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OUR MISSION — Advocating for Health Plans

The mission of CAHP is to serve our member health plans by creating and sustaining an environment that permits them to maintain viability and grow as organizations dedicated to coordinating or providing high quality, affordable and accessible health care to their members.

We do this by:

» Advocating for the interests of health plans and their members on legislative and regulatory issues

» Educating policy makers, opinion leaders and regulators on the implications of policy concepts, issues and proposals

» Promoting collaborative efforts among health plans, providers, purchasers, brokers, other health care associations and other stakeholders to assert policy toward the provision of high quality, affordable and accessible health care

» Informing the media and the public about our philosophy and the benefits health plans provide

» Engaging the state’s political leaders

» Promoting opportunities and forums for plan members to meet, exchange ideas and discuss critical issues affecting the industry and industry effectiveness
Letter from the President

We are pleased to provide you with the 2014 CAHP Membership Directory. This publication is the source for concise, up-to-date information about each of the health plans in California.

Our members include for-profit, not-for-profit, and public full service licensed Knox-Keene health plans. They serve commercial, Medi-Cal, Medicare, and — now — Covered California consumers.

The directory also highlights CAHP’s conference sponsors, Associate and Partner Members, and Health Group Members. All contribute to the success of CAHP in our representation of managed health plans in California.

As our health care system continues to evolve, we appreciate that newly licensed health plans are joining CAHP’s wide-ranging roster of members.

Throughout the year, CAHP hosts a series of issue-based seminars and our annual conference in Huntington Beach. For more information please visit our website at www.calhealthplans.org. You will also find a wide variety of resources and information.

Thank you for your interest in the California Association of Health Plans.

Sincerely,

Patrick Johnston
President & CEO, California Association of Health Plans

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CAHP ANNUAL CONFERENCE
OCTOBER 20–22, 2014 | HUNTINGTON BEACH
inquiries, analyses, and speculation about ACA implementation. This year CAHP had a line-up of speakers who explained what was happening as we opened the door on the ACA, how it would impact health plans and why. Together, the presenters and over 800 health care professionals assessed the future for California’s health care system.

Attendees heard from national commentator Susan Dentzer and top California health plan CEOs as they discussed why California will be the test of the ACA’s viability. Futurist Ian Morrison’s provided insightful and amusing observations on health care trends across the country and in California. Presentations offered expert analysis of the sweeping changes in the Medi-Cal program as it expands under ACA and the state’s shift of more elderly and frail persons into managed care. Insiders to Covered California explained the achievements and challenges facing the exchange, including keeping coverage affordable through narrow networks and the “bridge” program. Attendees also heard from experts on new trends in telehealth, cancer diagnosis and treatment, and health workforce expansion shaping care delivery. As always, we had a candid Q&A with key state regulators from the Department of Managed Health Care including the announcement of the new Director. The busy two-day program wrapped-up with incisive legal seminars on major health issues impacting health plan operations and the always popular Legislative Year End Review and Implementation Preview.

CAHP’s annual conference again tackled the challenges of making the Affordable Care Act a success in California.
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The ACA and the Transformation of Medi-Cal

271 ATTENDEES

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Aligning Financial Incentives: Payment Innovations to Improve Patient Care

94 ATTENDEES

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JUNE 25, 2013 • HILTON BAYFRONT SAN FRANCISCO AIRPORT

Essential Health Benefits: Integrating Mental Health into the Health Plan Benefit Package

71 ATTENDEES

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JULY 22, 2013 • BURBANK MARRIOTT

The Complexity of Data Privacy and Compliance under HIPAA-HITECH

54 ATTENDEES

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AUGUST 28, 2013 • BURBANK MARRIOTT

California Changing Health Care Market: Moving Forward to 2014

86 ATTENDEES

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The 2014 AAAHC Accreditation Handbook for Health Plans was developed with health plans and managed care organizations in mind, with new chapters to help you comply with the Affordable Care Act and be more relevant in today’s changing health care environment.

AAAHC is approved as an accrediting body for Qualified Health Plans (QHPs). We stand ready to help you meet the requirements of the PPACA. Our focus, like yours, is care management, care coordination, and high-quality outcomes for your members.

If you'd like more information on AAAHC Health Plan Standards, call us at 847-853-6060 or email info@aaahc.org.
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<td>Clearwater Compliance LLC</td>
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Central Health Medicare Plan
Chinese Community Health Plan
Cigna HealthCare of California, Inc.
Community Health Group
Contra Costa Health Plan
Easy Choice, A Wellcare Company
GEMCare Health Plan, Inc.
Health Net of California
Health Plan of San Joaquin
Health Plan of San Mateo
Heritage Provider Network
Humana
Inland Empire Health Plan
Inter Valley Health Plan
Kaiser Permanente
Kern Health Systems
L.A. Care Health Plan
Molina Healthcare of California
Monarch Health Plan, Inc.
On Lok Lifeways
Partnership HealthPlan of California
San Francisco Health Plan
Santa Clara Family Health Plan
SCAN Health Plan
Seaside Health Plan
Sharp Health Plan
SiMNSA Health Plan
Sutter Health Plus
UnitedHealthcare of California
Valley Health Plan
Ventura County Health Plan
Western Health Advantage
<p>| County         | Number of plans present in 2014 | Aetna Health of California, Inc. | Alameda Alliance for Health | Blue Shield of California | California Health &amp; Wellness | CalViva Health | Centene Health | Central California Alliance for Health | Central Health Plan of California | Covered California Health Plan, Inc. | Delta Health | Empire Health Plan | Good Neighbor Health Plan | Health Net of California | Health Plan of San Diego | Health Plan of San Mateo | HealthPartners Health Network | Inland Empire Health Plan | Kaiser Permanente | Kent Family Health Care | LA Care Health Plan | Magna HealthCare of California | Modena HealthPlan, Inc. | Molina HealthCare Plan | Oakland HealthCare Plan | Palomar HealthCare Plan of California | San Diego HealthCare Plan | San Francisco HealthPlan | Sonoma HealthPlan | Solano HealthPlan | Ventura HealthPlan | Western Health Advantage |
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Aetna Health of California, Inc.

2625 Shadelands Drive • Walnut Creek, CA 94898
Ph: (925) 948-4700 • Fax: (925) 948-4264 • www.aetna.com

PLAN ORGANIZATION
Parent Company/Affiliate: Aetna, Inc.
Recent mergers or acquisitions within California: None
Year founded: 1956
Year licensed: 1956
Tax status: For profit
Number of employees: 2,100 full time
Health Plan Enrollment: 22,000,000 National
(white, medical, and pharmacy)
1,595,973 California

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order): Network of Medical Groups and IPAs,
Direct Contracts with Physicians
Number of medical groups/IPAs: 0 owned, 113 contracted
Number of hospitals: 0 owned, 3,106 contracted
Number of physicians: 0 owned, 58,238 contracted
Number of other licensed clinicians: 0 owned, 84,762 contracted
Number of provider offices: 0 owned, 57,224 contracted

COMPENSATION METHODS
Physicians—primary care (ranked by method): All Markets: Capitation,
Negotiated Fee Schedule
Physicians—specialty (ranked by method): All Markets: Capitation,
Negotiated Fee Schedule
Hospitals (ranked by payment type): All Markets: Per Diem, Capitation,
Discount Off Charges

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Small group (2-50 employees): HMO, POS, PPO, and Indemnity
Large group (50+ employees): EPO, HMO, PPO, POS, HRA, HAS, Other
Medicare Advantage: Yes
Medi-Cal Managed Care: No
Medigap (Supplemental Insurance): Yes
Special Needs Plans (SNPs): No
Medicare Part D stand-alone: Yes
Access for Infants and Mothers: No
Healthy Families: No
Healthy Kids: No
Major Risk Medical Insurance/GIP: No
Indemnity: HMO, PPO, POS, Other
Other: No

ANCILLARY PRODUCTS
Vision: Yes
Chiropractic: Yes
Dental: Yes
Prescription Drugs: Yes
Long Term Health Care: Yes
Life Insurance: Yes
Accidental Death & Dismemberment: Yes
Acupuncture: Yes
Substance Abuse: Yes
Massage Therapy: Yes
Rehabilitation: Yes
Workers' Compensation: No
Alameda Alliance for Health

1240 South Loop Road • Alameda, CA 94502
Ph: (877) 371-2222 • Fax: (510) 747-4508 • www.alamedaaughralliance.org or www.alliancecompletecare.org
Ph: (877) 585-PLAN (for Medicare SNP sales) • TTY: 1-800-735-2929 (for Medicare SNP sales)

PLAN ORGANIZATION
Parent Company/Affiliate: Alameda Alliance Joint Powers Authority
Recent mergers or acquisitions within California: None
Year founded: 1995
Year licensed: 1995
Tax status: Non-profit
Number of employees: 214 full time; 15 part time
Health Plan Enrollment: 163,750

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order):
- Network of Medical Groups and IPAs; Direct Contracting with Physicians
  (Note: Excludes behavioral health)

- Number of medical groups/IPAs: 0 owned, 7 contracted
- Number of hospitals: 0 owned, 14 contracted
- Number of physicians: 0 owned, 1,319 contracted
- Number of other licensed clinicians: 0 owned, 293 contracted
- Number of provider offices: 0 owned, 417 contracted

COMPENSATION METHODS
Physicians—primary care (ranked by method):
- Fee-For-Service, Fee-For-Service including Withhold or Bonus, Group Capitation, Individual Capitation

Physicians—specialty (ranked by method):
- Fee-For-Service, Group Capitation

Hospitals (ranked by payment type):
- Diagnosis-Related Group, Per Diem, Capitation

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
- Individual market: None
- Small group (2–50 employees): None
- Large group (50+ employees): None
- Medicare Advantage: HMO
- Medi-Cal Managed Care: HMO
- Medigap (Supplemental Insurance): None
- Special Needs Plans (SNPs): HMO
- Medicare Part D stand-alone: None
- Access for Infants and Mothers: None
- Medi-Cal Managed Care: HMO
- Healthy Families: None
- Healthy Kids: None
- Major Risk Medical Insurance/GIP: None
- Other: Alliance Group Care: In-Home Supportive Services
- Workers in Alameda County: HMO

ANCILLARY PRODUCTS
- Vision: HMO
- Chiropractic: None
- Dental: HMO
- Prescription Drugs: HMO
- Long Term Health Care: HMO
- Life Insurance: None
- Accidental Death & Dismemberment: None
- Acupuncture: None
- Substance Abuse: HMO
- Massage Therapy: None
- Durable Medical Equipment: None
- Rehabilitation: None
- Workers’ Compensation: None
Anthem Blue Cross

21555 Oxnard Street • Woodland Hills, CA 91367
Ph: (818) 234-2345 • Fax: (805) 713-7736 (for providers) • www.anthem.com/ca or www.wellpoint.com

PLAN ORGANIZATION

Parent Company/Affiliate .................................................. WellPoint, Inc./Anthem Blue Cross
Life and Health
Recent mergers or acquisitions within California .................. Merged with Anthem, Inc. in November 2004
Year founded. ................................................................. 1937
Year licensed ................................................................. 1993
Tax status ................................................................. For profit
Number of employees ............................................... 8,000 full time
Health Plan Enrollment .................................................. 36 million members WellPoint
.................................................................................. 8.5 million members California

PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order) ....................... Network of Medical Groups and IPAs,
Direct Contracting with Physicians
Number of medical groups/IPAs ........................................ 191 contracted
Number of hospitals ....................................................... 378 contracted
Number of physicians ..................................................... 55,945 contracted
Number of other licensed clinicians .................................. None
Number of provider offices ............................................. 0 owned, 20,931 contracted

COMPENSATION METHODS

Physicians—primary care (ranked by method) .............. Other (Fee Schedule), Group Capitation,
Individual Capitation
Physicians—specialty (ranked by method) .................. Other (Fee Schedule), Group Capitation
Hospitals (ranked by payment type) ............................... Per Diem, Capitation, Case Rates,
Discounted Charges

PLAN PRODUCTS

PRODUCTS CURRENTLY OFFERED
Covered California (Individual Market) .................. PPO, EPO, HMO
Individual market .................................................... HMO, PPO, Other
Small group (2–50 employees) ................................. HMO, PPO
Large group (50+ employees) ................................. HMO, PPO, POS, Other
Medicare Advantage ............................................. HMO, PPO
Medigap (Supplemental Insurance) ......................... PPO
Special Needs Plans (SNPs) ..................................... No
Medicare Part D stand-alone .................................. PPO
Access for Infants and Mothers ......................... HMO, PPO
Medi-Cal Managed Care .................................. Other
Healthy Families ................................................... HMO, PPO
Healthy Kids ......................................................... No
Major Risk Medical Insurance/GIP ....................... PPO
Other (California Kids, Interim High Risk) ................. PPO

