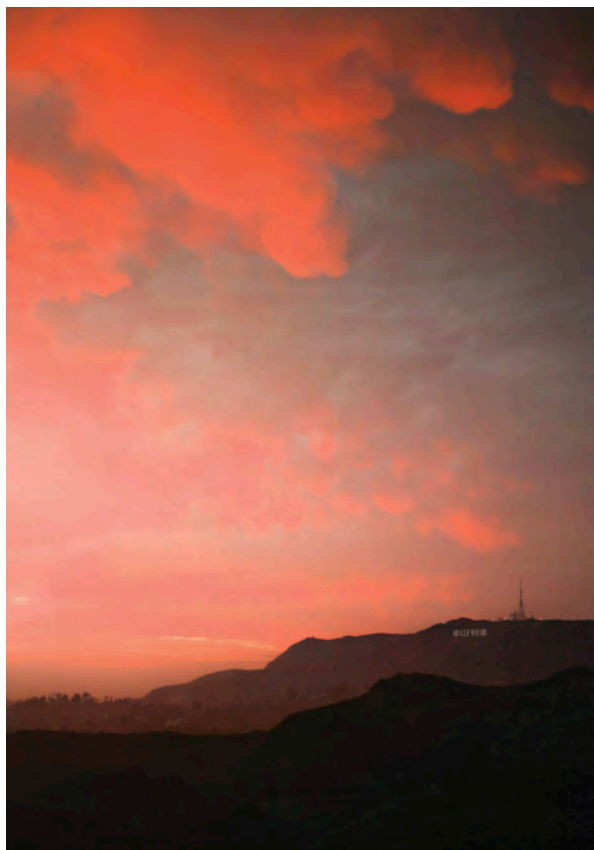
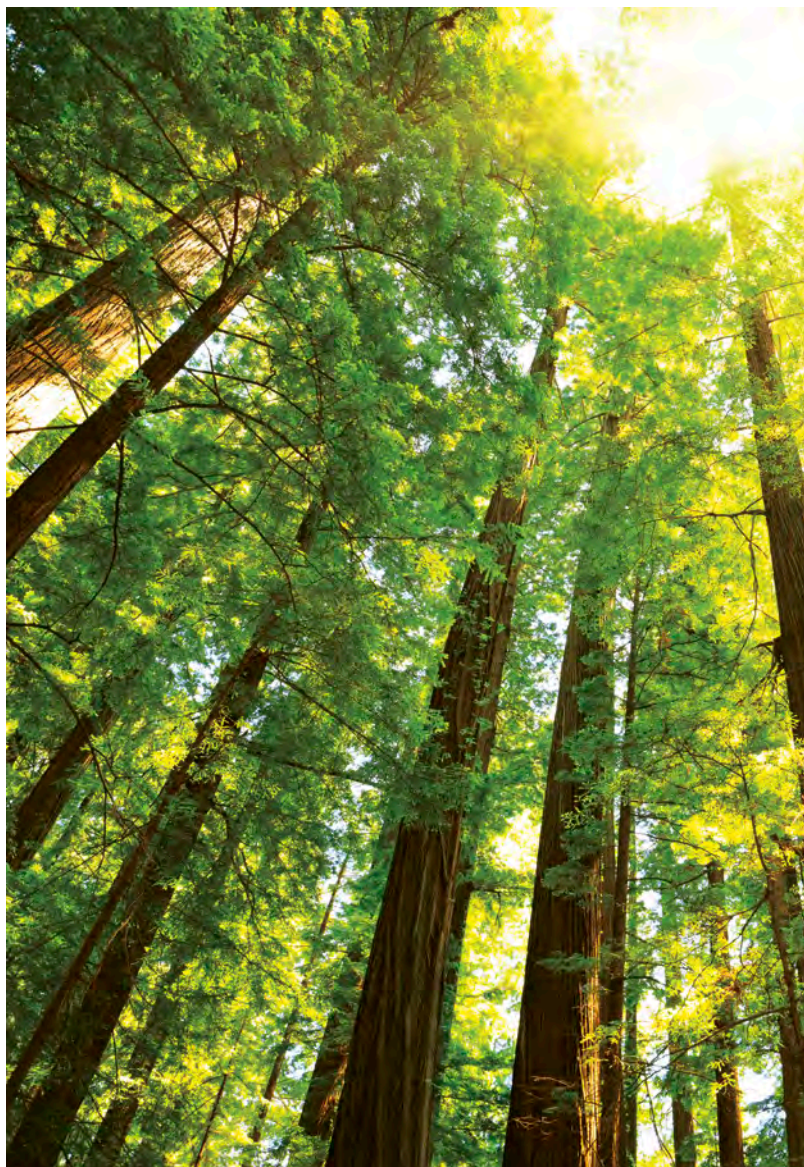


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We do this by:

- » Advocating for the interests of health plans and their members on legislative and regulatory issues
- » Educating policy makers, opinion leaders and regulators on the implications of policy concepts, issues and proposals
- » Promoting collaborative efforts among health plans, providers, purchasers, brokers, other health care associations and other stakeholders to assert policy toward the provision of high quality, affordable and accessible health care
- » Informing the media and the public about our philosophy and the benefits health plans provide
- » Engaging the state's political leaders
- » Promoting opportunities and forums for plan members to meet, exchange ideas and discuss critical issues affecting the industry and industry effectiveness

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Letter from the President



We are pleased to provide you with the 2018 CAHP Membership Directory.

This publication is the source for concise, up-to-date information about each of the health plans in California.

Our members include for-profit, not-for-profit, and public full service licensed Knox-Keene health plans. They serve commercial, Medi-Cal, Medicare, and Covered California consumers.

The directory also highlights CAHP's conference sponsors, Associate and Partner Members, and Health Group Members. All contribute to the success of CAHP in our representation of managed health plans in California.

California health plans are committed to providing affordable coverage and improving California's Medicaid program for the over 26 million Californians receiving coverage from CAHP's member plans.

Throughout the year, CAHP hosts a series of issue-based seminars and our annual conference in San Diego. For more information please visit our website at www.calhealthplans.org. You will also find a wide variety of resources and information.

Thank you for your interest in the California Association of Health Plans.

Sincerely,

Charles Bacchi

PRESIDENT & CEO, *California Association of Health Plans*

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THE 2017 CAHP CONFERENCE BROUGHT OVER 1,000 ATTENDEES TOGETHER IN HUNTINGTON BEACH to hear from health care experts on a wide array of important issues for health plans. Health coverage in California reached a new high of 93% of our state population in 2017 and most of that coverage was provided by California's health plans. The year was challenging for California's health plans as Congress debated health care reforms, passed them, then didn't, then tried again and again. Throughout the debate health plans were focused on our mission of providing access to quality care that is affordable for individuals, purchasers of health care coverage, and the state of California.

CAHP and its member plans demonstrated our commitment to improving our health care system by supporting legislation to address skyrocketing drug prices that

are driving up health care costs. Health plans also worked closely with Covered California to ensure that lost federal

CAHP AND ITS MEMBER PLANS DEMONSTRATED OUR COMMITMENT TO IMPROVING OUR HEALTH CARE SYSTEM BY SUPPORTING LEGISLATION TO ADDRESS SKYROCKETING DRUG PRICES THAT ARE DRIVING UP HEALTH CARE COSTS.

funding for cost sharing reductions didn't adversely affect California. We also worked to improve the Medi-Cal program and ensure that the Coordinated Care Initiative continued.

The Department of Managed Health Care and health plans moved forward to improve timely access reporting and address rulemaking on Essential Health Benefits and prior authorization forms, network reviews, non-contracted provider reimbursement, and waiving timelines to ensure open enrollment move forward.

The Department of Health Care Services continues to roll out new initiatives for managed care plans, which now serve over 80% of the 14 million Medi-Cal lives. Such initiatives include Whole Person Care pilots, Health Homes, and the Coordinated Care Initiative. The program ended with the best breakdown of what happened in health care in the Legislature and why during our annual Year End Review and Implementation Preview.

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For a list of compatible devices, visit www.dexcom.com/compatibility. Dexcom Receiver is part of the System; smart device sold separately.

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1 Bailey TS, Chang A, Christiansen M. Clinical accuracy of a continuous glucose monitoring system with an advanced algorithm. J Diabetes Sci Technol. 2015;9(2):209-14.
2 dQ&A market research studies, 2009-2015.

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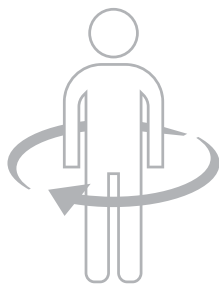


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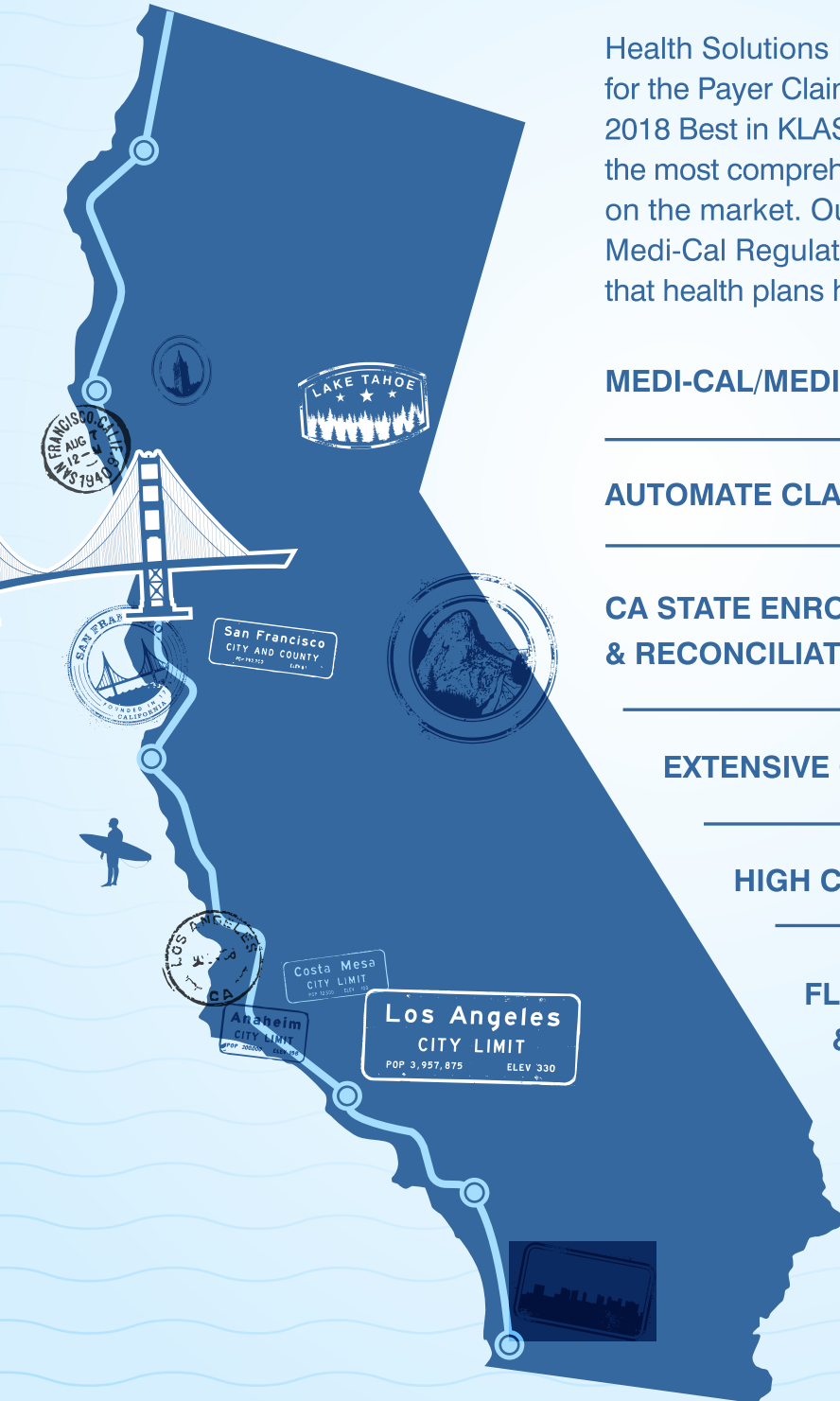
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2018 Plan Enrollment by County

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PLAN ORGANIZATION

Parent Company/Affiliate	Adventist Health System/West & Community Medical Centers
Recent mergers or acquisitions within California	None
Year founded	2013
Year licensed	2014
Tax status	For profit
Number of employees	0
Health Plan Enrollment	16,650

PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order)	Networks
Number of medical groups/IPAs	1
Number of Hospitals	7
Number of Physicians	650
Number of other clinicians	150
Number of Provider Offices	250

COMPENSATION METHODS

Physicians—primary care (ranked by method)	Fee-For-Service
Physicians—specialty (ranked by method)	Fee-For-Service
Hospitals (ranked by payment type)	Capitation, Fee-For-Service

PLAN PRODUCTS

PRODUCTS CURRENTLY OFFERED

Small group (2–50 employees)	None
Large group (50+ employees)	None
Medicare Advantage	None
Medi-Cal Managed Care	Yes
Medigap (Supplemental Insurance)	None
Special Needs Plans (SNPs)	None
Medicare Part D stand-alone	None
Access for Infants and Mothers	None
Healthy Kids	None
Major Risk Medical Insurance/GIP	None
Other	None

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Chiropractic	None
Dental	None
Prescription Drugs	None
Long Term Health Care	None
Life Insurance	None
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Massage Therapy	None
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Rehabilitation	None
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*Senior Executive Vice
President and Chief
Financial Officer*

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Aetna Health of California, Inc.

2625 Shadelands Drive • Walnut Creek, CA 94898

Ph: (925) 948-4700 • Fax: (925) 948-4264 • www.aetna.com

PLAN ORGANIZATION

Parent Company/Affiliate	Aetna, Inc.
Recent mergers or acquisitions within California	None
Year founded	1956
Year licensed	1956
Tax status	For profit
Number of employees	2,100 full time
Health Plan Enrollment	Approx. 46,500,000 National (medical, dental and pharmacy) 1,565,218 California

PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order)	Network of Medical Groups and IPAs, Direct Contracts with Physicians
Number of medical groups/IPAs	0 owned, 90 contracted
Number of hospitals	0 owned, 375 contracted (Short-Term Acute, Long-Term Acute, and Children's Hospitals only)
Number of physicians	0 owned, 60,282 contracted
Number of other licensed clinicians	0 owned, 28,366 contracted (all providers types other than physicians)
Number of provider offices	0 owned, 39,511 contracted

COMPENSATION METHODS

Physicians—primary care (ranked by method)	All Markets: Capitation, Negotiated Fee Schedule
Physicians—specialty (ranked by method)	All Markets: Capitation, Negotiated Fee Schedule
Hospitals (ranked by payment type)	All Markets: Per Diem, Capitation, Discount off Charges

PLAN PRODUCTS

PRODUCTS CURRENTLY OFFERED

Small group (2–100 employees)	HMO, POS, PPO, and Indemnity
Large group (101+ employees)	EPO, HMO, PPO, POS, HRA, HAS, Other
Medicare Advantage	Yes
Medi-Cal Managed Care	No
Medigap (Supplemental Insurance)	Yes
Special Needs Plans (SNPs)	No
Medicare Part D stand-alone	Yes
Access for Infants and Mothers	No
Healthy Kids	No
Major Risk Medical Insurance/GIP	No
Other	Indemnity: HMO, PPO, POS, Other

ANCILLARY PRODUCTS

Vision	Yes
Chiropractic	Yes
Dental	Yes
Prescription Drugs	Yes
Long Term Health Care	Yes
Life Insurance	Yes
Accidental Death & Dismemberment	Yes
Acupuncture	Yes
Substance Abuse	Yes
Massage Therapy	Yes
Durable Medical Equipment	Yes
Rehabilitation	Yes
Workers' Compensation	No

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Lyle Honig
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General Counsel*

Mohandoss Tychicus
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AIDS Healthcare Foundation

PHP (HMO SNP) – Medicare Advantage Part D HIV Special Needs Plan
PHC California – Medi-Cal Managed Care AIDS Special Needs Plan
1001 N. Martel Ave. • Los Angeles, CA 90046
Ph: (323) 436-5000 • Fax: (323) 337-9141 • www.positivehealthcare.org

