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OUR MISSION — Advocating for Health Plans

The mission of CAHP is to serve our member health plans by creating and sustaining an environment that permits them to maintain viability and grow as organizations dedicated to coordinating or providing high quality, affordable and accessible health care to their members.

We do this by:

» Advocating for the interests of health plans and their members on legislative and regulatory issues

» Educating policy makers, opinion leaders and regulators on the implications of policy concepts, issues and proposals

» Promoting collaborative efforts among health plans, providers, purchasers, brokers, other health care associations and other stakeholders to assert policy toward the provision of high quality, affordable and accessible health care

» Informing the media and the public about our philosophy and the benefits health plans provide

» Engaging the state’s political leaders

» Promoting opportunities and forums for plan members to meet, exchange ideas and discuss critical issues affecting the industry and industry effectiveness
We are pleased to provide you with the 2020 CAHP Membership Directory. This publication is the source for concise, up-to-date information about each of the health plans in California.

Our members include for-profit, not-for-profit, and public full service licensed Knox-Keene health plans. They serve commercial, Medi-Cal, Medicare, and Covered California consumers.

The directory also highlights CAHP’s conference sponsors, Associate and Partner Members, and Health Group Members. All contribute to the success of CAHP in our representation of managed health plans in California.

California health plans are committed to improving our health care system, providing affordable coverage and improving California’s Medicaid program for the over 26 million Californians receiving coverage from CAHP’s member plans.

Throughout the year, CAHP hosts a series of issue-based seminars and our annual conference in Desert Springs. For more information please visit our website at www.calhealthplans.org. You will also find a wide variety of resources and information.

Thank you for your interest in the California Association of Health Plans.

Sincerely,

Charles Bacchi
President & CEO, California Association of Health Plans

CAHP is proud to represent California’s health plans, which ensure access to quality health care for over 26 million Californians.

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THE 2019 CAHP CONFERENCE BROUGHT OVER 1,000 ATTENDEES TOGETHER IN PALM DESERT to hear from health care experts on a wide array of important issues for health plans. We were joined in our keynote session by California’s Secretary of Health and Human Services Agency, Dr. Mark Ghaly. Secretary Ghaly is leading Governor Newsom’s efforts to improve California’s health care system and shared their vision with attendees. Attendees also heard from one of California’s pre-eminent political pollsters, David Binder, who shared the work he has been doing tracking voter sentiment about health care in California.

With the 2020 Presidential Election in full gear and health care, once again, a hot topic of debate our conference looked at the steps California is already taking on health care reform. For example, enacting a state based requirement to obtain coverage, increasing subsidies, and expanding coverage to undocumented California residents.

Sessions also focused on the new Commission on Universal Coverage/Single Payer and how California’s Medi-Cal program is raising the bar on health plan performance with a special focus on pediatric services while also trying to tackle social determinants of health. We previewed California’s proposed changes to our Medi-Cal program through federal waivers as well as a potentially dangerous plan to take the Pharmacy benefit out of Medi-Cal Managed Care. We were also joined by the architects of a proposal to create a health care payments database that could result in an opportunity to bring more transparency to health care costs.

Covered California Executive Director Peter Lee and the Director of the Department of Managed Health Care Shelley Rouillard provided attendees with the latest developments in the individual marketplace and in California’s regulatory environment.

The conference concluded with the best breakdown of what happened in the California Legislature in 2019 and why — the Year End Review and Implementation Preview.
FEBRUARY 27 • BURBANK MARRIOTT

Encounter Data in the Medi-Cal Program

227 ATTENDEES

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MARCH 21 • BURBANK MARRIOTT

The Importance of Managing Rx Benefits

95 ATTENDEES

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MAY 29 • BURBANK MARRIOTT

Social Determinants of Health

179 ATTENDEES

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JUNE 26 • BURBANK MARRIOTT

Behavioral Health — A Complex & Integral Part of the Health Care System

100 ATTENDEES

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Ancillary Private Exchanges
CHOICE Administrators

Associations/Organizations
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CalPACE
Local Health Plans of CA (LHPC)

Billing/Claims Processing
Availity
Boehm & Associates
Companion Data Services
Envolve
HMS
Optum
Payspan, Inc.
PCG Software
PerformRx, LLC

Biopharmaceuticals
Genentech, Inc.

Biotechnology
Exelixis
Genentech, Inc.
Genomic Health
Vertex Pharmaceuticals, Inc.

Business Process Outsourcing (BPO)
Calibrated Healthcare Network LLC
Companion Data Services
Optum

Care Management
ProActive Care
eQHealth Solutions

Commercial Banking
City National Bank
Payspan

Compliance
Pondera Solutions

Consulting
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Excelsior Solutions, LLC
FluidEdge Consulting
Freed Associates
Mazzars USA LLP
Moss Adams LLP
Optum
PCG Software, Inc.
QMetrics
Risk Strategies Company
Sutherland Healthcare Solutions

Continence Care
Medline Industries

Cost Containment
PCG Software, Inc.

Diagnostics — Oncology
Biodex
Genomic Health

Fraud Detection
PCG Software, Inc.
Pondera Solutions

Gene Therapy
Spark Therapeutics

Health Information Exchange
Availity

Health Management Services
Envolve, Inc.
Optum
Payspan

Healthcare Reinsurer
Risk Strategies Company
TMS Re, Inc.

Healthcare Technology
3M Health Information Systems
Availity
CAQH
Companion Data Services
DrFirst, Inc.
Envolve, Inc.
HealthCrowd
MCG Health
Optum
Payspan
PCG Software, Inc.
PerformRx, LLC
Risk Strategies Company

Hearing Aids and Services
NationsBenefits
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F (818) 704-9339
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www.holmangroup.com
HEALTHCARE CHALLENGES

- Communication Failures
  Uncoordinated care becomes delayed/negligent care

- Lack of Member Engagement
  Communication gaps between members and payer teams

- Displeased Member
  Claims rejections, claims delay due to lack of documentation & coordination, no proper member engagement, no personalized experience

- Unsecure Communication
  Data breaches and HIPAA violations

- Delayed Treatment
  Treatment delays due to claims delay, inability to connect disparate systems

- Inefficient Asset Management
  Opting for incorrect services due to lack of information, no proper education for members, no personalized and proactive wellness management

ZYTER INNOVATION

- Healthcare CRM
  Effective member engagement (Pre-sales & Post-sales) and referral management

- Case & Care Management
  Omnichannel communication, Payment Integration (Apple Pay and Google Pay), Provider recommendations based on satisfaction score and minimization of readmissions through post-surgery follow-ups

- Community Engagement
  Proactive wellness management, Personalized member engagement, Health coaching and training

- Preventing Fraud & Abuse
  Claims optimization, Sharing Provider claim details with member and validating the episode of care and eliminate the waste

- Managing Member Cost Share
  Informing member of his responsibility and out of pocket expenses - Financial Advice

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Blue Shield of California Promise Health Plan
CalOptima
CalViva Health
CenCal Health
Central California Alliance for Health
Central Health Medicare Plan
Chinese Community Health Plan
Cigna HealthCare of California, Inc.
Community Care Health
Community Health Group
Contra Costa Health Plan
Gold Coast Health Plan
Health Net of California
Health Plan of San Joaquin
Health Plan of San Mateo
Heritage Provider Network
Inland Empire Health Plan
Inter Valley Health Plan
Kaiser Permanente
Kern Family Health Care
L.A. Care Health Plan
Molina Healthcare of California
On Lok Lifeways
Oscar Health Plan of California
Partnership HealthPlan of California
San Francisco Health Plan
Santa Clara Family Health Plan
SCAN Health Plan
Scripps Health Plan Services
Seaside Health Plan
Sharp Health Plan
SIMNSA Health Plan
Sutter Health Plus
UnitedHealthcare of California
Valley Health Plan
Ventura County Health Care Plan
WellCare of California
Western Health Advantage
## 2019 Plan Enrollment by County

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<td>PLANS</td>
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Number of plans present in 2019

- Aetna Health of California, Inc.
- AIDS Healthcare Foundation
- Alameda Alliance for Health
- Alignment Health Plan
- AmericasHealth Plan
- Anthem Blue Cross
- Aspire Health Plan
- Blue Shield of California
- Blue Shield of California Promise Health Plan
- CalOptima
- CalViva Health
- CenCal Health
- Central California Alliance for Health
- Central Health Medicare Plan
- Chinese Community Health Plan
- Cigna HealthCare of California, Inc.
- Community Care Health
- Community Health Group
- Contra Costa Health Plan
- Gold Coast Health Plan
- Health Net of California
- Health Plan of San Joaquin
- Health Plan of San Mateo
- Heritage Provider Network
- Inland Empire Health Plan
- Inter Valley Health Plan
- Kaiser Permanente
- Kern Family Health Care
- L.A. Care Health Plan
- On Lok Lifeways
- Oscar Health Plan of California
- Partnership HealthPlan of California
- San Francisco Health Plan
- Santa Clara Family Health Plan
- SCAN Health Plan
- Scripps Health Plan Services
- Seaside Health Plan
- Sharp Health Plan
- SIMNSA Health Plan
- Sutter Health Plus
- UnitedHealthcare of California
- Valley Health Plan
- Ventura County Health Care Plan
- WellCare of California
- Western Health Advantage
Aetna

Aetna Health of California Inc. • 1401 Willow Pass Road, Suite 600 • Concord, CA 94520
Aetna Better Health of California Inc. • 10260 Meanley Drive • San Diego, CA 92131
Ph: (925) 948-4700 • Fax: (925) 948-4264 • www.aetna.com

PLAN ORGANIZATION

Parent Company/Affiliate: Aetna Inc., a CVS Health Company
Recent mergers or acquisitions within California: None
Year founded: 1981
Year licensed: 1981
Tax status: For profit
Number of employees: 2,891 full time
Health Plan Enrollment: Approx. 22,100,000 (medical)
233,514 Aetna Health of California Inc.
and Aetna Better Health of California Inc.

PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order): Network of Medical Groups and IPAs,
Direct Contracts with Physicians
Number of medical groups/IPAs: 0 owned, 95 contracted
Number of hospitals: 0 owned, 371 contracted (Short-Term Acute,
Long-Term Acute, and Children’s Hospitals only)
Number of physicians: 0 owned, 57,133 contracted
Number of other licensed clinicians: 0 owned, 32,857 contracted
(all provider types other than physicians)

COMPENSATION METHODS

Physicians – primary care (ranked by method): All Markets: Capitation,
Negotiated Fee Schedule
Physicians – specialty (ranked by method): All Markets: Capitation,
Negotiated Fee Schedule
Hospitals (ranked by payment type): All Markets: Per Diem, Capitation,
Discount off Charges

PLAN PRODUCTS

PRODUCTS CURRENTLY OFFERED

Small group (2 – 100 employees) HMO, POS
Large group (101+ employees) HMO, POS, HRA, HSA
Medicare Advantage Yes
Medi-Cal Managed Care Yes
Medigap (Supplemental Insurance) Yes
Special Needs Plans (SNPs) No
Medicare Part D stand-alone (SilverScript) Yes
Access for Infants and Mothers No
Healthy Kids No
Major Risk Medical Insurance/GIP No

ANCILLARY PRODUCTS

Vision Yes
Chiropractic Yes
Dental Yes
Prescription Drugs Yes
Long Term Health Care No
Life Insurance No
Accidental Death & Dismemberment No
Acupuncture Yes
Substance Abuse Yes
Massage Therapy Yes
Durable Medical Equipment Yes
Rehabilitation Yes
Workers’ Compensation No
AIDS Healthcare Foundation

PHP (HMO SNP) – Medicare Advantage Part D HIV Special Needs Plan
PCH California – Medi-Cal Managed Care AIDS Special Needs Plan
1001 N. Martel Ave. • Los Angeles, CA 90046
Ph: (323) 436-5000 • Fax: (323) 337-9141 • www.positivehealthcare.org

EXECUTIVE OFFICE
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21st Floor
Los Angeles, CA 90028

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Peter Reis
Senior Vice President
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Interim Medical Director, Managed Care
Donna Stidham, RN
Chief of Managed Care
Lyle Honig
Chief Financial Officer
Tom Myers
Chief of Public Affairs and General Counsel
Mohandoss Tychicus
Chief Information Officer

PRIMARY CONTACT
Tom Myers
Public Affairs
(323) 860-5259

PLAN ORGANIZATION
Parent Company/affiliate: AIDS Healthcare Foundation
Recent mergers or acquisitions within California: None
Year founded: 1987
Year licensed: 2006
Tax status: Non-profit
Number of employees: 95 California Managed Care Operations
Health Plan Enrollment: 2,852 National
1,300 California

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order): Direct Contracting with Physicians, Network of Medical Groups and IPAs, Staff
Number of medical groups/IPAs: 4 contracted
Number of hospitals: 25 contracted
Number of physicians: 8 owned; 1,350 contracted
Number of other licensed clinicians: 620 contracted
Number of provider offices: 67 owned National
16 owned California

COMPENSATION METHODS
Physicians—primary care (ranked by method): Fee-for-Services
Physicians—specialty (ranked by method): Fee-For-Service
Hospitals (ranked by payment type): Discounted Charges, Diagnosis-Related Group, Case Rates, Per Diem

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Covered California (Individual Market): None
Individual market: None
Small group (2–50 employees): None
Large group (50+ employees): None
Medicare Advantage: None
Medi-Cal Managed Care: None
Medigap (Supplemental Insurance): None
Special Needs Plans (SNPs): Medicare Advantage HMO, Medi-Cal HMO
Medicare Part D stand-alone: None
Access for Infants and Mothers: None
Healthy Kids: None
Major Risk Medical Insurance/GIP: None
Other: None

ANCILLARY CARE
Vision: Medicare Advantage HMO, Medi-Cal HMO
Chiropractic: Medicare Advantage HMO, Medi-Cal HMO
Dental: Medicare Advantage HMO
Prescription Drugs: Medicare Advantage HMO
Long Term Health Care: Medi-Cal HMO
Life Insurance: None
Accidental Death & Dismemberment: None
Acupuncture: Medicare Advantage HMO, Medi-Cal HMO
Substance Abuse: Medicare Advantage HMO, Medi-Cal HMO
Massage Therapy: None
Durable Medical Equipment: Medicare Advantage HMO, Medi-Cal HMO
Rehabilitation: Medicare Advantage HMO, Medi-Cal HMO
Workers’ Compensation: None
Other (please specify): None
Alameda Alliance for Health
1240 South Loop Road • Alameda, CA 94502
Ph: (510) 747-4500 • Fax: (510) 747-4508 • www.alamedaalliance.org

