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The mission of CAHP is to serve our member health plans by creating and sustaining an environment that permits them to maintain viability and grow as organizations dedicated to coordinating or providing high quality, affordable and accessible health care to their members.

**We do this by:**

- Advocating for the interests of health plans and their members on legislative and regulatory issues
- Educating policy makers, opinion leaders and regulators on the implications of policy concepts, issues and proposals
- Promoting collaborative efforts among health plans, providers, purchasers, brokers, other health care associations and other stakeholders to assert policy toward the provision of high quality, affordable and accessible health care
- Informing the media and the public about our philosophy and the benefits health plans provide
- Engaging the state’s political leaders
- Promoting opportunities and forums for plan members to meet, exchange ideas and discuss critical issues affecting the industry and industry effectiveness
We are pleased to provide you with the 2019 CAHP Membership Directory. This publication is the source for concise, up-to-date information about each of the health plans in California.

Our members include for-profit, not-for-profit, and public full service licensed Knox-Keene health plans. They serve commercial, Medi-Cal, Medicare, and Covered California consumers.

The directory also highlights CAHP’s conference sponsors, Associate and Partner Members, and Health Group Members. All contribute to the success of CAHP in our representation of managed health plans in California.

California health plans are committed to improving our health care system, providing affordable coverage and improving California’s Medicaid program for the over 26 million Californians receiving coverage from CAHP’s member plans.

Throughout the year, CAHP hosts a series of issue-based seminars and our annual conference in Desert Springs. For more information please visit our website at www.calhealthplans.org. You will also find a wide variety of resources and information.

Thank you for your interest in the California Association of Health Plans.

Sincerely,

Charles Bacchi
President & CEO, California Association of Health Plans

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California Association of Health Plans
The 2018 CAHP Conference brought over 1,000 attendees together in San Diego to hear from health care experts on a wide array of important issues for health plans. We were joined in our keynote sessions by health care futurists and economists to look into the future of our health care system and to examine how health care impacts our economy and the federal budget.

Attendees also heard about changes to the Affordable Care Act in Washington D.C. and how those efforts have energized stakeholders in California to attempt another revamp of our health care system. For example, lawmakers have debated whether the state should move toward a single payer health care system, regulate health care prices, create a public option, and expand coverage to the remaining uninsured. Other stakeholders support less drastic measures, but still back efforts to achieve universal coverage in the state, a goal which is now closer than ever to being realized. Today about 93% of California’s residents are covered by some form of health insurance.

Sessions also focused on efforts of health plans to improve our existing health care system and how consumers interact with health plans. From urging lawmakers to consider a state level individual mandate, to expanding coverage, to providing increased subsidies for those who buy insurance on their own, California’s health plans are part of the debate. Health plans and stakeholders were busy in 2018 developing a groundbreaking statewide provider directory utility, implementing Department of Managed Health Care (DMHC) and Department of Health Care Services (DHCS) regulations, and much more.

California’s Medi-Cal managed care plans are considering innovative ways to coordinate care. For example, DHCS engaged in an effort to interview health plans and other stakeholders to figure out how to best improve care coordination for the Medi-Cal program. Plans and other stakeholders are also looking at ways to update the current Medi-Cal rate setting methodology and how that could result in improved care. Health plans and others are in the midst of a number of pilot programs that could improve coordination of care delivery for Medi-Cal.

The conference concluded with the best breakdown of what happened in the California Legislature in 2018 and why—the Year End Review and Implementation Preview.
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Medi-Cal: Expanding Coverage & Benefits

225 ATTENDEES

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The Opioid Epidemic: California’s Landscape

86 ATTENDEES

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Provider Directories: California’s Path to Increased Accuracy

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MAY 22 • BURBANK MARRIOTT

The Intersection of Quality & Health Care: How California’s Healthcare System Can Transform Care Delivery

97 ATTENDEES

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Medi-Cal: Continuing Evolution

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Companion Data Services
Envolve
HMS
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PCG Software
PerformRx, LLC

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Celgene Corporation

Biotechnology
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Vertex Pharmaceuticals, Inc.

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ProActive Care
Wellframe

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Fraud Detection
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Healthcare Reinsurer
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Availity
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Companion Data Services
Envolve, Inc.
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\begin{equation}
\text{DATA ANALYTICS} + \text{HUMAN ANALYSIS} + \text{MEDICAL RECORD REVIEW} = \text{HARD DOLLAR RECOVERIES}
\end{equation}

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<thead>
<tr>
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</tr>
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<tbody>
<tr>
<td>Adventist Health Plan</td>
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<tr>
<td>Aetna Health of California, Inc.</td>
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<tr>
<td>AIDS Healthcare Foundation</td>
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<td>Alameda Alliance for Health</td>
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<td>AmericasHealth Plan</td>
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<td>CenCal Health</td>
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<td>Central California Alliance for Health</td>
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<td>Easy Choice, A WellCare Company</td>
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<td>Western Health Advantage</td>
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## 2018 Plan Enrollment by County

<table>
<thead>
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<th>County</th>
<th>Number of plans present in 2018</th>
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<td>ALAMEDA</td>
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<tr>
<td>ALPINE</td>
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<td>NEVADA</td>
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<tr>
<td>Number of plans present in 2018</td>
<td>Adventist Health Plan</td>
</tr>
<tr>
<td>-----------------------------</td>
<td>----------------------</td>
</tr>
</tbody>
</table>
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Jack Wagner
CFO

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Martha Miller
CMO
Ryan Lown
Director, Provider Strategy
Tracy Telefson
Director of Compliance

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PLAN ORGANIZATION
Parent Company/Affiliate . Adventist Health System/West & Community Medical Centers
Recent mergers or acquisitions within California . None
Year founded . 2013
Year licensed . 2014
Tax status . For profit
Number of employees . 0
Health Plan Enrollment . 16,650

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order) . Networks
Number of medical groups/IPAs . 1
Number of Hospitals . 7
Number of Physicians . 650
Number of other clinicians . 150
Number of Provider Offices . 250

COMPENSATION METHODS
Physicians—primary care (ranked by method) . Fee-For-Service
Physicians—specialty (ranked by method) . Fee-For-Service
Hospitals (ranked by payment type) . Capitation, Fee-For-Service

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Small group (2–50 employees) . None
Large group (50+ employees) . None
Medicare Advantage . None
Medi-Cal Managed Care . Yes
Medigap (Supplemental Insurance) . None
Special Needs Plans (SNPs) . None
Medicare Part D stand-alone . None
Access for Infants and Mothers . None
Healthy Kids . None
Major Risk Medical Insurance/GIP . None
Other . None

ANCILLARY PRODUCTS
Vision . None
Chiropractic . None
Dental . None
Prescription Drugs . None
Long Term Health Care . None
Life Insurance . None
Accidental Death & Dismemberment . None
Acupuncture . None
Substance Abuse . None
Massage Therapy . None
Durable Medical Equipment . None
Rehabilitation . None
Workers’ Compensation . None
Aetna Health of California Inc.

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PLAN ORGANIZATION

Parent Company/Affiliate: Aetna Inc., a CVS Health Company
Recent mergers or acquisitions within California: None
Year founded: 1981
Year licensed: 1981
Tax status: For profit
Number of employees: 2,100 full time
Health Plan Enrollment: Approx. 21,621,000 National (medical, dental and pharmacy)
209,000 Aetna Health of California Inc.

PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order): Network of Medical Groups and IPAs, Direct Contracts with Physicians
Number of medical groups/IPAs: 0 owned, 95 contracted
Number of hospitals: 0 owned, 364 contracted (Short-Term Acute, Long-Term Acute, and Children’s Hospitals only)
Number of physicians: 0 owned, 64,037 contracted
Number of other licensed clinicians: 0 owned, 33,090 contracted

COMPENSATION METHODS

Physicians – primary care (ranked by method): All Markets: Capitation, Negotiated Fee Schedule
Physicians – specialty (ranked by method): All Markets: Capitation, Negotiated Fee Schedule
Hospitals (ranked by payment type): All Markets: Per Diem, Capitation, Discount off Charges

PLAN PRODUCTS

PRODUCTS CURRENTLY OFFERED

Small group (2 – 100 employees): HMO, POS
Large group (101+ employees): HMO, POS, HRA, HSA
Medicare Advantage: Yes
Medi-Cal Managed Care: No
Medigap (Supplemental Insurance): Yes
Special Needs Plans (SNPs): No
Medicare Part D stand-alone: Yes
Access for Infants and Mothers: No
Healthy Kids: No
Major Risk Medical Insurance/GIP: No

ANCILLARY PRODUCTS

Vision: Yes
Chiropractic: Yes
Dental: Yes
Prescription Drugs: Yes
Long Term Health Care: No
Life Insurance: No
Accidental Death & Dismemberment: No
Acupuncture: Yes
Substance Abuse: Yes
Massage Therapy: Yes
Durable Medical Equipment: Yes
Rehabilitation: Yes
Workers’ Compensation: No
AIDS Healthcare Foundation

PHP (HMO SNP) – Medicare Advantage Part D HIV Special Needs Plan
PHC California – Medi-Cal Managed Care AIDS Special Needs Plan
1001 N. Martel Ave. • Los Angeles, CA 90046
Ph: (323) 436-5000 • Fax: (323) 337-9141 • www.positivehealthcare.org

PLAN ORGANIZATION
Parent Company/Affiliate: AIDS Healthcare Foundation
Recent mergers or acquisitions within California: None
Year founded: 1987
Year licensed: 2006
Tax status: Non-profit
Number of employees: 3,921 California Managed Care Operations
Health Plan Enrollment: 3,921 National

PLAN PROVIDER ARRANGEMENTS
Model types (ranked in descending order): Direct Contracting with Physicians,
Network of Medical Groups and IPAs, Staff
Number of medical groups/IPAs: 4 contracted
Number of hospitals: 25 contracted
Number of physicians: 9 owned; 1,338 contracted
Number of other licensed clinicians: 616 contracted
Number of provider offices: 63 owned National

COMPENSATION METHODS
Physicians—primary care (ranked by method): Fee-for-Service
Physicians—specialty (ranked by method): Fee-For-Service
Hospitals (ranked by payment type): Discounted Charges, Diagnosis-Related Group,
Case Rates, Per Diem

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Covered California (Individual Market): None
Individual market: None
Small group (2–50 employees): None
Large group (50+ employees): None
Medicare Advantage: None
Medi-Cal Managed Care: None
Medigap (Supplemental Insurance): None
Special Needs Plans (SNPs): Medicare Advantage HMO, Medi-Cal HMO
Medicare Part D stand-alone: None
Access for Infants and Mothers: None
Healthy Kids: None
Other: None

ANCILLARY CARE
Vision: Medicare Advantage HMO, Medi-Cal HMO
Chiropractic: Medicare Advantage HMO, Medi-Cal HMO
Dental: Medicare Advantage HMO
Prescription Drugs: Medicare Advantage HMO, Medi-Cal HMO
Long Term Health Care: Medi-Cal HMO
Life Insurance: None
Accidental Death & Dismemberment: None
Acupuncture: None
Substance Abuse: Medicare Advantage HMO, Medi-Cal HMO
Massage Therapy: None
Durable Medical Equipment: Medicare Advantage HMO, Medi-Cal HMO
Rehabilitation: Medicare Advantage HMO, Medi-Cal HMO
Workers’ Compensation: None
Other (please specify): None
Alameda Alliance for Health
1240 South Loop Road • Alameda, CA 94502
Ph: (510) 747-4500 • Fax: (510) 747-4508 • www.alamedaalliance.org

PLAN ORGANIZATION
Parent Company/Affiliate: Alameda Alliance Joint Powers Authority
Recent mergers or acquisitions within California: None
Year founded: 1995
Year licensed: 1995
Tax status: Non profit
Number of employees: 293
Health Plan Enrollment: 264,190

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order): Network of Medical Groups and IPAs; Direct Contracting with Physicians; Behavioral health network for the mild to moderate Medi-Cal benefit
Number of medical groups/IPAs: 0 owned, 6 contracted
Number of hospitals: 0 owned, 17 contracted
Number of physicians: 0 owned, 6,458 contracted, including specialists

COMPENSATION METHODS
Physicians – primary care (ranked by method): Fee-For-Service, Group Capitation, Individual Capitation
Physicians – specialty (ranked by method): Fee-For-Service, Group Capitation
Hospitals (ranked by payment type): Diagnosis-Related Group, Per Diem, Capitation

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Individual market: None
Small group (2–50 employees): None
Large group (50+ employees): None
Medicare Advantage: None
Medi-Cal Managed Care: HMO
Medigap (Supplemental Insurance): None
Special Needs Plans (SNPs): None
Medicare Part D stand-alone: None
Access for Infants and Mothers: None
Medi-Cal Managed Care: HMO
Healthy Kids: None
Major Risk Medical Insurance/GIP: None
Other: Alliance Group Care
Workers in Alameda County: HMO

ANCILLARY PRODUCTS
Vision: HMO
Chiropractic: HMO
Dental: None
Prescription Drugs: HMO
Long Term Health Care: HMO
Life Insurance: None
Accidental Death & Dismemberment: None
Acupuncture: HMO
Substance Abuse: HMO
Massage Therapy: None
Durable Medical Equipment: HMO
Rehabilitation: None
Workers’ Compensation: None
Alignment Health Plan
1100 W Town and Country Rd, Suite 1600 • Orange, CA 92868
Ph: (323) 728-7232 • www.alignmenthealthcare.com

