

# Molina Healthcare of California

## Long-Term Care Carve-In

2/26/2020 | Presented by: Hannah Kim, Director of LTSS



# Molina Healthcare of California February 2020

## Our Programs and Service Areas



Product Name	Program
Medi-Cal	Medi-Cal (Medicaid)
Molina Marketplace	Covered California (California Health Benefit Exchange)
Molina Duals Options	Cal MediConnect (Medicare Medicaid Plan – MMP)
Medicare Options Plus	Medicare Advantage Dual Eligible Special Needs Plan

Service Area	Medi-Cal	Marketplace	Duals Options	Options Plus
Imperial	X	X		X
Los Angeles	X*	X	X	X
Riverside	X	X	X	X
Sacramento	X			X
San Bernardino	X	X	X	X
San Diego	X	X	X	X
Orange		X		

© 2014 Molina Healthcare, Inc.



# Long-Term Care in California

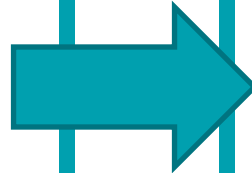
## Present

### CCI Counties:

- Skilled Nursing Facilities (SNF)
- Subacute Facilities
- Long-Term Care (LTC) in SNFs and Subacute Facilities
  - except Pediatric Subacute Facilities

### Non-CCI Counties:

- Disenrolled after 2 months (month of admission and month after)



## Future

### CCI Counties:

- Inclusion of Intermediate Care Facilities
  - ICF/DD (Developmentally Disabled)
  - ICF/DDH (Habilitative)
  - ICF/DDN (Nursing)
- Inclusion of Pediatric Subacute Facilities

### Non-CCI Counties:

- All of the above and current CCI carve-in.
- January 1, 2021: Statewide integration of LTC into managed care for non-dual eligible Medi-Cal populations.
- January 1, 2023: Statewide integration of LTC into managed care for all dual eligible beneficiaries.

# Current Molina Long-Term Care Residents

Region	Medi-Cal	Cal MediConnect	Medi-Cal – Partial Benefit as secondary coverage
Los Angeles	14%	5%	81%
Riverside	10%	10%	80%
San Bernardino	13%	7%	80%
San Diego	27%	7%	66%

# Coordinated Care Initiative Lessons Learned

- Staff in Operations, Network, HCS and Medical Affairs continue to work with SNFs and their association (CAHF) regarding claims, authorizations, and complex members, etc.
- Molina continue to host Joint Operation meetings in the community with clinical and administrative leaders from the facilities to provide education, troubleshoot issues, etc.
- Based on common questions, Molina created and provided a targeted Provider Guide Nursing Facility Frequently Asked Questions that was distributed at these meetings.
- Continue collaboration with SNFist group to provide onsite PCP and other services to LTC members.
- Required all initial HRAs on Cal MediConnect SNF members to be completed face-to-face to create a positive presence and collaboration opportunities with SNFs.
- Dedicated Case management staff to conduct onsite visits to SNFs both to assess members for their potential to return to the community and to build better relationships with facilities.

# Nursing Facilities Transitions to Community

- Molina created a SNF Transition Coordinator position in 2016 that is dedicated to facilitating member transitions from Skilled Nursing Facilities (SNF) to lower levels of care in the community.
- The position is responsible to:
  - Visit and assess SNF members for interest and ability to transition into a community setting.
  - Follow-up with members post-transition to ensure stabilization and adjustment in the community.
  - Establish relationships with ALW Care Coordination Agencies and CCT Lead Organizations to assist with coordinating transition.
- The SNF Transition Coordinator position exists to support our 4 CCI Counties.

# Nursing Facilities Transitions to Community

- Molina SNF Transition Coordinators have been to almost 200 nursing facilities in 4 CCI Counties of Los Angeles, Riverside, San Bernardino, and San Diego.
- Molina SNF Transition Coordinators have met with almost 860 members in 2019.
- Molina SNF Transition Coordinators assessed approximately 31% of these members for appropriateness and interest in transitioning into a lower level of care.
- Molina SNF Transition Coordinators transitioned 50 members in 2019.
- Molina SNF Transition Coordinators continue to assist the member and ensure that all their needs are met post-transition.

# Current Long-Term Care Facilities

Region	Intermediate Care Facilities	Skilled Nursing Facilities	TOTAL
Imperial	3	3	6
Sacramento	20	39	59
Los Angeles	259	389	648
Riverside	76	53	129
San Bernardino	104	54	158
San Diego	96	86	182
<b>TOTAL</b>	<b>558</b>	<b>624</b>	



# Next Steps for 2021

- Plan for provider outreach
  - New inclusion of Intermediate Care Facilities – Developmentally Disabled and Pediatric Subacute Facilities in CCI Counties
  - New inclusion of LTC and the above in Non-CCI Counties of Sacramento and Imperial
- Update Provider Guide Nursing Facility Frequently Asked Questions
  - New inclusion of Intermediate Care Facilities – Developmentally Disabled and Pediatric Subacute Facilities in CCI Counties
  - New inclusion of LTC and the above in Non-CCI Counties of Sacramento and Imperial
  - Includes guidance on Authorizations and Claims
- Expansion of Nursing Facilities Transition to Community
  - New Enhanced Care Management Target Population
    - Individuals who are currently residing in a nursing facility but have the desire to return to the community to live.
    - Individuals who are able to transition safely to the community.
    - Individuals with a positive response to Minimum Data Set Section Q.
  - Develop community relationships to support transitions to the community in Non-CCI Counties
- Prepare for PCP/SNFist network development