EXECUTIVE OFFICERS
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Matthew Woodruff
Chief Operating Officer
Steven O’Brien, MD
Chief Medical Officer
Gil Riojas, CPA
Chief Financial Officer
Sasikumar Karaiyan
Executive Director, Information Technology
Tiffany Cheang
Chief Analytics Officer
Anastacia Swift
Executive Director, Human Resources
Diana Sekhon
Compliance Director, Compliance

PRIMARY CONTACT
Scott Coffin
Chief Executive Officer
(510) 747-4500

PLAN ORGANIZATION
Parent Company/Affiliate: Alameda Alliance for Health
Recent mergers or acquisitions within California: None
Year founded: 1995
Year licensed: 1995
Tax status: Non profit
Number of employees: 313
Health Plan Enrollment: 250,698

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order):
- Network of Medical Groups and IPAs;
- Direct Contracting with Physicians;
- Behavioral health network for the mild to moderate Medi-Cal benefit

Number of medical groups/IPAs: 0 owned, 6 contracted
Number of hospitals: 0 owned, 17 contracted
Number of physicians: 0 owned, 7,500 contracted, including specialists

COMPENSATION METHODS
Physicians—primary care (ranked by method):
- Fee-For-Service, Group Capitation,
- Individual Capitation
Physicians—specialty (ranked by method):
- Fee-For-Service
Hospitals (ranked by payment type):
- Per Diem

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
- Individual market: None
- Small group (2–50 employees): None
- Large group (50+ employees): HMO
- Medicare Advantage: None
- Medi-Cal Managed Care: HMO
- Medi-Cal Managed Care: None
- Medigap (Supplemental Insurance): None
- Special Needs Plans (SNPs): None
- Medicare Part D stand-alone: None
- Access for Infants and Mothers: None
- Medi-Cal Managed Care: HMO
- Healthy Kids: None
- Major Risk Medical Insurance/GIP: None
- Other: Alliance Group Care: In-Home Supportive Services
- Workers in Alameda County: HMO

ANCILLARY PRODUCTS
- Vision: HMO
- Chiropractic: HMO
- Transportation: HMO
- Dental: None
- Prescription Drugs: HMO
- Long Term Health Care: HMO
- Life Insurance: None
- Accidental Death & Dismemberment: None
- Acupuncture: HMO
- Substance Abuse: HMO
- Massage Therapy: None
- Durable Medical Equipment: HMO
- Rehabilitation: HMO
- Workers’ Compensation: None
Alignment Health Plan
1100 W Town and Country Rd, Suite 1600 • Orange, CA 92868
Ph: (323) 728-7232 • www.alignmenthealthcare.com

PLAN ORGANIZATION
Parent Company/Affiliate: Alignment Healthcare
Recent mergers or acquisitions within California: N/A
Year founded: 2003
Year licensed: 2004
Tax status: For-profit
Number of employees: 547
Health Plan Enrollment: 48,808

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order):
- Network of Medical Groups and Independent Practice Associations (IPAs); Direct Contracting with Physicians
- Number of medical groups/IPAs: 67 contracted
- Number of hospitals: 175 contracted
- Number of physicians: 7 owned, 18,371 contracted
- Number of other licensed clinicians: 51 owned, 1,836 contracted
- Number of provider offices: 1 owned, 19,556 contracted

COMPENSATION METHODS
Physicians—primary care (ranked by method):
- Individual Capitation; Fee-For-Service; Group Capitation
Physicians—specialty (ranked by method):
- Fee-For-Service; Group Capitation; Individual Capitation
Hospitals (ranked by payment type):
- Diagnosis-Related Group, Per Diem, Capitation, Discounted Charges

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
- Covered California (Individual Market): None
- Individual market: None
- Small group (2–50 employees): None
- Large group (50+ employees): None
- Medicare Advantage: HMO; PPO
- Medi-Cal Managed Care: None
- Medigap (Supplemental Insurance): None
- Special Needs Plans (SNPs): HMO; C-SNP
- Medicare Part D stand-alone: None
- Access for Infants and Mothers: None
- Healthy Kids: None
- Major Risk Medical Insurance/GIP: None
- Other: None

ANCILLARY PRODUCTS
- Vision: HMO; C-SNP; PPO
- Chiropractic: HMO; C-SNP; PPO
- Dental: HMO; C-SNP
- Prescription Drugs: HMO; C-SNP; PPO
- Long Term Health Care: None
- Life Insurance: None
- Accidental Death & Dismemberment: None
- Acupuncture: HMO; C-SNP
- Substance Abuse: HMO; C-SNP; PPO
- Massage Therapy: None
- Durable Medical Equipment: HMO; C-SNP; PPO
- Rehabilitation: HMO; C-SNP; PPO
- Workers’ Compensation: None
- Other (please specify): None
AmericasHealth Plan

200 South Wells Road, Suite 200 • Ventura, CA 93004
Ph: (800) 633-3313 • Fax: (805) 673-3962 • www.americashp.com

EXECUTIVE OFFICERS
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Darin Montgomery
Director of Health Services
Sonia DeMarta
CFO
Harry Mapanda
Director of Ops & Network

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Ronald McGinnis
Compliance Officer

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CEO
(800) 633-3313
Sonia DeMarta
CFO
(800) 633-3313
Ronald McGinnis
Compliance Officer
(800) 633-3313

PLAN ORGANIZATION
Parent Company/Affiliate ................................ Clinicas del Camino Real
Recent mergers or acquisitions within California ........ None
Year founded .......................................................... 2014
Year licensed .......................................................... 2015
Tax status ................................................................. For profit
Number of employees ............................................ AHP 11
Health Plan Enrollment ......................................... 1,885

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order) ............... Network of Medical Groups
Number of Medical Groups/IPAs ......................... 0 contracted
Number of hospitals ............................................... 22 contracted
Number of physicians ........................................... 2,000+ contracted
Number of other licensed clinicians .................... 250+ contracted, 62 owned
Number of provider offices ................................. 250+ contracted, 15 owned

COMPENSATION METHODS
Physicians – primary care (ranked by method) .......... Capitation, Fee-For-Service
Physicians – specialty (ranked by method) ............. Fee-For-Service
Hospitals (ranked by payment type) ................. Fee-For-Service

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED ................... Medicare, Commercial, Medi-Cal
Covered California (Individual Market) ................. No
Individual market .................................................... No
Small group (2–50 employees) ......................... Yes
Large group (50+ employees) ......................... Yes
Medicare Advantage ............................................. Yes
Medi-Cal Managed Care ..................................... Yes
Medigap (Supplemental Insurance) .................. No
Special Needs Plans (SNPs) ......................... No
Medicare Part D stand-alone ........................ No
Access for Infants and Mothers .................. No
Healthy Kids ......................................................... No
Major Risk Medical Insurance/GIP ................ No
Other ................................................................. No

ANCILLARY PRODUCTS
Vision ......................................................... Yes
Chiropractic .................................................... Yes
Dental ............................................................ Yes
Prescription Drugs ............................................. Yes
Long Term Health Care .................................... Yes
Life Insurance .................................................. No
Accidental Death & Dismemberment .............. No
Acupuncture ...................................................... Yes
Substance Abuse ............................................... Yes
Massage Therapy ............................................ No
Durable Medical Equipment ......................... Yes
Rehabilitation .................................................. Yes
Workers’ Compensation ................................ No
Anthem Blue Cross
21555 Oxnard Street • Woodland Hills, CA 91367
Ph: (818) 234-2345 • Fax: (805) 713-7736 (for providers) • www.anthem.com/ca

PLAN ORGANIZATION
Parent Company/Affiliate: Anthem, Inc. Life and Health
Recent mergers or acquisitions within California: Merged with Anthem, Inc. in November 2004
Year founded: 1937
Year licensed: 1993
Tax status: For profit
Number of employees: 7,500 full time
Health Plan Enrollment: 41 million members Anthem, Inc.
8.6 million members in California

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order): Network of Medical Groups and IPAs, Direct Contracting with Physicians
Number of medical groups/IPAs: 191 contracted
Number of hospitals: 414 contracted
Number of physicians: 63,084 contracted
Number of other licensed clinicians: None
Number of provider offices: 0 owned, 20,931 contracted

COMPENSATION METHODS
Physicians—primary care (ranked by method): Other (Fee Schedule), Group Capitation, Individual Capitation
Physicians—specialty (ranked by method): Other (Fee Schedule), Group Capitation
Hospitals (ranked by payment type): Per Diem, Capitation, Case Rates, Discounted Charges

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Covered California (Individual Market): EPO
Individual market: HMO, PPO
Small group: HMO, PPO, EPO
Large group: HMO, PPO, POS, Other
Medicare Advantage: HMO, PPO
Medigap (Supplemental Insurance): PPO
Special Needs Plans (SNPs): HMO, PPO
Medicare Part D stand-alone: PPO
Access for Infants and Mothers: HMO, PPO
Medi-Cal Managed Care: Other
Healthy Kids: No
Major Risk Medical Insurance/GIP: PPO
Other (California Kids, Interim High Risk): PPO

ANCILLARY CARE
Vision: HMO, PPO, POS
Chiropractic: None
Dental: HMO, PPO, POS
Prescription Drugs: HMO, PPO, POS
Long Term Health Care: No
Life Insurance: Yes
Accidental Death & Dismemberment: No
Acupuncture: HMO, PPO, POS
Substance Abuse: None
Massage Therapy: None
Durable Medical Equipment: None
Rehabilitation: None
Workers’ Compensation: PPO
Aspire Health Plan
10 Ragsdale Drive, Suite 101 • Monterey, CA 93940
Ph: (831) 657-0700 • Fax: (831) 657-0703 • www.aspirehealthplan.org

PLAN ORGANIZATION
Parent Company/Affiliate: Montage Health and Salinas Valley Memorial Healthcare System
Recent mergers or acquisitions within California: None
Year founded: 2012
Year licensed: 2013
Tax status: Non Profit
Number of employees: 33
Health Plan Enrollment: 5,300

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order): Network of Medical Groups and IPAs; direct contracts – other licensed clinicians
Number of Medical Groups/IPAs: 1 contracted
Number of hospitals: 4 contracted
Number of physicians: 692 contracted
Number of other licensed clinicians: 219 contracted

COMPENSATION METHODS
Physicians – primary care (ranked by method): FFS
Physicians – specialty (ranked by method): FFS
Hospitals (ranked by payment type): DRGs and capitation

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Medicare Advantage: HMO, HMO-POS
Blue Shield of California

601 12th Street • Oakland, CA 94607
Ph: (510) 607-2000 • www.blueshieldca.com

PLAN ORGANIZATION
Parent Company/Affiliate: California Physicians’ Service, Inc. dba Blue Shield of California

Recent mergers or acquisitions within California: None
Year founded: 1939
Year licensed: 1939
Tax status: Non-profit
Number of employees: 6,800
Health Plan Enrollment: 1,002,874 (HMO); 2,495,433 (PPO); 4,386,275 (Total)

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order): HMO – Direct contracting with Network of Medical Groups and IPAs; PPO – Direct Contracting with Physicians
Number of medical groups/IPAs: 0 owned, 299 contracted medical groups/IPAs (HMO); 0 owned, 358 contracted hospitals (HMO); 0 owned, 378 contracted hospitals (PPO)
Number of physicians: 0 owned, 13,472 PCPs (HMO); 29,028 PCPs (PPO)
Number of other licensed clinicians: 0 owned, 43,485 specialists (HMO); 71,908 contracted specialists (PPO)
Number of provider offices: 0 owned, 89,587 provider offices (HMO); 223,983 provider offices (PPO)

COMPENSATION METHODS
Physicians–primary care (ranked by method): Fee Schedule (PPO), Capitation (HMO)
Physicians–specialty (ranked by method): Fee Schedule (PPO), Capitation (HMO)
Hospitals (ranked by payment type): Per Diem, Discount off Charges, Fee Schedule, Case Rates, Capitation

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Covered California: For individual and family plans (IFP), Small Group plans
Individual market: HMO, PPO
Small group (1–100 employees): HMO, PPO, POS
Large group (100+ employees): HMO, PPO, POS
Medicare Advantage: HMO
Medigap (Supplemental Insurance): Offered for individuals
Special Needs Plans (SNPs): None
Medicare Part D stand-alone: For individual and group plans
Access for Infants and Mothers: None
Medi-Cal Managed Care: Yes
Healthy Kids: None
Major Risk Medical Insurance/GIP: For individual and family plans (IFP)
Other: Shared Advantage, Trio HMO, Tandem PPO

ANCILLARY PRODUCTS
Vision: PPO
Chiropractic: Available as a discounted service: HMO, PPO
Dental: HMO, PPO
Prescription Drugs: Not available as a stand-alone product
Long Term Health Care: No
Life Insurance: Offered
Accidental Death & Dismemberment: Offered in conjunction with our Life Insurance
Acupuncture: Available as a discounted service: HMO, PPO
Substance Abuse: Not available as a stand-alone product
Massage Therapy: Available as a discounted service rather than as an Ancillary Product
Durable Medical Equipment: Not available as an Ancillary Product
Rehabilitation: Not available as an Ancillary Product
Workers’ Compensation: No
Other: Not applicable
Blue Shield of California Promise Health Plan

601 Potrero Grande Drive • Monterey Park, CA 91755
Ph: (800) 605-2556 • www.blueshieldca.com/promise

PLAN ORGANIZATION
Recent mergers or acquisitions within California . . . . . . . . 2015
Year founded ............................................. 1994
Year licensed ............................................. 1995
Tax status ................................................. Not for profit
Number of employees .................................. Less than 1,000
Health Plan Enrollment .............................. 480,000

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order) ............. Staff; Network of Medical Groups and Independent Practice Associations (IPAs); Direct Contracting with Physicians; Direct Contracting with Federally Qualified Health Centers
Number of medical groups/IPAs ......................... 82
Number of hospitals ................................... 128
Number of physicians .................................. 14,940
Number of provider offices ............................. 11,800

COMPENSATION METHODS
Physicians – primary care (ranked by method) ......... Group Capitation, FQHC capitation
Physicians – specialty (ranked by method) ............. Under Group Capitation, Fee-For-Service
Hospitals (ranked by payment type) .................... Per Diem, Capitation, Discounted Charges, Diagnosis-Related Group, Case Rates