PLAN ORGANIZATION
Parent Company/Affiliate .......................... Alignment Healthcare
Recent mergers or acquisitions within California ........ N/A
Year founded .......................... 2003
Year licensed .......................... 2004
Tax status .......................... For-profit
Number of employees ......................... 443
Health Plan Enrollment ......................... 39,259

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order) ................ Network of Medical Groups and Independent Practice Associations (IPAs); Direct Contracting with Physicians
Number of medical groups/IPAs ........................ 47 contracted
Number of hospitals ............................. 103 contracted
Number of physicians ......................... 7 owned, 16,012 contracted
Number of other licensed clinicians .................. 41 owned, 1,538 contracted
Number of provider offices ...................... 2 owned, 18,848 contracted

COMPENSATION METHODS
Physicians – primary care (ranked by method) ........ Individual Capitation; Fee-For-Service; Group Capitation
Physicians – specialty (ranked by method) .............. Fee-For-Service; Group Capitation; Individual Capitation
Hospitals (ranked by payment type) .................. Diagnosis-Related Group, Per Diem, Capitation, Discounted Charges

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Covered California (Individual Market) .................. None
Individual market .................................. None
Small group (2–50 employees) ......................... None
Large group (50+ employees) ......................... None
Medicare Advantage ................................ HMO
Medi-Cal Managed Care ................................ None
Medigap (Supplemental Insurance) ..................... None
Special Needs Plans (SNPs) ......................... HMO; C-SNP
Medicare Part D stand-alone ......................... None
Access for Infants and Mothers ......................... None
Healthy Kids ...................................... None
Major Risk Medical Insurance/GIP .................. None
Other ............................................. None

ANCILLARY PRODUCTS
Vision ............................................. HMO; C-SNP
Chiropractic ....................................... None
Dental ................................................ HMO; C-SNP
Prescription Drugs .................................. HMO; C-SNP
Long Term Health Care .......................... None
Life Insurance ..................................... None
Accidental Death & Dismemberment ................ None
Acupuncture ....................................... HMO; C-SNP
Substance Abuse .................................. HMO; C-SNP
Massage Therapy ................................ None
Durable Medical Equipment ..................... HMO; C-SNP
Rehabilitation .................................... HMO; C-SNP
Workers’ Compensation ......................... None
Other (please specify) ............................ None
AmericasHealth Plan*
200 South Wells Road, Suite 200 • Ventura, CA 93004
Ph: (800) 633-3313 • Fax: (805) 673-3962 • www.americashp.com

EXECUTIVE OFFICERS
Antonio Alatorre  
Interim CEO
Rudy Diaz  
COO
Sonia DeMartia  
CFO

EXECUTIVE STAFF
Anita Guevin  
Compliance Officer

PRIMARY CONTACTS
Antonio Alatorre  
Interim CEO  
(800) 633-3313
Sonia DeMartia  
CFO  
(800) 633-3313

PLAN ORGANIZATION
Parent Company/Affiliate: Clinicas del Camino Real
Recent mergers or acquisitions within California: None
Year founded: 2014
Year licensed: 2015
Tax status: For profit
Number of employees: 7
Health Plan Enrollment: 1,100

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order): Network of Medical Groups
Number of Medical Groups/IPAs: 4 contracted
Number of hospitals: 12 contracted
Number of physicians: 500+ contracted
Number of other licensed clinicians: 250+ contracted, 47 owned
Number of provider offices: 250+ contracted, 13 owned

COMPENSATION METHODS
Physicians – primary care (ranked by method): Capitation, Fee-For-Service
Physicians – specialty (ranked by method): Fee-For-Service
Hospitals (ranked by payment type): Fee-For-Service

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED: Medicare, Commercial, Medi-Cal
Covered California (Individual Market): No
Individual market: No
Small group (2–50 employees): Yes
Large group (50+ employees): Yes
Medicare Advantage: Yes
Medi-Cal Managed Care: Yes
Medigap (Supplemental Insurance): Yes
Special Needs Plans (SNPs): No
Medicare Part D stand-alone: Yes
Access for Infants and Mothers: Yes
Healthy Kids: No
Major Risk Medical Insurance/GIP: No
Other: No

ANCILLARY PRODUCTS
Vision: Yes
Chiropractic: Yes
Dental: Yes
Prescription Drugs: Yes
Long Term Health Care: Yes
Life Insurance: No
Accidental Death & Dismemberment: No
Acupuncture: Yes
Substance Abuse: Yes
Massage Therapy: No
Durable Medical Equipment: Yes
Rehabilitation: Yes
Workers’ Compensation: No

*2018 MEMBERSHIP DIRECTORY PROFILE (NOT UPDATED)
Anthem Blue Cross
21555 Oxnard Street • Woodland Hills, CA 91367
Ph: (818) 234-2345 • Fax: (805) 713-7736 (for providers) • www.anthem.com/ca

PLAN ORGANIZATION
Parent Company/Affiliate: Anthem, Inc.

Recent mergers or acquisitions within California: Merged with Anthem, Inc. in November 2004
Year founded: 1937
Year licensed: 1993
Tax status: For profit
Number of employees: 7,500 full time
Health Plan Enrollment: 40 million members Anthem, Inc.
8.4 million members California

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order): Network of Medical Groups and IPAs, Direct Contracting with Physicians
Number of medical groups/IPAs: 191 contracted
Number of hospitals: 414 contracted
Number of physicians: 63,084 contracted
Number of other licensed clinicians: None
Number of provider offices: 0 owned, 20,931 contracted

COMPENSATION METHODS
Physicians—primary care (ranked by method): Other (Fee Schedule), Group Capitation, Individual Capitation
Physicians—specialty (ranked by method): Other (Fee Schedule), Group Capitation
Hospitals (ranked by payment type): Per Diem, Capitation, Case Rates, Discounted Charges

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Covered California (Individual Market): EPO
Individual market: HMO, PPO
Small group: HMO, PPO, EPO
Large group: HMO, PPO, POS, Other
Medicare Advantage: HMO, PPO
Medigap (Supplemental Insurance): PPO
Special Needs Plans (SNPs): HMO, PPO
Medicare Part D stand-alone: PPO
Access for Infants and Mothers: HMO, PPO
Medi-Cal Managed Care: Other
Healthy Kids: No
Major Risk Medical Insurance/GIP: PPO
Other (California Kids, Interim High Risk): PPO

ANCILLARY CARE
Vision: HMO, PPO, POS
Chiropractic: None
Dental: HMO, PPO, POS
Prescription Drugs: HMO, PPO, POS
Long Term Health Care: No
Life Insurance: Yes
Accidental Death & Dismemberment: No
Acupuncture: HMO, PPO, POS
Substance Abuse: None
Massage Therapy: None
Durable Medical Equipment: None
Rehabilitation: None
Workers’ Compensation: PPO
Aspire Health Plan
10 Ragsdale Drive, Suite 101 • Monterey, CA 93940
Ph: (831) 657-0700 • Fax: (831) 657-0703 • www.aspirehealthplan.org

PLAN ORGANIZATION
Parent Company/Affiliate: Montage Health
(formerly Community Hospital Foundation) and Salinas Valley Memorial Healthcare System
Recent mergers or acquisitions within California: None
Year founded: 2012
Year licensed: 2013
Tax status: Non Profit
Number of employees: 31
Health Plan Enrollment: 4,400

EXECUTIVE OFFICERS
Laura Zehm
CEO and President
Scott Kelly
VP, COO
Matt Morgan
CFO
Dr. Alan Sokolow
CMO
Cyndie O’Brien
Chief Sales and Marketing Officer
Melissa Hall
Chief Compliance Officer

RECENT Mergers or acquisitions within California
None

Year founded
2012
Year licensed
2013
Tax status
Non Profit
Number of employees
31
Health Plan Enrollment
4,400

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order)
Network of Medical Groups and IPAs; direct contracts — other licensed clinicians
Number of Medical Groups/IPAs: 1 contracted
Number of hospitals: 4 contracted
Number of physicians: 625 contracted
Number of other licensed clinicians: 100 contracted

COMPENSATION METHODS
Physicians — primary care (ranked by method)
FFS
Physicians — specialty (ranked by method)
FFS
Hospitals (ranked by payment type)
DRGs and capitation

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Medicare Advantage: HMO, HMO-POS
Blue Shield of California Promise Health Plan
601 Potrero Grande Drive • Monterey Park, CA 91755
Ph: (800) 605-2556 • www.blueshieldca.com/promise

PLAN ORGANIZATION
Recent mergers or acquisitions within California 2015
Year founded 1994
Year licensed 1995
Tax status Not for profit
Number of employees Less than 1,000
Health Plan Enrollment 493,311

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order) Staff; Network of Medical Groups and Independent Practice Associations (IPAs); Direct Contracting with Physicians; Direct Contracting with Federally Qualified Health Centers
Number of medical groups/IPAs 81
Number of hospitals 126
Number of physicians 14,800
Number of provider offices 11,700

COMPENSATION METHODS
Physicians – primary care (ranked by method) Group Capitation, FQHC capitation
Physicians – specialty (ranked by method) Under Group Capitation, Fee-For-Service
Hospitals (ranked by payment type) Per Diem, Capitation, Discounted Charges, Diagnosis-Related Group, Case Rates

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Small group (2-50 employees) None
Large group (50+ employees) None
Medicare Advantage HMO
Medigap (Supplemental Insurance) None
Special Needs Plans (SNPs) HMO
Medicare Part D stand-alone None
Access for Infants and Mothers None
Medi-Cal Managed Care HMO
Healthy Kids None
Major Risk Medical Insurance/GIP None
Cal Medi-Connect HMO
Other None

EXECUTIVE OFFICERS
Greg Buchert, MD, MPH
President & Chief Executive Officer
Tanya Dansky, MD
Vice President & Chief Medical Officer
Kristen Cerf
Chief Legal Officer
Michael Osorio
Divisional Vice President & Chief Compliance Officer

PRIMARY CONTACT
Gary Cohen
Vice President, Public Affairs
(415) 229-5110
CalOptima (Orange County Health Authority)
SOS City Parkway West • Orange, CA 92868
Ph: (714) 246-8400 • Fax: (714) 246-8492 • www.caloptima.org

PLAN ORGANIZATION
Parent Company/Affiliate .................................................. None
Recent mergers or acquisitions within California .................. None
Year founded .................................................................. 1995
Year licensed ................................................................. 2000
Tax status ........................................................................ Non Profit
Number of employees ...................................................... 1,226 full time, 3 part time
Health Plan Enrollment .................................................... 769,216

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order) ................. Medical groups/IPAs and HMOs
Number of medical groups/IPAs ........................................ 0 owned, 12 contracted
Number of hospitals .......................................................... 0 owned, 23 contracted
Number of physicians ....................................................... 0 owned, 8,385 contracted
Number of other licensed clinicians ................................. 0 owned, 1,966 contracted
Number of provider offices .............................................. 0 owned, 1,960 contracted

COMPENSATION METHODS
Physicians—primary care (ranked by method) ........ Group Capitation, Fee-For-Service
Physicians—specialty (ranked by method) ......................... Group Capitation, Fee-For-Service
Hospitals (ranked by payment type) ................................. Per Diem, Case Rates,
Diagnosis-Related Group, Capitation

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Individual market .......................................................... None
Small group (2–50 employees) .......................................... None
Large group (50+ employees) ........................................... None
Medicare Advantage ...................................................... See SNP
Medigap (Supplemental Insurance) ................................. None
Special Needs Plans (SNPs) ............................................ HMO
Medicare Part D stand-alone ......................................... None
Access for Infants and Mothers ....................................... None
Medi-Cal Managed Care ............................................... HMO
Healthy Kids ............................................................... None
Major Risk Medical Insurance/GIP .............................. None
Program of All-Inclusive Care for the Elderly (PACE) .... HMO
Other ................................................................. None

ANCILLARY PRODUCTS
Vision ................................................................. None
Chiropractic .............................................................. None
Dental ................................................................. None
Prescription Drugs ....................................................... None
Long Term Health Care ............................................... None
Life Insurance ........................................................... None
Accidental Death & Dismemberment .......................... None
Acupuncture ............................................................ None
Substance Abuse ........................................................ None
Massage Therapy ....................................................... None
Durable Medical Equipment ....................................... None
Rehabilitation ........................................................... None
Workers’ Compensation ............................................... None
Other (please specify) .................................................. None
CalViva Health (Fresno-Kings-Madera Regional Health Authority)
7625 N. Palm Ave., Suite 109 • Fresno, CA 93711
Ph: (559) 540-7840 • www.calvivahealth.org

PLAN ORGANIZATION
Parent Company/Affiliate • Fresno Kings Madera Regional Health Authority
Recent mergers or acquisitions within California • No recent mergers or acquisitions
Year founded • 2009
Year licensed • 2010
Status • Not-for-profit
Number of employees • 17 Staff, subcontracted for administrative services
Health Plan Enrollment • 357,534 as of September 2018

