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OUR MISSION — Advocating for Health Plans

The mission of CAHP is to serve our member health plans by creating and sustaining an environment that permits them to maintain viability and grow as organizations dedicated to coordinating or providing high quality, affordable and accessible health care to their members.

We do this by:

» Advocating for the interests of health plans and their members on legislative and regulatory issues

» Educating policy makers, opinion leaders and regulators on the implications of policy concepts, issues and proposals

» Promoting collaborative efforts among health plans, providers, purchasers, brokers, other health care associations and other stakeholders to assert policy toward the provision of high quality, affordable and accessible health care

» Informing the media and the public about our philosophy and the benefits health plans provide

» Engaging the state’s political leaders

» Promoting opportunities and forums for plan members to meet, exchange ideas and discuss critical issues affecting the industry and industry effectiveness
We are pleased to provide you with the 2018 CAHP Membership Directory. This publication is the source for concise, up-to-date information about each of the health plans in California.

Our members include for-profit, not-for-profit, and public full service licensed Knox-Keene health plans. They serve commercial, Medi-Cal, Medicare, and Covered California consumers.

The directory also highlights CAHP’s conference sponsors, Associate and Partner Members, and Health Group Members. All contribute to the success of CAHP in our representation of managed health plans in California.

California health plans are committed to providing affordable coverage and improving California’s Medicaid program for the over 26 million Californians receiving coverage from CAHP’s member plans.

Throughout the year, CAHP hosts a series of issue-based seminars and our annual conference in San Diego. For more information please visit our website at www.calhealthplans.org. You will also find a wide variety of resources and information.

Thank you for your interest in the California Association of Health Plans.

Sincerely,

Charles Bacchi
President & CEO, California Association of Health Plans

CAHP is proud to represent California’s health plans, which ensure access to quality health care for over 26 million Californians.

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THE 2017 CAHP CONFERENCE BROUGHT OVER 1,000 ATTENDEES TOGETHER IN HUNTINGTON BEACH to hear from health care experts on a wide array of important issues for health plans. Health coverage in California reached a new high of 93% of our state population in 2017 and most of that coverage was provided by California’s health plans. The year was challenging for California’s health plans as Congress debated health care reforms, passed them, then didn’t, then tried again and again. Throughout the debate health plans were focused on our mission of providing access to quality care that is affordable for individuals, purchasers of health care coverage, and the state of California.

CAHP and its member plans demonstrated our commitment to improving our health care system by supporting legislation to address skyrocketing drug prices that are driving up health care costs. Health plans also worked closely with Covered California to ensure that lost federal funding for cost sharing reductions didn’t adversely affect California. We also worked to improve the Medi-Cal program and ensure that the Coordinated Care Initiative continued.

CAHP AND ITS MEMBER PLANS DEMONSTRATED OUR COMMITMENT TO IMPROVING OUR HEALTH CARE SYSTEM BY SUPPORTING LEGISLATION TO ADDRESS SKYROCKETING DRUG PRICES THAT ARE DRIVING UP HEALTH CARE COSTS.

The Department of Managed Health Care and health plans moved forward to improve timely access reporting and address rulemaking on Essential Health Benefits and prior authorization forms, network reviews, non-contracted provider reimbursement, and waiving timelines to ensure open enrollment move forward.

The Department of Health Care Services continues to roll out new initiatives for managed care plans, which now serve over 80% of the 14 million Medi-Cal lives. Such initiatives include Whole Person Care pilots, Health Homes, and the Coordinated Care Initiative. The program ended with the best breakdown of what happened in health care in the Legislature and why during our annual Year End Review and Implementation Preview.
April 13 • Burbank Marriott
Provider Directory Advances in California
198 Attendees
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May 24 • Burbank Marriott
Improving Mental & Behavioral Health Care Services
119 Attendees
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August 3 • Hilton Bayfront San Francisco Airport
Medi-Cal at its Core
238 Attendees
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## 2018 Plan Enrollment by County

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[See the full list of plans present in 2017 for each county.]

---

**Note:** The table above shows the number of plans present in 2017 for each county. The list includes various health plans and their presence in each county. This data is crucial for understanding the availability and diversity of health plans across different counties in California.
<table>
<thead>
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<td>YOLO</td>
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<td>YUBA</td>
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</table>
**Adventist Health Plan**  
2100 Douglas Blvd • Roseville, CA 95661  
Ph: (916) 789-4252

### EXECUTIVE OFFICERS
- Jeff Conklin  
  CEO
- Jack Wagner  
  CFO

### EXECUTIVE STAFF
- Dan Rhodes  
  VP Plan Operations and Market Development
- Martha Miller  
  CMO
- Ryan Lown  
  Director, Provider Strategy
- Tracy Telefson  
  Director of Compliance

### PRIMARY CONTACT
- Dan Rhodes  
  Dan.rhodes@ah.org  
  (925) 321-0403

### PLAN ORGANIZATION
- Parent Company/Affiliate: Adventist Health System/West & Community Medical Centers
- Recent mergers or acquisitions within California: None
- Year founded: 2013
- Year licensed: 2014
- Tax status: For profit
- Number of employees: 0
- Health Plan Enrollment: 16,650

### PLAN-PROVIDER ARRANGEMENTS
- Model types (ranked in descending order): Networks
- Number of medical groups/IPAs: 1
- Number of Hospitals: 7
- Number of Physicians: 650
- Number of other clinicians: 150
- Number of Provider Offices: 250

### COMPENSATION METHODS
- Physicians—primary care (ranked by method): Fee-For-Service
- Physicians—specialty (ranked by method): Fee-For-Service
- Hospitals (ranked by payment type): Capitation, Fee-For-Service

### PLAN PRODUCTS
#### PRODUCTS CURRENTLY OFFERED
- Small group (2–50 employees): None
- Large group (50+ employees): None
- Medicare Advantage: None
- Medi-Cal Managed Care: Yes
- Medigap (Supplemental Insurance): None
- Special Needs Plans (SNPs): None
- Medicare Part D stand-alone: None
- Access for Infants and Mothers: None
- Healthy Kids: None
- Major Risk Medical Insurance/GIP: None
- Other: None

#### ANCILLARY PRODUCTS
- Vision: None
- Chiropractic: None
- Dental: None
- Prescription Drugs: None
- Long Term Health Care: None
- Life Insurance: None
- Accidental Death & Dismemberment: None
- Acupuncture: None
- Substance Abuse: None
- Massage Therapy: None
- Durable Medical Equipment: None
- Rehabilitation: None
- Workers’ Compensation: None
Aetna Health of California, Inc.

2625 Shadelands Drive • Walnut Creek, CA 94898
Ph: (925) 948-4700 • Fax: (923) 948-4264 • www.aetna.com

PLAN ORGANIZATION

Parent Company/Affiliate: Aetna, Inc.
Recent mergers or acquisitions within California: None
Year founded: 1956
Year licensed: 1956
Tax status: For profit
Number of employees: 2,100 full time
Health Plan Enrollment: Approx. 46,500,000 National (medical, dental and pharmacy)
1,565,218 California

PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order): Direct Contracts with Physicians
Network of Medical Groups and IPAs, 0 owned, 90 contracted
Number of medical groups/IPAs: 0 owned, 375 contracted
Number of hospitals: 0 owned, 60,282 contracted
Number of physicians: 0 owned, 28,366 contracted
Number of other licensed clinicians: 0 owned, 28,366 contracted
Number of provider offices: 0 owned, 39,511 contracted

COMPENSATION METHODS

Physicians—primary care (ranked by method): All Markets: Capitation, Negotiated Fee Schedule
Physicians—specialty (ranked by method): All Markets: Capitation, Negotiated Fee Schedule
Hospitals (ranked by payment type): All Markets: Per Diem, Capitation, Discount off Charges

PLAN PRODUCTS

PRODUCTS CURRENTLY OFFERED

Small group (2–100 employees): HMO, POS, PPO, and Indemnity
Large group (101+ employees): EPO, HMO, PPO, POS, HRA, HAS, Other
Medicare Advantage: Yes
Medi-Cal Managed Care: No
Medigap (Supplemental Insurance): Yes
Special Needs Plans (SNPs): No
Medicare Part D stand-alone: Yes
Access for Infants and Mothers: No
Healthy Kids: No
Major Risk Medical Insurance/GIP: No
Other: Indemnity: HMO, PPO, POS, Other

ANCILLARY PRODUCTS

Vision: Yes
Chiropractic: Yes
Dental: Yes
Prescription Drugs: Yes
Long Term Health Care: Yes
Life Insurance: Yes
Accidental Death & Dismemberment: Yes
Acupuncture: Yes
Substance Abuse: Yes
Massage Therapy: Yes
Durable Medical Equipment: Yes
Rehabilitation: Yes
Workers’ Compensation: No
AIDS Healthcare Foundation

PLAN ORGANIZATION
Parent Company/Affiliate: AIDS Healthcare Foundation
Recent mergers or acquisitions within California: None
Year founded: 1987
Year licensed: 2006
Tax status: Non-profit
Number of employees: 95 California Managed Care Operations
Health Plan Enrollment: 4,350 National
1,450 California

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order): Direct Contracting with Physicians, Network of Medical Groups and IPAs, Staff
Number of medical groups/IPAs: 4 contracted
Number of hospitals: 18 contracted
Number of physicians: 26 owned; 1,338 contracted
Number of other licensed clinicians: 616 contracted
Number of provider offices: 48 owned National
15 owned California

COMPENSATION METHODS
Physicians – primary care (ranked by method): Individual Capitation, Fee-for Service
Physicians – specialty (ranked by method): Fee-For-Service
Hospitals (ranked by payment type): Discounted Charges, Diagnosis-Related Group, Case Rates, Per Diem

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Covered California (Individual Market): None
Individual market: None
Small group (2–50 employees): None
Large group (50+ employees): None
Medicare Advantage: None
Medi-Cal Managed Care: None
Medigap (Supplemental Insurance): None
Special Needs Plans (SNPs): Medicare Advantage HMO, Medi-Cal HMO
Medicare Part D stand-alone: None
Access for Infants and Mothers: None
Healthy Kids: None
Major Risk Medical Insurance/GIP: None
Other: None

ANCILLARY CARE
Vision: Medicare Advantage HMO, Medi-Cal HMO
Chiropractic: Medicare Advantage HMO, Medi-Cal HMO
Dental: Medicare Advantage HMO
Prescription Drugs: Medicare Advantage HMO, Medi-Cal HMO
Long Term Health Care: Medi-Cal HMO
Life Insurance: None
Accidental Death & Dismemberment: None
Acupuncture: None
Substance Abuse: Medicare Advantage HMO, Medi-Cal HMO
Massage Therapy: None
Durable Medical Equipment: Medicare Advantage HMO, Medi-Cal HMO
Rehabilitation: Medicare Advantage HMO, Medi-Cal HMO
Workers’ Compensation: None
Other (please specify): None
Alameda Alliance for Health*

1240 South Loop Road • Alameda, CA 94502
Ph: (510) 747-4500 • Fax: (510) 747-4508 • www.alamedaalliance.org

PLAN ORGANIZATION
Parent Company/affiliate: Alameda Alliance Joint Powers Authority
Recent mergers or acquisitions within California: None
Year founded: 1995
Year licensed: 1995
Tax status: Non profit
Number of employees: 268
Health Plan Enrollment: 264,791

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order): Network of Medical Groups and IPAs; Direct Contracting with Physicians; Behavioral health network for the mild to moderate Medi-Cal benefit
Number of medical groups/IPAs: 0 owned, 6 contracted
Number of hospitals: 0 owned, 17 contracted
Number of physicians: 0 owned, 4,798 contracted, including specialists

COMPENSATION METHODS
Physicians—primary care (ranked by method): Fee-For-Service, Group Capitation, Individual Capitation
Physicians—specialty (ranked by method): Fee-For-Service, Group Capitation
Hospitals (ranked by payment type): Diagnosis-Related Group, Per Diem, Capitation

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Individual market: None
Small group (2–50 employees): None
Large group (50+ employees): None
Medicare Advantage: None
Med-Cal Managed Care: HMO
Medigap (Supplemental Insurance): None
Special Needs Plans (SNPs): None
Medicare Part D stand-alone: None
Access for Infants and Mothers: None
Medi-Cal Managed Care: HMO
Healthy Kids: None
Major Risk Medical Insurance/GIP: None
Other: Alliance Group Care: In-Home Supportive Services
Workers in Alameda County: HMO

ANCILLARY PRODUCTS
Vision: HMO
Chiropractic: None
Dental: None
Prescription Drugs: None
Long Term Health Care: HMO
Life Insurance: None
Accidental Death & Dismemberment: None
Acupuncture: HMO
Substance Abuse: HMO
Massage Therapy: None
Durable Medical Equipment: HMO
Rehabilitation: None
Workers’ Compensation: None

*2017 MEMBERSHIP DIRECTORY PROFILE (NOT UPDATED)
Alignment Health Plan
1100 W Town and Country Rd, Suite 1600 • Orange, CA 92868
Ph: (323) 728-7232 • Fax: (323) 728-8494 • wwwalignmenthealthcare.com

PLAN ORGANIZATION
Parent Company/Affiliate ................................ Alignment Healthcare
Recent mergers or acquisitions within California ........ N/A
Year founded ................................................. 2003
Year licensed ............................................... 2004
Tax status ..................................................... For-profit
Number of employees ...................................... 346
Health Plan Enrollment .................................... 34,461

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order) .............. Network of Medical Groups and
Independent Practice Associations (IPAs);
Direct Contracting with Physicians
Number of medical groups/IPAs ......................... 79 contracted
Number of hospitals ........................................ 97 contracted
Number of physicians ...................................... 8 owned, 14,449 contracted
Number of other licensed clinicians .................... 6 owned, 1,410 contracted
Number of provider offices ............................... 4 owned, 18,191 contracted

COMPENSATION METHODS
Physicians—primary care (ranked by method) .......... Individual Capitation; Fee-For-Service including
 withheld or bonus; Fee-For-Service;
 Group Capitation; Salary
Physicians—specialty (ranked by method) ............. Fee-For-Service; Group Capitation;
 Individual Capitation; Fee-For-Service including
 withheld or bonus; Salary
Hospitals (ranked by payment type) ..................... Diagnosis-Related Group; Per Diem; Case Rates;
 Capitation; Discounted Charges

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Covered California (Individual Market) ................ None
Individual market ......................................... None
Small group (2–50 employees) ......................... None
Large group (50+ employees) ......................... None
Medicare Advantage ........................................ HMO; POS
Medi-Cal Managed Care .................................. None
Medigap (Supplemental Insurance) .................... None
Special Needs Plans (SNPs) ............................ HMO; C-SNP
Medicare Part D stand-alone ........................... None
Access for Infants and Mothers ......................... None
Healthy Kids ............................................... None
Major Risk Medical Insurance/GIP .................... None
Other ....................................................... None