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Small group (2–50 employees) ......................... None
Large group (50+ employees) ......................... None
Medicare Advantage .................................. HMO
Medigap (Supplemental Insurance) .................. None
Special Needs Plans (SNPs) ......................... HMO
Medicare Part D stand-alone ......................... None
Access for Infants and Mothers .................... None
Medi-Cal Managed Care .............................. HMO
Healthy Kids ......................................... None
Major Risk Medical Insurance/GIP ................ None
Cal Medi-Connect .................................... HMO
Other .................................................. None
CalOptima (Orange County Health Authority)
505 City Parkway West • Orange, CA 92868
Ph: (714) 246-8400 • Fax: (714) 246-8492 • www.caloptima.org

PLAN ORGANIZATION
Parent Company/Affiliate .................................. None
Recent mergers or acquisitions within California ........ None
Year founded ........................................... 1995
Year licensed .......................................... 2000
Tax status ................................................. Non Profit
Number of employees .................. 1,309 full time, 2 part time
Health Plan Enrollment ...................... 755,539

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order) .......... Medical groups/IPAs and HMOs
Number of medical groups/IPAs .................. 0 owned, 12 contracted
Number of hospitals .................................. 0 owned, 40 contracted
Number of physicians ................................. 0 owned, 8,570 contracted
Number of other licensed clinicians ................. 0 owned, 1,966 contracted
Number of provider offices ........................... 0 owned, 1,960 contracted

COMPENSATION METHODS
Physicians—primary care (ranked by method) .... Group Capitation, Fee-For-Service
Physicians—specialty (ranked by method) .......... Group Capitation, Fee-For-Service
Hospitals (ranked by payment type) ................. Per Diem, Case Rates,
Diagnosis-Related Group, Capitation

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Individual market ....................................... None
Small group (2–50 employees) ................. None
Large group (50+ employees) ................. None
Medicare Advantage .................................. See SNP
Medigap (Supplemental Insurance) ................. None
Special Needs Plans (SNPs) ................. HMO
Medicare Part D stand-alone ......................... None
Access for Infants and Mothers ..................... None
Medi-Cal Managed Care ............................ HMO
Healthy Kids ........................................ None
Major Risk Medical Insurance/GIP ................ None
Program of All-Inclusive Care for the Elderly (PACE) .... HMO
Other ................................................. None

ANCILLARY PRODUCTS
Vision ................................................. None
Chiropractic ........................................ None
Dental ................................................ None
Prescription Drugs ................................... None
Long Term Health Care ............................ None
Life Insurance ....................................... None
Accidental Death & Dismemberment ............... None
Acupuncture ......................................... None
Substance Abuse .................................... None
Massage Therapy ................................... None
Durable Medical Equipment ...................... None
Rehabilitation ....................................... None
Workers’ Compensation ........................... None
Other (please specify) .............................. None
CalViva Health (Fresno-Kings-Madera Regional Health Authority)

7625 N. Palm Ave., Suite 109 • Fresno, CA 93711
Ph: (559) 540-7840 • www.calvivahealth.org

PLAN ORGANIZATION
Parent Company/Affiliate: Fresno Kings Madera Regional Health Authority
Recent mergers or acquisitions within California: No recent mergers or acquisitions
Year founded: 2009
Year licensed: 2010
Status: Not-for-profit
Number of employees: 18 Staff, subcontracted for administrative services
Health Plan Enrollment: 355,433 as of September 2019

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order): All physician providers in capitated and/or direct contracted model types
Number of medical groups/IPAs: 4 IPAs
Number of hospitals: 10 hospitals, contracted
Number of physicians: 1,684 contracted
Number of provider offices: 695

COMPENSATION METHODS
Physicians – primary care: FFS percent of Medi-Cal Rates and Capitation
Physicians – specialty: FFS percent of Medi-Cal Rates
Hospitals: APR DRGs and Percent of Medi-Cal Rates

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Medi-Cal Managed Care: Yes
Special Needs Plans (SPD): Yes
MSO Services: No

ANCILLARY PRODUCTS
Prescription Drugs: Yes
Substance Abuse: Yes
Durable Medical Equipment: Yes
CenCal Health
4050 Calle Real • Santa Barbara, CA 93110
Ph: (805) 685-9525 • Fax: (805) 685-8292 • www.cencalhealth.org

PLAN ORGANIZATION
Parent Company/Affiliate ................................... Santa Barbara/San Luis Obispo Regional Health Authority
Recent mergers or acquisitions within California .... CenCal Health is a public entity
Year founded .............................................. 1983
Year licensed ............................................. 2000
Tax status .................................................. Non profit
Number of employees .................................. 230 full time
Health Plan Enrollment ................................. 178,000

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order) ........ Direct Contracting with Physicians
Number of hospitals .................................. 0 owned, 9 contracted
Number of physicians ................................. 0 owned, 1,252 contracted
Number of provider offices ........................... 0 owned, 246 contracted

COMPENSATION METHODS
Physicians—primary care (ranked by method) .... Individual and Group Capitation, Fee-For-Service,
Withhold and Pay for Performance
Physicians—specialty (ranked by method) ......... Fee-For-Service, Group Capitation
Hospitals (ranked by payment type) ............... Per Diem/DRG (Inpatient), Percent of Charges
(Inpatient and Outpatient), Fee-For-Service
(Outpatient), Capitation

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Individual market ........................................ None
Small group (2–50 employees) ...................... None
Large group (50+ employees) ....................... None
Medicare Advantage ................................. None
Medigap (Supplemental Insurance) ............... None
Special Needs Plans (SNPs) ......................... None
Medicare Part D stand-alone ....................... None
Access for Infants and Mothers ................... None
Medi-Cal Managed Care .............................. HMO
Major Risk Medical Insurance/GIP ............... None
Other ...................................................... None

ANCILLARY PRODUCTS
Vision ..................................................... HMO
Chiropractic ............................................. HMO
Dental ..................................................... None
Prescription Drugs .................................... None
Long Term Health Care .............................. HMO
Life Insurance ............................................ None
Accidental Death & Dismemberment ............. None
Acupuncture ............................................. HMO
Substance Abuse ...................................... HMO
Massage Therapy ..................................... None
Durable Medical Equipment ...................... HMO
Rehabilitation ......................................... HMO
Workers’ Compensation ............................. None
Central California Alliance for Health  
(Santa Cruz-Monterey-Merced Managed Medical Care Commission)  
1600 Green Hills Road, Suite 101 • Scotts Valley, CA 95066  
Ph: (831) 430-5500 • Fax: (831) 430-5882 • www.ccah-alliance.org

**PLAN ORGANIZATION**

Parent Company/Affiliate ........................................ None  
Recent mergers or acquisitions within California ................ None  
Year founded ...................................................... 1996  
Year licensed ....................................................... 2000  
Tax status ........................................................... Non profit  
Number of employees .............................................. 488  
Health Plan Enrollment ............................................ 337,779

**PLAN-PROVIDER ARRANGEMENTS**

Model types (ranked in descending order) ................. Direct Contracting with Physicians  
Number of medical groups/IPAs ................................ 0 owned, 265 contracted  
Number of hospitals ............................................. 0 owned, 17 contracted  
Number of physicians .......................................... 0 owned, 7,861 contracted  
Number of other licensed clinicians ......................... 0 owned, 853 contracted  
Number of provider offices ................................... 0 owned, 714 contracted

**COMPENSATION METHODS**

Physicians – primary care (ranked by method) ............ Fee-For-Service, Capitation, Incentive Program  
Physicians – specialty (ranked by method) .................. Fee-For-Service, Incentive Program  
Hospitals (ranked by payment type) ......................... Discounted Charge, Per Diem, Case Rates, APR-DRG, Fee-For-Service

**PLAN PRODUCTS**

**PRODUCTS CURRENTLY OFFERED**

Individual market ................................................. None  
Small group (2–50 employees) ................................. None  
Large group (50+ employees) ................................. None  
Medicare Advantage ............................................. None  
Medi-Cal Managed Care ......................................... County Organized Health System  
Medigap (Supplemental Insurance) ......................... None  
Special Needs Plans (SNPs) .................................... None  
Medicare Part D stand-alone .................................. None  
Major Risk Medical Insurance/GIP ......................... None  
Other .......................................................... In-Home Supportive Services: HMO

**ANCILLARY PRODUCTS**

Vision ................................................................. COHS  
Chiropractic ......................................................... COHS, HMO  
Dental ................................................................. None  
Prescription Drugs ............................................... COHS, HMO  
Long Term Health Care ........................................ COHS  
Life Insurance ...................................................... None  
Accidental Death & Dismemberment ....................... None  
Acupuncture ......................................................... COHS, HMO  
Substance Abuse ................................................... HMO  
Massage Therapy ................................................ None  
Durable Medical Equipment ................................. COHS, HMO  
Rehabilitation ....................................................... None  
Workers’ Compensation ...................................... None  
Other .............................................................. None
Central Health Medicare Plan
1540 Bridgegate Drive • Diamond Bar, CA 91765
Ph: (626) 388-2390 • Fax: (626) 388-2361 • www.centralhealthplan.com

PLAN ORGANIZATION
Parent Company/Affiliate ........................ AHMC Central Health LLC
Recent mergers or acquisitions within California ......... Acquired on 1/18/2011
Year founded .................................. 2004
Year licensed .................................. 2004
Tax status .................................... For profit
Number of employees .......................... 168 full time
Health Plan Enrollment ......................... 43,033

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order) ............ Staff, Single Medical Group,
Network of Medical Groups and IPAs,
Direct Contracting with Physicians
Number of medical groups/IPAs .................... 72
Number of hospitals ................................ 111
Number of physicians ............................ 8,464
Number of other licensed clinicians ................. 644
Number of provider offices ....................... 7,743

COMPENSATION METHODS
Physicians – primary care (ranked by method) .......... Fee-For-Service, Individual Capitation,
Group Capitation
Physicians – specialty (ranked by method) ............ Fee-For-Service, Group Capitation
Hospitals (ranked by payment type) .................... Per Diem, Diagnosis-Related Group,
Case Rates, Capitation

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Medicare Advantage ............................. HMO
Special Needs Plans (SNPs) ........................ HMO

ANCILLARY PRODUCTS
Vision ............................................. HMO
Chiropractic ..................................... HMO
Dental ............................................. HMO
Prescription Drugs ............................... HMO
Acupuncture ...................................... HMO
Substance Abuse .................................. HMO
Durable Medical Equipment ..................... HMO
Rehabilitation .................................... HMO
Chinese Community Health Plan
445 Grant Ave., Suite 700 • San Francisco, CA 94108
Ph: (415) 955-8800 • Fax: (415) 955-8818 • www.cchphealthplan.com

PLAN ORGANIZATION
Parent Company/Affiliate: Chinese Hospital Association
Tax status: For profit
Year founded: 1984
Year licensed: 1985
Number of employees: 130
Health Plan Enrollment: 18,707

PLAN-PROVIDER ARRANGEMENTS
Model Types (ranked in descending order): Network of Medical Groups and Independent Practice Associations (IPAs)
Number of medical groups/IPAs: Jade Medical Group; Hill Physicians; One Medical Group
Number of hospitals: 7 contracted
Number of physicians: 5,541 contracted

COMPENSATION METHODS
Physicians—primary care (ranked by method): Fee-For-Service
Physicians—specialty (ranked by method): Fee-For-Service
Hospitals (ranked by payment type): Capitation, Per Diem, Discounted Charges, Differential by Service Type, Case Rates

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Covered California (Individual Market): HMO
Individual market: HMO
Covered California (SHOP): HMO
Small group (2–50 employees): HMO
Large group (50+ employees): HMO
Medicare Advantage: HMO
Special Needs Plans (SNPs): HMO
Active Choice: PPO

ANCILLARY PRODUCTS
Vision: HMO
Prescription Drugs: HMO
Durable Medical Equipment: HMO
Rehabilitation: HMO
Cigna HealthCare of California, Inc.

400 N. Brand Boulevard, #400 • Glendale, CA 91203
Ph: (818) 500-6262 • Fax: (818) 500-6365 • www.cigna.com/healthcare

PLAN ORGANIZATION

Parent Company/Affiliates: HealthSource, Inc./Cigna Dental Health of CA, Inc., Cigna Behavioral Health of CA, Inc. (CBH), Cigna Health & Life Insurance Company (CHLIC)

Recent mergers or acquisitions within California: None

Year founded: 1929
Year licensed: 1979
Tax status: For profit
Number of employees: In California, we have 2,049 active employees
Health Plan Enrollment: 1,004,685 total members
149,922 California HMO and POS
854,763 California PPO and Open Access Plus (OAP)

PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order): Network of Medical Groups and IPAs, Direct Contracting with Physicians

Number of medical groups/IPAs: 247 HMO; 109 OAP
Number of hospitals: 259 HMO; 267 OAP
Number of physicians: 70,730 HMO; 66,817 OAP

COMPENSATION METHODS

Physicians—primary care (ranked by method): Group Capitation, Fee-For-Service including bonus; Source: Contracting

Physicians—specialty (ranked by method): Group Capitation, Fee-For-Service including bonus; Source: Contracting

Hospitals (ranked by payment type): Per Diem, Capitation, Case Rates, Discounted Charges, Diagnosis-Related Group, and Other (Hospital Collaborative Care program); Source: Contracting

PLAN PRODUCTS

PRODUCTS CURRENTLY OFFERED

Individual market: None
Small group (2 – 50 employees): OAP, PPO
Large group (50+ employees): HMO, POS, OA, OAP, PPO
Medicare Advantage: None
Medicare Advantage Dual: None
Medigap (Supplemental Insurance): None
Special Needs Plans (SNPs): None
Medicare Part D stand-alone: None
Medicare Part D: None
Access for Infants and Mothers: None
Medi-Cal Managed Care: None
Healthy Kids: None
Major Risk Medical Insurance/GIP: None
Other: None

ANCILLARY PRODUCTS

Vision: HMO, POS, OA, OAP, PPO
Chiropractic: HMO, POS, OA, PPO
Dental: Cigna Dental HMO & PPO
Prescription Drugs: HMO, POS, OA, PPO
Long Term Health Care: CHLIC
Life Insurance: CHLIC
Accidental Death & Dismemberment: CHLIC
Acupuncture: HMO, POS, OA, PPO
Substance Abuse: CBH
Massage Therapy: HMO, POS, OA, PPO
Durable Medical Equipment: HMO, POS, OA, PPO
Rehabilitation: HMO, POS, OA, PPO
Workers’ Compensation: CHLIC
Other: International

EXECUTIVE OFFICERS

Peter B. Welch
President, Northern CA

Gene Rapisardi
President, Southern CA

Stephen Babich
CFO

Jennifer Gutzmore
Regional Medical Executive

Maricel Del Rosario, R.N.
Director of Health Services

Zula Saunders
Quality Improvement Director

Michelle Demonteverde
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Teri Lauenstein
Vice President, Network Management, Southern California