ANCILLARY CARE

Vision ................................................................. HMO, PPO, POS
Chiropractic ........................................................ None
Dental ............................................................... HMO, PPO, POS
Prescription Drugs ........................................... HMO, PPO, POS
Long Term Health Care ...................................... No
Life Insurance ....................................................... Yes
Accidental Death & Dismemberment ...................... No
Acupuncture ....................................................... HMO, PPO, POS
Substance Abuse ................................................ None
Massage Therapy ................................................. None
Durable Medical Equipment ................................. None
Rehabilitation ....................................................... None
Workers’ Compensation ........................................ PPO
Blue Shield of California
50 Beale Street • San Francisco, CA 94105
Ph: (415) 229-5000 • www.blueshieldca.com

PLAN ORGANIZATION
Parent Company/Affiliate .............................................. California Physicians’ Service dba Blue Shield of California
Recent mergers or acquisitions within California .............................................. None
Year founded ................................................................. 1939
Year licensed ................................................................. 1939
Tax status .......................................................... Not-for-profit
Number of employees .................................................. 5,000
Health Plan Enrollment .............................................. 992,389 (HMO); 1,811,672 (PPO); 2,941,465 (Total)

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order) ..............................................
HMO – Direct contracting with Network of Medical Groups and IPAs
PPO – Direct Contracting with Physicians
Number of medical groups/IPAs .................................. 0 owned, 349 (HMO) contracted
Number of hospitals ......................................................... 0 owned, 320 (HMO) contracted;
Number of physicians ....................................................... 0 owned, 12,605 (HMO PCPs);
Number of provider offices ................................................ 0 owned, 46,667 (HMO); 77,836 (PPO) contracted

COMPENSATION METHODS
Physicians—primary care (ranked by method) ..............................................
Fee Schedule (PPO), Capitation (HMO)
Physicians—specialty (ranked by method) ..............................................
Fee Schedule (PPO), Capitation (HMO)
Hospitals (ranked by payment type) ..............................................
Per Diem, Discount off Charges, Fee Schedule, Case Rates, Capitation

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Covered California ......................................................... For individual and family plans (IFP), Small Group plans
Individual market ..............................................................
HMO, PPO
Small group (2 – 50 employees) ..............................................
HMO, PPO, POS
Large group (50+ employees) ................................................
HMO, PPO, POS
Medicare Advantage ..............................................................
HMO
Medigap (Supplemental Insurance) ..............................................
Offered for individuals
Special Needs Plans (SNPs) .................................................. None
Medicare Part D stand-alone ..............................................
For individual and group plans
Access for Infants and Mothers ........................................... None
Medi-Cal Managed Care ...................................................... None
Healthy Families .............................................................. None
Healthy Kids ................................................................. None
Major Risk Medical Insurance/GIP ............................................ For individual and family plans (IFP)
Other .......................................................... Shared Advantage, BlueGroove

ANCILLARY PRODUCTS
Vision .......................................................... PPO
Chiropractic .............................................. Available as a discounted service: HMO; PPO
Dental .............................................................. HMO, PPO
Prescription Drugs ................................................... Not available as a stand-alone product
Long Term Health Care ..................................................... No
Life Insurance .................................................. Offered
Accidental Death & Dismemberment ..............................................
Offered in conjunction with our Life Insurance
Acupuncture .............................................................. Available as a discounted service: HMO; PPO
Substance Abuse .................................................. Not available as a stand-alone product
Massage Therapy .................................................. Available as a discounted service rather than as an Ancillary Product
Durable Medical Equipment .................................................. Not available as an Ancillary Product
Rehabilitation .................................................. Not available as an Ancillary Product
Workers’ Compensation ..................................................... No
Other .......................................................... Not applicable
California Health & Wellness

1740 Creekside Oaks Drive, Suite 200 • Sacramento, CA 95833
Ph: (916) 246-3600 • Fax: (877) 502-7255 • www.CAHealthWellness.com

PLAN ORGANIZATION

Parent Company/Affiliate ........................................... Centene Corporation
Recent mergers or acquisitions within California ........... None
Year founded ............................................................... 2013
Year licensed ............................................................. 2013
Tax status ................................................................. For Profit
Number of employees ................................................ 130
Health Plan Enrollment ............................................... 115,000

PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order) ..................... Direct Contracting with Physicians,
Single Medical Group, Network of
Medical Groups & IPAs

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COMPENSATION METHODS

Physicians – primary care (ranked by method) .............. Fee-for-Service, Group Capitation
Physicians – specialty (ranked by method) ............... Fee-for-Service
Hospitals (ranked by payment type) ......................... Per Diem, Diagnosis-Related Group, Case Rates

PLAN PRODUCTS

PRODUCTS CURRENTLY OFFERED

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ANCILLARY PRODUCTS

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<td>Other (please specify)</td>
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CalOptima (Orange County Health Authority)

505 City Parkway West • Orange, CA 92868
Ph: (714) 246-8400 • Fax: (714) 246-8492 • www.caloptima.org

PLAN ORGANIZATION
Parent Company/Affiliate: None
Recent mergers or acquisitions within California: None
Year founded: 1995
Year licensed: 2000
Tax status: Non Profit
Number of employees: 624 full time, 5 part time, 15 as needed
Health Plan Enrollment: 468,786

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order): Medical groups/IPAs and HMOs
Number of medical groups/IPAs: 0 owned, 15 contracted
Number of hospitals: 0 owned, 32 contracted
Number of physicians: 0 owned, 8,777 contracted
Number of other licensed clinicians: 0 owned, 857 contracted
Number of provider offices: 0 owned, 2,228 contracted

COMPENSATION METHODS
Physicians—primary care (ranked by method): Group Capitation, Fee-For-Service
Physicians—specialty (ranked by method): Group Capitation, Fee-For-Service
Hospitals (ranked by payment type): Per Diem, Case Rates, Diagnosis-Related Group, Capitation

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Individual market: None
Small group (2–50 employees): None
Large group (50+ employees): None
Medicare Advantage: See SNP
Medigap (Supplemental Insurance): None
Special Needs Plans (SNPs): HMO
Medicare Part D stand-alone: None
Access for Infants and Mothers: None
Medi-Cal Managed Care: HMO
Healthy Families: HMO
Healthy Kids: None
Major Risk Medical Insurance/GIP: None
Program of All-Inclusive Care for the Elderly (PACE): HMO
Other: None

ANCILLARY PRODUCTS
Vision: None
Chiropractic: None
Dental: None
Prescription Drugs: None
Long Term Health Care: None
Life Insurance: None
Accidental Death & Dismemberment: None
Acupuncture: None
Substance Abuse: None
Massage Therapy: None
Durable Medical Equipment: None
Rehabilitation: None
Workers’ Compensation: None
Other (please specify): None
CalViva Health (Fresno-Kings-Madera Regional Health Authority)
1315 Van Ness Avenue • Fresno, CA 93721
Ph: (559) 445-8735 • www.calvivahealth.org

PLAN ORGANIZATION
Parent Company/Affiliate .......................... Fresno Kings Madera Regional Health Authority
Recent mergers or acquisitions within California ...... No recent mergers or acquisitions
Year founded ................................. 2009
Year licensed ................................. 2010
Status ........................................ Not-for-profit
Number of employees ...................... 14 Staff, subcontracted for administrative services
Health Plan Enrollment ................... 212,931

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order) .......... All direct contracts with physician providers
Number of medical groups/IPAs .................. 2 IPAs
Number of hospitals .......................... 12 Hospitals, Contracted
Number of physicians ........................ 1,946 contracted Physicians
Number of provider offices ................... 250

COMPENSATION METHODS
Physicians – primary care ........................ FFS percent of Medi-Cal Rates and Capitation
Physicians – specialty ........................ FFS percent of Medi-Cal Rates
Hospitals ........................................ Percent of Medi-Cal Rates

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Medi-Cal Managed Care ........................ Yes
Special Needs Plans (SPD) ....................... Yes
MSO Services ................................. No

ANCILLARY PRODUCTS
Prescription Drugs ............................... Yes
Substance Abuse ............................... Yes
Durable Medical Equipment ................. Yes
Care1st Health Plan
601 Potrero Grande Drive • Monterey Park, CA 91755
Ph: (323) 889-6638 • Fax: (323) 889-6270 • www.care1st.com

PLAN ORGANIZATION
Recent mergers or acquisitions within California... 2006
Year founded ............................................. 1994
Year licensed ............................................ 1995
Tax status .............................................. For profit
Number of employees .................................. 600
Health Plan Enrollment ................................ 352,000

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order)
Number of medical groups/IPAs ................. 110
Number of hospitals ................................ 105
Number of physicians ................................. 15,500
Number of other licensed clinicians .......... 0
Number of provider offices ....................... 23,800

COMPENSATION METHODS
Physicians – primary care (ranked by method) .... Group Capitation, Individual Capitation
Physicians – specialty (ranked by method) ....... Under Group Capitation, Fee-For-Service
Hospitals (ranked by payment type) .............. Per Diem, Capitation

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Small group (2–50 employees) ................. None
Large group (50+ employees) ................. None
Medicare Advantage .............................. HMO
Medigap (Supplemental Insurance) ........ None
Special Needs Plans (SNPs) .................. HMO
Medicare Part D stand-alone ................. None
Access for Infants and Mothers ............... None
Medi-Cal Managed Care ...................... HMO
Healthy Kids .............................................. None
Major Risk Medical Insurance/GIP ........ None
Other ....................................................... None

ANCILLARY PRODUCTS
Vision ................................................. HMO
Chiropractic ......................................... None
Dental ................................................. HMO
Prescription Drugs ............................... HMO
Long Term Health Care ...................... None
Life Insurance ....................................... None
Accidental Death & Dismemberment .......... None
Acupuncture ......................................... None
Substance Abuse .................................. HMO
Massage Therapy ............................... HMO
Durable Medical Equipment ................. HMO
Rehabilitation ...................................... HMO
Workers’ Compensation ........................ None
CenCal Health
4050 Calle Real • Santa Barbara, CA 93110
Ph: (805) 685-9525 • Fax: (805) 685-8292 • www.cencalhealth.org

PLAN ORGANIZATION
Parent Company/Affiliate: CenCal Health
Regional Health Authority: Santa Barbara/San Luis Obispo
Recent mergers or acquisitions within California: None
Year founded: 1983
Year licensed: 2000
Tax status: Non profit
Number of employees: 148 full time
Health Plan Enrollment: 115,000

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order): Direct Contracting with Physicians
Number of hospitals: 0 owned, 9 contracted
Number of physicians: 0 owned, 1,252 contracted
Number of provider offices: 0 owned, 246 contracted

COMPENSATION METHODS
Physicians – primary care (ranked by method): Individual and Group Capitation, Fee-For-Service, Withhold and Pay for Performance
Physicians – specialty (ranked by method): Fee-For-Service, Group Capitation
Hospitals (ranked by payment type): Per Diem/DRG (Inpatient), Percent of Charges (Inpatient and Outpatient), Fee-For-Service (Outpatient)

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Individual market: None
Small group (2–50 employees): None
Large group (50+ employees): None
Medicare Advantage: None
Medigap (Supplemental Insurance): None
Special Needs Plans (SNPs): None
Medicare Part D stand-alone: None
Access for Infants and Mothers: HMO
Medi-Cal Managed Care: HMO
Healthy Families: HMO
Healthy Kids: HMO
Major Risk Medical Insurance/GIP: None
Other: In-Home Supportive Services Workers: HMO

ANCILLARY PRODUCTS
Vision: HMO
Chiropractic: HMO
Dental: None
Prescription Drugs: HMO
Long Term Health Care: HMO
Life Insurance: None
Accidental Death & Dismemberment: None
Acupuncture: HMO
Substance Abuse: HMO
Massage Therapy: None
Durable Medical Equipment: HMO
Rehabilitation: HMO
Workers’ Compensation: None
Central California Alliance for Health
(Santa Cruz-Monterey-Merced Managed Medical Care Commission)

1600 Green Hills Road, Suite 101 • Scotts Valley, CA 95066
Ph: (831) 430-5500 • Fax: (831) 430-5882 • www.ccah-alliance.org

PLAN ORGANIZATION
Parent Company/Affiliate: None
Recent mergers or acquisitions within California: None
Year founded: 1996
Year licensed: 2000
Tax status: Non profit
Number of employees: 318
Health Plan Enrollment: 225,441

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order): Direct Contracting with Physicians
Number of medical groups/IPAs: 0 owned, 241 contracted
Number of hospitals: 0 owned, 16 contracted
Number of physicians: 0 owned, 2,158 contracted
Number of other licensed clinicians: 0 owned, 218 contracted
Number of provider offices: 0 owned, 579 contracted

COMPENSATION METHODS
Physicians – primary care (ranked by method): Fee-For-Service, Incentive Program
Physicians – specialty (ranked by method): Fee-For-Service, Incentive Program
Hospitals (ranked by payment type): Per Diem, Case Rates, Discounted Charges