ANCILLARY PRODUCTS
Vision ......................................................... HMO; C-SNP; POS
Chiropractic ............................................... None
Dental ......................................................... HMO; C-SNP; POS
Prescription Drugs ....................................... HMO; C-SNP; POS
Long Term Health Care .................................. None
Life Insurance ............................................. None
Accidental Death & Dismemberment .................. None
Acupuncture ............................................... HMO; C-SNP; POS
Substance Abuse ......................................... HMO; C-SNP; POS
Massage Therapy ........................................ None
Durable Medical Equipment ......................... HMO; C-SNP; POS
Rehabilitation ............................................. HMO; C-SNP; POS
Workers’ Compensation ................................ None
Other (please specify) ..................................... None
# AmericasHealth Plan

200 South Wells Road, Suite 200 • Ventura, CA 93004  
Ph: (800) 633-3313 • Fax: (805) 673-3962 • www.americashp.com

## EXECUTIVE OFFICERS
- **Antonio Alatorre**  
  *Interim CEO*
- **Rudy Diaz**  
  *COO*
- **Sonia DeMarta**  
  *CFO*

## EXECUTIVE STAFF
- **Anita Guevin**  
  *Compliance Officer*

## PRIMARY CONTACTS
- **Antonio Alatorre**  
  *Interim CEO*  
  (800) 633-3313
- **Sonia DeMarta**  
  *CFO*  
  (800) 633-3313

## PLAN ORGANIZATION
- Parent Company/Affiliate: Clinicas del Camino Real  
- Recent mergers or acquisitions within California: None  
- Year founded: 2014  
- Year licensed: 2015  
- Tax status: For profit  
- Number of employees: 7  
- Health Plan Enrollment: 1,100

## PLAN-PROVIDER ARRANGEMENTS
- Model types (ranked in descending order): Network of Medical Groups  
- Number of Medical Groups/IPAs: 4 contracted
- Number of hospitals: 12 contracted  
- Number of physicians: 500+ contracted
- Number of other licensed clinicians: 250+ contracted, 47 owned  
- Number of provider offices: 250+ contracted, 13 owned

## COMPENSATION METHODS
- Physicians – primary care (ranked by method): Capitation, Fee-For-Service
- Physicians – specialty (ranked by method): Fee-For-Service
- Hospitals (ranked by payment type): Fee-For-Service

## PLAN PRODUCTS
### PRODUCTS CURRENTLY OFFERED
- Covered California (Individual Market): No  
- Individual market: No  
- Small group (2–50 employees): Yes  
- Large group (50+ employees): Yes  
- Medicare Advantage: Yes  
- Medi-Cal Managed Care: Yes  
- Medigap (Supplemental Insurance): Yes  
- Special Needs Plans (SNPs): No  
- Medicare Part D stand-alone: Yes  
- Access for Infants and Mothers: Yes  
- Healthy Kids: No  
- Major Risk Medical Insurance/GIP: No  
- Other: No

### ANCILLARY PRODUCTS
- Vision: Yes  
- Chiropractic: Yes  
- Dental: Yes  
- Prescription Drugs: Yes  
- Long Term Health Care: Yes  
- Life Insurance: No  
- Accidental Death & Dismemberment: No  
- Acupuncture: Yes  
- Substance Abuse: Yes  
- Massage Therapy: No  
- Durable Medical Equipment: Yes  
- Rehabilitation: Yes  
- Workers’ Compensation: No
Anthem Blue Cross

21555 Oxnard Street • Woodland Hills, CA 91367
Ph: (818) 234-2345 • Fax: (805) 713-7736 (for providers) • www.anthem.com/ca

PLAN ORGANIZATION

Parent Company/Affiliate: Anthem, Inc. Life and Health
Recent mergers or acquisitions within California: Merged with Anthem, Inc. in November 2004
Year founded: 1937
Year licensed: 1993
Tax status: For profit
Number of employees: 8,000 full time
Health Plan Enrollment: 40 million members Anthem, Inc.
8.5 million members California

PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order): Network of Medical Groups and IPAs, Direct Contracting with Physicians
Number of medical groups/IPAs: 191 contracted
Number of hospitals: 378 contracted
Number of physicians: 55,945 contracted
Number of other licensed clinicians: None
Number of provider offices: 0 owned, 20,931 contracted

COMPENSATION METHODS

Physicians—primary care (ranked by method): Other (Fee Schedule), Group Capitation, Individual Capitation
Physicians—specialty (ranked by method): Other (Fee Schedule), Group Capitation
Hospitals (ranked by payment type): Per Diem, Capitation, Case Rates, Discounted Charges

PLAN PRODUCTS

PRODUCTS CURRENTLY OFFERED

Covered California (Individual Market): EPO
Individual market: HMO, PPO
Small group (2–50 employees): HMO, PPO
Large group (50+ employees): HMO, PPO, POS, Other
Medicare Advantage: HMO, PPO
Medigap (Supplemental Insurance): PPO
Special Needs Plans (SNPs): HMO, PPO
Medicare Part D stand-alone: PPO
Access for Infants and Mothers: HMO, PPO
Medi-Cal Managed Care: Other
Healthy Kids: No
Major Risk Medical Insurance/GIP: PPO
Other (California Kids, Interim High Risk): PPO

ANCILLARY CARE

Vision: HMO, PPO, POS
Chiropractic: None
Dental: HMO, PPO, POS
Prescription Drugs: HMO, PPO, POS
Long Term Health Care: No
Life Insurance: Yes
Accidental Death & Dismemberment: No
Acupuncture: HMO, PPO, POS
Substance Abuse: None
Massage Therapy: None
Durable Medical Equipment: None
Rehabilitation: None
Workers’ Compensation: PPO
Aspire Health Plan
10 Ragsdale Drive, Suite 101 • Monterey, CA 93940
Ph: (831) 657-0700 • Fax: (831) 657-0703 • www.aspirehealthplan.org

PLAN ORGANIZATION
Parent Company/Affiliate: Montage Health
(formerly Community Hospital Foundation) and Salinas Valley Memorial Healthcare System
Recent mergers or acquisitions within California: None
Year founded: 2012
Year licensed: 2013
Tax status: Non Profit
Number of employees: 27
Health Plan Enrollment: 3,300

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order): Network of Medical Groups and IPAs;
direct contracts — other licensed clinicians
Number of Medical Groups/IPAs: 1 contracted
Number of hospitals: 4 contracted
Number of physicians: 465 contracted
Number of other licensed clinicians: 100 contracted

COMPENSATION METHODS
Physicians — primary care (ranked by method): FFS
Physicians — specialty (ranked by method): FFS
Hospitals (ranked by payment type): DRGs and capitation

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Medicare Advantage: HMO, HMO-POS
Blue Shield of California
50 Beale Street • San Francisco, CA 94105
Ph: (415) 229-5000 • www.blueshieldca.com

PLAN ORGANIZATION
Parent Company/Affiliate: California Physicians’ Service, Inc. dba Blue Shield of California

Recent mergers or acquisitions within California: None
Year founded: 1939
Year licensed: 1939
Tax status: Non-profit
Number of employees: 6,800

Health Plan Enrollment: 792,301 (HMO); 2,347,175 (PPO); 4,133,945 (Total)

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order):

- HMO – Direct contracting with Network of Medical Groups and IPAs
- PPO – Direct Contracting with Physicians
- Medicare Advantage
- Medicare Part D stand-alone
- Medi-Cal Managed Care
- Medicare Prescription Drug Plan
- Special Needs Plans (SNPs)
- Small Group (1–100 employees)
- Large group (100+ employees)
- Individual and Family Plans
- Core Accounts
- Specialty Networks
- Total Rewards
- Care1st
- Medicaid
- Multi-Channel Strategy
- ACO Strategic Partnerships
- Transformation, Multi-Channel Strategy
- Transformation
- Covered California
- Covered California
- Covered California
- Covered California

COMPENSATION METHODS
Physicians—primary care (ranked by method): Fee Schedule (PPO), Capitation (HMO)

Physicians—specialty (ranked by method): Fee Schedule (PPO), Capitation (HMO)

Hospitals (ranked by payment type): Per Diem, Discount Off Charges, Fee Schedule, Case Rates, Capitation

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Covered California: For individual and family plans (IFP), Small Group plans
Individual market: HMO, PPO
Small group (1–100 employees): HMO, PPO, POS
Large group (100+ employees): HMO, PPO, POS
Medicare Advantage: HMO
Medigap (Supplemental Insurance): Offered for individuals
Special Needs Plans (SNPs): None
Medicare Part D stand-alone: For individual and group plans
Access for Infants and Mothers: None
Medi-Cal Managed Care: Yes
Healthy Kids: None
Major Risk Medical Insurance/GIP: For individual and family plans (IFP)

OTHER: Shared Advantage, Trio HMO, Tandem PPO

ANCILLARY PRODUCTS
Vision: PPO
Chiropractic: Available as a discounted service: HMO, PPO
Dental: HMO, PPO
Prescription Drugs: Not available as a stand-alone product
Long Term Health Care: No
Life Insurance: Offered
Accidental Death & Dismemberment: Offered in conjunction with our Life Insurance
Acupuncture: Available as a discounted service: HMO, PPO
Substance Abuse: Not available as a stand-alone product
Massage Therapy: Available as a discounted service rather than as an Ancillary Product
Durable Medical Equipment: Not available as an Ancillary Product
Rehabilitation: Not available as an Ancillary Product
Workers’ Compensation: No
Other: Not applicable
California Health & Wellness
1740 Creekside Oaks Drive, Suite 200 • Sacramento, CA 95833
Ph: (916) 246-3600 • Fax: (877) 502-7255 • www.CAHealthWellness.com

PLAN ORGANIZATION
Parent Company/Affiliate .................................... Centene Corporation
Recent mergers or acquisitions within California .......... None
Year founded .................................................. 2013
Year licensed .................................................. 2013
Tax status ...................................................... For Profit
Number of employees ...................................... 220
Health Plan Enrollment ..................................... 192,000

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order) ............... Direct Contracting with Physicians,
Single Medical Group, Network of
Medical Groups & IPAs
Number of Medical Groups/IPAs ............................. 0 owned, 485 contracted
Number of hospitals ........................................... 0 owned, 39 contracted
Number of physicians ....................................... 0 owned, 5,450 contracted
Number of other licensed clinicians ....................... 0 owned, 1,614 contracted
Number of provider offices .................................. 0 owned, 1,085 contracted

COMPENSATION METHODS
Physicians – primary care (ranked by method) .......... Fee-For-Service, Group Capitation
Physicians – specialty (ranked by method) ............... Fee-For-Service
Hospitals (ranked by payment type) ...................... Per Diem, Diagnosis-Related Group, Case Rates

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Individual market ............................................. None
Small group (2–50 employees) .......................... None
Large group (50+ employees) .............................. None
Medicare Advantage ....................................... None
Medicare Part D stand-alone .............................. None
Medigap (Supplemental Insurance) ....................... None
Special Needs Plans (SNPs) ............................... None
Major Risk Medical Insurance/GIP ...................... None
Other ................................................................ None

ANCILLARY PRODUCTS
Vision ......................................................... HMO, PPO
Chiropractic .................................................. None
Dental ............................................................. None
Prescription Drugs ......................................... Other
Long Term Health Care ................................... POS
Life Insurance ............................................... None
Accidental Death & Dismemberment .................... None
Acupuncture .................................................. None
Substance Abuse ............................................. None
Massage Therapy .......................................... None
Durable Medical Equipment ............................. None
Rehabilitation ............................................... None
Workers’ Compensation .................................. None
Other (please specify) .................................... Disease Management, Behavioral Health,
Correctional Health
CalOptima (Orange County Health Authority)
505 City Parkway West • Orange, CA 92868
Ph: (714) 246-8400 • Fax: (714) 246-8492 • www.caloptima.org

PLAN ORGANIZATION
Parent Company/Affiliate . None
Recent mergers or acquisitions within California . None
Year founded . 1995
Year licensed . 2000
Tax status . Non Profit
Number of employees . 1,179 full time, 5 part time
Health Plan Enrollment . 787,596

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order) . Medical groups/IPAs and HMOs
Number of medical groups/IPAs . 0 owned, 13 contracted
Number of hospitals . 0 owned, 30 contracted
Number of physicians . 0 owned, 7,804 contracted
Number of other licensed clinicians . 0 owned, 2,142 contracted
Number of provider offices . 0 owned, 1,801 contracted

COMPENSATION METHODS
Physicians—primary care (ranked by method) . Group Capitation, Fee-For-Service
Physicians—specialty (ranked by method) . Group Capitation, Fee-For-Service
Hospitals (ranked by payment type) . Per Diem, Case Rates, Diagnosis-Related Group, Capitation

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Individual market . None
Small group (2–50 employees) . None
Large group (50+ employees) . None
Medicare Advantage . See SNP
Medigap (Supplemental Insurance) . None
Special Needs Plans (SNPs) . HMO
Medicare Part D stand-alone . None
Access for Infants and Mothers . None
Medi-Cal Managed Care . HMO
Healthy Kids . None
Major Risk Medical Insurance/GIP . None
Program of All-Inclusive Care for the Elderly (PACE) . HMO
Other . None

ANCILLARY PRODUCTS
Vision . None
Chiropractic . None
Dental . None
Prescription Drugs . None
Long Term Health Care . None
Life Insurance . None
Accidental Death & Dismemberment . None
Acupuncture . None
Substance Abuse . None
Massage Therapy . None
Durable Medical Equipment . None
Rehabilitation . None
Workers’ Compensation . None
Other (please specify) . None
CalViva Health (Fresno-Kings-Madera Regional Health Authority)

7625 N. Palm Ave., Suite 109 • Fresno, CA 93711
Ph: (559) 540-7840 • www.calvivahealth.org

PLAN ORGANIZATION

Parent Company/Affiliate: Fresno Kings Madera Regional Health Authority
Recent mergers or acquisitions within California: No recent mergers or acquisitions
Year founded: 2009
Year licensed: 2010
Status: Not-for-profit
Number of employees: 16 Staff, subcontracted for administrative services
Health Plan Enrollment: 361,231 as of September 2017

PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order): All direct contracts with physician providers
Number of medical groups/IPAs: 3 IPAs
Number of hospitals: 11 hospitals, contracted
Number of physicians: 1,450 contracted
Number of provider offices: 700

COMPENSATION METHODS

Physicians – primary care: FFS percent of Medi-Cal Rates and Capitation
Physicians – specialty: FFS percent of Medi-Cal Rates
Hospitals: Percent of Medi-Cal Rates

PLAN PRODUCTS

PRODUCTS CURRENTLY OFFERED
Medi-Cal Managed Care: Yes
Special Needs Plans (SPD): Yes
MSO Services: No

ANCILLARY PRODUCTS
Prescription Drugs: Yes
Substance Abuse: Yes
Durable Medical Equipment: Yes
# Care1st Health Plan

- **Address**: 601 Potrero Grande Drive • Monterey Park, CA 91755
- **Phone**: (323) 889-6638 • **Fax**: (323) 889-6270 • [www.care1st.com](http://www.care1st.com)