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Kathy O’Neal
Customer Service Manager

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(860) 226-2092
Community Care Health
7370 N. Palm Ave., Suite 103 • Fresno, CA 93711
Ph: (559)228-5400 • www.communitycarehealth.org

PLAN ORGANIZATION
Parent Company/Affiliate. Fresno Community Medical Centers
Recent mergers or acquisitions within California...None
Year founded. 2010
Year licensed. 2013
Tax status. For Profit
Number of employees. 10
Health Plan Enrollment. 11,500

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order). Shared Risk
Number of Medical Groups/IPAs. 0 owned, 1 contracted
Number of hospitals. 4 owned, 0 contracted
Number of physicians. 0 owned, 1,216 contracted
Number of other licensed clinicians. 0 owned, 225 contracted
Number of provider offices (unique locations). 0 owned, 645 contracted

COMPENSATION METHODS
Physicians – primary care (ranked by method). Capitation, Fee-For-Service
Physicians – specialty (ranked by method). Capitation, Cap Pool, Fee-For-Service
Hospitals (ranked by payment type). Fee-For-Service

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Covered California (Individual Market). None
Individual market. None
Small group (2–50 employees). HMO
Large group (50+ employees). HMO
Medicare Advantage. None
Medi-Cal Managed Care. None
Medigap (Supplemental Insurance). None
Special Needs Plans (SNPs). None
Medicare Part D stand-alone. None
Access for Infants and Mothers. None
Healthy Kids. None
Major Risk Medical Insurance/GIP. None
Other. None

ANCILLARY PRODUCTS
Vision. Yes
Chiropractic. None
Dental. Yes
Prescription Drugs. Yes
Long Term Health Care. None
Life Insurance. None
Accidental Death & Dismemberment. None
Acupuncture. None
Substance Abuse. None
Massage Therapy. None
Durable Medical Equipment. None
Rehabilitation. None
Workers’ Compensation. None
Other (please specify). None
Community Health Group
2420 Fenton Street, Suite 100 • Chula Vista, CA 91914
Ph: (619) 422-0422 • Fax: (619) 422-5930 • www.chgsd.com

EXECUTIVE OFFICERS
Norma Diaz  
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Scott Carroll  
Chief Financial Officer
Allan Sombillo  
Chief Information Officer
Patrick Tellez, MD,  
MPH, MSHA  
Chief Medical Officer
Ann Warren  
Associate Chief Executive Officer
Joseph Garcia  
Chief Operations Officer

EXECUTIVE STAFF
Yousaf Farook  
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Chief Legal Counsel
Elizabeth Martinez  
Compliance Officer
Alma Palafox  
Director of Claims
Nora Pintado  
Director of Member Experience
David Ritchie  
Director of Contract Administration
Manisha Sharma, MD  
Medical Director
Lavinia Smith  
Director of Case Management
Ashley Teijelo, PharmD  
Director of Pharmacy

PRIMARY CONTACT
Ann Warren  
(619) 498-6516

PLAN ORGANIZATION
Parent Company/Affiliate: None
Recent mergers or acquisitions within California: None
Year founded: 1982
Year licensed: 1985
Tax status: Non profit
Number of employees (full time/part time): 297 full time, 3 limited term full time, 7 part time, 0 per diem
Health Plan Enrollment: 260,312

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order): Network of Medical Groups and IPAs, Direct Contracts with Physicians
Number of medical groups/IPAs: 0 owned, 1 contracted
Number of hospitals: 0 owned, 18 contracted
Number of physicians: 0 owned, 3,507 contracted
Number of other licensed clinicians: 0 owned, 2,199 contracted
Number of provider offices: 0 owned, 217 contracted (pcp)

COMPENSATION METHODS
Physicians—primary care (ranked by method): Individual Capitation, Group Capitation, Fee-For-Service
Physicians—specialty (ranked by method): Fee-For-Service
Hospitals (ranked by payment type): DRG, Discounted Charges, Per Diem

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED

Individual market: None
Small group (2–50 employees): None
Large group (50+ employees): None
Medicare Advantage: None
Medigap (Supplemental Insurance): None
Special Needs Plans (SNPs): None
Medicare Part D stand-alone: None
Access for Infants and Mothers: None
Medi-Cal Managed Care: HMO
Healthy Kids: None
Major Risk Medical Insurance/GIP: None
Other: Cal MediConnect

ANCILLARY PRODUCTS

Vision: None
Chiropractic: None
Dental: None
Prescription Drugs: None
Long Term Health Care: None
Life Insurance: None
Accidental Death & Dismemberment: None
Acupuncture: None
Substance Abuse: None
Massage Therapy: None
Durable Medical Equipment: None
Rehabilitation: None
Workers’ Compensation: None
Other: None
Contra Costa Health Plan (Contra Costa County Medical Services)

595 Center Avenue, Suite 100 • Martinez, CA 94553
Ph: (925) 313-6000 • Fax: (925) 313-6002 • www.contracostahealthplan.org

EXECUTIVE OFFICERS
Sharron Mackey, MHS, MPA
CEO
Patrick Godley
CFO
Patrick Wilson
CIO

EXECUTIVE STAFF
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Medical Director
Frank Lee, J.D.
Chief Legal Counsel
Andrew Haydon, PharmD
Pharmacy Director
Vacant
Chief Operations Officer
Terri Lieder
Director of Provider Relations, Contracts, and Credentialing

Kevin Drury
Director of Quality Management
Rajiv Pramanik, M.D.
Chief Medical Informatics Officer
Pamela Lee, RN, MSN, CCM
Manager of Case Management
Vacant
Utilization Management Nurse Director

PRIMARY CONTACT
Frank Lee, J.D.
Government Relations
(925) 313-6082
Frank Lee, J.D.
Public Affairs
(925) 313-6082

PLAN ORGANIZATION
Parent Company/Affiliate
Division of Contra Costa County Health Services Dept.
Recent mergers or acquisitions within California
None
Year founded
1973
Year licensed
1973
Tax status
Non profit
Number of employees
219
Health Plan Enrollment
182,349

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order)
Staff, Direct Contracting with Physicians
Number of hospitals
1 owned, 11 contracted
Number of physicians
0 owned, 3,519 contracted
Number of other licensed clinicians
0 owned, 1,732 contracted
Number of provider offices
10 owned, 629 contracted

COMPENSATION METHODS
Physicians—primary care (ranked by method)
Fee-For-Service, Salary
Physicians—specialty (ranked by method)
Fee-For-Service, Salary
Hospitals (ranked by payment type)
Per Diem, Diagnosis-Related Group

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Covered California (Individual Market)
None
Small group (2–50 employees)
None
Large group (50+ employees)
HMO
Medicare Advantage
None
Medigap (Supplemental Insurance)
None
Special Needs Plans (SNPs)
None
Medicare Part D stand-alone
None
Access for Infants and Mothers
None
Medi-Cal Managed Care
HMO
Healthy Kids
None
Major Risk Medical Insurance/GIP
None
Other
Commercial: In-Home Support Service Workers: HMO
Public: Basic Health Care—County Indigent Program, plus Pharmacy-Only Program

ANCILLARY PRODUCTS
Vision
HMO
Chiropractic
HMO
Dental
HMO
Prescription Drugs
HMO
Long Term Health Care
None
Life Insurance
None
Accidental Death & Dismemberment
None
Acupuncture
HMO
Substance Abuse
HMO
Massage Therapy
None
Durable Medical Equipment
HMO
Rehabilitation
HMO
Workers’ Compensation
None
Other
None
Gold Coast Health Plan (Ventura County Medi-Cal Managed Care Commission)

711 Daily Drive, Suite 106 • Camarillo, CA 93010
Ph: (888) 301-1228 • Fax: (805) 437-5132 • www.goldcoasthealthplan.org

EXECUTIVE OFFICERS
Margaret Tatar
Patricia Tanquary
Interim Chief Executive Officers
Nancy Wharfield, MD
Chief Medical Officer
Kashina Bishop
Chief Financial Officer
Melissa Scrymgeour
Chief Administrative Officer
Brandy Armenta
Chief Compliance Officer

PRIMARY CONTACTS
Melissa Scrymgeour
Chief Administrative Officer
(805) 437-5540
Marlen Torres
Director, Government and Community Relations
(805) 437-5535

PLAN ORGANIZATION
Parent Company/Affiliate .......................... None
Recent mergers or acquisitions within California ........ None
Year founded ..................................... July 1, 2011
Tax status ......................................... Non profit
Number of employees ............................. 180
Health Plan Enrollment ........................... 194,013 as of January 2019

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order)
Number of Medical Groups/IPAs ......................... 5 contracted
Number of hospitals ................................... 41 (24 acute care; 17 LTACs)
Number of physicians ............................... 4,285 (378 PCPs; 3,907 specialists)
Number of other licensed clinicians ....................... 131

COMPENSATION METHODS
Physicians – primary care (ranked by method) ........... CAP/FFS
Physicians – specialty (ranked by method) ............... FFS/CAP
Hospitals (ranked by payment type) ........................ Per Diem/Case Rates

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Individual market ..................................... None
Small group (2–50 employees) ......................... None
Large group (50+ employees) .......................... None
Medicare Advantage ................................... None
Medi-Cal Managed Care .............................. Yes
Medigap (Supplemental Insurance) ...................... None
Special Needs Plans (SNPs) ........................... None
Medicare Part D stand-alone ........................... None
Access for Infants and Mothers ......................... None
Healthy Kids ........................................ None
Major Risk Medical Insurance/GIP ....................... None

ANCILLARY PRODUCTS
Vision .................................................. Yes
Chiropractic ......................................... Yes
Dental .................................................. Denti-Cal
Prescription Drugs .................................. Yes
Long Term Health Care ............................... Yes
Life Insurance ....................................... None
Accidental Death & Dismemberment ..................... None
Acupuncture ......................................... None
Substance Abuse ..................................... Carve Out
Massage Therapy .................................... None
Durable Medical Equipment .......................... Yes
Rehabilitation ....................................... Yes
Workers’ Compensation ............................. None
Other .................................................. Behavioral Health
Health Net
21281 Burbank Blvd • Woodland Hills, CA 91367
Ph: (818) 676-6775 • Fax: (818) 676-6992 • www.healthnet.com

PLAN ORGANIZATION
Parent Company/Affiliate: Centene Corp.
Recent mergers or acquisitions within California: WellCare Health Plans
Year founded: 1979
Year licensed: 1979
Tax status: For profit
Number of employees: 2,800
Health Plan Enrollment: 3 million

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order): Network of Medical Groups or IPAs, Direct Contracting with Physicians
Number of medical groups/IPAs: 0 owned, 182 contracted
Number of hospitals: 0 owned, 319 contracted
Number of physicians: 0 owned, 66,000 contracted

COMPENSATION METHODS
Physicians—primary care (ranked by method): Group Capitation, Other (RBRVS), Lesser of: Percent of Charges, Fee Schedule
Physicians—specialty (ranked by method): Group Capitation, Other (RBRVS), Lesser of: Percent of Charges, Fee Schedule
Hospitals (ranked by payment type): Per Diem, Capitation, Discounted Charges, Lesser of: Percent of Charges, Fee Schedule, DRG

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Covered California (Individual Market): HMO, EPO, HSP, PPO
Individual market: HMO, PPO, EPO, HSP
Covered California (SHOP): PPO, EPO
Small group (2–100 employees): HMO, PPO, HSP
Large group (100+ employees): HMO, PPO, POS, EPO, Indemnity, EOA
Employer Group: Medicare Advantage and Medicare Supplement/Medicare COB plans
Medicare Advantage: HMO/MMP
Medigap (Supplemental Insurance): Medicare Supplement
Special Needs Plans (SNPs): HMO
Medi-Cal Managed Care: HMO
Major Risk Medical Insurance/GIP: None
Other: Mental Health/Employee Assistance Program (EAP) (through MHN)

ANCILLARY PRODUCTS
Vision: HMO, PPO
Chiropractic: HMO, PPO, POS, EPO, HSP
Dental: HMO, PPO, Indemnity
Prescription Drugs: HMO, PPO, Medicare Advantage (through WellCare PDP)
Long Term Health Care: None
Life Insurance: Group Term Life
Accidental Death & Dismemberment: In combination with Group Term Life
Acupuncture: HMO, PPO, POS, EPO, HSP
Substance Abuse: HMO, PPO, POS, EPO, HSP
Durable Medical Equipment: HMO, PPO, POS, EPO, HSP
Rehabilitation: HMO, PPO, POS, EPO, HSP
Workers’ Compensation: None
EXECUTIVE STAFF
Amy Y. Shin
Chief Executive Officer
Lakshmi Dhanvantari, MD
Chief Medical Officer
Cheron Vail
Chief Information Officer
Michelle Tetreault
Chief Financial Officer
Sunny Cooper
Chief Compliance Officer
Evert Hendrix
Chief People Officer

PRIMARY CONTACT
Sunny Cooper
Chief Compliance Officer
(209) 933-3611

PLAN ORGANIZATION
Parent Company/Affiliate ................................. None
Recent mergers or acquisitions within California ........ None
Year founded ............................................. 1995
Year licensed ............................................. 1996
Tax status .................................................. Non profit
Number of employees ..................................... 345 full time
Health Plan Enrollment ................................. 332,814

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order) .......... Direct Contracting with Physicians,
Network of Medical Groups and IPAs,
Direct Contracts with Providers
Number of medical groups ............................. 0 owned, 69 contracted
Number of hospitals ...................................... 0 owned, 16 contracted
Number of physicians ................................... 0 owned, 1,075 (352 PCPs + 723 specialists)

COMPENSATION METHODS
Physicians—primary care (ranked by method) .......... Individual Capitation, Group Capitation,
Capitation, FFS
Physicians—specialty (ranked by method) ............. Fee-For-Service
Hospitals (ranked by payment type) ..................... Per Diem, APR-DRG

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Individual market .......................................... None
Small group (2 – 50 employees) ........................ None
Large group (50+ employees) .......................... None
Medicare Advantage ..................................... None
Medigap (Supplemental Insurance) ..................... None
Special Needs Plans (SNPs) ............................ None
Medicare Part D stand-alone ............................ None
Access for Infants and Mothers ......................... None
Medi-Cal Managed Care ................................. HMO
Healthy Kids ............................................. None
Major Risk Medical Insurance/GIP .................... None
Other ...................................................... None