PLAN ORGANIZATION

Parent Company/Affiliate. AIDS Healthcare Foundation
Recent mergers or acquisitions within California None
Year founded. 1987
Year licensed. 2006
Tax status Non-profit
Number of employees 95 California Managed Care Operations
Health Plan Enrollment 4,350 National
1,450 California

PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order) Direct Contracting with Physicians,
Network of Medical Groups and IPAs, Staff
Number of medical groups/IPAs 4 contracted
Number of hospitals 18 contracted
Number of physicians 26 owned; 1,338 contracted
Number of other licensed clinicians 616 contracted
Number of provider offices 48 owned National
15 owned California

COMPENSATION METHODS

Physicians—primary care (ranked by method). Individual Capitation, Fee-for Service
Physicians—specialty (ranked by method). Fee-For-Service
Hospitals (ranked by payment type) Discounted Charges, Diagnosis-Related Group,
Case Rates, Per Diem

PLAN PRODUCTS

PRODUCTS CURRENTLY OFFERED

Covered California (Individual Market) None
Individual market None
Small group (2–50 employees) None
Large group (50+ employees) None
Medicare Advantage None
Medi-Cal Managed Care None
Medigap (Supplemental Insurance) None
Special Needs Plans (SNPs) Medicare Advantage HMO, Medi-Cal HMO
Medicare Part D stand-alone None
Access for Infants and Mothers None
Healthy Kids None
Major Risk Medical Insurance/GIP None
Other None

ANCILLARY CARE

Vision Medicare Advantage HMO, Medi-Cal HMO
Chiropractic Medicare Advantage HMO, Medi-Cal HMO
Dental. Medicare Advantage HMO
Prescription Drugs Medicare Advantage HMO, Medi-Cal HMO
Long Term Health Care Medi-Cal HMO
Life Insurance None
Accidental Death & Dismemberment None
Acupuncture None
Substance Abuse Medicare Advantage HMO, Medi-Cal HMO
Massage Therapy None
Durable Medical Equipment. Medicare Advantage HMO, Medi-Cal HMO
Rehabilitation Medicare Advantage HMO, Medi-Cal HMO
Workers' Compensation. None
Other (please specify) None

**CALIFORNIA
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Matthew Woodruff
COO

Michael Griffis, MD
CMO

Gil Riojas
CFO

Matthew Levin
Chief Compliance Officer
and General Counsel

PRIMARY CONTACT

Matthew Levin
Chief Compliance Officer
and General Counsel
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Alameda Alliance for Health*

1240 South Loop Road • Alameda, CA 94502

Ph: (510) 747-4500 • Fax: (510) 747-4508 • www.alamedaalliance.org

PLAN ORGANIZATION

Parent Company/Affiliate	Alameda Alliance Joint Powers Authority
Recent mergers or acquisitions within California	None
Year founded	1995
Year licensed	1995
Tax status	Non profit
Number of employees	268
Health Plan Enrollment	264,791

PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order)	Network of Medical Groups and IPAs; Direct Contracting with Physicians; Behavioral health network for the mild to moderate Medi-Cal benefit
Number of medical groups/IPAs	0 owned, 6 contracted
Number of hospitals	0 owned, 17 contracted
Number of physicians	0 owned, 4,798 contracted, including specialists

COMPENSATION METHODS

Physicians—primary care (ranked by method)	Fee-For-Service, Group Capitation, Individual Capitation
Physicians—specialty (ranked by method)	Fee-For-Service, Group Capitation
Hospitals (ranked by payment type)	Diagnosis-Related Group, Per Diem, Capitation

PLAN PRODUCTS

PRODUCTS CURRENTLY OFFERED

Individual market	None
Small group (2–50 employees)	None
Large group (50+ employees)	None
Medicare Advantage	None
Medi-Cal Managed Care	HMO
Medigap (Supplemental Insurance)	None
Special Needs Plans (SNPs)	None
Medicare Part D stand-alone	None
Access for Infants and Mothers	None
Medi-Cal Managed Care	HMO
Healthy Kids	None
Major Risk Medical Insurance/GIP	None
Other: Alliance Group Care	In-Home Supportive Services Workers in Alameda County: HMO

ANCILLARY PRODUCTS

Vision	HMO
Chiropractic	None
Dental	None
Prescription Drugs	HMO
Long Term Health Care	HMO
Life Insurance	None
Accidental Death & Dismemberment	None
Acupuncture	HMO
Substance Abuse	HMO
Massage Therapy	None
Durable Medical Equipment	HMO
Rehabilitation	None
Workers' Compensation	None

*2017 MEMBERSHIP DIRECTORY PROFILE (NOT UPDATED)

Alignment Health Plan

1100 W Town and Country Rd, Suite 1600 • Orange, CA 92868
Ph: (323) 728-7232 • Fax: (323) 728-8494 • www.alignmenthealthcare.com

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Orange, CA 92868

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*President of Consumer Services
Alignment Healthcare*

Peter McKinley
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Don Furman, MD
*Chief Clinical Officer of
Alignment Healthcare*

Thomas Freeman
*Chief Financial Officer of
Alignment Healthcare*

John Kim, MD
*Chief Medical Officer of
Alignment Health Plan*

PRIMARY CONTACT

Alison Trinidad
*Marketing Strategy
& Public Relations*
(844) 310-2247

PLAN ORGANIZATION

Parent Company/Affiliate	Alignment Healthcare
Recent mergers or acquisitions within California	N/A
Year founded	2003
Year licensed	2004
Tax status	For-profit
Number of employees	346
Health Plan Enrollment	34,461

PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order)	Network of Medical Groups and Independent Practice Associations (IPAs); Direct Contracting with Physicians
Number of medical groups/IPAs	79 contracted
Number of hospitals	97 contracted
Number of physicians	8 owned, 14,449 contracted
Number of other licensed clinicians	6 owned, 1,410 contracted
Number of provider offices	4 owned, 18,191 contracted

COMPENSATION METHODS

Physicians—primary care (ranked by method)	Individual Capitation; Fee-For-Service including withhold or bonus; Fee-For-Service; Group Capitation; Salary
Physicians—specialty (ranked by method)	Fee-For-Service; Group Capitation; Individual Capitation; Fee-For-Service including withhold or bonus; Salary
Hospitals (ranked by payment type)	Diagnosis-Related Group; Per Diem; Case Rates; Capitation; Discounted Charges

PLAN PRODUCTS

PRODUCTS CURRENTLY OFFERED

Covered California (Individual Market)	None
Individual market	None
Small group (2–50 employees)	None
Large group (50+ employees)	None
Medicare Advantage	HMO; POS
Medi-Cal Managed Care	None
Medigap (Supplemental Insurance)	None
Special Needs Plans (SNPs)	HMO; C-SNP
Medicare Part D stand-alone	None
Access for Infants and Mothers	None
Healthy Kids	None
Major Risk Medical Insurance/GIP	None
Other	None

ANCILLARY PRODUCTS

Vision	HMO; C-SNP; POS
Chiropractic	None
Dental	HMO; C-SNP; POS
Prescription Drugs	HMO; C-SNP; POS
Long Term Health Care	None
Life Insurance	None
Accidental Death & Dismemberment	None
Acupuncture	HMO; C-SNP; POS
Substance Abuse	HMO; C-SNP; POS
Massage Therapy	None
Durable Medical Equipment	HMO; C-SNP; POS
Rehabilitation	HMO; C-SNP; POS
Workers' Compensation	None
Other (please specify)	None

EXECUTIVE OFFICERS

Antonio Alatorre
Interim CEO

Rudy Diaz
COO

Sonia DeMarta
CFO

EXECUTIVE STAFF

Anita Guevin
Compliance Officer

PRIMARY CONTACTS

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AmericasHealth Plan

200 South Wells Road, Suite 200 • Ventura, CA 93004

Ph: (800) 633-3313 • Fax: (805) 673-3962 • www.americashp.com

PLAN ORGANIZATION

Parent Company/Affiliate Clinicas del Camino Real
Recent mergers or acquisitions within California None
Year founded 2014
Year licensed 2015
Tax status For profit
Number of employees 7
Health Plan Enrollment 1,100

PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order) Network of Medical Groups
Number of Medical Groups/IPAs 4 contracted
Number of hospitals 12 contracted
Number of physicians 500+ contracted
Number of other licensed clinicians 250+ contracted, 47 owned
Number of provider offices 250+ contracted, 13 owned

COMPENSATION METHODS

Physicians – primary care (ranked by method) Capitation, Fee-For-Service
Physicians – specialty (ranked by method) Fee-For-Service
Hospitals (ranked by payment type) Fee-For-Service

PLAN PRODUCTS

PRODUCTS CURRENTLY OFFERED Medicare, Commercial, Medi-Cal
Covered California (Individual Market) No
Individual market No
Small group (2–50 employees) Yes
Large group (50+ employees) Yes
Medicare Advantage Yes
Medi-Cal Managed Care Yes
Medigap (Supplemental Insurance) Yes
Special Needs Plans (SNPs) No
Medicare Part D stand-alone Yes
Access for Infants and Mothers Yes
Healthy Kids No
Major Risk Medical Insurance/GIP No
Other No

ANCILLARY PRODUCTS

Vision Yes
Chiropractic Yes
Dental Yes
Prescription Drugs Yes
Long Term Health Care Yes
Life Insurance No
Accidental Death & Dismemberment No
Acupuncture Yes
Substance Abuse Yes
Massage Therapy No
Durable Medical Equipment Yes
Rehabilitation Yes
Workers' Compensation No

Anthem Blue Cross

21555 Oxnard Street • Woodland Hills, CA 91367

Ph: (818) 234-2345 • Fax: (805) 713-7736 (for providers) • www.anthem.com/ca

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Fresno
Glendale
Los Angeles
Newbury Park
Rancho Cordova
Riverside
Sacramento
San Diego
San Francisco
Santa Barbara
San Jose
Thousand Oaks
Visalia
Walnut Creek
Woodland Hills

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PLAN ORGANIZATION

Parent Company/Affiliate.	Anthem, Inc. Life and Health
Recent mergers or acquisitions within California	Merged with Anthem, Inc. in November 2004
Year founded.	1937
Year licensed.	1993
Tax status	For profit
Number of employees	8,000 full time
Health Plan Enrollment	40 million members Anthem, Inc. 8.5 million members California

PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order)	Network of Medical Groups and IPAs, Direct Contracting with Physicians
Number of medical groups/IPAs	191 contracted
Number of hospitals	378 contracted
Number of physicians	55,945 contracted
Number of other licensed clinicians	None
Number of provider offices	0 owned, 20,931 contracted

COMPENSATION METHODS

Physicians—primary care (ranked by method).	Other (Fee Schedule), Group Capitation, Individual Capitation
Physicians—specialty (ranked by method).	Other (Fee Schedule), Group Capitation
Hospitals (ranked by payment type)	Per Diem, Capitation, Case Rates, Discounted Charges

PLAN PRODUCTS

PRODUCTS CURRENTLY OFFERED

Covered California (Individual Market).	EPO
Individual market	HMO, PPO
Small group (2–50 employees)	HMO, PPO
Large group (50+ employees)	HMO, PPO, POS, Other
Medicare Advantage	HMO, PPO
Medigap (Supplemental Insurance)	PPO
Special Needs Plans (SNPs)	HMO, PPO
Medicare Part D stand-alone	PPO
Access for Infants and Mothers	HMO, PPO
Medi-Cal Managed Care	Other
Healthy Kids	No
Major Risk Medical Insurance/GIP	PPO
Other (California Kids, Interim High Risk)	PPO

ANCILLARY CARE

Vision	HMO, PPO, POS
Chiropractic	None
Dental	HMO, PPO, POS
Prescription Drugs	HMO, PPO, POS
Long Term Health Care	No
Life Insurance	Yes
Accidental Death & Dismemberment	No
Acupuncture	HMO, PPO, POS
Substance Abuse	None
Massage Therapy	None
Durable Medical Equipment.	None
Rehabilitation	None
Workers' Compensation	PPO

**CALIFORNIA
OFFICE LOCATIONS**

Monterey, CA
Salinas, CA

EXECUTIVE OFFICERS

Laura Zehm
CEO and President

Scott Kelly
COO

Matt Morgan
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Dr. Alan Sokolow
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PLAN ORGANIZATION

Parent Company/Affiliate	Montage Health (formerly Community Hospital Foundation) and Salinas Valley Memorial Healthcare System
Recent mergers or acquisitions within California	None
Year founded	2012
Year licensed	2013
Tax status	Non Profit
Number of employees	27
Health Plan Enrollment	3,300

PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order)	Network of Medical Groups and IPAs; direct contracts – other licensed clinicians
Number of Medical Groups/IPAs	1 contracted
Number of hospitals	4 contracted
Number of physicians	465 contracted
Number of other licensed clinicians	100 contracted

COMPENSATION METHODS

Physicians – primary care (ranked by method)	FFS
Physicians – specialty (ranked by method)	FFS
Hospitals (ranked by payment type)	DRGs and capitation

PLAN PRODUCTS

PRODUCTS CURRENTLY OFFERED

Medicare Advantage	HMO, HMO-POS
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CALIFORNIA OFFICE LOCATIONS

Costa Mesa, El Dorado
Hills, El Segundo,
Fresno, Lodi, Ontario,
Rancho Cordova, Redding,
Sacramento (2 offices),
San Diego, San Francisco,
San Jose, Valencia, Walnut
Creek, Woodland Hills

EXECUTIVE OFFICERS

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Blue Shield of California
Foundation

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Resources Officer

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Pharmacy Services

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Markets Finance

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Analytics and
HCQA Finance

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Customer Care

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Chief Risk and
Chief Compliance Officer

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General Manager,
Small Business

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Vice President, Corporate
Shared Services

Steve Shivinsky
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Corporate
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Family Plans

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Internal Communications

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Devon Valencia
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IT Program Delivery

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Planning,
Office of the CEO

Darrin Wells
Vice President,
Network and
Trend Analytics

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Vice President,
Brand, Research and
Creative Studio

Bryce Williams
Vice President, Wellbeing

Karen Xie
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Enterprise Architecture

Steven Young
Vice President,
Chief Information
Security Officer

PRIMARY CONTACT

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Vice President,
Government Affairs

Blue Shield of California

50 Beale Street • San Francisco, CA 94105

Ph: (415) 229-5000 • www.blueshieldca.com

PLAN ORGANIZATION

Parent Company/Affiliate	California Physicians' Service, Inc. dba Blue Shield of California
Recent mergers or acquisitions within California	None
Year founded	1939
Year licensed	1939
Tax status	Non-profit
Number of employees	~6,800
Health Plan Enrollment	792,301 (HMO); 2,347,175 (PPO); 4,133,945 (Total)

PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order)	HMO – Direct contracting with Network of Medical Groups and IPAs; PPO – Direct Contracting with Physicians
Number of medical groups/IPAs	0 owned, 310 contracted medical groups/IPAs (HMO)
Number of hospitals	0 owned, 321 contracted hospitals (HMO); 0 owned, 377 contracted hospitals (PPO)
Number of physicians	0 owned, 13,205 PCPs (HMO); 27,220 PCPs (PPO)
Number of other licensed clinicians	0 owned, 37,401 specialists (HMO); 66,081 contracted specialists (PPO)
Number of provider offices	0 owned, 50,606 provider offices (HMO); 93,302 provider offices (PPO)

COMPENSATION METHODS

Physicians—primary care (ranked by method)	Fee Schedule (PPO), Capitation (HMO)
Physicians—specialty (ranked by method)	Fee Schedule (PPO), Capitation (HMO)
Hospitals (ranked by payment type)	Per Diem, Discount off Charges, Fee Schedule, Case Rates, Capitation

PLAN PRODUCTS

PRODUCTS CURRENTLY OFFERED

Covered California	For individual and family plans (IFP), Small Group plans
Individual market	HMO, PPO
Small group (1–100 employees)	HMO, PPO, POS
Large group (100+ employees)	HMO, PPO, POS
Medicare Advantage	HMO
Medigap (Supplemental Insurance)	Offered for individuals
Special Needs Plans (SNPs)	None
Medicare Part D stand-alone	For individual and group plans
Access for Infants and Mothers	None
Medi-Cal Managed Care	Yes
Healthy Kids	None
Major Risk Medical Insurance/GIP	For individual and family plans (IFP)
Other	Shared Advantage, Trio HMO, Tandem PPO