## PLAN ORGANIZATION

- Recent mergers or acquisitions within California: 2015
- Year founded: 1994
- Year licensed: 1995
- Tax status: Not for profit
- Number of employees: Approximately 1,000
- Health Plan Enrollment: 502,124 (as of December 2017)

## PLAN-PROVIDER ARRANGEMENTS

- Model types (ranked in descending order): Staff; Network of Medical Groups and Independent Practice Associations (IPAs); Direct Contracting
  - with Physicians; Direct Contracting with Federally Qualified Health Centers

- Number of medical groups/IPAs: 86
- Number of hospitals: 113
- Number of physicians: 18,000
- Number of other licensed clinicians: 0
- Number of provider offices: 26,000

## COMPENSATION METHODS

Physicians – primary care (ranked by method): Group Capitation, FQHC capitation
Physicians – specialty (ranked by method): Under Group Capitation, Fee-For-Service
Hospitals (ranked by payment type): Per Diem, Capitation, Discounted Charges, Diagnosis-Related Group, Case Rates

## PLAN PRODUCTS

### PRODUCTS CURRENTLY OFFERED

- Small group (2 – 50 employees): None
- Large group (50+ employees): None
- Medicare Advantage: HMO
- Medicare Part D stand-alone: None
- Access for Infants and Mothers: None
- Medi-Cal Managed Care: HMO
- Healthy Kids: None
- Major Risk Medical Insurance/GIP: None
- Other: None

### ANCILLARY PRODUCTS

- Vision: HMO
- Chiropractic: HMO
- Dental: HMO
- Prescription Drugs: HMO
- Long Term Health Care: None
- Life Insurance: None
- Accidental Death & Dismemberment: None
- Acupuncture: HMO
- Substance Abuse: HMO
- Massage Therapy: None
- Durable Medical Equipment: HMO
- Rehabilitation: HMO
- Workers’ Compensation: None

## EXECUTIVE OFFICERS

- **Greg Buchert, MD, MPH**
  - President & Chief Executive Officer
- **Tanya Dansky, MD**
  - Vice President & Chief Medical Officer
- **Barry Staton**
  - Chief Financial Officer
- **Kristen Cerf**
  - Chief Legal Officer
- **Amanda Flaum**
  - Vice President & Chief Operating Officer
- **Michael Osorio**
  - Divisional Vice President & Chief Compliance Officer

## PRIMARY CONTACT

- **Gary Cohen**
  - Vice President, Public Affairs
  - (415) 229-5110
CenCal Health
4050 Calle Real • Santa Barbara, CA 93110
Ph: (805) 685-9525 • Fax: (805) 685-8292 • www.cencalhealth.org

PLAN ORGANIZATION
Parent Company/Affiliate .......................... Santa Barbara/San Luis Obispo Regional Health Authority
Recent mergers or acquisitions within California ........... CenCal Health is a public entity
Year founded .................................. 1983
Year licensed .................................. 2000
Tax status .................................. Non profit
Number of employees .................................. 215 full time
Health Plan Enrollment .................................. 182,000

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order) ........... Direct Contracting with Physicians
Number of hospitals .................................. 0 owned, 9 contracted
Number of physicians .................................. 0 owned, 1,252 contracted
Number of provider offices .................................. 0 owned, 246 contracted

COMPENSATION METHODS
Physicians—primary care (ranked by method) .......... Individual and Group Capitation, Fee-For-Service, Withhold and Pay for Performance
Physicians—specialty (ranked by method) .......... Fee-For-Service, Group Capitation
Hospitals (ranked by payment type) .......................... Per Diem/DRG (Inpatient), Percent of Charges (Inpatient and Outpatient), Fee-For-Service (Outpatient), Capitation

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Individual market .................................. None
Small group (2–50 employees) .......................... None
Large group (50+ employees) .......................... None
Medicare Advantage .................................. None
Medigap (Supplemental Insurance) ................. None
Special Needs Plans (SNPs) .......................... None
Medicare Part D stand-alone .......................... None
Access for Infants and Mothers .......................... HMO
Medi-Cal Managed Care .......................... HMO
Major Risk Medical Insurance/GIP ......... None
Other .................................. None

ANCILLARY PRODUCTS
Vision .................................. HMO
Chiropractic .................................. HMO
Dental .................................. None
Prescription Drugs .................................. HMO
Long Term Health Care .......................... HMO
Life Insurance .................................. None
Accidental Death & Dismemberment ............... None
Acupuncture .................................. HMO
Substance Abuse .................................. HMO
Massage Therapy .................................. None
Durable Medical Equipment ................. HMO
Rehabilitation .................................. HMO
Workers’ Compensation .......................... None
Central California Alliance for Health  
(Santa Cruz-Monterey-Merced Managed Medical Care Commission)  
1600 Green Hills Road, Suite 101 • Scotts Valley, CA 95066  
Ph: (831) 430-5500 • Fax: (831) 430-5882 • www.ccah-alliance.org

PLAN ORGANIZATION

<table>
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<tr>
<th>Item</th>
<th>Details</th>
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<tbody>
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<td>Parent Company/Affiliate</td>
<td>None</td>
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<tr>
<td>Recent mergers or acquisitions within California</td>
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</tr>
<tr>
<td>Year founded</td>
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<td>Year licensed</td>
<td>2000</td>
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<tr>
<td>Number of employees</td>
<td>526</td>
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<tr>
<td>Health Plan Enrollment</td>
<td>349,885</td>
</tr>
</tbody>
</table>

PLAN-PROVIDER ARRANGEMENTS

| Model types (ranked in descending order)                           | Direct Contracting with Physicians           |
| Number of medical groups/IPAs                                     | 0 owned, 268 contracted                      |
| Number of hospitals                                                | 0 owned, 15 contracted                       |
| Number of physicians                                               | 0 owned, 7,978 contracted                   |
| Number of other licensed clinicians                                | 0 owned, 869 contracted                      |
| Number of provider offices                                         | 0 owned, 605 contracted                      |

COMPENSATION METHODS

| Physicians – primary care (ranked by method)                       | Fee-For-Service, Capitation, Incentive Program |
| Physicians – specialty (ranked by method)                          | Fee-For-Service, Incentive Program            |
| Hospitals (ranked by payment type)                                 | Discounted Charges; Per Diem; Case Rates      |

PLAN PRODUCTS

| PRODUCTS CURRENTLY OFFERED                                       |                                           |
| Individual market                                                 | None                                       |
| Small group (2–50 employees)                                     | None                                       |
| Large group (50+ employees)                                      | None                                       |
| Medicare Advantage                                               | None                                       |
| Medi-Cal Managed Care                                            | County Organized Health System             |
| Medigap (Supplemental Insurance)                                  | None                                       |
| Special Needs Plans (SNPs)                                       | None                                       |
| Medicare Part D stand-alone                                      | None                                       |
| Major Risk Medical Insurance/GIP                                 | None                                       |
| Other                                                            | In-Home Supportive Services; HMO            |

ANCILLARY PRODUCTS

| Vision                                                             | COHS                                        |
| Chiropractic                                                      | COHS, HMO                                   |
| Dental                                                            | None                                       |
| Prescription Drugs                                                | None                                       |
| Long Term Health Care                                             | COHS                                        |
| Life Insurance                                                    | None                                       |
| Accidental Death & Dismemberment                                  | None                                       |
| Acupuncture                                                       | COHS, HMO                                   |
| Substance Abuse                                                   | HMO                                        |
| Massage Therapy                                                   | None                                       |
| Durable Medical Equipment                                         | COHS, HMO                                   |
| Rehabilitation                                                    | None                                       |
| Workers’ Compensation                                             | None                                       |
| Other                                                             | None                                       |
Central Health Medicare Plan
1540 Bridgegate Drive • Diamond Bar, CA 91765
Ph: (626) 388-2390 • Fax: (626) 388-2361 • www.centralhealthplan.com

**PLAN ORGANIZATION**

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<th>Parent Company/Affiliate</th>
<th>AHMC Central Health LLC</th>
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<td>Year licensed</td>
<td>2004</td>
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<td>Tax status</td>
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<tr>
<td>Number of employees</td>
<td>169 full time (as of 9/30/17)</td>
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<td>Health Plan Enrollment</td>
<td>34,804 (as of 9/30/17)</td>
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</tbody>
</table>

**PLAN-PROVIDER ARRANGEMENTS**

- Number of medical groups/IPAs: 63
- Number of hospitals: 83
- Number of physicians: 7,184
- Number of other licensed clinicians: 483
- Number of provider offices: 7,709

**COMPENSATION METHODS**

- Physicians – primary care (ranked by method): Fee-For-Service, Individual Capitation, Group Capitation
- Physicians – specialty (ranked by method): Fee-For-Service, Group Capitation
- Hospitals (ranked by payment type): Per Diem, Diagnosis-Related Group, Case Rates, Capitation

**PLAN PRODUCTS**

- **PRODUCTS CURRENTLY OFFERED**
  - Medicare Advantage: HMO
  - Special Needs Plans (SNPs): HMO

- **ANCILLARY PRODUCTS**
  - Vision: HMO
  - Chiropractic: HMO
  - Dental: HMO
  - Prescription Drugs: HMO
  - Acupuncture: HMO
  - Substance Abuse: HMO
  - Durable Medical Equipment: HMO
  - Rehabilitation: HMO
Chinese Community Health Plan
445 Grant Ave, Suite 700 • San Francisco, CA 94108
Ph: (415) 955-8800 • Fax: (415) 955-8818 • www.cchphealthplan.com

PLAN ORGANIZATION
Parent Company/Affiliate: Chinese Hospital Association
Tax status: For profit
Year founded: 1984
Year licensed: 1985
Number of employees: 140
Health Plan Enrollment: 22,145

PLAN-PROVIDER ARRANGEMENTS
Model Types (ranked in descending order): Network of Medical Groups and Independent Practice Associations (IPAs)
Number of medical groups/IPAs: Jade Medical Group; Hill Physicians; One Medical Group
Number of hospitals: 7 contracted
Number of physicians: 1,738 contracted

COMPENSATION METHODS
Physicians—primary care (ranked by method): Fee-For-Service
Physicians—specialty (ranked by method): Fee-For-Service
Hospitals (ranked by payment type): Capitation, Per Diem, Discounted Charges, Differential by Service Type, Case Rates

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Covered California (Individual Market): HMO
Individual market: HMO
Covered California (SHOP): HMO
Small group (2–50 employees): HMO
Large group (50+ employees): HMO
Medicare Advantage: HMO
Special Needs Plans (SNPs): HMO
Active Choice: PPO

ANCILLARY PRODUCTS
Vision: HMO
Prescription Drugs: HMO
Durable Medical Equipment: HMO
Rehabilitation: HMO
Cigna HealthCare of California, Inc.

400 N. Brand Boulevard, #400 • Glendale, CA 91203
Ph: (818) 500-6262 • Fax: (818) 500-6365 • www.cigna.com/healthcare

PLAN ORGANIZATION
Parent Company/Affiliates ............................................ HealthSource, Inc./Cigna Dental Health of CA, Inc., Cigna Behavioral Health of CA, Inc. (CBH), Cigna Health & Life Insurance Company (CHLIC)

Recent mergers or acquisitions within California .......... None
Year founded ................................................................. 1929
Year licensed ............................................................. 1979
Tax status ................................................................. For profit
Number of employees ......................................................... In California, we have 1,739 active employees
Health Plan Enrollment ....................................................... 985,942 total members 174,308 California HMO and POS 811,634 California PPO and Open Access Plus (OAP)

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order) ................. Network of Medical Groups and IPAs, Direct Contracting with Physicians
Number of medical groups/IPAs ................................. 265 HMO
Number of hospitals ....................................................... 377 PPO; 355 HMO
Number of physicians .................................................. 74,480 PPO; 72,858 HMO

COMPENSATION METHODS
Physicians—primary care (ranked by method) ........ Group Capitation, Fee-For-Service including bonus; Source: Contracting
Physicians—specialty (ranked by method) ............... Group Capitation, Fee-For-Service including bonus; Source: Contracting
Hospitals (ranked by payment type) ....................... Per Diem, Capitation, Case Rates, Discounted Charges, Diagnosis-Related Group, and Other (Hospital Collaborative Care program); Source: Contracting

PLaN products
PRODUCTS CURRENTLY OFFERED
Individual market ............................................................. None
Small group (2 – 50 employees) .................................... OAP, PPO
Large group (50+ employees) ....................................... HMO, POS, OA, OAP, PPO
Medicare Advantage ..................................................... None
Medigap (Supplemental Insurance) .................. None
Special Needs Plans (SNPs) ................................. None
Medicare Part D stand-alone ..................................... Medicare Part D
Access for Infants and Mothers ..................................... None
Medi-Cal Managed Care ............................................... None
Healthy Kids ............................................................... None
Major Risk Medical Insurance/GIP .............................. None
Other ................................................................. None

ANCILLARY PRODUCTS
Vision ............................................................ HMO, POS, OA, OAP, PPO
Chiropractic .............................................................. HMO, POS, OA, PPO
Dental ................................................................. Cigna Dental HMO & PPO
Prescription Drugs ......................................................... HMO, POS, OA, PPO
Long Term Health Care ................................................ CHLIC
Life Insurance ............................................................ CHLIC
Accidental Death & Dismemberment ......................... CHLIC
Acupuncture ............................................................... HMO, POS, OA, PPO
Substance Abuse .......................................................... CBH
Massage Therapy .......................................................... HMO, POS, OA, PPO
Durable Medical Equipment ........................................... HMO, POS, OA, PPO
Rehabilitation ............................................................ HMO, POS, OA, PPO
Workers’ Compensation ................................................. CHLIC
Other ................................................................. International

EXECUTIVE OFFICERS
Peter B. Welch
President, Northern CA
Gene Rapisardi
President, Southern CA
Anand Raghavan
CFO
Jennifer Gutzmore
Regional Medical Executive
Maricel Del Rosario, R.N.
Director of Health Services
Zula Saunders
Quality Improvement Director
Michelle Demonteverde
Regional Vice President, Network Management
Scott Hamilton
Vice President, Network Management, Northern California
Teri Lauenstein
Vice President, Network Management, Southern California
Karen Baker
Claims Manager
Kathy O’Neal
Customer Service Manager
William S. Jameson
Chief Counsel

PRIMARY CONTACTS
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Government Relations
(925) 906-8216
Mark Slitt
Public Relations
(860) 226-2092

EXECUTIVE OFFICERS

PLAN-PROVIDER ARRANGEMENTS

COMPENSATION METHODS

PLaN products

ANCILLARY PRODUCTS

EXECUTIVE OFFICERS

PRIMARY CONTACTS
Community Care Health
7370 N. Palm Ave., Suite 103 • Fresno, CA 93711
Ph: (559)228-5400 • www.communitycarehealth.org