ANCILLARY PRODUCTS
Vision ............................................................ None
Chiropractic .................................................. None
Dental .......................................................... None
Prescription Drugs ........................................ None
Long Term Health Care .................................. None
Life Insurance .............................................. None
Accidental Death & Dismemberment ................. None
Acupuncture ............................................... None
Substance Abuse ......................................... None
Massage Therapy ....................................... None
Durable Medical Equipment ............................ None
Rehabilitation .............................................. None
Workers’ Compensation .................................. None
Health Plan of San Mateo (San Mateo Health Commission)

801 Gateway Blvd, Suite 100 • So. San Francisco, CA 94080
Ph: (650) 616-0050 • Fax: (650) 616-0060 • www.hpsm.org

EXECUTIVE OFFICER
Maya Altman
Chief Executive Officer
Pat Curran
Deputy Chief Executive Officer

EXECUTIVE STAFF
Trent Ehrgood
Chief Financial Officer
Ian Johansson
Chief Compliance Officer
Dr. Richard Moore
Interim Chief Medical Officer
Eben Yong
Chief Information Officer
Chris Baughman
Chief Performance Officer
Vicki Simpson
Chief Human Resources Officer

PRIMARY CONTACT
Ian Johansson
Chief Compliance Officer
(650) 616-0050

PLAN ORGANIZATION
Parent Company/Affiliate ................................... None
Recent mergers or acquisitions within California ........... None
Year founded ...................................................... 1986
Year licensed ...................................................... 1987
Tax status ......................................................... Non profit
Number of employees ....................................... 299 full time
Health Plan Enrollment ..................................... 137,732

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order) ................... Network of Medical Groups and IPAs,
Direct Contracting with Physicians
Number of hospitals .......................................... 0 owned, 14 contracted
Number of physicians ....................................... 0 owned, 4,023 contracted
Number of provider offices .................................. 0 owned, 894 contracted

COMPENSATION METHODS
Physicians—primary care (ranked by method) ............. Fee-For-Service and Capitation,
depending on line of business
Physicians—specialty (ranked by method) .................. Fee-For-Service
Hospitals (ranked by payment type) ....................... DRG, APC, Per Diem, and Fee-For-Service,
depending on hospital and line of business

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Individual market .............................................. None
Small group (2 – 50 employees) ............................. None
Large group (50+ employees) ............................... None
Medicare Advantage ........................................ None
Medigap (Supplemental Insurance) ....................... None
Medicare-Medicaid Plan ................................... HMO
Medicare Part D stand-alone ............................... None
Access for Infants and Mothers ........................... None
Medi-Cal Managed Care ................................... HMO
Major Risk Medical Insurance/GIP ....................... None
Other ................................................................. Public: In-Home Supportive Service
Workers in San Mateo: HMO
Third Party Administrator for County Indigent Programs

ANCILLARY PRODUCTS
Vision ................................................................. HMO
Chiropractic ..................................................... HMO
Dental ............................................................... None
Prescription Drugs ............................................ HMO
Long-term Health Care ..................................... HMO
Life Insurance .................................................... None
Accidental Death & Dismemberment ...................... None
Acupuncture ..................................................... HMO
Substance Abuse .............................................. HMO
Massage Therapy ............................................ None
Durable Medical Equipment ................................ HMO
Rehabilitation .................................................... HMO
Workers’ Compensation .................................... None
Other ................................................................. None
Heritage Provider Network
8510 Balboa Boulevard, Suite 285 • Northridge, CA 91325
Ph: (818) 654-3461 • Fax: (818) 654-3460 • www.heritageprovidernetwork.com

PLAN ORGANIZATION
Parent Company/Affiliate ........................................ None
Recent mergers or acquisitions within California ............. 0
Year founded ......................................................... 1996
Year licensed ......................................................... 1997
Tax status ............................................................... For profit
Number of employees ............................................. 4,163 full time
Health Plan Enrollment ........................................... N/A

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order) ..................... Network of Medical Groups and IPAs,
Direct Contracting with Physicians
Number of medical groups ....................................... 9 owned, 0 contracted
Number of IPAs ...................................................... 9 owned, 2 contracted
Number of hospitals ............................................... 165 contracted
Number of PCP, Specialists ...................................... 2,937 PCPs, 6,839 Specialists
Number of physicians ............................................. 377 owned (salaried)
Number of provider offices ..................................... 78 contracted

COMPENSATION METHODS
Physicians-primary care (ranked by method) ................. Other (Fee schedule), Group Capitation,
Individual Capitation, Salary
Physicians-specialty (ranked by method) ...................... Other (Fee schedule), Group Capitation
Hospitals (ranked by payment type) .......................... Per Diem, Case Rates, Discount Charges

PLAN PRODUCTS
PRODUCTS CURRENTLY SERVED
Individual market ................................................. HMO, PPO
Small group (2–50 employees) enrollment .................... HMO
Large group (50+ employees) enrollment ...................... HMO, POS
Medicare Advantage ............................................. HMO, Supplemental, FFS
Medi-Cal Managed Care ......................................... HMO, FFS
Medigap (Supplemental Insurance) .......................... None
Special Needs Plans (SNPs) ..................................... HMO
Medicare Part D stand-alone ................................ None
Access for Infants and Mothers ............................... None
Healthy Kids ......................................................... HMO
Major Risk Medical Insurance/GIP ........................ PPO, FFS
Other ................................................................. None

ANCILLARY PRODUCTS
Vision ................................................................. None
Chiropractic ......................................................... None
Dental ................................................................. None
Prescription Drugs .............................................. None
Long Term Health Care ........................................ None
Life Insurance ...................................................... None
Accidental Death & Dismemberment .......................... None
Acupuncture ....................................................... None
Substance Abuse ................................................ None
Massage Therapy ............................................... None
Durable Medical Equipment ................................. None
Rehabilitation ...................................................... None
Workers’ Compensation ....................................... FFS Contract
Other ................................................................. Industrial Physical, Champus
Inland Empire Health Plan
10801 Sixth Street, Suite 120 • Rancho Cucamonga, CA 91730
Ph: (909) 890-2000 • Fax: (909) 890-2019 • www.iehp.org

EXECUTIVE OFFICER
Jarrod McNaughton, MBA, FACHE
Chief Executive Officer

EXECUTIVE STAFF
Michael Deering, MBA
Chief Information Officer
Keenan Freeman, MBA
Chief Financial Officer
Karen G. Hansberger, MD
Chief Medical Officer
Kurt Hubler, MPH
Chief Network Officer
Janet Nix, EdD
Chief Organizational Development Officer
Susie White, MBA
Chief Operating Officer

PRIMARY CONTACT
Victoria Ostermann
Government Relations/Public Affairs
(909) 890-4430

PLAN ORGANIZATION
Parent Company/Affiliate
None
Recent mergers or acquisitions within California
None
Year founded
1994
Year licensed
1996
Tax status
Not-for-profit
Number of employees
2,236 as of 01/13/2020
Health Plan Enrollment
1,228,627 as of 01/13/2020

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order)
Network of IPAs and Direct Physician Contracting
Number of IPAs
15 contracted as of 01/13/2020
Number of hospitals
41 contracted as of 01/13/2020
Number of physicians
3,684 contracted as of 01/13/2020
Number of other licensed clinicians
2,938 contracted as of 01/13/2020
Number of provider offices
3,439 contracted as of 01/13/2020

COMPENSATION METHODS
Physicians—primary care (ranked by method)
Individual Capitation, Fee-For-Service
Physicians—specialty (ranked by method)
Fee-For-Service
Hospitals (ranked by payment type)
Per Diem, Diagnosis-Related Group

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Individual market
None
Small group (2–50 employees)
None
Large group (50+ employees)
None
Medicare Advantage
None
Medigap (Supplemental Insurance)
None
Special Needs Plans (SNPs)
None
Medicare Part D stand-alone
None
Access for Infants and Mothers
None
Medi-Cal Managed Care
HMO
Major Risk Medical Insurance/GIP
None
Other (Medicare-Medicaid Plan)
HMO

ANCILLARY PRODUCTS
Vision
None
Chiropractic
None
Dental
None
Prescription Drugs
None
Long Term Health Care
None
Life Insurance
None
Accidental Death & Dismemberment
None
Acupuncture
None
Substance Abuse
None
Massage Therapy
None
Durable Medical Equipment
None
Rehabilitation
None
Workers’ Compensation
None
Other
None
Inter Valley Health Plan
300 South Park Avenue • Pomona, CA 91769-6002
Ph: (909) 623-6333 • Fax: (909) 397-9039 • www.ivhp.com

PLAN ORGANIZATION
Parent Company/Affiliate .................................. None
Recent mergers or acquisitions within California ........ None
Year founded ............................................. 1979
Year licensed ............................................. 1979
Tax status ................................................. Non profit
Number of employees ................................. 120 full time
Health Plan Enrollment ................................ 22,600 (Medicare only)

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order) ............... Network of Medical Groups and IPAs
Number of medical groups/IPAs ........................ 0 owned, 14 contracted
Number of hospitals .................................... 0 owned, 50 contracted

COMPENSATION METHODS
Physicians—primary care (ranked by method) .......... Group Capitation
Hospitals (ranked by payment type) .................. Capitation, Per Diem

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Medicare Advantage ................................. HMO

ANCILLARY PRODUCTS
Vision .................................................. Yes
Chiropractic ........................................... Yes
Dental ................................................. Yes
Prescription Drugs ................................. Yes
Substance Abuse ................................. Yes
Durable Medical Equipment .................. Yes
Rehabilitation ................................. Yes
Kaiser Permanente (Kaiser Foundation Health Plan, Inc.)

Northern California Region • 1950 Franklin Street, 20th Floor • Oakland, CA 94612
Ph: (510) 987-1000 • Fax: (510) 987-4303

Southern California Region • 393 East Walnut Street • Pasadena, CA 91188
Ph: (626) 405-5000 • Fax: (626) 405-2583
www.kaiserpermanente.org

PLAN ORGANIZATION

Parent Company ........................................ None
Recent mergers or acquisitions within California .......... None
Year founded ............................................. 1945
Year licensed ............................................. 1977
Tax status .................................................. Non profit
Number of employees .................................... 156,878
Health Plan Enrollment .................................... 11,984,168 Nationally
........................................................................ 4,308,052 Northern California
........................................................................ 4,534,992 Southern California

PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order) ................. Group Model HMO
Number of medical groups/IPAs .......................... 0 owned, 2 exclusive contracts (TPMG, SCPMG)
Number of hospitals ...................................... 36 owned, 13 Plan contracted
Number of physicians ...................................... 19,718 TPMG & SCPMG, 2,599 contracted
Number of other licensed clinicians ..................... 7,445 TPMG & SCPMG, 2,622 contracted

COMPENSATION METHODS

Physicians—primary care (ranked by method) ............. Group Capitation
Physicians—specialty (ranked by method) ................. Group Capitation
Hospitals (ranked by payment type) ....................... Cost Reimbursement (Kaiser)
Discounted Charges, Per Diem, Case Rates (non-Kaiser)

PLAN PRODUCTS

PRODUCTS CURRENTLY OFFERED

Covered California (Individual Market) .................. HMO
Individual market ......................................... HMO, Other
Covered California (SHOP) .............................. HMO, Other
Small group (2–100 employees) .......................... HMO, PPO, Other
Large group (101+ employees) ............................ HMO, PPO, Other
Medicare Advantage ................................. HMO (with and without Part D)
Special Needs Plans (SNPs) .............................. HMO
Medi-Cal Managed Care ................................. HMO
Major Risk Medical Insurance ........................... HMO
Other ........................................................ HMO

ANCILLARY PRODUCTS

Vision ........................................................... HMO, PPO, POS
Chiropractic ............................................... HMO, PPO, POS
Dental ......................................................... HMO, PPO, Other
Prescription Drugs ....................................... HMO, PPO, POS
Acupuncture ............................................... HMO, PPO, POS
Substance Abuse ......................................... HMO, PPO, POS
Durable Medical Equipment ............................ HMO, PPO, POS
Rehabilitation .............................................. HMO, PPO, POS
Workers’ Compensation .............................. Injury Care and Occupational Health and Safety Services
Kern Family Health Care (Kern Health Systems)
9700 Stockdale Highway • Bakersfield, CA 93311
Ph: (661) 664-6000 • Fax: (661) 664-5178 • www.kernfamilyhealthcare.com

PLAN ORGANIZATION
Parent Company/Affiliate ................................ None
Recent mergers or acquisitions within California .......... None
Year founded ................................................. 1994
Year licensed ................................................ 1996
Tax status ................................................... Non profit
Number of employees ....................................... 397 full time
Health Plan Enrollment ..................................... 250,165 (Medi-Cal)

PLAN-PROVIDER ARRANGEMENTS
Number of hospitals ........................................ 0 owned, 17 contracted
Number of physicians ..................................... 0 owned, 1,098 contracted
Number of other licensed clinicians ....................... 0 owned, 561 contracted
Number of provider offices ................................ 0 owned, 516 contracted

COMPENSATION METHODS
Physicians—primary care (ranked by method) .............. Fee-For-Service
Physicians—specialty (ranked by method) .................. Fee-For-Service
Hospitals (ranked by payment type) ......................... Fee-For-Service

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Individual market ........................................... None
Small group (2–50 employees) ............................ None
Large group (50+ employees) ............................. None
Medicare Advantage ....................................... None
Medigap (Supplemental Insurance) ....................... None
Special Needs Plans (SNPs) .............................. None
Medicare Part D stand-alone .............................. None
Access for Infants and Mothers .......................... None
Medi-Cal Managed Care ................................. HMO
Healthy Kids ................................................. None
Major Risk Medical Insurance/GIP ...................... None
Other .......................................................... None

ANCILLARY PRODUCTS
Vision ......................................................... None
Chiropractic .................................................. None
Dental ........................................................ None
Prescription Drugs ......................................... None
Long Term Health Care .................................... None
Life Insurance .............................................. None
Accidental Death & Dismemberment ...................... None
Acupuncture .................................................. None
Substance Abuse .......................................... None
Massage Therapy ........................................ None
Durable Medical Equipment .............................. None
Rehabilitation ................................................ None
Workers’ Compensation ................................ None
Other .......................................................... None
L.A. Care Health Plan (Local Initiative Health Authority for Los Angeles County)

1055 W 7th Street, 10th Floor • Los Angeles, CA 90017
Ph: (213) 694-1250 • Fax: (213) 694-1246 • www.lacare.org

EXECUTIVE OFFICERS
John Baackes
Chief Executive Officer
Richard Seidman, MD
Chief Medical Officer
Marie Montgomery
Chief Financial Officer
Dino Kasdagly
Chief Operations Office
Augustavia Haydel, Esq.
General Counsel
Terry Brown
Chief of Human Resources
Tom MacDougall
Chief Information Officer
Noah Paley
Chief of Staff
Linda Greenfeld
Chief Product Officer