ANCILLARY PRODUCTS

Vision	PPO
Chiropractic	Available as a discounted service: HMO, PPO
Dental	HMO, PPO
Prescription Drugs	Not available as a stand-alone product
Long Term Health Care	No
Life Insurance	Offered
Accidental Death & Dismemberment	Offered in conjunction with our Life Insurance
Acupuncture	Available as a discounted service: HMO; PPO
Substance Abuse	Not available as a stand-alone product
Massage Therapy	Available as a discounted service rather than as an Ancillary Product
Durable Medical Equipment	Not available as an Ancillary Product
Rehabilitation	Not available as an Ancillary Product
Workers' Compensation	No
Other	Not applicable

CALIFORNIA OFFICE LOCATIONS

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Imperial
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*Chief State Health Programs &
Regulatory Relations Officer*

Abbie A. Totten
*Vice President,
Government Programs
Policy & Strategic Initiatives*

Farid Hassanpour, DO, MBA
Chief Medical Director

Barbara L. Swartos,
BSN, MBA, CCM
*Vice President, Medical
Management*

Kathleen Lang, DPA
*Vice President, Operations,
Imperial County*

Dee Dee C. Iverson
Vice President, Operations

Erik Korolev
*Vice President, Network
Development & Contracting*

PRIMARY CONTACT

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California Health & Wellness

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PLAN ORGANIZATION

Parent Company/Affiliate Centene Corporation
Recent mergers or acquisitions within California None
Year founded 2013
Year licensed 2013
Tax status For Profit
Number of employees 220
Health Plan Enrollment 192,000

PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order) Direct Contracting with Physicians,
Single Medical Group, Network of
Medical Groups & IPAs
Number of Medical Groups/IPAs 0 owned, 485 contracted
Number of hospitals 0 owned, 39 contracted
Number of physicians 0 owned, 5,450 contracted
Number of other licensed clinicians 0 owned, 1,614 contracted
Number of provider offices 0 owned, 1,085 contracted

COMPENSATION METHODS

Physicians – primary care (ranked by method) Fee-For-Service, Group Capitation
Physicians – specialty (ranked by method) Fee-For-Service
Hospitals (ranked by payment type) Per Diem, Diagnosis-Related Group, Case Rates

PLAN PRODUCTS

PRODUCTS CURRENTLY OFFERED

Individual market None
Small group (2–50 employees) None
Large group (50+ employees) None
Medicare Advantage None
Medi-Cal Managed Care HMO
Medigap (Supplemental Insurance) None
Special Needs Plans (SNPs) None
Medicare Part D stand-alone None
Access for Infants and Mothers None
Healthy Kids None
Major Risk Medical Insurance/GIP None
Other None

ANCILLARY PRODUCTS

Vision HMO, PPO
Chiropractic None
Dental None
Prescription Drugs Other
Long Term Health Care POS
Life Insurance None
Accidental Death & Dismemberment None
Acupuncture None
Substance Abuse None
Massage Therapy None
Durable Medical Equipment None
Rehabilitation None
Workers' Compensation None
Other (please specify) Disease Management, Behavioral Health,
Correctional Health

EXECUTIVE OFFICERS

Michael Schrader
Chief Executive Officer

Gary Crockett
Chief Counsel

Dr. Richard Helmer
Chief Medical Officer

Ladan Khamseh
Chief Operating Officer

Greg Hamblin
Chief Financial Officer

Len Rosignoli
Chief Information Officer

EXECUTIVE STAFF

Dr. Richard Bock
Deputy Chief Medical Officer

Candice Gomez
*Executive Director,
Program Implementation*

Tracy Hitzeman
*Executive Director,
Clinical Operations*

Silver Ho
*Executive Director,
Compliance*

Michelle Laughlin
*Executive Director,
Network Operations*

Sesha Mudunuri
*Executive Director,
Operations*

Phil Tsunoda
*Executive Director,
Public Policy and
Public Affairs*

PRIMARY CONTACT

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CalOptima (Orange County Health Authority)

505 City Parkway West • Orange, CA 92868

Ph: (714) 246-8400 • Fax: (714) 246-8492 • www.caloptima.org

PLAN ORGANIZATION

Parent Company/Affiliate	None
Recent mergers or acquisitions within California	None
Year founded	1995
Year licensed	2000
Tax status	Non Profit
Number of employees	1,179 full time, 5 part time
Health Plan Enrollment	787,596

PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order)	Medical groups/IPAs and HMOs
Number of medical groups/IPAs	0 owned, 13 contracted
Number of hospitals	0 owned, 30 contracted
Number of physicians	0 owned, 7,804 contracted
Number of other licensed clinicians	0 owned, 2,142 contracted
Number of provider offices	0 owned, 1,801 contracted

COMPENSATION METHODS

Physicians—primary care (ranked by method)	Group Capitation, Fee-For-Service
Physicians—specialty (ranked by method)	Group Capitation, Fee-For-Service
Hospitals (ranked by payment type)	Per Diem, Case Rates, Diagnosis-Related Group, Capitation

PLAN PRODUCTS

PRODUCTS CURRENTLY OFFERED

Individual market	None
Small group (2–50 employees)	None
Large group (50+ employees)	None
Medicare Advantage	See SNP
Medigap (Supplemental Insurance)	None
Special Needs Plans (SNPs)	HMO
Medicare Part D stand-alone	None
Access for Infants and Mothers	None
Medi-Cal Managed Care	HMO
Healthy Kids	None
Major Risk Medical Insurance/GIP	None
Program of All-Inclusive Care for the Elderly (PACE)	HMO
Other	None

ANCILLARY PRODUCTS

Vision	None
Chiropractic	None
Dental	None
Prescription Drugs	None
Long Term Health Care	None
Life Insurance	None
Accidental Death & Dismemberment	None
Acupuncture	None
Substance Abuse	None
Massage Therapy	None
Durable Medical Equipment	None
Rehabilitation	None
Workers' Compensation	None
Other (please specify)	None

CalViva Health (Fresno-Kings-Madera Regional Health Authority)

7625 N. Palm Ave., Suite 109 • Fresno, CA 93711
Ph: (559) 540-7840 • www.calvivahealth.org

EXECUTIVE OFFICERS

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CEO

William Gregor
CFO

Patrick Marabella, M.D.
CMO

Mary Beth Corrado
CCO

Jeffrey Nkansah
COO

PRIMARY CONTACT

Cheryl Hurley
*Office Manager/HR
Commission Clerk*

PLAN ORGANIZATION

Parent Company/Affiliate Fresno Kings Madera Regional Health Authority
Recent mergers or acquisitions within California No recent mergers or acquisitions
Year founded 2009
Year licensed 2010
Status Not-for-profit
Number of employees 16 Staff, subcontracted for administrative services
Health Plan Enrollment 361,231 as of September 2017

PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order) All direct contracts with physician providers
Number of medical groups/IPAs 3 IPAs
Number of hospitals 11 hospitals, contracted
Number of physicians 1,450 contracted
Number of provider offices 700

COMPENSATION METHODS

Physicians – primary care FFS percent of Medi-Cal Rates and Capitation
Physicians – specialty FFS percent of Medi-Cal Rates
Hospitals Percent of Medi-Cal Rates

PLAN PRODUCTS

PRODUCTS CURRENTLY OFFERED

Medi-Cal Managed Care Yes
Special Needs Plans (SPD) Yes
MSO Services No

ANCILLARY PRODUCTS

Prescription Drugs Yes
Substance Abuse Yes
Durable Medical Equipment Yes

Care1st Health Plan

601 Potrero Grande Drive • Monterey Park, CA 91755
Ph: (323) 889-6638 • Fax: (323) 889-6270 • www.care1st.com

CALIFORNIA OFFICE LOCATIONS

601 Potrero Grande Drive
Monterey Park, CA 91755
3131 Camino Del Rio North
Suite 1300
San Diego, CA 92108

CARE1ST HEALTH PLAN CLINICS

38440 5th Street W.
Suite D
Palmdale, CA 93551
44426 10th Street W. A
Lancaster, CA 93535

EXECUTIVE OFFICERS

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*President &
Chief Executive Officer*

Tanya Dansky, MD
*Vice President &
Chief Medical Officer*

Barry Staton
Chief Financial Officer

Kristen Cerf
Chief Legal Officer

Amanda Flaum
*Vice President &
Chief Operating Officer*

Michael Osorio
*Divisional Vice President &
Chief Compliance Officer*

PRIMARY CONTACT

Gary Cohen
*Vice President,
Public Affairs*
(415) 229-5110

PLAN ORGANIZATION

Recent mergers or acquisitions within California 2015
Year founded 1994
Year licensed 1995
Tax status Not for profit
Number of employees Approximately 1,000
Health Plan Enrollment 502,124 (as of December 2017)

PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order) Staff; Network of Medical Groups and Independent Practice Associations (IPAs); Direct Contracting with Physicians; Direct Contracting with Federally Qualified Health Centers
Number of medical groups/IPAs 86
Number of hospitals 113
Number of physicians 18,000
Number of other licensed clinicians 0
Number of provider offices 26,000

COMPENSATION METHODS

Physicians—primary care (ranked by method) Group Capitation, FQHC capitation
Physicians—specialty (ranked by method) Under Group Capitation, Fee-For-Service
Hospitals (ranked by payment type) Per Diem, Capitation, Discounted Charges, Diagnosis-Related Group, Case Rates

PLAN PRODUCTS

PRODUCTS CURRENTLY OFFERED

Small group (2–50 employees) None
Large group (50+ employees) None
Medicare Advantage HMO
Medigap (Supplemental Insurance) None
Special Needs Plans (SNPs) HMO
Medicare Part D stand-alone None
Access for Infants and Mothers None
Medi-Cal Managed Care HMO
Healthy Kids None
Major Risk Medical Insurance/GIP None
Cal Medi-Connect HMO
Other None

ANCILLARY PRODUCTS

Vision HMO
Chiropractic HMO
Dental HMO
Prescription Drugs HMO
Long Term Health Care None
Life Insurance None
Accidental Death & Dismemberment None
Acupuncture HMO
Substance Abuse HMO
Massage Therapy None
Durable Medical Equipment HMO
Rehabilitation HMO
Workers' Compensation None

**CALIFORNIA
OFFICE LOCATIONS**

Santa Barbara, CA
San Luis Obispo, CA

EXECUTIVE OFFICERS

Robert Freeman
CEO

David Ambrose
CFO/Treasurer

Paul Jaconette
COO

Barrie Parker
CIO

Takashi M. Wada, MD
Interim CMO

EXECUTIVE STAFF

Caitlin Larsen, JD
Director of Legal Affairs

Kashina Bishop
Director of Finance

Jeffrey Januska, PharmD
Pharmacy Director

Sherri Bennett
Provider Services Director/
Community Relations

Donna Slimak
Member Services Director

Florence Chan
Director of Health Services

Carlos Hernandez
Director of Quality/
Decision Support

Karyn Fish
Human Resources Director

Allen Freymuth
Director of Claims

Michael Harris
Director of Administrative/
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Public Affairs
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CenCal Health

4050 Calle Real • Santa Barbara, CA 93110

Ph: (805) 685-9525 • Fax: (805) 685-8292 • www.cencalhealth.org

PLAN ORGANIZATION

Parent Company/Affiliate. Santa Barbara/San Luis Obispo
Regional Health Authority
Recent mergers or acquisitions within California CenCal Health is a public entity
Year founded 1983
Year licensed 2000
Tax status Non profit
Number of employees 215 full time
Health Plan Enrollment 182,000

PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order) Direct Contracting with Physicians
Number of hospitals 0 owned, 9 contracted
Number of physicians 0 owned, 1,252 contracted
Number of provider offices 0 owned, 246 contracted

COMPENSATION METHODS

Physicians—primary care (ranked by method). Individual and Group Capitation, Fee-For-Service,
Withhold and Pay for Performance
Physicians—specialty (ranked by method). Fee-For-Service, Group Capitation
Hospitals (ranked by payment type) Per Diem/DRG (Inpatient), Percent of Charges
(Inpatient and Outpatient), Fee-For-Service
(Outpatient), Capitation

PLAN PRODUCTS

PRODUCTS CURRENTLY OFFERED

Individual market. None
Small group (2–50 employees) None
Large group (50+ employees) None
Medicare Advantage None
Medigap (Supplemental Insurance) None
Special Needs Plans (SNPs) None
Medicare Part D stand-alone None
Access for Infants and Mothers HMO
Medi-Cal Managed Care HMO
Major Risk Medical Insurance/GIP None
Other None

ANCILLARY PRODUCTS

Vision HMO
Chiropractic HMO
Dental None
Prescription Drugs HMO
Long Term Health Care HMO
Life Insurance None
Accidental Death & Dismemberment None
Acupuncture HMO
Substance Abuse HMO
Massage Therapy None
Durable Medical Equipment HMO
Rehabilitation HMO
Workers' Compensation None

Central California Alliance for Health

(Santa Cruz-Monterey-Merced Managed Medical Care Commission)

1600 Green Hills Road, Suite 101 • Scotts Valley, CA 95066

Ph: (831) 430-5500 • Fax: (831) 430-5882 • www.ccah-alliance.org

CALIFORNIA OFFICE LOCATIONS

Scotts Valley (*Main office*)
Salinas and Merced
(*Regional offices*)

EXECUTIVE OFFICERS

Stephanie Sonnenshine
Chief Executive Officer

Dale Bishop, MD
Chief Medical Officer

Dory Hicks
Chief Information Officer

Scott Fortner
Chief Administrative Officer

Suzanne Skerness
Chief Health Services Officer

Marina Owen
Chief Operating Officer

Lisa Ba
Chief Financial Officer

EXECUTIVE STAFF

Danita Carlson
Government Relations Director

Lilia Chagolla
*Regional Operations
Director – Monterey*

Jane Daughenbaugh
Behavioral Health Director

Michael Blatt, PharmD
Pharmacy Director

Kathleen McCarthy
Business Development Director

Jennifer Mockus
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Director – Merced*

Gilly Guez, MD
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Julio Porro, MD
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Jordan Turetsky
Provider Services Director

Jan Wolf
Member Services Director

PRIMARY CONTACTS

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(831) 430-5603

Scott Fortner
Public Affairs
(831) 430-5630

PLAN ORGANIZATION

Parent Company/Affiliate None
Recent mergers or acquisitions within California None
Year founded 1996
Year licensed 2000
Tax status Non profit
Number of employees 526
Health Plan Enrollment 349,885

PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order) Direct Contracting with Physicians
Number of medical groups/IPAs 0 owned, 268 contracted
Number of hospitals 0 owned, 15 contracted
Number of physicians 0 owned, 7,978 contracted
Number of other licensed clinicians 0 owned, 869 contracted
Number of provider offices 0 owned, 605 contracted

COMPENSATION METHODS

Physicians – primary care (ranked by method) Fee-For-Service, Capitation, Incentive Program
Physicians – specialty (ranked by method) Fee-For-Service, Incentive Program
Hospitals (ranked by payment type) Discounted Charges; Per Diem; Case Rates

PLAN PRODUCTS

PRODUCTS CURRENTLY OFFERED

Individual market None
Small group (2–50 employees) None
Large group (50+ employees) None
Medicare Advantage None
Medi-Cal Managed Care County Organized Health System
Medigap (Supplemental Insurance) None
Special Needs Plans (SNPs) None
Medicare Part D stand-alone None
Major Risk Medical Insurance/GIP None
Other In-Home Supportive Services: HMO

ANCILLARY PRODUCTS

Vision COHS
Chiropractic COHS, HMO
Dental None
Prescription Drugs COHS, HMO
Long Term Health Care COHS
Life Insurance None
Accidental Death & Dismemberment None
Acupuncture COHS, HMO
Substance Abuse HMO
Massage Therapy None
Durable Medical Equipment COHS, HMO
Rehabilitation None
Workers' Compensation None
Other None

EXECUTIVE OFFICERS

Lee Suyenaga
Chief Executive Officer

An Pang Chieng, M.D.
Chief Medical Officer

PRIMARY CONTACT

Annie Hsu Shieh
Senior Compliance Counsel
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Central Health Medicare Plan

1540 Bridgegate Drive • Diamond Bar, CA 91765

Ph: (626) 388-2390 • Fax: (626) 388-2361 • www.centralhealthplan.com

PLAN ORGANIZATION

Parent Company/Affiliate AHMC Central Health LLC
Recent mergers or acquisitions within California Acquired on 11/18/2011
Year founded 2004
Year licensed 2004
Tax status For profit
Number of employees 169 full time (as of 9/30/17)
Health Plan Enrollment 34,804 (as of 9/30/17)

PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order) Staff, Single Medical Group,
Network of Medical Groups and IPAs,
Direct Contracting with Physicians
Number of medical groups/IPAs 63
Number of hospitals 83
Number of physicians 7,184
Number of other licensed clinicians 483
Number of provider offices 7,709

COMPENSATION METHODS

Physicians—primary care (ranked by method). Fee-For-Service, Individual Capitation,
Group Capitation
Physicians—specialty (ranked by method) Fee-For-Service, Group Capitation
Hospitals (ranked by payment type) Per Diem, Diagnosis-Related Group,
Case Rates, Capitation

PLAN PRODUCTS

PRODUCTS CURRENTLY OFFERED

Medicare Advantage HMO
Special Needs Plans (SNPs) HMO

ANCILLARY PRODUCTS

Vision HMO
Chiropractic HMO
Dental HMO
Prescription Drugs HMO
Acupuncture HMO
Substance Abuse HMO
Durable Medical Equipment HMO
Rehabilitation HMO

Chinese Community Health Plan

445 Grant Ave., Suite 700 • San Francisco, CA 94108
Ph: (415) 955-8800 • Fax: (415) 955-8818 • www.cchphealthplan.com

EXECUTIVE OFFICER

Deena Louie
CEO

EXECUTIVE STAFF

Elvina Li
CFO

Larry Loo
COO

Keith Minard
CIO

Daniel Quan
Compliance Officer

PRIMARY CONTACT

Daniel Quan
Compliance Officer
(415) 955-8800

PLAN ORGANIZATION

Parent Company/Affiliate Chinese Hospital Association
Tax status For profit
Year founded 1984
Year licensed 1985
Number of employees 140
Health Plan Enrollment 22,145

PLAN-PROVIDER ARRANGEMENTS

Model Types (ranked in descending order) Network of Medical Groups and
Independent Practice Associations (IPAs)
Number of medical groups/IPAs Jade Medical Group; Hill Physicians;
One Medical Group
Number of hospitals 7 contracted
Number of physicians 1,738 contracted

COMPENSATION METHODS

Physicians—primary care (ranked by method) Fee-For-Service
Physicians—specialty (ranked by method) Fee-For-Service
Hospitals (ranked by payment type) Capitation, Per Diem, Discounted Charges,
Differential by Service Type, Case Rates

PLAN PRODUCTS

PRODUCTS CURRENTLY OFFERED

Covered California (Individual Market) HMO
Individual market HMO
Covered California (SHOP) HMO
Small group (2–50 employees) HMO
Large group (50+ employees) HMO
Medicare Advantage HMO
Special Needs Plans (SNPs) HMO
Active Choice PPO

ANCILLARY PRODUCTS

Vision HMO
Prescription Drugs HMO
Durable Medical Equipment HMO
Rehabilitation HMO

CALIFORNIA OFFICE LOCATIONS

Glendale
Irvine
Pleasant Hill
San Francisco
San Diego
Visalia
Walnut Creek
Westlake Village

EXECUTIVE OFFICERS

Peter B. Welch
President, Northern CA

Gene Rapisardi
President, Southern CA

Anand Raghavan
CFO

Jennifer Gutzmore
*Regional Medical
Executive*

Maricel Del Rosario, R.N.
Director of Health Services

Zula Saunders
*Quality Improvement
Director*

Michelle Demonteverde
*Regional Vice President,
Network Management*

Scott Hamilton
*Vice President,
Network Management,
Northern California*

Teri Lauenstein
*Vice President,
Network Management,
Southern California*

Karen Baker
Claims Manager

Kathy O'Neal
*Customer Service
Manager*

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Mark Slitt
Public Relations
(860) 226-2092

Cigna HealthCare of California, Inc.

400 N. Brand Boulevard, #400 • Glendale, CA 91203

Ph: (818) 500-6262 • Fax: (818) 500-6365 • www.cigna.com/healthcare

PLAN ORGANIZATION

Parent Company/Affiliates HealthSource, Inc./Cigna Dental Health of CA, Inc.,
Cigna Behavioral Health of CA, Inc. (CBH),
Cigna Health & Life Insurance Company (CHLIC)

Recent mergers or acquisitions within California None

Year founded 1929

Year licensed 1979

Tax status For profit

Number of employees In California, we have 1,739 active employees

Health Plan Enrollment 985,942 total members
174,308 California HMO and POS
811,634 California PPO and Open Access Plus (OAP)

PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order) Network of Medical Groups and IPAs,
Direct Contracting with Physicians

Number of medical groups/IPAs 265 HMO

Number of hospitals 377 PPO; 355 HMO

Number of physicians 74,480 PPO; 72,858 HMO

COMPENSATION METHODS

Physicians—primary care (ranked by method) Group Capitation, Fee-For-Service including bonus;
Source: Contracting

Physicians—specialty (ranked by method) Group Capitation, Fee-For-Service including bonus;
Source: Contracting

Hospitals (ranked by payment type) Per Diem, Capitation, Case Rates, Discounted Charges,
Diagnosis-Related Group, and Other (Hospital
Collaborative Care program); *Source: Contracting*

PLAN PRODUCTS

PRODUCTS CURRENTLY OFFERED

Individual market None

Small group (2–50 employees) OAP, PPO

Large group (50+ employees) HMO, POS, OA, OAP, PPO

Medicare Advantage None

Medigap (Supplemental Insurance) None

Special Needs Plans (SNPs) None

Medicare Part D stand-alone Medicare Part D

Access for Infants and Mothers None

Medi-Cal Managed Care None

Healthy Kids None

Major Risk Medical Insurance/GIP None

Other None

ANCILLARY PRODUCTS

Vision HMO, POS, OA, OAP, PPO

Chiropractic HMO, POS, OAP, PPO

Dental Cigna Dental HMO & PPO

Prescription Drugs HMO, POS, OAP, PPO

Long Term Health Care CHLIC

Life Insurance CHLIC

Accidental Death & Dismemberment CHLIC

Acupuncture HMO, POS, OAP, PPO

Substance Abuse CBH

Massage Therapy HMO, POS, OAP, PPO

Durable Medical Equipment HMO, POS, OAP, PPO

Rehabilitation HMO, POS, OAP, PPO

Workers' Compensation CHLIC

Other International

Community Care Health

7370 N. Palm Ave., Suite 103 • Fresno, CA 93711
Ph: (559)228-5400 • www.communitycarehealth.org

EXECUTIVE OFFICERS

Aldo De La Torre

EXECUTIVE STAFF

Daniel Bluestone, M.D.

Jennifer Lorge

Deirdre Berman

PRIMARY CONTACT

Jennifer Lorge
Regulatory Affairs
(559) 387-1152

PLAN ORGANIZATION

Parent Company/Affiliate Fresno Community Medical Centers
Recent mergers or acquisitions within California None
Year founded 2010
Year licensed 2013
Tax status For Profit
Number of employees N/A
Health Plan Enrollment 8,600

PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order) Shared Risk
Number of Medical Groups/IPAs 0 owned, 1 contracted
Number of hospitals 4 owned, 0 contracted
Number of physicians 0 owned, 1,131 contracted
Number of other licensed clinicians 0 owned, 191 contracted
Number of provider offices (unique locations) 0 owned, 352 contracted

COMPENSATION METHODS

Physicians – primary care (ranked by method) Capitation, Fee-For-Service
Physicians – specialty (ranked by method) Capitation, Cap Pool, Fee-For-Service
Hospitals (ranked by payment type) Fee-For-Service

PLAN PRODUCTS

PRODUCTS CURRENTLY OFFERED

Covered California (Individual Market) None
Individual market None
Small group (2–50 employees) None
Large group (50+ employees) HMO
Medicare Advantage None
Medi-Cal Managed Care None
Medigap (Supplemental Insurance) None
Special Needs Plans (SNPs) None
Medicare Part D stand-alone None
Access for Infants and Mothers None
Healthy Kids None
Major Risk Medical Insurance/GIP None
Other None

ANCILLARY PRODUCTS

Vision None
Chiropractic None
Dental None
Prescription Drugs Yes
Long Term Health Care None
Life Insurance None
Accidental Death & Dismemberment None
Acupuncture None
Substance Abuse None
Massage Therapy None
Durable Medical Equipment None
Rehabilitation None
Workers' Compensation None
Other (please specify) None

EXECUTIVE OFFICERS

Norma Diaz
Chief Executive Officer

Scott Carroll
Chief Financial Officer

Allan Sombillo
Chief Information Officer

Edward Hutt, MD, MBA
Chief Medical Officer

Ann Warren
*Associate Chief
Executive Officer*

EXECUTIVE STAFF

Andrew D. Gregor, J.D.
Chief Legal Counsel

Charles Lino, PharmD
Director of Pharmacy

Nora Pintado
Director of Claims

David Ritchie
*Director of Contract
Administration*

PRIMARY CONTACT

Ann Warren
(619) 498-6516

Community Health Group

2420 Fenton Street, Suite 100 • Chula Vista, CA 91914
Ph: (619) 422-0422 • Fax: (619) 422-5930 • www.chgsd.com

PLAN ORGANIZATION

Parent Company/Affiliate None
Recent mergers or acquisitions within California None
Year founded 1982
Year licensed 1985
Tax status Non profit
Number of employees (full time/part time) 13 per diem, 295 full time, 2 part time
Health Plan Enrollment 287,099

PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order) Network of Medical Groups and IPAs,
Direct Contracts with Physicians
Number of medical groups/IPAs 0 owned, 1 contracted
Number of hospitals 0 owned, 19 contracted
Number of physicians 0 owned, 2,875 contracted
Number of other licensed clinicians 0 owned, 1,065 contracted
Number of provider offices 0 owned, 233 contracted (pcp)

COMPENSATION METHODS

Physicians—primary care (ranked by method) Individual Capitation, Group Capitation,
Fee-For-Service
Physicians—specialty (ranked by method) Fee-For-Service
Hospitals (ranked by payment type) DRG, Discounted Charges, Per Diem

PLAN PRODUCTS

PRODUCTS CURRENTLY OFFERED

Individual market None
Small group (2–50 employees) None
Large group (50+ employees) None
Medicare Advantage None
Medigap (Supplemental Insurance) None
Special Needs Plans (SNPs) None
Medicare Part D stand-alone None
Access for Infants and Mothers None
Medi-Cal Managed Care HMO
Healthy Kids None
Major Risk Medical Insurance/GIP None
Other Cal MediConnect

ANCILLARY PRODUCTS

Vision None
Chiropractic None
Dental None
Prescription Drugs None
Long Term Health Care None
Life Insurance None
Accidental Death & Dismemberment None
Acupuncture None
Substance Abuse None
Massage Therapy None
Durable Medical Equipment None
Rehabilitation None
Workers' Compensation None
Other None

Contra Costa Health Plan (Contra Costa County Medical Services)

595 Center Avenue, Suite 100 • Martinez, CA 94553

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EXECUTIVE OFFICERS

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David J. Runt
CIO

EXECUTIVE STAFF

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Medical Director

Frank Lee, J.D.
Chief Legal Counsel

Wendy Mailer
Marketing, Sales and
Outreach Manager

Andrew Haydon, PharmD
Pharmacy Director

Sharron Mackey
Chief Operations Officer

Terri Lieder
Director of Provider Relations,
Contracts, and Credentialing

Kevin Drury
Director of
Quality Management

Rajiv Pramanik, M.D.
Chief Medical Informatics Officer

John Barclay, R.N.
Director of Home and
Community Based Service,
Good Health and Case
Management

Sonja Robinson, BSN,
MBA/MHA, Ph.D.
Utilization Manager Consultant

PRIMARY CONTACTS

Frank Lee, J.D.
Government Relations
(925) 313-6082

Judi Louro
Public Affairs
(925) 313-6000

PLAN ORGANIZATION

Parent Company/Affiliate Division of Contra Costa County Health Services Dept.
Recent mergers or acquisitions within California None
Year founded 1973
Year licensed 1973
Tax status Non profit
Number of employees 238
Health Plan Enrollment 196,031

PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order) Staff, Direct Contracting with Physicians
Number of hospitals 1 owned, 8 contracted
Number of physicians 0 owned, 1,789 contracted
Number of other licensed clinicians 0 owned, 842 contracted
Number of provider offices 10 owned, 621 contracted

COMPENSATION METHODS

Physicians—primary care (ranked by method). Fee-For-Service, Salary
Physicians—specialty (ranked by method). Fee-For-Service, Salary
Hospitals (ranked by payment type) Per Diem, Diagnosis-Related Group

PLAN PRODUCTS

PRODUCTS CURRENTLY OFFERED

Covered California (Individual Market) None
Small group (2–50 employees) None
Large group (50+ employees) HMO
Medicare Advantage None
Medigap (Supplemental Insurance) None
Special Needs Plans (SNPs) None
Medicare Part D stand-alone None
Access for Infants and Mothers None
Medi-Cal Managed Care HMO
Healthy Kids None
Major Risk Medical Insurance/GIP None
Other Commercial: In-Home Support Service Workers: HMO
Public: Basic Health Care – County Indigent Program,
plus Pharmacy-Only Program, Medicare Cost Plan

ANCILLARY PRODUCTS

Vision HMO
Chiropractic HMO
Dental HMO
Prescription Drugs HMO
Long Term Health Care None
Life Insurance None
Accidental Death & Dismemberment None
Acupuncture HMO
Substance Abuse HMO
Massage Therapy None
Durable Medical Equipment HMO
Rehabilitation HMO
Workers' Compensation None
Other None

EXECUTIVE OFFICERS

Karen M. Johnson
Executive Director

Mike Polen
*Executive Vice President
Medicare and Operations*

EXECUTIVE STAFF

Halima Bascus
*Vice President
Field Health Services*

Kimberly Ensley
*Director
Regulatory Compliance*

Elizabeth Dang
*Director
State Pharmacy*

Karen Richmond
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Network Management*

Elizabeth Gianini
*Senior Director
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Koh Kerd Sri
*Vice President
I.T., QA, & Compliance*

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Easy Choice, A WellCare Company

10803 Hope St., Suite B • Cypress CA 90630

Ph: (866) 999-3945 • Fax: (877) 999-3945 • www.wellcare.com/california

PLAN ORGANIZATION

Parent Company/Affiliate WellCare Health Plans, Inc.
Recent mergers or acquisitions within California None
Year founded 2006
Year licensed 2007
Tax status For profit
Number of employees 150
Health Plan Enrollment 25,868 as of 9/30/2017

PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order) Delegated IPA
Number of Medical Groups/IPAs 41 contracted
Number of hospitals 141 contracted
Number of physicians 11,099 contracted
Number of other licensed clinicians 1,437 contracted
Number of provider offices 11,099 contracted

COMPENSATION METHODS

Physicians – primary care (ranked by method) 4,000 Capitated
Physicians – specialty (ranked by method) 19,000 Fee-For-Service
Hospitals (ranked by payment type) 170

PLAN PRODUCTS

PRODUCTS CURRENTLY OFFERED

Individual market None
Small group (2–50 employees) None
Large group (50+ employees) None
Medicare Advantage Yes
Medi-Cal Managed Care None
Medigap (Supplemental Insurance) None
Special Needs Plans (SNPs) Yes
Medicare Part D stand-alone None
Access for Infants and Mothers None
Healthy Kids None
Major Risk Medical Insurance/GIP None
Other None

ANCILLARY PRODUCTS

Vision HMO
Chiropractic HMO
Dental HMO
Prescription Drugs HMO
Long Term Health Care None
Life Insurance None
Accidental Death & Dismemberment None
Acupuncture HMO
Substance Abuse HMO
Massage Therapy None
Durable Medical Equipment HMO
Rehabilitation HMO
Workers' Compensation None
Other (please specify) Transportation

Gold Coast Health Plan (Ventura County Medi-Cal Managed Care Commission)

711 Daily Drive, Suite 106 • Camarillo, CA 93010

Ph: (888) 301-1228 • Fax: (805) 437-5132 • www.goldcoasthealthplan.org

EXECUTIVE OFFICERS

Dale Villani

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Nancy Wharfield, MD

Chief Medical Officer

Ruth Watson

Chief Operations Officer

Lyndon Turner

*Interim Chief
Financial Officer*

Melissa Scrymgeour

*Chief Administrative
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Brandy Armenta

Compliance Officer

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Marlen Torres

*Manager,
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PLAN ORGANIZATION

Parent Company/Affiliate None

Recent mergers or acquisitions within California None

Year founded July 1, 2011

Tax status Non profit

Number of employees 180

Health Plan Enrollment 201,376 as of December 2017

PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order)