PLAN ORGANIZATION
Parent Company/Affiliate: Fresno Community Medical Centers
Recent mergers or acquisitions within California: None
Year founded: 2010
Year licensed: 2013
Tax status: For Profit
Number of employees: N/A
Health Plan Enrollment: 8,600

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order): Shared Risk
Number of Medical Groups/IPAs: 0 owned, 1 contracted
Number of hospitals: 4 owned, 0 contracted
Number of physicians: 0 owned, 1,131 contracted
Number of other licensed clinicians: 0 owned, 191 contracted
Number of provider offices (unique locations): 0 owned, 352 contracted

COMPENSATION METHODS
Physicians – primary care (ranked by method): Capitation, Fee-For-Service
Physicians – specialty (ranked by method): Capitation, Cap Pool, Fee-For-Service
Hospitals (ranked by payment type): Fee-For-Service

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Covered California (Individual Market): None
Individual market: None
Small group (2–50 employees): None
Large group (50+ employees): HMO
Medicare Advantage: None
Medi-Cal Managed Care: None
Medigap (Supplemental Insurance): None
Special Needs Plans (SNPs): None
Medicare Part D stand-alone: None
Access for Infants and Mothers: None
Healthy Kids: None
Major Risk Medical Insurance/GIP: None
Other: None

ANCILLARY PRODUCTS
Vision: None
Chiropractic: None
Dental: None
Prescription Drugs: Yes
Long Term Health Care: None
Life Insurance: None
Accidental Death & Dismemberment: None
Acupuncture: None
Substance Abuse: None
Massage Therapy: None
Durable Medical Equipment: None
Rehabilitation: None
Workers’ Compensation: None
Other (please specify): None
Community Health Group

2420 Fenton Street, Suite 100 • Chula Vista, CA 91914
Ph: (619) 422-0422 • Fax: (619) 422-5930 • www.chgsd.com

EXECUTIVE OFFICERS
Norma Diaz
Chief Executive Officer
Scott Carroll
Chief Financial Officer
Allan Sombillo
Chief Information Officer
Edward Hutt, MD, MBA
Chief Medical Officer
Ann Warren
Associate Chief Executive Officer

EXECUTIVE STAFF
Andrew D. Gregor, J.D.
Chief Legal Counsel
Charles Lino, PharmD
Director of Pharmacy
Nora Pintado
Director of Claims
David Ritchie
Director of Contract Administration

PRIMARY CONTACT
Ann Warren
(619) 438-3516

Plan Organization
Parent Company/Affiliate: None
Recent mergers or acquisitions within California: None
Year founded: 1982
Year licensed: 1985
Tax status: Non profit
Number of employees (full time/part time): 13 per diem, 295 full time, 2 part time
Health Plan Enrollment: 287,099

Plan-Provider Arrangements
Model types (ranked in descending order):
- Network of Medical Groups and IPAs
- Direct Contracts with Physicians
Number of medical groups/IPAs: 0 owned, 1 contracted
Number of hospitals: 0 owned, 19 contracted
Number of physicians: 0 owned, 2,875 contracted
Number of other licensed clinicians: 0 owned, 1,065 contracted
Number of provider offices: 0 owned, 233 contracted (pcp)

Compensation Methods
Physicians—primary care (ranked by method):
- Individual Capitation, Group Capitation, Fee-For-Service
Physicians—specialty (ranked by method):
- Fee-For-Service
Hospitals (ranked by payment type):
- DRG, Discounted Charges, Per Diem

Plan Products

Products Currently Offered

- Individual market: None
- Small group (2–50 employees): None
- Large group (50+ employees): None
- Medicare Advantage: None
- Medigap (Supplemental Insurance): None
- Special Needs Plans (SNPs): None
- Medicare Part D stand-alone: None
- Access for Infants and Mothers: None
- Medi-Cal Managed Care: HMO
- Healthy Kids: None
- Major Risk Medical Insurance/GIP: None
- Other: Cal MediConnect

Ancillary Products

- Vision: None
- Chiropractic: None
- Dental: None
- Prescription Drugs: None
- Long Term Health Care: None
- Life Insurance: None
- Accidental Death & Dismemberment: None
- Acupuncture: None
- Substance Abuse: None
- Massage Therapy: None
- Durable Medical Equipment: None
- Rehabilitation: None
- Workers’ Compensation: None
- Other: None
Contra Costa Health Plan (Contra Costa County Medical Services)

595 Center Avenue, Suite 100 • Martinez, CA 94553
Ph: (925) 313-6000 • Fax: (925) 313-6002 • www.contracostahealthplan.org

PLAN ORGANIZATION
Parent Company/Affiliate ......................... Division of Contra Costa County Health Services Dept.
Recent mergers or acquisitions within California ...... None
Year founded ..................................... 1973
Year licensed .................................... 1973
Tax status ........................................ Non profit
Number of employees .............................. 238
Health Plan Enrollment ............................. 196,031

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order) ........... Staff, Direct Contracting with Physicians
Number of hospitals ................................ 1 owned, 8 contracted
Number of physicians ................................ 0 owned, 1,789 contracted
Number of other licensed clinicians .................. 0 owned, 842 contracted
Number of provider offices .......................... 10 owned, 621 contracted

COMPENSATION METHODS
Physicians—primary care (ranked by method) ........ Fee-For-Service, Salary
Physicians—specialty (ranked by method) ......... Fee-For-Service, Salary
Hospitals (ranked by payment type) ............... Per Diem, Diagnosis-Related Group

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Covered California (Individual Market) .............. None
Small group (2–50 employees) ....................... None
Large group (50+ employees) ........................ HMO
Medicare Advantage .............................. None
Medigap (Supplemental Insurance) ...................... None
Special Needs Plans (SNPs) .......................... None
Medicare Part D stand-alone .......................... None
Access for Infants and Mothers ...................... None
Medi-Cal Managed Care ............................. HMO
Healthy Kids ................................. None
Major Risk Medical Insurance/GIP .................. None
Other ................................................. Commercial: In-Home Support Service Workers: HMO
Public: Basic Health Care — County Indigent Program, plus Pharmacy-Only Program, Medicare Cost Plan

ANCILLARY PRODUCTS
Vision ............................................. HMO
Chiropractic .......................................... HMO
Dental ............................................. HMO
Prescription Drugs .................................. HMO
Long Term Health Care ................................. None
Life Insurance ..................................... None
Accidental Death & Dismemberment ...................... None
Acupuncture ........................................ HMO
Substance Abuse .................................. HMO
Massage Therapy ................................ None
Durable Medical Equipment ............................. HMO
Rehabilitation ...................................... HMO
Workers’ Compensation ............................... None
Other ................................................. None
Easy Choice, A WellCare Company

10803 Hope St., Suite B • Cypress CA 90630
Ph: (866) 999-3945 • Fax: (877) 999-3945 • www.wellcare.com/california

PLN ORGAINZATION

Parent Company/Affiliate . WellCare Health Plans, Inc.
Recent mergers or acquisitions within California . None
Year founded . 2006
Year licensed . 2007
Tax status . For profit
Number of employees . 150
Health Plan Enrollment . 25,868 as of 9/30/2017

PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order) . Delegated IPA
Number of Medical Groups/IPAs . 41 contracted
Number of hospitals . 141 contracted
Number of physicians . 11,099 contracted
Number of other licensed clinicians . 1,437 contracted
Number of provider offices . 11,099 contracted

COMPENSATION METHODS

Physicians – primary care (ranked by method) . 4,000 Capitated
Physicians – specialty (ranked by method) . 19,000 Fee-For-Service
Hospitals (ranked by payment type) . 170

PLAN PRODUCTS

PRODUCTS CURRENTLY OFFERED

Individual market . None
Small group (2–50 employees) . None
Large group (50+ employees) . None
Medicare Advantage . Yes
Medi-Cal Managed Care . None
Medigap (Supplemental Insurance) . None
Special Needs Plans (SNPs) . Yes
Medicare Part D stand-alone . None
Access for Infants and Mothers . None
Healthy Kids . None
Major Risk Medical Insurance/GIP . None
Other . None

ANCILLARY PRODUCTS

Vision . HMO
Chiropractic . HMO
Dental . HMO
Prescription Drugs . HMO
Long Term Health Care . None
Life Insurance . None
Accidental Death & Dismemberment . None
Acupuncture . HMO
Substance Abuse . HMO
Massage Therapy . None
Durable Medical Equipment . HMO
Rehabilitation . HMO
Workers’ Compensation . None
Other (please specify) . Transportation
Gold Coast Health Plan (Ventura County Medi-Cal Managed Care Commission)
711 Daily Drive, Suite 106 • Camarillo, CA 93010
Ph: (888) 301-1228 • Fax: (805) 437-5132 • www.goldcoasthealthplan.org

EXECUTIVE OFFICERS
Dale Villani
Chief Executive Officer
Nancy Wharfield, MD
Chief Medical Officer
Ruth Watson
Chief Operations Officer
Lyndon Turner
Interim Chief Financial Officer
Melissa Scrymgeour
Chief Administrative Officer
Brandy Armenta
Compliance Officer

PRIMARY CONTACTS
Melissa Scrymgeour
Chief Administrative Officer
(805) 437-5540
Marlen Torres
Manager, Government Relations
(805) 437-553

PLAN ORGANIZATION
Parent Company/Affiliate ........................................... None
Recent mergers or acquisitions within California ........ None
Year founded ......................................................... July 1, 2011
Tax status ............................................................ Non profit
Number of employees .............................................. 180
Health Plan Enrollment ............................................ 201,376 as of December 2017

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order)
Number of Medical Groups/IPAs ................................. 4 contracted
Number of hospitals .................................................. 24
Number of physicians .............................................. 5,577 (418 PCPs; 5,159 specialists)
Number of other licensed clinicians ......................... 326

COMPENSATION METHODS
Physicians – primary care (ranked by method) ............... CAP/FFS
Physicians – specialty (ranked by method) .................... FFS/CAP
Hospitals (ranked by payment type) ............................ Per Diem/Case Rates

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Individual market .................................................. None
Small group (2–50 employees) ................................. None
Large group (50+ employees) ................................. None
Medicare Advantage ............................................... None
Medi-Cal Managed Care ......................................... Yes
Medigap (Supplemental Insurance) ........................... None
Special Needs Plans (SNPs) ........................................ None
Medicare Part D stand-alone .................................... None
Access for Infants and Mothers ............................... None
Healthy Kids ......................................................... None
Major Risk Medical Insurance/GIP .......................... None

ANCILLARY PRODUCTS
Vision ................................................................. Yes
Chiropractic ........................................................ Yes
Dental ................................................................. Denti-Cal
Prescription Drugs ............................................... Yes
Long Term Health Care .......................................... Yes
Life Insurance ....................................................... None
Accidental Death & Dismemberment ......................... None
Acupuncture ......................................................... None
Substance Abuse .................................................. Carve Out
Massage Therapy ................................................ None
Durable Medical Equipment ................................. Yes
Rehabilitation ......................................................... Yes
Workers’ Compensation ........................................ None
Other .............................................................. Behavioral Health
Health Net

21281 Burbank Blvd. • Woodland Hills, CA 91367
Ph: (818) 676-6175 • Fax: (818) 676-6992 • www.healthnet.com

PLAN ORGANIZATION
Parent Company/Affiliate: Centene Corp.
Recent mergers or acquisitions within California: None
Year founded: 1979
Year licensed: 1979
Tax status: For profit
Number of employees: 3,500
Health Plan Enrollment: 2.8 million

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order): Network of Medical Groups or IPAs, Direct Contracting with Physicians
Number of medical groups/IPAs: 0 owned, 166 contracted
Number of hospitals: 0 owned, 313 contracted
Number of physicians: 0 owned, 68,000 contracted

COMPENSATION METHODS
Physicians—primary care (ranked by method): Group Capitation, Other (RBRVS), Lesser of: Percent of Charges, Fee Schedule
Physicians—specialty (ranked by method): Group Capitation, Other (RBRVS), Lesser of: Percent of Charges, Fee Schedule
Hospitals (ranked by payment type): Per Diem, Capitation, Discounted Charges, Lesser of: Percent of Charges, Fee Schedule, DRG

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Covered California (Individual Market): HMO, EPO, HSP
Individual market: HMO, PPO, EPO, HSP
Covered California (SHOP): PPO, EPO
Small group (2–100 employees): HMO, PPO, EPO, HSP
Large group (100+ employees): HMO, PPO, POS, EPO, Indemnity
Medicare Advantage: HMO
Medigap (Supplemental Insurance): Medicare Supplement
Special Needs Plans (SNPs): HMO
Medi-Cal Managed Care: HMO
Major Risk Medical Insurance/GIP: None
Other: EAP (through MHN)

ANCILLARY PRODUCTS
Vision: HMO, PPO, Medicare Advantage, Medicare Supplement
Chiropractic: HMO, PPO, POS, EPO, HSP, Medicare Advantage
Dental: HMO, PPO, Indemnity, Medicare Advantage, Medicare Supplement
Prescription Drugs: HMO, PPO, POS, Medicare Advantage
Long Term Health Care: None
Life Insurance: Group Term Life
Accidental Death & Dismemberment: In combination with Group Term Life
Acupuncture: HMO, PPO, POS, EPO, HSP, Medicare Advantage
Substance Abuse: HMO, PPO, POS, EPO, HSP, Medicare Advantage
Durable Medical Equipment: HMO, PPO, POS, EPO, HSP, Medicare Advantage
Rehabilitation: HMO, PPO, POS, EPO, HSP, Medicare Advantage
Workers’ Compensation: None
Health Plan of San Joaquin (San Joaquin County Health Commission)

7751 S. Manthey Road • French Camp, CA 95231
1025 J Street • Modesto, CA 95354
Ph: (209) 942-6300 • Fax: (209) 942-6305 • www.hpsj.com

EXECUTIVE STAFF

Amy Y. Shin
Chief Executive Officer

Michelle Tetreault
Chief Financial Officer

Lakshmi Dhanvantari, MD
Chief Medical Officer

Cheron Vail
Chief Information Officer

David Hurst
Vice President,
External Affairs

Charlene Giles
Compliance & Privacy Officer

Marc Radner
Vice President,
Human Resources

PRIMARY CONTACTS

Charlene Giles
Compliance & Privacy Officer
(209) 469-8372

David Hurst
Public Affairs
(209) 461-2241

PLAN ORGANIZATION

Parent Company/Affiliate ...................... None
Recent mergers or acquisitions within California ........ None
Year founded .................................. 1995
Year licensed .................................. 1996
Tax status ...................................... Non profit
Number of employees .......................... 312 full time
Health Plan Enrollment ....................... 349,829

PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order) .......... Direct Contracting with Physicians,
                                                Network of Medical Groups and IPAs,
                                                Direct Contracts with Providers

Number of medical groups ........................ 0 owned, 34 contracted
Number of hospitals .............................. 0 owned, 14 contracted
Number of physicians ............................ 0 owned, 1,393 (367 PCPs + 1,026 specialists)