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order) • All direct contracts with physician providers
Number of medical groups/IPAs • 3 IPAs
Number of hospitals • 10 hospitals, contracted
Number of physicians • 1,456 contracted
Number of provider offices • 671

COMPENSATION METHODS
Physicians – primary care • FFS percent of Medi-Cal Rates and Capitation
Physicians – specialty • FFS percent of Medi-Cal Rates
Hospitals • APR DRGs and Percent of Medi-Cal Rates

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Medi-Cal Managed Care • Yes
Special Needs Plans (SPD) • Yes
MSO Services • No

ANCILLARY PRODUCTS
Prescription Drugs • Yes
Substance Abuse • Yes
Durable Medical Equipment • Yes
CenCal Health
4050 Calle Real • Santa Barbara, CA 93110
Ph: (805) 685-9525 • Fax: (805) 685-8292 • www.cencalhealth.org

PLAN ORGANIZATION
Parent Company/Affiliate ...................................... Santa Barbara/San Luis Obispo Regional Health Authority
Recent mergers or acquisitions within California ........ CenCal Health is a public entity
Year founded ...................................................... 1983
Year licensed ....................................................... 2000
Tax status .......................................................... Non profit
Number of employees ............................................. 215 full time
Health Plan Enrollment ......................................... 182,000

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order) .............. Direct Contracting with Physicians
Number of hospitals .............................................. 0 owned, 9 contracted
Number of physicians .......................................... 0 owned, 1,252 contracted
Number of provider offices .................................... 0 owned, 246 contracted

COMPENSATION METHODS
Physicians—primary care (ranked by method) ............ Individual and Group Capitation, Fee-For-Service, Withhold and Pay for Performance
Physicians—specialty (ranked by method) ................. Fee-For-Service, Group Capitation
Hospitals (ranked by payment type) ....................... Per Diem/DRG (Inpatient), Percent of Charges (Inpatient and Outpatient), Fee-For-Service (Outpatient), Capitation

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Individual market ................................................. None
Small group (2–50 employees) ................................. None
Large group (50+ employees) ................................. None
Medicare Advantage ............................................. None
Medigap (Supplemental Insurance) ......................... None
Special Needs Plans (SNPs) ................................. None
Medicare Part D stand-alone ................................. None
Access for Infants and Mothers ......................... HMO
Medi-Cal Managed Care ..................................... HMO
Major Risk Medical Insurance/GIP ..................... None
Other ................................................................. None

ANCILLARY PRODUCTS
Vision ............................................................... HMO
Chiropractic ..................................................... HMO
Dental .............................................................. None
Prescription Drugs ............................................. HMO
Long Term Health Care ..................................... HMO
Life Insurance .................................................... None
Accidental Death & Dismemberment ................. None
Acupuncture ..................................................... HMO
Substance Abuse ............................................... HMO
Massage Therapy .............................................. None
Durable Medical Equipment .............................. HMO
Rehabilitation ..................................................... HMO
Workers' Compensation .................................... None
Central California Alliance for Health
(Santa Cruz-Monterey-Merced Managed Medical Care Commission)

1600 Green Hills Road, Suite 101 • Scotts Valley, CA 95066
Ph: (831) 430-5500 • Fax: (831) 430-5882 • www.ccah-alliance.org

PLAN ORGANIZATION
Parent Company/Affiliate .............................................. None
Recent mergers or acquisitions within California .................... None
Year founded .............................................................. 1996
Year licensed .............................................................. 2000
Tax status ................................................................. Non profit
Number of employees .................................................. 563
Health Plan Enrollment .................................................. 348,604

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order) .................. Direct Contracting with Physicians
Number of medical groups/IPAs ................................ 0 owned, 272 contracted
Number of hospitals ...................................................... 0 owned, 18 contracted
Number of physicians .................................................. 0 owned, 10,790 contracted
Number of other licensed clinicians ............................... 0 owned, 744 contracted
Number of provider offices ......................................... 0 owned, 613 contracted

COMPENSATION METHODS
Physicians – primary care (ranked by method) .......... Fee-For-Service, Capitation, Incentive Program
Physicians – specialty (ranked by method) ................. Fee-For-Service, Incentive Program
Hospitals (ranked by payment type) ......................... Discounted Charge, Per Diem, Case Rates, APR-DRG, Fee-For-Service

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Individual market ......................................................... None
Small group (2 – 50 employees) ................................. None
Large group (50+ employees) ...................................... None
Medicare Advantage .................................................. None
Medi-Cal Managed Care .............................................. County Organized Health System
Medigap (Supplemental Insurance) .............................. None
Special Needs Plans (SNPs) ......................................... None
Medicare Part D stand-alone ...................................... None
Major Risk Medical Insurance/GIP ............................ None
Other ................................................................. In-Home Supportive Services: HMO

ANCILLARY PRODUCTS
Vision ................................................................. COHS
Chiropractic ........................................................... COHS, HMO
Dental ................................................................. None
Prescription Drugs ..................................................... COHS, HMO
Long Term Health Care ............................................ COHS
Life Insurance ........................................................ None
Accidental Death & Dismemberment ............................ None
Acupuncture ........................................................... COHS, HMO
Substance Abuse ...................................................... HMO
Massage Therapy ..................................................... None
Durable Medical Equipment .................................. COHS, HMO
Rehabilitation ........................................................ None
Workers’ Compensation ............................................ None
Other ................................................................. None

EXECUTIVE OFFICERS
Stephanie Sonnenshine
Chief Executive Officer
Dale Bishop, MD
Chief Medical Officer
Dory Hicks
Chief Information Officer
Scott Fortner
Chief Administrative Officer
Marina Owen
Chief Operating Officer
Lisa Ba
Chief Financial Officer

EXECUTIVE STAFF
Michael Blatt, PharmD
Pharmacy Director
Danita Carlson
Government Relations Director
Sarah Blatt
Government Relations Specialist
Lila Chagolla
Regional Operations Director – Monterey
Gilly Guez, MD
Medical Director
Jennifer Mandella
Compliance Officer
Dana Marcos
Member Services Director
Kathleen McCarthy
Strategic Development Director
Eric McKeen
Communications Director
Jennifer Mockus
Regional Operations Director – Merced
Julio Porro, MD
Medical Director
Melanie Rager
Care Management Director
Suzanne Skerness
Health Services Director
Jordan Turetsky
Provider Services Director

PRIMARY CONTACTS
Danita Carlson
Government Relations
(831) 430-5603
Eric McKeen
Public Affairs
(831) 430-5930
Central Health Medicare Plan
1540 Bridgegate Drive • Diamond Bar, CA 91765
Ph: (626) 388-2390 • Fax: (626) 388-2361 • www.centralhealthplan.com

PLAN ORGANIZATION
Parent Company/Affiliate............................ AHMC Central Health LLC
Recent mergers or acquisitions within California .......... Acquired on 11/18/2011
Year founded........................................... 2004
Year licensed.......................................... 2004
Tax status.............................................. For profit
Number of employees.................................. 168 full time
Health Plan Enrollment.............................. 40,361

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order)........... Staff, Single Medical Group,
                                      Network of Medical Groups and IPAs,
                                      Direct Contracting with Physicians
Number of medical groups/IPAs....................... 68
Number of hospitals .................................. 112
Number of physicians .................................. 7,373
Number of other licensed clinicians.................. 566
Number of provider offices........................... 6,758

COMPENSATION METHODS
Physicians – primary care (ranked by method)....... Fee-For-Service, Individual Capitation,
                                        Group Capitation
Physicians – specialty (ranked by method).......... Fee-For-Service, Group Capitation
Hospitals (ranked by payment type).................. Per Diem, Diagnosis-Related Group,
                                        Case Rates, Capitation

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Medicare Advantage ................................ HMO
Special Needs Plans (SNPs) ........................ HMO

ANCILLARY PRODUCTS
Vision.................................................... HMO
Chiropractic.......................................... HMO
Dental.................................................. HMO
Prescription Drugs.................................... HMO
Acupuncture.......................................... HMO
Substance Abuse..................................... HMO
Durable Medical Equipment......................... HMO
Rehabilitation......................................... HMO
Chinese Community Health Plan
445 Grant Ave., Suite 700 • San Francisco, CA 94108
Ph: (415) 955-8800 • Fax: (415) 955-8818 • www.cchphealthplan.com

PLAN ORGANIZATION
Parent Company/Affiliate: Chinese Hospital Association
Tax status: For profit
Year founded: 1984
Year licensed: 1985
Number of employees: 130
Health Plan Enrollment: 22,121

PLAN-PROVIDER ARRANGEMENTS
Model Types (ranked in descending order): Network of Medical Groups and Independent Practice Associations (IPAs)
Number of medical groups/IPAs: Jade Medical Group; Hill Physicians; One Medical Group
Number of hospitals: 7 contracted
Number of physicians: 3,596 contracted

COMPENSATION METHODS
Physicians – primary care (ranked by method): Fee-For-Service
Physicians – specialty (ranked by method): Fee-For-Service
Hospitals (ranked by payment type): Capitation, Per Diem, Discounted Charges, Differential by Service Type, Case Rates

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Covered California (Individual Market) HMO
Individual market HMO
Covered California (SHOP) HMO
Small group (2 – 50 employees) HMO
Large group (50+ employees) HMO
Medicare Advantage HMO
Special Needs Plans (SNPs) HMO
Active Choice PPO

ANCILLARY PRODUCTS
Vision HMO
Prescription Drugs HMO
Durable Medical Equipment HMO
Rehabilitation HMO
Cigna HealthCare of California, Inc.

400 N. Brand Boulevard, #400 • Glendale, CA 91203
Ph: (818) 500-6262 • Fax: (818) 500-6365 • www.cigna.com/healthcare

PLAN ORGANIZATION
Parent Company/ Affiliates: HealthSource, Inc.; Cigna Dental Health of CA, Inc., Cigna Behavioral Health of CA, Inc. (CBH), Cigna Health & Life Insurance Company (CHLIC)

Recent mergers or acquisitions within California: None
Year founded: 1929
Year licensed: 1979
Tax status: For profit
Number of employees: In California, we have 1,935 active employees
Health Plan Enrollment: 957,338 total members as of 12/31/18
148,667 California HMO and POS
808,671 California PPO and Open Access Plus (OAP)

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order): Network of Medical Groups and IPAs, Direct Contracting with Physicians
Number of medical groups/IPAs: 261 HMO
Number of hospitals: 376 PPO; 354 HMO
Number of physicians: 75,024 PPO; 75,358 HMO

COMPENSATION METHODS
Physicians—primary care (ranked by method): Group Capitation, Fee-For-Service including bonus; Source: Contracting
Physicians—specialty (ranked by method): Group Capitation, Fee-For-Service including bonus; Source: Contracting
Hospitals (ranked by payment type): Per Diem, Capitation, Case Rates, Discounted Charges, Diagnosis-Related Group, and Other (Hospital Collaborative Care program); Source: Contracting

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Individual market: None
Small group (2 – 50 employees): OAP, PPO
Large group (50+ employees): HMO, POS, OA, OAP, PPO
Medicare Advantage: None
Medigap (Supplemental Insurance): None
Special Needs Plans (SNPs): None
Medicare Part D stand-alone: Medicare Part D
Access for Infants and Mothers: None
Medi-Cal Managed Care: None
Healthy Kids: None
Major Risk Medical Insurance/GIP: None
Other: None

ANCILLARY PRODUCTS
Vision: HMO, POS, OA, OAP, PPO
Chiropractic: HMO, POS, OA, OAP, PPO
Dental: Cigna Dental HMO & PPO
Prescription Drugs: HMO, POS, OA, PPO
Long Term Health Care: CHLIC
Life Insurance: CHLIC
Accidental Death & Dismemberment: CHLIC
Acupuncture: HMO, POS, OA, PPO
Substance Abuse: CBH
Massage Therapy: HMO, POS, OA, PPO
Durable Medical Equipment: HMO, POS, OA, PPO
Rehabilitation: HMO, POS, OA, PPO
Workers’ Compensation: CHLIC
Other: International
Community Care Health
7370 N. Palm Ave., Suite 103 • Fresno, CA 93711
Ph: (559)228-5400 • www.communitycarehealth.org

PLAN ORGANIZATION
Parent Company/Affiliate: Fresno Community Medical Centers
Recent mergers or acquisitions within California: None
Year founded: 2010
Year licensed: 2013
Tax status: For Profit
Number of employees: N/A
Health Plan Enrollment: 10,800

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order): Shared Risk
Number of Medical Groups/IPAs: 0 owned, 1 contracted
Number of hospitals: 4 owned, 0 contracted
Number of physicians: 0 owned, 1,131 contracted
Number of other licensed clinicians: 0 owned, 191 contracted
Number of provider offices (unique locations): 0 owned, 352 contracted

COMPENSATION METHODS
Physicians – primary care (ranked by method): Capitation, Fee-For-Service
Physicians – specialty (ranked by method): Capitation, Cap Pool, Fee-For-Service
Hospitals (ranked by payment type): Fee-For-Service