PLAN ORGANIZATION
Parent Company/Affiliate ........................................ None
Recent mergers or acquisitions within California .......... None
Year founded .................................................. 1994
Year licensed .................................................. 1997
Tax status ...................................................... Not-for-profit
Number of employees ........................................ 1,979
Health Plan Enrollment ....................................... 2,200,000

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order) .................. Network of Medical Groups and IPA’s Plan
Partner/Delegated; Direct Contracting
with Physicians
Number of medical groups/IPAs .................... 0 owned, 63 contracted
Number of hospitals ................................. 0 owned, 75 contracted
Number of other licensed clinicians ................ 0 owned, 5,905 contracted
Number of physicians ............................ 0 owned, 17,857 contracted
Number of provider offices .................. 0 owned, 74,333 contracted

COMPENSATION METHODS
Physicians – primary care (ranked by method) .... Group Capitation, Fee-For-Service
Physicians – specialty (ranked by method)........ Group Capitation, Fee-For-Service
Hospitals (ranked by payment type) ............. Per Diem, Diagnosis Related Groups,
Capitation, Case Rates, Discount Charges,
Differential by Service Type

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Covered California (Individual Market) .............. HMO
Individual market ........................................ None
Small group (2 – 50 employees) ...................... None
Large group (50+ employees) ......................... None
Medicare Advantage ................................ HMO
Medigap (Supplemental Insurance) ................. None
Medicare Part D stand-alone ......................... None
Access for Infants and Mothers .................... None
Medi-Cal Managed Care .............................. HMO
Major Risk Medical Insurance/GIP ............. None
Other ........................................................ None

ANCILLARY PRODUCTS
Vision ......................................................... None
Chiropractic ............................................... None
Dental ....................................................... None
Prescription Drugs ...................................... None
Long Term Health Care ............................... None
Life Insurance ........................................... None
Accidental Death & Dismemberment ............. None
Acupuncture ............................................. None
Substance Abuse ....................................... None
Massage Therapy ...................................... None
Durable Medical Equipment ....................... None
Rehabilitation ............................................ None
Workers’ Compensation ............................. None
Other ........................................................ None
Molina Healthcare of California
200 Oceangate, Suite 100 • Long Beach, CA 90802
Ph: (800) 526-8196 • Fax: (562) 499-6170 • www.molinahealthcare.com

PLAN ORGANIZATION
Parent Company/Affiliate: Molina Healthcare, Inc.
Recent mergers or acquisitions within California: None
Year founded: 1980
Year licensed: 1994
Tax status: For profit
Number of employees: 493 full time
Health Plan Enrollment: 3,352,679 National
567,032 California

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order): Network of Medical Groups and IPAs,
Direct Contracting with Physicians, Staff
Number of medical groups/IPAs: 72 contracted
Number of hospitals: 135 contracted
Number of physicians: 22,133 contracted
Number of other licensed clinicians: 2,949 contracted
Number of provider offices: 14,503 contracted

COMPENSATION METHODS
Physicians—primary care (ranked by method): Group Capitation, Individual Capitation,
Salary, Fee-For-Service
Physicians—specialty (ranked by method): Fee-For-Service, Capitation
Hospitals (ranked by payment type): Per Diem, Capitation

PLAN PRODUCTS

PRODUCTS CURRENTLY OFFERED
Covered California (Individual Market): HMO
Individual market: None
Small group (2–50 employees): None
Large group (50+ employees): None
Medicare Advantage: HMO
Medigap (Supplemental Insurance): None
Special Needs Plans (SNPs): None
Medicare Part D stand-alone: None
Medi-Cal Managed Care: HMO
Healthy Kids: None
Major Risk Medical Insurance/GIP: None

ANCILLARY PRODUCTS
Vision: None
Chiropractic: None
Dental: None
Prescription Drugs: None
Long Term Health Care: None
Life Insurance: None
Accidental Death & Dismemberment: None
Acupuncture: None
Substance Abuse: None
Massage Therapy: None
Durable Medical Equipment: None
Rehabilitation: None
Workers’ Compensation: None
On Lok Lifeways* (On Lok Senior Health Services)
1333 Bush Street • San Francisco, CA 94109
Ph: (415) 292-8888 • Fax: (415) 292-8745 • www.OnLok.org

EXECUTIVE OFFICERS
Grace Li
Chief Executive Officer
Gary Campanella
CFO
Jay Luxenberg, MD
Chief Medical Officer
David Nolan
Chief Operating Officer
Eileen Kunz
Chief of Government Affairs and Compliance

PRIMARY CONTACTS
Eileen Kunz
Government Relations
(415) 292-8722
Tammie Pitkin
Director of Health Plan Services
(408) 795-3987

PLAN ORGANIZATION
Parent Company/Affiliate: On Lok, Inc.
Recent mergers or acquisitions within California: None
Year founded: 1971
Year licensed: 1999
Tax status: Non profit
Number of employees: 865
Health Plan Enrollment: 1,571

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order): Staff Model
Number of medical groups/IPAs: 0 owned, 57 contracted
Number of hospitals: 0 owned, 11 contracted
Number of physicians: 20 employed, 360 contracted
Number of other licensed clinicians: 0 owned, 21 contracted
Number of provider offices: 9 owned, 180 contracted

COMPENSATION METHODS
Physicians—primary care (ranked by method): Employed
Physicians—specialty (ranked by method): Fee-For-Service
Hospitals (ranked by payment type): Fee-For-Service

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Individual market: None
Small group (2–50 employees): None
Large group (50+ employees): None
Medicare Advantage: None
Medigap (Supplemental Insurance): None
Special Needs Plans (SNPs): None
Medicare Part D stand-alone: None
Access for Infants and Mothers: None
Medi-Cal Managed Care: None
Healthy Kids: None
Major Risk Medical Insurance/GIP: None
Other: PACE: HMO

ANCILLARY PRODUCTS
Vision: None
Chiropractic: None
Dental: None
Prescription Drugs: None
Long Term Health Care: None
Life Insurance: None
Accidental Death & Dismemberment: None
Acupuncture: None
Substance Abuse: None
Massage Therapy: None
Durable Medical Equipment: None
Rehabilitation: None
Workers’ Compensation: None
Other: None

*2019 MEMBERSHIP DIRECTORY PROFILE (NOT UPDATED)
Oscar Health Plan of California
12777 West Jefferson Blvd., 1st Floor, Suite 100, Bld. D • Los Angeles, CA 90066
Ph: (855) OSCAR-55 • Fax: (844) 965-9053 • www.hioscar.com

PLAN ORGANIZATION
Parent Company/Affiliate .................................. Oscar Insurance Corp.
Recent mergers or acquisitions within California ........ None
Year founded ................................................. 2015
Year licensed .................................................. 2016
Tax status ....................................................... For Profit

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Covered California (Individual Market) .................. EPO
Individual market ............................................. EPO
Small group (1–100 employees) ......................... EPO
Large group (101+ employees) ....................... None
Medicare Advantage ........................................ None
Medi-Cal Managed Care ................................. None
Medigap (Supplemental Insurance) ..................... None
Special Needs Plans (SNPs) ............................... None
Medicare Part D stand-alone ......................... None
Access for Infants and Mothers ........................ None
Healthy Kids ............................................... None
Major Risk Medical Insurance/GIP .................. None
Other ............................................................ None

ANCILLARY PRODUCTS
Vision ......................................................... None
Chiropractic .................................................. None
Dental ............................................................ None
Prescription Drugs .......................................... None
Long Term Health Care ...................................... None
Life Insurance ................................................ None
Accidental Death & Dismemberment ..................... None
Acupuncture ................................................... None
Substance Abuse ............................................. None
Massage Therapy ........................................... None
Durable Medical Equipment .............................. None
Rehabilitation ............................................... None
Workers’ Compensation ................................. None
Other (please specify) ...................................... None
Partnership HealthPlan of California
4665 Business Center Drive • Fairfield, CA 94534
Ph: (707) 863-4100 • Fax: (707) 863-4117 • www.partnershiphp.org

PLAN ORGANIZATION
Parent Company/Affiliate: None
Recent mergers or acquisitions within California: None
Year founded: 1994
Year licensed: 2005
Tax status: Non profit
Number of employees: 805
Health Plan Enrollment: 543,780

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order): Direct Contracting with Physicians, Network of Medical Groups
Number of medical groups/IPAs: 0 owned, 43 contracted
Number of hospitals: 0 owned, 82 contracted
Number of physicians: 0 owned, 11,892 contracted
Number of other licensed clinicians: 0 owned, 3,898 contracted
Number of provider offices: 0 owned, 1,349 contracted

COMPENSATION METHODS
Physicians—primary care (ranked by method): Individual and Group Capitation, Fee-For-Service
Physicians—specialty (ranked by method): Fee-For-Service, Individual Capitation, Group Capitation
Hospitals (ranked by payment type): Per Diem, Capitation, Diagnosis-Related Group

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Individual market: None
Small group (2–50 employees): None
Large group (50+ employees): None
Medicare Advantage: None
Medigap (Supplemental Insurance): None
Special Needs Plans (SNPs): None
Medicare Part D stand-alone: None
Access for Infants and Mothers: None
Medi-Cal Managed Care: HMO
Healthy Kids: None
Major Risk Medical Insurance/GIP: None
Other: None

ANCILLARY PRODUCTS
Vision: HMO
Chiropractic: HMO
Dental: HMO
Prescription Drugs: HMO
Long Term Health Care: HMO
Life Insurance: None
Accidental Death & Dismemberment: None
Acupuncture: HMO
Substance Abuse: HMO
Massage Therapy: HMO
Durable Medical Equipment: HMO
Rehabilitation: HMO
Workers’ Compensation: None
Other: None
## San Francisco Health Plan (San Francisco Health Authority)

50 Beale Street • San Francisco, CA 94105  
Ph: (415) 547-7818 • Fax: (415) 615-6435 • www.sfhp.org

### PLAN ORGANIZATION

<table>
<thead>
<tr>
<th>Parent Company/Affiliate</th>
<th>None</th>
</tr>
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<tbody>
<tr>
<td>Recent mergers or acquisitions within California</td>
<td>None</td>
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<tr>
<td>Year founded</td>
<td>1997</td>
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<tr>
<td>Year licensed</td>
<td>1996</td>
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<tr>
<td>Tax status</td>
<td>Non profit/Public Agency</td>
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<tr>
<td>Number of employees</td>
<td>341 full time</td>
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<tr>
<td>Health Plan Enrollment</td>
<td>138,359</td>
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</tbody>
</table>

### PLAN-PROVIDER ARRANGEMENTS

<table>
<thead>
<tr>
<th>Model types (ranked in descending order)</th>
<th>Network of Medical Groups and IPAs, Staff (Kaiser)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Number of medical groups/IPAs</td>
<td>0 owned, 9 contracted</td>
</tr>
<tr>
<td>Number of hospitals</td>
<td>0 owned, 8 contracted</td>
</tr>
<tr>
<td>Number of physicians</td>
<td>0 owned, over 4,000 contracted (PCP &amp; Specialists)</td>
</tr>
<tr>
<td>Number of other licensed clinicians</td>
<td>0 owned, 381 contracted (Mid-Level providers)</td>
</tr>
<tr>
<td>Number of provider offices</td>
<td>0 owned, over 600 contracted (PCP sites)</td>
</tr>
</tbody>
</table>

### COMPENSATION METHODS

Physicians—primary care (ranked by method) | Group Capitation, Fee-For-Service |
Physicians—specialty (ranked by method) | Group Capitation, Fee-For-Service |
Hospitals (ranked by payment type) | Capitation, Fee-For-Service |

### PLAN PRODUCTS

#### PRODUCTS CURRENTLY OFFERED

<table>
<thead>
<tr>
<th>Individual market</th>
<th>None</th>
</tr>
</thead>
<tbody>
<tr>
<td>Small group (2–50 employees)</td>
<td>None</td>
</tr>
<tr>
<td>Large group (50+ employees)</td>
<td>None</td>
</tr>
<tr>
<td>Medicare Advantage</td>
<td>None</td>
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<tr>
<td>Medi-Cal Managed Care</td>
<td>HMO</td>
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<tr>
<td>Medigap (Supplemental Insurance)</td>
<td>None</td>
</tr>
<tr>
<td>Special Needs Plans (SNPs)</td>
<td>None</td>
</tr>
<tr>
<td>Medicare Part D stand-alone</td>
<td>None</td>
</tr>
<tr>
<td>Access for Infants and Mothers</td>
<td>None</td>
</tr>
<tr>
<td>Healthy Kids</td>
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</tr>
<tr>
<td>Major Risk Medical Insurance/GIP</td>
<td>None</td>
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<tr>
<td>Other</td>
<td>Healthy Workers: HMO</td>
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#### ANCILLARY PRODUCTS

<table>
<thead>
<tr>
<th>Vision</th>
<th>None</th>
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<tbody>
<tr>
<td>Chiropractic</td>
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<td>Prescription Drugs</td>
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</tr>
<tr>
<td>Long Term Health Care</td>
<td>None</td>
</tr>
<tr>
<td>Life Insurance</td>
<td>None</td>
</tr>
<tr>
<td>Accidental Death &amp; Dismemberment</td>
<td>None</td>
</tr>
<tr>
<td>Acupuncture</td>
<td>None</td>
</tr>
<tr>
<td>Substance Abuse</td>
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<td>Massage Therapy</td>
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<td>Durable Medical Equipment</td>
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<td>Rehabilitation</td>
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<tr>
<td>Workers’ Compensation</td>
<td>None</td>
</tr>
<tr>
<td>Other</td>
<td>None</td>
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</tbody>
</table>
Santa Clara Family Health Plan (Santa Clara County Health Authority)

6201 San Ignacio Avenue • San José, CA 95119
Ph: (408) 376-2000 • Fax: (408) 376-2191 • www.scfhp.com

PLAN ORGANIZATION
Parent Company/Affiliate ........................................ None
Recent mergers or acquisitions within California ................ None
Year founded ..................................................... 1995
Year licensed ..................................................... 1997
Tax status ......................................................... Non profit
Number of employees ........................................... 272
Health Plan Enrollment ........................................... 246,184