COMPENSATION METHODS

Physicians—primary care (ranked by method) .... Individual Capitation, Group Capitation,
                                                Capitation, FFS
Physicians—specialty (ranked by method) ........ Fee-For-Service
Hospitals (ranked by payment type) ................ Per Diem, APR-DRG

PLAN PRODUCTS

PRODUCTS CURRENTLY OFFERED

Individual market ................................ None
Small group (2–50 employees) ..................... None
Large group (50+ employees) ...................... None
Medicare Advantage .............................. None
Medigap (Supplemental Insurance) ............... None
Special Needs Plans (SNPs) ....................... None
Medicare Part D stand-alone ..................... None
Access for Infants and Mothers .................. None
Medi-Cal Managed Care .......................... HMO
Healthy Kids ................................. None
Major Risk Medical Insurance/GIP .............. None
Other .............................................. None

ANCILLARY PRODUCTS

Vision ............................................. None
Chiropractic ..................................... None
Dental ............................................ None
Prescription Drugs ............................... None
Long Term Health Care ........................... None
Life Insurance ................................... None
Accidental Death & Dismemberment .............. None
Acupuncture ..................................... None
Substance Abuse .................................. None
Massage Therapy ............................... None
Durable Medical Equipment ..................... None
Rehabilitation .................................... None
Workers' Compensation ........................ None
Health Plan of San Mateo (San Mateo Health Commission)

801 Gateway Blvd, Suite 100 • So. San Francisco, CA 94080
Ph: (650) 616-0050 • Fax: (650) 616-0060 • www.hpsm.org

EXECUTIVE OFFICER

Maya Altman
Chief Executive Officer
Pat Curran
Deputy Chief Executive Officer

EXECUTIVE STAFF

Michael Smigielski
Chief Financial Officer
Ian Johansson
Chief Compliance Officer
Margaret Beed, M.D.
Chief Medical Officer
Eben Yong
Chief Information Officer
Chris Baughman
Chief Performance Officer
Vicki Simpson
Chief Human Resources Officer
Khoa Nguyen
Chief Strategy Officer

PRIMARY CONTACT

Ian Johansson
Chief Compliance Officer
(650) 616-0050

PLAN ORGANIZATION

Parent Company/Affiliate: None
Recent mergers or acquisitions within California: None
Year founded: 1986
Year licensed: 1987
Tax status: Non-profit
Number of employees: 264 full time
Health Plan Enrollment: 144,186

PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order):
- Network of Medical Groups and IPAs
- Direct Contracting with Physicians

Number of hospitals:
- 0 owned, 11 contracted

Number of physicians:
- 0 owned, 4,374 contracted

Number of provider offices:
- 0 owned, 394 contracted

COMPENSATION METHODS

Physicians—primary care (ranked by method):
- Fee-For-Service and Capitation, depending on line of business

Physicians—specialty (ranked by method):
- Fee-For-Service

Hospitals (ranked by payment type):
- DRG, APC, Per Diem, and Fee-For-Service, depending on hospital and line of business

PLAN PRODUCTS

PRODUCTS CURRENTLY OFFERED

<table>
<thead>
<tr>
<th>Product Type</th>
<th>Offered</th>
</tr>
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<tr>
<td>Individual market</td>
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<tr>
<td>Small group (2–50 employees)</td>
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<tr>
<td>Large group (50+ employees)</td>
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<tr>
<td>Medicare Advantage</td>
<td>None</td>
</tr>
<tr>
<td>Medigap (Supplemental Insurance)</td>
<td>None</td>
</tr>
<tr>
<td>Medicare-Medicaid Plan</td>
<td>HMO</td>
</tr>
<tr>
<td>Medicare Part D stand-alone</td>
<td>None</td>
</tr>
<tr>
<td>Access for Infants and Mothers</td>
<td>None</td>
</tr>
<tr>
<td>Medi-Cal Managed Care</td>
<td>HMO</td>
</tr>
<tr>
<td>Healthy Kids</td>
<td>HMO</td>
</tr>
<tr>
<td>Major Risk Medical Insurance/GIP</td>
<td>None</td>
</tr>
<tr>
<td>Other</td>
<td>Public: In-Home Supportive Service, Workers in San Mateo: HMO, Third Party Administrator for County Indigent Programs</td>
</tr>
</tbody>
</table>

ANCILLARY PRODUCTS

<table>
<thead>
<tr>
<th>Product Type</th>
<th>Offered</th>
</tr>
</thead>
<tbody>
<tr>
<td>Vision</td>
<td>HMO</td>
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<td>Chiropractic</td>
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<td>Dental</td>
<td>HMO</td>
</tr>
<tr>
<td>Prescription Drugs</td>
<td>HMO</td>
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<tr>
<td>Long-term Health Care</td>
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<tr>
<td>Life Insurance</td>
<td>None</td>
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<tr>
<td>Accidental Death &amp; Dismemberment</td>
<td>None</td>
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<tr>
<td>Acupuncture</td>
<td>HMO</td>
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<tr>
<td>Substance Abuse</td>
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<td>Massage Therapy</td>
<td>None</td>
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<td>Durable Medical Equipment</td>
<td>HMO</td>
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<tr>
<td>Rehabilitation</td>
<td>HMO</td>
</tr>
<tr>
<td>Workers’ Compensation</td>
<td>None</td>
</tr>
<tr>
<td>Other</td>
<td>None</td>
</tr>
</tbody>
</table>
Heritage Provider Network
8510 Balboa Boulevard, Suite 285 • Northridge, CA 91325
Ph: (818) 654-3461 • Fax: (818) 654-3460 • www.heritageprovidernetwork.com

PLAN ORGANIZATION
Parent Company/Affiliate: None
Recent mergers or acquisitions within California: 0
Year founded: 1996
Year licensed: 1997
Tax status: For profit
Number of employees: 3,866 full time
Health Plan Enrollment: N/A

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order): Network of Medical Groups and IPAs, Direct Contracting with Physicians
Number of medical groups: 9 owned, 0 contracted
Number of IPAs: 9 owned, 2 contracted
Number of hospitals: 146 contracted
Number of PCP, Specialists: 2,832 PCPs, 6,980 Specialists
Number of physicians: 356 owned (salaried)
Number of provider offices: 83 contracted

COMPENSATION METHODS
Physicians-primary care (ranked by method): Other (fee schedule), Group Capitation, Individual Capitation, Salary
Physicians-specialty (ranked by method): Other (fee schedule), Group Capitation
Hospitals (ranked by payment type): Per Diem, Case Rates, Discount Charges

PLAN PRODUCTS
PRODUCTS CURRENTLY SERVED
Individual market: HMO, PPO
Small group (2–50 employees) enrollment: HMO
Large group (50+ employees) enrollment: HMO, POS
Medicare Advantage: HMO, Supplemental, FFS
Medi-Cal Managed Care: HMO, FFS
Medigap (Supplemental Insurance): None
Special Needs Plans (SNPs): HMO
Medicare Part D stand-alone: None
Access for Infants and Mothers: None
Healthy Kids: HMO
Major Risk Medical Insurance/GIP: PPO, FFS
Other: None

ANCILLARY PRODUCTS
Vision: None
Chiropractic: None
Dental: None
Prescription Drugs: None
Long Term Health Care: None
Life Insurance: None
Accidental Death & Dismemberment: None
Acupuncture: None
Substance Abuse: None
Massage Therapy: None
Durable Medical Equipment: None
Rehabilitation: None
Workers’ Compensation: FFS Contract
Other: Industrial Physical, Champus
Inland Empire Health Plan
10801 Sixth Street, Suite 120 • Rancho Cucamonga, CA 91730
Ph: (909) 890-2000 • F: (909) 890-2019 • www.iehp.org

PLAN ORGANIZATION
Parent Company/Affiliate ........................................ None
Recent mergers or acquisitions within California ........ None
Year founded ......................................................... 1994
Year licensed ......................................................... 1996
Tax status ............................................................. Not-for-profit
Number of employees ........................................... 1,965 as of 9/30/2017
Health Plan Enrollment ......................................... 1,255,765 as of 9/30/2017

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order) ............... Network of IPAs and Direct Physician Contracting
Number of medical groups/IPAs ............................... 20 contracted
Number of hospitals .............................................. 40 contracted
Number of physicians ............................................ 3,627 contracted
Number of other licensed clinicians ....................... 2,043 contracted
Number of provider offices .................................... 9,177 contracted

COMPENSATION METHODS
Physicians – primary care (ranked by method) .......... Individual Capitation, Fee-For-Service
Physicians – specialty (ranked by method) ............. Fee-For-Service
Hospitals (ranked by payment type) ....................... Per Diem, Diagnosis-Related Group

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Individual market ................................................. None
Small group (2 – 50 employees) ......................... None
Large group (50+ employees) ................................. None
Medicare Advantage ............................................ None
Medigap (Supplemental Insurance) ...................... None
Special Needs Plans (SNPs) ................................. None
Medicare Part D stand-alone ............................... None
Access for Infants and Mothers ......................... None
Medi-Cal Managed Care ......................................... HMO
Major Risk Medical Insurance/GIP ..................... None
Other (Medicare-Medicaid Plan) ......................... HMO

ANCILLARY PRODUCTS
Vision ................................................................. None
Chiropractic ...................................................... None
Dental ............................................................... None
Prescription Drugs ........................................ None
Long Term Health Care ................................ None
Life Insurance ...................................................... None
Accidental Death & Dismemberment ................ None
Acupuncture ...................................................... None
Substance Abuse ............................................... None
Massage Therapy ................................................. None
Durable Medical Equipment ......................... None
Rehabilitation ...................................................... None
Workers’ Compensation ........................................ None
Other .............................................................. None
**Inter Valley Health Plan**

300 South Park Avenue • Pomona, CA 91769-6002
Ph: (909) 623-6333 • Fax: (909) 397-9039 • [www.ivhp.com](http://www.ivhp.com)

**PLAN ORGANIZATION**

Parent Company/Affiliate: None
Recent mergers or acquisitions within California: None
Year founded: 1979
Year licensed: 1979
Tax status: Non profit
Number of employees: 120 full time
Health Plan Enrollment: 22,600 (Medicare only)

**PLAN-PROVIDER ARRANGEMENTS**

Model types (ranked in descending order): Network of Medical Groups and IPAs
Number of medical groups/IPAs: 0 owned, 14 contracted
Number of hospitals: 0 owned, 50 contracted

**COMPENSATION METHODS**

Physicians—primary care (ranked by method): Group Capitation
Hospitals (ranked by payment type): Capitation, Per Diem

**PLAN PRODUCTS**

**PRODUCTS CURRENTLY OFFERED**

Medicare Advantage: HMO

**ANCILLARY PRODUCTS**

Vision: Yes
Chiropractic: Yes
Dental: Yes
Prescription Drugs: Yes
Substance Abuse: Yes
Durable Medical Equipment: Yes
Rehabilitation: Yes
Kaiser Permanente (Kaiser Foundation Health Plan, Inc.)

Northern California Region • 1950 Franklin Street, 20th Floor • Oakland, CA 94612
Ph: (510) 987-1000 • Fax: (510) 987-4303

Southern California Region • 393 East Walnut Street • Pasadena, CA 91188
Ph: (626) 405-5000 • Fax: (626) 405-2583
www.kaiserpermanente.org

PLAN ORGANIZATION
Parent Company ........................................ None
Recent mergers or acquisitions within California ........ None
Year founded ........................................... 1945
Year licensed ........................................... 1977
Tax status ............................................. Non profit
Number of employees .................................... 148,356
Health Plan Enrollment ................................ 4,055,250 Northern California
                                                  4,328,808 Southern California

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order) ............. Group Model HMO
Number of medical groups/IPAs .............................. 0 owned, 2 exclusive contracts (TPMG, SCPMG)
Number of hospitals ....................................... 36 owned, 13 Plan contracted
Number of physicians ..................................... 18,399 TPMG & SCPMG, 2,146 contracted
Number of other licensed clinicians ....................... 7,833 TPMG & SCPMG, 1,141 contracted

COMPENSATION METHODS
Physicians—primary care (ranked by method) ............ Group Capitation
Physicians—specialty (ranked by method) ................. Group Capitation
Hospitals (ranked by payment type) ......................... Cost Reimbursement (Kaiser)
                                           Discounted Charges, Per Diem, Case Rates (non-Kaiser)

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Covered California (Individual Market) ................. HMO
Individual market ........................................... HMO, Other
Covered California (SHOP) ................................ HMO, Other
Small group (2–50 employees) ............................ HMO, PPO, Other
Large group (50+ employees) .............................. HMO, POS, PPO, Other
Medicare Advantage ...................................... HMO (with and without Part D)
Special Needs Plans (SNPs) ............................... HMO
Medi-Cal Access Program ................................. HMO
Medi-Cal Managed Care .................................... HMO
Major Risk Medical Insurance/GIP ....................... HMO
Other .......................................................... HMO

ANCILLARY PRODUCTS
Vision ...................................................... HMO, PPO, POS
Chiropractic ............................................... HMO, PPO, POS
Dental ....................................................... HMO, PPO, Other
Prescription Drugs ........................................ HMO, PPO, POS
Acupuncture ............................................... HMO, PPO, POS
Substance Abuse .......................................... HMO, PPO, POS
Durable Medical Equipment ............................... HMO, PPO, POS
Rehabilitation .............................................. HMO, PPO, POS
Workers’ Compensation .................................. Injury Care and Occupational Health and Safety Services
Kern Family Health Care (Kern Health Systems)

9700 Stockdale Highway • Bakersfield, CA 93311
Ph: (661) 664-5000 • Fax: (661) 664-5178 • www.kernfamilyhealthcare.com

PLAN ORGANIZATION
Parent Company/Affiliate: None
Recent mergers or acquisitions within California: None
Year founded: 1994
Year licensed: 1996
Tax status: Non profit
Number of employees: 383 full time
Health Plan Enrollment: 245,772 (Medi-Cal)

PLAN-PROVIDER ARRANGEMENTS
Number of hospitals: 0 owned, 17 contracted
Number of physicians: 0 owned, 951 contracted
Number of other licensed clinicians: 0 owned, 306 contracted
Number of provider offices: 0 owned, 420 contracted

COMPENSATION METHODS
Physicians—primary care (ranked by method): Fee-For-Service
Physicians—specialty (ranked by method): Fee-For-Service
Hospitals (ranked by payment type): Fee-For-Service

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Individual market: None
Small group (2–50 employees): None
Large group (50+ employees): None
Medicare Advantage: None
Medigap (Supplemental Insurance): None
Special Needs Plans (SNPs): None
Medicare Part D stand-alone: None
Healthy Kids: None
Medi-Cal Managed Care: HMO
Major Risk Medical Insurance/GIP: None
Other: None

ANCILLARY PRODUCTS
Vision: None
Chiropractic: None
Dental: None
Prescription Drugs: None
Long Term Health Care: None
Life Insurance: None
Accidental Death & Dismemberment: None
Acupuncture: None
Substance Abuse: None
Massage Therapy: None
Durable Medical Equipment: None
Rehabilitation: None
Workers’ Compensation: None
Other: None
L.A. Care Health Plan (Local Initiative Health Authority for Los Angeles County)