Number of Medical Groups/IPAs 4 contracted

Number of hospitals 24

Number of physicians 5,577 (418 PCPs; 5,159 specialists)

Number of other licensed clinicians 326

COMPENSATION METHODS

Physicians – primary care (ranked by method) CAP/FFS

Physicians – specialty (ranked by method) FFS/CAP

Hospitals (ranked by payment type) Per Diem/Case Rates

PLAN PRODUCTS

PRODUCTS CURRENTLY OFFERED

Individual market None

Small group (2–50 employees) None

Large group (50+ employees) None

Medicare Advantage None

Medi-Cal Managed Care Yes

Medigap (Supplemental Insurance) None

Special Needs Plans (SNPs) None

Medicare Part D stand-alone None

Access for Infants and Mothers None

Healthy Kids None

Major Risk Medical Insurance/GIP None

ANCILLARY PRODUCTS

Vision Yes

Chiropractic Yes

Dental Denti-Cal

Prescription Drugs Yes

Long Term Health Care Yes

Life Insurance None

Accidental Death & Dismemberment None

Acupuncture None

Substance Abuse Carve Out

Massage Therapy None

Durable Medical Equipment Yes

Rehabilitation Yes

Workers' Compensation None

Other Behavioral Health

**CALIFORNIA
OFFICE LOCATIONS**

Bakersfield, Chatsworth,
El Centro, Fresno, Glendale,
Huntington Beach, Oakland,
Rancho Cordova, Sacramento,
San Bernardino, San Diego,
San Jose, San Rafael,
Stockton, Woodland Hills

EXECUTIVE OFFICER

Steven Sell
CEO and Plan President

EXECUTIVE STAFF

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Contracting Officer*

Patricia Clarey
*Chief State Health Programs and
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Senior Medical Director

Eric Hause
*SVP, Strategy and
Business Development*

Joseph Klinger
Chief Compliance Officer

Arthur Kummer
Medicare Programs Officer

Jennifer A. Moore
Commercial Officer

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SVP, Operations

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Chief Operating Officer

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*SVP, Medical Management
Operations*

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Senior VP, Sales

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Health Net

21281 Burbank Blvd. • Woodland Hills, CA 91367

Ph: (818) 676-6775 • Fax: (818) 676-6992 • www.healthnet.com

PLAN ORGANIZATION

Parent Company/Affiliate Centene Corp.
Recent mergers or acquisitions within California None
Year founded 1979
Year licensed 1979
Tax status For profit
Number of employees 3,500
Health Plan Enrollment 2.8 million

PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order) Network of Medical Groups or IPAs,
Direct Contracting with Physicians
Number of medical groups/IPAs 0 owned, 166 contracted
Number of hospitals 0 owned, 313 contracted
Number of physicians 0 owned, 68,000 contracted

COMPENSATION METHODS

Physicians—primary care (ranked by method) Group Capitation, Other (RBRVS),
Lesser of: Percent of Charges, Fee Schedule
Physicians—specialty (ranked by method) Group Capitation, Other (RBRVS),
Lesser of: Percent of Charges, Fee Schedule
Hospitals (ranked by payment type) Per Diem, Capitation, Discounted Charges,
Lesser of: Percent of Charges, Fee Schedule, DRG

PLAN PRODUCTS

PRODUCTS CURRENTLY OFFERED

Covered California (Individual Market) HMO, EPO, HSP
Individual market HMO, PPO, EPO, HSP
Covered California (SHOP) PPO, EPO
Small group (2–100 employees) HMO, PPO, EPO, HSP
Large group (100+ employees) HMO, PPO, POS, EPO, Indemnity
Medicare Advantage HMO
Medigap (Supplemental Insurance) Medicare Supplement
Special Needs Plans (SNPs) HMO
Medi-Cal Managed Care HMO
Major Risk Medical Insurance/GIP None
Other EAP (through MHN)

ANCILLARY PRODUCTS

Vision HMO, PPO, Medicare Advantage, Medicare Supplement
Chiropractic HMO, PPO, POS, EPO, HSP, Medicare Advantage
Dental HMO, PPO, Indemnity, Medicare Advantage,
Medicare Supplement
Prescription Drugs HMO, PPO, POS, Medicare Advantage
Long Term Health Care None
Life Insurance Group Term Life
Accidental Death & Dismemberment In combination with Group Term Life
Acupuncture HMO, PPO, POS, EPO, HSP, Medicare Advantage
Substance Abuse HMO, PPO, POS, EPO, HSP, Medicare Advantage
Durable Medical Equipment HMO, PPO, POS, EPO, HSP, Medicare Advantage
Rehabilitation HMO, PPO, POS, EPO, HSP, Medicare Advantage
Workers' Compensation None

Health Plan of San Joaquin (San Joaquin County Health Commission)

7751 S. Mantney Road • French Camp, CA 95231

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EXECUTIVE STAFF

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Chief Medical Officer

Cheron Vail
Chief Information Officer

David Hurst
*Vice President,
External Affairs*

Charlene Giles
Compliance & Privacy Officer

Marc Radner
*Vice President,
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David Hurst
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PLAN ORGANIZATION

Parent Company/Affiliate	None
Recent mergers or acquisitions within California	None
Year founded	1995
Year licensed	1996
Tax status	Non profit
Number of employees	312 full time
Health Plan Enrollment	349,829

PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order)	Direct Contracting with Physicians, Network of Medical Groups and IPAs, Direct Contracts with Providers
Number of medical groups	0 owned, 34 contracted
Number of hospitals	0 owned, 14 contracted
Number of physicians	0 owned, 1,393 (367 PCPs + 1,026 specialists)

COMPENSATION METHODS

Physicians—primary care (ranked by method)	Individual Capitation, Group Capitation, Capitation, FFS
Physicians—specialty (ranked by method)	Fee-For-Service
Hospitals (ranked by payment type)	Per Diem, APR-DRG

PLAN PRODUCTS

PRODUCTS CURRENTLY OFFERED

Individual market	None
Small group (2–50 employees)	None
Large group (50+ employees)	None
Medicare Advantage	None
Medigap (Supplemental Insurance)	None
Special Needs Plans (SNPs)	None
Medicare Part D stand-alone	None
Access for Infants and Mothers	None
Medi-Cal Managed Care	HMO
Healthy Kids	None
Major Risk Medical Insurance/GIP	None
Other	None

ANCILLARY PRODUCTS

Vision	None
Chiropractic	None
Dental	None
Prescription Drugs	None
Long Term Health Care	None
Life Insurance	None
Accidental Death & Dismemberment	None
Acupuncture	None
Substance Abuse	None
Massage Therapy	None
Durable Medical Equipment	None
Rehabilitation	None
Workers' Compensation	None

EXECUTIVE OFFICER

Maya Altman
Chief Executive Officer

Pat Curran
*Deputy Chief
Executive Officer*

EXECUTIVE STAFF

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Ian Johansson
Chief Compliance Officer

Margaret Beed, M.D.
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Health Plan of San Mateo (San Mateo Health Commission)

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PLAN ORGANIZATION

Parent Company/Affiliate None
Recent mergers or acquisitions within California None
Year founded 1986
Year licensed 1987
Tax status Non profit
Number of employees 264 full time
Health Plan Enrollment 144,186

PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order) Network of Medical Groups and IPAs,
Direct Contracting with Physicians
Number of hospitals 0 owned, 11 contracted
Number of physicians 0 owned, 4,374 contracted
Number of provider offices 0 owned, 394 contracted

COMPENSATION METHODS

Physicians—primary care (ranked by method) Fee-For-Service and Capitation,
depending on line of business
Physicians—specialty (ranked by method) Fee-For-Service
Hospitals (ranked by payment type) DRG, APC, Per Diem, and Fee-For-Service,
depending on hospital and line of business

PLAN PRODUCTS

PRODUCTS CURRENTLY OFFERED

Individual market None
Small group (2–50 employees) None
Large group (50+ employees) None
Medicare Advantage None
Medigap (Supplemental Insurance) None
Medicare-Medicaid Plan HMO
Medicare Part D stand-alone None
Access for Infants and Mothers None
Medi-Cal Managed Care HMO
Healthy Kids HMO
Major Risk Medical Insurance/GIP None
Other Public: In-Home Supportive Service
Workers in San Mateo: HMO
Third Party Administrator for County Indigent Programs

ANCILLARY PRODUCTS

Vision HMO
Chiropractic HMO
Dental HMO
Prescription Drugs HMO
Long-term Health Care HMO
Life Insurance None
Accidental Death & Dismemberment None
Acupuncture HMO
Substance Abuse HMO
Massage Therapy None
Durable Medical Equipment HMO
Rehabilitation HMO
Workers' Compensation None
Other None

Heritage Provider Network

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S. Ian Drew, M.D.
Medical Director

Jaya Kurian
CFO

Rich Lipeles
COO

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Scott Bae
Information Technology

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Ann Wymer
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Rich Lipeles
Public Affairs
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PLAN ORGANIZATION

Parent Company/Affiliate	None
Recent mergers or acquisitions within California	0
Year founded	1996
Year licensed	1997
Tax status	For profit
Number of employees	3,866 full time
Health Plan Enrollment	N/A

PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order)	Network of Medical Groups and IPAs, Direct Contracting with Physicians
Number of medical groups	9 owned, 0 contracted
Number of IPAs	9 owned, 2 contracted
Number of hospitals	146 contracted
Number of PCP, Specialists	2,832 PCPs, 6,980 Specialists
Number of physicians	356 owned (salaried)
Number of provider offices	83 contracted

COMPENSATION METHODS

Physicians-primary care (ranked by method)	Other (Fee schedule), Group Capitation, Individual Capitation, Salary
Physicians-specialty (ranked by method)	Other (Fee schedule), Group Capitation
Hospitals (ranked by payment type)	Per Diem, Case Rates, Discount Charges

PLAN PRODUCTS

PRODUCTS CURRENTLY SERVED

Individual market	HMO, PPO
Small group (2–50 employees) enrollment	HMO
Large group (50+ employees) enrollment	HMO, POS
Medicare Advantage	HMO, Supplemental, FFS
Medi-Cal Managed Care	HMO, FFS
Medigap (Supplemental Insurance)	None
Special Needs Plans (SNPs)	HMO
Medicare Part D stand-alone	None
Access for Infants and Mothers	None
Healthy Kids	HMO
Major Risk Medical Insurance/GIP	PPO, FFS
Other	None

ANCILLARY PRODUCTS

Vision	None
Chiropractic	None
Dental	None
Prescription Drugs	None
Long Term Health Care	None
Life Insurance	None
Accidental Death & Dismemberment	None
Acupuncture	None
Substance Abuse	None
Massage Therapy	None
Durable Medical Equipment	None
Rehabilitation	None
Workers' Compensation	FFS Contract
Other	Industrial Physical, Champus

EXECUTIVE OFFICER

Bradley P. Gilbert, M.D., M.P.P.
Chief Executive Officer

EXECUTIVE STAFF

Vacant
Chief Operations Officer

Susan Arcidiacono
Chief Marketing Officer

Kurt Hubler
Chief Network Officer

Keenan Freeman
Chief Financial Officer

Jennifer Sayles, M.D., M.P.H.
Chief Medical Officer

Marcia Anderson,
BSN, RN, CCM, CDMS
Chief of Medical Services

Michael Deering
Chief Information Officer

Janet Nix
*Chief of Organizational
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Steve Sohn, Esq.
Managing Counsel

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Inland Empire Health Plan

10801 Sixth Street, Suite 120 • Rancho Cucamonga, CA 91730

Ph: (909) 890-2000 • Fax: (909) 890-2019 • www.iehnp.org

PLAN ORGANIZATION

Parent Company/Affiliate None
 Recent mergers or acquisitions within California None
 Year founded 1994
 Year licensed 1996
 Tax status Not-for-profit
 Number of employees 1,965 as of 9/30/2017
 Health Plan Enrollment 1,255,765 as of 9/30/2017

PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order) Network of IPAs and Direct Physician Contracting
 Number of medical groups/IPAs 20 contracted
 Number of hospitals 40 contracted
 Number of physicians 3,627 contracted
 Number of other licensed clinicians 2,043 contracted
 Number of provider offices 9,177 contracted

COMPENSATION METHODS

Physicians—primary care (ranked by method) Individual Capitation, Fee-For-Service
 Physicians—specialty (ranked by method) Fee-For-Service
 Hospitals (ranked by payment type) Per Diem, Diagnosis-Related Group

PLAN PRODUCTS**PRODUCTS CURRENTLY OFFERED**

Individual market None
 Small group (2–50 employees) None
 Large group (50+ employees) None
 Medicare Advantage None
 Medigap (Supplemental Insurance) None
 Special Needs Plans (SNPs) None
 Medicare Part D stand-alone None
 Access for Infants and Mothers None
 Medi-Cal Managed Care HMO
 Major Risk Medical Insurance/GIP None
 Other (Medicare-Medicaid Plan) HMO

ANCILLARY PRODUCTS

Vision None
 Chiropractic None
 Dental None
 Prescription Drugs None
 Long Term Health Care None
 Life Insurance None
 Accidental Death & Dismemberment None
 Acupuncture None
 Substance Abuse None
 Massage Therapy None
 Durable Medical Equipment None
 Rehabilitation None
 Workers' Compensation None
 Other None

EXECUTIVE OFFICERS

Ronald H. Bolding
CEO

Paul Biberkraut
CFO

EXECUTIVE STAFF

Susan Tenorio, R.N.
*Vice President
Health Operations*

Ken Smith, M.D.
Chief Medical Officer

Linda Carr
*Vice President
Sales and Marketing*

Larry Baca
Sales Director

Michelle Hageman
Provider Relations

Jill Young
Member Relations

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IT Director

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Inter Valley Health Plan

300 South Park Avenue • Pomona, CA 91769-6002

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PLAN ORGANIZATION

Parent Company/Affiliate. None
Recent mergers or acquisitions within California None
Year founded. 1979
Year licensed. 1979
Tax status Non profit
Number of employees 120 full time
Health Plan Enrollment 22,600 (Medicare only)

PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order) Network of Medical Groups and IPAs
Number of medical groups/IPAs. 0 owned, 14 contracted
Number of hospitals 0 owned, 50 contracted

COMPENSATION METHODS

Physicians—primary care (ranked by method). Group Capitation
Hospitals (ranked by payment type) Capitation, Per Diem

PLAN PRODUCTS

PRODUCTS CURRENTLY OFFERED

Medicare Advantage HMO

ANCILLARY PRODUCTS

Vision Yes
Chiropractic Yes
Dental Yes
Prescription Drugs Yes
Substance Abuse. Yes
Durable Medical Equipment. Yes
Rehabilitation Yes

CALIFORNIA OFFICE LOCATIONS

See website for most updated list
of all office locations. www.kp.org

EXECUTIVE OFFICERS

Bernard J. Tyson
Chairman and National CEO

Gregory A. Adams
Group President

Janet Liang
*Regional President,
Northern California*

Julie Miller-Phipps
*Regional President,
Southern California*

Vanessa Benavides
*Senior Vice President,
Chief Compliance and Privacy Officer*

Wade Overgaard
*Senior Vice President,
California Health Plan Operations*

Kathryn Lancaster
*Executive Vice President and
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Chandrika J. Bhalla
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Northern California*

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*Senior Vice President and Chief
Financial Officer, Southern California*

Richard Daniels
*Executive Vice President and
Chief Information Officer*

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*Senior Vice President
Chief Human Resources Officer*

Paul M. Swenson
*Senior Vice President
Chief Strategy Officer*

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Edward M. Ellison, M.D.
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www.kaiserpermanente.org

PLAN ORGANIZATION

Parent Company	None
Recent mergers or acquisitions within California	None
Year founded	1945
Year licensed	1977
Tax status	Non profit
Number of employees	148,356
Health Plan Enrollment	11,415,162 Nationally 4,055,250 Northern California 4,328,808 Southern California

PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order)	Group Model HMO
Number of medical groups/IPAs	0 owned, 2 exclusive contracts (TPMG, SCPMG)
Number of hospitals	36 owned, 13 Plan contracted
Number of physicians	18,399 TPMG & SCPMG, 2,146 contracted
Number of other licensed clinicians	7,833 TPMG & SCPMG, 1,141 contracted

