

Physicians – primary care (ranked by method)	FFS
Physicians – specialty (ranked by method)	FFS
Hospitals (ranked by payment type)	DRGs and capitation

PLAN PRODUCTS

PRODUCTS CURRENTLY OFFERED

Medicare Advantage	HMO, HMO-POS

Blue Shield of California

601 12th Street • Oakland, CA 94607
Ph: (510) 607-2000 • **www.blueshieldca.com**

PLAN ORGANIZATION

Parent Company/Affiliate	California Physicians' Service, Inc. dba Blue Shield of California
Recent mergers or acquisitions within California	None
Year founded	1939
Year licensed	1939
Tax status	Non-profit
Number of employees	~6,800
Health Plan Enrollment	4.4 million

PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order)	HMO – Direct contracting with Network of Medical Groups and IPAs; PPO – Direct Contracting with Physicians
Number of medical groups/IPAs	299 contracted medical groups/IPAs (HMO)
Number of hospitals	372 contracted hospitals (HMO); 389 contracted hospitals (PPO)
Number of physicians	13,499 PCPs (HMO); 30,345 PCPs (PPO)
Number of other licensed clinicians	46,163 specialists (HMO); 74,675 contracted specialists (PPO)
Number of provider offices	98,658 provider offices (HMO); 237,754 provider offices (PPO)

COMPENSATION METHODS

Physicians–primary care (ranked by method)	Fee Schedule (PPO), Capitation (HMO)
Physicians–specialty (ranked by method)	Fee Schedule (PPO), Capitation (HMO)
Hospitals (ranked by payment type)	Per Diem, Discount off Charges, Fee Schedule, Case Rates, Capitation

PLAN PRODUCTS

PRODUCTS CURRENTLY OFFERED

Covered California	For individual and family plans (IFP), Small Group plans
Individual market	HMO, PPO
Small group (1–100 employees)	HMO, PPO, POS
Large group (100+ employees)	HMO, PPO, POS
Medicare Advantage	HMO
Medigap (Supplemental Insurance)	Offered for individuals
Special Needs Plans (SNPs)	None
Medicare Part D stand-alone	For individual and group plans
Access for Infants and Mothers	None
Medi-Cal Managed Care	Yes
Healthy Kids	None
Major Risk Medical Insurance/GIP	For individual and family plans (IFP)
Other	Shared Advantage, Trio HMO, Tandem PPO

ANCILLARY PRODUCTS

Vision	PPO
Chiropractic	Available as a discounted service: HMO, PPO
Dental	HMO, PPO
Prescription Drugs	Not available as a stand-alone product
Long Term Health Care	No
Life Insurance	Offered
Accidental Death & Dismemberment	Offered in conjunction with our Life Insurance
Acupuncture	Available as a discounted service: HMO; PPO
Substance Abuse	Not available as a stand-alone product
Massage Therapy	Available as a discounted service rather than as an Ancillary Product
Durable Medical Equipment	Not available as an Ancillary Product
Rehabilitation	Not available as an Ancillary Product
Workers' Compensation	No
Other	Not applicable

CALIFORNIA OFFICE LOCATIONS

Costa Mesa, El Dorado Hills, El Segundo, Fresno, Lodi, Monterey Park, Ontario, Rancho Cordova, Redding, Sacramento *(2 offices)*, San Diego, San Francisco, San Jose, Valencia, Walnut Creek, Woodland Hills

EXECUTIVE OFFICERS

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President and Chief Executive Officer, Altais

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Lisa Davis
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Senior Vice President, General Counsel and Corporate Secretary

Peter Long
Senior Vice President, Chief Healthcare Transformation and Affordability Officer

Aliza Arjoyan
Senior Vice President, Provider Partnerships & Network Management

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Chief Human Resources Officer and Senior Vice President, Internal Communications

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Chief Marketing and Customer Officer

Shayna Schulz
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Mike Stuart
Senior Vice President, Finance Operations

Jeff Semenchuck
Senior Vice President and Chief Innovation Officer

Millie Virgil
Senior Vice President, Transformation and Operations

Todd Walthall
Chief Operating Officer

Amy Yao, FSA, MAAA
Senior Vice President and Chief Actuary

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Vice President, Government Affairs

CalOptima*(Orange County Health Authority)

505 City Parkway West • Orange, CA 92868
Ph: (714) 246-8400 • Fax: (714) 246-8492 • **www.caloptima.org**

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Michelle Laughlin
Executive Director, Network Operations

Belinda Abeyta
Executive Director, Operations

Betsy Ha
Executive Director, Quality and Population Health

PRIMARY CONTACT

TC Roady
Director, Regulatory Affairs and Compliance
(714) 796-6638

PLAN ORGANIZATION

Parent Company/Affiliate	None
Recent mergers or acquisitions within California	None
Year founded	1995
Year licensed	2000
Tax status	Non Profit
Number of employees	1,309 full time, 2 part time
Health Plan Enrollment	755,539

PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order)	Medical groups/IPAs and HMOs
Number of medical groups/IPAs	0 owned, 12 contracted
Number of hospitals	0 owned, 40 contracted
Number of physicians	0 owned, 8,570 contracted
Number of other licensed clinicians	0 owned, 1,966 contracted
Number of provider offices	0 owned, 1,960 contracted

COMPENSATION METHODS

Physicians—primary care (ranked by method)	Group Capitation, Fee-For-Service
Physicians—specialty (ranked by method)	Group Capitation, Fee-For-Service
Hospitals (ranked by payment type)	Per Diem, Case Rates, Diagnosis-Related Group, Capitation

PLAN PRODUCTS

PRODUCTS CURRENTLY OFFERED

Individual market	None
Small group (2–50 employees)	None
Large group (50+ employees)	None
Medicare Advantage	See SNP
Medigap (Supplemental Insurance)	None
Special Needs Plans (SNPs)	HMO
Medicare Part D stand-alone	None
Access for Infants and Mothers	None
Medi-Cal Managed Care	HMO
Healthy Kids	None
Major Risk Medical Insurance/GIP	None
Program of All-Inclusive Care for the Elderly (PACE)	HMO
Other	None

ANCILLARY PRODUCTS

Vision	None
Chiropractic	None
Dental	None
Prescription Drugs	None
Long Term Health Care	None
Life Insurance	None
Accidental Death & Dismemberment	None
Acupuncture	None
Substance Abuse	None
Massage Therapy	None
Durable Medical Equipment	None
Rehabilitation	None
Workers' Compensation	None
Other (please specify)	None

*2020 MEMBERSHIP DIRECTORY PROFILE (NOT UPDATED)

CalViva Health (Fresno-Kings-Madera Regional Health Authority)

7625 N. Palm Ave., Suite 109 • Fresno, CA 93711
Ph: (559) 540-7840 • **www.calvivahealth.org**

EXECUTIVE OFFICERS

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Daniel Maychen
CFO

Patrick Marabella, M.D.
CMO

Mary Beth Corrado
CCO

Jeffrey Nkansah
COO

PRIMARY CONTACT

Cheryl Hurley
Office Manager/HR Commission Clerk

PLAN ORGANIZATION

Parent Company/Affiliate	Fresno Kings Madera Regional Health Authority
Recent mergers or acquisitions within California	No recent mergers or acquisitions
Year founded	2009
Year licensed	2010
Status	Not-for-profit
Number of employees	18 Staff, subcontracted for administrative services
Health Plan Enrollment	368,417 as of September 30, 2020

PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order)	All physician providers in capitated and/or direct contracted model types
Number of medical groups/IPAs	5 IPAs
Number of hospitals	10 hospitals, contracted
Number of physicians	1,756 contracted
Number of provider offices	690

COMPENSATION METHODS

Physicians – primary care	FFS percent of Medi-Cal Rates and Capitation
Physicians – specialty	FFS percent of Medi-Cal Rates
Hospitals	APR DRGs and Percent of Medi-Cal Rates

PLAN PRODUCTS

PRODUCTS CURRENTLY OFFERED

Medi-Cal Managed Care	Yes
Special Needs Plans (SPD)	Yes
MSO Services	No

ANCILLARY PRODUCTS

Prescription Drugs	Yes
Substance Abuse	Yes
Durable Medical Equipment	Yes

CCHP (Chinese Community Health Plan)

445 Grant Ave., Suite 700 • San Francisco, CA 94108
Ph: (415) 955-8800 • Fax: (415) 955-8818 • **www.cchphealthplan.com**

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Wil Yu
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Netra Desai
IT Director

Maria Kwok
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Dr. Craig Reich
Medical Director

PRIMARY CONTACT

Maria Kwok
Interim Compliance Officer
(415) 955-8800

PLAN ORGANIZATION

Parent Company/Affiliate	Chinese Hospital Association
Tax status	For profit
Year founded	1984
Year licensed	1985
Number of employees	125
Health Plan Enrollment	13,961

PLAN-PROVIDER ARRANGEMENTS

Model Types (ranked in descending order)	Network of Medical Groups and Independent Practice Associations (IPAs)
Number of medical groups/IPAs	Jade Medical Group; Hill Physicians; One Medical Group
Number of hospitals	15 contracted
Number of physicians	4,970 contracted

COMPENSATION METHODS

Physicians – primary care (ranked by method)	Fee-For-Service
Physicians – specialty (ranked by method)	Fee-For-Service
Hospitals (ranked by payment type)	Capitation, Per Diem, Discounted Charges, Differential by Service Type, Case Rates

PLAN PRODUCTS

PRODUCTS CURRENTLY OFFERED

Covered California (Individual Market)	HMO
Individual market	HMO
Small group (2–50 employees)	HMO
Large group (50+ employees)	HMO
Medicare Advantage	HMO
Special Needs Plans (SNPs)	HMO
Active Choice	PPO

ANCILLARY PRODUCTS

Vision	HMO
Prescription Drugs	HMO
Durable Medical Equipment	HMO
Rehabilitation	HMO

CenCal Health

4050 Calle Real • Santa Barbara, CA 93110
Ph: (805) 685-9525 • Fax: (805) 685-8292 • **www.cencalhealth.org**

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CIO

Farid Hassanpour, DO
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Eric Buben
Member Services Director

Kelly Adler Schueler
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Carlos Hernandez
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Human Resources Director

Gary Ashburn
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PLAN ORGANIZATION

Parent Company/Affiliate	Santa Barbara/San Luis Obispo Regional Health Authority
Recent mergers or acquisitions within California	CenCal Health is a public entity
Year founded	1983
Year licensed	2000
Tax status	Non profit
Number of employees	266 full time
Health Plan Enrollment	186,192

PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order)	Direct Contracting with Physicians
Number of hospitals	0 owned, 9 contracted
Number of physicians	0 owned, 1,252 contracted
Number of provider offices	0 owned, 246 contracted

COMPENSATION METHODS

Physicians – primary care (ranked by method)	Individual and Group Capitation, Fee-For-Service, Withhold and Pay for Performance
Physicians – specialty (ranked by method)	Fee-For-Service, Group Capitation
Hospitals (ranked by payment type)	Per Diem/DRG (Inpatient), Percent of Charges (Inpatient and Outpatient), Fee-For-Service (Outpatient), Capitation

PLAN PRODUCTS

PRODUCTS CURRENTLY OFFERED

Individual market	None
Small group (2–50 employees)	None
Large group (50+ employees)	None
Medicare Advantage	None
Medigap (Supplemental Insurance)	None
Special Needs Plans (SNPs)	None
Medicare Part D stand-alone	None
Access for Infants and Mothers	None
Medi-Cal Managed Care	HMO
Major Risk Medical Insurance/GIP	None
Other	None