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Covered California (Individual Market): None
Individual market: None
Small group (2–50 employees): None
Large group (50+ employees): HMO
Medicare Advantage: None
Medi-Cal Managed Care: None
Medigap (Supplemental Insurance): None
Special Needs Plans (SNPs): None
Medicare Part D stand-alone: None
Access for Infants and Mothers: None
Healthy Kids: None
Major Risk Medical Insurance/GIP: None
Other: None

ANCILLARY PRODUCTS
Vision: None
Chiropractic: None
Dental: None
Prescription Drugs: Yes
Long Term Health Care: None
Life Insurance: None
Accidental Death & Dismemberment: None
Acupuncture: None
Substance Abuse: None
Massage Therapy: None
Durable Medical Equipment: None
Rehabilitation: None
Workers’ Compensation: None
Other (please specify): None
Community Health Group
2420 Fenton Street, Suite 100 • Chula Vista, CA 91914
Ph: (619) 422-0422 • Fax: (619) 422-5930 • www.chgsd.com

PLAN ORGANIZATION
Parent Company/Affiliate .................. None
Recent mergers or acquisitions within California ........ None
Year founded ................................ 1982
Year licensed ................................ 1985
Tax status ................................. Non profit
Number of employees (full time/part time) ................. 293 full time, 5 limited term full time,
9 part time, 2 per diem
Health Plan Enrollment .......................... 274,693

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order) ............... Network of Medical Groups and IPAs,
Direct Contracts with Physicians
Number of medical groups/IPAs ............... 0 owned, 1 contracted
Number of hospitals .......................... 0 owned, 18 contracted
Number of physicians ......................... 0 owned, 3,433 contracted
Number of other licensed clinicians .............. 0 owned, 1,652 contracted
Number of provider offices .................. 0 owned, 216 contracted (pcp)

COMPENSATION METHODS
Physicians—primary care (ranked by method) ........... Individual Capitation, Group Capitation,
Fee-For-Service
Physicians—specialty (ranked by method) .............. Fee-For-Service
Hospitals (ranked by payment type) ................. DRG, Discounted Charges, Per Diem

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Individual market .............................. None
Small group (2–50 employees) .................. None
Large group (50+ employees) .................. None
Medicare Advantage .......................... None
Medigap (Supplemental Insurance) .............. None
Special Needs Plans (SNPs) .................. None
Medicare Part D stand-alone .................. None
Access for Infants and Mothers ................. None
Medi-Cal Managed Care ........................ HMO
Healthy Kids ................................. None
Major Risk Medical Insurance/GIP .............. None
Other ........................................ Cal MediConnect

ANCILLARY PRODUCTS
Vision ......................................... None
Chiropractic ................................. None
Dental ......................................... None
Prescription Drugs .............................. None
Long Term Health Care ......................... None
Life Insurance ................................ None
Accidental Death & Dismemberment ............ None
Acupuncture .................................. None
Substance Abuse .............................. None
Massage Therapy ............................. None
Durable Medical Equipment ..................... None
Rehabilitation ................................ None
Workers’ Compensation ....................... None
Other ........................................ None
Contra Costa Health Plan (Contra Costa County Medical Services)

595 Center Avenue, Suite 100 • Martinez, CA 94553
Ph: (925) 313-6000 • Fax: (925) 313-6002 • www.contracostaealthplan.org

PLAN ORGANIZATION
Parent Company/Affiliate ................................ Division of Contra Costa County Health Services Dept.
Recent mergers or acquisitions within California ...... None
Year founded ............................................. 1973
Year licensed ............................................. 1973
Tax status ................................................ Non profit
Number of employees ................................. 240
Health Plan Enrollment ................................ 194,054

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order) .......... Staff, Direct Contracting with Physicians
Number of hospitals .................................... 1 owned, 11 contracted
Number of physicians ................................... 0 owned, 2,823 contracted
Number of other licensed clinicians ................. 0 owned, 1,312 contracted
Number of provider offices ............................ 10 owned, 607 contracted

COMPENSATION METHODS
Physicians – primary care (ranked by method) ...... Fee-For-Service, Salary
Physicians – specialty (ranked by method) ......... Fee-For-Service, Salary
Hospitals (ranked by payment type) ................. Per Diem, Diagnosis-Related Group

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Covered California (Individual Market) ............... None
Small group (2–50 employees) ....................... None
Large group (50+ employees) ......................... HMO
Medicare Advantage .................................. None
Medigap (Supplemental Insurance) ................. None
Special Needs Plans (SNPs) ......................... None
Medicare Part D stand-alone ....................... None
Access for Infants and Mothers ...................... None
Medi-Cal Managed Care ............................. HMO
Healthy Kids ........................................ None
Major Risk Medical Insurance/GIP ................. None
Other .................................................. Commercial: In-Home Support Service Workers: HMO
Public: Basic Health Care — County Indigent Program, plus Pharmacy-Only Program, Medicare Cost Plan

ANCILLARY PRODUCTS
Vision .................................................. HMO
Chiropractic .......................................... HMO
Dental .................................................. HMO
Prescription Drugs .................................. HMO
Long Term Health Care .............................. None
Life Insurance ........................................ None
Accidental Death & Dismemberment ............... None
Acupuncture .......................................... HMO
Substance Abuse .................................... HMO
Massage Therapy .................................... None
Durable Medical Equipment ....................... HMO
Rehabilitation ....................................... HMO
Workers’ Compensation ............................. None
Other ................................................ None
Easy Choice, A WellCare Company
10803 Hope St., Suite B • Cypress CA 90630
Ph: (866) 999-3945 • Fax: (877) 999-3945 • www.wellcare.com/california

PLAN ORGANIZATION
Parent Company/Affiliate ........................................ WellCare Health Plans, Inc.
Recent mergers or acquisitions within California .......... None
Year founded ......................................................... 2006
Year licensed ......................................................... 2007
Tax status ............................................................... for profit
Number of employees ............................................. 150
Health Plan Enrollment ........................................... 30,000

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order) .................. Delegated IPA
Number of Medical Groups/IPAs ............................... 39 contracted
Number of hospitals ................................................. 140 contracted
Number of physicians .............................................. 30,000 contracted
Number of other licensed clinicians ......................... 1,437 contracted
Number of provider offices ...................................... 21,000 contracted

COMPENSATION METHODS
Physicians – primary care (ranked by method) ............ 4,000 Capitated
Physicians – specialty (ranked by method) ................. 19,000 Fee-For-Service
Hospitals (ranked by payment type) ......................... 170

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Individual market ......................................................... None
Small group (2–50 employees) .................................... None
Large group (50+ employees) ..................................... None
Medicare Advantage ................................................ Yes
Medi-Cal Managed Care .......................................... None
Medigap (Supplemental Insurance) ............................ None
Special Needs Plans (SNPs) ...................................... Yes
Medicare Part D stand-alone .................................... Yes
Access for Infants and Mothers ................................. None
Healthy Kids .............................................................. None
Major Risk Medical Insurance/GIP .......................... None
Other ........................................................................... None

ANCILLARY PRODUCTS
Vision ................................................................. HMO
Chiropractic ......................................................... HMO
Dental ................................................................. HMO
Prescription Drugs ................................................ HMO
Long Term Health Care ......................................... None
Life Insurance ......................................................... None
Accidental Death & Dismemberment ........................ None
Acupuncture .......................................................... HMO
Substance Abuse ................................................ HMO
Massage Therapy ................................................ None
Durable Medical Equipment ................................... HMO
Rehabilitation ....................................................... HMO
Workers’ Compensation ......................................... None
Other (please specify) ............................................... Transportation
Gold Coast Health Plan (Ventura County Medi-Cal Managed Care Commission)

711 Daily Drive, Suite 106 • Camarillo, CA 93010
Ph: (888) 301-1228 • Fax: (805) 437-5132 • www.goldcoasthealthplan.org

EXECUTIVE OFFICERS
Dale Villani
Chief Executive Officer
Nancy Wharfield, MD
Chief Medical Officer
Ruth Watson
Chief Operations Officer
Kashina Bishop
Chief Financial Officer
Melissa Scrymgeour
Chief Administrative Officer
Brandy Armenta
Compliance Officer

PRIMARY CONTACTS
Melissa Scrymgeour
Chief Administrative Officer
(805) 437-5540
Marlen Torres
Director, Government and Community Relations
(805) 437-5533

PLAN ORGANIZATION
Parent Company/Affiliate ...................... None
Recent mergers or acquisitions within California .... None
Year founded ................................. July 1, 2011
Tax status ..................................... Non profit
Number of employees .......................... 180
Health Plan Enrollment ....................... 194,013 as of January 2019

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order)
Number of Medical Groups/IPAs .................. 4 contracted
Number of hospitals ................................ 24
Number of physicians .............................. 5,467 (415 PCPs; 5,052 specialists)
Number of other licensed clinicians ................. 263

COMPENSATION METHODS
Physicians – primary care (ranked by method) ....... CAP/FFS
Physicians – specialty (ranked by method) ............ FFS/CAP
Hospitals (ranked by payment type) ................. Per Diem/Case Rates

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Individual market .............................. None
Small group (2–50 employees) .................. None
Large group (50+ employees) ................. None
Medicare Advantage .......................... None
Medi-Cal Managed Care ....................... Yes
Medigap (Supplemental Insurance) ............. None
Special Needs Plans (SNPs) .................... None
Medicare Part D stand-alone .................. None
Access for Infants and Mothers ................. None
Healthy Kids ................................. None
Major Risk Medical Insurance/GIP .............. None

ANCILLARY PRODUCTS
Vision ........................................... Yes
Chiropractic .................................... Yes
Dental ............................................. Denti-Cal
Prescription Drugs ............................. Yes
Long Term Health Care ....................... Yes
Life Insurance ................................. None
Accidental Death & Dismemberment ............ None
Acupuncture .................................... None
Substance Abuse .............................. Carve Out
Massage Therapy ............................. None
Durable Medical Equipment .................. Yes
Rehabilitation .................................. Yes
Workers’ Compensation ........................ None
Other ............................................. Behavioral Health
Health Net*
21281 Burbank Blvd. • Woodland Hills, CA 91367
Ph: (818) 676-6775 • Fax: (818) 676-6992 • www.healthnet.com

PLAN ORGANIZATION
Parent Company/Affiliate: Centene Corp.
Recent mergers or acquisitions within California: None
Year founded: 1979
Year licensed: 1979
Tax status: For profit
Number of employees: 3,500
Health Plan Enrollment: 2.8 million

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order): Network of Medical Groups or IPAs, Direct Contracting with Physicians
Number of medical groups/IPAs: 0 owned, 166 contracted
Number of hospitals: 0 owned, 313 contracted
Number of physicians: 0 owned, 68,000 contracted

COMPENSATION METHODS
Physicians—primary care (ranked by method): Group Capitation, Other (RBRVS), Lesser of: Percent of Charges, Fee Schedule
Physicians—specialty (ranked by method): Group Capitation, Other (RBRVS), Lesser of: Percent of Charges, Fee Schedule
Hospitals (ranked by payment type): Per Diem, Capitation, Discounted Charges, Lesser of: Percent of Charges, Fee Schedule, DRG

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Covered California (Individual Market): HMO, EPO, HSP
Individual market: HMO, PPO, EPO, HSP
Covered California (SHOP): PPO, EPO
Small group (2–100 employees): HMO, PPO, EPO, HSP
Large group (100+ employees): HMO, PPO, POS, EPO, Indemnity
Medicare Advantage: HMO
Medigap (Supplemental Insurance): Medicare Supplement
Special Needs Plans (SNPs): HMO
Medi-Cal Managed Care: HMO
Major Risk Medical Insurance/GIP: None
Other: EAP (through MHN)

ANCILLARY PRODUCTS
Vision: HMO, PPO, Medicare Advantage, Medicare Supplement
Chiropractic: HMO, PPO, POS, EPO, HSP, Medicare Advantage
Dental: HMO, PPO, Indemnity, Medicare Advantage, Medicare Supplement
Prescription Drugs: HMO, PPO, POS, Medicare Advantage
Long Term Health Care: None
Life Insurance: Group Term Life
Accidental Death & Dismemberment: In combination with Group Term Life
Acupuncture: HMO, PPO, POS, EPO, HSP, Medicare Advantage
Substance Abuse: HMO, PPO, POS, EPO, HSP, Medicare Advantage
Durable Medical Equipment: HMO, PPO, POS, EPO, HSP, Medicare Advantage
Rehabilitation: HMO, PPO, POS, EPO, HSP, Medicare Advantage
Workers’ Compensation: None

*2018 MEMBERSHIP DIRECTORY PROFILE (NOT UPDATED)
Health Plan of San Joaquin* (San Joaquin County Health Commission)

7751 S. Manthey Road • French Camp, CA 95231
1025 J Street • Modesto, CA 95354
Ph: (209) 942-6300 • Fax: (209) 942-6305 • www.hpsj.com

PLAN ORGANIZATION
Parent Company/Affiliate ......................... None
Recent mergers or acquisitions within California ........ None
Year founded ....................................... 1995
Year licensed ....................................... 1996
Tax status ........................................... Non profit
Number of employees .............................. 312 full time
Health Plan Enrollment .............................. 349,829