COMPENSATION METHODS

Physicians—primary care (ranked by method)	Group Capitation
Physicians—specialty (ranked by method)	Group Capitation
Hospitals (ranked by payment type)	Cost Reimbursement (Kaiser) Discounted Charges, Per Diem, Case Rates (non-Kaiser)

PLAN PRODUCTS

PRODUCTS CURRENTLY OFFERED

Covered California (Individual Market)	HMO
Individual market	HMO, Other
Covered California (SHOP)	HMO, Other
Small group (2–50 employees)	HMO, PPO, Other
Large group (50+ employees)	HMO, POS, PPO, Other
Medicare Advantage	HMO (with and without Part D)
Special Needs Plans (SNPs)	HMO
Medi-Cal Access Program	HMO
Medi-Cal Managed Care	HMO
Major Risk Medical Insurance/GIP	HMO
Other	HMO

ANCILLARY PRODUCTS

Vision	HMO, PPO, POS
Chiropractic	HMO, PPO, POS
Dental	HMO, PPO, Other
Prescription Drugs	HMO, PPO, POS
Acupuncture	HMO, PPO, POS
Substance Abuse	HMO, PPO, POS
Durable Medical Equipment	HMO, PPO, POS
Rehabilitation	HMO, PPO, POS
Workers' Compensation	Injury Care and Occupational Health and Safety Services

EXECUTIVE OFFICERS

Douglas A. Hayward
President and CEO

Robert Landis
Chief Financial Officer, CPA

Alan Avery
Chief Operating Officer

Richard Pruitt
Chief Information Officer

Dr. Martha E. Tasinga
Chief Medical Officer

EXECUTIVE STAFF

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Louis Iturriria
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Nate Scott
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Bruce Wearda, Pharm. D.
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Anita Martin
Director of Human Resources

Carl R. Breining, CHC
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Regulatory Affairs*

Emily Silva
Director of Provider Relations

Jeremy McGuire
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PLAN ORGANIZATION

Parent Company/Affiliate None
Recent mergers or acquisitions within California None
Year founded 1994
Year licensed 1996
Tax status Non profit
Number of employees 383 full time
Health Plan Enrollment 245,772 (Medi-Cal)

PLAN-PROVIDER ARRANGEMENTS

Number of hospitals 0 owned, 17 contracted
Number of physicians 0 owned, 951 contracted
Number of other licensed clinicians 0 owned, 306 contracted
Number of provider offices 0 owned, 420 contracted

COMPENSATION METHODS

Physicians—primary care (ranked by method) Fee-For-Service
Physicians—specialty (ranked by method) Fee-For-Service
Hospitals (ranked by payment type) Fee-For-Service

PLAN PRODUCTS

PRODUCTS CURRENTLY OFFERED

Individual market None
Small group (2–50 employees) None
Large group (50+ employees) None
Medicare Advantage None
Medigap (Supplemental Insurance) None
Special Needs Plans (SNPs) None
Medicare Part D stand-alone None
Access for Infants and Mothers None
Medi-Cal Managed Care HMO
Healthy Kids None
Major Risk Medical Insurance/GIP None
Other None

ANCILLARY PRODUCTS

Vision None
Chiropractic None
Dental None
Prescription Drugs None
Long Term Health Care None
Life Insurance None
Accidental Death & Dismemberment None
Acupuncture None
Substance Abuse None
Massage Therapy None
Durable Medical Equipment None
Rehabilitation None
Workers' Compensation None
Other None

EXECUTIVE OFFICERS

John Baackes
Chief Executive Officer

Richard Seidman, MD
Chief Medical Officer

Marie Montgomery
Chief Financial Officer

Dino Kasdagly
Chief Operations Office

Augustavia Haydel, Esq.
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Tom Schwaninger
Chief Information Officer

Noah Paley
*Chief of Enterprise
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Ph: (213) 694-1250 • Fax: (213) 694-1246 • www.lacare.org

PLAN ORGANIZATION

Parent Company/Affiliate None
Recent mergers or acquisitions within California None
Year founded 1994
Year licensed 1997
Tax status Not-for-profit
Number of employees 1,900
Health Plan Enrollment 2,100,000

PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order) Network of Medical Groups and IPA's Plan
Partner/Delegated; Direct Contracting
with Physicians
Number of medical groups/IPAs 0 owned, 37 contracted
Number of hospitals 0 owned, 54 contracted
Number of other licensed clinicians 0 owned, 4,196 contracted
Number of physicians 0 owned, 15,340 contracted
Number of provider offices 0 owned, 6,945 contracted

COMPENSATION METHODS

Physicians—primary care (ranked by method) Group Capitation, Fee-For-Service
Physicians—specialty (ranked by method) Group Capitation, Fee-For-Service
Hospitals (ranked by payment type) Per Diem, Diagnosis Related Groups,
Capitation, Case Rates, Discount Charges,
Differential by Service Type

PLAN PRODUCTS

PRODUCTS CURRENTLY OFFERED

Covered California (Individual Market) HMO
Individual market None
Small group (2–50 employees) None
Large group (50+ employees) None
Medicare Advantage HMO
Medigap (Supplemental Insurance) None
Medicare Part D stand-alone None
Access for Infants and Mothers None
Medi-Cal Managed Care HMO
Major Risk Medical Insurance/GIP None
Other None

ANCILLARY PRODUCTS

Vision None
Chiropractic None
Dental None
Prescription Drugs None
Long Term Health Care None
Life Insurance None
Accidental Death & Dismemberment None
Acupuncture None
Substance Abuse None
Massage Therapy None
Durable Medical Equipment None
Rehabilitation None
Workers' Compensation None
Other None

Molina Healthcare of California

200 Oceangate, Suite 100 • Long Beach, CA 90802

Ph: (800) 526-8196 • Fax: (562) 499-6170 • www.molinahealthcare.com

CALIFORNIA OFFICE LOCATIONS

Sacramento

2180 Harvard Street,
Suite 500
Sacramento, CA 95815

Inland Empire

550 E. Hospitality Lane,
Suite 100
San Bernardino, CA 92408

San Diego

9275 Sky Park Court,
Suite 400
San Diego, CA 92123

El Centro

1607 W. Main Street
El Centro, CA 92243

EXECUTIVE OFFICERS

Deborah Miller

President

Matthew Schueren

VP Finance & Analytics

Tyler Jung, MD

Chief Medical Officer

EXECUTIVE STAFF

Jennifer Rasmussen

VP Health Care Services

Robert O'Reilly

VP Government Contracts

Paul Van Duine

*VP Network
Management & Operations*

John Rosenthal, Esq.

Legal Counsel

PRIMARY CONTACTS

Robert O'Reilly

VP Government Contracts
(916) 561-8556

Cameron Smyth

AVP State Affairs
(661) 505-2269

PLAN ORGANIZATION

Parent Company/Affiliate	Molina Healthcare, Inc.
Recent mergers or acquisitions within California	None
Year founded	1980
Year licensed	1994
Tax status	For profit
Number of employees	726 full time
Health Plan Enrollment	4,503,000 National 766,000 California

PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order)	Network of Medical Groups and IPAs, Direct Contracting with Physicians, Staff
Number of medical groups/IPAs	2 exclusive, 76 contracted
Number of hospitals	104 contracted
Number of physicians	20,794 contracted
Number of other licensed clinicians	2,480 contracted
Number of provider offices	19 exclusive, 17,733 contracted

COMPENSATION METHODS

Physicians—primary care (ranked by method)	Group Capitation, Individual Capitation, Salary, Fee-For-Service
Physicians—specialty (ranked by method)	Fee-For-Service, Capitation
Hospitals (ranked by payment type)	Per Diem, Capitation

PLAN PRODUCTS

PRODUCTS CURRENTLY OFFERED

Covered California (Individual Market)	HMO
Individual market	None
Small group (2–50 employees)	None
Large group (50+ employees)	None
Medicare Advantage	HMO
Medigap (Supplemental Insurance)	None
Special Needs Plans (SNPs)	HMO
Medicare Part D stand-alone	None
Medi-Cal Managed Care	HMO
Healthy Kids	None
Major Risk Medical Insurance/GIP	None

ANCILLARY PRODUCTS

Vision	None
Chiropractic	None
Dental	None
Prescription Drugs	None
Long Term Health Care	None
Life Insurance	None
Accidental Death & Dismemberment	None
Acupuncture	None
Substance Abuse	None
Massage Therapy	None
Durable Medical Equipment	None
Rehabilitation	None
Workers' Compensation	None

EXECUTIVE OFFICERS

Nancy Boerner, MD, MBA
CEO

Jay Cohen, MD, MBA
Chairman Emeritus,
Board of Directors

EXECUTIVE STAFF

Karen Goldstein
General Manager

PRIMARY CONTACT

Karen Goldstein
General Manager
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Monarch Health Plan, Inc.

11 Technology Drive • Irvine, CA 92618

Ph: (949) 923-3350 • Fax: (949) 923-3585 • www.monarchhealthplan.com

PLAN ORGANIZATION

Parent Company/Affiliate Monarch Healthcare, A Medical Group, Inc.
Recent mergers or acquisitions within California None
Year founded 2007
Year licensed 2007
Tax status Profit
Number of employees 16 FTE's
Health Plan Enrollment MHP takes global risk for other
Health Plans' members

PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order) Network of Medical Groups and
Independent Practice Associations (IPAs)
Number of medical groups/IPAs 1 contracted
Number of hospitals 24 contracted
Number of physicians None
Number of other licensed clinicians None
Number of provider offices None

COMPENSATION METHODS

Physicians – primary care (ranked by method) None
Physicians – specialty (ranked by method) None
Hospitals (ranked by payment type) Diagnosis Related Group, Per Diem

PLAN PRODUCTS**PRODUCTS CURRENTLY OFFERED**

Individual market None
Small group (2–50 employees) None
Large group (50+ employees) None
Medicare Advantage None
Medi-Cal Managed Care None
Medigap (Supplemental Insurance) None
Special Needs Plans (SNPs) None
Medicare Part D stand-alone None
Access for Infants and Mothers None
Healthy Kids None
Major Risk Medical Insurance/GIP None
Other MHP takes global risk for other
Health Plans' members

ANCILLARY PRODUCTS

Vision None
Chiropractic None
Dental None
Prescription Drugs None
Long Term Health Care None
Life Insurance None
Accidental Death & Dismemberment None
Acupuncture None
Substance Abuse None
Massage Therapy None
Durable Medical Equipment None
Rehabilitation None
Workers' Compensation None
Other (please specify) None

EXECUTIVE OFFICERS

Grace Li
Chief Executive Officer

Gary Campanella
CFO

Jay Luxenberg, MD
Chief Medical Officer

David Nolan
Chief Operating Officer

Eileen Kunz
*Chief of Government
Affairs and Compliance*

PRIMARY CONTACTS

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Roy Alojado
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On Lok Lifeways (On Lok Senior Health Services)

1333 Bush Street • San Francisco, CA 94109

Ph: (415) 292-8888 • Fax: (415) 292-8745 • www.OnLok.org

PLAN ORGANIZATION

Parent Company/Affiliate On Lok, Inc.
Recent mergers or acquisitions within California None
Year founded. 1971
Year licensed. 1999
Tax status Non profit
Number of employees 450 full time, 250 part time
Health Plan Enrollment 1,460

PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order) Staff Model
Number of medical groups/IPAs. 0 owned, 54 contracted
Number of hospitals 0 owned, 15 contracted
Number of physicians 20 employed, 360 contracted
Number of other licensed clinicians 0 owned, 50 contracted
Number of provider offices 9 owned, 180 contracted

COMPENSATION METHODS

Physicians—primary care (ranked by method). Employed
Physicians—specialty (ranked by method). Fee-For-Service
Hospitals (ranked by payment type) Fee-For-Service

PLAN PRODUCTS

PRODUCTS CURRENTLY OFFERED

Individual market None
Small group (2–50 employees) None
Large group (50+ employees) None
Medicare Advantage None
Medigap (Supplemental Insurance) None
Special Needs Plans (SNPs) None
Medicare Part D stand-alone None
Access for Infants and Mothers None
Medi-Cal Managed Care None
Healthy Kids None
Major Risk Medical Insurance/GIP None
Other PACE: HMO

ANCILLARY PRODUCTS

Vision None
Chiropractic None
Dental. None
Prescription Drugs. None
Long Term Health Care None
Life Insurance None
Accidental Death & Dismemberment None
Acupuncture None
Substance Abuse. None
Massage Therapy None
Durable Medical Equipment None
Rehabilitation None
Workers' Compensation. None
Other None

EXECUTIVE OFFICERS

Mario Schlosser
Chief Executive Officer

Brian West
Chief Financial Officer

Alan Warren
Chief Technology Officer

Joel Klein
*Chief Policy &
Strategy Officer*

PRIMARY CONTACT

John Puente
*VP, Regulatory
Affairs & California
Operations Director*
jpuente@hioscar.com

Oscar Health Plan of California

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Ph: (855) OSCAR-55 • Fax: (844) 965-9053 • www.hioscar.com

PLAN ORGANIZATION

Parent Company/Affiliate Oscar Insurance Corp.
Recent mergers or acquisitions within California None
Year founded 2015
Year licensed 2016
Tax status For Profit

PLAN PRODUCTS

PRODUCTS CURRENTLY OFFERED

Covered California (Individual Market) EPO
Individual market EPO
Small group (1–100 employees) EPO
Large group (101+ employees) None
Medicare Advantage None
Medi-Cal Managed Care None
Medigap (Supplemental Insurance) None
Special Needs Plans (SNPs) None
Medicare Part D stand-alone None
Access for Infants and Mothers None
Healthy Kids None
Major Risk Medical Insurance/GIP None
Other None

ANCILLARY PRODUCTS

Vision None
Chiropractic None
Dental None
Prescription Drugs None
Long Term Health Care None
Life Insurance None
Accidental Death & Dismemberment None
Acupuncture None
Substance Abuse None
Massage Therapy None
Durable Medical Equipment None
Rehabilitation None
Workers' Compensation None
Other (please specify) None

Partnership HealthPlan of California*

4665 Business Center Drive • Fairfield, CA 94534

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CALIFORNIA OFFICE LOCATIONS

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EXECUTIVE OFFICERS

Elizabeth Gibboney

*Executive Director/
Chief Executive Officer*

Sonja Bjork

Chief Operating Officer

Patti McFarland

Chief Financial Officer

Robert Moore, MD, MPH

Chief Medical Officer

Kirt Kemp

Chief Information Officer

Margaret Kisliuk

*Executive Director,
Northern Region*

Robert Layne

*Director of Government
and Public Affairs*

Amy Turnipseed

*Director of Policy and
Program Development*

PRIMARY CONTACT

Robert Layne

*Director of Government
and Public Affairs
(707) 420-7690*

PLAN ORGANIZATION

Parent Company/Affiliate	None
Recent mergers or acquisitions within California	None
Year founded	1994
Year licensed	2005
Tax status	Non profit
Number of employees	689
Health Plan Enrollment	560,000

PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order)	Direct Contracting with Physicians, Network of Medical Groups and IPAs
Number of medical groups/IPAs	0 owned, 6 contracted
Number of hospitals	0 owned, 63 contracted
Number of physicians	0 owned, 8,406 contracted
Number of other licensed clinicians	0 owned, 1,013 contracted
Number of provider offices	0 owned, 1,169 contracted

COMPENSATION METHODS

Physicians—primary care (ranked by method)	Individual and Group Capitation, Fee-For-Service
Physicians—specialty (ranked by method)	Fee-For-Service, Individual Capitation, Group Capitation
Hospitals (ranked by payment type)	Per Diem, Capitation, Diagnosis-Related Group

PLAN PRODUCTS

PRODUCTS CURRENTLY OFFERED

Individual market	None
Small group (2–50 employees)	None
Large group (50+ employees)	None
Medicare Advantage	None
Medigap (Supplemental Insurance)	None
Special Needs Plans (SNPs)	None
Medicare Part D stand-alone	None
Access for Infants and Mothers	None
Medi-Cal Managed Care	HMO
Healthy Kids	HMO
Major Risk Medical Insurance/GIP	None
Other	None

ANCILLARY PRODUCTS

Vision	HMO
Chiropractic	HMO
Dental	HMO
Prescription Drugs	HMO
Long Term Health Care	HMO
Life Insurance	None
Accidental Death & Dismemberment	None
Acupuncture	HMO
Substance Abuse	HMO
Massage Therapy	HMO
Durable Medical Equipment	HMO
Rehabilitation	HMO
Workers' Compensation	None
Other	None