ANCILLARY PRODUCTS

Vision	HMO
Chiropractic	HMO
Dental	None
Prescription Drugs	HMO
Long Term Health Care	HMO
Life Insurance	None
Accidental Death & Dismemberment	None
Acupuncture	HMO
Substance Abuse	HMO
Massage Therapy	None
Durable Medical Equipment	HMO
Rehabilitation	HMO
Workers' Compensation	None

Central California Alliance for Health

(Santa Cruz-Monterey-Merced Managed Medical Care Commission)

1600 Green Hills Road, Suite 101 • Scotts Valley, CA 95066
Ph: (831) 430-5500 • Fax: (831) 430-5882 • **www.ccah-alliance.org**

CALIFORNIA OFFICE LOCATIONS

Scotts Valley *(Main office)*
Salinas and Merced *(Regional offices)*

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Van Wong
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Scott Fortner
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Marina Owen
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Lisa Ba
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Dianna Diallo, MD
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Maya Heinert, MD
Medical Director

Jenifer Mandella
Compliance Officer

Jennifer Mockus
Community Care Coordination Director

Lilia Chagolla
Regional Operations Director

Ronita Margain
Regional Operations Director

Dana Marcos
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Kathleen McCarthy
Strategic Development Director

Linda Gorman
Communications Director

Jordan Turetsky
Provider Services Director

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(831) 430-5603

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(831) 430-4175

PLAN ORGANIZATION

Parent Company/Affiliate	None
Recent mergers or acquisitions within California	None
Year founded	1996
Year licensed	2000
Tax status	Non profit
Number of employees	507
Health Plan Enrollment	358,438 (Medi-Cal & IHSS enrollment)

PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order)	Direct Contracting with Physicians
Number of medical groups/IPAs	0 owned, 278 contracted
Number of hospitals	0 owned, 32 contracted
Number of physicians	0 owned, 9,792 contracted
Number of other licensed clinicians	0 owned, 1,195 contracted
Number of provider offices	0 owned, 692 contracted

COMPENSATION METHODS

Physicians – primary care (ranked by method)	Fee-For-Service, Capitation, Incentive Program
Physicians – specialty (ranked by method)	Fee-For-Service
Hospitals (ranked by payment type)	Discounted Charge, Per Diem, Case Rates, APR-DRG, Fee-For-Service

PLAN PRODUCTS

PRODUCTS CURRENTLY OFFERED

Individual market	None
Small group (2 – 50 employees)	None
Large group (50+ employees)	None
Medicare Advantage	None
Medi-Cal Managed Care	County Organized Health System
Medigap (Supplemental Insurance)	None
Special Needs Plans (SNPs)	None
Medicare Part D stand-alone	None
Major Risk Medical Insurance/GIP	None
Other	In-Home Supportive Services: HMO

ANCILLARY PRODUCTS

Vision	COHS
Chiropractic	COHS, HMO
Dental	None
Prescription Drugs	COHS, HMO
Long Term Health Care	COHS
Life Insurance	None
Accidental Death & Dismemberment	None
Acupuncture	COHS, HMO
Substance Abuse	HMO
Massage Therapy	None
Durable Medical Equipment	COHS, HMO
Rehabilitation	None
Workers' Compensation	None
Other	None

Central Health Medicare Plan

1540 Bridgegate Drive • Diamond Bar, CA 91765
Ph: (626) 388-2390 • Fax: (626) 388-2361 • **www.centralhealthplan.com**

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An Pang Chieng, M.D.
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(626) 388-2390, ext. 2885

PLAN ORGANIZATION

Parent Company/Affiliate	AHMC Central Health LLC
Recent mergers or acquisitions within California	Acquired on 11/18/2011
Year founded	2004
Year licensed	2004
Tax status	For profit
Number of employees	165 full time as of 9/30/2020
Health Plan Enrollment	43,033

PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order)	Staff, Single Medical Group, Network of Medical Groups and IPAs, Direct Contracting with Physicians
Number of medical groups/IPAs	50
Number of hospitals	88
Number of physicians	7,984
Number of other licensed clinicians	493
Number of provider offices	6,596

COMPENSATION METHODS

Physicians – primary care (ranked by method)	Fee-For-Service, Individual Capitation, Group Capitation
Physicians – specialty (ranked by method)	Fee-For-Service, Group Capitation
Hospitals (ranked by payment type)	Per Diem, Diagnosis-Related Group, Case Rates, Capitation

PLAN PRODUCTS

PRODUCTS CURRENTLY OFFERED

Medicare Advantage	HMO
Special Needs Plans (SNPs)	HMO

ANCILLARY PRODUCTS

Vision	HMO
Chiropractic	HMO
Dental	HMO
Prescription Drugs	HMO
Acupuncture	HMO
Substance Abuse	HMO
Durable Medical Equipment	HMO
Rehabilitation	HMO

Cigna HealthCare of California, Inc.

400 N. Brand Boulevard, #400 • Glendale, CA 91203
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San Diego
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PLAN ORGANIZATION

Parent Company/Affiliates	HealthSource, Inc./Cigna Dental Health of CA, Inc., Cigna Behavioral Health of CA, Inc. (CBH), Cigna Health & Life Insurance Company (CHLIC)
Recent mergers or acquisitions within California	None
Year founded	1929
Year licensed	1979
Tax status	For profit
Number of employees	1,944 active employees in California (as of 2/2021)
Health Plan Enrollment	941,224 total members 145,055 California HMO and POS 796,169 California PPO and Open Access Plus (OAP)

PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order)	Network of Medical Groups and IPAs, Direct Contracting with Physicians
Number of medical groups/IPAs	242 HMO; 119 OAP (as of 1/2021)
Number of hospitals	281 HMO; 279 OAP (as of 1/2021)
Number of physicians	79,212 HMO; 78,469 OAP (as of 1/2021)

COMPENSATION METHODS

Physicians—primary care (ranked by method)	Group Capitation, Fee-For-Service including bonus; *Source: Contracting*
Physicians—specialty (ranked by method)	Group Capitation, Fee-For-Service including bonus; *Source: Contracting*
Hospitals (ranked by payment type)	Per Diem, Capitation, Case Rates, Discounted Charges, Diagnosis-Related Group, and Other (Hospital Collaborative Care program); *Source: Contracting*

PLAN PRODUCTS

PRODUCTS CURRENTLY OFFERED

Individual market	None
Small group (2–99 employees)	OAP, PPO
Large group (100+ employees)	HMO, POS, OA, OAP, PPO
Medicare Advantage	None
Medigap (Supplemental Insurance)	None
Special Needs Plans (SNPs)	None
Medicare Part D stand-alone	Medicare Part D
Access for Infants and Mothers	None
Medi-Cal Managed Care	None
Healthy Kids	None
Major Risk Medical Insurance/GIP	None
Other	None

ANCILLARY PRODUCTS

Vision	HMO, POS, OA, OAP, PPO
Chiropractic	HMO, POS, OAP, PPO
Dental	Cigna Dental HMO & PPO
Prescription Drugs	HMO, POS, OAP, PPO
Long Term Health Care	None
Life Insurance	None
Accidental Death & Dismemberment	None
Acupuncture	HMO, POS, OAP, PPO
Substance Abuse	CBH
Massage Therapy	HMO, POS, OAP, PPO
Durable Medical Equipment	HMO, POS, OAP, PPO
Rehabilitation	HMO, POS, OAP, PPO
Workers' Compensation	None
Other	International

Community Care Health

7370 N. Palm Ave., Suite 103 • Fresno, CA 93711
Ph: (559)228-5400 • **www.communitycarehealth.org**

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Legal and Regulatory Affairs
(559) 387-1152

PLAN ORGANIZATION

Parent Company/Affiliate	Fresno Community Medical Centers
Recent mergers or acquisitions within California	None
Year founded	2010
Year licensed	2013
Tax status	For Profit
Number of employees	10
Health Plan Enrollment	11,800

PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order)	Shared Risk
Number of Medical Groups/IPAs	0 owned, 1 contracted
Number of hospitals	4 owned, 0 contracted
Number of physicians	0 owned, 1,270 contracted
Number of other licensed clinicians	0 owned, 205 contracted
Number of provider offices (unique locations)	0 owned, 638 contracted

COMPENSATION METHODS

Physicians – primary care (ranked by method)	Capitation, Fee-For-Service
Physicians – specialty (ranked by method)	Capitation, Cap Pool, Fee-For-Service
Hospitals (ranked by payment type)	Fee-For-Service

PLAN PRODUCTS

PRODUCTS CURRENTLY OFFERED

Covered California (Individual Market)	None
Individual market	None
Small group (2–50 employees)	HMO
Large group (50+ employees)	HMO
Medicare Advantage	None
Medi-Cal Managed Care	None
Medigap (Supplemental Insurance)	None
Special Needs Plans (SNPs)	None
Medicare Part D stand-alone	None
Access for Infants and Mothers	None
Healthy Kids	None
Major Risk Medical Insurance/GIP	None
Other	None

ANCILLARY PRODUCTS

Vision	Yes
Chiropractic	None
Dental	Yes
Prescription Drugs	Yes
Long Term Health Care	None
Life Insurance	None
Accidental Death & Dismemberment	None
Acupuncture	None
Substance Abuse	None
Massage Therapy	None
Durable Medical Equipment	None
Rehabilitation	None
Workers' Compensation	None
Other (please specify)	None

Community Health Group

2420 Fenton Street, Suite 100 • Chula Vista, CA 91914
Ph: (619) 422-0422 • Fax: (619) 422-5930 • **www.chgsd.com**

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Director of Pharmacy

David Waters
Director of Member Services

PRIMARY CONTACT

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(619) 498-6516

PLAN ORGANIZATION

Parent Company/Affiliate	None
Recent mergers or acquisitions within California	None
Year founded	1982
Year licensed	1985
Tax status	Non profit
Number of employees (full time/part time)	296 full time, 13 part time, as of September 30, 2020
Health Plan Enrollment	260,312

PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order)	Network of Medical Groups and IPAs, Direct Contracts with Physicians
Number of medical groups/IPAs	0 owned, 1 contracted
Number of hospitals	0 owned, 18 contracted
Number of physicians	0 owned, 3,656 contracted
Number of other licensed clinicians	0 owned, 1,952 contracted
Number of provider offices	0 owned, 236 contracted (pcp)

COMPENSATION METHODS

Physicians—primary care (ranked by method)	Individual Capitation, Group Capitation, Fee-For-Service
Physicians—specialty (ranked by method)	Fee-For-Service
Hospitals (ranked by payment type)	DRG, Discounted Charges, Per Diem

PLAN PRODUCTS

PRODUCTS CURRENTLY OFFERED

Individual market	None
Small group (2–50 employees)	None
Large group (50+ employees)	None
Medicare Advantage	None
Medigap (Supplemental Insurance)	None
Special Needs Plans (SNPs)	None
Medicare Part D stand-alone	None
Access for Infants and Mothers	None
Medi-Cal Managed Care	HMO
Healthy Kids	None
Major Risk Medical Insurance/GIP	None
Other	Cal MediConnect

ANCILLARY PRODUCTS

Vision	None
Chiropractic	None
Dental	None
Prescription Drugs	None
Long Term Health Care	None
Life Insurance	None
Accidental Death & Dismemberment	None
Acupuncture	None
Substance Abuse	None
Massage Therapy	None
Durable Medical Equipment	None
Rehabilitation	None
Workers' Compensation	None
Other	None

Contra Costa Health Plan (Contra Costa County Medical Services)

595 Center Avenue, Suite 100 • Martinez, CA 94553
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Vacant
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Public Affairs
(925) 313-6082

PLAN ORGANIZATION

Parent Company/Affiliate	Division of Contra Costa County Health Services Dept.
Recent mergers or acquisitions within California	None
Year founded	1973
Year licensed	1973
Tax status	Non profit
Number of employees	219
Health Plan Enrollment	198,848

PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order)	Staff, Direct Contracting with Physicians
Number of hospitals	1 owned, 11 contracted
Number of physicians	0 owned, 4,044 contracted
Number of other licensed clinicians	0 owned, 1,809 contracted
Number of provider offices	10 owned, 618 contracted

COMPENSATION METHODS

Physicians – primary care (ranked by method)	Fee-For-Service, Salary
Physicians – specialty (ranked by method)	Fee-For-Service, Salary
Hospitals (ranked by payment type)	Per Diem, Diagnosis-Related Group

PLAN PRODUCTS

PRODUCTS CURRENTLY OFFERED

Covered California (Individual Market	None
Small group (2–50 employees)	None
Large group (50+ employees)	HMO
Medicare Advantage	None
Medigap (Supplemental Insurance)	None
Special Needs Plans (SNPs)	None
Medicare Part D stand-alone	None
Access for Infants and Mothers	None
Medi-Cal Managed Care	HMO
Healthy Kids	None
Major Risk Medical Insurance/GIP	None
Other	Commercial: In-Home Support Service Workers: HMO Public: Basic Health Care – County Indigent Program, plus Pharmacy-Only Program

ANCILLARY PRODUCTS

Vision	HMO
Chiropractic	HMO
Dental	HMO
Prescription Drugs	HMO
Long Term Health Care	None
Life Insurance	None
Accidental Death & Dismemberment	None
Acupuncture	HMO
Substance Abuse	HMO
Massage Therapy	None
Durable Medical Equipment	HMO
Rehabilitation	HMO
Workers' Compensation	None
Other	None

Health Net of California

21281 Burbank Blvd. • Woodland Hills, CA 91367
Ph: (818) 676-6775 • Fax: (818) 676-6992 • **www.healthnet.com**

CALIFORNIA OFFICE LOCATIONS

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Alex Y. Chen
Chief Medical Officer

Christy Bosse
Vice President, Compliance

Darrel Ng
Vice President, Communications

David Koenig
VP, Community Investments & Government and Public Affairs

PRIMARY CONTACTS

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818-445-7565

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PLAN ORGANIZATION

Parent Company/Affiliate	Centene Corp.
Recent mergers or acquisitions within California	WellCare Health Plans
Year founded	1979
Year licensed	1979
Tax status	For profit
Number of employees	2,800
Health Plan Enrollment	3 million

PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order)	Network of Medical Groups or IPAs, Direct Contracting with Physicians
Number of medical groups/IPAs	0 owned,182 contracted
Number of hospitals	0 owned, 319 contracted
Number of physicians	0 owned, 66,000 contracted

COMPENSATION METHODS

Physicians—primary care (ranked by method)	Group Capitation, Other (RBRVS), Lesser of: Percent of Charges, Fee Schedule
Physicians—specialty (ranked by method)	Group Capitation, Other (RBRVS), Lesser of: Percent of Charges, Fee Schedule
Hospitals (ranked by payment type)	Per Diem, Capitation, Discounted Charges, Lesser of: Percent of Charges, Fee Schedule, DRG

PLAN PRODUCTS

PRODUCTS CURRENTLY OFFERED

Covered California (Individual Market)	HMO, EPO, HSP, PPO
Individual market	HMO, PPO, EPO, HSP
Covered California (SHOP)	PPO
Small group (2–100 employees)	HMO, PPO, HSP
Large group (100+ employees)	HMO, PPO, POS, EPO, Indemnity, EOA
Employer Group	Medicare Advantage and Medicare Supplement, Medicare COB plans
Major Risk Medical Insurance/GIP	None
Other	Mental Health/Employee Assistance Program (EAP) (through MHN)

ANCILLARY PRODUCTS

Vision	HMO, PPO, HSP, EPO, POS, and EOA
Chiropractic	HMO, PPO, POS, EPO, HSP, Indemnity, POS, and EOA
Dental	HMO, PPO, Indemnity, HSP, EPO, POS, and EOA
Prescription Drugs	HMO, PPO, POS, EPO, HSP, Medicare Advantage (through WellCare PDP)
Long Term Health Care	None
Life Insurance	Group Term Life
Accidental Death & Dismemberment	In combination with Group Term Life
Acupuncture	HMO, PPO, POS, EPO, HSP, Indemnity, EOA
Substance Abuse	HMO, PPO, POS, EPO, HSP, Indemnity, EOA
Durable Medical Equipment	HMO, PPO, POS, EPO, HSP, Indemnity, EOA
Rehabilitation	HMO, PPO, POS, EPO, HSP, Indemnity, EOA

Health Plan of San Joaquin (San Joaquin County Health Commission)

7751 S. Manthey Road • French Camp, CA 95231
1025 J Street • Modesto, CA 95354
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Chief Operations Officer

Sunny Cooper
Chief Compliance Officer

Evert Hendrix
Chief People Officer

PRIMARY CONTACT

Sunny Cooper
Chief Compliance Officer
(209) 425-5611

PLAN ORGANIZATION

Parent Company/Affiliate	None
Recent mergers or acquisitions within California	None
Year founded	1995
Year licensed	1996
Tax status	Non profit
Number of employees	378 full time
Health Plan Enrollment	353,927

PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order)	Direct Contracting with Physicians, Network of Medical Groups and IPAs, Direct Contracts with Providers
Number of medical groups	0 owned, 72 contracted
Number of hospitals	0 owned, 17 contracted
Number of physicians	0 owned, 1,030 (336 PCPs + 694 specialists)

COMPENSATION METHODS

Physicians—primary care (ranked by method)	Individual Capitation, Group Capitation, Capitation, FFS
Physicians—specialty (ranked by method)	Fee-For-Service
Hospitals (ranked by payment type)	Per Diem, APR-DRG

PLAN PRODUCTS

PRODUCTS CURRENTLY OFFERED

Individual market	None
Small group (2–50 employees)	None
Large group (50+ employees)	None
Medicare Advantage	None
Medigap (Supplemental Insurance)	None
Special Needs Plans (SNPs)	None
Medicare Part D stand-alone	None
Access for Infants and Mothers	None
Medi-Cal Managed Care	HMO
Healthy Kids	None
Major Risk Medical Insurance/GIP	None
Other	None

ANCILLARY PRODUCTS

Vision	None
Chiropractic	None
Dental	None
Prescription Drugs	None
Long Term Health Care	None
Life Insurance	None
Accidental Death & Dismemberment	None
Acupuncture	None
Substance Abuse	None
Massage Therapy	None
Durable Medical Equipment	None
Rehabilitation	None
Workers' Compensation	None

Health Plan of San Mateo (San Mateo Health Commission)

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Pat Curran
Deputy Chief Executive Officer

EXECUTIVE STAFF

Trent Ehrgood
Chief Financial Officer

Ian Johansson
Chief Compliance Officer

Dr. Richard Moore
Interim Chief Medical Officer

Eben Yong
Chief Information Officer

Chris Baughman
Chief Performance Officer

Vicki Simpson
Chief Human Resources Officer

PRIMARY CONTACT

Ian Johansson
Chief Compliance Officer
(650) 616-0050

PLAN ORGANIZATION

Parent Company/Affiliate	None
Recent mergers or acquisitions within California	None
Year founded	1986
Year licensed	1987
Tax status	Non profit
Number of employees	376 full time
Health Plan Enrollment	143,952

PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order)	Network of Medical Groups and IPAs, Direct Contracting with Physicians
Number of hospitals	0 owned, 16 contracted
Number of physicians	0 owned, 6,729 contracted
Number of provider offices	0 owned, 1,632 contracted

COMPENSATION METHODS

Physicians – primary care (ranked by method)	Fee-For-Service and Capitation, depending on line of business
Physicians – specialty (ranked by method)	Fee-For-Service
Hospitals (ranked by payment type)	DRG, APC, Per Diem, and Fee-For-Service, depending on hospital and line of business

PLAN PRODUCTS

PRODUCTS CURRENTLY OFFERED

Individual market	None
Small group (2–50 employees)	None
Large group (50+ employees)	None
Medicare Advantage	None
Medigap (Supplemental Insurance)	None
Medicare-Medicaid Plan	HMO
Medicare Part D stand-alone	None
Access for Infants and Mothers	None
Medi-Cal Managed Care	HMO
Major Risk Medical Insurance/GIP	None
Other	Public: In-Home Supportive Service Workers in San Mateo: HMO Third Party Administrator for County Indigent Programs

ANCILLARY PRODUCTS

Vision	HMO
Chiropractic	HMO
Dental	None
Prescription Drugs	HMO
Long-term Health Care	HMO
Life Insurance	None
Accidental Death & Dismemberment	None
Acupuncture	HMO
Substance Abuse	HMO
Massage Therapy	None
Durable Medical Equipment	HMO
Rehabilitation	HMO
Workers' Compensation	None
Other	None

Heritage Provider Network

8510 Balboa Boulevard, Suite 285 • Northridge, CA 91325
Ph: (818) 654-3461 • Fax: (818) 654-3460 • **www.heritageprovidernetwork.com**

EXECUTIVE OFFICERS

Richard N. Merkin, M.D.
President

S. Ian Drew, M.D.
Medical Director

Jaya Kurian
CFO

Rich Lipeles
COO

EXECUTIVE STAFF

Scott Bae
Information Technology

PRIMARY CONTACTS

Jaya Kurian
Government Relations
(818) 654-3461

Ann Wymer
(310) 823-5250

Rich Lipeles
Public Affairs
(714) 908-5613

PLAN ORGANIZATION

Parent Company/Affiliate	None
Recent mergers or acquisitions within California	0
Year founded	1996
Year licensed	1997
Tax status	For profit
Number of employees	3,778 full time
Health Plan Enrollment	N/A

PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order)	Network of Medical Groups and IPAs, Direct Contracting with Physicians
Number of medical groups	9 owned, 0 contracted
Number of IPAs	9 owned, 2 contracted
Number of hospitals	185 contracted
Number of PCP, Specialists	3,012 PCPs, 7,322 Specialists
Number of physicians	390 owned (salaried)
Number of provider offices	78 contracted

COMPENSATION METHODS

Physicians-primary care (ranked by method)	Other (Fee schedule), Group Capitation, Individual Capitation, Salary
Physicians-specialty (ranked by method)	Other (Fee schedule), Group Capitation
Hospitals (ranked by payment type)	Per Diem, Case Rates, Discount Charges

PLAN PRODUCTS

PRODUCTS CURRENTLY SERVED

Individual market	HMO, PPO
Small group (2–50 employees) enrollment	HMO
Large group (50+ employees) enrollment	HMO, POS
Medicare Advantage	HMO, Supplemental, FFS
Medi-Cal Managed Care	HMO, FFS
Medigap (Supplemental Insurance)	None
Special Needs Plans (SNPs)	HMO
Medicare Part D stand-alone	None
Access for Infants and Mothers	None
Healthy Kids	HMO
Major Risk Medical Insurance/GIP	PPO, FFS
Other	None

ANCILLARY PRODUCTS

Vision	None
Chiropractic	None
Dental	None
Prescription Drugs	None
Long Term Health Care	None
Life Insurance	None
Accidental Death & Dismemberment	None
Acupuncture	None
Substance Abuse	None
Massage Therapy	None
Durable Medical Equipment	None
Rehabilitation	None
Workers' Compensation	FFS Contract
Other	Industrial Physical, Champus