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order) ........................ Network of Medical Groups and IPAs, Direct Contracting with Physicians
Number of medical groups/IPAs ................................ 0 owned, 8 contracted
Number of hospitals ............................................... 0 owned, 9 contracted
Number of physicians ............................................. 0 owned, 3,952 contracted (PCPs & Specialists)
Number of Other Licensed Clinicians ............................ 0 owned, 568 contracted (Mid-level and Ancillary Providers)
Number of Provider Offices ...................................... 0 owned, 196 contracted (PCP sites)

COMPENSATION METHODS
Physicians—primary care (ranked by method) .................... Medical Group Capitation, Fee-For-Service
Physicians—specialty (ranked by method) ........................ Medical Group Capitation, Fee-For-Service
Hospitals (ranked by payment type) .............................. Medicare Methodology, Medi-Cal Methodology, Per Diem

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Individual market ..................................................... None
Small group (2–50 employees) ................................... None
Large group (50+ employees) .................................... None
Medicare Advantage .............................................. None
Medi-Cal Managed Care ........................................... HMO
Medigap (Supplemental Insurance) ................................ None
Special Needs Plans (SNPs) ....................................... None
Medicare Part D stand-alone ..................................... None
Access for Infants and Mothers .................................. None
Healthy Kids ....................................................... None
Major Risk Medical Insurance/GIP ............................... None
Other ................................................................. HMO (Cal MediConnect)

ANCILLARY PRODUCTS
Vision ................................................................. None
Chiropractic .......................................................... None
Dental ................................................................. None
Prescription Drugs .................................................. None
Long Term Health Care ........................................... None
Life Insurance ....................................................... None
Accidental Death & Dismemberment ............................... None
Acupuncture .......................................................... None
Substance Abuse .................................................... None
Massage Therapy ................................................... None
Durable Medical Equipment ....................................... None
Rehabilitation ....................................................... None
Workers’ Compensation ........................................... None
Other ................................................................. None
SCAN Health Plan
3800 Kilroy Airport Way, Suite 100 • Long Beach, CA 90806
Ph: (562) 989-5100 • Fax: (562) 989-5200 • www.scanhealthplan.com

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Nancy Monk
Chief Operations Officer
Janet Kornblatt
General Counsel
Vinod Mohan
Chief Financial Officer

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Public, Government and
Community Affairs
Eve Gelb
Senior Vice President,
Health Care Services
David Milligan
Senior Vice President,
National Sales
Sherry Stanislaw
General Manager,
Officer
Romilla Batra, M.D.
Chief Medical Officer
Josh Goode
Chief Information Officer
Andrew Whitelock
Chief Risk Executive
Sharon Jhawar
Corporate Vice President,
Chief Pharmacy Officer
Ginette Hawkins
VP, Compliance Officer

PRIMARY CONTACT
Adrienne Morrell
Government Relations
(202) 349-9008

PLAN ORGANIZATION
Parent Company/Affiliate: SCAN Group
Recent mergers or acquisitions within California: None
Year founded: 1977
Year licensed: 1985
Tax status: Non profit
Number of employees: 1,195 full time, 78 part time
Health Plan Enrollment: 204,784

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order): Network of Medical Groups and IPAs
Number of medical groups/IPAs: 0 owned, 40 medical groups/318 IPAs contracted
Number of hospitals: 0 owned, 108 contracted

COMPENSATION METHODS
Physicians—primary care (ranked by method): Group Capitation
Physicians—specialty (ranked by method): Group Capitation
Hospitals (ranked by payment type): Per Diem, Diagnosis-Related Group, Capitation

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Individual market: None
Small group (2–50 employees): None
Large group (50+ employees): None
Medicare Advantage: HMO
Medigap (Supplemental Insurance): None
Special Needs Plans (SNPs): HMO
Medicare Part D stand-alone: None
Access for Infants and Mothers: None
Medi-Cal Managed Care: HMO
Healthy Kids: None
Major Risk Medical Insurance/GIP: None
Other: None

ANCILLARY PRODUCTS
Vision: HMO
Chiropractic: HMO
Dental: HMO
Prescription Drugs: HMO
Long Term Health Care: HMO
Life Insurance: None
Accidental Death & Dismemberment: None
Acupuncture: None
Substance Abuse: HMO
Massage Therapy: None
Durable Medical Equipment: HMO
Rehabilitation: None
Workers’ Compensation: None
Other: None
**Scripps Health Plan** *(d/b/a Scripps Health Plan Services, Inc)*

10790 Rancho Bernardo Rd • San Diego, CA 92127
Ph: (844) 337-3700 • Fax: (858) 964-3102 • [www.scrippshealthplan.com](http://www.scrippshealthplan.com)

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Marc Reynolds
President

**EXECUTIVE STAFF**
Karri Rodgers
VP Managed Care

**PRIMARY CONTACT**
Linda Pantovic
Government Relations
Compliance Officer
(858) 927-5360

**PLAN ORGANIZATION**
Parent Company/Affiliate: Scripps Health
Recent mergers or acquisitions within California: N/A
Year founded: 1997
Year licensed: 2015
Tax status: Non Profit
Number of employees: 131
Health Plan Enrollment: 12,280

**PLAN-PROVIDER ARRANGEMENTS**
Model types (ranked in descending order): Network of Medical Groups and IPAs; Direct Contracting with Physicians
Number of Medical Groups/IPAs: 0 owned, 6 contracted
Number of hospitals: 0 owned, 6 contracted
Number of physicians: 0 owned, 2,699 contracted
Number of other licensed clinicians: 0 owned, 527 contracted
Number of provider offices: 0 owned, 133 contracted

**COMPENSATION METHODS**
Physicians – primary care (ranked by method): Group Capitation; Fee-for-Service
Physicians – specialty (ranked by method): Group Capitation; Fee-for-Service
Hospitals (ranked by payment type): Case Rates; DRG; Discounted Charges; Charges

**PLAN PRODUCTS**
PRODUCTS CURRENTLY OFFERED
Covered California (Individual Market): None
Individual market: None
Small group (2– 50 employees): None
Large group (50+ employees): HMO
Medicare Advantage: None
Medi-Cal Managed Care: None
Medigap (Supplemental Insurance): None
Special Needs Plans (SNPs): None
Medicare Part D stand-alone: None
Access for Infants and Mothers: None
Healthy Kids: None
Major Risk Medical Insurance/GIP: None
Other: None

ANCILLARY PRODUCTS:
Vision: None
Chiropractic: None
Dental: None
Prescription Drugs: None
Long Term Health Care: None
Life Insurance: None
Accidental Death & Dismemberment: None
Acupuncture: None
Substance Abuse: None
Massage Therapy: None
Durable Medical Equipment: None
Rehabilitation: None
Workers’ Compensation: None
Other (please specify): None

*2018 MEMBERSHIP DIRECTORY PROFILE (NOT UPDATED)*
# Seaside Health Plan

17360 Brookhurst Street • Fountain Valley, CA 92708
Ph: (657) 241-3900 • Fax: (657) 241-3960 • [www.SeasideHealthPlan.org](http://www.SeasideHealthPlan.org)

## PLAN ORGANIZATION

Parent Company/Affiliate: MemorialCare Health System
Year founded: 2013
Year licensed: 2013
Tax Status: Non-Profit
Number of employees: 40
Health Plan Enrollment: 46,582

## PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order): Network of Medical Group, IPA’s, and Direct Contracting
Number of Medical Groups/IPAs: 0 owned, 2 contracted
Number of hospitals: 0 owned, 7 contracted
Number of physicians: 0 owned, 326 PCP + 1310 SPC contracted
Number of other licensed clinicians: 0 owned, 0 contracted
Number of provider offices: 0 owned, 0 contracted

## COMPENSATION METHODS

Physicians – primary care (ranked by method): Group Capitation, Individual Capitation, FFS
Physicians – specialty (ranked by method): Group Capitation, Individual Capitation, FFS
Hospitals (ranked by payment type): Capitation, Case Rate, DRG, Per Diem

## PLAN PRODUCTS

### PRODUCTS CURRENTLY OFFERED

- Individual market: Plan to Plan
- Small group (2 – 50 employees): Plan to Plan
- Large group (50+ employees): Plan to Plan, Direct 100+ Employees
- Medicare Advantage: Plan to Plan, Direct
- Medi-Cal Managed Care: Plan to Plan
- Medigap (Supplemental Insurance): None
- Special Needs Plans (SNPs): Plan to Plan
- Medicare Part D stand-alone: None
- Access for Infants and Mothers: None
- Healthy Kids: None
- Major Risk Medical Insurance/GIP: None
- Other: None

### ANCILLARY PRODUCTS

- Vision: None
- Chiropractic: Large Group
- Dental: None
- Prescription Drugs: Large Group
- Long Term Health Care: None
- Life Insurance: None
- Accidental Death & Dismemberment: None
- Acupuncture: Large Group
- Substance Abuse: None
- Massage Therapy: None
- Durable Medical Equipment: None
- Rehabilitation: None
- Workers’ Compensation: None
- Other (please specify): None
Sharp Health Plan
8520 Tech Way, Suite 200 • San Diego, CA 92123
Ph: (858) 499-8377 • Fax: (858) 499-8244 • www.sharphealthplan.com

PLAN ORGANIZATION
Parent Company/Affiliate .................................. Sharp HealthCare
Recent mergers or acquisitions within California ........ None
Year founded ........................................ 1992
Year licensed ....................................... 1992
Tax status .................................... Non profit
Number of employees ....................... 254.53
Health Plan Enrollment ......................... 134,260

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order) .......... Network of Medical Groups, IPAs,
Individual Practices, Physician Practices
Number of medical groups/IPAs .................. 0 owned, 10 contracted
Number of hospitals ............................ 0 owned, 12 contracted
Physician practices (including specialists) ........ 0 owned, 3,217 contracted
Number of provider offices ...................... 0 owned, 927 contracted

COMPENSATION METHODS
Physicians—primary care (ranked by method) .... Group Capitation, Fee-For-Service
Physicians—specialty (ranked by method) ........ Group Capitation, Fee-For-Service
Hospitals (ranked by payment type) ............... Capitation, Discounted Charges, Per Diem

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Individual market .................................... HMO
Covered California (SHOP) ....................... HMO, HSA
Small group (1–100 employees) .................. HMO, HSA
Large group (101+ employees) .................. HMO, POS, HSA
Medicare Advantage ............................. HMO
Medigap (Supplemental Insurance) ................ None
Special Needs Plans (SNPs) ....................... None
Medicare Part D stand-alone ...................... None
Access for Infants and Mothers .................. None
Medi-Cal Managed Care ......................... None
Healthy Kids ........................................ None
Major Risk Medical Insurance/GIP .............. None
Other .............................................. None

ANCILLARY PRODUCTS
Vision ................................................. HMO
Chiropractic ........................................ HMO/Other
Dental ............................................. HMO/PPO
Prescription Drugs ................................ HMO
Long Term Health Care ........................ None
Life Insurance ..................................... None
Accidental Death & Dismemberment .......... None
Acupuncture ....................................... HMO/Other
Substance Abuse ................................ HMO
Massage Therapy ................................ Other
Durable Medical Equipment .................. HMO
Rehabilitation ..................................... HMO
Workers’ Compensation ....................... None
Other .............................................. None
SIMNSA Health Plan
2088 Otay Lakes Road, #102 • Chula Vista, CA 91913
Ph: (619) 407-4082 • www.simnsa.com

EXECUTIVE OFFICERS
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Chief Operating Officer
Elsa Hernandez
Chief Financial Officer

EXECUTIVE STAFF
Carlos Yidonoy
Chief Legal Counsel

PRIMARY CONTACT
Carlos Yidonoy
Chief Legal Counsel
Government Relations/ Public Affairs
(619) 407-4082

PLAN ORGANIZATION
Parent Company/Affiliate ........................................ Sistemas Medicos Nacionales, SA de CV
Recent mergers or acquisitions within California ........ None
Year founded ......................................................... 1991
Year licensed ......................................................... 2000
Tax status ............................................................ For profit
Number of employees ............................................. 400 full time
Health Plan Enrollment ......................................... 55,100

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order) ............... Network, Direct Contracts and Staff
Number of medical groups/IPAs ................................. 2 owned
Number of hospitals .............................................. 0 owned, 13 contracted
Number of physicians ............................................. 2 owned groups, 450 contracted
Number of other licensed clinicians ......................... 20 contracted
Number of provider offices ..................................... 200

COMPENSATION METHODS
Physicians—primary care (ranked by method) .......... Individual Capitation
Physicians—specialty (ranked by method) ............... Fee-For-Service
Hospitals (ranked by payment type) ....................... Fee-For-Service

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Small group (2–100 employees) ............................. HMO
Large group (100+ employees) ............................... HMO

ANCILLARY PRODUCTS
Vision ................................................................. HMO
Chiropractic ....................................................... HMO
Dental ............................................................... HMO
Prescription Drugs .............................................. HMO
Long Term Health Care ....................................... HMO
Life Insurance ..................................................... None
Accidental Death & Dismemberment ...................... None
Acupuncture ...................................................... HMO
Substance Abuse ................................................ HMO
Massage Therapy ............................................. HMO
Durable Medical Equipment ............................... HMO
Rehabilitation ...................................................... HMO
Workers’ Compensation ..................................... HMO
Sutter Health Plus
2480 Natomas Park Dr., Suite 150 • Sacramento, CA 95833
Ph: (855) 315-5800 • Fax: (916) 643-1299 • www.sutterhealthplus.org

PLAN ORGANIZATION
Parent Company/Affiliate ...................... Sutter Health
Recent mergers or acquisitions within California .......... N/A
Year founded .................................. 2012
Year licensed .................................. 2013
Tax status ...................................... Non profit
Number of employees .......................... 85 fulltime FTE
Health Plan Enrollment ......................... 90,110

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order) ............... Network of Medical Groups and IPAs
Number of Medical Groups/IPAs ...................... 11 contracted
Number of hospitals ................................ 29 contracted
Number of physicians ............................. 8,300 contracted
Number of other licensed clinicians ................... Not tracked – N/A
Number of provider offices ......................... Not tracked – N/A

COMPENSATION METHODS
Physicians – primary care (ranked by method) ........ Capitation
Physicians – specialty (ranked by method) ............... Capitation
Hospitals (ranked by payment type) ...................... Capitation; Per Diem

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Individual market .................................... HMO
Small group (1–100 employees) ..................... HMO
Large group (101+ employees) ...................... HMO
Medicare Advantage ............................... N/A
Medi-Cal Managed Care ............................... N/A
Medigap (Supplemental Insurance) ................. N/A
Special Needs Plans (SNPs) ......................... N/A
Medicare Part D stand-alone ......................... N/A
Access for Infants and Mothers ..................... N/A
Healthy Kids ........................................ N/A
Major Risk Medical Insurance/GIP .................. N/A
Other ................................................ N/A

ANCILLARY PRODUCTS
Vision ................................................. HMO
Chiropractic ......................................... HMO
Dental ................................................. HMO
Prescription Drugs ................................... HMO
Long Term Health Care .............................. N/A
Life Insurance ...................................... N/A
Accidental Death & Dismemberment ................. N/A
Acupuncture ......................................... HMO
Substance Abuse ................................... HMO
Durable Medical Equipment ....................... HMO
Rehabilitation ...................................... HMO
Workers’ Compensation ........................... N/A
Other (please specify) .............................. N/A
UnitedHealthcare of California*
5701 Katella Avenue • Cypress, CA 90630
Ph: (714) 952-1121 • Fax: (866) 383-0428 • www.myuhc.com

EXECUTIVE OFFICERS
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Michael R. Wei
Chief Financial Officer
John Chang, MD
Medical Director
Jane Knous
VP Operations
Kimberley Dunn
Senior Associate
General Counsel
Leslie Carter
Chief Operating Officer

PRIMARY CONTACT
Kimberley Dunn
(952) 456-5295

PLAN ORGANIZATION
Parent Company/Affiliate: UnitedHealth Group
Ultimate Parent Company: UnitedHealth Group

Health plan products and services are offered by UnitedHealthcare of California. Indemnity insurance products (including PPO, medical, dental, life/AD&D and short term disability products) are underwritten by UnitedHealthcare Insurance Company.