1055 W 7th Street, 10th Floor • Los Angeles, CA 90017
Ph: (213) 694-1250 • Fax: (213) 694-1246 • www.lacare.org

PLAN ORGANIZATION
Parent Company/Affiliate ........................................ None
Recent mergers or acquisitions within California .......... None
Year founded ......................................................... 1994
Year licensed ......................................................... 1997
Tax status .............................................................. Not-for-profit
Number of employees ........................................... 1,900
Health Plan Enrollment ........................................... 2,100,000

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order) ............... Network of Medical Groups and IPA’s Plan
Partner/Delegated; Direct Contracting
with Physicians
Number of medical groups/IPAs ............................... 0 owned, 37 contracted
Number of hospitals ................................................. 0 owned, 54 contracted
Number of other licensed clinicians ......................... 0 owned, 4,196 contracted
Number of physicians ............................................ 0 owned, 15,340 contracted
Number of provider offices ...................................... 0 owned, 6,945 contracted

COMPENSATION METHODS
Physicians – primary care (ranked by method) ........... Group Capitation, Fee-For-Service
Physicians – specialty (ranked by method) ............... Group Capitation, Fee-For-Service
Hospitals (ranked by payment type) ......................... Per Diem, Diagnosis Related Groups,
Capitation, Case Rates, Discount Charges,
Differential by Service Type

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Covered California (Individual Market) ..................... HMO
Individual market .................................................... None
Small group (2 – 50 employees) ............................... None
Large group (50+ employees) .................................. None
Medicare Advantage .............................................. HMO
Medigap (Supplemental Insurance) ......................... None
Medicare Part D stand-alone .................................. None
Access for Infants and Mothers ............................... None
Medi-Cal Managed Care ......................................... HMO
Major Risk Medical Insurance/GIP ........................ None
Other ................................................................. None

ANCILLARY PRODUCTS
Vision ................................................................. None
Chiropractic .......................................................... None
Dental ................................................................. None
Prescription Drugs ............................................... None
Long Term Health Care ......................................... None
Life Insurance ....................................................... None
Accidental Death & Dismemberment ...................... None
Acupuncture ........................................................ None
Substance Abuse .................................................. None
Massage Therapy ............................................... None
Durable Medical Equipment ................................. None
Rehabilitation ....................................................... None
Workers’ Compensation ......................................... None
Other ................................................................. None
Molina Healthcare of California
200 Oceangate, Suite 100 • Long Beach, CA 90802
Ph: (800) 526-8196 • Fax: (562) 499-6170 • www.molinahealthcare.com

PLAN ORGANIZATION
Parent Company/Affiliate .............................................. Molina Healthcare, Inc.
Recent mergers or acquisitions within California .......... None
Year founded ............................................................... 1980
Year licensed ............................................................. 1994
Tax status ................................................................. For profit
Number of employees ................................................ 726 full time
Health Plan Enrollment ................................................ 4,503,000 National
................................................................................. 766,000 California

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order) ................. Network of Medical Groups and IPAs,
Direct Contracting with Physicians, Staff
Number of medical groups/IPAs ............................... 2 exclusive, 76 contracted
Number of hospitals ..................................................... 104 contracted
Number of physicians ............................................... 20,794 contracted
Number of other licensed clinicians ......................... 2,480 contracted
Number of provider offices ..................................... 19 exclusive, 17,733 contracted

COMPENSATION METHODS
Physicians—primary care (ranked by method) ............. Group Capitation, Individual Capitation,
Salary, Fee-For-Service
Physicians—specialty (ranked by method) ................. Fee-For-Service, Capitation
Hospitals (ranked by payment type) .......................... Per Diem, Capitation

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Covered California (Individual Market) ................. HMO
Individual market ......................................................... None
Small group (2 – 50 employees) .......................... None
Large group (50+ employees) ............................... None
Medicare Advantage ................................................. HMO
Medigap (Supplemental Insurance) ......................... None
Special Needs Plans (SNPs) ................................. HMO
Medicare Part D stand-alone ........................................ None
Medi-Cal Managed Care .............................................. HMO
Healthy Kids .......................................................... None
Major Risk Medical Insurance/GIP .......................... None

ANCILLARY PRODUCTS
Vision ................................................................. None
Chiropractic ............................................................ None
Dental ................................................................. None
Prescription Drugs ................................................ None
Long Term Health Care .............................................. None
Life Insurance ........................................................ None
Accidental Death & Dismemberment ....................... None
Acupuncture .......................................................... None
Substance Abuse ................................................... None
Massage Therapy .................................................. None
Durable Medical Equipment ................................. None
Rehabilitation ......................................................... None
Workers’ Compensation ....................................... None
Monarch Health Plan, Inc.

11 Technology Drive • Irvine, CA 92618
Ph: (949) 923-3350 • Fax: (949) 923-3585 • www.monarchhealthplan.com

EXECUTIVE OFFICERS
Nancy Boerner, MD, MBA
CEO
Jay Cohen, MD, MBA
Chairman Emeritus, Board of Directors

EXECUTIVE STAFF
Karen Goldstein
General Manager

PRIMARY CONTACT
Karen Goldstein
General Manager
(949) 923-3350

PLAN ORGANIZATION
Parent Company/Affiliate: Monarch Healthcare, A Medical Group, Inc.
Recent mergers or acquisitions within California: None
Year founded: 2007
Year licensed: 2007
Tax status: Profit
Number of employees: 16 FTE’s
Health Plan Enrollment: MHP takes global risk for other Health Plans’ members

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order): Network of Medical Groups and Independent Practice Associations (IPAs)
Number of medical groups/IPAs: 1 contracted
Number of hospitals: 24 contracted
Number of physicians: None
Number of other licensed clinicians: None
Number of provider offices: None

COMPENSATION METHODS
Physicians – primary care (ranked by method): None
Physicians – specialty (ranked by method): None
Hospitals (ranked by payment type): Diagnosis Related Group, Per Diem

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Individual market: None
Small group (2–50 employees): None
Large group (50+ employees): None
Medicare Advantage: None
Medi-Cal Managed Care: None
Medigap (Supplemental Insurance): None
Special Needs Plans (SNPs): None
Medicare Part D stand-alone: None
Access for Infants and Mothers: None
Healthy Kids: None
Major Risk Medical Insurance/GIP: None
Other: MHP takes global risk for other Health Plans’ members

ANCILLARY PRODUCTS
Vision: None
Chiropractic: None
Dental: None
Prescription Drugs: None
Long Term Health Care: None
Life Insurance: None
Accidental Death & Dismemberment: None
Acupuncture: None
Substance Abuse: None
Massage Therapy: None
Durable Medical Equipment: None
Rehabilitation: None
Workers’ Compensation: None
Other (please specify): None
On Lok Lifeways (On Lok Senior Health Services)
1333 Bush Street • San Francisco, CA 94109
Ph: (415) 292-8888 • Fax: (415) 292-8745 • www.OnLok.org

PLAN ORGANIZATION
Parent Company/Affiliate .......................... On Lok, Inc.
Recent mergers or acquisitions within California .............................. None
Year founded ........................................ 1971
Year licensed ......................................... 1999
Tax status ............................................. Non profit
Number of employees .................................. 450 full time, 250 part time
Health Plan Enrollment .................................. 1,460

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order) .......................... Staff Model
Number of medical groups/IPAs ........................................ 0 owned, 54 contracted
Number of hospitals ........................................ 0 owned, 15 contracted
Number of physicians ........................................ 20 employed, 360 contracted
Number of other licensed clinicians .................................. 0 owned, 50 contracted
Number of provider offices .................................... 9 owned, 180 contracted

COMPENSATION METHODS
Physicians—primary care (ranked by method) .................. Employed
Physicians—specialty (ranked by method) ...................... Fee-For-Service
Hospitals (ranked by payment type) ......................... Fee-For-Service

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Individual market ........................................ None
Small group (2–50 employees) .......................... None
Large group (50+ employees) .......................... None
Medicare Advantage ..................................... None
Medigap (Supplemental Insurance) ......................... None
Special Needs Plans (SNPs) .............................. None
Medicare Part D stand-alone .............................. None
Access for Infants and Mothers ........................ None
Medi-Cal Managed Care ................................. None
Healthy Kids .............................................. None
Major Risk Medical Insurance/GIP ....................... None
Other ...................................................... PACE: HMO

ANCILLARY PRODUCTS
Vision ....................................................... None
Chiropractic .............................................. None
Dental ....................................................... None
Prescription Drugs ........................................ None
Long Term Health Care .................................. None
Life Insurance ............................................ None
Accidental Death & Dismemberment ....................... None
Acupuncture .............................................. None
Substance Abuse ......................................... None
Massage Therapy ........................................ None
Durable Medical Equipment .............................. None
Rehabilitation ............................................. None
Workers’ Compensation .................................. None
Other ....................................................... None
Oscar Health Plan of California
3535 Hayden Ave. Suite 230 • Culver City, CA 90232
Ph: (855) OSCAR-55 • Fax: (844) 965-9053 • www.hioscar.com

PLAN ORGANIZATION
Parent Company/Affiliate: Oscar Insurance Corp.
Recent mergers or acquisitions within California: None
Year founded: 2015
Year licensed: 2016
Tax status: For Profit

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Covered California (Individual Market) ....................... EPO
Individual market .................................................. EPO
Small group (1–100 employees) ................................. EPO
Large group (101+ employees) ................................. None
Medicare Advantage .............................................. None
Medi-Cal Managed Care .......................................... None
Medigap (Supplemental Insurance) ........................ None
Special Needs Plans (SNPs) ......................................... None
Medicare Part D stand-alone ....................................... None
Access for Infants and Mothers ................................. None
Healthy Kids ......................................................... None
Major Risk Medical Insurance/GIP .......................... None
Other ........................................................................ None

ANCILLARY PRODUCTS
Vision ................................................................. None
Chiropractic ......................................................... None
Dental ................................................................. None
Prescription Drugs .................................................. None
Long Term Health Care ........................................... None
Life Insurance ....................................................... None
Accidental Death & Dismemberment ......................... None
Acupuncture .......................................................... None
Substance Abuse ................................................... None
Massage Therapy .................................................. None
Durable Medical Equipment .................................... None
Rehabilitation ........................................................ None
Workers’ Compensation .......................................... None
Other (please specify) ............................................... None

EXECUTIVE OFFICERS
Mario Schlosser
Chief Executive Officer
Brian West
Chief Financial Officer
Alan Warren
Chief Technology Officer
Joel Klein
Chief Policy & Strategy Officer

PRIMARY CONTACT
John Puente
VP, Regulatory Affairs & California Operations Director
jpuente@hioscar.com
Partnership HealthPlan of California*
4665 Business Center Drive • Fairfield, CA 94534
Ph: (707) 863-4100 • Fax: (707) 863-4117 • www.partnershiphp.org

PLAN ORGANIZATION
Parent Company/Affiliate . . . . . . . . None
Recent mergers or acquisitions within California . . . None
Year founded . . . . . . . . . . . . . 1994
Year licensed . . . . . . . . . . . . . 2005
Tax status . . . . . . . . . . . . . . . Non profit
Number of employees . . . . . . . . 689
Health Plan Enrollment . . . . . . . . 560,000

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order) . . . . . . . . . . . . . . . . Direct Contracting with Physicians, Network of Medical Groups and IPAs
Number of medical groups/IPAs . . . . . . . . . . . . . . . . . . . . . owned, 6 contracted
Number of hospitals . . . . . . . . . . . . . . . . . . . . . . . . . . . . . owned, 63 contracted
Number of physicians . . . . . . . . . . . . . . . . . . . . . . . . . . . . owned, 8,406 contracted
Number of other licensed clinicians . . . . . . . . . . . . . . . . . . . 0 owned, 1,013 contracted
Number of provider offices . . . . . . . . . . . . . . . . . . . . . . . . 0 owned, 1,169 contracted

COMPENSATION METHODS
Physicians – primary care (ranked by method) . . . . . . . . . . . . Individual and Group Capitation, Fee-For-Service
Physicians – specialty (ranked by method) . . . . . . . . . . . . Fee-For-Service, Individual Capitation, Group Capitation
Hospitals (ranked by payment type) . . . . . . . . . . . . . . . . . . Per Diem, Capitation, Diagnosis-Related Group

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Individual market . . . . . . . . . . . . . . . . . . None
Small group (2 – 50 employees) . . . . . . . . . . . . . . . . . . None
Large group (50+ employees) . . . . . . . . . . . . . . . . . . None
Medicare Advantage . . . . . . . . . . . . . . . . . . None
Medigap (Supplemental Insurance) . . . . . . . . . . . . . . . . . None
Special Needs Plans (SNPs) . . . . . . . . . . . . . . . . . . . . . None
Medicare Part D stand-alone . . . . . . . . . . . . . . . . . . . None
Access for Infants and Mothers . . . . . . . . . . . . . . . . . . None
Medi-Cal Managed Care . . . . . . . . . . . . . . . . . . . . . . . . . . HMO
Healthy Kids . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . HMO
Major Risk Medical Insurance/GIP . . . . . . . . . . . . . . . . . None
Other . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . None

ANCILLARY PRODUCTS
Vision . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . HMO
Chiropractic . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . HMO
Dental . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . HMO
Prescription Drugs . . . . . . . . . . . . . . . . . . . . . . . . . . . HMO
Long Term Health Care . . . . . . . . . . . . . . . . . . . . . . . . . . HMO
Life Insurance . . . . . . . . . . . . . . . . . . . . . . . . . . . . . None
Accidental Death & Dismemberment . . . . . . . . . . . . . . None
Acupuncture . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . HMO
Substance Abuse . . . . . . . . . . . . . . . . . . . . . . . . . . . . . HMO
Massage Therapy . . . . . . . . . . . . . . . . . . . . . . . . . . . . . HMO
Durable Medical Equipment . . . . . . . . . . . . . . . . . . . . . HMO
Rehabilitation . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . HMO
Workers’ Compensation . . . . . . . . . . . . . . . . . . . . . . . . None
Other . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . None

*2017 MEMBERSHIP DIRECTORY PROFILE (NOT UPDATED)
San Francisco Health Plan (San Francisco Health Authority)

50 Beale Street • San Francisco, CA 94105
Ph: (415) 547-7818 • Fax: (415) 615-6435 • www.sfhp.org

PLAN ORGANIZATION
Parent Company/Affiliate . None
Recent mergers or acquisitions within California . None
Year founded . 1997
Year licensed . 1996
Tax status . Non profit/Public Agency
Number of employees . 300 full time
Health Plan Enrollment . 149,060