Inland Empire Health Plan

10801 Sixth Street, Suite 120 • Rancho Cucamonga, CA 91730
Ph: (909) 890-2000 • Fax: (909) 890-2019 • **www.iehp.org**

EXECUTIVE OFFICER

Jarrod McNaughton, MBA, FACHE
Chief Executive Officer

EXECUTIVE STAFF

Michael Deering, MBA
Chief Information Officer

Keenan Freeman, MBA
Chief Financial Officer

Karen G. Hansberger, MD
Chief Medical Officer

Kurt Hubler, MPH
Chief Network Officer

Janet Nix, EdD
Chief Organizational Development Officer

Michelle Rai
Chief Communications and Marketing Officer

Susie White, MBA
Chief Operating Officer

PRIMARY CONTACT

Victoria Ostermann
Government Relations/ Public Affairs
(909) 890-4430

PLAN ORGANIZATION

Parent Company/Affiliate	None
Recent mergers or acquisitions within California	None
Year founded	1994
Year licensed	1996
Tax status	Not-for-profit
Number of employees	2,345 as of 12/14/2020
Health Plan Enrollment	1,358,484 as of 12/14/2020

PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order)	Network of IPAs and Direct Physician Contracting
Number of IPAs	13 contracted as of 12/14/2020
Number of hospitals	35 contracted as of 12/14/2020
Number of physicians	3,215 contracted as of 12/14/2020
Number of other licensed clinicians	3,343 contracted as of 12/14/2020
Number of provider offices	2,749 contracted as of 12/14/2020

COMPENSATION METHODS

Physicians – primary care (ranked by method)	Individual Capitation, Fee-For-Service
Physicians – specialty (ranked by method)	Fee-For-Service
Hospitals (ranked by payment type)	Per Diem, Diagnosis-Related Group

PLAN PRODUCTS

PRODUCTS CURRENTLY OFFERED

Individual market	None
Small group (2–50 employees)	None
Large group (50+ employees)	None
Medicare Advantage	None
Medigap (Supplemental Insurance)	None
Special Needs Plans (SNPs)	None
Medicare Part D stand-alone	None
Access for Infants and Mothers	None
Medi-Cal Managed Care	HMO
Major Risk Medical Insurance/GIP	None
Other (Medicare-Medicaid Plan)	HMO

ANCILLARY PRODUCTS

Vision	None
Chiropractic	None
Dental	None
Prescription Drugs	None
Long Term Health Care	None
Life Insurance	None
Accidental Death & Dismemberment	None
Acupuncture	None
Substance Abuse	None
Massage Therapy	None
Durable Medical Equipment	None
Rehabilitation	None
Workers' Compensation	None
Other	None

Inter Valley Health Plan*

300 South Park Avenue • Pomona, CA 91769-6002
Ph: (909) 623-6333 • Fax: (909) 397-9039 • **www.ivhp.com**

EXECUTIVE OFFICERS

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Ken Smith, M.D.
Chief Medical Officer

Larry Baca
Vice President Sales and Marketing

Jose Gamarra
Provider Relations

Laura Jewell
Member Relations

Bill Chen
Chief Information Officer

PRIMARY CONTACT

Gail Blacklock
Government Relations
(909) 623-6333

PLAN ORGANIZATION

Parent Company/Affiliate	None
Recent mergers or acquisitions within California	None
Year founded	1979
Year licensed	1979
Tax status	Non profit
Number of employees	120 full time
Health Plan Enrollment	22,600 (Medicare only)

PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order)	Network of Medical Groups and IPAs
Number of medical groups/IPAs	0 owned, 14 contracted
Number of hospitals	0 owned, 50 contracted

COMPENSATION METHODS

Physicians—primary care (ranked by method)	Group Capitation
Hospitals (ranked by payment type)	Capitation, Per Diem

PLAN PRODUCTS

PRODUCTS CURRENTLY OFFERED

Medicare Advantage	HMO

ANCILLARY PRODUCTS

Vision	Yes
Chiropractic	Yes
Dental	Yes
Prescription Drugs	Yes
Substance Abuse	Yes
Durable Medical Equipment	Yes
Rehabilitation	Yes

*2020 MEMBERSHIP DIRECTORY PROFILE (NOT UPDATED)

CALIFORNIA OFFICE LOCATIONS
See website for most updated list of all office locations. www.kp.org

EXECUTIVE OFFICERS

Gregory A. Adams
Director, Chairman of the Board, President & CEO

Janet Liang
Executive Vice President, Group President and Chief Operating Officer, Care Delivery Operations

Thomas Hanenburg
Interim Regional President, Northern California

Julie Miller-Phipps
Regional President, Southern California

Vanessa Benavides
Senior Vice President, Chief Compliance and Privacy Officer

Wade Overgaard
Senior Vice President, California Health Plan Operations

Kathryn Lancaster
Executive Vice President and Chief Financial Officer

Chandrika J. Bhalla
Senior Vice President and Chief Financial Officer, Northern California

George A. Disalvo
Senior Vice President and Chief Financial Officer, Southern California

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Interim Executive Vice President and Chief Information Officer

Christian Meisner
Senior Vice President Chief Human Resources Officer

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Executive Vice President Chief Administrative Officer

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Executive Medical Director and CEO, Northern California

Edward M. Ellison, M.D.
Executive Medical Director, Southern California

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Jenn Goldberg
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Kristy LoRusso
National Chief Marketing Officer

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Kaiser Permanente (Kaiser Foundation Health Plan, Inc.)

Northern California Region • 1950 Franklin Street, 20th Floor • Oakland, CA 94612
Ph: (510) 987-1000 • Fax: (510) 987-4303

Southern California Region • 393 East Walnut Street • Pasadena, CA 91188
Ph: (626) 405-5000 • Fax: (626) 405-2583

www.kaiserpermanente.org

PLAN ORGANIZATION

Parent Company	None
Recent mergers or acquisitions within California	None
Year founded	1945
Year licensed	1977
Tax status	Non profit
Number of employees	157,029
Health Plan Enrollment	11,511,138 Nationally 4,426,232 Northern California 4,628,790 Southern California

PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order)	Group Model HMO
Number of medical groups/IPAs	0 owned, 2 exclusive contracts (TPMG, SCPMG)
Number of hospitals	36 owned, 13 Plan contracted
Number of physicians	19,862 TPMG & SCPMG, 2,679 contracted
Number of other licensed clinicians	9,948 TPMG & SCPMG, 4,245 contracted

COMPENSATION METHODS

Physicians—primary care (ranked by method)	Group Capitation
Physicians—specialty (ranked by method)	Group Capitation
Hospitals (ranked by payment type)	Cost Reimbursement (Kaiser) Discounted Charges, Per Diem, Case Rates (non-Kaiser)

PLAN PRODUCTS

PRODUCTS CURRENTLY OFFERED

Covered California (Individual Market)	HMO
Individual market	HMO, Other
Covered California (SHOP)	HMO, Other
Small group (2–100 employees)	HMO, PPO, Other
Large group (101+ employees)	HMO, POS, PPO, Other
Medicare Advantage	HMO (with and without Part D)
Special Needs Plans (SNPs)	HMO
Medi-Cal Managed Care	HMO
Major Risk Medical Insurance	HMO
Other	HMO

ANCILLARY PRODUCTS

Vision	HMO, PPO, POS
Chiropractic	HMO, PPO, POS
Dental	HMO, PPO, Other
Prescription Drugs	HMO, PPO, POS
Acupuncture	HMO, PPO, POS
Substance Abuse	HMO, PPO, POS
Durable Medical Equipment	HMO, PPO, POS
Rehabilitation	HMO, PPO, POS
Workers' Compensation	Injury Care and Occupational Health and Safety Services

Kern Family Health Care (Kern Health Systems)

2900 Buck Owens Blvd. • Bakersfield, CA 93308
Ph: (661) 664-5000 • Fax: (661) 664-5178 • **www.kernfamilyhealthcare.com**

EXECUTIVE OFFICERS

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President and CEO

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Alan Avery
Chief Operating Officer

Richard Pruitt
Chief Information Officer

Dr. Martha E. Tasinga
Chief Medical Officer

Deborah Murr, R.N.
Chief Health Services Officer

Anita Martin
Chief Human Resources Officer

Emily Silva
Chief Network Administrative Officer

EXECUTIVE STAFF

Louis Iturriria
Director of Marketing

Nate Scott
Director of Member Services

Bruce Wearda, Pharm.D.
Director of Pharmacy

Carmen Dobry, M.S., CHC
Director of Compliance and Regulatory Affairs

Jeremy McGuire
Senior Director of Government Relations and Strategic Development

PRIMARY CONTACTS

Jeremy McGuire
Government Relations

Louis Iturriria
Public Affairs

PLAN ORGANIZATION

Parent Company/Affiliate	None
Recent mergers or acquisitions within California	None
Year founded	1994
Year licensed	1996
Tax status	Non profit
Number of employees	442 full time
Health Plan Enrollment	282,412 (Medi-Cal)

PLAN-PROVIDER ARRANGEMENTS

Number of hospitals	0 owned, 17 contracted
Number of physicians	0 owned, 1,125 contracted
Number of other licensed clinicians	0 owned, 561 contracted
Number of provider offices	0 owned, 516 contracted

COMPENSATION METHODS

Physicians–primary care (ranked by method)	Fee-For-Service
Physicians–specialty (ranked by method)	Fee-For-Service
Hospitals (ranked by payment type)	Fee-For-Service

PLAN PRODUCTS

PRODUCTS CURRENTLY OFFERED

Individual market	None
Small group (2–50 employees)	None
Large group (50+ employees)	None
Medicare Advantage	None
Medigap (Supplemental Insurance)	None
Special Needs Plans (SNPs)	None
Medicare Part D stand-alone	None
Access for Infants and Mothers	None
Medi-Cal Managed Care	HMO
Healthy Kids	None
Major Risk Medical Insurance/GIP	None
Other	None

ANCILLARY PRODUCTS

Vision	None
Chiropractic	None
Dental	None
Prescription Drugs	None
Long Term Health Care	None
Life Insurance	None
Accidental Death & Dismemberment	None
Acupuncture	None
Substance Abuse	None
Massage Therapy	None
Durable Medical Equipment	None
Rehabilitation	None
Workers' Compensation	None
Other	None

L.A. Care Health Plan (Local Initiative Health Authority for Los Angeles County)

1055 W 7th Street, 10th Floor • Los Angeles, CA 90017
Ph: (213) 694-1250 • Fax: (213) 694-1246 • **www.lacare.org**

EXECUTIVE OFFICERS

John Baackes
Chief Executive Officer

Richard Seidman, MD
Chief Medical Officer

Marie Montgomery
Chief Financial Officer

Acacia Reed
Chief Operations Officer

Augustavia Haydel, Esq.
General Counsel

Terry Brown
Chief of Human Resources

Tom MacDougall
Chief Information Officer

Noah Paley
Chief of Staff

Linda Greenfeld
Chief Product Officer

PRIMARY CONTACTS

Cherie Compartore
Government Relations
(916) 930-0043

Francisco Oaxaca
Public Affairs
(213) 694-1250

PLAN ORGANIZATION

Parent Company/Affiliate	None
Recent mergers or acquisitions within California	None
Year founded	1994
Year licensed	1997
Tax status	Not-for-profit
Number of employees	1,986
Health Plan Enrollment	2,260,000 members

PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order)	Network of Medical Groups and IPA's Plan Partner/Delegated; Direct Contracting with Physicians
Number of medical groups/IPAs	0 owned, 63 contracted
Number of hospitals	0 owned, 75 contracted
Number of other licensed clinicians	0 owned, 5,905 contracted
Number of physicians	0 owned, 17,857 contracted
Number of provider offices	0 owned, 74,333 contracted

COMPENSATION METHODS

Physicians – primary care (ranked by method)	Group Capitation, Fee-For-Service
Physicians – specialty (ranked by method)	Group Capitation, Fee-For-Service
Hospitals (ranked by payment type)	Per Diem, Diagnosis Related Groups, Capitation, Case Rates, Discount Charges, Differential by Service Type