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order) .......... Direct Contracting with Physicians, Network of Medical Groups and IPAs, Direct Contracts with Providers
Number of medical groups .............................. 0 owned, 34 contracted
Number of hospitals .................................... 0 owned, 14 contracted
Number of physicians ...................................... 0 owned, 1,393 (367 PCPs + 1,026 specialists)

COMPENSATION METHODS
Physicians—primary care (ranked by method) .......... Individual Capitation, Group Capitation, FFS
Physicians—specialty (ranked by method) .............. Fee-For-Service
Hospitals (ranked by payment type) .................... Per Diem, APR-DRG

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Individual market ...................................... None
Small group (2 - 50 employees) ...................... None
Large group (50+ employees) ....................... None
Medicare Advantage ................................... None
Medigap (Supplemental Insurance) .................. None
Special Needs Plans (SNPs) ......................... None
Medicare Part D stand-alone ......................... None
Access for Infants and Mothers ....................... None
Medi-Cal Managed Care .............................. HMO
Healthy Kids ......................................... None
Major Risk Medical Insurance/GIP .................. None
Other ................................................ None

ANCILLARY PRODUCTS
Vision ................................................ None
Chiropractic ........................................... None
Dental .................................................. None
Prescription Drugs .................................... None
Long Term Health Care .............................. None
Life Insurance ........................................ None
Accidental Death & Dismemberment ................ None
Acupuncture .......................................... None
Substance Abuse ..................................... None
Massage Therapy ...................................... None
Durable Medical Equipment ......................... None
Rehabilitation ........................................ None
Workers' Compensation ............................. None

*2018 MEMBERSHIP DIRECTORY PROFILE (NOT UPDATED)
**Health Plan of San Mateo** (San Mateo Health Commission)

801 Gateway Blvd, Suite 100 • So. San Francisco, CA 94080
Ph: (650) 616-0050 • Fax: (650) 616-0060 • [www.hpsm.org](http://www.hpsm.org)

### PLAN ORGANIZATION

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<th>Category</th>
<th>Details</th>
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<td>Parent Company/Affiliate</td>
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<tr>
<td>Recent mergers or acquisitions within California</td>
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<td>Year founded</td>
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<td>Year licensed</td>
<td>1987</td>
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<tr>
<td>Number of employees</td>
<td>275 full time</td>
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<td>Health Plan Enrollment</td>
<td>138,995</td>
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### PLAN-PROVIDER ARRANGEMENTS

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<thead>
<tr>
<th>Model types (ranked in descending order)</th>
<th>Network of Medical Groups and IPAs, Direct Contracting with Physicians</th>
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<tbody>
<tr>
<td>Number of hospitals</td>
<td>0 owned, 14 contracted</td>
</tr>
<tr>
<td>Number of physicians</td>
<td>0 owned, 4,023 contracted</td>
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<tr>
<td>Number of provider offices</td>
<td>0 owned, 894 contracted</td>
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### COMPENSATION METHODS

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<th>Physicians – primary care (ranked by method)</th>
<th>Fee-For-Service and Capitation, depending on line of business</th>
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<tbody>
<tr>
<td>Physicians – specialty (ranked by method)</td>
<td>Fee-For-Service</td>
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<tr>
<td>Hospitals (ranked by payment type)</td>
<td>DRG, APC, Per Diem, and Fee-For-Service, depending on hospital and line of business</td>
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### PLAN PRODUCTS

#### PRODUCTS CURRENTLY OFFERED

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<th>Type</th>
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<td>Individual market</td>
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<td>Small group (2 – 50 employees)</td>
<td>None</td>
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<td>Large group (50+ employees)</td>
<td>None</td>
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<td>Medicare Advantage</td>
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<td>Medicare Part D stand-alone</td>
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<td>Access for Infants and Mothers</td>
<td>None</td>
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<td>Medi-Cal Managed Care</td>
<td>HMO</td>
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<td>Healthy Kids</td>
<td>HMO</td>
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<tr>
<td>Major Risk Medical Insurance/GIP</td>
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<tr>
<td>Other</td>
<td>Public: In-Home Supportive Service</td>
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<td></td>
<td>Workers in San Mateo: HMO</td>
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<td>Third Party Administrator for County Indigent Programs</td>
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### ANCILLARY PRODUCTS

<table>
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<th>Type</th>
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<tr>
<td>Vision</td>
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<td>Chiropractic</td>
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<td>Dental</td>
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<td>Prescription Drugs</td>
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<td>Long-term Health Care</td>
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<td>Life Insurance</td>
<td>None</td>
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<td>Accidental Death &amp; Dismemberment</td>
<td>None</td>
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<tr>
<td>Acupuncture</td>
<td>HMO</td>
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<td>Substance Abuse</td>
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<td>Massage Therapy</td>
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<td>Workers’ Compensation</td>
<td>None</td>
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<tr>
<td>Other</td>
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</table>
Heritage Provider Network
8510 Balboa Boulevard, Suite 285 • Northridge, CA 91325
Ph: (818) 654-3461 • Fax: (818) 654-3460 • www.heritageprovidernetwork.com

PLAN ORGANIZATION
Parent Company/Affiliate . None
Recent mergers or acquisitions within California . 0
Year founded . 1996
Year licensed . 1997
Tax status . For profit
Number of employees . 3,829 full time
Health Plan Enrollment . N/A

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order) . Network of Medical Groups and IPAs,
Direct Contracting with Physicians
Number of medical groups . 9 owned, 0 contracted
Number of IPAs . 9 owned, 2 contracted
Number of hospitals . 154 contracted
Number of PCP Specialists . 2,820 PCPs, 6,959 Specialists
Number of physicians . 346 owned (salaried)
Number of provider offices . 78 contracted

COMPENSATION METHODS
Physicians-primary care (ranked by method) . Other (Fee schedule), Group Capitation,
Individual Capitation, Salary
Physicians-specialty (ranked by method) . Other (Fee schedule), Group Capitation
Hospitals (ranked by payment type) . Per Diem, Case Rates, Discount Charges

PLAN PRODUCTS
PRODUCTS CURRENTLY SERVED
Individual market . HMO, PPO
Small group (2–50 employees) enrollment . HMO
Large group (50+ employees) enrollment . HMO, POS
Medicare Advantage . HMO, Supplemental, FFS
Medi-Cal Managed Care . HMO, FFS
Medigap (Supplemental Insurance) . None
Special Needs Plans (SNPs) . HMO
Medicare Part D stand-alone . None
Access for Infants and Mothers . None
Healthy Kids . HMO
Major Risk Medical Insurance/GIP . PPO, FFS
Other . None

ANCILLARY PRODUCTS
Vision . None
Chiropractic . None
Dental . None
Prescription Drugs . None
Long Term Health Care . None
Life Insurance . None
Accidental Death & Dismemberment . None
Acupuncture . None
Substance Abuse . None
Massage Therapy . None
Durable Medical Equipment . None
Rehabilitation . None
Workers’ Compensation . FFS Contract
Other . Industrial Physical, Champus
Inland Empire Health Plan
10801 Sixth Street, Suite 120 • Rancho Cucamonga, CA 91730
Ph: (909) 890-2000 • Fax: (909) 890-2019 • www.iehp.org

PLAN ORGANIZATION
Parent Company/Affiliate .............................................. None
Recent mergers or acquisitions within California .......... None
Year founded .......................................................... 1994
Year licensed .......................................................... 1996
Tax status ............................................................... Not-for-profit
Number of employees .............................................. 2,029 as of 9/30/2018
Health Plan Enrollment .............................................. 1,246,572 members as of 9/30/2018

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order) ................. Network of IPAs and Direct Physician Contracting
Number of medical groups/IPAs ................................. 16 contracted as of 1/9/2019
Number of hospitals .................................................... 40 contracted as of 1/9/2019
Number of physicians ................................................. 3,609 contracted as of 1/9/2019
Number of other licensed clinicians ......................... 2,562 contracted as of 1/9/2019
Number of provider offices ....................................... 10,091 contracted as of 1/9/2019

COMPENSATION METHODS
Physicians—primary care (ranked by method) ............... Individual Capitation, Fee-For-Service
Physicians—specialty (ranked by method) ....................... Fee-For-Service
Hospitals (ranked by payment type) ......................... Per Diem, Diagnosis-Related Group

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Individual market .................................................. None
Small group (2–50 employees) ................................. None
Large group (50+ employees) ................................. None
Medicare Advantage ............................................... None
Medigap (Supplemental Insurance) ......................... None
Special Needs Plans (SNPs) ................................. None
Medicare Part D stand-alone ............................... None
Access for Infants and Mothers ............................. None
Medi-Cal Managed Care ................................. HMO
Major Risk Medical Insurance/GIP ....................... None
Other (Medicare-Medicaid Plan) ......................... HMO

ANCILLARY PRODUCTS
Vision ................................................................. None
Chiropractic .......................................................... None
Dental ................................................................. None
Prescription Drugs ............................................... None
Long Term Health Care ......................................... None
Life Insurance ...................................................... None
Accidental Death & Dismemberment .................... None
Acupuncture .......................................................... None
Substance Abuse ................................................... None
Massage Therapy .................................................... None
Durable Medical Equipment ................................. None
Rehabilitation ........................................................ None
Workers’ Compensation ......................................... None
Other ................................................................. None
Inter Valley Health Plan
300 South Park Avenue • Pomona, CA 91769-6002
Ph: (909) 623-6333 • Fax: (909) 397-9039 • www.ivhp.com

PLAN ORGANIZATION
Parent Company/Affiliate .................. None
Recent mergers or acquisitions within California .... None
Year founded .................................. 1979
Year licensed .................................. 1979
Tax status ...................................... Non profit
Number of employees ....................... 120 full time
Health Plan Enrollment ..................... 22,600 (Medicare only)

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order) .......... Network of Medical Groups and IPAs
Number of medical groups/IPAs ....................... 0 owned, 14 contracted
Number of hospitals .......................... 0 owned, 50 contracted

COMPENSATION METHODS
Physicians – primary care (ranked by method) .......... Group Capitation
Hospitals (ranked by payment type) ....................... Capitation, Per Diem

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Medicare Advantage .................................. HMO

ANCILLARY PRODUCTS
Vision ............................................. Yes
Chiropractic ..................................... Yes
Dental ............................................ Yes
Prescription Drugs ............................... Yes
Substance Abuse ................................. Yes
Durable Medical Equipment ..................... Yes
Rehabilitation ................................. Yes
Kaiser Permanente (Kaiser Foundation Health Plan, Inc.)

Northern California Region • 1950 Franklin Street, 20th Floor • Oakland, CA 94612
Ph: (510) 987-1000 • Fax: (510) 987-4303

Southern California Region • 393 East Walnut Street • Pasadena, CA 91188
Ph: (626) 405-5000 • Fax: (626) 405-2583

www.kaiserpermanente.org

PLAN ORGANIZATION

Parent Company .................................................. None
Recent mergers or acquisitions within California ...... None
Year founded .................................................... 1945
Year licensed ..................................................... 1977
Tax status ......................................................... Non profit
Number of employees ........................................... 154,337
Health Plan Enrollment ......................................... 11,863,971 Nationally
......................................................... 4,213,514 Northern California
......................................................... 4,462,613 Southern California

PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order) ............. Group Model HMO
Number of medical groups/IPAs .............................. 0 owned, 2 exclusive contracts (TPMG, SCPMG)
Number of hospitals ........................................... 36 owned, 13 Plan contracted
Number of physicians ........................................... 18,942 TPMG & SCPMG, 2,319 contracted
Number of other licensed clinicians ......................... 8,517 TPMG & SCPMG, 1,752 contracted

COMPENSATION METHODS

Physicians–primary care (ranked by method) .......... Group Capitation
Physicians–specialty (ranked by method) ............... Group Capitation
Hospitals (ranked by payment type) ....................... Cost Reimbursement (Kaiser)
Discounted Charges, Per Diem, Case Rates (non-Kaiser)

PLAN PRODUCTS

PRODUCTS CURRENTLY OFFERED

Covered California (Individual Market) ................. HMO
Individual market .............................................. HMO, Other
Covered California (SHOP) ................................ HMO, Other
Small group (2–50 employees) ............................... HMO, PPO, Other
Large group (50+ employees) ............................... HMO, POS, PPQ, Other
Medicare Advantage ......................................... HMO (with and without Part D)
Special Needs Plans (SNPs) ................................. HMO
Medi-Cal Managed Care ................................... HMO
Major Risk Medical Insurance ............................ HMO
Other ............................................................. HMO

ANCILLARY PRODUCTS

Vision ............................................................... HMO, PPO, POS
Chiropractic .................................................... HMO, PPO, POS
Dental .............................................................. HMO, PPO, Other
Prescription Drugs ............................................ HMO, PPO, POS
Acupuncture .................................................... HMO, PPO, POS
Substance Abuse ............................................... HMO, PPO, POS
Rehabilitation ................................................... HMO, PPO, POS
Workers’ Compensation .................................... Injury Care and Occupational Health and Safety Services

CALIFORNIA
OFFICE LOCATIONS
See website for most updated list of all office locations: www.kp.org