*2017 MEMBERSHIP DIRECTORY PROFILE (NOT UPDATED)

EXECUTIVE OFFICER

John F. Grgurina, Jr.
CEO

EXECUTIVE STAFF

Sunny Cooper
CIO

John Gregoire
CFO

Karen Andrews
Interim Chief
Operations Officer

Nina Maruyama
Officer, Regulatory
Affairs and Compliance

James Glauber, MD, MPH
Chief Medical Officer

Sumi Sousa
Officer, Policy Development
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Nina Maruyama
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San Francisco Health Plan (San Francisco Health Authority)

50 Beale Street • San Francisco, CA 94105

Ph: (415) 547-7818 • Fax: (415) 615-6435 • www.sfhpa.org

PLAN ORGANIZATION

Parent Company/Affiliate None
Recent mergers or acquisitions within California None
Year founded 1997
Year licensed 1996
Tax status Non profit/Public Agency
Number of employees 300 full time
Health Plan Enrollment 149,060

PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order) Network of Medical Groups and IPAs,
Staff (Kaiser)
Number of medical groups/IPAs 0 owned, 8 contracted
Number of hospitals 0 owned, 8 contracted
Number of physicians 0 owned, over 4,000 contracted (PCP & Specialists)
Number of other licensed clinicians 0 owned, 381 contracted (Mid-Level providers)
Number of provider offices 0 owned, over 600 contracted (PCP sites)

COMPENSATION METHODS

Physicians—primary care (ranked by method) Group Capitation, Fee-For-Service
Physicians—specialty (ranked by method) Group Capitation, Fee-For-Service
Hospitals (ranked by payment type) Capitation, Fee-For-Service

PLAN PRODUCTS**PRODUCTS CURRENTLY OFFERED**

Individual market None
Small group (2–50 employees) None
Large group (50+ employees) None
Medicare Advantage None
Medi-Cal Managed Care HMO
Medigap (Supplemental Insurance) None
Special Needs Plans (SNPs) None
Medicare Part D stand-alone None
Access for Infants and Mothers None
Healthy Kids HMO
Major Risk Medical Insurance/GIP None
Other Healthy Workers: HMO

ANCILLARY PRODUCTS

Vision None
Chiropractic None
Dental None
Prescription Drugs None
Long Term Health Care None
Life Insurance None
Accidental Death & Dismemberment None
Acupuncture None
Substance Abuse Non-Medi-Cal
Massage Therapy None
Durable Medical Equipment None
Rehabilitation None
Workers' Compensation None
Other None

Santa Clara Family Health Plan (Santa Clara County Health Authority)

210 E. Hacienda Avenue • Campbell, CA 95008
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EXECUTIVE OFFICER

Christine Tomcala
Chief Executive Officer

EXECUTIVE STAFF

Dave Cameron
Chief Financial Officer

Robin Larmer
*Chief Compliance and
Regulatory Affairs Officer*

Jonathan Tamayo
Chief Information Officer

Christine Turner
Chief Operating Officer

Sharon Valdez
VP of Human Resources

PRIMARY CONTACT

Robin Larmer
*Chief Compliance and
Regulatory Affairs Officer*
(408) 376-2000

PLAN ORGANIZATION

Parent Company/Affiliate	None
Recent mergers or acquisitions within California	None
Year founded	1995
Year licensed	1997
Tax status	Non profit
Number of employees	208
Health Plan Enrollment	271,328

PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order)	Network of Medical Groups and IPAs, Direct Contracting with Physicians
Number of medical groups/IPAs	0 owned, 8 contracted
Number of hospitals	0 owned, 8 contracted
Number of physicians	0 owned, 3,437 contracted (PCPs & Specialists)
Number of Other Licensed Clinicians	0 owned, 523 contracted (Mid-level and Ancillary Providers)
Number of Provider Offices	0 owned, 206 contracted (PCP sites)

COMPENSATION METHODS

Physicians—primary care (ranked by method)	Medical Group Capitation, PCP Capitated, Fee-For-Service including risk sharing
Physicians—specialty (ranked by method)	Fee-For-Service, Medical Group Capitation
Hospitals (ranked by payment type)	Per Diem, Diagnosis-Related Group

PLAN PRODUCTS

PRODUCTS CURRENTLY OFFERED

Individual market	None
Small group (2–50 employees)	None
Large group (50+ employees)	None
Medicare Advantage	None
Medi-Cal Managed Care	HMO
Medigap (Supplemental Insurance)	None
Special Needs Plans (SNPs)	None
Medicare Part D stand-alone	None
Access for Infants and Mothers	None
Healthy Kids	HMO
Major Risk Medical Insurance/GIP	None
Other	HMO, (Cal MediConnect)

ANCILLARY PRODUCTS

Vision	None
Chiropractic	None
Dental	None
Prescription Drugs	None
Long Term Health Care	None
Life Insurance	None
Accidental Death & Dismemberment	None
Acupuncture	None
Substance Abuse	None
Massage Therapy	None
Durable Medical Equipment	None
Rehabilitation	None
Workers' Compensation	None
Other	None

EXECUTIVE OFFICERS

Chris Wing
Chief Executive Officer

Bill Roth
President

Nancy Monk
Chief Administrative Officer

Janet Kornblatt
General Counsel

Vinod Mohan
Chief Financial Officer

Cathy Batteer
*Senior Vice President
and General Manager,
All SCAN Markets*

EXECUTIVE STAFF

Peter Begans
*Senior Vice President,
Public, Government and
Community Affairs*

Eve Gelb
*Senior Vice President,
Health Care Services*

David Milligan
*Senior Vice President,
National Sales*

Sherry Stanislaw
*Senior Vice President
and General Manager,
Southern California*

Riaz Ali
Chief Marketing Executive

Romilla Batra, M.D.
Chief Medical Officer

Josh Goode
Chief Technology Executive

Andrew Whitelock
*Chief Risk Executive and
Compliance Officer*

Sharon Jhawar
*Corporate Vice President,
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SCAN Health Plan®

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PLAN ORGANIZATION

Parent Company/Affiliate SCAN Group
Recent mergers or acquisitions within California None
Year founded 1977
Year licensed 1985
Tax status Non profit
Number of employees 1,070 full time, 69 part time
Health Plan Enrollment 187,226

PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order) Network of Medical Groups and IPAs
Number of medical groups/IPAs 0 owned, 72/308 contracted
Number of hospitals 0 owned, 121 contracted

COMPENSATION METHODS

Physicians—primary care (ranked by method) Group Capitation
Physicians—specialty (ranked by method) Group Capitation
Hospitals (ranked by payment type) Per Diem, Diagnosis-Related Group, Capitation

PLAN PRODUCTS

PRODUCTS CURRENTLY OFFERED

Individual market None
Small group (2–50 employees) None
Large group (50+ employees) None
Medicare Advantage HMO
Medigap (Supplemental Insurance) None
Special Needs Plans (SNPs) HMO
Medicare Part D stand-alone None
Access for Infants and Mothers None
Medi-Cal Managed Care HMO
Healthy Kids None
Major Risk Medical Insurance/GIP None
Other None

ANCILLARY PRODUCTS

Vision HMO
Chiropractic HMO
Dental HMO
Prescription Drugs HMO
Long Term Health Care HMO
Life Insurance None
Accidental Death & Dismemberment None
Acupuncture None
Substance Abuse HMO
Massage Therapy None
Durable Medical Equipment HMO
Rehabilitation None
Workers' Compensation None
Other None

Scripps Health Plan (d/b/a Scripps Health Plan Services, Inc)

10790 Rancho Bernardo Rd • San Diego, CA 92127

Ph: (844) 337-3700 • Fax: (858) 964-3102 • www.scrippshealthplan.com

EXECUTIVE OFFICER

Marc Reynolds
President

EXECUTIVE STAFF

Karri Rodgers
VP Managed Care

PRIMARY CONTACT

Linda Pantovic
*Government Relations
Compliance Officer
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PLAN ORGANIZATION

Parent Company/Affiliate Scripps Health
Recent mergers or acquisitions within California N/A
Year founded 1997
Year licensed 2015
Tax status Non Profit
Number of employees 131
Health Plan Enrollment 12,280

PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order) Network of Medical Groups and IPAs;
Direct Contracting with Physicians
Number of Medical Groups/IPAs 0 owned, 6 contracted
Number of hospitals 0 owned, 6 contracted
Number of physicians 0 owned, 2,699 contracted
Number of other licensed clinicians 0 owned, 527 contracted
Number of provider offices 0 owned, 133 contracted

COMPENSATION METHODS

Physicians – primary care (ranked by method) Group Capitation; Fee-for-Service
Physicians – specialty (ranked by method) Group Capitation; Fee-for-Service
Hospitals (ranked by payment type) Case Rates; DRG; Discounted Charges; Charges

PLAN PRODUCTS

PRODUCTS CURRENTLY OFFERED

Covered California (Individual Market) None
Individual market None
Small group (2– 50 employees) None
Large group (50+ employees) HMO
Medicare Advantage None
Medi-Cal Managed Care None
Medigap (Supplemental Insurance) None
Special Needs Plans (SNPs) None
Medicare Part D stand-alone None
Access for Infants and Mothers None
Healthy Kids None
Major Risk Medical Insurance/GIP None
Other None

ANCILLARY PRODUCTS:

Vision None
Chiropractic None
Dental None
Prescription Drugs None
Long Term Health Care None
Life Insurance None
Accidental Death & Dismemberment None
Acupuncture None
Substance Abuse None
Massage Therapy None
Durable Medical Equipment None
Rehabilitation None
Workers' Compensation None
Other (please specify) None

EXECUTIVE OFFICERS

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CEO

Robert Castillo
CMO

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Seaside Health Plan

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Ph: (562) 933-0950 • Fax: (562) 424-1486 • www.SeasideHealthPlan.org

PLAN ORGANIZATION

Parent Company/Affiliate MemorialCare Health System
Year founded 2013
Year licensed 2013
Tax Status Non-Profit
Number of employees 40
Health Plan Enrollment 40,000, CA HMO

PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order) Network of Medical Group,
IPA's, and Direct Contracting
Number of Medical Groups/IPAs 0 owned, 2 contracted
Number of hospitals 0 owned, 7 contracted
Number of physicians 0 owned, 326 PCP + 1310 SPC contracted
Number of other licensed clinicians 0 owned, 0 contracted
Number of provider offices 0 owned, 0 contracted

COMPENSATION METHODS

Physicians – primary care (ranked by method) Group Capitation, Individual Capitation, FFS
Physicians – specialty (ranked by method) Group Capitation, Individual Capitation, FFS
Hospitals (ranked by payment type) Capitation, Case Rate, DRG, Per Diem

PLAN PRODUCTS

PRODUCTS CURRENTLY OFFERED

Individual market Plan to Plan
Small group (2 – 50 employees) Plan to Plan
Large group (50+ employees) Plan to Plan, Direct 100+ Employees
Medicare Advantage Plan to Plan
Medi-Cal Managed Care Plan to Plan
Medigap (Supplemental Insurance) None
Special Needs Plans (SNPs) Plan to Plan
Medicare Part D stand-alone None
Access for Infants and Mothers None
Healthy Kids None
Major Risk Medical Insurance/GIP None
Other None

ANCILLARY PRODUCTS

Vision None
Chiropractic Large Group
Dental None
Prescription Drugs Large Group
Long Term Health Care None
Life Insurance None
Accidental Death & Dismemberment None
Acupuncture Large Group
Substance Abuse None
Massage Therapy None
Durable Medical Equipment None
Rehabilitation None
Workers' Compensation None
Other (please specify) None

Sharp Health Plan

8520 Tech Way, Suite 200 • San Diego, CA 92123

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EXECUTIVE OFFICERS

Melissa Hayden Cook
*President and Chief
Executive Officer*

Rita Datko
Chief Financial Officer

Leslie Pels-Beck
Chief Operations Officer

Cary B. Shames, DO
Chief Medical Officer

Michael Byrd
*Chief Business
Development Officer*

PRIMARY CONTACTS

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Tom Carroll
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PLAN ORGANIZATION

Parent Company/Affiliate	Sharp HealthCare
Recent mergers or acquisitions within California	None
Year founded	1992
Year licensed	1992
Tax status	Non profit
Number of employees	228 FTE
Health Plan Enrollment	136,805

PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order)	Network of Medical Groups, IPAs, Individual Practices, Physician Practices
Number of medical groups/IPAs	0 owned, 14 contracted
Number of hospitals	0 owned, 14 contracted
Physician practices (including specialists)	0 owned, 3,039 contracted
Number of provider offices	0 owned, 930 contracted

COMPENSATION METHODS

Physicians—primary care (ranked by method)	Group Capitation, Fee-For-Service
Physicians—specialty (ranked by method)	Group Capitation, Fee-For-Service
Hospitals (ranked by payment type)	Capitation, Discounted Charges, Per Diem

PLAN PRODUCTS

PRODUCTS CURRENTLY OFFERED

Individual market	HMO
Covered California (SHOP)	HMO, HSA
Small group (1–100 employees)	HMO, HSA
Large group (101+ employees)	HMO, POS, HSA
Medicare Advantage	HMO
Medigap (Supplemental Insurance)	None
Special Needs Plans (SNPs)	None
Medicare Part D stand-alone	None
Access for Infants and Mothers	None
Medi-Cal Managed Care	None
Healthy Kids	None
Major Risk Medical Insurance/GIP	None
Other	None

ANCILLARY PRODUCTS

Vision	HMO
Chiropractic	HMO/Other
Dental	HMO/PPO
Prescription Drugs	HMO
Long Term Health Care	None
Life Insurance	None
Accidental Death & Dismemberment	None
Acupuncture	HMO/Other
Substance Abuse	HMO
Massage Therapy	Other
Durable Medical Equipment	HMO
Rehabilitation	HMO
Workers' Compensation	None
Other	None

EXECUTIVE OFFICERS

Frank Carrillo
Chief Executive Officer

Christina Suggett
Chief Operating Officer

Claudia Da Costa
Chief Financial Officer

EXECUTIVE STAFF

Jamie Moriyama
Chief Legal Counsel

PRIMARY CONTACT

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SIMNSA Health Plan

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PLAN ORGANIZATION

Parent Company/Affiliate Sistemas Medicos Nacionales, SA de CV
Recent mergers or acquisitions within California None
Year founded 1980
Year licensed 2000
Tax status For profit
Number of employees 350 full time
Health Plan Enrollment 45,834

PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order) Network, Direct Contracts and Staff
Number of medical groups/IPAs 3 owned
Number of hospitals 0 owned, 13 contracted
Number of physicians 3 owned groups, 450 contracted
Number of other licensed clinicians 20 contracted
Number of provider offices 200

COMPENSATION METHODS

Physicians—primary care (ranked by method) Individual Capitation
Physicians—specialty (ranked by method) Fee-For-Service
Hospitals (ranked by payment type) Fee-For-Service

PLAN PRODUCTS

PRODUCTS CURRENTLY OFFERED

Small group (2–100 employees) HMO
Large group (100+ employees) HMO

ANCILLARY PRODUCTS

Vision HMO
Chiropractic None
Dental HMO
Prescription Drugs HMO
Long Term Health Care HMO
Life Insurance None
Accidental Death & Dismemberment None
Acupuncture HMO
Substance Abuse HMO
Massage Therapy HMO
Durable Medical Equipment HMO
Rehabilitation HMO
Workers' Compensation HMO

EXECUTIVE OFFICERS

Phil Jackson
Chief Executive Officer

Brian Fellner
Chief Financial Officer

Jennifer Nuovo, MD
Chief Medical Officer

Jennifer Schirmer
VP, Operations

Monica Majors
*VP, Strategic Sales
& Marketing*

Robert Carnaroli
VP, Sales

EXECUTIVE STAFF

Michael Poole
Compliance Officer

Gretchen Lachance
Assistant General Counsel

PRIMARY CONTACT

Sy Neilson
*Director, Marketing
and Communications
(916) 292-0666*

Sutter Health Plus

2480 Natomas Park Dr., Suite 150 • Sacramento, CA 95833
Ph: (855) 325-5200 • Fax: (916) 614-2487 • www.sutterhealthplus.org

PLAN ORGANIZATION

Parent Company/Affiliate Sutter Health
Recent mergers or acquisitions within California N/A
Year founded 2012
Year licensed 2013
Tax status Non profit
Number of employees 110 fulltime FTE
Health Plan Enrollment 67,649

PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order) Network of Medical Groups and IPAs
Number of Medical Groups/IPAs 10 contracted
Number of hospitals 28 contracted
Number of physicians 5,000 contracted
Number of other licensed clinicians Not tracked – N/A
Number of provider offices Not tracked – N/A

COMPENSATION METHODS

Physicians – primary care (ranked by method) Capitation
Physicians – specialty (ranked by method) Capitation
Hospitals (ranked by payment type) Capitation; Per diem

PLAN PRODUCTS

PRODUCTS CURRENTLY OFFERED

Individual market HMO
Small group (1–100 employees) HMO
Large group (101+ employees) HMO
Medicare Advantage N/A
Medi-Cal Managed Care N/A
Medigap (Supplemental Insurance) N/A
Special Needs Plans (SNPs) N/A
Medicare Part D stand-alone N/A
Access for Infants and Mothers N/A
Healthy Kids N/A
Major Risk Medical Insurance/GIP N/A
Other N/A

ANCILLARY PRODUCTS

Vision HMO
Chiropractic HMO
Dental HMO
Prescription Drugs HMO
Long Term Health Care N/A
Life Insurance N/A
Accidental Death & Dismemberment N/A
Acupuncture HMO
Substance Abuse HMO
Durable Medical Equipment HMO
Rehabilitation HMO
Workers' Compensation N/A
Other (please specify) N/A

EXECUTIVE OFFICERS

Robert C. Falkenberg
President and CEO

John Wolterbeek
Chief Financial Officer

John Chang, MD
Medical Director

Jane Knous
VP Operations

Kimberley Dunn
*Senior Associate
General Counsel*

Leslie Carter
Chief Operating Officer

PRIMARY CONTACT

Kimberley Dunn
(916) 451-1592

UnitedHealthcare of California

5701 Katella Avenue • Cypress, CA 90630
Ph: (714) 952-1121 • Fax: (866) 383-0428 • www.myuhc.com

PLAN ORGANIZATION

Parent Company/Affiliate UnitedHealth Group
Ultimate Parent Company UnitedHealth Group

Health plan products and services are offered by UnitedHealthcare of California, Indemnity insurance products (including PPO, medical, dental, life/AD&D and short term disability products) are underwritten by UnitedHealthcare Insurance Company.