PLAN PRODUCTS

PRODUCTS CURRENTLY OFFERED

Covered California (Individual Market)	HMO
Individual market	None
Small group (2–50 employees)	None
Large group (50+ employees)	None
Medicare Advantage	HMO
Medigap (Supplemental Insurance)	None
Medicare Part D stand-alone	None
Access for Infants and Mothers	None
Medi-Cal Managed Care	HMO
Major Risk Medical Insurance/GIP	None
Other	None

ANCILLARY PRODUCTS

Vision	None
Chiropractic	None
Dental	None
Prescription Drugs	None
Long Term Health Care	None
Life Insurance	None
Accidental Death & Dismemberment	None
Acupuncture	None
Substance Abuse	None
Massage Therapy	None
Durable Medical Equipment	None
Rehabilitation	None
Workers' Compensation	None
Other	None

MemorialCare Select Health Plan

17360 Brookhurst Street • Fountain Valley, CA 92708
Ph: (657) 241-3900 • Fax: (657) 241-3960 • **www.mcshp.org**

EXECUTIVE OFFICERS

Maribel Ferrer
CEO

Scott Ferer, M.D.
CMO

PRIMARY CONTACTS

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(714) 377-3251

Nicole Morales
Member & Provider Services
(714) 822-7809

PLAN ORGANIZATION

Parent Company/Affiliate	MemorialCare Health System
Year founded	2013
Year licensed	2013
Tax Status	Non-Profit
Number of employees	40
Health Plan Enrollment	51,975

PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order)	Network of Medical Group, IPA's, and Direct Contracting
Number of Medical Groups/IPAs	0 owned, 2 contracted
Number of hospitals	0 owned, 7 contracted
Number of physicians	0 owned, 326 PCP + 1310 SPC contracted
Number of other licensed clinicians	0 owned, 0 contracted
Number of provider offices	0 owned, 0 contracted

COMPENSATION METHODS

Physicians – primary care (ranked by method)	Group Capitation, Individual Capitation, FFS
Physicians – specialty (ranked by method)	Group Capitation, Individual Capitation, FFS
Hospitals (ranked by payment type)	Capitation, Case Rate, DRG, Per Diem

PLAN PRODUCTS

PRODUCTS CURRENTLY OFFERED

Individual market	Plan to Plan
Small group (2–50 employees)	Plan to Plan
Large group (50+ employees)	Plan to Plan, Direct 100+ Employees
Medicare Advantage	Plan to Plan, Direct
Medi-Cal Managed Care	Plan to Plan
Medigap (Supplemental Insurance)	None
Special Needs Plans (SNPs)	Plan to Plan
Medicare Part D stand-alone	None
Access for Infants and Mothers	None
Healthy Kids	None
Major Risk Medical Insurance/GIP	None
Other	None

ANCILLARY PRODUCTS

Vision	None
Chiropractic	Large Group
Dental	None
Prescription Drugs	Large Group
Long Term Health Care	None
Life Insurance	None
Accidental Death & Dismemberment	None
Acupuncture	Large Group
Substance Abuse	None
Massage Therapy	None
Durable Medical Equipment	None
Rehabilitation	None
Workers' Compensation	None
Other (please specify)	None

Molina Healthcare of California

200 Oceangate, Suite 100 • Long Beach, CA 90802
Ph: (800) 526-8196 • Fax: (562) 499-6170 • **www.molinahealthcare.com**

CALIFORNIA OFFICE LOCATIONS

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Corona, CA 92882

Long Beach
200 Oceangate
Long Beach, CA 90802

Sacramento
2180 Harvard Street,
Suite 500
Sacramento, CA 95815

Inland Empire
550 E. Hospitality Lane,
Suite 100
San Bernardino, CA 92408

San Diego
9275 Sky Park Court,
Suite 400
San Diego, CA 92123

El Centro
1607 W. Main Street
El Centro, CA 92243

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President

Amy Park
VP Finance & Analytics

Sayeed Khan
Chief Medical Officer

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Paul Van Duine
VP Network Management & Operations

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John Kotal
Chief Operating Officer

PRIMARY CONTACTS

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VP Government Contracts
(562) 900-8814

Cameron Smyth
AVP State Affairs
(661) 505-2269

PLAN ORGANIZATION

Parent Company/Affiliate	Molina Healthcare, Inc.
Recent mergers or acquisitions within California	None
Year founded	1980
Year licensed	1994
Tax status	For profit
Number of employees	442 full time
Health Plan Enrollment	4,039,556 National 583,566 California

PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order)	Network of Medical Groups and IPAs, Direct Contracting with Physicians, Staff
Number of medical groups/IPAs	74 contracted
Number of hospitals	165 contracted
Number of physicians	24,677 contracted
Number of other licensed clinicians	4,704 contracted
Number of provider offices	17,300 contracted

COMPENSATION METHODS

Physicians—primary care (ranked by method)	Group Capitation, Individual Capitation, Fee-For-Service
Physicians—specialty (ranked by method)	Fee-For-Service, Capitation
Hospitals (ranked by payment type)	Per Diem, Capitation

PLAN PRODUCTS

PRODUCTS CURRENTLY OFFERED

Covered California (Individual Market)	HMO
Individual market	None
Small group (2–50 employees)	None
Large group (50+ employees)	None
Medicare Advantage	HMO
Medigap (Supplemental Insurance)	None
Special Needs Plans (SNPs)	HMO
Medicare Part D stand-alone	None
Medi-Cal Managed Care	HMO
Healthy Kids	None
Major Risk Medical Insurance/GIP	None

ANCILLARY PRODUCTS

Vision	None
Chiropractic	None
Dental	None
Prescription Drugs	None
Long Term Health Care	None
Life Insurance	None
Accidental Death & Dismemberment	None
Acupuncture	None
Substance Abuse	None
Massage Therapy	None
Durable Medical Equipment	None
Rehabilitation	None
Workers' Compensation	None

On Lok PACE (On Lok Senior Health Services)

1333 Bush Street • San Francisco, CA 94109
Ph: (415) 292-8888 • Fax: (415) 292-8745 • **www.OnLok.org**

EXECUTIVE OFFICERS

Grace Li
Chief Executive Officer

Gary Campanella
CFO

Jay Luxenberg, MD
Chief Medical Officer

David Nolan
Chief Operating Officer

Eileen Kunz
Chief of Government Affairs and Compliance

PRIMARY CONTACTS

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Government Relations
(415) 292-8722

Tammie Pitkin
Director of Health Plan Services
(408) 795-3987

PLAN ORGANIZATION

Parent Company/Affiliate	On Lok, Inc.
Recent mergers or acquisitions within California	None
Year founded	1971
Year licensed	1999
Tax status	Non profit
Number of employees	865
Health Plan Enrollment	1,571

PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order)	Staff Model
Number of medical groups/IPAs	0 owned, 57 contracted
Number of hospitals	0 owned, 11 contracted
Number of physicians	20 employed, 360 contracted
Number of other licensed clinicians	0 owned, 21 contracted
Number of provider offices	9 owned, 180 contracted

COMPENSATION METHODS

Physicians—primary care (ranked by method)	Employed
Physicians—specialty (ranked by method)	Fee-For-Service
Hospitals (ranked by payment type)	Fee-For-Service

PLAN PRODUCTS

PRODUCTS CURRENTLY OFFERED

Individual market	None
Small group (2–50 employees)	None
Large group (50+ employees)	None
Medicare Advantage	None
Medigap (Supplemental Insurance)	None
Special Needs Plans (SNPs)	None
Medicare Part D stand-alone	None
Access for Infants and Mothers	None
Medi-Cal Managed Care	None
Healthy Kids	None
Major Risk Medical Insurance/GIP	None
Other	PACE: HMO

ANCILLARY PRODUCTS

Vision	None
Chiropractic	None
Dental	None
Prescription Drugs	None
Long Term Health Care	None
Life Insurance	None
Accidental Death & Dismemberment	None
Acupuncture	None
Substance Abuse	None
Massage Therapy	None
Durable Medical Equipment	None
Rehabilitation	None
Workers' Compensation	None
Other	None

Oscar Health Plan of California

12777 West Jefferson Blvd., 1st Floor, Suite 100, Bld. D • Los Angeles, CA 90066
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Meghan Joyce
Chief Operating Officer

Dennis Weaver
Chief Clinical Officer

Frank Bird
Vice President, West Region

PRIMARY CONTACT

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PLAN ORGANIZATION

Parent Company/Affiliate	Oscar Insurance Corp.
Recent mergers or acquisitions within California	None
Year founded	2015
Year licensed	2016
Tax status	For Profit

PLAN PRODUCTS

PRODUCTS CURRENTLY OFFERED

Covered California (Individual Market)	EPO
Individual market	EPO
Small group (1–100 employees)	EPO
Large group (101+ employees)	None
Medicare Advantage	None
Medi-Cal Managed Care	None
Medigap (Supplemental Insurance)	None
Special Needs Plans (SNPs)	None
Medicare Part D stand-alone	None
Access for Infants and Mothers	None
Healthy Kids	None
Major Risk Medical Insurance/GIP	None
Other	None

ANCILLARY PRODUCTS

Vision	None
Chiropractic	None
Dental	None
Prescription Drugs	None
Long Term Health Care	None
Life Insurance	None
Accidental Death & Dismemberment	None
Acupuncture	None
Substance Abuse	None
Massage Therapy	None
Durable Medical Equipment	None
Rehabilitation	None
Workers' Compensation	None
Other (please specify)	None

Partnership HealthPlan of California

4665 Business Center Drive • Fairfield, CA 94534
Ph: (707) 863-4100 • Fax: (707) 863-4117 • **www.partnershiphp.org**

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Robert Moore, MD, MPH
Chief Medical Officer

Kirt Kemp
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Margaret Kisliuk
Behavioral Health Administrator

Wendi West
Executive Director, Northern Region

Amy Turnipseed
Senior Director of External & Regulatory Affairs

PRIMARY CONTACT

Amy Turnipseed
Senior Director of External & Regulatory Affairs
(707) 420-7545

PLAN ORGANIZATION

Parent Company/Affiliate	None
Recent mergers or acquisitions within California	None
Year founded	1994
Year licensed	2005
Tax status	Non profit
Number of employees	894
Health Plan Enrollment	585,000

PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order)	Direct Contracting with Physicians, Network of Medical Groups
Number of medical groups/IPAs	0 owned, 42 contracted
Number of hospitals	0 owned, 83 contracted
Number of physicians	0 owned, 12,173 contracted
Number of other licensed clinicians	0 owned, 4,004 contracted
Number of provider offices	0 owned, 1,375 contracted

COMPENSATION METHODS

Physicians – primary care (ranked by method)	Individual and Group Capitation, Fee-For-Service
Physicians – specialty (ranked by method)	Fee-For-Service, Individual Capitation, Group Capitation
Hospitals (ranked by payment type)	Per Diem, Capitation, Diagnosis-Related Group

PLAN PRODUCTS

PRODUCTS CURRENTLY OFFERED

Individual market	None
Small group (2–50 employees)	None
Large group (50+ employees)	None
Medicare Advantage	None
Medigap (Supplemental Insurance)	None
Special Needs Plans (SNPs)	None
Medicare Part D stand-alone	None
Access for Infants and Mothers	None
Medi-Cal Managed Care	HMO
Healthy Kids	None
Major Risk Medical Insurance/GIP	None
Other	None

ANCILLARY PRODUCTS

Vision	HMO
Chiropractic	HMO
Dental	HMO
Prescription Drugs	HMO
Long Term Health Care	HMO
Life Insurance	None
Accidental Death & Dismemberment	None
Acupuncture	HMO
Substance Abuse	HMO
Massage Therapy	HMO
Durable Medical Equipment	HMO
Rehabilitation	HMO
Workers' Compensation	None
Other	None

San Francisco Health Plan (San Francisco Health Authority)