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Individual market: None
Small group (2–50 employees): None
Large group (50+ employees): None
Medicare Advantage: None
Medi-Cal Managed Care: County Organized Health System
Medigap (Supplemental Insurance): None
Special Needs Plans (SNPs): None
Medicare Part D stand-alone: None
Access for Infants and Mothers: HMO
Healthy Kids: HMO
Major Risk Medical Insurance/GIP: None
Other: In-Home Supportive Services: HMO

ANCILLARY PRODUCTS
Vision: COHS, HMO
Chiropractic: COHS, HMO
Dental: HMO: Healthy Kids
Prescription Drugs: COHS, HMO
Long Term Health Care: COHS
Life Insurance: None
Accidental Death & Dismemberment: None
Acupuncture: COHS, HMO
Substance Abuse: HMO
Massage Therapy: None
Durable Medical Equipment: COHS, HMO
Rehabilitation: None
Workers’ Compensation: None
Other: None

CALIFORNIA
OFFICE LOCATIONS
Scotts Valley (Main office)
Salinas and Merced
(Regional offices)

EXECUTIVE OFFICERS
Alan McKay
Chief Executive Officer
Dale Bishop, MD
Chief Medical Officer
Brendan Dowling
Chief Information Officer
Scott Fortner
Chief Administrative Officer
Rachael Nava
Chief Operating Officer
Kathy Neal
Chief Health Services Officer
Barry Staton
Chief Financial Officer

EXECUTIVE STAFF
Danita Carlson
Government Relations Director
Lila Chagolla
Regional Operations Director – Monterey
Christine Gerbo
Utilization Management Director
Mary Hinz
Finance Director
Ryan Inlow
Facilities & Administrative Services Director
Richard Johnson, PharmD
Pharmacy Director
Kathleen McCarthy
Provider Services Director
Kelly McNeely
Information Technology Director
Jennifer Mockus
Regional Operations Director – Merced
Paul Murray
Financial Reporting Director
Julio Porro, MD
Medical Director
Stephanie Sonnenshine
Compliance Director
Frank Souza
Claims Director
Michelle Stott
Quality Improvement Director
Liza Warren
Care Management Director
Traci Webb
Projects & Operations Director
Jan Wolf
Member Services Director

PRIMARY CONTACTS
Danita Carlson
Government Relations
(831) 430-5623
Scott Fortner
Public Affairs
(831) 430-5630
Central Health Medicare Plan
1540 Bridgegate Drive • Diamond Bar, CA 91765
Ph: (626) 388-2390 • Fax: (626) 388-2361 • www.centralhealthplan.com

PLAN ORGANIZATION
Parent Company/Affiliate: AHMC Central Health LLC
Recent mergers or acquisitions within California: Acquired on 11/18/2011
Year founded: 2004
Year licensed: 2004
Tax status: For profit
Number of employees: 90 full time
Health Plan Enrollment: 12,242 (as of 1/7/2013)

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order): IPAs, Direct Contracting with Physicians
Number of medical groups/IPAs: 26
Number of hospitals: 60
Number of physicians: 4,509
Number of other licensed clinicians: 453
Number of provider offices: 13,649

COMPENSATION METHODS
Physicians—primary care (ranked by method): Capitation, Fee-For-Service
Physicians—specialty (ranked by method): Fee-For-Service
Hospitals (ranked by payment type): Diagnosis-Related Group, Per Diem

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Medicare Advantage: HMO
Special Needs Plans (SNPs): HMO

ANCILLARY PRODUCTS
Vision: HMO
Chiropractic: HMO
Dental: HMO
Prescription Drugs: HMO
Acupuncture: HMO
Substance Abuse: HMO
Durable Medical Equipment: HMO
Rehabilitation: HMO
Chinese Community Health Plan
445 Grant Ave • San Francisco, CA 94108
Ph: (415) 955-8800 • Fax: (415) 955-8818 • www.CCHPhmo.com

PLAN ORGANIZATION
Parent Company/Affiliate: Chinese Hospital Association
Tax Status: For profit
Year founded: 1984
Year licensed: 1985
Number of employees: 97
Health Plan Enrollment: 15,263

PLAN-PROVIDER ARRANGEMENTS
Model Types (ranked in descending order): Network of Medical Groups and Independent Practice Associations (IPAs)
Number of medical groups/IPAs: 1 contracted
Number of hospitals: 10 contracted
Number of physicians: 354 contracted
Number of other licensed clinicians: 8 contracted

COMPENSATION METHODS
Physicians – primary care (ranked by method): Fee-For-Service
Physicians – specialty (ranked by method): Fee-For-Service
Hospitals (ranked by payment type): Capitation, Per Diem, Discounted Charges, Differential by Service Type, Case Rates

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Covered California (Individual Market): HMO
Individual market: HMO
Covered California (SHOP): HMO
Small group (2 – 50 employees): HMO
Large group (50+ employees): HMO
Medicare Advantage: HMO
Special Needs Plans (SNPs): HMO
Active Choice: PPO

ANCILLARY PRODUCTS
Vision: HMO
Prescription Drugs: HMO
Durable Medical Equipment: HMO
Rehabilitation: HMO
CIGNA HealthCare of California, Inc.
400 N. Brand Boulevard, #400 • Glendale, CA 91203
Ph: (818) 500-6262 • Fax: (818) 500-6365 • www.cigna.com/healthcare

PLAN ORGANIZATION
Parent Company/Affiliates: HealthSource, Inc./CIGNA Dental Health of CA, Inc.,
CIGNA Behavioral Health of CA, Inc. (CBH),
Connecticut General Life Insurance Company (CGLIC)

Recent mergers or acquisitions within California: None
Year founded: 1929
Year licensed: 1979
Tax status: For profit
Number of employees: 155 full time
Health Plan Enrollment: 994,768 total members
200,005 California HMO and Open Access
794,758 California PPO and Open Access Plus
(operated by CGLIC)

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order): Network of Medical Groups and IPAs,
Direct Contracting with Physicians

Number of medical groups/IPAs: 0 owned, 240 contracted
Number of hospitals: 0 owned, 391 contracted
Number of physicians: 0 owned, 48,923 contracted

COMPENSATION METHODS
Physicians—primary care (ranked by method): Group Capitation, Fee-For-Service
Physicians—specialty (ranked by method): Group Capitation, Fee-For-Service
Hospitals (ranked by payment type): Per Diem, Capitation, Case Rates, Discounted Charges

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Individual market: OAP, POS
Small group (2–50 employees): HMO, POS, OA, OAP, PPO
Large group (50+ employees): HMO, POS, OA, OAP, PPO
Medicare Advantage: None
Medigap (Supplemental Insurance): None
Special Needs Plans (SNPs): None
Medicare Part D stand-alone: Medicare Part D
Access for Infants and Mothers: None
Medi-Cal Managed Care: None
Healthy Families: None
Healthy Kids: None
Major Risk Medical Insurance/GIP: None
Other: None

ANCILLARY PRODUCTS
Vision: HMO, POS, OA, OAP, PPO
Chiropractic: HMO, POS, OAP, PPO
Dental: CIGNA Dental HMO & PPO
Prescription Drugs: HMO, POS, OAP, PPO
Long Term Health Care: CGLIC
Life Insurance: CGLIC
Accidental Death & Dismemberment: CGLIC
Acupuncture: HMO, POS, OAP, PPO
Substance Abuse: CBH
Massage Therapy: HMO, POS, OAP, PPO
Durable Medical Equipment: HMO, POS, OAP, PPO
Rehabilitation: HMO, POS, OAP, PPO
Workers’ Compensation: CGLIC
Other: International
Community Health Group
740 Bay Boulevard • Chula Vista, CA 91910
Ph: (619) 422-0422 • Fax: (619) 422-5930 • www.chgsd.com

EXECUTIVE OFFICERS
Norma Diaz
Chief Executive Officer
Bill Rice
Chief Financial Officer
Jonathan Tamayo
Chief Information Officer
Edward D. Hutt, M.D., M.B.A.
Chief Medical Officer
R. Michael Scarano, Jr., Esq.
Chief Legal Counsel
Noreen Koizumi, Pharm.D.
Director of Health Care Operations
Ann Warren
Chief Regulatory & Legal Affairs/Compliance Officer

EXECUTIVE STAFF
R. Michael Scarano, Jr., Esq.
Chief Legal Counsel
Noreen Koizumi, Pharm.D.
Director of Health Care Operations
Nora Pintado
Director of Health Plan Operations
David Ritchie
Director of Contract Administration

PRIMARY CONTACT
Ann Warren
(619) 498-6516

PLAN ORGANIZATION
Parent Company/affiliate .................................... None
Recent mergers or acquisitions within California .......... None
Year founded ................................................... 1982
Year licensed ................................................... 1985
Tax status ....................................................... Non profit
Number of employees (full time/part time) ................. 155 full time, 27 part time
Health Plan Enrollment ..................................... 152,325

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order) ............... Network of Medical Groups and IPAs, Direct Contracts with Physicians
Number of medical groups/IPAs .......................... 0 owned, 23 contracted
Number of hospitals .......................................... 0 owned, 19 contracted
Number of physicians ...................................... 0 owned, 3,421 contracted
Number of other licensed clinicians ....................... 0 owned, 1,090 contracted
Number of provider offices ................................ 0 owned, 556 contracted (pcp)

COMPENSATION METHODS
Physicians – primary care (ranked by method) .......... Fee-For-Service, Individual Capitation, Group Capitation
Physicians – specialty (ranked by method) .......... Fee-For-Service, Group Capitation
Hospitals (ranked by payment type) ...................... Per Diem, Discounted Charges, DRG

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Individual market ................................................. None
Small group (2–50 employees) ............................ None
Large group (50+ employees) .............................. None
Medicare Advantage ......................................... None
Medigap (Supplemental Insurance) ....................... None
Special Needs Plans (SNPs) ................................. HMO
Medicare Part D stand-alone ............................... None
Access for Infants and Mothers ......................... None
Medi-Cal Managed Care ................................. HMO
Healthy Families ............................................. HMO
Healthy Kids .................................................. None
Major Risk Medical Insurance/GIP ...................... None
Other ........................................................ (TPA)

ANCILLARY PRODUCTS
Vision .......................................................... None
Chiropractic .................................................. None
Dental .......................................................... None
Prescription Drugs ......................................... None
Long Term Health Care .................................... None
Life Insurance ............................................... None
Accidental Death & Dismemberment .................. None
Acupuncture ................................................ None
Substance Abuse ............................................ None
Massage Therapy ......................................... None
Durable Medical Equipment ......................... None
Rehabilitation ............................................... None
Workers’ Compensation .................................. None
Other ........................................................ None
Contra Costa Health Plan (Contra Costa County Medical Services)
595 Center Avenue, Suite 100 • Martinez, CA 94553
Ph: (925) 313-6000 • Fax: (925) 313-6002 • www.contracostaealthplan.org

PLAN ORGANIZATION
Parent Company/Affiliate: Division of Contra Costa County Health Services Dept.
Recent mergers or acquisitions within California: None
Year founded: 1973
Year licensed: 1973
Tax status: Non profit
Number of employees: 154 full time, 38 part time
Health Plan Enrollment: 121,798

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order): Staff, Direct Contracting with Physicians
Number of hospitals: 1 owned, 8 contracted
Number of physicians: 1,405 contracted
Number of other licensed clinicians: 486 contracted
Number of provider offices: 9 owned, 511 contracted

COMPENSATION METHODS
Physicians – primary care (ranked by method): Fee-For-Service, Salary
Physicians – specialty (ranked by method): Fee-For-Service, Salary
Hospitals (ranked by payment type): Per Diem, Diagnosis-Related Group

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Covered California (Individual Market): HMO
Small group (2–50 employees): None
Large group (50+ employees): HMO
Medicare Advantage: HMO
Medigap (Supplemental Insurance): None
Special Needs Plans (SNPs): None
Medicare Part D stand-alone: None
Access for Infants and Mothers: HMO
Medi-Cal Managed Care: HMO
Healthy Families: None
Healthy Kids: None
Major Risk Medical Insurance/GIP: HMO
Commercial: In-Home Support Service Workers: HMO
Public: Basic Health Care — County Indigent Program, plus Pharmacy-Only Program, Covered California

ANCILLARY PRODUCTS
Vision: HMO
Chiropractic: HMO
Dental: HMO
Prescription Drugs: HMO
Long Term Health Care: None
Life Insurance: None
Accidental Death & Dismemberment: None
Acupuncture: HMO
Substance Abuse: HMO
Massage Therapy: None
Durable Medical Equipment: HMO
Rehabilitation: HMO
Workers’ Compensation: None
Other: None
Easy Choice, A WellCare Company
180 East Ocean Blvd. • Suite 700 • Long Beach, CA 90802
Ph: (866) 999-3945 • Fax: (877) 999-3945 • www.easychoicehealthplan.com