EXECUTIVE OFFICERS

Bernard J. Tyson
Chairman and National CEO
Gregory A. Adams
Group President
Janet Liang
Regional President, Northern California
Julie Miller-Phipps
Regional President, Southern California
Vanessa Benvides
Senior Vice President, Chief Compliance and Privacy Officer
Wade Overgard
Senior Vice President, California Health Plan Operations
Kathryn Lancaster
Executive Vice President and National Chief Financial Officer
Chandrika J. Bhalla
Senior Vice President and Chief Financial Officer, Northern California
George A. Disalvo
Senior Vice President and Chief Financial Officer, Southern California
Richard Daniels
Executive Vice President and Chief Information Officer
Charles E. Columbus
Senior Vice President and Chief Human Resources Officer
Paul M. Swenson
Senior Vice President and Chief Strategy Officer
Richard S. Isaacs, M.D.
Executive Medical Director and CEO, Northern California
Edward M. Ellison, M.D.
Executive Medical Director and Chairman of the Board, Southern California
Phillip B. Young
Vice President and Regional Counsel, Northern California
Matthew G. Weber
Vice President and Regional Counsel, Southern California
Christine Paige
Senior Vice President, Marketing and Internet Services
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Kathryn R. Brown
Vice President Pharmacy Operations and Services, Northern California

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(510) 657-7028
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9700 Stockdale Highway • Bakersfield, CA 93311
Ph: (661) 664-5000 • Fax: (661) 664-5178 • www.kernfamilyhealthcare.com

PLAN ORGANIZATION
Parent Company/Affiliate .......... None
Recent mergers or acquisitions within California .......... None
Year founded ...................... 1994
Year licensed ...................... 1996
Tax status .......................... Non profit
Number of employees ............... 394 full time
Health Plan Enrollment ............. 245,772 (Medi-Cal)

PLAN-PROVIDER ARRANGEMENTS
Number of hospitals .................. 0 owned, 17 contracted
Number of physicians ................. 0 owned, 1,011 contracted
Number of other licensed clinicians .......... 0 owned, 564 contracted
Number of provider offices .......... 0 owned, 518 contracted

COMPENSATION METHODS
Physicians – primary care (ranked by method) .......... Fee-For-Service
Physicians – specialty (ranked by method) .......... Fee-For-Service
Hospitals (ranked by payment type) ............... Fee-For-Service

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Individual market ...................... None
Small group (2–50 employees) .......... None
Large group (50+ employees) .......... None
Medicare Advantage ................. None
Medigap (Supplemental Insurance) .......... None
Special Needs Plans (SNPs) .......... None
Medicare Part D stand-alone .......... None
Access for Infants and Mothers .......... None
Medi-Cal Managed Care .......... HMO
Healthy Kids ......................... None
Major Risk Medical Insurance/GIP .......... None
Other ............................. None

ANCILLARY PRODUCTS
Vision .............................. None
Chiropractic ......................... None
Dental ............................. None
Prescription Drugs .................... None
Long Term Health Care ................ None
Life Insurance ....................... None
Accidental Death & Dismemberment .......... None
Acupuncture ......................... None
Substance Abuse ..................... None
Massage Therapy .................... None
Durable Medical Equipment .......... None
Rehabilitation ....................... None
Workers’ Compensation .............. None
Other ............................. None
L.A. Care Health Plan (Local Initiative Health Authority for Los Angeles County)

1055 W 7th Street, 10th Floor • Los Angeles, CA 90017
Ph: (213) 694-1250 • Fax: (213) 694-1246 • www.lacare.org

PLAN ORGANIZATION
Parent Company/Affiliate......................... None
Recent mergers or acquisitions within California........... None
Year founded .................................... 1994
Year licensed .................................... 1997
Tax status ........................................ Not-for-profit
Number of employees ............................. 1,798
Health Plan Enrollment ........................... 2,200,000

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order) .............. Network of Medical Groups and IPA’s Plan
Partner/Delegated; Direct Contracting with Physicians
Number of medical groups/IPAs ........................ 0 owned, 37 contracted
Number of hospitals .................................. 0 owned, 73 contracted
Number of other licensed clinicians ..................... 0 owned, 4,500 contracted
Number of physicians ................................. 0 owned, 14,575 contracted
Number of provider offices .......................... 0 owned, 6,975 contracted

COMPENSATION METHODS
Physicians – primary care (ranked by method) .......... Group Capitation, Fee-For-Service
Physicians – specialty (ranked by method) ............. Group Capitation, Fee-For-Service
Hospitals (ranked by payment type) ..................... Per Diem, Diagnosis Related Groups,
Capitation, Case Rates, Discount Charges,
Differential by Service Type

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Covered California (Individual Market) ............... HMO
Individual market .................................. None
Small group (2–50 employees) ........................ None
Large group (50+ employees) ........................ None
Medicare Advantage ................................ HMO
Medigap (Supplemental Insurance) ..................... None
Medicare Part D stand-alone ........................ None
Access for Infants and Mothers ......................... None
Medi-Cal Managed Care .............................. HMO
Major Risk Medical Insurance/GIP .................... None
Other .................................................... None

ANCILLARY PRODUCTS
Vision .................................................. None
Chiropractic .......................................... None
Dental. ............................................... None
Prescription Drugs .................................. None
Long Term Health Care .............................. None
Life Insurance ....................................... None
Accidental Death & Dismemberment ................. None
Acupuncture .......................................... None
Substance Abuse ..................................... None
Massage Therapy ................................... None
Durable Medical Equipment ........................ None
Rehabilitation ...................................... None
Workers’ Compensation ............................. None
Other .................................................... None
Molina Healthcare of California
200 Oceangate, Suite 100 • Long Beach, CA 90802
Ph: (800) 526-8196 • Fax: (562) 499-6170 • www.molinahealthcare.com

PLAN ORGANIZATION
Parent Company/Affiliate ................................................. Molina Healthcare, Inc.
Recent mergers or acquisitions within California ........ None
Year founded ................................................................. 1980
Year licensed ............................................................... 1994
Tax status ................................................................. For profit
Number of employees ......................................................... 611 full time
Health Plan Enrollment ................................................... 4,184,000 National
................................................................. 617,000 California

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order) ....................... Network of Medical Groups and IPAs,
Direct Contracting with Physicians, Staff
Number of medical groups/IPAs ........................................ 76 contracted
Number of hospitals ....................................................... 116 contracted
Number of physicians ..................................................... 21,275 contracted
Number of other licensed clinicians .................................. 2,682 contracted
Number of provider offices ............................................. 17,902 contracted

COMPENSATION METHODS
Physicians – primary care (ranked by method) ................... Group Capitation, Individual Capitation,
Salary, Fee-For-Service
Physicians – specialty (ranked by method) ......................... Fee-For-Service, Capitation
Hospitals (ranked by payment type) ................................. Per Diem, Capitation

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Covered California (Individual Market) ......................... HMO
Individual market ......................................................... None
Small group (2–50 employees) ......................................... None
Large group (50+ employees) ......................................... None
Medicare Advantage ....................................................... HMO
Medigap (Supplemental Insurance) ................................ None
Special Needs Plans (SNPs) ........................................... HMO
Medicare Part D stand-alone ......................................... None
Medi-Cal Managed Care ............................................... HMO
Healthy Kids ................................................................. None
Major Risk Medical Insurance/GIP ................................ None

ANCILLARY PRODUCTS
Vision ................................................................. None
Chiropractic ............................................................... None
Dental ................................................................. None
Prescription Drugs ...................................................... None
Long Term Health Care ................................................. None
Life Insurance ............................................................ None
Accidental Death & Dismemberment .............................. None
Acupuncture ............................................................... None
Substance Abuse ......................................................... None
Massage Therapy ........................................................ None
Durable Medical Equipment .......................................... None
Rehabilitation ............................................................ None
Workers’ Compensation ............................................... None
**On Lok Lifeways (On Lok Senior Health Services)**

1333 Bush Street • San Francisco, CA 94109
Ph: (415) 292-8888 • Fax: (415) 292-8745 • www.OnLok.org

**EXECUTIVE OFFICERS**
Grace Li
Chief Executive Officer
Gary Campanella
CFO
Jay Luxenberg, MD
Chief Medical Officer
David Nolan
Chief Operating Officer
Eileen Kunz
Chief of Government Affairs and Compliance

**PRIMARY CONTACTS**
Eileen Kunz
Government Relations
(415) 292-8722
Tammie Pitkin
Director of Health Plan Services
(408) 795-3987

**PLAN ORGANIZATION**
Parent Company/Affiliate: On Lok, Inc.
Recent mergers or acquisitions within California: None
Year founded: 1971
Year licensed: 1999
Tax status: Non profit
Number of employees: 865
Health Plan Enrollment: 1,571

**PLAN-PROVIDER ARRANGEMENTS**
Model types (ranked in descending order): Staff Model
Number of medical groups/IPAs: 0 owned, 57 contracted
Number of hospitals: 0 owned, 11 contracted
Number of physicians: 20 employed, 360 contracted
Number of other licensed clinicians: 0 owned, 21 contracted
Number of provider offices: 9 owned, 180 contracted

**COMPENSATION METHODS**
Physicians—primary care (ranked by method): Employed
Physicians—specialty (ranked by method): Fee-For-Service
Hospitals (ranked by payment type): Fee-For-Service

**PLAN PRODUCTS**

**PRODUCTS CURRENTLY OFFERED**
- Individual market: None
- Small group (2–50 employees): None
- Large group (50+ employees): None
- Medicare Advantage: None
- Medigap (Supplemental Insurance): None
- Special Needs Plans (SNPs): None
- Medicare Part D stand-alone: None
- Access for Infants and Mothers: None
- Medi-Cal Managed Care: None
- Healthy Kids: None
- Major Risk Medical Insurance/GIP: None
- Other: PACE: HMO

**ANCILLARY PRODUCTS**
- Vision: None
- Chiropractic: None
- Dental: None
- Prescription Drugs: None
- Long Term Health Care: None
- Life Insurance: None
- Accidental Death & Dismemberment: None
- Acupuncture: None
- Substance Abuse: None
- Massage Therapy: None
- Durable Medical Equipment: None
- Rehabilitation: None
- Workers’ Compensation: None
- Other: None
Oscar Health Plan of California
3535 Hayden Ave. Suite 230 • Culver City, CA 90232
Ph: (855) OSCAR-55 • Fax: (844) 965-9053 • www.hioscar.com

PLAN ORGANIZATION
Parent Company/Affiliate: Oscar Insurance Corp.
Recent mergers or acquisitions within California: None
Year founded: 2015
Year licensed: 2016
Tax status: For Profit

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Covered California (Individual Market) . . . . . . . . . . . . EPO
Individual market . . . . . . . . . . . . . . . . . . . . . . . . . . EPO
Small group (1–100 employees) . . . . . . . . . . . . . . . . . . . EPO
Large group (101+ employees) . . . . . . . . . . . . . . . . . . None
Medicare Advantage . . . . . . . . . . . . . . . . . . . . . . . . None
Medi-Cal Managed Care . . . . . . . . . . . . . . . . . . . . . . None
Medigap (Supplemental Insurance) . . . . . . . . . . . . None
Special Needs Plans (SNPs) . . . . . . . . . . . . . . . . . . . None
Medicare Part D stand-alone . . . . . . . . . . . . . . . . . . . None
Access for Infants and Mothers . . . . . . . . . . . . . . . . None
Healthy Kids . . . . . . . . . . . . . . . . . . . . . . . . . . . . None
Major Risk Medical Insurance/GIP . . . . . . . . . . . . None
Other . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . None

ANCILLARY PRODUCTS
Vision . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . None
Chiropractic . . . . . . . . . . . . . . . . . . . . . . . . . . None
Dental . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . None
Prescription Drugs . . . . . . . . . . . . . . . . . . . . . . . . None
Long Term Health Care . . . . . . . . . . . . . . . . . . . . None
Life Insurance . . . . . . . . . . . . . . . . . . . . . . . . . . None
Accidental Death & Dismemberment . . . . . . . . . . None
Acupuncture . . . . . . . . . . . . . . . . . . . . . . . . . . None
Substance Abuse . . . . . . . . . . . . . . . . . . . . . . . . None
Massage Therapy . . . . . . . . . . . . . . . . . . . . . . . None
Durable Medical Equipment. . . . . . . . . . . . . . . . . . None
Rehabilitation . . . . . . . . . . . . . . . . . . . . . . . . . . None
Workers’ Compensation. . . . . . . . . . . . . . . . . . . . None
Other (please specify) . . . . . . . . . . . . . . . . . . . . . . None

EXECUTIVE OFFICERS
Mario Schlosser
Chief Executive Officer
Alan Warren
Chief Technology Officer
Joel Klein
Chief Policy & Strategy Officer
Dorian Needham
VP of Compliance & Regulatory Affairs

PRIMARY CONTACT
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jpuente@hioscar.com
Partnership HealthPlan of California
4665 Business Center Drive • Fairfield, CA 94534
Ph: (707) 863-4100 • Fax: (707) 863-4117 • www.partnershiphp.org

PLAN ORGANIZATION
Parent Company/Affiliate ........................................... None
Recent mergers or acquisitions within California ............... None
Year founded .......................................................... 1994
Year licensed .......................................................... 2005
Tax status .............................................................. Non profit
Number of employees ................................................ 805
Health Plan Enrollment .............................................. 560,000