50 Beale Street • San Francisco, CA 94105
Ph: (415) 547-7818 • Fax: (415) 615-6435 • **www.sfhp.org**

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CEO

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CIO

Skip Bishop
CFO

Kaliki Kantheti
Operations Officer

Nina Maruyama
Officer, Regulatory Affairs and Compliance

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Sumi Sousa
Officer, Policy Development and Coverage Programs

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(415) 615-5121

Nina Maruyama
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PLAN ORGANIZATION

Parent Company/Affiliate	None
Recent mergers or acquisitions within California	None
Year founded	1997
Year licensed	1996
Tax status	Non profit/Public Agency
Number of employees	341 full time
Health Plan Enrollment	150,991

PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order)	Network of Medical Groups and IPAs, Staff (Kaiser)
Number of medical groups/IPAs	0 owned, 9 contracted
Number of hospitals	0 owned, 8 contracted
Number of physicians	0 owned, over 4,000 contracted (PCP & Specialists)
Number of other licensed clinicians	0 owned, 381 contracted (Mid-Level providers)
Number of provider offices	0 owned, over 600 contracted (PCP sites)

COMPENSATION METHODS

Physicians—primary care (ranked by method)	Group Capitation, Fee-For-Service
Physicians—specialty (ranked by method)	Group Capitation, Fee-For-Service
Hospitals (ranked by payment type)	Capitation, Fee-For-Service

PLAN PRODUCTS

PRODUCTS CURRENTLY OFFERED

Individual market	None
Small group (2–50 employees)	None
Large group (50+ employees)	None
Medicare Advantage	None
Medi-Cal Managed Care	HMO
Medigap (Supplemental Insurance)	None
Special Needs Plans (SNPs)	None
Medicare Part D stand-alone	None
Access for Infants and Mothers	None
Healthy Kids	None
Major Risk Medical Insurance/GIP	None
Other	Healthy Workers: HMO

ANCILLARY PRODUCTS

Vision	None
Chiropractic	None
Dental	None
Prescription Drugs	None
Long Term Health Care	None
Life Insurance	None
Accidental Death & Dismemberment	None
Acupuncture	None
Substance Abuse	None
Massage Therapy	None
Durable Medical Equipment	None
Rehabilitation	None
Workers' Compensation	None
Other	None

Santa Clara Family Health Plan (Santa Clara County Health Authority)

6201 San Ignacio Avenue • San José, CA 95119
Ph: (408) 376-2000 • Fax: (408) 376-2191 • **www.scfhp.com**

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Chief Medical Officer

Jonathan Tamayo
Chief Information Officer

Christine Turner
Chief Operating Officer

Tyler Haskell
Interim Compliance Officer

Ngoc Bui-Tong
VP, Strategies and Analytics

Teresa Chapman
VP, Human Resources

Laura Watkins
VP, Marketing and Enrollment

PRIMARY CONTACT

Tyler Haskell
Director, Government Relations
(408) 376-2000

PLAN ORGANIZATION

Parent Company/Affiliate	None
Recent mergers or acquisitions within California	None
Year founded	1995
Year licensed	1997
Tax status	Non profit
Number of employees	272
Health Plan Enrollment	262,680

PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order)	Network of Medical Groups and IPAs, Direct Contracting with Physicians
Number of medical groups/IPAs	0 owned, 8 contracted
Number of hospitals	0 owned, 9 contracted
Number of physicians	0 owned, 3,954 contracted (PCPs & Specialists)
Number of Other Licensed Clinicians	0 owned, 642 contracted (Mid-level and Ancillary Providers)
Number of Provider Offices	0 owned, 213 contracted (PCP sites)

COMPENSATION METHODS

Physicians – primary care (ranked by method)	Medical Group Capitation, Fee-For-Service
Physicians – specialty (ranked by method)	Medical Group Capitation, Fee-For-Service
Hospitals (ranked by payment type)	Capitation, APRDRG/MSDRG, Per Diem

PLAN PRODUCTS

PRODUCTS CURRENTLY OFFERED

Individual market	None
Small group (2–50 employees)	None
Large group (50+ employees)	None
Medicare Advantage	None
Medi-Cal Managed Care	HMO
Medigap (Supplemental Insurance)	None
Special Needs Plans (SNPs)	None
Medicare Part D stand-alone	None
Access for Infants and Mothers	None
Healthy Kids	None
Major Risk Medical Insurance/GIP	None
Other	HMO (Cal MediConnect)

ANCILLARY PRODUCTS

Vision	None
Chiropractic	None
Dental	None
Prescription Drugs	None
Long Term Health Care	None
Life Insurance	None
Accidental Death & Dismemberment	None
Acupuncture	None
Substance Abuse	None
Massage Therapy	None
Durable Medical Equipment	None
Rehabilitation	None
Workers' Compensation	None
Other	None

SCAN Health Plan

3800 Kilroy Airport Way, Suite 100 • Long Beach, CA 90806
Ph: (562) 989-5100 • Fax: (562) 989-5200 • **www.scanhealthplan.com**

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Michael Plumb
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Eve Gelb
Senior Vice President, Member and Community Health

David Milligan
Senior Vice President, Sales

Jill Selby
Senior Vice President, Product Development and Market Expansion

Sherry Stanislaw
General Manager, Officer

Romilla Batra, M.D.
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Josh Goode
Chief Information Officer

Moon Leung
Chief Data Officer

Andrew Whitelock
Chief Risk Executive

Sharon Jhawar
Corporate Vice President, Chief Pharmacy Officer

John Petito
Vice President, Chief of Staff

Ginette Hawkins
Vice President, Compliance Officer

Mark Fleming
Vice President, Business Development

Zack Myers
Vice President, Corporate Strategy

Timshel Tarbet
Vice President, Business Excellence and Diversity Strategy

PRIMARY CONTACT

Brenda Sulick
Government Relations
(202) 436-5947

PLAN ORGANIZATION

Parent Company/Affiliate	SCAN Group
Recent mergers or acquisitions within California	None
Year founded	1977
Year licensed	1985
Tax status	Non profit
Number of employees	1,169 full time, 157 part time
Health Plan Enrollment	219,009

PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order)	Network of Medical Groups and IPAs
Number of medical groups/IPAs	0 owned, 43 medical groups/302 IPAs contracted
Number of hospitals	0 owned, 111 contracted

COMPENSATION METHODS

Physicians – primary care (ranked by method)	Group Capitation
Physicians – specialty (ranked by method)	Group Capitation
Hospitals (ranked by payment type)	Per Diem, Diagnosis-Related Group, Capitation

PLAN PRODUCTS

PRODUCTS CURRENTLY OFFERED

Individual market	None
Small group (2–50 employees)	None
Large group (50+ employees)	None
Medicare Advantage	HMO
Medigap (Supplemental Insurance)	None
Special Needs Plans (SNPs)	HMO
Medicare Part D stand-alone	None
Access for Infants and Mothers	None
Medi-Cal Managed Care	HMO
Healthy Kids	None
Major Risk Medical Insurance/GIP	None
Other	None

ANCILLARY PRODUCTS

Vision	HMO
Chiropractic	HMO
Dental	HMO
Prescription Drugs	HMO
Long Term Health Care	HMO
Life Insurance	None
Accidental Death & Dismemberment	None
Acupuncture	HMO
Substance Abuse	HMO
Massage Therapy	HMO
Durable Medical Equipment	HMO
Rehabilitation	None
Workers' Compensation	None
Other	None

Scripps Health Plan (d/b/a Scripps Health Plan Services, Inc)

10790 Rancho Bernardo Rd • San Diego, CA 92127
Ph: (844) 337-3700 • Fax: (858) 964-3102 • **www.scrippshealthplan.com**

EXECUTIVE OFFICER

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President

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Chief Compliance Officer

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Sr. Director, Service Operations

PRIMARY CONTACT

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Manager, Regulatory Compliance
(858) 927-5456

PLAN ORGANIZATION

Parent Company/Affiliate	Scripps Health
Recent mergers or acquisitions within California	N/A
Year founded	1997
Year licensed	2015
Tax status	Non Profit
Number of employees	137
Health Plan Enrollment	15,297

PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order)	Network of Medical Groups and IPAs; Direct Contracting with Physicians
Number of Medical Groups/IPAs	0 owned, 6 contracted
Number of hospitals	0 owned, 6 contracted
Number of physicians	0 owned, 2,156 contracted
Number of other licensed clinicians	0 owned, 541 contracted
Number of provider offices	0 owned, 866 contracted

COMPENSATION METHODS

Physicians – primary care (ranked by method)	Group Capitation; Fee-for-Service
Physicians – specialty (ranked by method)	Group Capitation; Fee-for-Service
Hospitals (ranked by payment type)	Case Rates; DRG; Discounted Charges; Charges

PLAN PRODUCTS

PRODUCTS CURRENTLY OFFERED

Covered California (Individual Market)	None
Individual market	None
Small group (2– 50 employees)	None
Large group (50+ employees)	HMO
Medicare Advantage	None
Medi-Cal Managed Care	None
Medigap (Supplemental Insurance)	None
Special Needs Plans (SNPs)	None
Medicare Part D stand-alone	None
Access for Infants and Mothers	None
Healthy Kids	None
Major Risk Medical Insurance/GIP	None
Other	None

ANCILLARY PRODUCTS:

Vision	None
Chiropractic	None
Dental	None
Prescription Drugs	None
Long Term Health Care	None
Life Insurance	None
Accidental Death & Dismemberment	None
Acupuncture	None
Substance Abuse	None
Massage Therapy	None
Durable Medical Equipment	None
Rehabilitation	None
Workers' Compensation	None
Other (please specify)	None

Sharp Health Plan

8520 Tech Way, Suite 200 • San Diego, CA 92123
Ph: (858) 499-8377 • Fax: (858) 499-8244 • **www.sharphealthplan.com**

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Chief Operations Officer

Cary B. Shames, DO
Chief Medical Officer

Michael Byrd
Chief Business Development Officer

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Chief Operations Officer
(858) 499-8327

Tom Carroll
Director, Marketing and Customer Strategy
(858) 499-8124

PLAN ORGANIZATION

Parent Company/Affiliate	Sharp HealthCare
Recent mergers or acquisitions within California	None
Year founded	1992
Year licensed	1992
Tax status	Non profit
Number of employees	272.5
Health Plan Enrollment	144,603

PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order)	Network of Medical Groups, IPAs, Individual Practices, Physician Practices
Number of medical groups/IPAs	0 owned, 13 contracted
Number of hospitals	0 owned, 12 contracted
Physician practices (including specialists)	0 owned, 3,602 contracted
Number of provider offices	0 owned, 979 contracted

COMPENSATION METHODS

Physicians—primary care (ranked by method)	Group Capitation, Fee-For-Service
Physicians—specialty (ranked by method)	Group Capitation, Fee-For-Service
Hospitals (ranked by payment type)	Capitation, Discounted Charges, Per Diem, Case Rates

PLAN PRODUCTS

PRODUCTS CURRENTLY OFFERED

Individual market	HMO
Covered California (SHOP)	HMO, HSA
Small group (1–100 employees)	HMO, HSA
Large group (101+ employees)	HMO, POS, HSA
Medicare Advantage	HMO
Medigap (Supplemental Insurance)	None
Special Needs Plans (SNPs)	None
Medicare Part D stand-alone	None
Access for Infants and Mothers	None
Medi-Cal Managed Care	None
Healthy Kids	None
Major Risk Medical Insurance/GIP	None
Other	None

ANCILLARY PRODUCTS

Vision	HMO
Chiropractic	HMO/Other
Dental	HMO/PPO
Prescription Drugs	HMO
Long Term Health Care	None
Life Insurance	None
Accidental Death & Dismemberment	None
Acupuncture	HMO/Other
Substance Abuse	HMO
Massage Therapy	Other
Durable Medical Equipment	HMO
Rehabilitation	HMO
Workers' Compensation	None
Other	None