PLAN ORGANIZATION
Parent Company/Affiliate ........................................ WellCare Health Plans, Inc.
Recent mergers or acquisitions within California ........ None
Year founded .......................................................... 2006
Year licensed .......................................................... 2007
Tax status ................................................................. For profit
Number of employees ............................................... 127
Health Plan Enrollment .............................................. 55,025

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order) ................. Delegated IPA
Number of Medical Groups/IPAs ............................... 71 contracted
Number of hospitals ................................................. 126 contracted
Number of physicians .............................................. 16,884 contracted
Number of other licensed clinicians ......................... 659 contracted
Number of provider offices ................................... 14,434 contracted

COMPENSATION METHODS
Physicians – primary care (ranked by method) .......... 4,840 Capitated
Physicians – specialty (ranked by method) .............. 12,469 Fee-For-Service
Hospitals (ranked by payment type) ......................... 126 Fee-For-Service contracts; 6 Capitated

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Individual market ...................................................... None
Small group (2–50 employees) ................................. None
Large group (50+ employees) ................................. None
Medicare Advantage ................................................ Yes
Medi-Cal Managed Care ......................................... None
Medigap (Supplemental Insurance) ......................... None
Special Needs Plans (SNPs) ................................. Yes
Medicare Part D stand-alone ................................ Yes
Access for Infants and Mothers ............................... None
Healthy Families .................................................. None
Healthy Kids ....................................................... None
Major Risk Medical Insurance/GIP ......................... None
Other ................................................................. None

ANCILLARY PRODUCTS
Vision ................................................................. HMO
Chiropractic ........................................................ HMO
Dental ................................................................. HMO
Prescription Drugs ............................................... HMO
Long Term Health Care ....................................... None
Life Insurance ...................................................... None
Accidental Death & Dismemberment ....................... None
Acupuncture ......................................................... HMO
Substance Abuse ................................................ HMO
Massage Therapy ............................................... None
Durable Medical Equipment ................................. HMO
Rehabilitation ...................................................... HMO
Workers’ Compensation ...................................... None
Other (please specify) .......................................... Transportation
GEMCare Health Plan, Inc.

4550 California Avenue, Suite 100, Bakersfield, CA 93309
Ph: (661) 716-8800 • Fax: (661) 716-4820 • www.gemcarehealthplan.com

PLAN ORGANIZATION
Parent Company/Affiliate ........................................... GEMCare Mercy Memorial Health Systems, LLC (GMMHS)
Recent mergers or acquisitions within California .............. None
Year founded .......................................................... 2006
Year licensed ........................................................... 2006
Tax status ................................................................. For profit
Number of employees .............................................. 35 full time
Health Plan Enrollment ............................................ 20,958 (20,482 HMO; 476 PPO)

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order) ....................... Single Medicare Group IPA, Ancillary, Hospital
Number of Medical Groups/IPAs ................................. 0 owned, 7 contracted
Number of hospitals ................................................. 0 owned, 20 contracted
Number of physicians .............................................. 0 owned, 876 contracted
Number of other licensed clinicians ............................. 0 owned, 145 contracted
Number of provider offices ...................................... 0 owned, 614 contracted

PLAN PRODUCTS

PRODUCTS CURRENTLY OFFERED
Individual market ..................................................... N/A
Small group (2 – 50 employees) ................................ HMO Commercial, PPO Commercial
Large group (50+ employees) ...................................... HMO Commercial; PPO Commercial
Medicare Advantage ............................................... HMO
Medi-Cal Managed Care .......................................... N/A
Medigap (Supplemental Insurance) .............................. N/A
Special Needs Plans (SNPs) ....................................... N/A
Medicare Part D stand-alone ..................................... N/A
Access for Infants and Mothers ................................. N/A
Healthy Families ...................................................... N/A
Healthy Kids ........................................................... N/A
Major Risk Medical Insurance/GIP ............................ N/A
Other ................................................................. N/A

ANCILLARY PRODUCTS
Vision ................................................................. N/A
Chiropractic .......................................................... N/A
Dental ................................................................. N/A
Prescription Drugs .................................................. N/A
Long Term Health Care .......................................... N/A
Life Insurance ......................................................... N/A
Accidental Death & Dismemberment ............................. N/A
Acupuncture .......................................................... N/A
Substance Abuse .................................................... N/A
Massage Therapy .................................................... N/A
Durable Medical Equipment ..................................... N/A
Rehabilitation ........................................................ N/A
Workers’ Compensation .......................................... N/A
Other (please specify) .............................................. N/A
Gold Coast Health Plan
2220 E. Gonzales Road • Suite 200 • Oxnard, CA 93036-8294
Ph: (888) 301-1228 • Fax: (805) 981-5314 • www.goldcoasthealthplan.org

PLAN ORGANIZATION
Parent Company/Affiliate: None
Recent mergers or acquisitions within California: None
Year founded: July 1, 2011
Tax status: Non profit
Number of employees: 120
Health Plan Enrollment: 123,521

PLAN PROVIDER ARRANGEMENTS
Model types (ranked in descending order):
- Number of Medical Groups/IPAs: 3 contracted
- Number of hospitals: 8
- Number of physicians: 585
- Number of other licensed clinicians: 189

COMPENSATION METHODS
Physicians – primary care (ranked by method): CAP/FFS
Physicians – specialty (ranked by method): FFS/CAP
Hospitals (ranked by payment type): Per Diem

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
- Individual market: None
- Small group (2–50 employees): None
- Large group (50+ employees): None
- Medicare Advantage: None
- Medi-Cal Managed Care: Yes
- Medigap (Supplemental Insurance): None
- Special Needs Plans (SNPs): None
- Medicare Part D stand-alone: None
- Access for Infants and Mothers: None
- Healthy Families: None
- Healthy Kids: None
- Major Risk Medical Insurance/GIP: None

ANCILLARY PRODUCTS
- Vision: Yes
- Chiropractic: None
- Dental: Denti-Cal
- Prescription Drugs: Yes
- Long Term Health Care: Yes
- Life Insurance: None
- Accidental Death & Dismemberment: None
- Acupuncture: None
- Substance Abuse: Carve Out
- Massage Therapy: None
- Durable Medical Equipment: Yes
- Rehabilitation: Yes
- Workers’ Compensation: None
Health Net of California
21281 Burbank Blvd. • Woodland Hills, CA 91367
Ph: (818) 676-6775 • Fax: (818) 676-6992 • www.healthnet.com

PLAN ORGANIZATION
Parent Company/affiliate: Health Net, Inc.
Recent mergers or acquisitions within California: None
Year founded: 1979
Year licensed: 1979
Tax status: For profit
Number of employees: 7,000
Health Plan Enrollment: 2,222,000 California, 5,331,000 National

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order): Network of Medical Groups or IPAs, Direct Contracting with Physicians
Number of medical groups/IPAs: 0 owned, 186 contracted
Number of hospitals: 0 owned, 321 contracted
Number of physicians: 0 owned, 76,000 contracted

COMPENSATION METHODS
Physicians—primary care (ranked by method): Group Capitation, Other (RBRVS)
Physicians—specialty (ranked by method): Group Capitation, Other (RBRVS)
Hospitals (ranked by payment type): Per Diem, Capitation, Discounted Charges

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Covered California (Individual Market): HMO, PPO
Individual market: HMO, PPO
Covered California (SHOP): PPO
Small group (2–50 employees): HMO, PPO
Large group (50+ employees): HMO, PPO, POS, EPO, Indemnity, ASO
Medicare Advantage: HMO, PPO
Medigap (Supplemental Insurance): Medicare Supplement
Special Needs Plans (SNPs): HMO
Medi-Cal Managed Care: HMO
Major Risk Medical Insurance/GIP: None
Other: Salud Con Health Net: HMO

ANCILLARY PRODUCTS
Vision: HMO, PPO, POS
Chiropractic: HMO, PPO, POS
Dental: HMO, PPO, POS
Prescription Drugs: HMO, PPO, POS
Long Term Health Care: None
Life Insurance: HMO, PPO, POS, EPO, Indemnity
Accidental Death & Dismemberment: HMO, PPO, POS, EPO, Indemnity
Acupuncture: HMO, PPO, POS
Substance Abuse: HMO
Massage Therapy: HMO, PPO, POS
Durable Medical Equipment: HMO, PPO, POS
Rehabilitation: HMO, PPO, POS
Workers’ Compensation: None
Health Plan of San Joaquin (San Joaquin County Health Commission)
7751 S. Manthey Road • French Camp, CA 95231
1012 10th Street • Modesto, CA 95354
Ph: (209) 942-6300 • Fax: (209) 942-6305 • www.hpsj.com

EXECUTIVE OFFICERS
Amy Y. Shin
Chief Executive Officer
David Koury
Chief Operating Officer
Vacant
Chief Financial Officer
Cheron Vail
Chief Information Officer
Lakshmi Dhanvantari
Chief Medical Officer

EXECUTIVE STAFF
David Eibling, MD
Medical Director
David Wooten
Chief Legal Counsel
David Hurst
Vice President, Marketing and Community Relations
Victoria Hazen
Vice President, Human Resources
Al Scott
Director of Contracting
Christa Vandarwarka
Director, Customer Service

PRIMARY CONTACTS
Nancy Raymond
Government Relations
(209) 461-2265
David Hurst
Public Affairs
(209) 461-2241

PLAN ORGANIZATION
Parent Company/Affiliate ................................................. None
Recent mergers or acquisitions within California ........... None
Year founded ............................................................... 1995
Year licensed ............................................................... 1996
Tax status ................................................................. Non profit
Number of employees ............................................... 230 full time
Health Plan Enrollment ............................................. 189,460

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order) ............... Direct Contracting with Physicians, Network of Medical Groups and IPAs
Number of medical groups/IPAs ................................ 0 owned, 137 contracted
Number of hospitals .................................................. 0 owned, 19 contracted
Number of physicians ............................................... 0 owned, 4,607 contracted
Number of other licensed clinicians ........................ 0 owned, 149 contracted
Number of provider offices ........................................ 0 owned, 818 contracted

COMPENSATION METHODS
Physicians – primary care (ranked by method) .............. Individual Capitation, Group Capitation
Physicians – specialty (ranked by method) .................. Fee-For-Service including Withhold or Bonus, Group Capitation
Hospitals (ranked by payment type) .......................... Per Diem

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Individual market ......................................................... None
Small group (2 – 50 employees) ................................. None
Large group (50+ employees) ................................. None
Medicare Advantage .................................................. None
Medigap (Supplemental Insurance) ........................ None
Special Needs Plans (SNPs) .......................... None
Medicare Part D stand-alone ................................... None
Access for Infants and Mothers ................................. HMO
Medi-Cal Managed Care ........................................ HMO
Healthy Families ...................................................... HMO
Healthy Kids ......................................................... None
Major Risk Medical Insurance/GIP ........................ None
Other ................................................................. None

ANCILLARY PRODUCTS
Vision ................................................................. None
Chiropractic ........................................................ None
Dental ................................................................. None
Prescription Drugs ................................................. None
Long Term Health Care ......................................... None
Life Insurance ......................................................... None
Accidental Death & Dismemberment ........................ None
Acupuncture ........................................................ None
Substance Abuse ................................................ None
Massage Therapy ................................................ None
Durable Medical Equipment ................................. None
Rehabilitation ....................................................... None
Workers’ Compensation ........................................ None
Health Plan of San Mateo (San Mateo Health Commission)

701 Gateway Boulevard, Suite 400 • So. San Francisco, CA 94080
Ph: (650) 616-0050 • Fax: (650) 616-0060 • www.hpsm.org

**PLAN ORGANIZATION**

Parent Company/Affiliate: None
Recent mergers or acquisitions within California: None
Year founded: 1986
Year licensed: 1987
Tax status: Non profit
Number of employees: 204 full time, 13 part time
Health Plan Enrollment: 110,335

**PLAN-PROVIDER ARRANGEMENTS**

Model types (ranked in descending order): Network of Medical Groups and IPAs, Direct Contracting with Physicians
Number of hospitals: 0 owned, 14 contracted
Number of physicians: 3,610 contracted
Number of provider offices: 273 contracted

**COMPENSATION METHODS**

Physicians—primary care (ranked by method): Fee-For-Service and Capitation, depending on line of business
Physicians—specialty (ranked by method): Fee-For-Service
Hospitals (ranked by payment type): DRG, APC, Per Diem, and Fee-For-Service, depending on hospital and line of business

**PLAN PRODUCTS**

**PRODUCTS CURRENTLY OFFERED**

Individual market: None
Small group (2–50 employees): None
Large group (50+ employees): None
Medicare Advantage: None
Medigap (Supplemental Insurance): None
Special Needs Plans (SNPs): HMO
Medicare Part D stand-alone: None
Access for Infants and Mothers: None
Medi-Cal Managed Care: HMO
Healthy Kids: HMO
Major Risk Medical Insurance/GIP: None
Other: Public: In-Home Supportive Service
Workers in San Mateo: HMO
Third Party Administrator for County Indigent Programs