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order) .................... Direct Contracting with Physicians,
Network of Medical Groups
Number of medical groups/IPAs ................................ 0 owned, 42 contracted
Number of hospitals .................................................... 0 owned, 79 contracted
Number of physicians ............................................... 0 owned, 9,662 contracted
Number of other licensed clinicians ......................... 0 owned, 3,198 contracted
Number of provider offices ........................................ 0 owned, 1,335 contracted

COMPENSATION METHODS
Physicians—primary care (ranked by method) ............... Individual and Group Capitation, Fee-For-Service
Physicians—specialty (ranked by method) .................. Fee-For-Service, Individual Capitation,
Group Capitation
Hospitals (ranked by payment type) ......................... Per Diem, Capitation, Diagnosis-Related Group

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Individual market ...................................................... None
Small group (2–50 employees) ................................. None
Large group (50+ employees) ............................... None
Medicare Advantage ............................................... None
Medigap (Supplemental Insurance) ......................... None
Special Needs Plans (SNPs) ............................... None
Medicare Part D stand-alone ................................. None
Access for Infants and Mothers ............................. None
Medi-Cal Managed Care ....................................... HMO
Healthy Kids ......................................................... None
Major Risk Medical Insurance/GIP ......................... None
Other ................................................................. None

ANCILLARY PRODUCTS
Vision ................................................................. HMO
Chiropractic ......................................................... HMO
Dental ................................................................. HMO
Prescription Drugs ............................................... HMO
Long Term Health Care ....................................... HMO
Life Insurance ........................................................... None
Accidental Death & Dismemberment ...................... None
Acupuncture ........................................................... HMO
Substance Abuse .................................................... HMO
Massage Therapy ................................................... HMO
Durable Medical Equipment ............................... HMO
Rehabilitation ......................................................... HMO
Workers’ Compensation ......................................... None
Other ................................................................. None
San Francisco Health Plan (San Francisco Health Authority)

50 Beale Street • San Francisco, CA 94105
Ph: (415) 547-7818 • Fax: (415) 615-6435 • www.sfhp.org

PLAN ORGANIZATION
Parent Company/Affiliate ............................................. None
Recent mergers or acquisitions within California ........ None
Year founded .............................................................. 1997
Year licensed .............................................................. 1996
Tax status ................................................................. Non profit/Public Agency
Number of employees .................................................. 300 full time
Health Plan Enrollment ............................................... 140,181

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order) ............... Network of Medical Groups and IPAs,
Staff (Kaiser)
Number of medical groups/IPAs ................................. 0 owned, 8 contracted
Number of hospitals .................................................... 0 owned, 8 contracted
Number of physicians .................................................. 0 owned, over 4,000 contracted (PCP & Specialists)
Number of other licensed clinicians ......................... 0 owned, 381 contracted (Mid-Level providers)
Number of provider offices ........................................... 0 owned, over 600 contracted (PCP sites)

COMPENSATION METHODS
Physicians – primary care (ranked by method) .......... Group Capitation, Fee-For-Service
Physicians – specialty (ranked by method) ............... Group Capitation, Fee-For-Service
Hospitals (ranked by payment type) ......................... Capitation, Fee-For-Service

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Individua market ......................................................... None
Small group (2–50 employees) ................................. None
Large group (50+ employees) ................................. None
Medicare Advantage .................................................. None
Medi-Cal Managed Care ............................................ HMO
Medigap (Supplemental Insurance) ......................... None
Special Needs Plans (SNPs) ................................. None
Medicare Part D stand-alone .................................. None
Access for Infants and Mothers ......................... None
Healthy Kids ......................................................... HMO
Major Risk Medical Insurance/GIP ....................... None
Other ................................................................. Healthy Workers: HMO

ANCILLARY PRODUCTS
Vision ................................................................. None
Chiropractic .............................................................. None
Dental ................................................................. None
Prescription Drugs .................................................... None
Long Term Health Care ............................................ None
Life Insurance ........................................................ None
Accidental Death & Dismemberment .................... None
Acupuncture ............................................................ None
Substance Abuse ..................................................... Non-Medi-Cal
Massage Therapy .................................................... None
Durable Medical Equipment ................................. None
Rehabilitation ........................................................ None
Workers’ Compensation ......................................... None
Other ................................................................. None
Santa Clara Family Health Plan (Santa Clara County Health Authority)

6201 San Ignacio Avenue • San José, CA 95119
Ph: (408) 376-2000 • Fax: (408) 376-2191 • www.scfhp.com

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Chief Executive Officer

EXECUTIVE STAFF
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Chief Compliance and
Regulatory Affairs Officer
Laurie Nakahira, DO
Chief Medical Officer
Jonathan Tamayo
Chief Information Officer
Christine Turner
Chief Operating Officer
Sharon Valdez
VP of Human Resources

PRIMARY CONTACT
Robin Larmer
Chief Compliance and
Regulatory Affairs Officer
(408) 376-2000

Santa Clara Family Health Plan (Santa Clara County Health Authority)

PLAN ORGANIZATION
Parent Company/Affiliate ................................ None
Recent mergers or acquisitions within California ........ None
Year founded ............................................. 1995
Year licensed ........................................... 1997
Tax status ................................................... Non-profit
Number of employees .................................... 251
Health Plan Enrollment ................................. 256,647

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order) .......... Network of Medical Groups and IPAs,
Direct Contracting with Physicians
Number of medical groups/IPAs ...................... 0 owned, 8 contracted
Number of hospitals ...................................... 0 owned, 8 contracted
Number of physicians .................................. 0 owned, 3,558 contracted (PCPs & Specialists)
Number of Other Licensed Clinicians .............. 0 owned, 379 contracted
(Number of Other Licensed Clinicians .............. (Mid-level and Ancillary Providers)
Number of Provider Offices .......................... 0 owned, 184 contracted (PCP sites)

COMPENSATION METHODS
Physicians—primary care (ranked by method) ........ Medical Group Capitation, PCP Capitated,
Fee-For-Service including risk sharing
Physicians—specialty (ranked by method) ........... Fee-For-Service, Medical Group Capitation
Hospitals (ranked by payment type) .................... Per Diem, Diagnosis-Related Group

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Individual market ........................................ None
Small group (2–50 employees) ........................ None
Large group (50+ employees) .......................... None
Medicare Advantage .................................... None
Medi-Cal Managed Care ............................... HMO
Medigap (Supplemental Insurance) .................... None
Special Needs Plans (SNPs) ........................... None
Medicare Part D stand-alone ........................ None
Access for Infants and Mothers ....................... None
Healthy Kids ............................................ HMO
Major Risk Medical Insurance/GIP ................. None
(other) ...................................................... HMO, (Cal MediConnect)

ANCILLARY PRODUCTS
Vision ...................................................... None
Chiropractic ............................................. None
Dental ..................................................... None
Prescription Drugs .................................... None
Long Term Health Care ............................... None
Life Insurance .......................................... None
Accidental Death & Dismemberment ................. None
Acupuncture ............................................ None
Substance Abuse ........................................ None
Massage Therapy ..................................... None
Durable Medical Equipment ........................ None
Rehabilitation .......................................... None
Workers’ Compensation .............................. None
Other .................................................... None
SCAN Health Plan
3800 Kilroy Airport Way, Suite 100 • Long Beach, CA 90806
Ph: (562) 989-5100 • Fax: (562) 989-5200 • www.scanhealthplan.com

PLAN ORGANIZATION
Parent Company/Affiliate. SCAN Group
Recent mergers or acquisitions within California. None
Year founded. 1977
Year licensed. 1985
Tax status. Non profit
Number of employees. 1,070 full time, 69 part time
Health Plan Enrollment. 196,534

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order). Network of Medical Groups and IPAs
Number of medical groups/IPAs. 0 owned, 1/307 contracted
Number of hospitals. 0 owned, 120 contracted

COMPENSATION METHODS
Physicians—primary care (ranked by method). Group Capitation
Physicians—specialty (ranked by method). Group Capitation
Hospitals (ranked by payment type). Per Diem, Diagnosis-Related Group, Capitation

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Individual market. None
Small group (2 – 50 employees). None
Large group (50+ employees). None
Medicare Advantage. HMO
Medigap (Supplemental Insurance). None
Special Needs Plans (SNPs). HMO
Medicare Part D stand-alone. None
Access for Infants and Mothers. None
Medi-Cal Managed Care. HMO
Healthy Kids. None
Major Risk Medical Insurance/GIP. None
Other. None

ANCILLARY PRODUCTS
Vision. HMO
Chiropractic. HMO
Dental. HMO
Prescription Drugs. HMO
Long Term Health Care. HMO
Life Insurance. None
Accidental Death & Dismemberment. None
Acupuncture. None
Substance Abuse. HMO
Massage Therapy. None
Durable Medical Equipment. HMO
Rehabilitation. None
Workers’ Compensation. None
Other. None
### PLAN ORGANIZATION

- **Parent Company/Affiliate**: MemorialCare Health System
- **Year founded**: 2013
- **Year licensed**: 2013
- **Tax Status**: Non-Profit
- **Number of employees**: 40
- **Health Plan Enrollment**: 41,600 CA HMO

### PLAN-PROVIDER ARRANGEMENTS

- **Model types (ranked in descending order)**: Network of Medical Group, IPA's, and Direct Contracting
- **Number of Medical Groups/IPAs**: 0 owned, 2 contracted
- **Number of hospitals**: 0 owned, 7 contracted
- **Number of physicians**: 0 owned, 326 PCP + 1310 SPC contracted
- **Number of other licensed clinicians**: 0 owned, 0 contracted
- **Number of provider offices**: 0 owned, 0 contracted

### COMPENSATION METHODS

- **Physicians – primary care (ranked by method)**: Group Capitation, Individual Capitation, FFS
- **Physicians – specialty (ranked by method)**: Group Capitation, Individual Capitation, FFS
- **Hospitals (ranked by payment type)**: Capitation, Case Rate, DRG, Per Diem

### PLAN PRODUCTS

#### PRODUCTS CURRENTLY OFFERED

- **Individual market**: Plan to Plan
- **Small group (2 – 50 employees)**: Plan to Plan
- **Large group (50+ employees)**: Plan to Plan, Direct 100+ Employees
- **Medicare Advantage**: Plan to Plan, Direct
- **Medi-Cal Managed Care**: Plan to Plan
- **Medigap (Supplemental Insurance)**: None
- **Special Needs Plans (SNPs)**: Plan to Plan
- **Medicare Part D stand-alone**: None
- **Access for Infants and Mothers**: None
- **Healthy Kids**: None
- **Major Risk Medical Insurance/GIP**: None
- **Other**: None

#### ANCILLARY PRODUCTS

- **Vision**: None
- **Chiropractic**: Large Group
- **Dental**: None
- **Prescription Drugs**: Large Group
- **Long Term Health Care**: None
- **Life Insurance**: None
- **Accidental Death & Dismemberment**: None
- **Acupuncture**: Large Group
- **Substance Abuse**: None
- **Massage Therapy**: None
- **Durable Medical Equipment**: None
- **Rehabilitation**: None
- **Workers' Compensation**: None
- **Other (please specify)**: None
Sharp Health Plan
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Melissa Hayden Cook
President and Chief Executive Officer

Rita Datko
Chief Financial Officer

Leslie Pels-Beck
Chief Operations Officer

Cary B. Shames, DO
Chief Medical Officer

Michael Byrd
Chief Business Development Officer

PRIMARY CONTACTS
Danielle Bailey
Manager Commercial Compliance
(858) 499-8377

Tom Carroll
Public Affairs
(858) 499-8124

PLAN ORGANIZATION
Parent Company/Affiliate . Sharp HealthCare
Recent mergers or acquisitions within California . None
Year founded . 1992
Year licensed . 1992
Tax status . Non profit
Number of employees . 254.53
Health Plan Enrollment . 144,282

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order) . Network of Medical Groups, IPAs, Individual Practices, Physician Practices
Number of medical groups/IPAs . 0 owned, 10 contracted
Number of hospitals . 0 owned, 12 contracted
Physician practices (including specialists) . 0 owned, 3,059 contracted
Number of provider offices . 0 owned, 968 contracted

COMPENSATION METHODS
Physicians – primary care (ranked by method) . Group Capitation, Fee-For-Service
Physicians – specialty (ranked by method) . Group Capitation, Fee-For-Service
Hospitals (ranked by payment type) . Capitation, Discounted Charges, Per Diem

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Individual market . HMO
Covered California (SHOP) . HMO, HSA
Small group (1–100 employees) . HMO, HSA
Large group (101+ employees) . HMO, POS, HSA
Medicare Advantage . HMO
Medigap (Supplemental Insurance) . None
Special Needs Plans (SNPs) . None
Medicare Part D stand-alone . None
Access for Infants and Mothers . None
Medi-Cal Managed Care . None
Healthy Kids . None
Major Risk Medical Insurance/GIP . None
Other . None