SIMNSA Health Plan

2088 Otay Lakes Road, #102 • Chula Vista, CA 91913
Ph: (619) 407-4082 • **www.simnsa.com**

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Christina Suggett
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Breanna Montalbo
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Elsa Hernandez
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EXECUTIVE STAFF

Carlos Yidonoy
Chief Legal Counsel

PRIMARY CONTACT

Carlos Yidonoy
Chief Legal Counsel
Government Relations/
Public Affairs
(619) 407-4082

PLAN ORGANIZATION

Parent Company/Affiliate	Sistemas Medicos Nacionales, SA de CV
Recent mergers or acquisitions within California	None
Year founded	1991
Year licensed	2000
Tax status	For profit
Number of employees	400 full time
Health Plan Enrollment	55,100

PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order)	Network, Direct Contracts and Staff
Number of medical groups/IPAs	1 owned
Number of hospitals	1 owned, 14 contracted
Number of physicians	2 owned groups, 450 contracted
Number of other licensed clinicians	20 contracted
Number of provider offices	200

COMPENSATION METHODS

Physicians – primary care (ranked by method)	Individual Capitation
Physicians – specialty (ranked by method)	Fee-For-Service
Hospitals (ranked by payment type)	Fee-For-Service

PLAN PRODUCTS

PRODUCTS CURRENTLY OFFERED

Small group (5–99 employees)	HMO
Large group (100+ employees)	HMO

ANCILLARY PRODUCTS

Vision	HMO
Chiropractic	None
Dental	HMO
Prescription Drugs	HMO
Long Term Health Care	HMO
Life Insurance	None
Accidental Death & Dismemberment	None
Acupuncture	HMO
Substance Abuse	HMO
Massage Therapy	HMO
Durable Medical Equipment	HMO
Rehabilitation	HMO
Workers' Compensation	None

Sutter Health Plus

2480 Natomas Park Dr., Suite 150 • Sacramento, CA 95833
Ph: (855) 315-5800 • Fax: (916) 643-1299 • **www.sutterhealthplus.org**

EXECUTIVE OFFICERS

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Gretchen Lachance
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PRIMARY CONTACT

Sy Neilson
Senior Director, Marketing and Communications
(916) 292-0666

PLAN ORGANIZATION

Parent Company/Affiliate	Sutter Health
Recent mergers or acquisitions within California	N/A
Year founded	2012
Year licensed	2013
Tax status	Non profit
Number of employees	89 fulltime FTE
Health Plan Enrollment	95,114

PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order)	Network of Medical Groups and IPAs
Number of Medical Groups/IPAs	11 contracted
Number of hospitals	29 contracted
Number of physicians	8,600 contracted
Number of other licensed clinicians	Not tracked – N/A
Number of provider offices	Not tracked – N/A

COMPENSATION METHODS

Physicians – primary care (ranked by method)	Capitation
Physicians – specialty (ranked by method)	Capitation
Hospitals (ranked by payment type)	Capitation; Per Diem

PLAN PRODUCTS

PRODUCTS CURRENTLY OFFERED

Individual market	HMO
Small group (1–100 employees)	HMO
Large group (101+ employees)	HMO
Medicare Advantage	N/A
Medi-Cal Managed Care	N/A
Medigap (Supplemental Insurance)	N/A
Special Needs Plans (SNPs)	N/A
Medicare Part D stand-alone	N/A
Access for Infants and Mothers	N/A
Healthy Kids	N/A
Major Risk Medical Insurance/GIP	N/A
Other	N/A

ANCILLARY PRODUCTS

Vision	HMO
Chiropractic	HMO
Dental	HMO
Prescription Drugs	HMO
Long Term Health Care	N/A
Life Insurance	N/A
Accidental Death & Dismemberment	N/A
Acupuncture	HMO
Substance Abuse	HMO
Durable Medical Equipment	HMO
Rehabilitation	HMO
Workers' Compensation	N/A
Other (please specify)	N/A

UnitedHealthcare

5701 Katella Avenue • Cypress, CA 90630
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EXECUTIVE OFFICERS

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John Bry
Chief Financial Officer

John Chang, MD
Medical Director

Jane Knous
VP Operations

Dan Rogoff
Senior Associate General Counsel

Janet Lundbye
Chief Operating Officer

PRIMARY CONTACT

Dan Rogoff
(424) 439-6604

PLAN ORGANIZATION

Parent Company/Affiliate	UnitedHealth Group
Ultimate Parent Company	UnitedHealth Group

Health plan products and services are offered by UnitedHealthcare of California, Indemnity insurance products (including PPO, medical, dental, life/AD&D and short term disability products) are underwritten by UnitedHealthcare Insurance Company and/or UnitedHealthcare Benefits Plan of California.

Year founded	1975
Year licensed	1978
Tax status	For profit
Number of employees	5,000+ UHG employees
Health Plan Enrollment	765,700

PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order)	Network of Medical Groups and IPAs
Number of HMO (capitated/delegated) medical groups/IPAs	0 owned, 200 contracted
Number of hospitals	0 owned, 290 contracted
Number of physicians	80,557 contracted
Number of provider offices	37,282 contracted

COMPENSATION METHODS

Physicians – primary care (ranked by method)	Depends on IPA/PMG subcontracts
Physicians – specialty (ranked by method)	Depends on IPA/PMG subcontracts
Hospitals (ranked by payment type)	Capitation, Per Diem

PLAN PRODUCTS

PRODUCTS CURRENTLY OFFERED

Small group (1–99 employees)	HMO, PPO
Large group (100+ employees)	HMO, PPO
Medicare Advantage	HMO
Medi-Cal Managed Care	by affiliate
Medigap (Supplemental Insurance)	by affiliate
Special Needs Plans (SNPs)	None
Medicare Part D stand-alone	by affiliate
Access for Infants and Mothers	None
Healthy Kids	None
Major Risk Medical Insurance/GIP	None
Other	None

ANCILLARY PRODUCTS

Vision	PPO
Chiropractic	HMO, PPO
Dental	HMO, PPO
Prescription Drugs	HMO, PPO
Long Term Health Care	None
Life Insurance	Other
Accidental Death & Dismemberment	Other
Acupuncture	HMO, PPO
Substance Abuse	HMO, PPO
Massage Therapy	None
Durable Medical Equipment	HMO, PPO
Rehabilitation	None
Workers' Compensation	None
Other	Infertility: HMO, PPO

Universal Care Inc. (dba Brand New Day)

5455 Garden Grove Blvd #500 • Westminster, CA 92683
Ph: (657) 400-1900 • Fax: (657) 400-1213 • **bndhmo.com**

EXECUTIVE OFFICERS

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CEO Brand New Day

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(657) 400-1900, ext. 4010

PLAN ORGANIZATION

Parent Company/Affiliate	Bright Health Group, Inc.
Recent mergers or acquisitions within California	Acquired Brand New Day in 2020
Year founded	1983
Year licensed	1985
Tax status	For Profit
Number of employees	367
Health Plan Enrollment	60,300 in CA (500k+ nationally)

PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order)

Number of Medical Groups/IPAs	267 contracted
Number of hospitals	164 contracted
Number of physicians	~25,500 contracted
Number of other licensed clinicians	contracted
Number of provider offices	~12,000 contracted

COMPENSATION METHODS

Physicians – primary care (ranked by method)	Capitation, Fee for Service
Physicians – specialty (ranked by method)	Capitation (via delegation), Fee for Service
Hospitals (ranked by payment type)	Medicare DRG's, Per Diems, % of Medicare, Dual Risk

PLAN PRODUCTS

PRODUCTS CURRENTLY OFFERED

Covered California (Individual Market)	No
Individual market	No
Small group (2– 50 employees)	No
Large group (50+ employees)	No
Medicare Advantage	Yes
Medi-Cal Managed Care	No
Medigap (Supplemental Insurance	No
Special Needs Plans (SNPs)	Yes
Medicare Part D stand-alone	No
Access for Infants and Mothers	No
Healthy Kids	No
Major Risk Medical Insurance/GIP	No
Other	No

ANCILLARY PRODUCTS

Vision	HMO
Chiropractic	HMO
Dental	HMO
Prescription Drugs	HMO
Long Term Health Care	No
Life Insurance	No
Accidental Death & Dismemberment	No
Acupuncture	HMO
Substance Abuse	HMO
Massage Therapy	No
Durable Medical Equipment	HMO
Rehabilitation	HMO
Workers' Compensation	No
Other	Transportation

Valley Health Plan (Santa Clara County)

2480 North 1st Street, Suite 200 • San Jose, CA 95131
Ph: (408) 885-4080 • Fax: (408) 885-5921 • **www.valleyhealthplan.org**

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David Hurst
Chief Business Development Officer
(408) 885-3652

PLAN ORGANIZATION

Parent Company/Affiliate	Santa Clara County
Recent mergers or acquisitions within California	N/A
Year founded	1985
Year licensed	1985
Tax status	Non profit
Number of employees	276 FTE
Health Plan Enrollment	176,321

PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order)	Two-Plan Model
Number of medical groups/IPAs	24 contracted
Number of hospitals	26 contracted
Number of physicians	9,251 staff/contracted
Number of other licensed clinicians	920 contracted

COMPENSATION METHOD

Physicians – primary care (ranked by method)	Fee-For-Service, Capitation, Salary
Physicians – specialty (ranked by method)	Fee-For-Service, Salary
Hospitals (ranked by payment type)	Capitation, Per Diem, Percentage of Billed

PLAN PRODUCTS

PRODUCTS CURRENTLY OFFERED

Covered California (Individual Market)	HMO
Individual market	HMO
Small group (2–50 employees)	HMO
Large group (50+ employees)	HMO
Medicare Advantage	None
Medigap (Supplemental Insurance)	None
Special Needs Plans (SNPs)	None
Medicare Part D stand-alone	None
Access for Infants and Mothers	None
Medi-Cal Managed Care	HMO
Healthy Kids	HMO
Major Risk Medical Insurance/GIP	None
Other	COBRA: HMO

ANCILLARY PRODUCTS

Vision	None
Chiropractic	HMO
Dental	HMO
Prescription Drugs	HMO
Long Term Health Care	None
Life Insurance	None
Accidental Death & Dismemberment	None
Acupuncture	HMO
Substance Abuse	HMO
Massage Therapy	None
Durable Medical Equipment	HMO
Rehabilitation	HMO
Workers' Compensation	None
Other	None

Ventura County Health Care Plan

2220 E. Gonzales Rd., Suite 210B • Oxnard, CA 93036
Ph: (805) 981-5050 • Fax: (805) 981-5026 • **www.vchealthcareplan.org**

EXECUTIVE OFFICERS

County Board of Supervisors

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Narcisa Egan
Assistant Chief Financial Officer

Dr. Howard Taekman
Chief Medical Officer

PRIMARY CONTACT

Dee Pupa
Plan Administrator/CEO
(805) 981-5006

PLAN ORGANIZATION

Parent Company/Affiliate	County of Ventura
Recent mergers or acquisitions within California	None
Year founded	1993
Year licensed	1996
Tax status	Non profit
Number of employees	43
Health Plan Enrollment	12,134

PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order)	Direct Contract
Number of medical groups/IPAs	None
Number of hospitals	2 County operated, 5 contracted
Number of physicians	0 owned, 448 contracted
Number of other (NPs/PAs)	0 owned, 91 contracted
Number of provider offices (all specialties)	0 owned, 165 contracted, 62 PCPs

COMPENSATION METHODS

Physicians – primary care (ranked by method)	FFS
Physicians – specialty (ranked by method)	FFS
Hospitals (ranked by payment type)	Per Diem, Case Rates, % Charges