Year founded: 1975
Year licensed: 1978
Tax status: For profit
Number of employees: 5,000+ UHG employees
Health Plan Enrollment: 829,189

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order): Network of Medical Groups and IPAs
Number of medical groups/IPAs: 0 owned, 300 contracted
Number of hospitals: 0 owned, 443 contracted
Number of physicians: 64,337 contracted
Number of provider offices: 43,811 contracted

COMPENSATION METHODS
Physicians - primary care (ranked by method): Depends on IPA/PMG subcontracts
Physicians - specialty (ranked by method): Depends on IPA/PMG subcontracts
Hospitals (ranked by payment type): Capitation, Per Diem

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Small group (1 – 99 employees) HMO
Large group (100+ employees) HMO
Medicare Advantage HMO
Medi-Cal Managed Care None
Medigap (Supplemental Insurance) by affiliate
Special Needs Plans (SNPs) None
Medicare Part D stand-alone by affiliate
Access for Infants and Mothers None
Healthy Kids None
Major Risk Medical Insurance/GIP None
Other None

ANCILLARY PRODUCTS
Vision PPO
Chiropractic HMO, PPO
Dental HMO, PPO
Prescription Drugs HMO, PPO
Long Term Health Care None
Life Insurance Other
Accidental Death & Dismemberment Other
Acupuncture HMO, PPO
Substance Abuse HMO, PPO
Massage Therapy None
Durable Medical Equipment HMO, PPO
Rehabilitation None
Workers’ Compensation None
Other Infertility: HMO, PPO

*2019 MEMBERSHIP DIRECTORY PROFILE (NOT UPDATED)
Valley Health Plan (Santa Clara County)
2480 North 1st Street, Suite 200 • San Jose, CA 95131
Ph: (408) 885-4080 • Fax: (408) 885-5921 • www.valleyhealthplan.org

PLAN ORGANIZATION
Parent Company/Affiliate: Santa Clara County
Recent mergers or acquisitions within California: N/A
Year founded: 1985
Year licensed: 1985
Tax status: Non profit
Number of employees: 241 FTE
Health Plan Enrollment: 158,600

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order): Two-Plan Model
Number of medical groups/IPAs: 18 contracted
Number of hospitals: 25 contracted
Number of physicians: 8,125 staff/contracted
Number of other licensed clinicians: 810 contracted

COMPENSATION METHOD
Physicians—primary care (ranked by method): Fee-For-Service, Capitation, Salary
Physicians—specialty (ranked by method): Fee-For-Service, Salary
Hospitals (ranked by payment type): Capitation, Per Diem, Percentage of Billed

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Covered California (Individual Market): HMO
Individual market: HMO
Small group (2-50 employees): HMO
Large group (50+ employees): HMO
Medicare Advantage: None
Medigap (Supplemental Insurance): None
Special Needs Plans (SNPs): None
Medicare Part D stand-alone: None
Access for Infants and Mothers: None
Medi-Cal Managed Care: HMO
Healthy Kids: HMO
Major Risk Medical Insurance/GIP: None
Other: COBRA: HMO

ANCILLARY PRODUCTS
Vision: None
Chiropractic: HMO
Dental: HMO
Prescription Drugs: HMO
Long Term Health Care: None
Life Insurance: None
Accidental Death & Dismemberment: None
Acupuncture: HMO
Substance Abuse: HMO
Massage Therapy: None
Durable Medical Equipment: HMO
Rehabilitation: HMO
Workers’ Compensation: None
Other: None
Ventura County Health Care Plan
2220 E. Gonzales Rd., Suite 210B • Oxnard, CA 93036
Ph: (805) 981-5050 • Fax: (805) 981-5026 • www.vchealthcareplan.org

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Health Care Agency Director
Dee Pupa
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Managed Care
Fred Benharash
VCHCP Chief Financial Officer
Dr. Howard Taekman
Chief Medical Officer

EXECUTIVE STAFF
Dee Pupa
Plan Administrator/CEO
(805) 981-5006

PLAN ORGANIZATION
Parent Company/Affiliate: County of Ventura
Recent mergers or acquisitions within California: None
Year founded: 1993
Year licensed: 1996
Tax status: Non-profit
Number of employees: 43
Health Plan Enrollment: 12,565

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order): Direct Contract
Number of medical groups/IPAs: None
Number of hospitals: 2 County operated, 5 contracted
Number of physicians: 0 owned, 448 contracted
Number of other (NPs/PAs): 0 owned, 88 contracted
Number of provider offices (all specialties): 0 owned, 160 contracted, 68 PCPs

COMPENSATION METHODS
Physicians – primary care (ranked by method): FFS
Physicians – specialty (ranked by method): FFS
Hospitals (ranked by payment type): Per Diem, Case Rates, % Charges

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Individual market: No
Small group (2–100 employees): Yes
Large group (100+ employees): Yes
Medicare Advantage: No
Med-Cal Managed Care: No
Medigap (Supplemental Insurance): No
Special Needs Plans (SNPs): No
Medicare Part D stand-alone: No
Access for Infants and Mothers: No
Healthy Kids: No
Major Risk Medical Insurance/GIP: No
Other: No

ANCILLARY PRODUCTS
Vision: No
Chiropractic: Yes
Dental: No
Prescription Drugs: No
Long Term Health Care: No
Life Insurance: No
Accidental Death & Dismemberment: No
Acupuncture: Yes
Substance Abuse: Yes
Massage Therapy: No
Durable Medical Equipment: Yes
Rehabilitation: Yes
Workers’ Compensation: No
Other (please specify): No
WellCare of California, Inc.
10803 Hope St., Suite B • Cypress CA 90630
Ph: (866) 999-3945 • Fax: (877) 999-3945 • www.wellcare.com/california

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Senior Director
State Government Affairs
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Vice President
I.T., QA, & Compliance
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Strategic Initiatives
Truong-Son Vinh
Director
Finance
Teri Rhetta MD, MMM
Chief Medical Officer

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(866) 999-3945
Elizabeth Gianini
Senior Director
State Government Affairs
(714) 269-5190

PLAN ORGANIZATION
Parent Company/Affiliate ................. WellCare Health Plans, Inc.
Recent mergers or acquisitions within California .... None
Year founded. .......................... 2006
Year licensed. .......................... 2007
Tax status .............................. for profit
Number of employees ..................... 150
Health Plan Enrollment .................. 33,000

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order) .......... Delegated IPA
Number of Medical Groups/IPAs .................. 39 contracted
Number of hospitals ....................... 122 contracted
Number of physicians ..................... 19,505 contracted
Number of other licensed clinicians ................ 2,116 contracted
Number of provider offices .................. 23,559 contracted

COMPENSATION METHODS
Physicians – primary care (ranked by method) ........ 4,000 Capitated
Physicians – specialty (ranked by method) ............ 19,000 Fee-For-Service
Hospitals (ranked by payment type) .................. 170

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Individual market .......................... None
Small group (2–50 employees) ................. None
Large group (50+ employees) .................. None
Medicare Advantage ........................ Yes
Medi-Cal Managed Care ........................ None
Medigap (Supplemental Insurance) .............. None
Special Needs Plans (SNPs) ..................... Yes
Medicare Part D stand-alone .................... Yes
Access for Infants and Mothers .................. None
Healthy Kids ............................... None
Major Risk Medical Insurance/GIP ............... None
Other .......................... None

ANCILLARY PRODUCTS
Vision ..................................... HMO
Chiropractic ............................... HMO
Dental ..................................... HMO
Prescription Drugs .......................... HMO
Long Term Health Care ....................... None
Life Insurance ............................. None
Accidental Death & Dismemberment ............. None
Acupuncture ............................... HMO
Substance Abuse .......................... HMO
Massage Therapy .......................... None
Durable Medical Equipment .................... HMO
Rehabilitation ............................. HMO
Workers’ Compensation ........................ None
Other (please specify) ....................... Transportation
Western Health Advantage
2349 Gateway Oaks Drive, Suite 100 • Sacramento, CA 95833
Ph: (916) 563-3180 • Fax: (916) 563-3182 • www.westernhealth.com

PLAN ORGANIZATION
Parent Company/Affiliate ........................................ None
Subsidiaries ............................................................. None
Recent mergers or acquisitions within California ......... None
Year founded ......................................................... 1995
Year licensed ......................................................... 1997
Tax status .............................................................. Tax-Exempt
Number of employees .............................................. 233 full time, 11 part-time/seasonal
Health Plan Enrollment ............................................ 107,335

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order) ............... Network of Medical Groups and IPAs,
Direct Contracting with Physicians
Number of medical groups ...................................... 0 owned, 4 contracted
Number of IPAs ..................................................... 0 owned, 2 contracted
Number of hospitals ............................................... 0 owned, 13 contracted
Number of physicians ............................................. 0 owned, 2,404 contracted

COMPENSATION METHODS
Physicians—primary care (ranked by method) ........... Group Capitation
Physicians—specialty (ranked by method) ................. Group Capitation
Hospitals (ranked by payment type) ......................... Capitation, Discount Charges

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Covered California (Individual Market) ...................... HMO, HSA HMO
Individual market .................................................. HMO, HSA HMO
Small group (2–100 employees) .............................. HMO, HSA HMO, PPO
Large group (100+ employees) ............................... HMO, HSA HMO, PPO
Medicare Advantage ............................................. None
Medi-Cal Managed Care ......................................... None
Medigap (Supplemental Insurance) ........................... None
Special Needs Plans (SNPs) ....................................... None
Medicare Part D stand-alone .................................... None
Access for Infants and Mothers ............................... None
Healthy Kids ......................................................... None
Major Risk Medical Insurance/GIP ........................... None
Other ................................................................. None

ANCILLARY PRODUCTS
Vision ................................................................. HMO/PPO
Chiropractic ......................................................... HMO
Dental ................................................................. HMO/PPO
Prescription Drugs .............................................. HMO
Long Term Health Care ......................................... None
Life Insurance ......................................................... None
Accidental Death & Dismemberment ....................... None
Acupuncture ......................................................... HMO
Substance Abuse ................................................ HMO
Massage Therapy ............................................... None
Durable Medical Equipment ................................. HMO
Rehabilitation ....................................................... HMO
Workers’ Compensation ....................................... None
Other ................................................................. None

ACCESS FOR INFANTS AND MOTHERS
Health coaching .................................................. Health coaching
International travel assistance services
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**People**
We collaborate with our clients to ensure that their teams have the appropriate training, staffing, tools, organization, and feedback to be fulfilled in their work and successful in serving their members, providers, and community.

**Process**
We bring deep industry and Medi-Cal experience to streamline workflows, integrate data to decision-making, enhance compliance, improve financial accuracy, and reduce waste.

**Technology**
We assist our clients to align their information architecture with enterprise business strategy, implement and optimize core systems, perform and develop analytics solutions, and perform testing and quality assurance for mission-critical projects.

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Dave Kalb
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\(-41\%\)  Reduction in hypoglycemic events among persons with TID\(^2\)

\(-44\%\)  Reduction in hypoglycemic events among persons with T2D\(^3\)

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* Data based on the number of patients assigned to each manufacturer based on last filled prescription in US Retail Pharmacy and DME.

† A meta-analysis of real-world observational studies amongst type 1 and type 2 people with diabetes was conducted to assess the impact of using the FreeStyle Libre 14 day system on HbA1c. Includes 29 studies and 1723 participants.


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The FreeStyle Libre 14 day Flash Glucose Monitoring System is a continuous glucose monitoring (CGM) device indicated for the management of diabetes in persons age 18 and older. It is designed to replace blood glucose testing for diabetes treatment decisions. The System detects trends and tracks patterns aiding in the detection of episodes of hyperglycemia and hypoglycemia, facilitating both acute and long-term therapy adjustments. Interpretation of the System readings should be based on the glucose trends and several sequential readings over time. The System is intended for single patient use and requires a prescription.

CONTRAINdications: Remove the sensor before MRI, CT scan, X-ray, or diathermy treatment.

WARNINGS/LIMITATIONS: Do not ignore symptoms that may be due to low or high blood glucose, hypoglycemic unawareness, or dehydration. Check sensor glucose readings with a blood glucose meter when Check Blood Glucose symbol appears, when symptoms do not match system readings, or when readings are suspected to be inaccurate. The FreeStyle Libre 14 day system does not have alarms unless the sensor is scanned, and the system contains small parts that may be dangerous if swallowed. The FreeStyle Libre 14 day system is not approved for pregnant women, persons on dialysis, or critically-ill population. Sensor placement is not approved for sites other than the back of the arm and standard precautions for transmission of blood borne pathogens should be taken. The built-in blood glucose meter is not for use on dehydrated, hypertensive, in shock, hyperglycemic-hyperosmolar state, with or without ketosis, neonates, critically-ill patients, or for diagnosis or screening of diabetes. When using FreeStyle LibreLink app, access to a blood glucose monitoring system is required as the app does not provide one.

Review all product information before use or contact Abbott Toll Free (855-632-8658) or visit www.freestylelibre.us for detailed indications for use and safety information. For full indications for use and safety information, visit www.freestylelibre.us/safety-information.html.

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