**ANCILLARY PRODUCTS**

Vision: HMO
Chiropractic: HMO
Dental: HMO
Prescription Drugs: HMO
Long Term Health Care: HMO
Life Insurance: None
Accidental Death & Dismemberment: None
Acupuncture: HMO
Substance Abuse: HMO
Massage Therapy: None
Durable Medical Equipment: HMO
Rehabilitation: HMO
Workers’ Compensation: None
Other: None
Heritage Provider Network
8510 Balboa Boulevard, Suite 285 • Northridge, CA 91325
Ph: (818) 654-3461 • Fax: (818) 654-3460 • www.heritageprovidernetwork.com

PLAN ORGANIZATION
Parent Company/Affiliate ......................... None
Recent mergers or acquisitions within California ........ 0
Year founded. ................................. 1996
Year licensed .................................. 1997
Tax status ...................................... For profit
Number of employees ......................... 2,900 full time
Health Plan Enrollment ....................... N/A

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order) ........ Network of Medical Groups and IPAs,
Direct Contracting with Physicians
Number of medical groups .................. 9 owned, 0 contracted
Number of IPAs. ............................... 9 owned, 2 contracted
Number of hospitals .......................... 113 contracted
Number of PCP, Specialists .................. 2,519 PCPs, 6,261 Specialists
Number of physicians ....................... 409 owned (salaried)
Number of provider offices .................. 61 contracted

COMPENSATION METHODS
Physicians-primary care (ranked by method). .... Other (Fee schedule), Group Capitation,
Individual Capitation, Salary
Physicians-specialty (ranked by method) ........ Other (Fee schedule), Group Capitation
Hospitals (ranked by payment type) .............. Per Diem, Case Rates, Discount Charges

PLAN PRODUCTS
PRODUCTS CURRENTLY SERVED
Individual market .............................. HMO, PPO
Small group (2–50 employees) enrollment .... HMO
Large group (50+ employees) enrollment ...... HMO, POS
Medicare Advantage .......................... HMO, Supplemental, FFS
Medi-Cal Managed Care ..................... HMO, FFS
Medigap (Supplemental Insurance) ......... None
Special Needs Plans (SNPs) ................. MHO
Medicare Part D stand-alone ............... None
Access for Infants and Mothers ............. None
Healthy Families ............................. HMO
Healthy Kids ................................. HMO
Major Risk Medical Insurance/GIP ......... PPO, FFS
Other ........................................... None

ANCILLARY PRODUCTS
Vision ........................................... None
Chiropractic ................................... None
Dental .......................................... None
Prescription Drugs ........................... None
Long Term Health Care ...................... None
Life Insurance ................................. None
Accidental Death & Dismemberment ....... None
Acupuncture .................................. None
Substance Abuse ............................. None
Massage Therapy ............................ None
Durable Medical Equipment ............... None
Rehabilitation ................................. None
Workers’ Compensation ................. FFS Contract
Other ........................................... Industrial Physical, Champus
Inland Empire Health Plan

10801 Sixth Street, Suite 120 • Rancho Cucamonga, CA 91730
Ph: (909) 890-2000 • Fax: (909) 890-2019 • www.iehp.org

PLAN ORGANIZATION
Parent Company/Affiliate . . . . . . . . . . . . . . . . . . . . . . . None
Recent mergers or acquisitions within California . . None
Year founded . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . 1994
Year licensed . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . 1996
Tax status . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . Not-for-profit
Number of employees . . . . . . . . . . . . . . . . . . . . . . . . 904 full time
Health Plan Enrollment . . . . . . . . . . . . . . . . . . . . . . . 701,520

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order) . . . . . . . . . . . Network of IPAs and Direct Physician Contracting
Number of medical groups/IPAs . . . . . . . . . . . . . . . . . . . . . 15 contracted
Number of hospitals . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . 30 contracted
Number of physicians . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . 2,824 contracted
Number of other licensed clinicians . . . . . . . . . . . . . . . . . . . 1,335 contracted
Number of provider offices . . . . . . . . . . . . . . . . . . . . . . . . . . 6,722 contracted

COMPENSATION METHODS
Physicians – primary care (ranked by method) . . . . . . . . . . Individual Capitation, Fee-For-Service
Physicians – specialty (ranked by method) . . . . . . . . . . Fee-For-Service
Hospitals (ranked by payment type) . . . . . . . . . . . . . . . . . Per Diem, Diagnosis-Related Group

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Individual market . . . . . . . . . . . . . . . . . . . . . . . . . . None
Small group (2–50 employees) . . . . . . . . . . . . . . . . . . . . None
Large group (50+ employees) . . . . . . . . . . . . . . . . . . . . . None
Medicare Advantage . . . . . . . . . . . . . . . . . . . . . . . . . . None
Medigap (Supplemental Insurance) . . . . . . . . . . . . . . . . . . None
Special Needs Plans (SNPs) . . . . . . . . . . . . . . . . . . . . . . . . . HMO
Medicare Part D stand-alone . . . . . . . . . . . . . . . . . . . . . . . None
Access for Infants and Mothers . . . . . . . . . . . . . . . . . . . . None
Medi-Cal Managed Care . . . . . . . . . . . . . . . . . . . . . . . . . . . . HMO
Healthy Families . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . HMO
Healthy Kids . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . HMO
Major Risk Medical Insurance/GIP . . . . . . . . . . . . . . . . . . None
Other . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . None

ANCILLARY PRODUCTS
Vision . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . None
Chiropractic . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . None
Dental . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . None
Prescription Drugs . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . None
Long Term Health Care . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . None
Life Insurance . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . None
Accidental Death & Dismemberment . . . . . . . . . . . . . . . . . None
Acupuncture . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . None
Substance Abuse . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . None
Massage Therapy . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . None
Durable Medical Equipment . . . . . . . . . . . . . . . . . . . . . . . None
Rehabilitation . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . None
Workers’ Compensation . . . . . . . . . . . . . . . . . . . . . . . . . . . None
Other . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . None
Inter Valley Health Plan
300 South Park Avenue • Pomona, CA 91769-6002
Ph: (909) 623-6333 • Fax: (909) 397-9039 • www.ivhp.com

PLANS ORGANIZATION
Parent Company/Affiliate: None
Recent mergers or acquisitions within California: None
Year founded: 1979
Year licensed: 1979
Tax status: Non profit
Number of employees: 110 full time
Health Plan Enrollment: 20,885 (Medicare Only)

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order): Network of Medical Groups and IPAs
Number of medical groups/IPAs: 0 owned, 14 contracted
Number of hospitals: 0 owned, 50 contracted

COMPENSATION METHODS
Physicians – primary care (ranked by method): Group Capitation
Hospitals (ranked by payment type): Capitation, Per Diem

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Medicare Advantage: HMO

ANCILLARY PRODUCTS
Vision: Yes
Chiropractic: Yes
Dental: Yes
Prescription Drugs: Yes
Substance Abuse: Yes
Durable Medical Equipment: Yes
Rehabilitation: Yes
Kaiser Permanente (Kaiser Foundation Health Plan, Inc.)

**Northern California Region** • 1950 Franklin Street, 20th Floor • Oakland, CA 94612
Ph: (510) 987-1000 • Fax: (510) 987-4303

**Southern California Region** • 393 East Walnut Street • Pasadena, CA 91188
Ph: (626) 405-5000 • Fax: (626) 405-2583
www.kaiserpermanente.org

**PLAN ORGANIZATION**

Parent Company .................................. None
Recent mergers or acquisitions within California ..... None
Year founded ..................................... 1945
Year licensed ...................................... 1977
Tax status ......................................... Non profit
Number of employees .............................. 176,450 Nationally
Health Plan Enrollment ........................... 9,150,778 Nationally
3,430,528 Northern California
3,645,322 Southern California

**PLAN-PROVIDER ARRANGEMENTS**

Model types (ranked in descending order) .................. Group Model HMO
Number of medical groups/IPAs .......................... 0 owned, 2 exclusive contracts (TPMG, SCPMG)
Number of hospitals ................................... 35 owned, 11 Plan hospitals, 1 contract hospital
Number of physicians ................................. 16,496 TPMG & SCPMG, 2,641 contracted
Number of other licensed clinicians ................. 5,564 TPMG & SCPMG, 471 contracted
Number of provider offices .......................... 13,676 offices

**COMPENSATION METHODS**

Physicians—primary care (ranked by method) ............... Group Capitation
Physicians—specialty (ranked by method) ................ Group Capitation
Hospitals (ranked by payment type) ..................... Cost Reimbursement (Kaiser)
Discounted Charges, Per Diem, Case Rates (non-Kaiser)

**PLAN PRODUCTS**

**PRODUCTS CURRENTLY OFFERED**

Covered California (Individual Market) ............... HMO
Individual market .................................. HMO
Covered California (SHOP) ............................ HMO, HSA
Small group (2 – 50 employees) ......................... HMO, PPO
Large group (50+ employees) ........................ HMO, POS, PPO
Medicare Advantage ................................ HMO (with and without Part D)
Medigap (Supplemental Insurance) ...................... None
Special Needs Plans (SNPs) .......................... 1 SNP
Medicare Part D stand-alone ........................ None
Access for Infants and Mothers ........................ HMO
Medi-Cal Managed Care ............................... HMO
Healthy Families ..................................... HMO
Healthy Kids ......................................... None
Major Risk Medical Insurance/GIP ....................... HMO
Other ................................................. HMO

**ANCILLARY PRODUCTS**

Vision ............................................... HMO, PPO, POS
Chiropractic .......................................... HMO, PPO, POS
Dental ................................................ HMO, PPO, POS
Prescription Drugs .................................... HMO, PPO, POS
Long Term Health Care ............................... None
Life Insurance ....................................... None
Accidental Death & Dismemberment ..................... None
Acupuncture .......................................... HMO, PPO, POS
Substance Abuse ..................................... HMO, PPO, POS
Massage Therapy ..................................... None
Durable Medical Equipment ............................ HMO, PPO, POS
Rehabilitation ......................................... HMO, PPO, POS
Workers’ Compensation .............................. Injury Care and Occupational Health and Safety Services
Other ................................................. N/A
Kern Family Health Care  (Kern Health Systems)

9700 Stockdale Highway • Bakersfield, CA 93311
Ph: (661) 644-5000 • Fax: (661) 644-5178 • www.kernfamilyhealthcare.com

PLAN ORGANIZATION
Parent Company/Affiliate ......................... None
Recent mergers or acquisitions within California .... None
Year founded ....................................... 1994
Year licensed ...................................... 1996
Tax status ............................................ Non profit
Number of employees .............................. 259 full time
Health Plan Enrollment ......................... 144,278 (Medi-Cal); 18 (Healthy Families)

PLAN-PROVIDER ARRANGEMENTS
Number of hospitals .............................. 0 owned, 13 contracted
Number of physicians ............................ 0 owned, 660 contracted
Number of other licensed clinicians .............. 0 owned, 187 contracted
Number of provider offices ...................... 0 owned, 297 contracted

COMPENSATION METHODS
Physicians – primary care (ranked by method) .... Fee-For-Service
Physicians – specialty (ranked by method) ...... Fee-For-Service
Hospitals (ranked by payment type) .............. Fee-For-Service

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Individual market .................................... None
Small group (2–50 employees) .................... None
Large group (50+ employees) .................... None
Medigap Advantage ................................ None
Medigap (Supplemental Insurance) ............ None
Special Needs Plans (SNPs) ..................... None
Medicare Part D stand-alone ..................... None
Access for Infants and Mothers .................. None
Medi-Cal Managed Care ......................... HMO
Healthy Families ................................. HMO
Healthy Kids ....................................... None
Major Risk Medical Insurance/GIP ............. None
Other ................................................. None

ANCILLARY PRODUCTS
Vision ................................................ None
Chiropractic ........................................ None
Dental ............................................... None
Prescription Drugs ............................... None
Long Term Health Care .......................... None
Life Insurance ..................................... None
Accidental Death & Dismemberment .......... None
Acupuncture ....................................... None
Substance Abuse ................................. None
Massage Therapy ............................... None
Durable Medical Equipment ................... None
Rehabilitation .................................... None
Workers’ Compensation ....................... None
Other ................................................ None
L.A. Care Health Plan (Local Initiative Health Authority for Los Angeles County)

1055 W 7th Street, 10th Floor • Los Angeles, CA 90017
Ph: (213) 694-1250 • Fax: (213) 694-1246 • www.lacare.org

PLAN ORGANIZATION

Parent Company/Affiliate .................................. None
Recent mergers or acquisitions within California .......... None
Year founded ................................................. 1994
Year licensed .................................................. 1997
Tax status ....................................................... Not-for-profit
Number of employees .................................... 1,000
Health Plan Enrollment .................................. 1,300,000

PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order) ............. Plan Partner/Delegated,
Network of Medical Groups and IPAs,
Direct Contracting with Physicians
Number of medical groups/IPAs .................. 0 owned, 116 contracted
Number of hospitals .................................. 0 owned, 80 contracted
Number of other licensed clinicians .............. 0 owned, 2,405 contracted
Number of physicians ................................ 0 owned, 10,110 contracted
Number of provider offices ....................... 0 owned, 4,524 contracted

COMPENSATION METHODS

Physicians – primary care (ranked by method).......... Group Capitation, Fee-For-Service,
Individual Capitation
Physicians – specialty (ranked by method) ............. Group Capitation, Fee-For-Service
Hospitals (ranked by payment type) .................... Per Diem, Case Rates, Diagnosis Related Groups,
Discount Charges, Differential by Service Type,
Capitation

PLAN PRODUCTS

PRODUCTS CURRENTLY OFFERED
Covered California (Individual Market) ............... HMO
Individual market ........................................ None
Small group (2–50 employees) ........................ None
Large group (50+ employees) ........................... None
Medicare Advantage ...................................... None
Medigap (Supplemental Insurance) ...................... None
Medicare Advantage Special Needs Plans (SNPs) .... HMO
Medicare Part D stand-alone .......................... None
Access for Infants and Mothers ........................ None
Medi-Cal Managed Care ................................. HMO
Healthy Families .......................................... HMO
Healthy Kids ................................................ HMO
Major Risk Medical Insurance/GIP .................... None
Other ......................................................... None

ANCILLARY PRODUCTS
Vision ......................................................... None
Chiropractic ................................................ None
Dental ........................................................ None
Prescription Drugs ........................................ None
Long Term Health Care ................................ None
Life Insurance .............................................. None
Accidental Death & Dismemberment ................. None
Acupuncture ................................................. None
Substance Abuse .......................................... None
Massage Therapy ......................................... None
Durable Medical Equipment ......................... None
Rehabilitation .............................................. None
Workers’ Compensation ............................... None
Other ......................................................... None
Molina Healthcare of California

200 Oceangate, Suite 100 • Long Beach, CA 90802
Ph: (562) 499-6191 • Fax: (562) 499-6170 • www.molinahealthcare.com

PLAN ORGANIZATION

Parent Company/Affiliate: Molina Healthcare, Inc.
Recent mergers or acquisitions within California: None
Year founded: 1980
Year licensed: 1994
Tax status: For profit
Number of employees: 491 full time
Health Plan Enrollment: 1,942,000 National
363,000 California

PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order): Network of Medical Groups and IPAs, Direct Contracting with Physicians, Staff
Number of medical groups/IPAs: 19 owned, 74 contracted
Number of hospitals: 1 owned, 71 contracted
Number of physicians: 12,564 contracted
Number of other licensed clinicians: 2,083 contracted
Number of provider offices: 19 owned, 8,063 contracted

COMPENSATION METHODS

Physicians – primary care (ranked by method): Group Capitation, Individual Capitation, Salary, Fee-For-Service
Physicians – specialty (ranked by method): Fee-For-Service, Capitation
Hospitals (ranked by payment type): Per Diem, Capitation

PLAN PRODUCTS

PRODUCTS CURRENTLY OFFERED

Covered California (Individual Market): HMO
Individual market: None
Small group (2–50 employees): None
Large group (50+ employees): None
Medicare Advantage: HMO
Medigap (Supplemental Insurance): None
Special Needs Plans (SNPs): HMO
Medicare Part D stand-alone: None
Access for Infants and Mothers: HMO
Medi-Cal Managed Care: HMO
Access for Infants and Mothers: None
Healthy Families: HMO
Healthy Kids: None
Major Risk Medical Insurance/GIP: None

ANCILLARY PRODUCTS

Vision: None
Chiropractic: None
Dental: None
Prescription Drugs: None
Long Term Health Care: None
Life Insurance: None
Accidental Death & Dismemberment: None
Acupuncture: None
Substance Abuse: None
Massage Therapy: None
Durable Medical Equipment: None
Rehabilitation: None
Workers’ Compensation: None

EXECUTIVE OFFICERS

Richard Chambers
Chairman
Richard Chambers
CEO
Karen MacDonald
Interim CFO
James Novello
Plan Chief Operations Officer

EXECUTIVE STAFF

James Cruz, MD
CMO
Kristen Cerf, Esq.
Legal Counsel
Steven Soto and
Michelle Espinoza
Provider Relations
Susan Graham
Member Relations

PRIMARY CONTACTS

Michael Meyers
Government Relations
(916) 646-9193
Juan Jose Orellana
Public Affairs
(562) 455-3666

CALIFORNIA OFFICE LOCATIONS

Sacramento
2180 Harvard St., Suite 500
Sacramento, CA 95815

Inland Empire
887 E 2nd Street
2nd Floor
Pomona, CA 91766-2009

San Diego
9275 Sky Park Court, Suite 400
San Diego, CA 92123

Richard Chambers
Chairman
Karen MacDonald
Interim CFO
James Novello
Plan Chief Operations Officer

Sacramento
2180 Harvard St., Suite 500
Sacramento, CA 95815

Inland Empire
887 E 2nd Street
2nd Floor
Pomona, CA 91766-2009

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9275 Sky Park Court, Suite 400
San Diego, CA 92123

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Public Affairs
(562) 455-3666

ANCILLARY PRODUCTS

Vision: None
Chiropractic: None
Dental: None
Prescription Drugs: None
Long Term Health Care: None
Life Insurance: None
Accidental Death & Dismemberment: None
Acupuncture: None
Substance Abuse: None
Massage Therapy: None
Durable Medical Equipment: None
Rehabilitation: None
Workers’ Compensation: None

ANCILLARY PRODUCTS

Vision: None
Chiropractic: None
Dental: None
Prescription Drugs: None
Long Term Health Care: None
Life Insurance: None
Accidental Death & Dismemberment: None
Acupuncture: None
Substance Abuse: None
Massage Therapy: None
Durable Medical Equipment: None
Rehabilitation: None
Workers’ Compensation: None
Monarch Health Plan, Inc.
11 Technology Drive • Irvine, CA 92618
Ph: (949) 923-3350 • Fax: (949) 923-3585 • www.monarchhealthplan.com

PLAN ORGANIZATION
Parent Company/Affiliate ........................................Monarch Healthcare, A Medical Group, Inc.
Recent mergers or acquisitions within California ........None
Year founded .........................................................2007
Year licensed .........................................................2007
Tax status .............................................................Profit
Number of employees ...........................................16 FTE’s
Health Plan Enrollment ............................................MHP takes global risk for other Health Plans’ members

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order) ...............Network of Medical Groups and Independent Practice Associations (IPAs)
Number of medical groups/IPAs ................................1 contracted
Number of hospitals .................................................15 contracted
Number of physicians .............................................None
Number of other licensed clinicians ..........................None
Number of provider offices .....................................None

COMPENSATION METHODS
Physicians – primary care (ranked by method) ............None
Physicians – specialty (ranked by method) .................None
Hospitals (ranked by payment type) ............................Diagnosis Related Group

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Individual market ....................................................None
Small group (2–50 employees) .................................None
Large group (50+ employees) .................................None
Medicare Advantage .............................................None
Medi-Cal Managed Care .........................................None
Medigap (Supplemental Insurance) ..........................None
Special Needs Plans (SNPs) .....................................None
Medicare Part D stand-alone ...................................None
Access for Infants and Mothers ..............................None
Healthy Families ..................................................None
Healthy Kids ......................................................None
Major Risk Medical Insurance/GIP .........................None
Other ...............................................................MHP takes global risk for other Health Plans’ members

ANCILLARY PRODUCTS
Vision .................................................................None
Chiropractic ........................................................None
Dental .................................................................None
Prescription Drugs ................................................None
Long Term Health Care ..........................................None
Life Insurance ......................................................None
Accidental Death & Dismemberment .......................None
Acupuncture ........................................................None
Substance Abuse ..................................................None
Massage Therapy ..................................................None
Durable Medical Equipment .................................None
Rehabilitation ....................................................None
Workers’ Compensation .......................................None
Other (please specify) ............................................None
On Lok Lifeways (On Lok Senior Health Services)

1333 Bush Street • San Francisco, CA 94109
Ph: (415) 292-8888 • Fax: (415) 292-8745 • www.OnLok.org

PLAN ORGANIZATION
Parent Company/Affiliate: On Lok, Inc.
Recent mergers or acquisitions within California: None
Year founded: 1971
Year licensed: 1999
Tax status: Non profit
Number of employees: 450 full time, 250 part time
Health Plan Enrollment: 1,280

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order): Staff Model
Number of medical groups/IPAs: 0 owned, 48 contracted
Number of hospitals: 0 owned, 15 contracted
Number of physicians: 20 employed, 300 contracted
Number of other licensed clinicians: 0 owned, 55 contracted
Number of provider offices: 9 owned, 150 contracted

COMPENSATION METHODS
Physicians – primary care (ranked by method): Employed
Physicians – specialty (ranked by method): Fee-For-Service
Hospitals (ranked by payment type): Fee-For-Service

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Individual market: None
Small group (2 – 50 employees): None
Large group (50+ employees): None
Medicare Advantage: None
Medigap (Supplemental Insurance): None
Special Needs Plans (SNPs): None
Medicare Part D stand-alone: None
Access for Infants and Mothers: None
Medi-Cal Managed Care: None
Healthy Families: None
Healthy Kids: None
Major Risk Medical Insurance/GIP: None
Other: PACE: HMO

ANCILLARY PRODUCTS
Vision: None
Chiropractic: None
Dental: None
Prescription Drugs: None
Long Term Health Care: None
Life Insurance: None
Accidental Death & Dismemberment: None
Acupuncture: None
Substance Abuse: None
Massage Therapy: None
Durable Medical Equipment: None
Rehabilitation: None
Workers’ Compensation: None
Other: None
Partnership HealthPlan of California

4665 Business Center Drive • Fairfield, CA 94534
Ph: (707) 863-4100 • Fax: (707) 863-4117 • www.partnershiphp.org

PLAN ORGANIZATION

Parent Company/Affiliate ......................... None
Recent mergers or acquisitions within California .... None
Year founded .................................... 1994
Year licensed .................................... 2005
Tax status ........................................ Non profit
Number of employees ............................... 398
Health Plan Enrollment ............................. 349,338

PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order) ........... Direct Contracting with Physicians,
Network of Medical Groups and IPAs
Number of medical groups/IPAs ....................... 0 owned, 6 contracted
Number of hospitals ................................ 0 owned, 59 contracted
Number of physicians ................................ 0 owned, 5,461 contracted
Number of other licensed clinicians .................. 0 owned, 756 contracted
Number of provider offices ........................... 0 owned, 916 contracted

COMPENSATION METHODS

Physicians – primary care (ranked by method) ........ Individual and Group Capitation, Fee-For-Service
Physicians – specialty (ranked by method) ............ Fee-For-Service, Individual Capitation,
Group Capitation

Hospitals (ranked by payment type) .................... Per Diem, Capitation, Diagnosis-Related Group

PLAN PRODUCTS

PRODUCTS CURRENTLY OFFERED

Individual market .................................. None
Small group (2–50 employees) ...................... None
Large group (50+ employees) ....................... None
Medicare Advantage ................................ None
Medigap (Supplemental Insurance) ................. None
Special Needs Plans (SNPs) ......................... HMO
Medicare Part D stand-alone ....................... None
Access for Infants and Mothers ..................... None
Medi-Cal Managed Care ............................ HMO
Healthy Families ................................... HMO
Healthy Kids ....................................... HMO
Major Risk Medical Insurance/GIP ................. None
Other ............................................... None

ANCILLARY PRODUCTS

Vision ............................................... HMO
Chiropractic ....................................... HMO
Dental .............................................. HMO
Prescription Drugs ................................. HMO
Long Term Health Care ............................. HMO
Life Insurance ..................................... None
Accidental Death & Dismemberment ............... None
Acupuncture ....................................... HMO
Substance Abuse .................................. HMO
Massage Therapy ................................ HMO
Durable Medical Equipment ...................... HMO
Rehabilitation ..................................... HMO
Workers’ Compensation ........................... None
Other ............................................... None
San Francisco Health Plan (San Francisco Health Authority)

201 Third Street, 7th Floor • San Francisco, CA 94103
Ph: (415) 547-7818 • Fax: (415) 615-6435 • www.sfhp.org

PLAN ORGANIZATION

Parent Company/Affiliate: None
Recent mergers or acquisitions within California: None
Year founded: 1997
Year licensed: 1996
Tax status: Non profit/Public Agency
Number of employees: 230 full time
Health Plan Enrollment: 81,754

PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order): Network of Medical Groups and IPAs, Staff (Kaiser)
Number of medical groups/IPAs: 0 owned, 7 contracted
Number of hospitals: 0 owned, 8 contracted
Number of physicians: 0 owned, 2,508 contracted (PCP & Specialists)
Number of other licensed clinicians: 0 owned, 287 contracted (Mid-Level providers)
Number of provider offices: 0 owned, 136 contracted (PCP sites)

COMPENSATION METHODS

Physicians – primary care (ranked by method): Group Capitation, Fee-For-Service
Physicians – specialty (ranked by method): Group Capitation, Fee-For-Service
Hospitals (ranked by payment type): Capitation, Fee-For-Service

PLAN PRODUCTS

PRODUCTS CURRENTLY OFFERED

Individual market: None
Small group (2–50 employees): None
Large group (50+ employees): None
Medicare Advantage: None
Medi-Cal Managed Care: HMO
Medigap (Supplemental Insurance): None
Special Needs Plans (SNPs): None
Medicare Part D stand-alone: None
Access for Infants and Mothers: None
Healthy Kids: HMO
Major Risk Medical Insurance/GIP: None
Other: Healthy Workers: HMO

ANCILLARY PRODUCTS

Vision: HMO
Chiropractic: HMO
Dental: HMO
Prescription Drugs: HMO
Long Term Health Care: None
Life Insurance: None
Accidental Death & Dismemberment: None
Acupuncture: HMO
Substance Abuse: HMO
Massage Therapy: None
Durable Medical Equipment: HMO
Rehabilitation: HMO
Workers’ Compensation: None
Other: None
Santa Clara Family Health Plan  (Santa Clara County Health Authority)

210 E Hacienda Avenue • Campbell, CA 95008
Ph: (408) 376-2000 • Fax: (408) 376-2191 • www.scfhp.com

PLANS ORGANIZATION

Parent Company/Affiliate ........................................ None
Recent mergers or acquisitions within California ........ None
Year founded ....................................................... 1995
Year licensed ...................................................... 1997
Tax status ............................................................ Non profit
Number of employees ........................................... 115 full time, 2 part time
Health Plan Enrollment ........................................ 154,246

PLANS-PROVIDER ARRANGEMENTS

Model types (ranked in descending order) ................ Network of Medical Groups and IPAs,
Direct Contracting with Physicians
Number of medical groups/IPAs .................................. 0 owned, 8 contracted
Number of hospitals ................................................ None
Number of physicians ............................................. 0 owned, 4,144 contracted

COMPENSATION METHODS

Physicians – primary care (ranked by method) ............. Medical Group Capitation, PCP Capitated,
Fee-For-Service including risk sharing
Physicians – specialty (ranked by method) ................. Fee-For-Service, Medical Group Capitation
Hospitals (ranked by payment type) ........................ Per Diem, Capitation, Diagnosis-Related Group

PLANS PRODUCTS

PRODUCTS CURRENTLY OFFERED

Individual market .................................................. None
Small group (2–50 employees) ................................. None
Large group (50+ employees) ................................. None
Medicare Advantage .............................................. None
Medi-Cal Managed Care ......................................... HMO
Medigap (Supplemental Insurance) ......................... None
Special Needs Plans (SNPs) ................................ None
Medicare Part D stand-alone ................................. None
Access for Infants and Mothers ............................. None
Healthy Families ................................................ None
Healthy Kids ..................................................... HMO
Major Risk Medical Insurance/GIP ........................ None
Other .................................................................... None

ANCILLARY PRODUCTS

Vision ................................................................. None
Chiropractic ......................................................... None
Dental ................................................................. None
Prescription Drugs ............................................... None
Long Term Health Care ........................................ None
Life Insurance ...................................................... None
Accidental Death & Dismemberment ..................... None
Acupuncture ........................................................ None
Substance Abuse ................................................ None
Massage Therapy ............................................... None
Durable Medical Equipment ................................. None
Rehabilitation ...................................................... None
Workers’ Compensation ...................................... None
Other .................................................................... None
SCAN Health Plan®

3800 Kilroy Airport Way, Suite 100 • Long Beach, CA 90806
Ph: (562) 989-5100 • Fax: (562) 989-5200 • www.scanhealthplan.com

EXECUTIVE OFFICERS

Chris Wing
Chief Executive Officer

Randy Stone
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Romilla Batra, M.D.
Vice President, Corporate Medical Director

Raymond Chan, M.D.
Vice President, Corporate Medical Director

Nancy Monk
Chief Risk Officer

William Roth
Chief Operating Officer

Josh Goode
Chief Technology Officer

Cathy Batteer
Senior Vice President and General Manager, All SCAN Markets

Gil Miller
Senior Vice President, National Sales

Sherry Stanislaw
Senior Vice President and General Manager, Southern California

Peter Begans
Senior Vice President, Public and Government Affairs

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Vice President and Compliance Officer

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Hans Eckardt
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Sharon Bakshi
Pharmacy Vice President

Grace Mayeda
Director, Customer Services (Member Relations)

PRIMARY CONTACTS

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Government Relations
(202) 756-2379

Sherry Stanislaw
Public Affairs
(562) 989-3216

PLAN ORGANIZATION

Parent Company/Affiliate . SCAN Group
Recent mergers or acquisitions within California . None
Year founded . 1977
Year licensed . 1985
Tax status . Non profit
Number of employees . 903 full time, 42 part time
Health Plan Enrollment . 136,683

PLAN-PROVIDER ARRANGEMENTS

Model types (ranked in descending order) . Network of Medical Groups and IPAs
Number of medical groups/IPAs . 0 owned, 72 contracted
Number of hospitals . 0 owned, 122 contracted

COMPENSATION METHODS

Physicians – primary care (ranked by method) . Group Capitation
Physicians – specialty (ranked by method) . Group Capitation
Hospitals (ranked by payment type) . Per Diem, Diagnosis-Related Group, Capitation

PLAN PRODUCTS

PRODUCTS CURRENTLY OFFERED

Individual market . None
Small group (2 – 50 employees) . None
Large group (50+ employees) . None
Medicare Advantage . HMO
Medigap (Supplemental Insurance) . None
Special Needs Plans (SNPs) . HMO
Medicare Part D stand-alone . None
Access for Infants and Mothers . None
Medi-Cal Managed Care . HMO
Healthy Families . None
Healthy Kids . None
Major Risk Medical Insurance/GIP . None
Other . None

ANCILLARY PRODUCTS

Vision . HMO
Chiropractic . HMO
Dental . HMO
Prescription Drugs . HMO
Long Term Health Care . HMO
Life Insurance . None
Accidental Death & Dismemberment . None
Acupuncture . None
Substance Abuse . HMO
Massage Therapy . None
Durable Medical Equipment . HMO
Rehabilitation . None
Workers’ Compensation . None
Other . None
Seaside Health Plan
2840 Long Beach Blvd., Suite 120 • Long Beach, CA 90806
Ph: (562) 933-0950 • Fax: (562) 424-1486 • www.SeasideHealthPlan.org

PLAN ORGANIZATION
Parent Company/Affiliate ....................................... MemorialCare Health System
Year founded .......................................................... 2013
Year licensed .......................................................... 2013
Tax Status ............................................................. Non-Profit
Number of employees ............................................. 27
Health Plan Enrollment ........................................... 14,020, CA HMO

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order) ......................... Network of Medical Group, IPA’s, and Direct Contracting
Number of Medical Groups/IPAs ................................ 0 owned, 1 contracted
Number of hospitals ................................................. 0 owned, 7 contracted
Number of physicians ............................................. 0 owned, 85 PCP + 300 SPC contracted
Number of other licensed clinicians ................................ 0 owned, 0 contracted
Number of provider offices ....................................... 0 owned, 0 contracted

COMPENSATION METHODS
Physicians – primary care (ranked by method) ..................... Group Capitation, Individual Capitation, FFS
Physicians – specialty (ranked by method) ......................... Group Capitation, Individual Capitation, FFS
Hospitals (ranked by payment type) ................................. Capitation, Case Rate, DRG, Per Diem

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Individual market .................................................. Plan to Plan
Small group (2 – 50 employees) ................................ Plan to Plan
Large group (50+ employees) .................................... Plan to Plan
Medicare Advantage ............................................. Plan to Plan
Medi-Cal Managed Care ....................................... Plan to Plan
Medigap (Supplemental Insurance) ............................ Plan to Plan
Special Needs Plans (SNPs) ...................................... Plan to Plan
Medicare Part D stand-alone .................................... None
Access for Infants and Mothers ................................ None
Healthy Families .................................................. None
Healthy Kids ....................................................... None
Major Risk Medical Insurance/GIP .......................... None
Other ................................................................. Plan to Plan

ANCILLARY PRODUCTS
Vision ................................................................. None
Chiropractic ......................................................... None
Dental ................................................................. None
Prescription Drugs ............................................... None
Long Term Health Care ......................................... None
Life Insurance ...................................................... None
Accidental Death & Dismemberment .......................... None
Acupuncture ....................................................... None
Substance Abuse .................................................. None
Massage Therapy ................................................ None
Durable Medical Equipment .................................... None
Rehabilitation ...................................................... None
Workers’ Compensation ......................................... None
Other (please specify) ............................................ None
Sharp Health Plan
8520 Tech Way, Suite 200 • San Diego, CA 92123
Ph: (858) 499-8377 • Fax: (858) 499-8244 • www.sharphealthplan.com

PLAN ORGANIZATION
Parent Company/Affiliate .............................................. Sharp HealthCare
Recent mergers or acquisitions within California ................ None
Year founded ............................................................ 1992
Year licensed ............................................................. 1992
Tax status ................................................................. Non profit
Number of employees .................................................. 119 full time
Health Plan Enrollment ................................................. 70,559

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order) ........................ Network of Medical Groups, IPAs, Individual Practices, Physician Practices
Number of medical groups/IPAs ...................................... 0 owned, 6 contracted
Number of hospitals ...................................................... 0 owned, 12 contracted
Physician practices (including specialists) ......................... 0 owned, 2,008 contracted
Number of provider offices ............................................ 0 owned, 1,279 contracted

COMPENSATION METHODS
Physicians – primary care (ranked by method) ..................... Group Capitation, Fee-For-Service
Physicians – specialty (ranked by method) ........................ Group Capitation, Fee-For-Service
Hospitals (ranked by payment type) ................................. Capitation, Discounted Charges, Per Diem

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Individual market ......................................................... HMO
Covered California (SHOP) .......................................... HSA HMO, HMO-1, HMO-2
Small group (2–50 employees) ....................................... HMO
Large group (50+ employees) ....................................... HMO, POS
Medicare Advantage .................................................... None
Medigap (Supplemental Insurance) ................................. None
Special Needs Plans (SNPs) ........................................ None
Medicare Part D stand-alone ......................................... None
Access for Infants and Mothers ..................................... None
Medi-Cal Managed Care .............................................. None
Healthy Families ......................................................... None
Healthy Kids ............................................................. None
Major Risk Medical Insurance/GIP ................................ None
Other ............................................................................. None

ANCILLARY PRODUCTS
Vision ................................................................. HMO
Chiropractic ............................................................... HMO/Other
Dental ................................................................. HMO/PPO
Prescription Drugs .................................................... HMO
Long Term Health Care ............................................... None
Life Insurance ............................................................ None
Accidental Death & Dismemberment ................................. None
Acupuncture ............................................................... HMO/Other
Substance Abuse ....................................................... HMO
Massage Therapy ....................................................... Other
Durable Medical Equipment ......................................... HMO
Rehabilitation ............................................................. HMO
Workers’ Compensation ............................................... None
Other ............................................................................. None
SIMNSA Health Plan
333 H Street, Suite 6040 • Chula Vista, CA 91910
Ph: (619) 407-4082 • www.simnsa.com

EXECUTIVE OFFICERS
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Christina Suggett
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Claudia Da Costa
Chief Financial Officer

EXECUTIVE STAFF
Elizabeth B. Daniels
Chief Legal Counsel

PRIMARY CONTACT
Elizabeth B. Daniels
Chief Legal Counsel
Government Relations/ Public Affairs
(619) 407-4082, ext. 121

PLAN ORGANIZATION
Parent Company/Affiliate: Sistemas Medicos Nacionales, SA de CV
Recent mergers or acquisitions within California: None
Year founded: 1980
Year licensed: 2000
Tax status: For profit
Number of employees: 107 full time
Health Plan Enrollment: 37,580

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order): Network, Direct Contracts and Staff
Number of medical groups/IPAs: 3 owned
Number of hospitals: 0 owned, 13 contracted
Number of physicians: 3 owned groups, 300 contracted
Number of other licensed clinicians: 20 contracted
Number of provider offices: 200