PLAN PRODUCTS

PRODUCTS CURRENTLY OFFERED	HMO
Individual market	No
Small group (2–100 employees)	Yes
Large group (100+ employees)	Yes
Medicare Advantage	No
Medi-Cal Managed Care	No
Medigap (Supplemental Insurance)	No
Special Needs Plans (SNPs)	No
Medicare Part D stand-alone	No
Access for Infants and Mothers	No
Healthy Kids	No
Major Risk Medical Insurance/GIP	No
Other	No

ANCILLARY PRODUCTS	HMO
Vision	No
Chiropractic	Yes
Dental	No
Prescription Drugs	Yes
Long Term Health Care	No
Life Insurance	No
Accidental Death & Dismemberment	No
Acupuncture	Yes
Substance Abuse	Yes
Massage Therapy	No
Durable Medical Equipment	Yes
Rehabilitation	Yes
Workers' Compensation	No
Other (please specify)	No

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Chief Medical Officer

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PLAN ORGANIZATION

Parent Company/Affiliate	WellCare Health Plans, Inc.
Recent mergers or acquisitions within California	None
Year founded	2006
Year licensed	2007
Tax status	For profit
Number of employees	150
Health Plan Enrollment	33,000

PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order)	Delegated IPA
Number of Medical Groups/IPAs	39 contracted
Number of hospitals	122 contracted
Number of physicians	19,505 contracted
Number of other licensed clinicians	2,116 contracted
Number of provider offices	23,559 contracted

COMPENSATION METHODS

Physicians – primary care (ranked by method)	4,000 Capitated
Physicians – specialty (ranked by method)	19,000 Fee-For-Service
Hospitals (ranked by payment type)	170

PLAN PRODUCTS

PRODUCTS CURRENTLY OFFERED

Individual market	None
Small group (2–50 employees)	None
Large group (50+ employees)	None
Medicare Advantage	Yes
Medi-Cal Managed Care	None
Medigap (Supplemental Insurance)	None
Special Needs Plans (SNPs)	Yes
Medicare Part D stand-alone	Yes
Access for Infants and Mothers	None
Healthy Kids	None
Major Risk Medical Insurance/GIP	None
Other	None

ANCILLARY PRODUCTS

Vision	HMO
Chiropractic	HMO
Dental	HMO
Prescription Drugs	HMO
Long Term Health Care	None
Life Insurance	None
Accidental Death & Dismemberment	None
Acupuncture	HMO
Substance Abuse	HMO
Massage Therapy	None
Durable Medical Equipment	HMO
Rehabilitation	HMO
Workers' Compensation	None
Other	Transportation

*2020 MEMBERSHIP DIRECTORY PROFILE (NOT UPDATED)

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Glenn Hamburg
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Rick Heron
Chief Experience Officer

PRIMARY CONTACTS

Rebecca Downing
Government Relations
(916) 563-3183

Rick Heron
Public Affairs
(916) 614-6009

PLAN ORGANIZATION

Parent Company/Affiliate	None
Subsidiaries	None
Recent mergers or acquisitions within California	None
Year founded	1995
Year licensed	1997
Tax status	Tax-Exempt
Number of employees	215 full time, 12 part-time/seasonal
Health Plan Enrollment	102,589

PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order)	Network of Medical Groups and IPAs, Direct Contracting with Physicians
Number of medical groups	0 owned, 4 contracted
Number of IPAs	0 owned, 2 contracted
Number of hospitals	0 owned, 13 contracted
Number of physicians	0 owned, 2,558 contracted

COMPENSATION METHODS

Physicians—primary care (ranked by method)	Group Capitation
Physicians—specialty (ranked by method)	Group Capitation
Hospitals (ranked by payment type)	Capitation, Discount Charges

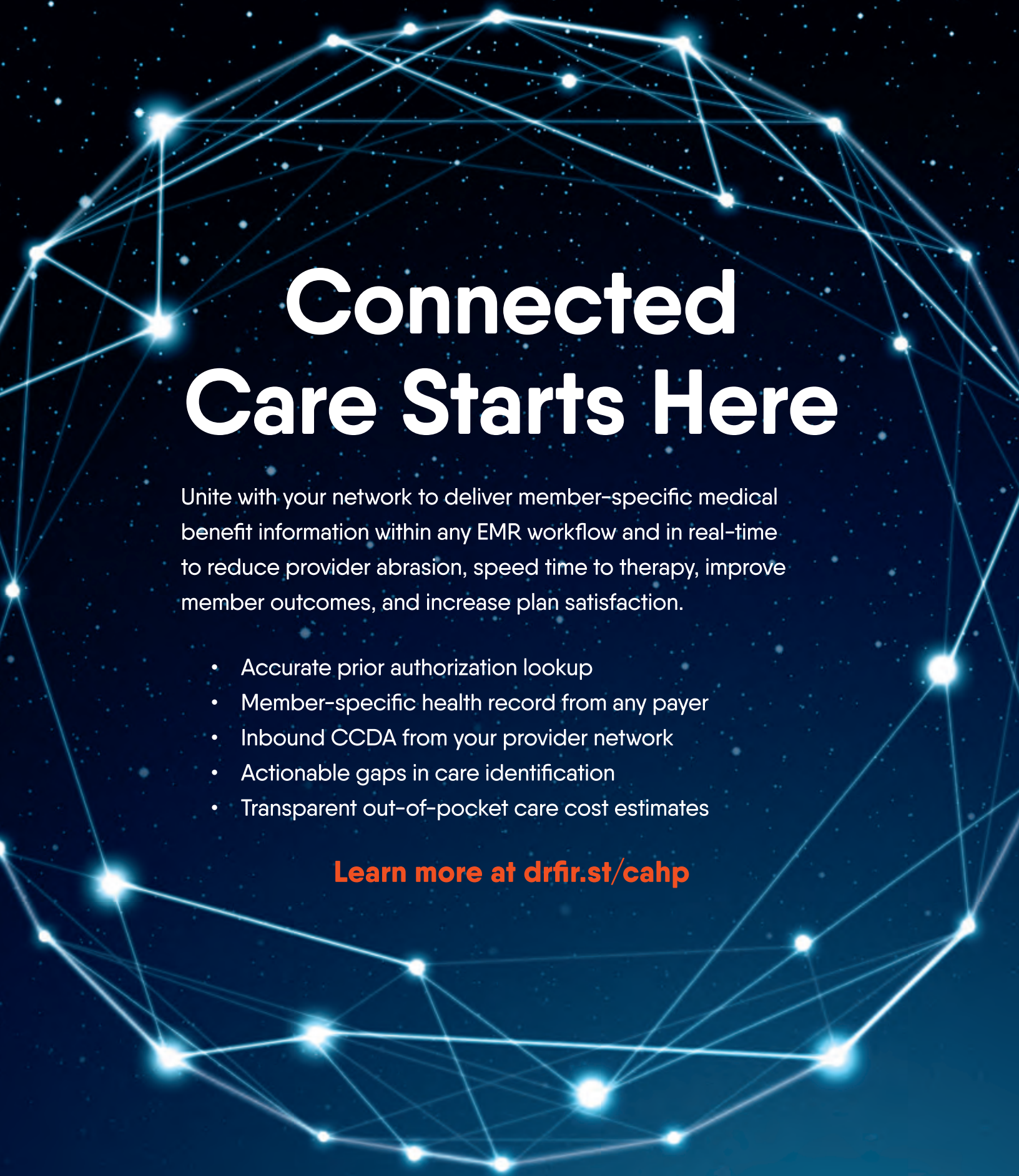
PLAN PRODUCTS

PRODUCTS CURRENTLY OFFERED

Covered California (Individual Market)	HMO, HSA HMO
Individual market	HMO, HSA HMO
Small group (2–100 employees)	HMO, HSA HMO
Large group (100+ employees)	HMO, HSA HMO, PPO
Medicare Advantage	None
Medi-Cal Managed Care	None
Medigap (Supplemental Insurance)	None
Special Needs Plans (SNPs)	None
Medicare Part D stand-alone	None
Access for Infants and Mothers	None
Healthy Kids	None
Major Risk Medical Insurance/GIP	None
Other	None

ANCILLARY PRODUCTS

Vision	HMO
Chiropractic	HMO
Dental	HMO
Prescription Drugs	HMO
Long Term Health Care	None
Life Insurance	None
Accidental Death & Dismemberment	None
Acupuncture	HMO
Substance Abuse	HMO
Massage Therapy	None
Durable Medical Equipment	HMO
Rehabilitation	HMO
Workers' Compensation	None
Other	Health coaching International travel assistance services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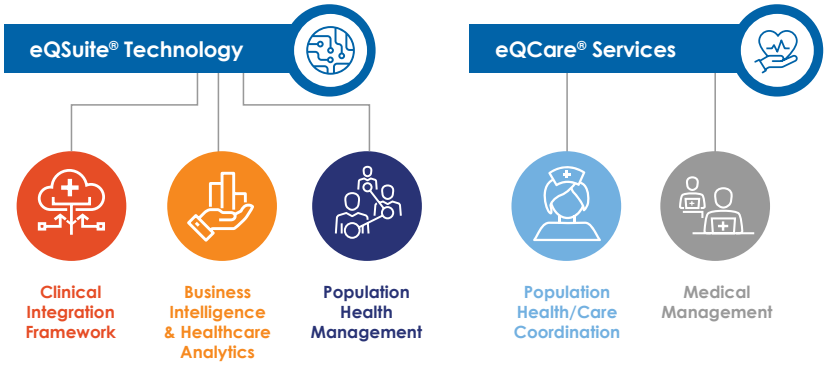

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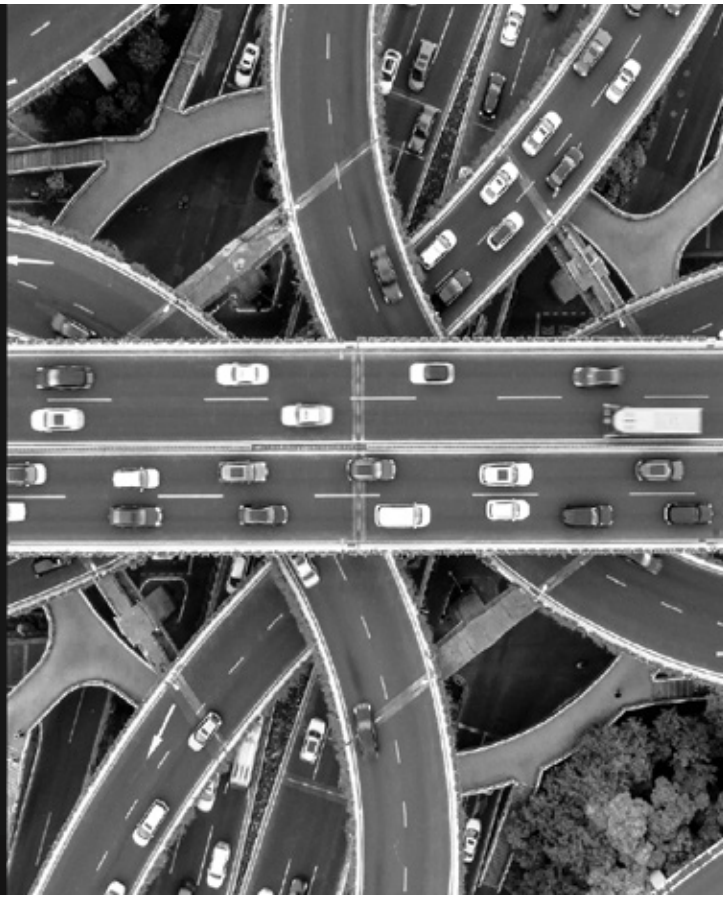

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