Year founded 1975
Year licensed 1978
Tax status For profit
Number of employees 5,000+ UHG employees
Health Plan Enrollment 820,944

PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order) Network of Medical Groups and IPAs
Number of medical groups/IPAs 0 owned, 302 contracted
Number of hospitals 0 owned, 437 contracted
Number of physicians 61,870 contracted
Number of provider offices 43,407 contracted

COMPENSATION METHODS

Physicians – primary care (ranked by method) Depends on IPA/PMG subcontracts
Physicians – specialty (ranked by method) Depends on IPA/PMG subcontracts
Hospitals (ranked by payment type) Capitation, Per Diem

PLAN PRODUCTS

PRODUCTS CURRENTLY OFFERED

Small group (1–99 employees) HMO
Large group (100+ employees) HMO
Medicare Advantage HMO
Medi-Cal Managed Care None
Medigap (Supplemental Insurance) by affiliate
Special Needs Plans (SNPs) None
Medicare Part D stand-alone by affiliate
Access for Infants and Mothers None
Healthy Kids None
Major Risk Medical Insurance/GIP None
Other None

ANCILLARY PRODUCTS

Vision PPO
Chiropractic HMO, PPO
Dental HMO, PPO
Prescription Drugs HMO, PPO
Long Term Health Care None
Life Insurance Other
Accidental Death & Dismemberment Other
Acupuncture HMO, PPO
Substance Abuse HMO, PPO
Massage Therapy None
Durable Medical Equipment HMO, PPO
Rehabilitation None
Workers' Compensation None
Other Infertility: HMO, PPO

Valley Health Plan (Santa Clara County)

2480 North 1st Street, Suite 200 • San Jose, CA 95131

Ph: (408) 885-4080 • Fax: (408) 885-5921 • www.valleyhealthplan.org

EXECUTIVE OFFICERS (ACTING)

Bruce Butler
CEO

Vacant
COO

Ruth Liu
CBDO

EXECUTIVE STAFF

Dolly Goel, MD
Medical Director

PRIMARY CONTACTS

Georgette Greene
Regulatory Affairs
(408) 885-5606

Joy Alexiou
Public Affairs
(408) 885-4164

PLAN ORGANIZATION

Parent Company/Affiliate Santa Clara County
Recent mergers or acquisitions within California N/A
Year founded 1985
Year licensed 1985
Tax status Non profit
Number of employees 154 FTE
Health Plan Enrollment 161,242

PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order) Two-Plan Model
Number of medical groups/IPAs 5 contracted
Number of hospitals 5 contracted
Number of physicians 6,515 staff/contracted
Number of other licensed clinicians 536 contracted

COMPENSATION METHOD

Physicians—primary care (ranked by method) Fee-For-Service, Capitation, Salary
Physicians—specialty (ranked by method) Fee-For-Service, Salary
Hospitals (ranked by payment type) Capitation, Per Diem, Percentage of Billed

PLAN PRODUCTS

PRODUCTS CURRENTLY OFFERED

Covered California (Individual Market) HMO
Individual market HMO
Small group (2–50 employees) HMO
Large group (50+ employees) HMO
Medicare Advantage None
Medigap (Supplemental Insurance) None
Special Needs Plans (SNPs) None
Medicare Part D stand-alone None
Access for Infants and Mothers None
Medit-Cal Managed Care HMO
Healthy Kids HMO
Major Risk Medical Insurance/GIP None
Other COBRA: HMO

ANCILLARY PRODUCTS

Vision None
Chiropractic HMO
Dental HMO
Prescription Drugs HMO
Long Term Health Care None
Life Insurance None
Accidental Death & Dismemberment None
Acupuncture HMO
Substance Abuse HMO
Massage Therapy None
Durable Medical Equipment HMO
Rehabilitation HMO
Workers' Compensation None
Other None

EXECUTIVE OFFICERS

**County Board
of Supervisors**

EXECUTIVE STAFF

Johnson K. Gill
*Health Care
Agency Director*

Dee Pupa
*Deputy Director
Managed Care*

Narcisa Egan
*Assistant Chief
Financial Officer*

Dr. Catherine Rajala Sanders
Chief Medical Officer

PRIMARY CONTACT

Dee Pupa
Plan Administrator
(805) 981-5006

Ventura County Health Care Plan

2220 E. Gonzales Rd., Suite 210B • Oxnard, CA 93036

Ph: (805) 981-5050 • Fax: (805) 981-5026 • www.vchealthcareplan.org

PLAN ORGANIZATION

Parent Company/Affiliate County of Ventura
Recent mergers or acquisitions within California None
Year founded 1993
Year licensed 1996
Tax status Non profit
Number of employees 43
Health Plan Enrollment 15,500

PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order) Direct Contract
Number of medical groups/IPAs None
Number of hospitals 2 County operated, 5 contracted
Number of physicians 0 owned, 451 contracted
Number of other (NPs/PAs) 0 owned, 88 contracted
Number of provider offices (all specialties) 0 owned, 161 contracted, 65 PCPs

COMPENSATION METHODS

Physicians – primary care (ranked by method) FFS
Physicians – specialty (ranked by method) FFS
Hospitals (ranked by payment type) Per Diem, Case Rates, % Charges

PLAN PRODUCTS

PRODUCTS CURRENTLY OFFERED HMO

Individual market No
Small group (2–100 employees) Yes
Large group (100+ employees) Yes
Medicare Advantage No
Medi-Cal Managed Care No
Medigap (Supplemental Insurance) No
Special Needs Plans (SNPs) No
Medicare Part D stand-alone No
Access for Infants and Mothers No
Healthy Kids No
Major Risk Medical Insurance/GIP No
Other No

ANCILLARY PRODUCTS HMO

Vision No
Chiropractic Yes
Dental No
Prescription Drugs Yes
Long Term Health Care No
Life Insurance No
Accidental Death & Dismemberment No
Acupuncture Yes
Substance Abuse Yes
Massage Therapy No
Durable Medical Equipment Yes
Rehabilitation Yes
Workers' Compensation No
Other (please specify) No

Western Health Advantage

2349 Gateway Oaks Drive, Suite 100 • Sacramento, CA 95833
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EXECUTIVE OFFICERS

Garry Maisel
President and CEO

Rita Ruecker
Chief Financial Officer

EXECUTIVE STAFF

Donald Hufford, M.D.
Chief Medical Officer

Glenn Hamburg
*Chief Client
Services Officer*

Bill Figenshu
Chief Sales Officer

Rebecca Downing
Chief Legal Officer

Rick Heron
*Chief Marketing and
Brand Officer*

Ali Darugar
Chief Information Officer

PRIMARY CONTACTS

Rebecca Downing
Government Relations
(916) 563-3183

Rick Heron
Public Affairs
(916) 614-6009

PLAN ORGANIZATION

Parent Company/Affiliate	None
Subsidiaries	None
Recent mergers or acquisitions within California	None
Year founded	1995
Year licensed	1997
Tax status	Tax-Exempt
Number of employees	230 full time, 15 part-time and seasonal
Health Plan Enrollment	133,776

PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order)	Network of Medical Groups and IPAs, Direct Contracting with Physicians
Number of medical groups	0 owned, 4 contracted
Number of IPAs	0 owned, 2 contracted
Number of hospitals	0 owned, 14 contracted
Number of physicians	0 owned, 3,023 contracted

COMPENSATION METHODS

Physicians—primary care (ranked by method)	Group Capitation
Physicians—specialty (ranked by method)	Group Capitation
Hospitals (ranked by payment type)	Capitation, Discount Charges

PLAN PRODUCTS

PRODUCTS CURRENTLY OFFERED

Covered California (Individual Market)	HMO, HSA HMO
Individual market	HMO, HSA HMO
Covered California (SHOP)	HMO, HSA HMO
Small group (2–100 employees)	HMO, HSA HMO
Large group (100+ employees)	HMO, HSA HMO, PPO
Medicare Advantage	None
Medi-Cal Managed Care	None
Medigap (Supplemental Insurance)	None
Special Needs Plans (SNPs)	None
Medicare Part D stand-alone	None
Access for Infants and Mothers	None
Healthy Kids	None
Major Risk Medical Insurance/GIP	None
Other	None

ANCILLARY PRODUCTS

Vision	HMO/PPO
Chiropractic	HMO
Dental	HMO/PPO
Prescription Drugs	HMO
Long Term Health Care	None
Life Insurance	None
Accidental Death & Dismemberment	None
Acupuncture	HMO
Substance Abuse	HMO
Massage Therapy	None
Durable Medical Equipment	HMO
Rehabilitation	HMO
Workers' Compensation	None
Other	Health coaching International travel assistance services

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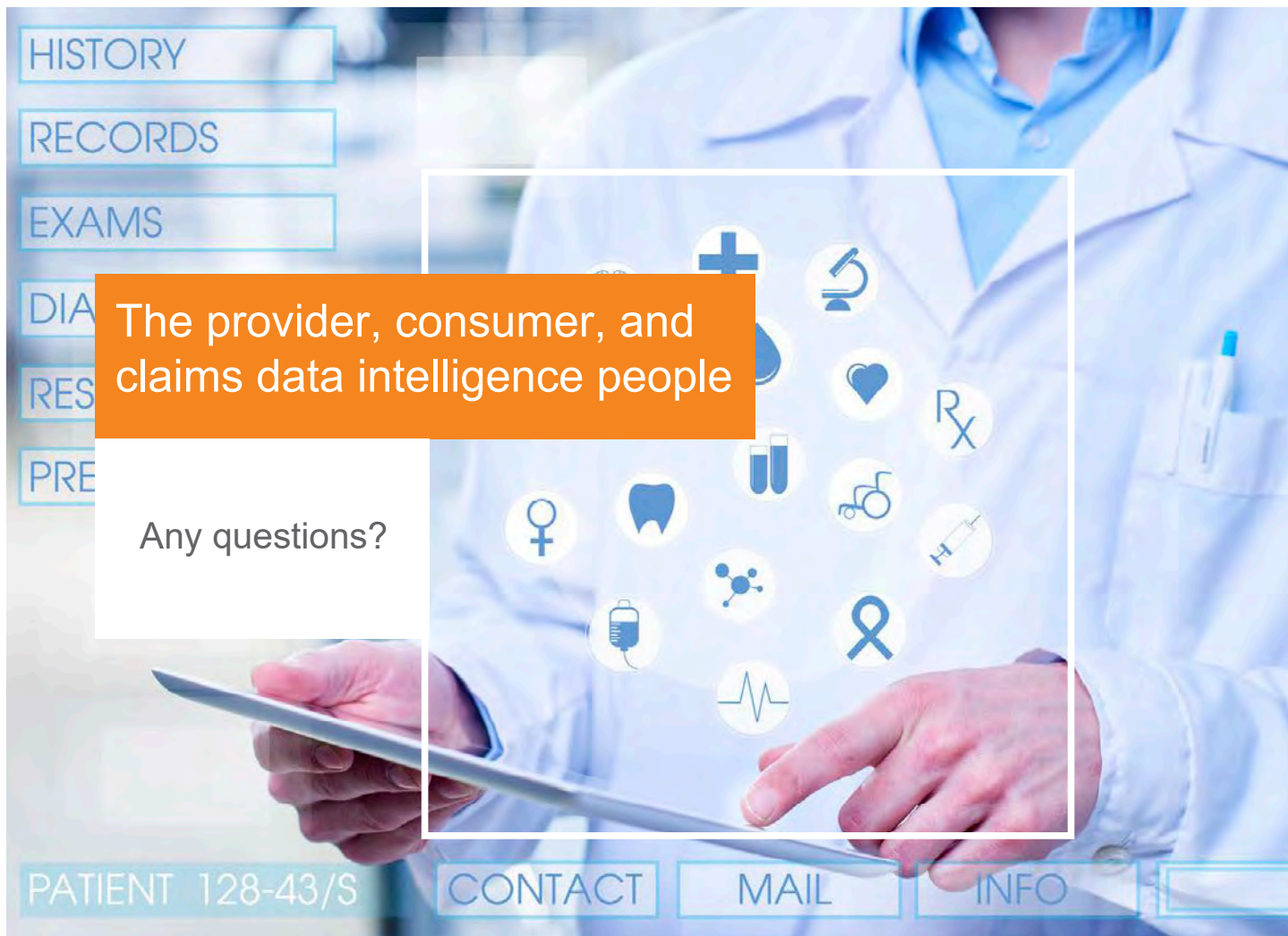
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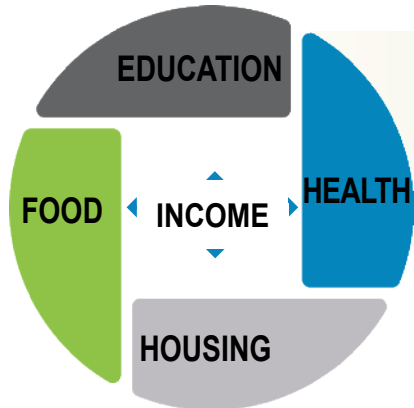


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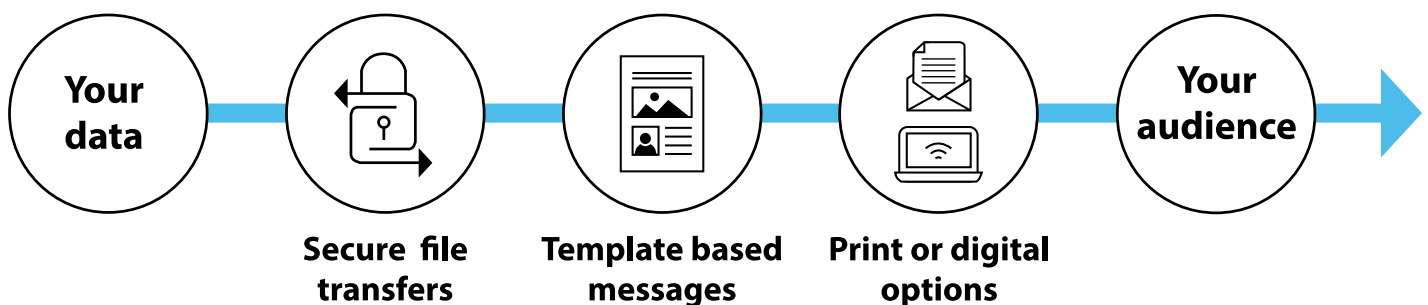
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