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order) . Network of Medical Groups and IPAs, Staff (Kaiser)
Number of medical groups/IPAs . 0 owned, 8 contracted
Number of hospitals . 0 owned, 8 contracted
Number of physicians . 0 owned, over 4,000 contracted (PCP & Specialists)
Number of other licensed clinicians . 0 owned, 381 contracted (Mid-Level providers)
Number of provider offices . 0 owned, over 600 contracted (PCP sites)

COMPENSATION METHODS
Physicians – primary care (ranked by method) . Group Capitation, Fee-For-Service
Physicians – specialty (ranked by method) . Group Capitation, Fee-For-Service
Hospitals (ranked by payment type) . Capitation, Fee-For-Service

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Individual market . None
Small group (2–50 employees) . None
Large group (50+ employees) . None
Medicare Advantage . None
Medi-Cal Managed Care . HMO
Medigap (Supplemental Insurance) . None
Special Needs Plans (SNPs) . None
Medicare Part D stand-alone . None
Access for Infants and Mothers . None
Healthy Kids . HMO
Major Risk Medical Insurance/GIP . None
Other . Healthy Workers: HMO

ANCILLARY PRODUCTS
Vision . None
Chiropractic . None
Dental . None
Prescription Drugs . None
Long Term Health Care . None
Life Insurance . None
Accidental Death & Dismemberment . None
Acupuncture . None
Substance Abuse . Non-Medi-Cal
Massage Therapy . None
Durable Medical Equipment . None
Rehabilitation . None
Workers’ Compensation . None
Other . None
Santa Clara Family Health Plan  (Santa Clara County Health Authority)

210 E. Hacienda Avenue • Campbell, CA 95008
Ph: (408) 376-2000 • Fax: (408) 376-2191 • www.scfhp.com

EXECUTIVE OFFICER
Christine Tomcala
Chief Executive Officer

EXECUTIVE STAFF
Dave Cameron
Chief Financial Officer
Robin Larmer
Chief Compliance and Regulatory Affairs Officer
Jonathan Tamayo
Chief Information Officer
Christine Turner
Chief Operating Officer
Sharon Valdez
VP of Human Resources

PRIMARY CONTACT
Robin Larmer
Chief Compliance and Regulatory Affairs Officer
(408) 376-2000

Santa Clara Family Health Plan

PLAN ORGANIZATION
Parent Company/Affiliate . None
Recent mergers or acquisitions within California . None
Year founded . 1995
Year licensed . 1997
Tax status . Non profit
Number of employees . 208
Health Plan Enrollment . 271,328

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order) .
Network of Medical Groups and IPAs, Direct Contracting with Physicians
0 owned, 8 contracted
Number of medical groups/IPAs .
0 owned, 8 contracted
Number of hospitals .
0 owned, 3,437 contracted (PCPs & Specialists)
Number of physicians .
0 owned, 523 contracted (Mid-level and Ancillary Providers)
Number of Other Licensed Clinicians .
0 owned, 206 contracted (PCP sites)
Number of Provider Offices .

COMPENSATION METHODS
Physicians – primary care (ranked by method) .
Medical Group Capitation, PCP Capitated, Fee-For-Service including risk sharing
Physicians – specialty (ranked by method) .
Fee-For-Service, Medical Group Capitation
Hospitals (ranked by payment type) .
Per Diem, Diagnosis-Related Group

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Individual market . None
Small group (2 – 50 employees) . None
Large group (50+ employees) .
Medicare Advantage .
Medi-Cal Managed Care .
Medigap (Supplemental Insurance) .
Special Needs Plans (SNPs) .
Medicare Part D stand-alone .
Access for Infants and Mothers .
Healthy Kids .
Major Risk Medical Insurance/GIP .
Other . HMO, (Cal MediConnect)

ANCILLARY PRODUCTS
Vision . None
Chiropractic . None
Dental . None
Prescription Drugs .
Long Term Health Care .
Life Insurance .
Accidental Death & Dismemberment .
Accupuncture .
Substance Abuse .
Massage Therapy .
Durable Medical Equipment .
Rehabilitation .
Workers’ Compensation .
Other . None
SCAN Health Plan®
3800 Kilroy Airport Way, Suite 100 • Long Beach, CA 90806
Ph: (562) 989-5100 • Fax: (562) 989-5200 • www.scanhealthplan.com

PLAN ORGANIZATION
Parent Company/Affiliate ........................................... SCAN Group
Recent mergers or acquisitions within California ........ None
Year founded .......................................................... 1977
Year licensed .......................................................... 1985
Tax status ............................................................... Non profit
Number of employees .............................................. 1,070 full time, 69 part time
Health Plan Enrollment ............................................ 187,226

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order) .............. Network of Medical Groups and IPAs
Number of medical groups/IPAs .............................. 0 owned, 72/308 contracted
Number of hospitals ................................................ 0 owned, 121 contracted

COMPENSATION METHODS
Physicians – primary care (ranked by method) ........ Group Capitation
Physicians – specialty (ranked by method) ............... Group Capitation
Hospitals (ranked by payment type) ....................... Per Diem, Diagnosis-Related Group, Capitation

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Individual market ...................................................... None
Small group (2 – 50 employees) ................................. None
Large group (50+ employees) .................................. None
Medicare Advantage ............................................... HMO
Medigap (Supplemental Insurance) ......................... None
Special Needs Plans (SNPs) ................................. HMO
Medicare Part D stand-alone ................................. None
Access for Infants and Mothers .............................. None
Medi-Cal Managed Care ................................. HMO
Healthy Kids ................................................. None
Major Risk Medical Insurance/GIP ....................... None
Other .............................................................. None

ANCILLARY PRODUCTS
Vision ................................................................. HMO
Chiropractic ............................................................. HMO
Dental ................................................................. HMO
Prescription Drugs ................................................. HMO
Long Term Health Care ........................................ HMO
Life Insurance ....................................................... None
Accidental Death & Dismemberment ......................... None
Acupuncture ........................................................ None
Substance Abuse ..................................................... HMO
Massage Therapy .................................................. None
Durable Medical Equipment ............................... HMO
Rehabilitation ....................................................... None
Workers’ Compensation ...................................... None
Other .............................................................. None

EXECUTIVE OFFICERS
Chris Wing
Chief Executive Officer
Bill Roth
President
Nancy Monk
Chief Administrative Officer
Janet Kornblatt
General Counsel
Vinod Mohan
Chief Financial Officer
Cathy Batteer
Senior Vice President
and General Manager,
All SCAN Markets

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Public, Government and
Community Affairs
Eve Gelb
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Health Care Services
David Milligan
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Sherry Stanislaw
Senior Vice President
and General Manager,
Southern California
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Romilla Batra, M.D.
Chief Medical Officer
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Andrew Whitelock
Chief Risk Executive and
Compliance Officer
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Scripps Health Plan  (d/b/a Scripps Health Plan Services, Inc)

10790 Rancho Bernardo Rd • San Diego, CA 92127
Ph: (844) 337-3700 • Fax: (858) 964-3102 • www.scrippshealthplan.com

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Marc Reynolds
President

EXECUTIVE STAFF
Karri Rodgers
VP Managed Care

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Linda Pantovic
Government Relations
Compliance Officer
(858) 927-5360

PLAN ORGANIZATION
Parent Company/Affiliate: Scripps Health
Recent mergers or acquisitions within California: N/A
Year founded: 1997
Year licensed: 2015
Tax status: Non Profit
Number of employees: 131
Health Plan Enrollment: 12,280

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order): Network of Medical Groups and IPAs; Direct Contracting with Physicians
Number of Medical Groups/IPAs: 0 owned, 6 contracted
Number of hospitals: 0 owned, 6 contracted
Number of physicians: 0 owned, 2,699 contracted
Number of other licensed clinicians: 0 owned, 527 contracted
Number of provider offices: 0 owned, 133 contracted

COMPENSATION METHODS
Physicians – primary care (ranked by method): Group Capitation; Fee-for-Service
Physicians – specialty (ranked by method): Group Capitation; Fee-for-Service
Hospitals (ranked by payment type): Case Rates; DRG; Discounted Charges; Charges

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Covered California (Individual Market): None
Individual market: None
Small group (2–50 employees): None
Large group (50+ employees): HMO
Medicare Advantage: None
Medi-Cal Managed Care: None
Medigap (Supplemental Insurance): None
Special Needs Plans (SNPs): None
Medicare Part D stand-alone: None
Access for Infants and Mothers: None
Healthy Kids: None
Major Risk Medical Insurance/GIP: None
Other: None

ANCILLARY PRODUCTS:
Vision: None
Chiropractic: None
Dental: None
Prescription Drugs: None
Long Term Health Care: None
Life Insurance: None
Accidental Death & Dismemberment: None
Acupuncture: None
Substance Abuse: None
Massage Therapy: None
Durable Medical Equipment: None
Rehabilitation: None
Workers’ Compensation: None
Other (please specify): None
Seaside Health Plan
2840 Long Beach Blvd., Suite 120 • Long Beach, CA 90806
Ph: (562) 933-0950 • Fax: (562) 424-1486 • www.SeasideHealthPlan.org

PLAN ORGANIZATION
Parent Company/Affiliate: MemorialCare Health System
Year founded: 2013
Year licensed: 2013
Tax Status: Non-Profit
Number of employees: 40
Health Plan Enrollment: 40,000, CA HMO

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order): Network of Medical Group, IPA’s, and Direct Contracting
Number of Medical Groups/IPAs: 0 owned, 2 contracted
Number of hospitals: 0 owned, 7 contracted
Number of physicians: 0 owned, 326 PCP + 1310 SPC contracted
Number of other licensed clinicians: 0 owned, 0 contracted
Number of provider offices: 0 owned, 0 contracted

COMPENSATION METHODS
Physicians – primary care (ranked by method): Group Capitation, Individual Capitation, FFS
Physicians – specialty (ranked by method): Group Capitation, Individual Capitation, FFS
Hospitals (ranked by payment type): Capitation, Case Rate, DRG, Per Diem

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Individual market: Plan to Plan
Small group (2 – 50 employees): Plan to Plan
Large group (50+ employees): Plan to Plan, Direct 100+ Employees
Medicare Advantage: Plan to Plan
Medi-Cal Managed Care: Plan to Plan
Medigap (Supplemental Insurance): None
Special Needs Plans (SNPs): Plan to Plan
Medicare Part D stand-alone: None
Access for Infants and Mothers: None
Healthy Kids: None
Major Risk Medical Insurance/GIP: None
Other: None

ANCILLARY PRODUCTS
Vision: None
Chiropractic: Large Group
Dental: None
Prescription Drugs: Large Group
Long Term Health Care: None
Life Insurance: None
Accidental Death & Dismemberment: None
Acupuncture: Large Group
Substance Abuse: None
Massage Therapy: None
Durable Medical Equipment: None
Rehabilitation: None
Workers’ Compensation: None
Other (please specify): None

EXECUTIVE OFFICERS
Maribel Ferrer
CEO
Robert Castillo
CMO

PRIMARY CONTACTS
Kristen Pugh
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(714) 377-3351
Richele Steele
Public Affairs
(562) 933-2807
Sharp Health Plan
8520 Tech Way, Suite 200 • San Diego, CA 92123
Ph: (858) 499-8377 • Fax: (858) 499-8244 • www.sharphealthplan.com

EXECUTIVE OFFICERS
Melissa Hayden Cook
President and Chief Executive Officer
Rita Datko
Chief Financial Officer
Leslie Pels-Beck
Chief Operations Officer
Cary B. Shames, DO
Chief Medical Officer
Michael Byrd
Chief Business Development Officer

PRIMARY CONTACTS
Lisa Nelson
Government Relations
(858) 499-8237
Tom Carroll
Public Affairs
(858) 499-8237

PLAN ORGANIZATION
Parent Company/Affiliate . Sharp HealthCare
Recent mergers or acquisitions within California . None
Year founded . 1992
Year licensed . 1992
Tax status . Non profit
Number of employees . 228 FTE
Health Plan Enrollment . 136,805

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order) . Network of Medical Groups, IPAs, Individual Practices, Physician Practices
Number of medical groups/IPAs . 0 owned, 14 contracted
Number of hospitals . 0 owned, 14 contracted
Physician practices (including specialists) . 0 owned, 3,039 contracted
Number of provider offices . 0 owned, 930 contracted

COMPENSATION METHODS
Physicians – primary care (ranked by method) . Group Capitation, Fee-For-Service
Physicians – specialty (ranked by method) . Group Capitation, Fee-For-Service
Hospitals (ranked by payment type) . Capitation, Discounted Charges, Per Diem

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Individual market . HMO
Covered California (SHOP) . HMO, HSA
Small group (1-100 employees) . HMO, HSA
Large group (101+ employees) . HMO, POS, HSA
Medicare Advantage . HMO
Medigap (Supplemental Insurance) . None
Special Needs Plans (SNPs) . None
Medicare Part D stand-alone . None
Access for Infants and Mothers . None
Medi-Cal Managed Care . None
Healthy Kids . None
Major Risk Medical Insurance/GIP . None
Other . None

ANCILLARY PRODUCTS
Vision . HMO
Chiropractic . HMO/Other
Dental . HMO/PPO
Prescription Drugs . HMO
Long Term Health Care . None
Life Insurance . None
Accidental Death & Dismemberment . None
Acupuncture . HMO/Other
Substance Abuse . HMO
Massage Therapy . Other
Durable Medical Equipment . HMO
Rehabilitation . HMO
Workers’ Compensation . None
Other . None
SIMNSA Health Plan
2088 Otay Lakes Road, #102 • Chula Vista, CA 91913
Ph: (619) 407-4082 • www.simnsa.com

EXECUTIVE OFFICERS
Frank Carrillo
Chief Executive Officer
Christina Suggett
Chief Operating Officer
Claudia Da Costa
Chief Financial Officer

EXECUTIVE STAFF
Jamie Moriyama
Chief Legal Counsel

PRIMARY CONTACT
Jamie Moriyama
Chief Legal Counsel
Government Relations/
Public Affairs
(619) 407-4082

PLAN ORGANIZATION
Parent Company/Affiliate: Sistemas Medicos Nacionales, SA de CV
Recent mergers or acquisitions within California: None
Year founded: 1980
Year licensed: 2000
Tax status: For profit
Number of employees: 350 full time
Health Plan Enrollment: 45,834

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order): Network, Direct Contracts and Staff
Number of medical groups/IPAs: 3 owned
Number of hospitals: 0 owned, 13 contracted
Number of physicians: 3 owned groups, 450 contracted
Number of other licensed clinicians: 20 contracted
Number of provider offices: 200

COMPENSATION METHODS
Physicians – primary care (ranked by method): Individual Capitation
Physicians – specialty (ranked by method): Fee-For-Service
Hospitals (ranked by payment type): Fee-For-Service

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Small group (2–100 employees): HMO
Large group (100+ employees): HMO

ANCILLARY PRODUCTS
Vision: HMO
Chiropractic: None
Dental: HMO
Prescription Drugs: HMO
Long Term Health Care: HMO
Life Insurance: None
Accidental Death & Dismemberment: None
Acupuncture: HMO
Substance Abuse: HMO
Massage Therapy: HMO
Durable Medical Equipment: HMO
Rehabilitation: HMO
Workers’ Compensation: HMO
**Sutter Health Plus**