ANCILLARY PRODUCTS
Vision . HMO
Chiropractic . HMO/Other
Dental . HMO/PPO
Prescription Drugs . HMO
Long Term Health Care . None
Life Insurance . None
Accidental Death & Dismemberment . None
Acupuncture . HMO/Other
Substance Abuse . HMO
Massage Therapy . Other
Durable Medical Equipment . HMO
Rehabilitation . HMO
Workers’ Compensation . None
Other . None
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EXECUTIVE OFFICERS
Christina Suggett
Chief Executive Officer
Breanna Montalbo
Chief Operating Officer
Elsa Hernandez
Chief Financial Officer

EXECUTIVE STAFF
Jamie Moriyama
Chief Legal Counsel

PRIMARY CONTACT
Jamie Moriyama
Chief Legal Counsel
Government Relations/
Public Affairs
(619) 407-4082

PLAN ORGANIZATION
Parent Company/Affiliate: Sistemas Medicos Nacionales, SA de CV
Recent mergers or acquisitions within California: None
Year founded: 1991
Year licensed: 2000
Tax status: For profit
Number of employees: 350 full time
Health Plan Enrollment: 49,835

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order): Network, Direct Contracts and Staff
Number of medical groups/IPAs: 3 owned
Number of hospitals: 0 owned, 13 contracted
Number of physicians: 3 owned groups, 450 contracted
Number of other licensed clinicians: 20 contracted
Number of provider offices: 200

COMPENSATION METHODS
Physicians—primary care (ranked by method): Individual Capitation
Physicians—specialty (ranked by method): Fee-For-Service
Hospitals (ranked by payment type): Fee-For-Service

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Small group (2–100 employees): HMO
Large group (100+ employees): HMO

ANCILLARY PRODUCTS
Vision: HMO
Chiropractic: HMO
Dental: HMO
Prescription Drugs: HMO
Long Term Health Care: HMO
Life Insurance: None
Accidental Death & Dismemberment: None
Acupuncture: HMO
Substance Abuse: HMO
Massage Therapy: HMO
Durable Medical Equipment: HMO
Rehabilitation: HMO
Workers’ Compensation: HMO
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PLAN ORGANIZATION
Parent Company/Affiliate: Sutter Health
Recent mergers or acquisitions within California: N/A
Year founded: 2012
Year licensed: 2013
Tax status: Non profit
Number of employees: 105 fulltime FTE
Health Plan Enrollment: 82,690

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order): Network of Medical Groups and IPAs
Number of Medical Groups/IPAs: 11 contracted
Number of hospitals: 30 contracted
Number of physicians: 7,800 contracted
Number of other licensed clinicians: Not tracked – N/A
Number of provider offices: Not tracked – N/A

COMPENSATION METHODS
Physicians – primary care (ranked by method): Capitation
Physicians – specialty (ranked by method): Capitation
Hospitals (ranked by payment type): Capitation; Per Diem

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Individual market: HMO
Small group (1–100 employees): HMO
Large group (101+ employees): HMO
Medicare Advantage: N/A
Medi-Cal Managed Care: N/A
Medigap (Supplemental Insurance): N/A
Special Needs Plans (SNPs): N/A
Medicare Part D stand-alone: N/A
Access for Infants and Mothers: N/A
Healthy Kids: N/A
Major Risk Medical Insurance/GIP: N/A
Other: N/A

ANCILLARY PRODUCTS
Vision: HMO
Chiropractic: HMO
Dental: HMO
Prescription Drugs: HMO
Long Term Health Care: N/A
Life Insurance: N/A
Accidental Death & Dismemberment: N/A
Acupuncture: HMO
Substance Abuse: HMO
Durable Medical Equipment: HMO
Rehabilitation: HMO
Workers’ Compensation: N/A
Other (please specify): N/A
UnitedHealthcare of California

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**PLAN ORGANIZATION**

Parent Company/Affiliate: UnitedHealth Group
Ultimate Parent Company: UnitedHealth Group

Health plan products and services are offered by UnitedHealthcare of California. Indemnity insurance products (including PPO, medical, dental, life/AD&D and short term disability products) are underwritten by UnitedHealthcare Insurance Company.

Year founded: 1975
Year licensed: 1978
Tax status: For profit
Number of employees: 5,000+ UHG employees
Health Plan Enrollment: 829,189

**PLAN-PROVIDER ARRANGEMENTS**

Model types (ranked in descending order): Network of Medical Groups and IPAs
Number of medical groups/IPAs: 0 owned, 300 contracted
Number of hospitals: 0 owned, 443 contracted
Number of physicians: 64,337 contracted
Number of provider offices: 43,811 contracted

**COMPENSATION METHODS**

Physicians – primary care (ranked by method): Depends on IPA/PMG subcontracts
Physicians – specialty (ranked by method): Depends on IPA/PMG subcontracts
Hospitals (ranked by payment type): Capitation, Per Diem

**PLAN PRODUCTS**

**PRODUCTS CURRENTLY OFFERED**

Small group (1 – 99 employees): HMO
Large group (100+ employees): HMO
Medicare Advantage: HMO
Medi-Cal Managed Care: None
Medigap (Supplemental Insurance): by affiliate
Special Needs Plans (SNPs): None
Medicare Part D stand-alone: by affiliate
Access for Infants and Mothers: None
Healthy Kids: None
Major Risk Medical Insurance/GIP: None
Other: None

**ANCILLARY PRODUCTS**

Vision: PPO
Chiropractic: HMO, PPO
Dental: HMO, PPO
Prescription Drugs: HMO, PPO
Long Term Health Care: None
Life Insurance: Other
Accidental Death & Dismemberment: Other
Acupuncture: HMO, PPO
Substance Abuse: HMO, PPO
Massage Therapy: None
Durable Medical Equipment: HMO, PPO
Rehabilitation: None
Workers’ Compensation: None
Other: None

Infertility: HMO, PPO
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**PLAN ORGANIZATION**

<table>
<thead>
<tr>
<th>Parent Company/Affiliate</th>
<th>Santa Clara County</th>
</tr>
</thead>
<tbody>
<tr>
<td>Recent mergers or acquisitions within California</td>
<td>N/A</td>
</tr>
<tr>
<td>Year founded</td>
<td>1985</td>
</tr>
<tr>
<td>Year licensed</td>
<td>1985</td>
</tr>
<tr>
<td>Tax status</td>
<td>Non profit</td>
</tr>
<tr>
<td>Number of employees</td>
<td>200 FTE</td>
</tr>
<tr>
<td>Health Plan Enrollment</td>
<td>158,600</td>
</tr>
</tbody>
</table>

**PLAN-PROVIDER ARRANGEMENTS**

<table>
<thead>
<tr>
<th>Model types (ranked in descending order)</th>
<th>Two-Plan Model</th>
</tr>
</thead>
<tbody>
<tr>
<td>Number of medical groups/IPAs</td>
<td>15 contracted</td>
</tr>
<tr>
<td>Number of hospitals</td>
<td>11 contracted</td>
</tr>
<tr>
<td>Number of physicians</td>
<td>7,625 staff/contracted</td>
</tr>
<tr>
<td>Number of other licensed clinicians</td>
<td>521 contracted</td>
</tr>
</tbody>
</table>

**COMPENSATION METHOD**

Physicians – primary care (ranked by method) | Fee-For-Service, Capitation, Salary |
Physicians – specialty (ranked by method) | Fee-For-Service, Salary |
Hospitals (ranked by payment type) | Capitation, Per Diem, Percentage of Billed |

**PLAN PRODUCTS**

**PRODUCTS CURRENTLY OFFERED**

- Covered California (Individual Market) | HMO |
- Individual market | HMO |
- Small group (2–50 employees) | HMO |
- Large group (50+ employees) | HMO |
- Medicare Advantage | None |
- Medigap (Supplemental Insurance) | None |
- Special Needs Plans (SNPs) | None |
- Medicare Part D stand-alone | None |
- Access for Infants and Mothers | None |
- Medi-Cal Managed Care | HMO |
- Healthy Kids | HMO |
- Major Risk Medical Insurance/GIP | None |
- Other | COBRA: HMO |

**ANCILLARY PRODUCTS**

- Vision | None |
- Chiropractic | HMO |
- Dental | HMO |
- Prescription Drugs | HMO |
- Long Term Health Care | None |
- Life Insurance | None |
- Accidental Death & Dismemberment | None |
- Acupuncture | HMO |
- Substance Abuse | HMO |
- Massage Therapy | None |
- Durable Medical Equipment | HMO |
- Rehabilitation | HMO |
- Workers’ Compensation | None |
- Other | None |
## Ventura County Health Care Plan

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### PLAN ORGANIZATION
- **Parent Company/Affiliate**: County of Ventura
- **Year founded**: 1993
- **Year licensed**: 1996
- **Tax status**: Non profit
- **Number of employees**: 43
- **Health Plan Enrollment**: 14,935

### PLAN-PROVIDER ARRANGEMENTS
- **Model types (ranked in descending order)**: Direct Contract
- **Number of hospitals**: 2 (County operated, 5 contracted)
- **Number of physicians**: 0 (owned, 469 contracted)
- **Number of other (NPs/PAs)**: 0 (owned, 93 contracted)
- **Number of provider offices (all specialties)**: 0 (owned, 160 contracted, 68 PCPs)

### COMPENSATION METHODS
- **Physicians – primary care (ranked by method)**: FFS
- **Physicians – specialty (ranked by method)**: FFS
- **Hospitals (ranked by payment type)**: Per Diem, Case Rates, % Charges

### PLAN PRODUCTS

#### PRODUCTS CURRENTLY OFFERED
- **HMO**
  - Individual market: No
  - Small group (2–100 employees): Yes
  - Large group (100+ employees): Yes
  - Medicare Advantage: No
  - Medi-Cal Managed Care: No
  - Medigap (Supplemental Insurance): No
  - Special Needs Plans (SNPs): No
  - Medicare Part D stand-alone: No
  - Access for Infants and Mothers: No
  - Healthy Kids: No
  - Major Risk Medical Insurance/GIP: No
  - Other: No

#### ANCILLARY PRODUCTS
- **HMO**
  - Vision: No
  - Chiropractic: Yes
  - Dental: Yes
  - Prescription Drugs: Yes
  - Long Term Health Care: No
  - Life Insurance: No
  - Accidental Death & Dismemberment: No
  - Acupuncture: Yes
  - Substance Abuse: Yes
  - Massage Therapy: No
  - Durable Medical Equipment: Yes
  - Rehabilitation: Yes
  - Workers' Compensation: No
  - Other (please specify): No
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PLAN ORGANIZATION
Parent Company/Affiliate .............................. None
Subsidiaries ................................................. None
Recent mergers or acquisitions within California ........ None
Year founded ............................................. 1995
Year licensed .............................................. 1997
Tax status .................................................. Tax-Exempt
Number of employees .................................. 249 full time, 11 part-time and seasonal
Health Plan Enrollment ................................. 126,537

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order) ............... Network of Medical Groups and IPAs,
Direct Contracting with Physicians
Number of medical groups ............................. 0 owned, 5 contracted
Number of IPAs ........................................... 0 owned, 2 contracted
Number of hospitals .................................... 0 owned, 30 contracted
Number of physicians .................................. 0 owned, 8,725 contracted

COMPENSATION METHODS
Physicians – primary care (ranked by method) ............ Group Capitation
Physicians – specialty (ranked by method) ............... Group Capitation
Hospitals (ranked by payment type) ...................... Capitation, Discount Charges

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Covered California (Individual Market) ................ HMO, HSA HMO
Individual market ......................................... HMO, HSA HMO
Small group (2 – 100 employees) ...................... HMO, HSA HMO, PPO
Large group (100+ employees) ......................... HMO, HSA HMO, PPO
Medicare Advantage ..................................... None
Medi-Cal Managed Care ................................ None
Medigap (Supplemental Insurance) ..................... None
Special Needs Plans (SNPs) ............................ None
Medicare Part D stand-alone ............................ None
Access for Infants and Mothers ......................... None
Healthy Kids .............................................. None
Major Risk Medical Insurance/GIP .................... None
Other ....................................................... None

ANCILLARY PRODUCTS
Vision ...................................................... HMO/PPO
Chiropractic .............................................. HMO
Dental ...................................................... HMO/PPO
Prescription Drugs ...................................... HMO
Long Term Health Care ................................. None
Life Insurance ............................................ None
Accidental Death & Dismemberment .................... None
Acupuncture ............................................. HMO
Substance Abuse ........................................ HMO
Massage Therapy ....................................... None
Durable Medical Equipment ............................ HMO
Rehabilitation ............................................ HMO
Workers’ Compensation ................................ None
Other ....................................................... Health coaching
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Thank you

A BIG THANK YOU TO OUR MEMBERS
Inland Empire Health Plan (IEHP) is the largest not-for-profit Medi-Cal and Medicare health plan in the Inland Empire, California. With a network of more than 6,400 Providers and 2,100 Team Members, we provide quality, accessible and wellness-based healthcare services to more than 1.2 million residents of Riverside and San Bernardino counties who are enrolled in Medi-Cal or Cal MediConnect Plan (Medicare-Medicaid Plan).

Our Vision, Mission and Core Values guide us in the development of innovative programs for our Members in partnership with our Providers.

- Improving health
- Increasing health access
- Transforming health care delivery
- Promoting health equality
- Investing in the community
- Developing innovative programs
- Building dynamic partnerships with our Providers and Community
- Delivering top-rated customer service

Learn more at: www.iehp.org