COMPENSATION METHODS
Physicians—primary care (ranked by method): Individual Capitation
Physicians—specialty (ranked by method): Fee-For-Service
Hospitals (ranked by payment type): Fee-For-Service

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Small group (2–50 employees) . . . . . . . . . . HMO
Large group (50+ employees) . . . . . . . . . . HMO

ANCILLARY PRODUCTS
Vision . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . HMO
Chiropractic . . . . . . . . . . . . . . . . . . . . . None
Dental . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . HMO
Prescription Drugs . . . . . . . . . . . . . . . . . . . None
Long Term Health Care . . . . . . . . . . . . . . . . . HMO
Life Insurance . . . . . . . . . . . . . . . . . . . . . None
Accidental Death & Dismemberment . . . . None
Acupuncture . . . . . . . . . . . . . . . . . . . . . None
Substance Abuse . . . . . . . . . . . . . . . . . . . . HMO
Massage Therapy . . . . . . . . . . . . . . . . . . . HMO
Durable Medical Equipment . . . . . . . . . . . . HMO
Rehabilitation . . . . . . . . . . . . . . . . . . . . . HMO
Workers’ Compensation . . . . . . . . . . . . . . HMO
Sutter Health Plan  DBA: Sutter Health Plus

2880 Gateway Oaks Drive, Suite 150 • Sacramento, CA 95833
Ph: (855) 325-5200 • Fax: (916) 614-2487 • www.sutterhealthplus.org

PLAN ORGANIZATION
Parent Company/Affiliate: Sutter Health
Recent mergers or acquisitions within California: N/A
Year founded: 2012
Year licensed: 2013
Tax status: Non profit
Number of employees: 32 fulltime FTE
Health Plan Enrollment: California HMO N/A

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order):
- Network of Medical Groups and IPAs – 4 contracted
- Number of Medical Groups/IPAs: 4 contracted
- Number of hospitals: 9 contracted
- Number of physicians: 1,800 contracted
- Number of other licensed clinicians: Not tracked – N/A
- Number of provider offices: Not tracked – N/A

COMPENSATION METHODS
- Physicians – primary care (ranked by method): Group Capitation
- Physicians – specialty (ranked by method): Group Capitation
- Hospitals (ranked by payment type): Capitation; Per diem

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
- Individual market: HMO
- Small group (2–50 employees): HMO and HSA eligible HMO
- Large group (50+ employees): HMO and HSA eligible HMO
- Medicare Advantage: N/A
- Medi-Cal Managed Care: N/A
- Medigap (Supplemental Insurance): N/A
- Special Needs Plans (SNPs): N/A
- Medicare Part D stand-alone: N/A
- Access for Infants and Mothers: N/A
- Healthy Families: N/A
- Healthy Kids: N/A
- Major Risk Medical Insurance/GIP: N/A
- Other: N/A

ANCILLARY PRODUCTS
- Vision: HMO
- Chiropractic: HMO
- Dental: HMO
- Prescription Drugs: HMO
- Long Term Health Care: N/A
- Life Insurance: N/A
- Accidental Death & Dismemberment: N/A
- Acupuncture: HMO
- Substance Abuse: HMO
- Massage Therapy: Individual and Small Group HMO
- Durable Medical Equipment: HMO
- Rehabilitation: HMO
- Workers’ Compensation: N/A
- Other (please specify): N/A
**UnitedHealthcare of California**

5995 Plaza Drive • Cypress, CA 92630

Ph: (714) 952-1121 • Fax: (866) 383-0428 • [www.uhcwest.com](http://www.uhcwest.com) or [www.securehorizons.com](http://www.securehorizons.com)

**EXECUTIVE OFFICERS**

Brandon Cuevas  
UnitedHealthcare of California, President and CEO

Jean Kalbacher  
UnitedHealthcare of California, Chief Financial Officer

Jeffrey Mason, MD  
UnitedHealthcare of California, Medical Director

Claire Hannan  
UnitedHealthcare of California, VP Operations

Payman Pezhman  
UnitedHealthcare of California, VP Regulatory Affairs

Alexander Uhm  
Chief Operating Officer

**PRIMAR Y CONTACT**

Elizabeth Hays  
Regulatory Affairs (714) 226-3106

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**PLAN ORGANIZATION**

Parent Company/Affiliate: UnitedHealth Group  
Ultimate Parent Company: UnitedHealth Group

Health plan products and services are offered by UnitedHealthcare of California. Indemnity insurance products (including PPO, medical, dental, life/AD&D and short term disability products) are underwritten by UnitedHealthcare Insurance Company.

Year founded: 1975  
Year licensed: 1978  
Tax status: for profit

Number of employees: 5,000+ UHG employees  
Health Plan Enrollment: 876,727

**PLAN PROVIDER ARRANGEMENTS**

Model types (ranked in descending order): Network of Medical Groups and IPAs  
Number of medical groups/IPAs: 0 owned, 306 contracted  
Number of hospitals: 0 owned, 357 contracted  
Number of physicians: 51,116 contracted  
Number of provider offices: 37,475 contracted

**COMPENSATION METHODS**

Physicians – primary care (ranked by method): Depends on IPA/PMG subcontracts  
Physicians – specialty (ranked by method): Depends on IPA/PMG subcontracts  
Hospitals (ranked by payment type): Capitation, Per Diem

**PLAN PRODUCTS**

**PRODUCTS CURRENTLY OFFERED**

Small group (2 – 50 employees): HMO  
Large group (50+ employees): HMO  
Medicare Advantage: HMO  
Medi-Cal Managed Care: None  
Medigap (Supplemental Insurance): by affiliate  
Special Needs Plans (SNPs): HMO  
Medicare Part D stand-alone: by affiliate  
Access for Infants and Mothers: None  
Healthy Families: None  
Healthy Kids: None  
Major Risk Medical Insurance/GIP: None  
Other: None

**ANCILLARY PRODUCTS**

Vision: PPO  
Chiropractic: HMO, PPO  
Dental: HMO, PPO  
Prescription Drugs: HMO, PPO  
Long Term Health Care: None  
Life Insurance: Other  
Accidental Death & Dismemberment: Other  
Acupuncture: HMO, PPO  
Substance Abuse: HMO, PPO  
Massage Therapy: None  
Durable Medical Equipment: HMO, PPO  
Rehabilitation: None  
Workers’ Compensation: None  
Other: Infertility: HMO, PPO
Valley Health Plan (Santa Clara County)

2480 North 1st Street, Suite 200 • San Jose, CA 95131
Ph: (408) 885-4080 • Fax: (408) 885-5921 • www.valleyhealthplan.org

PLAN ORGANIZATION
Parent Company/Affiliate ...................................... Santa Clara County
Recent mergers or acquisitions within California .............. N/A
Year founded ..................................................... 1985
Year licensed ..................................................... 1985
Tax status ......................................................... Non profit
Number of employees .......................................... 100 FTE
Health Plan Enrollment ....................................... 92,417

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order) .................... Two-Plan Model
Number of medical groups/IPAs ................................ 5 contracted
Number of hospitals .............................................. 5 contracted
Number of physicians .......................................... 839 staff/contracted
Number of other licensed clinicians......................... 400 contracted

COMPENSATION METHOD
Physicians – primary care (ranked by method) .............. Fee-For-Service, Capitation, Salary
Physicians – specialty (ranked by method) .................. Fee-For-Service, Salary
Hospitals (ranked by payment type) .......................... Capitation, Per Diem, Percentage of Billed

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Covered California (Individual Market) .................... HMO
Individual market ................................................ None
Small group (2–50 employees) ............................... HMO
Large group (50+ employees) ............................... HMO
Medicare Advantage .......................................... None
Medigap (Supplemental Insurance) ......................... None
Special Needs Plans (SNPs) ................................. None
Medicare Part D stand-alone ................................ None
Access for Infants and Mothers ............................ None
Medi-Cal Managed Care .................................... HMO
Healthy Families ............................................. HMO
Healthy Kids ................................................... HMO
Major Risk Medical Insurance/GIP ....................... None
Other .......................................................... COBRA: HMO

ANCILLARY PRODUCTS
Vision .......................................................... None
Chiropractic ..................................................... HMO
Dental .......................................................... None
Prescription Drugs ............................................ HMO
Long Term Health Care ..................................... None
Life Insurance ............................................... None
Accidental Death & Dismemberment ..................... None
Acupuncture .................................................... HMO
Substance Abuse .............................................. HMO
Massage Therapy ............................................ None
Durable Medical Equipment ............................... HMO
Rehabilitation .................................................. HMO
Workers’ Compensation ................................. None
Other .......................................................... None
Ventura County Health Care Plan
2220 E. Gonzales Rd., Suite 210B • Oxnard, CA 93036
Ph: (805) 981-5050 • Fax: (805) 981-5026 • www.vchealthcareplan.org

PLAN ORGANIZATION
Parent Company/Affiliate ................................ County of Ventura
Recent mergers or acquisitions within California .......... None
Year founded ...................................... 1993
Year licensed ...................................... 1996
Tax status ............................................. Non profit
Number of employees ................................ 46
Health Plan Enrollment .................................. 15,000

PLAN-PROVIDER ARRANGEMENTS
Model types (ranked in descending order) ........ Direct Contract
Number of medical groups/IPAs ....................... None
Number of hospitals .................................. 2 County operated, 7 contracted
Number of physicians .................................. 0 owned, 400 contracted
Number of other licensed clinicians ...................... 0 owned, 135 contracted
Number of provider offices .................................. 0 owned, 50 contracted

COMPENSATION METHODS
Physicians – primary care (ranked by method) .......... FFS
Physicians – specialty (ranked by method) .......... FFS
Hospitals (ranked by payment type) ...................... Per Diem, Case Rates, % Charges

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED HMO
Individual market ........................................ No
Small group (2–50 employees) ............................. Yes
Large group (50+ employees) ............................. Yes
Medicare Advantage ..................................... No
Medi-Cal Managed Care .................................. No
Medigap (Supplemental Insurance) ....................... No
Special Needs Plans (SNPs) ............................. No
Medicare Part D stand-alone ............................. No
Access for Infants and Mothers .......................... Yes
Healthy Families ....................................... Yes
Healthy Kids .......................................... No
Major Risk Medical Insurance/GIP ...................... No
Other .................................................... No

ANCILLARY PRODUCTS HMO
Vision ................................................. No
Chiropractic ............................................. No
Dental .................................................. No
Prescription Drugs ..................................... Yes
Long Term Health Care .................................. No
Life Insurance .......................................... No
Accidental Death & Dismemberment ..................... No
Acupuncture ........................................... No
Substance Abuse ....................................... Yes
Massage Therapy ...................................... No
Durable Medical Equipment ............................. Yes
Rehabilitation ........................................... No
Workers’ Compensation ................................ No
Other (please specify) .................................. No
Western Health Advantage
2349 Gateway Oaks Drive, Suite 100 • Sacramento, CA 95833
Ph: (916) 563-3180 • Fax: (916) 563-3182 • www.westernhealth.com

PLANT ORGANIZATION
Parent Company/affiliate: None
Subsidiaries: None
Recent mergers or acquisitions within California: None
Year founded: 1995
Year licensed: 1997
Tax status: Non exempt
Number of employees: 117 full time, 4 part time
Health Plan Enrollment: 91,790

PLANT-PROVIDER ARRANGEMENTS
Model types (ranked in descending order): Network of Medical Groups and IPAs, Direct Contracting with Physicians
Number of medical groups: 0 owned, 4 contracted
Number of IPAs: 0 owned, 2 contracted
Number of hospitals: 0 owned, 14 contracted
Number of physicians: 0 owned, 2,444 contracted

COMPENSATION METHODS
Physicians – primary care (ranked by method): Group Capitation
Physicians – specialty (ranked by method): Group Capitation
Hospitals (ranked by payment type): Capitation, Discount Charges

PLAN PRODUCTS
PRODUCTS CURRENTLY OFFERED
Covered California (Individual Market): HMO, HSA HMO, Direct Contracting
Covered California (SHOP): HMO, HSA HMO
Individual market: HMO, HSA HMO
Large group (50+ employees): HMO, HSA HMO
Small group (2–50 employees): HMO, HSA HMO
Medicare Advantage: None
Medi-Cal Managed Care: None
Medigap (Supplemental Insurance): None
Special Needs Plans (SNPs): None
Medicare Part D stand-alone: None
Access for Infants and Mothers: None
Healthy Families: None
Healthy Kids: None
Major Risk Medical Insurance/GIP: None
Other: None

ANCILLARY PRODUCTS
Vision: HMO/PPO
Chiropractic: HMO
Dental: HMO/PPO
Prescription Drugs: HMO
Long Term Health Care: None
Life Insurance: None
Accidental Death & Dismemberment: None
Acupuncture: HMO
Substance Abuse: HMO
Massage Therapy: None
Durable Medical Equipment: HMO
Rehabilitation: HMO
Workers’ Compensation: None
Other: Health coaching
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