2480 Natomas Park Dr., Suite 150 • Sacramento, CA 95833  
Ph: (855) 325-5200 • Fax: (916) 614-2487  
www.sutterhealthplus.org

**PLAN ORGANIZATION**

Parent Company/Affiliate: Sutter Health  
Recent mergers or acquisitions within California: N/A  
Year founded: 2012  
Year licensed: 2013  
Tax status: Non profit  
Number of employees: 110 fulltime FTE  
Health Plan Enrollment: 67,649

**PLAN-PROVIDER ARRANGEMENTS**

Model types (ranked in descending order): Network of Medical Groups and IPAs  
Number of Medical Groups/IPAs: 10 contracted  
Number of hospitals: 28 contracted  
Number of physicians: 5,000 contracted  
Number of other licensed clinicians: Not tracked – N/A  
Number of provider offices: Not tracked – N/A

**COMPENSATION METHODS**

Physicians – primary care (ranked by method): Capitation  
Physicians – specialty (ranked by method): Capitation  
Hospitals (ranked by payment type): Capitation; Per diem

**PLAN PRODUCTS**

**PRODUCTS CURRENTLY OFFERED**

- Individual market: HMO  
- Small group (1–100 employees): HMO  
- Large group (101+ employees): HMO  
- Medicare Advantage: N/A  
- Medi-Cal Managed Care: N/A  
- Medigap (Supplemental Insurance): N/A  
- Special Needs Plans (SNPs): N/A  
- Medicare Part D stand-alone: N/A  
- Access for Infants and Mothers: N/A  
- Healthy Kids: N/A  
- Major Risk Medical Insurance/GIP: N/A  
- Other: N/A

**ANCILLARY PRODUCTS**

- Vision: HMO  
- Chiropractic: HMO  
- Dental: HMO  
- Prescription Drugs: HMO  
- Long Term Health Care: N/A  
- Life Insurance: N/A  
- Accidental Death & Dismemberment: N/A  
- Acupuncture: HMO  
- Substance Abuse: HMO  
- Durable Medical Equipment: HMO  
- Rehabilitation: HMO  
- Workers’ Compensation: N/A  
- Other (please specify): N/A
UnitedHealthcare of California
5701 Katella Avenue • Cypress, CA 90630
Ph: (714) 952-1121 • Fax: (866) 383-0428 • www.myuhc.com

PLAN ORGANIZATION
Parent Company/Affiliate: UnitedHealth Group
Ultimate Parent Company: UnitedHealth Group

Health plan products and services are offered by UnitedHealthcare of California. Indemnity insurance products (including PPO, medical, dental, life/AD&D and short term disability products) are underwritten by UnitedHealthcare Insurance Company.

Year founded: 1975
Year licensed: 1978
Tax status: For profit
Number of employees: 5,000+ UHG employees
Health Plan Enrollment: 820,944

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order): Network of Medical Groups and IPAs
Number of medical groups/IPAs: 0 owned, 302 contracted
Number of hospitals: 0 owned, 437 contracted
Number of physicians: 61,870 contracted
Number of provider offices: 43,407 contracted

COMPENSATION METHODS
Physicians – primary care (ranked by method): Depends on IPA/PMG subcontracts
Physicians – specialty (ranked by method): Depends on IPA/PMG subcontracts
Hospitals (ranked by payment type): Capitation, Per Diem

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Small group (1—99 employees): HMO
Large group (100+ employees): HMO
Medicare Advantage: HMO
Medi-Cal Managed Care: None
Medigap (Supplemental Insurance): by affiliate
Special Needs Plans (SNPs): None
Medicare Part D stand-alone: by affiliate
Access for Infants and Mothers: None
Healthy Kids: None
Major Risk Medical Insurance/GIP: None
Other: None

ANCILLARY PRODUCTS
Vision: PPO
Chiropractic: HMO, PPO
Dental: HMO, PPO
Prescription Drugs: HMO, PPO
Long Term Health Care: None
Life Insurance: Other
Accidental Death & Dismemberment: Other
Acupuncture: HMO, PPO
Substance Abuse: HMO, PPO
Massage Therapy: None
Durable Medical Equipment: HMO, PPO
Rehabilitation: None
Workers’ Compensation: None
Other: None
Infertility: HMO, PPO
Executive Officers (Acting)

Bruce Butler
CEO
Vacant
COO
Ruth Liu
CBO

Executive Staff

Dolly Goel, MD
Medical Director

Primary Contacts

Georgette Greene
Regulatory Affairs
(408) 885-5606

Joy Alexiou
Public Affairs
(408) 885-4164

Valley Health Plan (Santa Clara County)

2480 North 1st Street, Suite 200 • San Jose, CA 95131
Ph: (408) 885-4080 • Fax: (408) 885-5921 • www.valleyhealthplan.org

Plan Organization

Parent Company/Affiliate: Santa Clara County
Recent mergers or acquisitions within California: N/A
Year founded: 1985
Year licensed: 1985
Tax status: Non profit
Number of employees: 154 FTE
Health Plan Enrollment: 161,242

Plan-Provider Arrangements

Model types (ranked in descending order): Two-Plan Model
Number of medical groups/IPAs: 5 contracted
Number of hospitals: 5 contracted
Number of physicians: 6,515 staff/contracted
Number of other licensed clinicians: 536 contracted

Compensation Method

Physicians—primary care (ranked by method): Fee-For-Service, Capitation, Salary
Physicians—specialty (ranked by method): Fee-For-Service, Salary
Hospitals (ranked by payment type): Capitation, Per Diem, Percentage of Billed

Plan Products

Products Currently Offered

Covered California (Individual Market): HMO
Individual market: HMO
Small group (2–50 employees): HMO
Large group (50+ employees): HMO
Medicare Advantage: None
Medigap (Supplemental Insurance): None
Special Needs Plans (SNPs): None
Medicare Part D stand-alone: None
Access for Infants and Mothers: None
Medi-Cal Managed Care: HMO
Healthy Kids: HMO
Major Risk Medical Insurance/GIP: None
Other: COBRA: HMO

Ancillary Products

Vision: None
Chiropractic: HMO
Dental: HMO
Prescription Drugs: HMO
Long Term Health Care: None
Life Insurance: None
Accidental Death & Dismemberment: None
Acupuncture: HMO
Substance Abuse: HMO
Massage Therapy: None
Durable Medical Equipment: HMO
Rehabilitation: HMO
Workers’ Compensation: None
Other: None
Ventura County Health Care Plan

2220 E. Gonzales Rd., Suite 210B • Oxnard, CA 93036
Ph: (805) 981-5050 • Fax: (805) 981-5026 • www.vchealthcareplan.org

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County Board of Supervisors

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Dee Pupa
Deputy Director
Managed Care
Narcisa Egan
Assistant Chief Financial Officer
Dr. Catherine Rajala Sanders
Chief Medical Officer

PRIMARY CONTACT
Dee Pupa
Plan Administrator
(805) 981-5006

PLAN ORGANIZATION
Parent Company/Affiliate: County of Ventura
Recent mergers or acquisitions within California: None
Year founded: 1993
Year licensed: 1996
Tax status: Non profit
Number of employees: 43
Health Plan Enrollment: 15,500

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order): Direct Contract
Number of medical groups/IPAs: None
Number of hospitals: 2 County operated, 5 contracted
Number of physicians: 0 owned, 451 contracted
Number of other (NPs/PAs): 0 owned, 88 contracted
Number of provider offices (all specialties): 0 owned, 161 contracted, 65 PCPs

COMPENSATION METHODS
Physicians – primary care (ranked by method): FFS
Physicians – specialty (ranked by method): FFS
Hospitals (ranked by payment type): Per Diem, Case Rates, % Charges

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
HMO
Individual market: No
Small group (2–100 employees): Yes
Large group (100+ employees): Yes
Medicare Advantage: No
Medi-Cal Managed Care: No
Medigap (Supplemental Insurance): No
Special Needs Plans (SNPs): No
Medicare Part D stand-alone: No
Access for Infants and Mothers: No
Healthy Kids: No
Major Risk Medical Insurance/GIP: No
Other: No

ANCILLARY PRODUCTS
Vision: Yes
Chiropractic: Yes
Dental: No
Prescription Drugs: No
Long Term Health Care: No
Life Insurance: No
Accidental Death & Dismemberment: No
Acupuncture: Yes
Substance Abuse: Yes
Massage Therapy: Yes
Durable Medical Equipment: Yes
Rehabilitation: Yes
Workers’ Compensation: No
Other (please specify): No
Western Health Advantage
2349 Gateway Oaks Drive, Suite 100 • Sacramento, CA 95833
Ph: (916) 563-3180 • Fax: (916) 563-3182 • www.westernhealth.com

PLAN ORGANIZATION
Parent Company/Affiliate ........................................ None
Subsidiaries .......................................................... None
Recent mergers or acquisitions within California ............ None
Year founded ....................................................... 1995
Year licensed ....................................................... 1997
Tax status ............................................................. Tax-Exempt
Number of employees ............................................ 230 full time, 15 part-time and seasonal
Health Plan Enrollment ......................................... 133,776

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order) .............. Network of Medical Groups and IPAs, Direct Contracting with Physicians
Number of medical groups ..................................... 0 owned, 4 contracted
Number of IPAs .................................................... 0 owned, 2 contracted
Number of hospitals .............................................. 0 owned, 14 contracted
Number of physicians .......................................... 0 owned, 3,023 contracted

COMPENSATION METHODS
Physicians—primary care (ranked by method) .......... Group Capitation
Physicians—specialty (ranked by method) ............... Group Capitation
Hospitals (ranked by payment type) ....................... Capitation, Discount Charges

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Covered California (Individual Market) ................ HMO, HSA HMO
Individual market .............................................. HMO, HSA HMO
Covered California (SHOP) ................................. HMO, HSA HMO
Small group (2–100 employees) ......................... HMO, HSA HMO
Large group (100+ employees) ......................... HMO, HSA HMO, PPO
Medicare Advantage ........................................ None
Medi-Cal Managed Care ..................................... None
Medigap (Supplemental Insurance) ...................... None
Special Needs Plans (SNPs) ............................... None
Medicare Part D stand-alone .............................. None
Access for Infants and Mothers ........................ None
Healthy Kids ..................................................... None
Major Risk Medical Insurance/GIP ................. None
Other ................................................................. None

ANCILLARY PRODUCTS
Vision .............................................................. HMO/PPO
Chiropractic ..................................................... HMO
Dental ............................................................. HMO/PPO
Prescription Drugs .......................................... HMO
Long Term Health Care ..................................... None
Life Insurance .................................................... None
Accidental Death & Dismemberment .................. None
Acupuncture ....................................................... HMO
Substance Abuse .............................................. HMO
Massage Therapy .......................................... None
Durable Medical Equipment ......................... HMO
Rehabilitation .................................................... HMO
Workers’ Compensation ..................................... None
Other ................................................................. Health coaching
International travel assistance services
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2018

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• Social services professionals proficient in mental health and substance abuse comorbidities.
• Culturally diverse staff that mirrors your plan’s community and members.
• Dedicated advocates who volunteer in community agencies.

TECHNOLOGY
• Customizable to your plan’s population and business objectives.
• Adaptive technology becomes “smarter” over time creating more sustainable revenue.
• A Big Data approach which creates highly accurate lists for outreach using all available data.

RESULTS
• HFI has been proven to create significantly more Disability conversions for MCOs.
• Higher PMPM resulting in Millions in new revenue.
• “No Risk” business model.
• Proper classification leads to new revenue and reduced costs, improving your bottom line.

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MEMBER SCHEDULING AND ENGAGEMENT

- Fully in-sourced call center staff provide skilled member outreach to achieve maximum number of visits scheduled
- Member data segmentation and analysis for targeted approach
- SMS / Email / Direct mail outreach available

HRA IN ANY SETTING

- In-home Assessments
- Clinical / Provider Office
- Clinical Retail Partners

QUALITY PROGRAM INTEGRATION

- HEDIS & STARS Diabetic Retinal Screening
- HEDIS & STARS Osteoporosis Assessment
- Use of Spirometry Testing
- QuantaFlo procedure for early peripheral vascular disease (PVD) detection

Contact us for a full listing of HEDIS & STARS measures assessed

PRE-HRA CLINICAL REVIEW

- Obtain clinical indicators for optimal member assessment
- Document and action clinical indicators for HCC gaps that were not captured during retrospective chart review due to missing documentation
- Provide a more comprehensive assessment focused on important aspects of your members’ health

Engage your members

Episource’s approach to quality and risk adjustment programs is a combination of exceptional care, detailed PCP referrals and follow-up care designed to meet CMS’s most recent guidance. Our licensed, CMS-approved providers conduct face-to-face health and wellness visits in any setting to help you keep them engaged in the care delivery system.

We help you ensure your members are receiving the appropriate care and that the right diagnoses are captured in your records to improve your documentation.

MEMBER SCHEDULING AND ENGAGEMENT

- Identify the members who may benefit most from a health and wellness visit
- Get face-to-face health and wellness visits in any setting you choose
- Ensure your members are getting the appropriate diagnosis, care and follow-up

Learn more at www.episource.com
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• Behavioral & Substance Use Carve-Outs • Behavioral or Substance Use Riders •
  • Crisis Response 24/7 • Outpatient Individual & Group Counseling •
  • Management Referrals & Coaching • Intensive Outpatient • Managed Medicare •
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  • Residential/Skilled Nursing Level Care • Medi-Cal • Medicaid •
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What is included in the Employee Assistance Program?
• Legal, Mediation, Financial & Document Preparation – 30 minute free consultation with a network attorney and/or staff financial counselor, at no cost. If attorney is retained, a 25% discount is given.
• Crisis Line and Intervention – Available 24 hours a day, 7 days a week.
• Management Referrals
• Communication & Program Support
• Technical Assistance – For use with certain applications, such as Microsoft Suite.
• Employee Orientation & Health Fair Attendance
• Critical Incident Stress Management (CISM)
• TicketsAtWork – Discounts for hotels, theatre, sports, movies, amusement parks, and more!
• Face to Face Training & Wellness Seminars
• Will, End-of-Life & Retirement Kits
• Prescription Drug Discount Card and Gym Discounts

Additional Services Can Be Added to Holman Behavioral Health Care & EAP:
• Identity Theft Program – Identity Theft Benefits provides members with a 60-minute free consultation with a highly trained Fraud Resolutions Specialist.
• Holman LifeSolutions – Daily Living, Elder Care, Child Care, Adoption, College, and Prenatal Services.
• WellnessConnect – Helps you lead a healthier life by giving you a wide array of personalized health management and wellness program.
Our Commitment to a Healthier Community

- Improving health
- Increasing health access
- Transforming health care delivery
- Promoting health equity
- Dynamic partnerships
- Community investments
- Top-rated customer service
- Career opportunities